

OLDEST COMMERCIAL BUILDINGS IN INGERSOLL

The oldest frame commercial building in Ingersoll as shown above on the left. The building contained first surgery office. The medico was Dr. J. J. Hoyt. Other tenants were Hugh Clark, furniture; J. D. Moreland, washing machine manufacturer and Charles Cragg, harness maker and saddle shop. These shops were built

in the late 1830's. The Ross Jewelry store is housed in the oldest commercial building in present day southwestern Ontario. It was the first registry office built in Oxford county. It was built in 1836 for James A. Ingersoll, registrar, by orders from Col. J. B. Askin, commissioner of public building, London, C.W. It was constructed of stone

boulders. During the Mackenzie Rebellion (1837) it was used as a recruiting office to obtain soldiers to suppress the uprising.

In December 1837, it was a temporary jail to house the captured "rebels" before moving them to London. (Staff photo)

THE
OXFORD HOUSE,

INGERSOLL,

KEEPS ONE OF THE LARGEST AND BEST ASSORTED STOCKS OF

DRY GOODS

TO BE FOUND IN THE COUNTY.

Gents' Clothing & Furnishing Department

Will at all times be found Very Complete.

MR. LEWIS P. COWEN

Is CUTTER, and Gentlemen may rely on getting a First-Class Fit.

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DEALERS IN ALL KINDS OF

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DOMINION SHOE STORE.

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Poole's New Block, East Side of Thames Street,

INGERSOLL, - - - ONTARIO.

WARREN HARRIS.

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LONDON HOUSE,

Thames Street, Ingersoll, Ont.

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Has always on hand a Large and Carefully Selected Stock of

DRY GOODS, MILLINERY, &C.,

And intends, by constantly adding all the Latest Novelties of the Season, to place before the public goods which will bear comparison with any in the trade.
Satisfy yourselves by calling and inspecting the Stock.

Note the Address—LONDON HOUSE.

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DAVID WURTE & CO.,

Victoria Block, Thames St., Ingersoll,

—IMPORTERS OF—

BRITISH AND FOREIGN DRY GOODS,

CLOTHING, MILLINERY, &c.,

—ARE—

The Largest Importers of Cheese Bandage Cottons

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Parties requiring Neat Work should note the fact that the Type and Presses in this office are new throughout, and have been selected with great care.

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SHELF AND HEAVY
HARDWARE,

HOUSE FURNISHING GOODS,
GLASS, PAINTS, OILS, &c.,
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(Next Door to Shrapnell's Grocery,)

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BUTTER, CHEESE & BACON FACTOR,

—DEALER IN—

"MICHELL'S," AND McMASTER, HODGSON & CO.'S

FLUID EXTRACT OF ANNATTO

RENNETS, SCALE BOARDS, &c.

NOTICE.—The Prize Cheeses at the Principal Cheese Shows in the Kingdom have been colored with "Michell's," and McMaster, Hodgson & Co.'s Fluid Extract of Annatto—pronounced the best in the Dominion.
Orders strictly adhered to.

G. J. SHRAPNELL,

THAMES STREET, INGERSOLL, ONT.

From Canadian Dairymens
Reports 1867-75

HISTORIC TOWN OF INGERSOLL IS MANUFACTURING CENTRE

There is much of historic interest associated with the Town of Ingersoll. It has as a background the dauntless and heroic spirit of the early pioneers, those hardy men and women who a century and a half ago began with unflinching courage and determination the tremendous task of hewing out of the unbroken forest homes for themselves and serving in many respects as beacon lights for the advancement of civilization.

was out of the unconquerable of those early pioneers and their boundless faith in themselves and the future of this district that a settlement was formed which carried the name "Ingersoll," and which was destined to grow not only numerically, but in importance as a trading centre.

Down through the years from the time the tiny settlement was

established, there has been traceable the spirit of progress. The many square miles of virgin timber surrounding the hamlet were, in course of time, cleared and in which nestle at the present time large and beautiful farms, many with their great Holstein herds.

The name Ingersoll is linked with a pioneer family — Thomas

Ingersoll — and in this connection the following information was a few years ago compiled by the late James Sinclair, who had spent the greater part of his life here:

"Thomas Ingersoll, by his first wife, was the father of Laura Ingersoll, afterwards known by her married name of Laura Secord, the heroine of Canadian history. Thomas Ingersoll was married three times and was the father of Charles and James Ingersoll, the latter being the first white baby born in Ingersoll. Thomas Ingersoll, prior to coming to Canada, was intimately known by Governor Simcoe and also by Brant, the noted Indian chief."

From what has been gleaned, settlement took place slowly until 1800 and some 20 years later, it would appear the Village of Ingersoll was established.

The situation of the village was on the river trail at the point where the Indians, for centuries in their journeyings, had directed their course southeast in a straight line toward Brantford.

It is recorded that the first saw mill was erected in the village by Elisha Hall, who came here from across the border and became a very influential citizen. He also erected a second mill on the site of what in comparatively recent years, is Smith's mill.

The first foundry was established by W. A. Ramsey and was later operated by W. Eastwood. A flour mill was established on Charles street east, by Daniel Carroll, following the completion of the upper dam on the Thames River and the creation of Carroll's pond. Development continued rather rapidly and it was not long after that Charles Parkhurst established a carding mill which proved of inestimable service to the residents of the district. Later, according to records, Mr. Parkhurst added spinning to his equipment and exchanged yarn for the fleece wool.

It has been related that it was at the first foundry here that the first steam engine in Oxford County was built.

Among other manufacturing enterprises which followed in the wake of early development was a tannery conducted by Thomas Brown, who later became a potential influence in leadership of community affairs and who, as mayor, gave the name to Victoria Park, and a distillery, which was operated by G. T. Jarvis. Of the distillery it has been said "it produced an excellent class of whisky which had a wide distribution."

Much has been told by early pioneers of the days of the stage coach and the experiences of both drivers and passengers of that time. Often six four-horse stage lines ran from London to Ingersoll, and horses were changed every 15 miles.

After flourishing for some time, the stage coach passed out and means of travel began to turn to the projected Great Western Railway, maturity of which brought a new phase of development to the growing and ambitious community.

Several eras, each of relative importance to the progressiveness and the needs of the community have been contributing factors to Ingersoll's continued advancement.

These might be classified as lumbering in the early days of the well-organized community, as with the increase in the pioneers in the district and the corresponding growth of the hamlet, there was an ever-increasing flow of logs to local saw mills and as years elapsed

and more land was cleared and agricultural pursuits conducted on a larger scale, especially with the introducing of cheese making in the district, Ingersoll gradually took on more of an "urban" air when the cheese factories began to develop and the prestige of the district was enhanced as a dairying centre. The town also shared to no small extent, through the immense quantities of cheese manufactured and the fame that had been achieved in this connection. One special cheese known as the mammoth cheese which was produced for exhibition purposes weighed three and one-half tons. From that time on, Ingersoll became known as the "hub of the dairying industry."

Additional prestige, however, was gathered by the growing centre, this time to the importance of her manufacturing industries and in this connection there also was a close relationship to dairying.

From The Oxford Gazetteer, prepared by Thomas S. Shenston, it was gleaned that the Ingersoll Agricultural Society was formed in 1847 with C. E. Chadwick as the president.

By reference to the same publication, the fact was established

that Ingersoll was "erected a village under the authority of the 12th Victoria, Chapter 81, Section 68, by proclamation bearing date 12th September, 1851, to take force and effect on the following first day of January." The total acreage of the village was given as 1,772, of which 725 acres were in North Oxford and 1,047 in West Oxford.

The post office at Ingersoll was the first established in the County of Oxford and for a few months was known as the "Oxford post office." It was, according to authentic records, established Janu-

ary 6, 1821, with Charles Ingersoll as postmaster.

The election for the first village council was held on Monday, January 5, 1852, at the Royal Exchange Hotel with James McDonald as returning officer. Those elected were John Galliford, W. A. Ramsay, Thomas Brown, Charles Parkhurst and James Murdock. The

"Historic Town of Ingersoll is Manufacturing centre"

London Free Press

Jan '44

council appointed Edward Doty village treasurer, and James Barrie as village clerk.

The first board of school trustees was elected Tuesday, January 6, as follows: William Barker, chairman; David Payne, secretary; John Buchanan, Edward Morris, Henry Schofield and Adam Oliver. There was one school at the time with 450 pupils. The principal of the school was James Izzard, and F. Reynolds was assistant.

From the primitive stage of a small hamlet to that of a village, Ingersoll continued to make progress up to the advent of the Great Western Railway in the early '60's and this progress became more pronounced with further development in the surrounding areas.

The status of a town was attained in 1865 which was celebrated with marked enthusiasm. At this time Adam Oliver was elected mayor.

In recognition of Ingersoll's important relationship with the dairying industry, a plaque was placed on the north wall of the post office building in 1938 by the Historic Sites and Movement Board of Canada, which bears the following inscription:

"FIRST CHEESE FACTORY"

"The first cheese factory in Canada was established in the County of Oxford in 1864. The widespread adoption of the co-operative factory system in this and other counties marked the beginning of the modern dairying industry in Eastern Canada. The Canadian Dairymen's Association was founded at Ingersoll in 1867."

Since that time, Ingersoll has been one of the foremost Canadian cheese centres and has achieved world-wide fame. In the course of a year, tremendous quantities of cheese are sold on the local market, it having been frequently estimated during the present season that offerings boarded represented a value ranging from \$50,000 to \$80,000. During the flush season of production, cheese is boarded weekly, but latterly it has only been offered every two weeks.

Under war-time regulations, the greater part of the cheese produced, has been for export. Government figures show that in 1942 Oxford County produced 9,084,219 pounds of cheese with an approximate value of 23 cents per pound which conveys some conception of the importance of dairying to those in the district in which there are numerous factories, as well as to the town itself.

Mention of Ingersoll's progress and industrial prestige would not be complete without reference to the important part played for many years by the former Ingersoll Packing Company, Limited, and the present Ingersoll Cream Cheese Company, Limited.

Like most big concerns, the Ingersoll Packing Company had a small beginning, and its history shows consistent progress for many years. The plant was first started in the year 1870 by T. D. Millar, who carried on a pork packing business on the same site

ings. At king business seasonal, packing done in the winter only.

Mr. Millar carried on the business until 1874. In the 1875 season it was operated by Webb and Wilson and the same year it was taken over by J. L. Grant, who operated it until 1879. In 1878 the late C. C. L. Wilson became connected with the company as its manager, and thus began his service, which during its 43 years, until the time of his death, was largely responsible for the great development it attained.

In 1879, T. L. Boyd joined the company, which then became known as J. L. Grant and Co. The business was carried on under the name of J. L. Grant and Co. until 1894, when it was reorganized under the name of the Ingersoll Packing Company, Limited. In 1897 it was incorporated and the word "Limited" added to the name, C.

L. Wilson being the managing director until his death in 1919. Following Mr. Wilson's death, the officers of the company were T.

Boyd, president; H. C. Wilson, vice-president, managing director, and treasurer; C. H. Sumner, secretary. The other directors were J. H. Thomas and T. K. Boyd, the latter being a son of the president.

Products of the plant were sent to all parts of Canada and also enjoyed a large export trade in England.

History of the firm shows that employed from 125 to 160 hands in this respect it contributed to the upbuilding of the town of Ingersoll, as well as being a factor in the prosperity of neighboring areas.

The company also did an extensive business in large cheese for Canadian and export trade and produced the well-known Ingersoll cream cheese.

Ingersoll Cream Cheese Company Limited was formed about 18 years ago with T. K. Boyd as president, and C. H. Sumner vice-president and managing director. In 1935 the company took over the cheese business of the Ingersoll Packing Company Limited, since which time it has occupied a prominent position not only in the domestic, but export market as well, for supplying both cheddar cheese and Ingersoll Cream Cheese.

It is a tribute to the zeal and executive capacity of Mr. C. H. Sumner who has given Ingersoll citizenship of the highest type that its relationship with the two companies that have been so outstanding in the town's development has covered an unbroken period of more than 50 years.

It is noteworthy that in the Fifth Victory Loan campaign employees of the Ingersoll Cream Cheese Company Limited occupied first place in the industrial classifi-

cation for the town and led all the way. They held the enviable record of 175 per cent attainment of their objective.

In all phases of the national war effort, Ingersoll citizens have established a proud record. In the production of essential war equipment, both men and women rallied for service when the first appeal was made and have carried on with the deepest spirit of loyalty and devotion through the changing hours of day and night shifts, and the contribution they have made is beyond estimation.

In other respects, all of them of the utmost importance, citizens have made great contributions to bring about a successful termination of the war. Through the activities of practically all of the women's organizations of the town great quantities of supplies have been produced for the fighting forces. Scores of elderly women, not directly connected with societies, have been knitting and sewing on behalf of the Red Cross and have rendered valued assistance.

Red Cross work has been carried on from their headquarters in a very systematic and unceasing manner and records show that in their miscellaneous form great stocks of materials have been provided.

Employees of the Morrow Screw & Nut Co., Ltd., who soon after the outbreak of war established a cigarette fund for the benefit of Ingersoll boys overseas, have rendered excellent service. The fund which has been regularly maintained, has exceeded the \$4,000 mark and has been the means of sending cigarettes regularly overseas.

That the hearts of Ingersoll citizens beat in accord with the appeal in connection with the Fifth Victory Loan was strikingly evidenced by their magnificent response. The town's quota was exceeded and in making this possible, it has been emphasized that citizens contributed \$100 per capita in the general canvass and in regard to the campaign for the County of Oxford, it has been stressed that their response provided for approximately \$200 for every man, woman and child in the town.

From its inception, November, 1940, Ingersoll War Charities has functioned in a most important manner. Contributions have been made by citizens on a monthly basis and in a very general manner, and out of the funds received, donations have been made to various organizations engaged in war work.

It was learned that since the formation of Ingersoll War Charities the contributions to October 31, this year, totaled \$44,957 and that 70 per cent of the grants to the local branch of the Red Cross is forwarded to headquarters where important work is carried on in sending boxes to prisoners of war in various parts of the world.

Earliest Business Was Milling And Allied Trades Soon Grew

By STANLEY J. SMITH

When "General" Arthur Westbrook, American army, burnt the grist and flour mill of James Burdick, in 1813, where Centreville is today, it was a case of an ill wind blowing somebody some good. The inhabitants were forced to go to the Indian mill, at Brant's ford, for their needs, or pound out their grain in the hollow of a tree stump. In 1818, Thomas Ingersoll, jr., built a grist and flouring mill on Mill street. This was Ingersoll's first industry. The two-run of scotch stones were turned by an undershot wheel which was fed by the water of Ingersoll creek.

Ingersoll's second industry was a distillery constructed by Charles Ingersoll, in 1821. This distillery begat another industry in the same year, namely, a cooperage operated by John and James Sherman. They manufactured kegs for the distillery; barrels for the flour mill; butter tubs (firkins) and dash churns for the surrounding inhabitants.

In 1825, the Sherman brothers built an ashery to convert the enormous supply of wood ashes into pearl-ash, obtainable from the farmers when they burnt off the forest to clear their lands.

These four industries, located within 1,000 yards of King and Thames street, where the commencement of industrial Ingersoll, known then as Oxford village . . . Population 196.

STAGNANT

For a decade Oxford village remained industrially stagnant. In 1835, F. H. and W. A. Ramsay built on iron foundry near the north east corner of Charles and Thames street. In 1833, Thomas Brown constructed a tannery, on Mill street, immediately south of Tom Ingersoll's flour mill. Also in this year, the waters of Whiting creek were dammed and power derived to turn the water-wheels of J. R. Benson's flour mill, on King street, west, and the woolen factory and carding mill of Charles Parkhurst, on Charles street, west.

1840-1860

Up to this time, there were no industries on the north side of the river. There were two farms . . . One owned by Henry Crotty and the other one by John Carnegie, both of whom had their farms surveyed and both engaged in the real estate business. The first industry on the north side was a door and sash factory, operated by the Christopher brothers, on Victoria street, in 1844. This was the first factory in Ingersoll to employ steam as a motive power. In 1849, Ephraim Robinson opened up a chair factory, Thames street, north and these lines are being written in a room which at one time contained the vats of hot water used to bend the chair-backs a semi-oval shape. In 1855, Mr. Robinson moved to the corner of Water and King street and operated a steam furniture factory. His advertisement reads:—"Manufacturer of tables, chairs, bedsteads, stands, bureaus, and what nots." Max Bixel Wurtemberg, Germany, built a brewery, on "Gas" street this same year.

RAILWAY

When the Canada Great Western

railway came to Ingersoll, in 1853, and built its station on land donated by Henry Crotty it gave an added impetus to the real estate transactions of Carnegie and Crotty. In 1854, Adam Oliver purchased the Riccarton's lumber business and constructed a planing mill on Victoria street, between Union and John street. Mr. Oliver built his house, facing Union street, and it still stands today.

This same year, James Smith constructed a dam further up Ingersoll creek (Smith's pond) and built a grist mill. The year following, 1855, a mill race was built along Charles street, east, and Charles Parkhurst moved his woolen factory from Whiting creek to Charles street, east. Immediately west of the Parkhurst mill, Daniel Carroll built a grist mill almost on the corner of Mutual and Charles street. Willard Eastwood constructed a small foundry on Charles street between our present day public library and community centre. In 1858, James and Samuel Noxon built a foundry on Thames street near the river. This foundry was the largest employer of labor in the manufacturing, of agricultural implements.

1860-1900

Ingersoll's greatest expansion was in the latter half of the last century and especially under the administration of Mayor Michael T. Buchanan. In 1860 John Stuart converted his saw mill into an oat mill. This was on Canterbury street. In 1861 the American Civil War broke out and Thomas Brown formed a company to mould shot for the Union army. He built the foundry on the corner of Mill and King streets. In 1862, the war brought another new industry. This was the Commercial Flour mill and built on Mill street immediately above "The Old Red Mill" which sat in the hollow on the east side of Water street. From memory, we believe that it was in 1935 that this property was destroyed by fire.

The original owner, William Keith, held contracts for flour for the Union army. Likewise, J. L. Grant secured meat contracts and he constructed the second largest packing company in Canada on the corner of Wonham and Victoria streets.

In 1865, Wright Sudworth, made a winery on the corner of Tunis and Concession streets. His ad reads:—"A large supply of domestic wines of Grape and Myatt," and at this time, a large colored population resided on Tunis street and they engaged in growing grapes to supply the main ingredient.

CHEESE FACTORY

In 1867, T. D. Miller built a small cheese factory almost on the south east corner of Skye and Cashel streets. This small factory was the forerunner of several cheese factories in the town. This same year, John Ackert built a pump factory a few doors south of the Noxon plant. In 1870, McInnes and Ross built a pea and barley mill destroyed by the big fire and never reopened. In 1873, C. H. Slawson built a small cheese factory adjacent to "The Old Red Mill" on Water street. In 1876, John Frezell

opened a cigar making factory on Oxford street. His brands were several and the most notable one was "Pride of Oxford." In 1879, Oscar J. Mitchell opened up a carriage and wagon shop on the corner of Hall and Canterbury streets.

In the 80's came the John Morrow Screw company; the Evans considered one of the finest farm-Piano; another cigar factory operated by Andrew Smith; a marble works on the corner of Charles and Thames street, and run by W. O. Smith. A. Clark and company opened up an oil refinery on the corner of Pemberton and Carnegie streets. They refined crude oil into coal-oil, or better still, lamp oil, because, no coal was used for its manufacture, but the crude was obtained from the Bothwell and Lambton oil discoveries.

Up to the turn of the century, one will find that one industry invited another industry. When Thomas Ingersoll, jr., constructed his mill on lot 20, Broken Front, of West Oxford township, little did he realize that the mill so constructed would be the present site of the mill.

Backward Glances

— by —
ARABELLA

Razing of the old brick building on Charles street west, used for many years as a planing mill, makes another change in the face of the town. These changes in coming gradually, do not greatly impress the residents. But a glance backward of twenty-five years, leads one to realize that the town has changed considerably in appearance over a period of years. Former residents, on returning, state there is little to remind them of the old Ingersoll. For that reason, it has been suggested that many of The Tribune's out-of-town readers might like to know who is occupying the various business locations in the town. They read advertisements in The Tribune (advertisements can be a welcome sight to nostalgic eyes), but they do not know where the advertisers are situated. Whereas, if they did know, the place might have a sentimental attachment for them, it might be where their business career began as a delivery boy; or where they purchased their first school books.

The attachment might prove strong enough to impel them to order some of the advertised wares by mail. So The Tribune purposes to carry its readers back from time to time, to the town, chiefly the business section, as it used to be.

The building mentioned at the beginning of this article was a Presbyterian Church. Mrs. Margaret Adair Brown, a granddaughter of John Carnegie, one of the town's early settlers, told the writer of having attended prayer meeting in that church on the evening of the great fire in 1872, and having to return to her home on the North Side by a circuitous route, along Albert St. to Ann, Canterbury, Wellington, King St. East, Carroll and Mutual Sts., as pandemonium reigned in the centre of the town on that fateful night.

The building has been used as a planing mill for at least 60 years.

However, this series of articles will deal, not so much with the "ancient" history of the business places in town, but with their history during the past 40 or 50 years.

Inquiry reveals that the property now occupied by the post office, George Bartlett's men's clothing store, Walter Thurtell's drug store, the flower shop of William Bearss, and W. W. Wilford's dry goods establishment, was, prior to 1898, known as the circus grounds, where circuses and band concerts were held. It was enclosed by a high board fence.

ed a circus there, one outstanding feature of which was to be the exhibit of what was said to be the largest snake in the world. Weeks of advertising aroused considerable interest in the reptile, on the part of the public. People paid 10 cents and flocked into the tent to see it. It was a big snake, but it was made of wood. The spectators flocked out of that tent feeling badly duped.

The new post office was erected in 1898, replacing that which had occupied a situation on Thames St. South, later the office of the late D. G. Cuthbertson.

The McKenney block was built to the south of the new post office on the remainder of the circus grounds.

Next to the post office was Mr. Thurtell's Post Office Drug Store, which he occupied until 1923, when it was occupied by George Bartlett's men's clothing store, as it still is. Next to Thurtell's was W. H. Healy's grocery, which the latter vacated about 1923 or shortly thereafter, when Mr. Thurtell occupied that site, and Mr. Healy's son, L. V. Healy, moved the grocery business to his present stand in the Market Building.

The King Edward Barber Shop operated by James Humphrys and later by his son John, was next to Healy's. It is now occupied by William Bearss, florist. Next came Fred Dutton's bakery and confectionery store, followed by Mr. Scanlon and James K. Brooks. After that L. M. Harris opened a dry goods store there, with the following in line of succession as proprietors, Mr. Surplus, Mr. Wright, and W. W. Wilford, the present occupant.

This series will be continued next week.

Proceeding south on the west side of Thames street, next to W. W. Wilford's, mentioned in last week's Tribune, comes Underwood's Shoe Store. Readers of a generation ago will remember it as John Lenihan's. It was also the location of Ingersoll's first motion-picture show, "The Theatorium", with Reg. Bloor as proprietor.

Present occupant of the building next to that, is the paint and wallpaper store of Jack Douglas, grandson of Samuel Douglas, Sr., who was the Ingersoll agent for the Parisian Laundry for many years. Fifty years ago, Mr. Manning had his stationery business there, prior to moving farther up the street. After Mr. Manning had it, James Mackay, hardware, merchant, occupied it although there might have been another occupant between those two. Following Mr. Mackay's death, Mrs. Roy Mayberry and her sister, Miss Coza Kerr, entered the women's and children's clothing business there. It had a variety of short-term tenancies after Mayberry and Kerr left, to move next door, until Mr. Douglas took it over about two years ago.

Another old Ingersoll name is recalled in the next building, where Egerton F Waterhouse used to conduct a men's clothing store. He was followed by his cousins, Lorne and Wilbur Waterhouse, who in turn were succeeded by the Tate Brothers, followed by Mr. Glasser, each in the same line of business. Then came Mayberry and Kerr, who occupied it for a few years. When they moved out, it returned to its former line of business, as the Oxford Clothing Store, with Stanley Naftolin as manager.

The building next to that is Zurbrigg's Bakery, holding a somewhat unique position, for it is said to have been there, under Mr. Vance's proprietorship, that the first ice cream in Ingersoll was made. That however, belongs to a period more than fifty years ago.

When the oven was used to be used by Fred Dutton, then Mr. Brooks, Mr. Wills and finally Mr. Seanton, who sold out in 1908 to Mr. Zurbrigg. Zurbrigg's Bakery, therefore, will celebrate its fortieth anniversary in Ingersoll this year. During those early years though, the front part continued to be used as a drug store, with Leo Law succeeding Mr. Lonson. Zurbrigg's had a counter in McLeod and MacBain's grocery store, where they sold their bread and cakes, until 1936, when they took over the whole building where their ovens were located. Leo Law then moved to King street west. More recently, Zurbrigg's have added a building on the east side of Oxford street to their establishment.

Next to that is one of the few buildings on the main street not to have shown any great change for a good many years. Fifty years ago it was Stephen King's Hardware. Succeeding Mr. King was E. J. Holder, then Mr. Flanders. For some years past it has been known as the Ingersoll Hardware, with Robert Carr the proprietor.

Next to that is what was formerly Bowman's Bicycle and Machine Shop, where pianos and musical instruments also were sold. Above that store several musical teachers had studios, through the open windows of which could be heard the early struggles of many a young pianist. When Mr. Bowman gave up his business, Stanley Galpin opened a butcher shop there later to be followed by Mrs. Mayberry, in partnership with Stanley R. Moon, continuing the business of Mayberry and Kerr. The former withdrew early this year, and it is now owned by Mr. Moon.

At mention of the name Hollinrake, what memories are revived! Memories of a somewhat pompous but always courteous proprietor, of a store carrying a line of merchandise, ranging from notions, dress goods, millinery, women's and children's clothing and furs, to carpets and drapery, all called dry goods. After Mr. Hollinrake gave up the business, the building was vacant for a period, during which the Ladies' Aid of St. Paul's Presbyterian Church held a monster bazaar there, the chief item of interest to a small girl being a beautiful doll that was raffled off. The excitement was intense as the late D. G. Cuthbertson stood on a counter to announce the winner's name. Grown-ups and children crowded around each one eagerly hoping they might be the lucky one. Charlie Nelson who was in the office of the Ingersoll Cream Cheese Company, held the lucky ticket.

Not long after that, the Northway Company of Toronto, opened a fine dry goods store in the building, continuing there till 1917, when the building was gutted by fire, said to have been started intentionally by thieves, wishing to create confusion and thereby conceal their escape—some of their loot being found later.

As has been stated previously, the purpose of this column is to refer, far as possible, the proprietorship of the stores in town during the past 50 years. This is not an altogether easy undertaking, for in many cases the proprietors of the businesses were not owners of the property. The abstracts bear no record of their tenancy. It is therefore necessary for us to depend upon the memory, which, being human, is not infallible. Errors will creep in, regardless of the effort made to avoid them.

The writer will consider it a favour if our friends will kindly draw our attention to any errors, for this is a sincere effort to have a correct record of the places mentioned.

Following the Northway fire in 1917, that property remained idle till 1929, when Kenneth R. Daniel built two modern stores on it. W. A. C. Forman occupies the north one, with his "5c to \$1.00 Store." Loblaw's Groceteria is in the south side.

It was a coincidence that the next three buildings should have businesses dealing with reading matter of one kind or another; Manning's Book Store, the Chronicle Office and Wood's Book Store. The former was succeeded by Mr. Murray, who in turn sold out to A. F. Carr in 1921. Associated with Mr. Carr are his sons, Douglas and Bert. The old Chronicle Office is now the Ingersoll office of the Woodstock Sentinel-Review.

Wood's Book Store was almost a landmark in Ingersoll for many years, during which numbers of children procured their school books there. The stock also included wonderful dolls and toys, as well as stationery of all kinds. Prior to being occupied by Mr. Wood, it was occupied by Messrs. Woolson and Murdock, "grocers and viners." Since discontinuance of the business by Mr. Wood, Charles Christie has operated his electric store there.

Next comes Stanley Galpin's Grocery and Meat Market, operating where F. G. Walley conducted his drug store, till he disposed of it to Orrie Gill, who later moved up the street, when Russell Greenaway opened a groceteria there. Mr. Galpin succeeded him.

Backward Glances

— by —
ARABELLA

James McIntyre's furniture and undertaking parlor was next to Bar-raclough's, where we left off in our last account of the stores on Thames St. A great deal could be written about James McIntyre, for as well as being engaged in undertaking and furniture selling, he wrote poetry. He has been described by an old-timer as a "kindly, guileless old man," and the same description might be applied to his poems, which were chiefly on local scenes and events. Whether it was the Thames River, Oxford County cattle, the furniture in his own store, or a drowning, James McIntyre could tell of it in rhyme, and by so doing he left an interesting glimpse of life in the town of his day.

Associated with Mr. McIntyre, latterly, were his stepsons, Alonzo and George Walker, who, following his death in 1906, continued in the business for a few years. They were succeeded by the partnership of F. W. Keeler and R. A. Skinner. Mr. Keeler eventually took over the business and continued there till he disposed of it to the present proprietor, Preston T. Walker.

Immediately next to McIntyre's there is said to have been a small store, but its proprietorship is doubtful. At any rate it is now included with what was Coyne's dry goods store, and is occupied by the Metropolitan Store, with W. C. Watson as manager. Coyne's was followed by A. J. Smith, then Oscar Hendry. It is not clear just who was the latter's successor, but as Brewster's Fifteen Cent Store was opened there about 1911, it is not unlikely that it immediately succeeded Hendry's. After a time, the store was divided in two, Brewster's retaining the south half, with Shecter's dress shop in the north side, before it moved to the old Dyer store. The Canadian Small-wares took over Brewster's, followed by the Metropolitan, the latter extending it to occupy the north half as well, which it still does.

Next to that is the office of the Ingersoll Public Utilities Commission. This building is worthy of special mention, as it is situated where Thomas Ingersoll, founder of the town, is said to have built his first house, of logs from elm trees grown on the site, and felled by himself. Mr. Ingersoll's deed of land, originally included 1,200 acres, so abstracts covering various properties show him to have been a proprietor. But it has been definitely stated by members of his family that his house

was situated where the P.U.C. office now stands.

The other buildings usually attached to a settler's home were probably near by, so that the Ingersoll residence may be considered to have covered the land occupied by the Metropolitan Stores, the P.U.C. offices, J. J. McLeod's grocery, and Gayfer's drug store.

To trace the proprietorship of the Ingersoll property following Mr. Ingersoll's departure for York County, would be a long, though interesting procedure. However, for the requirements of this article it is sufficient to state that T. A. Menhennick's, Cornell's, and Bloor's shoe stores, in that order, preceded the Public Utilities office.

Next to that is J. J. McLeod's grocery. Until recent years, it was known for a long time as the "Two Macs," with H. H. MacBain as Mr. McLeod's partner, they having succeeded I. W. Kingswood, successor to Dundas and Menhennick (William Dundas and L. C. Menhennick). Before that, Mr. Dundas had been the sole proprietor of the business.

Backward Glances

- by -

ARABELLA

Having covered the stores on the west side of Thames street, between Charles and King, we now begin on the east side.

The store at the south-east corner of Thames and Charles streets was owned fifty years ago, or more, by James Campbell, in the hardware business. He was succeeded by Frank Boles, and he, by T. N. Dunn. The Ingersoll Gas Company, F. W. Bowman and Neely's tailoring, also occupied it during the succeeding years. It is now occupied by Joseph Lynch, butcher.

Next to that was the John Boles Clothing Store, established in 1854, at the time when Ingersoll had begun a period of prosperity lasting until the early twenties. Mr. Boles was succeeded by his son James P. Boles, who through an advertisement in The Tribune in 1900, urged the townsfolk to "Get Your Boy a Suit for the 24th." That was in the days when a new outfit for the Queen's birthday was considered almost as important as for Easter. According to the advertisement, a boy's suit could be purchased for 50c-\$6.00, and men's suits, for \$2.75-\$13.50. Men's and youth's topcoats were \$6.50-\$15.00.

Following the death of James P. Boles, in 1906, E. J. Malone had the business for a year; then Borrowman and Parker, R. M. Borrowman and finally George Bartlett. When the latter moved across the street to his present stand, it ceased to be a clothing store.

A digression is to be made here, for anything written about this building, which remained in the possession of the Boles family till 1922, would be incomplete without reference to an occupant of the rooms over the clothing store—Miss Nancy Paterson, who conducted a dressmaking establishment, where gowns were made for the ladies of the town to wear at the social affairs of the gay eighties, and nineties, and on into the first decade of the twentieth Century. Miss Paterson's creations have never been surpassed in Ingersoll, either for style, or fine work. People pay exorbitant prices to smart Parisian costumers for creations like those she and her helpers made for the ladies of a generation ago in this town.

Following George Bartlett's occupancy, the building was divided into two. Patrick Greenless had a pool room on one side, Jack's Clothing Store was there also. Various small businesses were conducted there during the years. Present occupants of

the northern section are Coyle and Greer, jewellers. Next door to them is Condos' Pool Room.

Fifty years ago, C. B. Scoffin had a candy store next door. He was succeeded by "Scotty" MacDonald, Toni Loudartin and finally by the Diana Tea Room presently operated by Peter Tatulis. In the store next to the Diana, Walter Goulding now runs a pool room. Just who occupied that 50 years ago, it is difficult to state. It might have been part of a larger store, later divided.

Next comes Morello's Fruit Store, which since Anthony Sage, liquor merchant, had it fifty years ago, has also been occupied by Charles H. Brown and Mr. Walters, both butchers. The present occupant, Joseph Morello, is a son of Augustas Morello, the first Italian fruit merchant in Ingersoll, who came here in 1896. His business on Thames street south, is carried on by his daughter, Miss Jennie Morello.

Next to Joseph Morello's is J. M. Wilson's Hardware Store. Old-timers knew it as Robertson and Mackay's, (R. J. Robertson and James Mackay) Hardware. It then became Wilson and Robertson, Wilson Brothers, Richardson and Rae, and is now J. M. Wilson's, all hardware.

Interesting History Found In Old Oxford Gazetteer

By **GEORGE JANES**

Prominent as building contractors in the early history of Ingersoll was the firm of John Christopher and Bros. Still standing in substantial form in the town are some of the dwellings and other buildings which this firm erected, and especially following the big fire in 1872.

A page advertisement for this firm in the "County of Oxford Gazetteer" for 1862-63 contained the following, principally set in heavy black type:

Ingersoll Sash and Door Factory, North of the G. W. Railway Depot, John Christopher and Bros., established in 1844, Building Material constantly on hand; an extensive stock of rough lumber of every description, thoroughly seasoned and planed ready to fill orders of every kind for building purposes at greatly reduced prices. Sash, Doors, Blinds, Mouldings, Base Frames, Cornice, Etc.; constantly on hand and made to order on the shortest notice in newest designs. Contracts entered into for the erection of Wood, Brick and Stone Buildings in all the various departments including Masonry, Painting, Plastering, Etc. Plans and specifications drawn to order. All work turned out by this establishment is warranted. Planing done to order".

In enumerating Ingersoll industries, reference is made in the Gazetteer to the extensive business conducted by the firm of John Christopher and Bros., "with fourteen men in their employment and working a 16-horse power engine".

Also appearing among the Ingersoll advertisements in the Gazetteer is the somewhat unique advertisement:

Blacksmith, Horse Shoer and Veterinary Surgeon; Noah Elliott, Ingersoll, C.W. begs respectfully to inform the public that he carries on business in the above lines in all its branches, all orders executed with accuracy and despatch, and surgical calls promptly attended to at all hours. Shop on Thames street, close to the Railway Station, Ingersoll, C.W. Messrs. John McFadden, farmer, North dorchester, and Levi Loncs, farmer, Nissouri, for whom N.E. has thoroughly cured cases of serious bone spavin, and ring bone, where other Veterinary Surgeons have failed".

COAL OIL, TOO

The advertisement of Robert Kneeshaw, a pioneer druggist, is one that was characteristic of the time, with stress being placed on variety. It was as follows:

"Robert Kneeshaw, Chemist, Druggist and Stationer; dealer in Drugs, Chemicals, paints, Oils, Colors, **Dye-stuffs**, Patent Medicines, Stationery, School Books, Law Blands, etc; English and French Perfumery, Soaps, Hair, Nail, Tooth and Paint Brushes; surgical Instruments etc; Physicians' Prescriptions carefully prepared. He trusts, after an experience of upwards of eighteen

years in a first-class drug establishment, and strict attention to business and th quality of his drugs etc., to merit a share of public patronage. N.B.- A constant supply of pure coal oil on hand.

There are also many other interesting advertisements in the Gazetteer dealing with the business life of Ingersoll, first as a village, and later when it attained the status of a town. The fullness of expression in dealing with the stocks of the various stores, and the earnestness with which appeals for patronage was made, as well as the strangeness of the typographical displays, will no doubt add greatly to the interest of present day readers.

Ice Harvesting At Smith's Pond Was No Job For Softy

By GEORGE JANES

The existing cold spell is reminiscent of the activity many years ago that marked the opening of the ice cutting season at Smith's pond for the central storage quarters for the large supply on which the town was mainly dependent during the heat of summer.

Groups of workers gathered on the large expanse of ice with their duties well defined, some to mark out the area in squares, others to do the cutting so that all the blocks would be of uniform size to ensure the minimum of effort in removing them from the pond onto the loading platform and for delivery later to the many customers.

Horses were used in the work on the pond and they also knew their duties as well as the men. They went about it in much the same manner as horses accustomed to cultivating in the farmers' fields and only occasionally under disturbing circumstances did they display any uneasiness.

There was the ring of the markers and the whine of the saw as it cut through the thick ice surface, the shouts of the workers who floated the cakes by means of poles through the open channels from which they were taken by long tongs onto the loading platform. The drivers of the teams waited their turn there and with so many cakes consti-

tuting a load as soon as they were placed in a sleigh they hurried away to the storage quarters. Often the horses were white with frost as they were almost dripping with sweat from the heavy tugging they had to do.

EXCITING SCENE

The general scene at the pond when the work was in full swing was one of excitement, occasionally heightened when a worker slipped into an open channel and frantic efforts had to be made to effect his rescue.

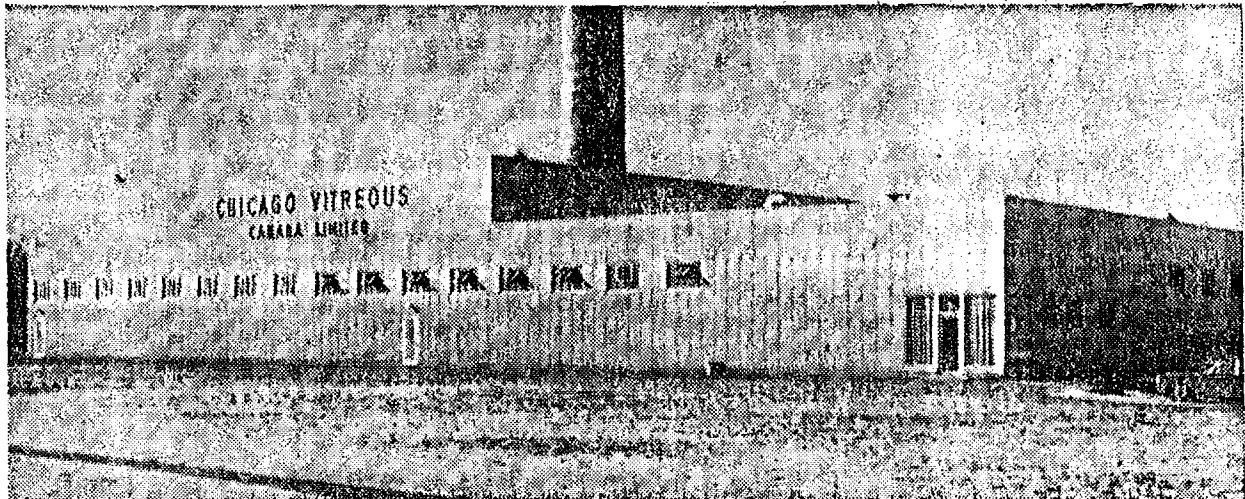
Much of the early supply of ice was placed in storage in the big plant of the Ingersoll Packing Company and at the CPR freight sheds where large stocks of cheese were stored for export shipment to the British market.

After an adequate supply had been placed in these two places efforts were concentrated on filling the large storage quarters of Smith Bros. close to the pond, which was mainly for distribution in the town during the spring and summer months.

In some respects the harvesting of ice with its tremendous rush to take full advantage of the favorable weather — the colder it was the better it served the purpose — could be likened to the earlier activities in the lumbering business here as logs from practically all directions were brought to the local sawmills.

The logging business however eventually reached an end as the forests became practically depleted, and the ice business was similarly effected when refrigerators took the place of the ice boxes.

But to all who recall the ice harvesting activities they will long be remembered for the excitement they created, the rugged work involved, and the endurance and undaunted spirit of the men engaged in the strenuous work.



NEWEST INDUSTRY — the (Canada) Limited plant on September. Producing porcelain enamels, the company located in Ingersoll because of the town's central location.

TOWN HAS DIVERSIFIED INDUSTRY

Chicago Vitreous Plant Moves Ingersoll Ahead

Ingersoll's newest industry, Chicago Vitreous (Canada) Ltd., has shown steady growth since it located here last Sept. 1, in a \$750,000 plant which is of porcelain enamel on-steel panel construction.

The company, which produces porcelain enamels for the plumbing and appliance industries, began production in September and during 1964 expects to ship more than three million pounds of enamel.

Current daily output at the plant is about 30,000 pounds.

CENTRAL TO MARKET

Chicago Vitreous sold its products in Canada prior to locating in Ingersoll, but with the implementation of new duties and the exchange rate of the Canadian dollar, pegged in 1962, the company felt it worthwhile to establish a plant in this country.

Plant manager T. W. Fenton said the company selected Ingersoll for its Canadian division mainly because it was central to its market.

"We are quite satisfied with the town and everybody here whom we have worked with," he stated.

"We needed at least one railway line," Mr. Fenton explained. "Here we have two. We needed a good supply of water for cooling which we get from the Thames River. It is returned cleaner than we get it because it is filtered."

PLANT IMPROVEMENTS

Motor-Mower of Canada Ltd., an industry that established in Ingersoll three years ago, made several improvements in its plant operations during the last year.

Major item was the installation of a new paint bakeover, an important step in curing the paint applied to the company's lines of power lawn and garden equipment and domestic snow-removal equipment.

Motor-Mower also installed new conveyor lines on which parts are carried from the bakeover also allows overhead painting through painting and drying and assembly. The new conveyor also allows overhead storage of parts until required in assembly.

BUILDING ADDITION

Oxford Silos and Concrete Products, located on Highway 19, just south of Highway 401 near Ingersoll, is in its third year of business, and is now constructing an addition to its main processing plant.

The addition is a frame building of 1,140 square feet costing about \$4,000. Oxford Silos also purchased a new automatic overhead hoist for its truck during the year. The company builds precast concrete silos and installs animal feeding equipment.

Ingersoll Machine and Tool Company Ltd., has enjoyed continued expansion. It has grown to five times its size at its inception in 1914.

SERVES AUTO INDUSTRY

The company's biggest line besides machine tools is the production of such mechanical components as steering gear assemblies and tractor axles. These are supplied to all auto-assemblies and tractor axles. These are supplied to all automobile and truck manufacturers in Canada.

Of special interest is a free-piston diesel engine designed in Kingston, that is now in quantity production at the Ingersoll plant. The engine is intended primarily for use in boats.

Morrow Screw and Nut Company ships its products from coast to coast across Canada. Sales offices and warehouses are located in several major Canadian centres.

Morrow's products include a standard line of cap screws, nuts and drills. Principally a custom machining operation.

the company supplies large quantities of specially machined fasteners to automotive and plumbing companies.

MAKE FURNITURE

The Coronation Furniture Company, established in 1937, manufactured period furniture until the trend became modern and Scandinavian. Later, the firm introduced early American

furniture into its and not until furniture into Canada and is in the process of manufacturing it at the present time.

Ingersoll Casket Company Ltd., is engaged solely in the production of caskets and its output has increased considerably. Officials anticipate a doubling of the output in the next two years or so.

Their market extends across

Canada from Victoria to Halifax but it is most concentrated in western Ontario.

The Borden Milk Company, Ltd., a large employer, is one of Ingersoll's oldest producing firms. It has grown continuously with the town.

Ingersoll Cheese Co. Ltd., one of the largest of its kind in Canada, employs over 100 people. It was organized as the Ingersoll Packing Company in 1894 and began production of the first processed cheese in Canada. It also was the first packaged cheese sold in this country. As the country's population grew, new types of processed cheese were made and added to the line.

In 1946 the Ingersoll Cheese Company was purchased by Standard Brands Ltd.

Note Growth In Ingersoll Businesses

Sentinel
Feb 29/64

The business community of Ingersoll continued to show growth during the last year as several new businesses began operations.

The biggest addition to the commerce scene was the \$250,000 Independent Grocers Alliance store, situated next door to the federal building which was opened in 1962.

The IGA store, opened in mid-November of 1963, has a floor space of 8,000 square feet and has a parking area to accommodate up to 150 cars.

Three homes were removed to make room for construction.

Central Heating and Air Conditioning, owned by John Van Dyke, began business on Wingham Street and only recently purchased a building on Holcroft Street where the shop now is located.

Another recent arrival is James Cowan and Company Ltd., a wholesale house for automotive parts, which located at Mill street and the rear of 51 King Street, east.

Elliott Ford Sales, a new car lot, opened for business this month, on Charles street in the building formerly occupied by Oxford Motors.

Business Personalities!

The Ingersoll Tribune conducted a brief survey of local business men in order to present their stories to you in this special edition. In addition to the general information obtained, each business personality was asked this question: "What do you consider is the best part about being in business in Ingersoll?"

Here is The Tribune's SALUTE TO BUSINESS PERSONALITIES:

JOHN E. GARRITY, is Ingersoll's newest businessman. He came here from Woodstock just recently and is manager of JOHNSON JEWELLERS (Ingersoll) LTD., 149 Thames Street South.

Married, he has three children, Michelle, one and a half year old and twin sons, Patrick and Michael, six months old. He is a member of the Junior Chamber of Commerce, the Knights of Columbus and is interested in all sports, particularly golfing. His reply to the general question asked each business man was, "We commenced business in Ingersoll as it is known as a good place to operate a jewellery business, and look forward to moving into permanent residence in the spring".

JOE WILSON is a partner in the J. M. WILSON HARDWARE, AND TELEVISION at 113 Thames Street South which has been in business in Ingersoll for 36 years. He and his wife have one daughter Doreen, a student at the University of Western Ontario. In addition to his business interests he is a member of Trinity United Church, the Masonic Order and is an ardent curler. Brother DON is the second partner in the business founded by their father.

The Wilsons' answer to the Tribune question was "Ingersoll is a good place to live in. You know your neighbours and you know your customers. It's also a good place to do business in".

PEARL M. FISHLEIGH of the P. M. FISHLEIGHT & CO. Dry Goods and Children's Wear is owner and partner in the business. A lifelong resident of Ingersoll, Miss Fishleigh takes an active part in community life. She is secretary of the Canadian Cancer Society here, a member of the Chamber of Commerce, and of the Order of the Eastern Star. Miss Fishleigh is also a leader in girls' work at Trinity United Church.

Her reply to the question: "I like to carry a stock which is interesting and will keep shoppers in Ingersoll. It's a good place in which to be in business.

HERMAN SHECTER, owner of Sheckter's Ladies Wear has resided in this town for 46 years. Prior to living in Ingersoll, he was a resident of Toronto. Mr. and Mrs. Sheckter have a family of four, two boys and two girls. A Mason, he is a member of Mt. Sinai Lodge, Toronto.

"Because I like the town and the people and it's a good place to do business" was his reply to the question.

MIKE MACMILLAN, owner of Oxford Clothing Store was born and raised in Ingersoll, left here for a while and came back 11 years ago to take up permanent residence. Mike and his wife Irene have two sons, Dennis 21 and Patrick 23.

A genial personality about town, he is a member of the Kiwanis Club and the Chamber of Commerce.

His interesting answer to the Tribune question was: "I have lived in eight or ten communities in my lifetime and I think that the fact that I am back in Ingersoll is proof enough that it is a good place in which to do business and live".

JOSEPH LYNCH, came to Ingersoll from Toronto 23 years ago. Well known as the owner of his MEAT AND FROZEN FISH Store, he is a respected member of the Community. They have two daughters Doris and Jessica, and are active workers and members of the Sacred Heart Church.

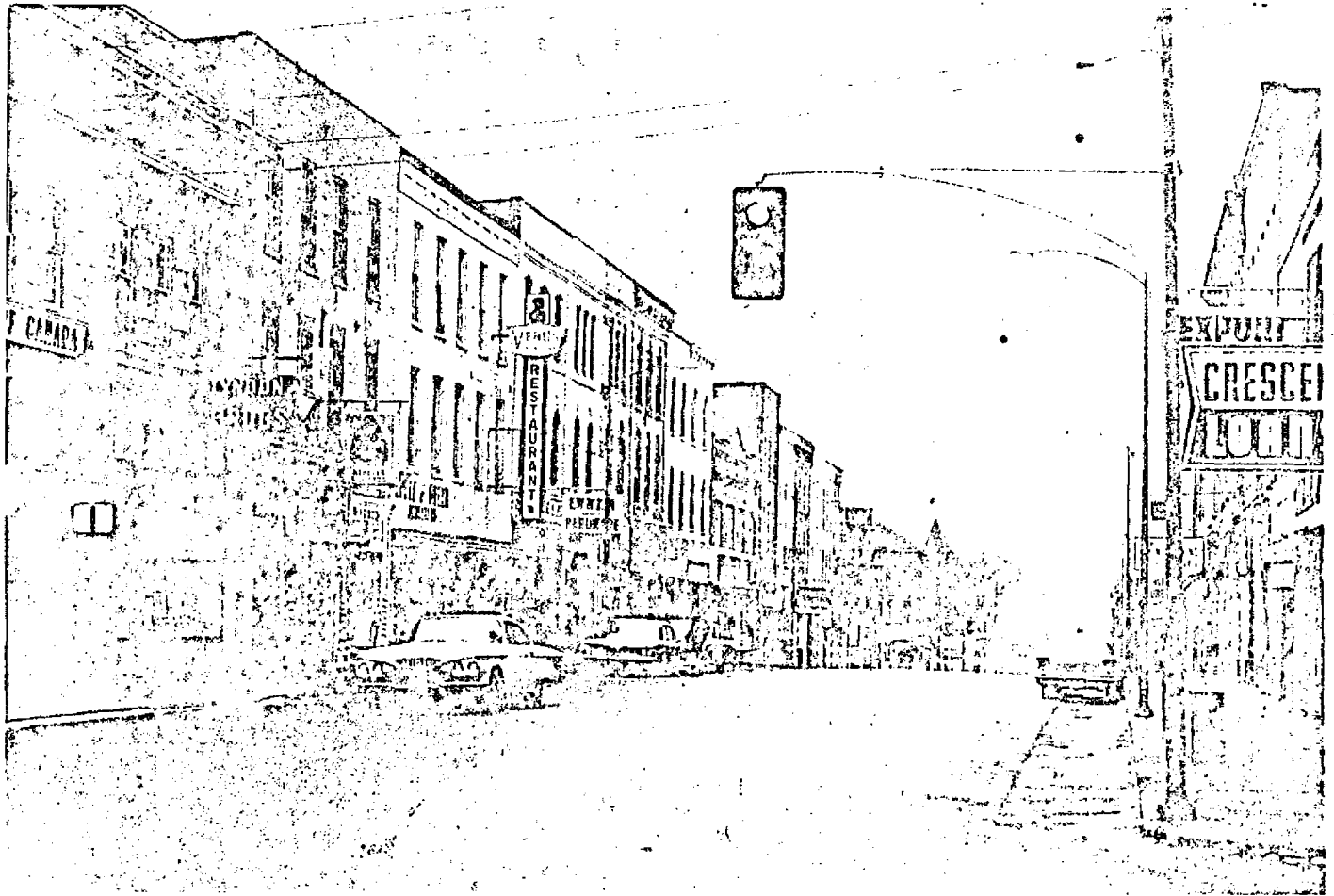
Mr. Lynch's reply was "This is a nice place to live in. As far as I am concerned it has been the best little town in Western Ontario. History always repeats itself".

SANDY LAMBERT, owner of BARTLETT AND LAMBERT Men's Wear is another Ingersoll business man who is a life long resident of the community. He has two daughters, Linda Ann, 17 and Sandra Lee, one month. Sandy is a member of St. James' Anglican Church and Masonic Lodge No. 68.

His sentiments about Ingersoll? "Awfully nice for me, I have lots of good friends and customers. It's a good place to live and is second to none.

LLOYD FABER is owner of FABER FEED AND SUPPLY, 21 King Street West. He came to Ingersoll from Tavistock three years ago. Lloyd is married and has one daughter, Grace. He is a member of the Chamber of Commerce. His reply to the Tribune question was "Not too bad, area resident farmers nice to do business with and the townspeople exceptionally nice. We like living in Ingersoll".

ALF BONIFACE has lived in Ingersoll all his life. Well known and liked, he has operated a tobacco and confectionary store for several years. He is a member of the Y's Men's Club, The Chamber of Commerce, and the Canadian Order of Foresters. Alf has two children Mary 14 and Ralph 26. His reply to the question was, "It's a wonderful place in which to live and do business".



Ingersoll's Thames Street business district looking to the north from King Street is practically deserted in the above picture taken on a Sunday, but parking on week days is at a premium.

Business Personalities!

FRANK MILLER along with his wife Fay are the owners of MILLER'S FLOWERS. They lived in Strathroy before coming to Ingersoll three years ago. The Millers have two children Carl 16 and Robb 13. Frank is a member of the Chamber of Commerce and Royal Canadian Legion, Branch 119. His answer to the query was "We have found we have increased our business to such an extent it is almost unbelievable. The residents are good to do business with."

GEORGE CROSBIE of Crosbie's Style Shoppe has lived in Ingersoll for 9 years, coming here from Burlington. George is a member of Brant Lodge 157 masonry, Chamber of Commerce, and attends St. James Anglican Church. He has two children Debbie 11 and Murray 15. His answer was "It is a good place in which to live and a nice size town to bring up your family in... Good Schooling... A Good Business Town... has everything a larger centre has."

JOHN VAN DYKE, Owner of CENTRAL HEATING AND AIR-CONDITIONING came to Ingersoll 2 years ago and founded his business, originally located on Wingham Street, early this year he moved into permanent location on 16 Holcroft Street. Mr. Van Dyke also purchased the house alongside the business. He is married, has one child Michele Irene, age 1 year. Is an active member of the Ingersoll and District Chamber of Commerce, and also Chairman of the Beautification Committee, is an active member of the National Warm Air Heating and Air Conditioning Association.

John Van Dyke believes that Ingersoll has tremendous opportunities and that a close relationship exists between the businessman and his customer. He feels that this Town of Ingersoll is a fine place to do business, and is a good place in which to bring up his young family.

Mr. V. D. (VIC) MASTERS, MANAGER of MULHOLLAND I. G. A. STORE, INGERSOLL came to us from Listowel, Ontario, is married and father of four children, twin sons Douglas & Donald aged 10 years, Daughter Lorrie, aged 9 years and Jimmy aged 6 years.

Has resided in Ingersoll for the past one and a half years at 299 Wellington Street, prior to moving to town, Vic and his family were resident in Listowel for a period of 3 years.

Mr. Masters is keenly interested in Sports, in 1964 he managed the Ingersoll Junior Mets Baseball Club, is on the executive of the Junior Marlands Hockey Club, is an active member of the Ingersoll & District Chamber of Commerce, is also an enthusiastic supporter of the Lions Club as well.

Both Vic Masters and his wife are happy to be living in Ingersoll, they like it much better than any place in which they have lived in the past years. His wife is more than pleased with the Town, and is also an active member of, and holds the position of Secretary for the Ingersoll Lionettes.

Ingersoll's future attracted Rumsey

By BRIAN DAWE

Another of Ingersoll's old landmarks has faced the wrecker's bar recently to make way for modern progress, after 120 years. Believed to have been built in the 1840s, it served for almost 50 years as part of the Sacred Heart Separate School, and before that as a private residence for eight decades.

The large, two-storey brick edifice was first built as a residence for W. A. Rumsey, a prosperous Ingersoll businessman who made his fortune in the foundry business in the early days of Upper Canada.

According to Miss Jean Rumsey of Oak Park, Illinois, William Ashley Rumsey was born in Stafford, Genesee County, New York, on Oct. 18, 1805. He grew up in this industrial area, and in a local foundry probably learned the fundamentals of that trade. On June 23, 1836, William married Frances Harriet Hemstead in New London, Connecticut. Land was purchased in nearby Clarkson, and on May 25, 1837, their first son, William Wignail was born.

It is not known exactly why Mr. Rumsey came to Canada, but one story has it that while on a long journey by stage he had the opportunity of conversing with a fellow traveller, who told of the prosperous area developing in Southwestern Ontario. He mentioned especially the village of Ingersoll, with its many new industries and neighboring farms. Mr. Rumsey realized there would be opportunities for the manufacture of machinery for both lumber mills and agricul-

tural works, and that also here was an unrivalled market, so the decision was made to move to this area to start his foundry business. The Rumsey's land in Clarkson was sold on May 31, 1837 (only one week after their son was born), and in the summer of 1837 they moved to Ingersoll. Here their first residence was probably a frame house constructed of lumber sawn in one of the two Ingersoll saw-mills.

Mr. Rumsey's foundry was opened shortly after in the fall of 1837. It was built near the northeast corner of Thames and Charles streets, and grew rapidly from its founding. William's brother, Joseph Ellicott Rumsey, was in partnership with him for the first few years of the business.

By the mid-1840's Mr. Rumsey's family had increased to five children, and he probably felt their old frame house was far too small for them. Therefore, sometime in the late 1840's construction of the new Rumsey home was commenced, and by 1850 the family had become accustomed to their new 'palace'.

The Rumsey residence was for many years the most elegant home in Ingersoll. In the summer of 1953, Stanley J. Smith, had the opportunity of viewing some interesting items from the old Rumsey home.

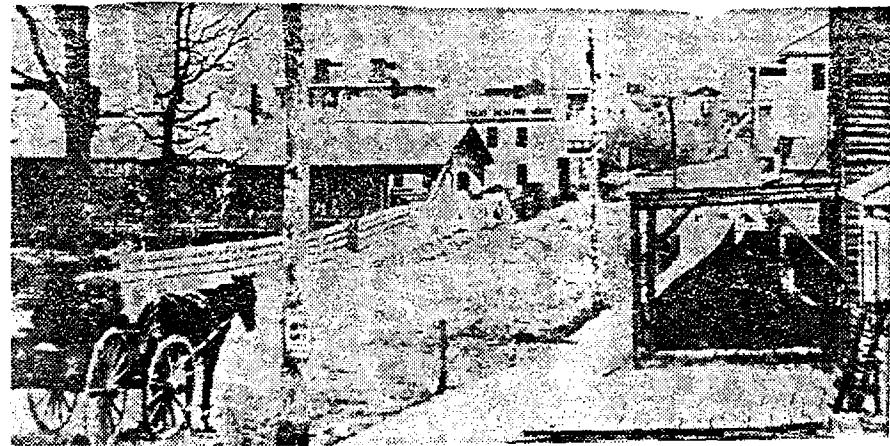
Mr. Smith mentioned a mirror four feet wide and nine feet high. It was mounted on a white marble base and was topped with a French Provincial carving. There was also a

fine collection of 'Ashburton' stemware, an abundance of American pressed glass, and mid-Victorian silverware which included butter dishes, tea pots, napkin rings and cake plates. Many of the older residents of town will readily recall the spacious grounds surrounding the old homestead with its tennis court, croquet court, and a skating rink for the wintertime.

Mr. Rumsey continued to reap the benefits of his prosperous business, and on the completion of the Great Western Railway (now CNR) in the winter of 1853-4, sales rose with the great increase in population. In 1855 a writer of the International Journal, Paul Fry, Jr., made a tour of Southwestern Ontario by the newly-completed railroad, and passed through Ingersoll. He later wrote "the first establishment on crossing the Thames Street bridge is the Foundry and Machine Shop of W. A. Rumsey. It employs 20 men, runs a 10-horse engine, and manufactures agricultural work, such as reapers, mowers, threshing mills, straw cutters, cultivators, &c., together with stoves and other work."

In 1856 Mr. Rumsey retired from the foundry business selling out his establishment to W. Eastwood.

When the Prince of Wales toured Canada in 1860, the Ingersoll Town Council made an invitation to the Prince to pass through Ingersoll. Mr. Rumsey was one of the members appointed to a general committee "to make the necessary arrangements for the



The main street of Ingersoll in the 1850s, looking north from what later became the C.P.R. crossing. Immediately behind the pole in left foreground can be seen the Rumsey home and its soot-blackened chimneys. Leaning against the building in the lower right-hand corner can be seen two harrows, possibly among those manufactured in the Rumsey foundry. (Photo courtesy of James Sinclair, Jr.).

reception of His Royal Highness the Prince of Wales, in the event of his honoring Ingersoll with his presence" (as it was reported in the Ingersoll Chronicle). The final arrangements were that the Prince should stay overnight in the Rumsey place, and then proceed to London the next day, but a change in plans resulted in the cancellation of the visit to Ingersoll.

On Feb. 2, 1891, the town mourned the loss of one of their most prominent citizens, Mr. W. A. Rumsey. Dying at the age of 85, he was buried in the Ingersoll Rural Cemetery. His family remained in possession of the home for many years after, and in 1920 it was purchased by the Sacred Heart Parish and converted into a school. Additions were completed in 1954, 1963 and 1965, and the present addition, which will house a library, health unit and change room, is being built at a cost of \$139,289, and will be built on the site of the old Rumsey homestead.

Businessmen in Ingersoll have never been known for a tendency to stand still while the rest of the world goes by, and the past year has been no exception. Some businesses have moved to more modern and suitable accommodation, some have expanded at their present location, while others have started up during the past 12 months.

To provide more variety for local shoppers, some of the new retail stores feature products not previously available in our town. In some of the expanded establishments, a greater variety of items is now available.

For the 1975 Christmas shopping season, the Ingersoll Business Association emphasized that shopping in your home town, and dealing with people you know could be a wise way to stock up for the festive season. Most merchants took up the challenge, and the result was one of the best Christmas seasons in years.

We have spoken to the businessmen involved in this business expansion, with some interesting results.

ALLEN'S MEN'S WEAR

At the beginning of March, Allen's Men's Wear started business at a new location on Thames Street South, next door to the Royal Bank of Canada. Allen Sutin says he is very gratified at the reception the people of Ingersoll have given to his new store at the new location.

On May 1, 1975, Dorothy Langford joined him in his store to handle the ladies' wear. "We decided it was a better location with easier access for the public, newer, brighter, cleaner, and it is now a one-stop shopping concept for both men and women, which has worked out very well for us," says Mr. Sutin.

Miss Langford had worked in a clothing factory before she started out on her own three years ago in Ingersoll at another location. That store specialized in youth styles with a light, breezy, merchandizing concept.

Allen came to town 15 years ago to work for Shelby Knitwear, where he was buyer and production control manager. While living in Ingersoll he drove back and forth every day to London. Allen stayed with them for three years and then worked respectively for the Grafton-Fraser Chain and Bud Gowan in London. When he was offered a partnership in a store in Ingersoll, but he started up his own store last year.

MACDONALD PHOTOGRAPHIC

Lew MacDonald, a University of Western Ontario graduate, came to Ingersoll during the middle of May, 1975, and started his new business, MacDonald Photographic, on Kings Street East. A native of Ottawa, Lew says he doesn't specialize in any particular branch of photography, but instead does almost everything his customers require.

Lew does mainly portraits, weddings, child photography, graduation shots, passports, and business and executive portraits. "I can't really specialize in any particular branch," Lew says, "because the market is too small for that."

He considers his move to Ingersoll as a good one and his business has been picking up. He says he really won't know for a few years how successful his business will be. In the meantime he is becoming well-known and the people of Ingersoll have responded to his new business in a positive way.

ROCHDALE CREDIT UNION

When the Ingersoll Community Credit Union requested the Rochdale Credit Union of Woodstock to take over operations, Rochdale was glad to do so. And now, says Barrie Miller, General Manager of the Woodstock office, they've been very pleased with the results.

When the Ingersoll Community Credit Union handed over operations to the Rochdale Credit Union, they only had 269 members, not enough to keep supplying this type of banking service. They did not have the resources to meet the needs of the members, said Mr. Miller.

Now the members of the Credit Union heard, during last Saturday's Meeting in Woodstock that, 538 new accounts have been added, with approximate assets of \$105,000. That constitutes a major increase in new accounts in less than a year of operation in Ingersoll.

Mr. Miller says that the combined total of both Woodstock and Ingersoll is 13,323 members with over \$20 million in assets. That was enough for the Credit Union to purchase a piece of property in the east end of Woodstock for another expansion sometime later this year.

"Town Grows with new businesses"

The Rochdale Credit Union is owned by the members and run democratically in that each member has a vote. All the profits are returned to the members in the form of dividends and rebates. The members elected a new Board of Directors on Saturday. They also approved by-law changes and approved the dividends and rebates.

To become a member, you have to pay 25 cents for an entry fee and open a savings account. After that you can make use of full services of the Rochdale Credit Union.

VINK REAL ESTATE

Vink Real Estate has been in business in Ingersoll for a long time, but now they have established an office here, at King and Thames Streets. "We feel Ingersoll is a very progressive town and we wanted to become established here at the grassroots level," says Peter Vink, President and sole owner of the business. "We felt we couldn't service Ingersoll from Woodstock any longer and, we that we could a much better job if we had an office there."

Vink Real Estate has been in business in Oxford County for six years and employs seven people in Woodstock and three in Ingersoll. Mr. Vink says he's still looking for a good calibre realty sales person for their Ingersoll office.

According to the owner the business, which opened its office on January 7, 1976, is coming along very well. They handle commercial, residential, homes, farms and businesses. Mr. Vink, who was born in Holland and came to Canada when he was four, is well satisfied with his new office and the results so far justify the decision to expand to Ingersoll.

TORONTO DOMINION BANK

The Toronto Dominion Bank has been in business in Ingersoll for exactly a year and manager Guy Miller says he is very satisfied with the way business has been going. Although Ingersoll already had branches of the major banks, the head office of the Toronto Dominion Bank in Toronto carried out a survey which indicated that a new branch in Ingersoll would be justified.

"Town grows..."

1975 25 1 10 70

NEXT DOOR TO FISHLIEIGHS

The Singer Sewing Centre, which started in October of last year, is owned by Don Powell of London. Carolyn Walker runs the store on Thames Street and she says business has been good. Christmas was a busy time especially, she says, but it's hard to tell. Yarns in the store always seem to move well.

Of late, the store has been selling yarns and crafts to high school students but business mainly seems to appeal to older people, and women who find pleasure in knitting and needlecraft.

The past year has proved them right, says Mr. Miller. "We've done very well in mortgages and commercial loans."

The bank employs five persons, two tellers, a liability typist, an administration officer and the manager.

Mr. Miller said they have been able to compete very well with the other banks in town, although they each offer pretty much the same services. The bank also has a branch in Woodstock and in Tillsonburg.

NEWS AND CAMERA

News and Camera on Thames Street recently completed their expansion and owner Robert Lover says the expansion has doubled the size of the store. The new part, which was formerly occupied by a ladies' wear store, will further expand this year with a lower floor sales department.

The lower floor then will mainly sell office supplies. Mr. Lover said that all departments have been enlarged. Four archways connect the old part with the new part of the store and the staff of 15 now have sufficient space to serve the customers properly.

ASIAN IMPORTS

In November last year Asian Imports opened for business on Thames Street and owner Mohammed Arabi, from London, says he's doing a good business in Ingersoll. He says there is a demand for this kind of store and he became the first store-owner of this kind to open here.

Mr. Arabi says he has been involved in the same kind of business on a partnership basis in other places in Ontario and Quebec during the last three years. Customers will find in his store, clothing, carved wooden gifts, jewellery in the form of bracelets, rings and charms, leather wallets and leather purses.

Mr. Arabi says he has a good volume of business during the Christmas season and he says it will pick up again in the summer months.

PINTO PACKAGING

In December, Pinto Packaging was the only completely new industry to make a start in Ingersoll. The Company fabricates packing cartons and specializes in serving the smaller accounts which the bigger companies sometimes don't bother with.

Peter Di Pinto, the President, formerly worked in the packaging industry in London with Morphy Containers Ltd. for a number of years, before setting out on his own. "They were doing a good business there," said Mr. Di Pinto, "but they were mostly going after the bigger accounts. We decided to start a new business that would look after the smaller accounts, people that would order about 5,000 square

feet of packaging carton." Mr. Di Pinto added, however, that doesn't mean the company can't fill a bigger order.

Secretary-Treasurer is Glenn Henderson, and the Sales Manager is Ken Richmond. The company hopes to serve areas as London, Woodstock, St. Marys, Stratford as well as the Ingeroll area.

FOTO-MAT

The new Foto-mat outlet in Ingersoll employs two girls on four hour shifts to serve the film processing needs of Cheese-town. Doris Messenger, and Debbie Pemberton operate the booth at the shopping plaza, which offers one day service on film, and five day service on negatives.

Foto-mat carries its own brand of film and flash bulbs but also carries Kodax film and flash bulbs as well.

McKERLIE-MILLEN
AUTOMOTIVE

McKerlie-Millen Automotive have been open one month. Having taken over part of the old Moto-Mower plant, they carry a full range of automotive parts, and are also agents for machine shop work which they take to Woodstock to have done.

The new store has two full time employees Mark McDonald and Tom Payne. Mark who is the store manager, has previously worked for McKerlie's in Woodstock for four years.

He commented that the name McKerlie was changed to McKerlie-Millen about one year ago.

INGERSOLL TRAVEL

Ingersoll travel opened on June 3, 1975 with Paula Cramer of Tillsonburg as the manager.

The Ingersoll travel agency is a branch office of T and S travel agency in Tillsonburg, and is owned by Jack Ravin.

Paula says the travel agency is a one man show, (so to speak) that handles all kinds of travel arrangements from charters, and scheduled airlines to car rentals. She says that this time of the year a lot of Ingersoll residents are looking at trips to the Carribean and to Florida.

Paula says she got involved in the travel business when she did a lot of travelling herself. She has spent four months in Europe, and worked in Grindelwald, Switzerland during the World Cup ski races which were held there.

She says that the travel business is fantastic in the respect that you can learn a lot about different people and places.

ANDY VAN DYK

Andy Van Dyk television and appliances, is a store with a little bit of everything in it.

Andy's store carries complete lines of televisions, stereos, refrigerators, freezers and ranges.

The store was opened on November 21, 1975, and according to Andy a good part of his business is in service.

"Town grows..."

January 21

"A lot of people buy their appliances locally, so that they know where they can get service, when they need it," he says.

CRANE ELECTRONICS

Ron Crane, at Crane Electronics is another new business in Ingersoll anxious to serve the town. Ron carries the complete line of Hitachi products including T-V's, stereos, high fidelity tape players, and component sets.

Ron operates the store on his own, and does all his own service himself to insure the quality of the work.

3 new industries come to Ingersoll

New Industrial building ground to a halt in Ingersoll during 1975. Building Inspector Edward Hunt said no permits were issued during the year for new industries. Total industrial building amounted to \$131,700 for two small additions, he said. This compared to \$1,068,000 the previous year.

However, while there were no new industrial buildings constructed during 1975, three new industries did begin operating last year. Central Supply and Country Cable, 269 Ingersoll St. in a new building constructed

prior to 1975. The firm manufactures trophies and rents television towers and aerials in rural communities which lack cable service.

Georgia-Pacific Company rented space in the old Morrow Nut and Screw building on Thames Street South last summer. The company supplies lumber and building materials to retail outlets.

Pinto Packaging, a small corrugated box manufacturing company, with two employees also began operating in rented premises at 265 Ingersoll St.

New boom in expansion for downtown Ingersoll

By ARMITA JANES
Sentinel-Review Staff Writer

The business outlook in Ingersoll has never been more rosy. There is not a vacant store left on the main street and only a couple on King Street East. The reason is that as soon as a store becomes vacant, it is snapped up by a merchant who wants to expand.

As one would expect, a survey of storekeepers made by the Sentinel-Review Thursday revealed that a strong faith in future business prospects is the reason for the sudden spurt in commercial development.

Development Officer Edward A. Hunt said if things keep on going the way they are now, "We will have to be looking at expanding our core area, or some sort of big downtown development."

If the town continues to grow, there is no reason why it cannot serve more people, he said.

BIG EXPANSION

One of the most spectacular expansions is the \$250,000 renovation project now under way at the Canadian Imperial Bank of Commerce at Thames and King streets.

Manager Mac Kelterborn said bank officials would not spend that kind of money "Unless they were pretty optimistic about the future of Ingersoll."

The huge renovation project amounts to building a beautiful new bank within the existing walls of the 65-year-old building, he said.

Similar optimism in the future of Ingersoll was expressed by Thames Street merchants in the main block.

Lloyd Alter, manager of Jack's Department Stores Ltd., said his company moved into an adjacent vacant store to expand its ladies' wear department.

"We have a lot of faith in Ingersoll," he said. "We have

been here 47 years, and God willing, we will be here another 47."

Ingersoll is a very stable business community, he said, which is why Jack's has enlarged into a regular family-type department store, comprising three stores.

MORE EXPANSION

A few doors north on Thames Street, a similar expansion has taken place at the News and Camera Centre which this month acquired its third store. (The second store was added one year ago).

Manager Beryl Fares said there was not enough room to properly display china and gifts in the two stores now occupied by the firm. So, a gift and china shop will be opened soon in the store vacated by Schecter's Ladies Wear, she said.

And, on the opposite side of Thames Street, MacMillan's Men's Wear Thursday opened up a completely new denim shop in an adjacent store.

"Jeans and things for guys and gals, teens and kids" is the way owner Pat MacMillan described his new venture.

We saw an opportunity for more business, he said, because such shops have been very successful in larger centres.

"Ingersoll is now ready for a shop of this type," he said.

Work will soon start on an addition to the north and west ends of the IGA store on Charles Street. Manager Dale Hurley said interior store space will be doubled.

"We are anticipating more business," he said, "And Ingersoll needs something bigger in a food store than it now has."

Meanwhile manager Murray Potts confirmed that Loblaws will end operations here April 30. However, Jack Hambly of Toronto, will be operating a food

store in the same location under another name, he said.

Asked if it would be a Zehrs store which rumor had it was the food chain interested in locating in the proposed mall on the Shelby site, Potts said it was not.

IN LIMBO

The proposed mall, of course, is now in limbo because the Upper Thames River Conservation Authority has vetoed construction on the land, designated as flood plain.

There have been many other changes in the burgeoning core area.

The former D. J. Market on King Street East operated by Joyce Lancaster has now become the Midtown Variety in a larger location on King Street West.

McClelland and Hilts has located at 217 Thames St. S., next door to the newly-opened New Venus Dining House.

Ingersoll Optical next month will move to larger new quarters in a recently renovated office building on Thames Street South.

BRANCH OPENED

W. A. Baker, Ontario Land Surveyor, Springbank Consulting Engineers Limited opened a branch office at 163 Thames St. S. three months ago "for the convenience of Ingersoll area customers."

Less than a year ago J. D. Lee Engineering Limited, Brantford consulting engineers, opened a branch office on King Street East.

Two new firms have located in the Bray Building, Chuck Clark Construction and Ralph Hodge Accounting and Income Tax Service.

Ellery's Farm Equipment is also expanding. New offices and a parts department will open in a couple of weeks in an adjacent building.

There have also been recent changes in ownership of business firms.

Bob Shelton assumed the Ford dealership of Keeler Ford Sales Ltd.

The west-end BP was taken over by Bob McClintock.

Floyd Tisdale and Peter Cox took over Wilson's TV.

New industries in town are first to arrive in two years

BY KEN WILLETT

Two new industries have recently located in Ingersoll and already one has indicated a desire for expansion.

According to Development Officer Ted Hunt, the two represent the first industries to make a home in Ingersoll in the past two years. The industries are Poly-Quip of Canada and Can-Pac Agri Products.

Poly-Quip of Canada, is the Canadian division of Polynesian Pools Incorporated, of Holland, Michigan. The industrial firm produces fibre-glass, inground swimming pools and accessories.

According to Kathy Butterfield, Office Manager and Secretary-Treasurer of the company, the corporation is presently Ontario-wide and will soon become Canada-wide.

Mrs. Butterfield said the company

picked a location in Ingersoll because "it is the hub of Ontario and very accessible to major Ontario centres. We hope to have a good family company, where everyone works together happily," she said. "We're looking for a good working relationship with Ingersoll, we need them and we feel that the town needs us."

At present the company is employing 20 people but Mr. Hunt indicated that Manager Bob Butterfield has expressed a desire to expand. Mr. Hunt suggested that hopes are the company will secure a site in Ingersoll's Industrial Park by late summer.

Mrs. Butterfield verified Tuesday that the company is looking for a location in the industrial park. She said that plans are for the construction of building containing 30,000 square feet. Of this she indicated

20,000 square feet would be utilized for production and the remaining 10,000 square feet would house offices and show rooms. Indications are that the company would employ 100, when it reached a full-production level.

Poly-Quip is currently leasing 8,000 square feet in the Ingrox Building, formerly known as the Moto-Mower Building.

The other new industry arrival to town, Can-Pac Agri Products, is also leasing space at the Ingrox Building. They presently employ five people and are leasing 10,000 square feet.

Can-Pac produces a mineral additive for cattle feed. The company's operating supervisor is Paul Morgan and the Vice-President of Can-Pac Agri Products is William Vanderland.

Commercial rezoning for Ingrox plaza repealed by council

By ARMITA JANES

Sentinel-Review staff writer

INGERSOLL — Town council Monday repealed a bylaw to rezone the former Morrow Screw and Nut Company site to commercial, returning the site to its former industrial designation.

The finance committee recommended repealing the bylaw after the developer, Mike McHugh, president of Ingrox Ltd., notified the town that the company was withdrawing its application for commercial zoning.

An Ingrox employee, Roy Knott, who was in the audience, was asked by Coun. Jack Talbot what were the basic reasons for withdrawal of the application.

Knott said he would think that the reasons were economic. McHugh had spent a terrific amount of money, he said, and could not yet see any daylight.

When asked if A and P food stores had lost interest in the site, Knott said there was nothing definite, because the matter keeps being delayed.

In answer to a question by Mayor Douglas Harris, Town Clerk Gerry Staples outlined three avenues which council could take:

—Place development classification on the whole property, in which case the type of development would have to be

submitted to council for approval;

—Allow property with existing buildings on it to remain industrial, and put holding or control on the remaining property from Thames Street eastward a sufficient distance to allow no further development;

—Leave the existing bylaw stand changing the property to commercial use in which case the town would have to substantiate the bylaw before the Ontario Municipal Board.

Harris said that if the town did decide to go before the Ontario Municipal Board to substantiate its bylaw changing the zoning to commercial, the developer, who now does not want the change, would not appear at the hearing.

Finley said he could see the other developer (Landawn Shopping Centre) suing the town for expenses, regardless.

"If we repeal the bylaw we are wide open to repercussions," he said, "and if we go on, we may lose."

Finley suggested that the Ontario Municipal Board should be made aware that there was more than one reason the town wanted the property rezoned to commercial.

"Costs are going to be awarded," he said, "I can see it coming."

It could help to get the town "off the hook", he said, to let the OMB know that the new official plan for Oxford County has designated the Morrow property for commercial use.

Industrial growth in Ingersoll area

In terms of industrial and commercial development, 1978 proved to be a good year in Ingersoll and district.

Industrial promotion efforts of the Oxford County town paid dividends when negotiations were completed to pave the way for a 170,000 square-foot plant in Ingersoll's industrial park.

A spring, 1979 construction start is anticipated on the new plant for Fruehauf Trailer Company of Canada Ltd. The plant will be used to manufacture truck trailers and is ultimately expected to employ 150 or more workers. Fruehauf last fall acquired a 44-acre site from the town for \$306,600. The company plans to be in production by the end of this year.

A few miles north of Ingersoll, on Zorra Township Concession 3, finishing work is under way on the \$20 million Federal White Cement Company plant. Construction of the complex was started in fall, 1977. Production is due to begin by March 1 this year.

Plant manager Francois Nault said 45 persons are currently on staff, but the payroll could reach 60 as production capacity expands. The plant lies on a 68-acre site and is designed to produce 110,000 tons of portland white cement annually in the dry kiln process. Nault said it is the first plant in Canada capable of producing white cement. Lafarge Consultants Ltd., Montreal, directed design, engineering and construction of the project.

About two miles east, on Oxford Road 6, a 4,000 square-foot plant was erected on a five-acre site for Oxford Plastics Ltd. The plastic extruding process is employed here to manufacture drain tiles.

In Ingersoll proper, production of air conditioning units for farm machinery was launched by Welcome

Ag-Air Products Limited in 5,000 square feet of leased manufacturing space.

Retail facilities were expanded significantly. Largest project of the year was the 30,000 square-foot Landawn shopping plaza on Mutual Street, where a Zehr's supermarket is the principal store.

A new Big "V" pharmacy opened in a 6,000 square-foot location at Oxford and Charles streets. Space previously used by the drug store was renovated and is now used by the Ingersoll branch of the Rockdale Credit Union.

A 16,000 square-foot retail outlet and warehouse on Whiting Street was completed early in 1978 by Craik Wiseway Home Centre. Meanwhile, McHugh Tire opened a new shop and updated its car wash facility.

A 35-unit senior citizens apartment complex was completed during the year, as well as 30 single-family homes.

The year's commercial building permits were valued at \$345,383; industrial building totalled \$181,000 and residential building amounted to \$1,176,599.

Renovations were undertaken at the old town hall and the police headquarters. A new well was developed and a pump house was installed by the Public Utilities Commission.

Reconstruction of Cherry, Mutual and Earl streets was done and several other streets were resurfaced. Intersection improvements were made at Bell and Thames, Charles and Thames and Oxford and Charles streets.

After an 18-month series of proposals and counter proposals, plans were dropped for a shopping centre on the site of the former Morrow Screw and Nut factory. The building will now serve as an industrial warehouse.

LONDON FREE PRESS
February 3, 1979

Years of planning and development paying off now: Hunt

By ARMITA JANES

Sentinel-Review staff writer

INGERSOLL — Last year—with the coming of Fruehauf Trailer Company—the town began to see the fruits of years of planning and developing services in its industrial park, Development Officer Edward Hunt says in his report on economic development.

The sale of 44 acres to Fruehauf and 5.6 acres to Ingrox, Hunt said, leaves about 22 acres in the industrial park and there is now interest in some of that.

He urged purchase of additional land for extension of the industrial park. He also stressed that town council continue efforts to get Bill 95 amended so the town—not Oxford County—could do the buying.

Hunt, in his report delivered to planning committee Monday, said economic development, particularly industrial and commercial, must be an important part of thinking and planning in 1979.

He said during the past few years Ingersoll's ratio has moved away from the ideal 60-40 to 66.41 per cent residential and 33.59 per cent industrial-commercial.

Hunt said tremendous progress has been made with Ingersoll Street constructed and serviced to Clark Road and purchase of the remaining road allowance to complete the link from the industrial park to Highway 401.

Unlike many other municipalities facing capacity of water supply and sewage disposal now, thanks to sound planning, Ingersoll has adequate supplies of both, the report states.

The only area in which the town is deficient, according to Hunt, is lack of a rail spur to service its industrial lands. One more property is required, he said, and the town should continue efforts to acquire the right of way.

Despite construction of two new commercial buildings—Big

V Drug Store on Oxford Street and McHugh Tire on St. Andrews Street—commercial construction dropped 64 per cent last year.

Landawn Shopping Centre completed construction and opened in June, with Zehr's as the major tenant.

The proposed Ingrox Place Shopping Plaza on the former Morrow property was cancelled after two Ontario Municipal Board hearings when the owner cancelled application for the necessary zoning change.

Last year, 15 new commercial businesses were established, seven closed, and two changed ownership.

Hunt said he gave information to three commercial development contacts last year and one is still considering Ingersoll for a store location.

The town's development officer would like to see the core area committee re-establish this year and come up with positive recommendations for core improvement.

"It may be that our business section has become very complacent, with main street stores fully occupied, said Hunt, warning that such complacency can lead to chaos.

The time to act is now with stores full, he said, not when they become vacant.

Ingersoll attracted five new industries last year, but industrial construction decreased by 63 per cent.

The major industry, Fruehauf Trailer Company of Canada Ltd., will construct a 170,000-square-foot plant on a 44-acre site in the industrial park. It will employ 200 persons.

Poly Pools of Canada Ltd. and Can Pak Agri Products leased space in the former Moto Mower

Building on Thames Street South.

Welcome Ag Air Ltd. leased space in the Jetson Building on Whiting Street. The firm assembles and installs air conditioners for tractors.

George Scott bought the former Larry Mills Homes building on Whiting Street where he opened a small machine shop.

In other industrial activity, Ingrox Ltd. now is completing alterations to remainder of the former Morrow building for use as an industrial mall.

Boyles Explosives Ltd. built a storage depot on the Canadian Industries property to service area quarry industries.

Although much interest was

shown in the former Essex Wire plant, the building remains unsold. Purchase of the building, suited for light manufacturing, becomes uneconomical unless a buyer can use it with few alterations, the report states.

Hunt made 26 new contacts for industrial development last year resulting in one new plant—Fruehauf.

Ten of these contacts are still active bringing to 19 his active files.

Tourism is Ontario's second largest industry, and while Ingersoll does not have a natural tourist attraction near by, Hunt in his report states the town should promote tourism to a limited extent.

Ingersoll's new Cheese Factory Museum attracted some 1,500 visitors last year, he says, and many of them toured the town and shopped in the business district.

Many favorable comments were received on the museum, he said, as well as the excellent camping facilities and attractiveness of Centennial Park.

The town lost two prospective industries last year. National Hinge-a-Home Limited, because of financing problems, returned a 5.6 acre site to the town at a 15 per cent loss.

Mohawk Fabricators Incorporated, a United States firm that wanted to build a plant to manufacture wood burning stoves on a three-acre site in the

industrial park, failed to get approval from the federal government after its application got approval from the Foreign Investment Review Agency (FIRA).

Good year locally for industry

BY C. J. CLARK

It has been a good year so far industrially but a slow down is anticipated later on in the year, a survey by development officer Ted Hunt has revealed.

Annually Mr. Hunt visits

all industries in town and obtains employment data, acquaints himself with the local industries and their managers and discusses any problems they might be having. The results were presented Monday at the regular planning and development committee meeting.

"Most of the plants indicated a fairly good year to date but were looking for a slow period later in the year," Hunt's survey report said. "There were no plant closings in 1979 and five plants expanded during the year."

There are a total of 32 manufacturing plants in Ingersoll as of April and they employ 859 males and 450 females for a total employment of 1,309 persons.

Town clerk Gerry Staples wondered of those 1,309 employed how many were from out of town and at the same time, how many persons leave town to work in industries elsewhere.

Mr. Hunt suggested it

was very difficult to find those figures since almost every industry in the county would have to be polled. Liz Ottaway of the Oxford County Planning Board, pointed out a census is being taken in 1981 and it may reveal those statistics.

"I would say more are going out than coming in," said planning board member Lorne Moon.

"There were 30 plants employing a total of 1,323 persons," last year at this time, the report said. "This represents an increase of two plants but a decrease in employment of 14 persons. Eleven plants showed an increase in employment while 13 had a decrease."

"The town is proud of our local established industries and the contribution they make to the economic life of our community," Hunt's report concluded. "It is very easy to forget their contributions over the years in our continuing search for new industrial development."

INGERSOLL TIMES
April 16, 1980

Boom in business

BY C. J. CLARK

Two Italian restaurants and a fish and chips restaurant are among the many new businesses that are now operating in town.

Adding to the restaurant boom are a Pro Hardware store, a sporting goods store, a convenience store, a dry cleaners and an air conditioning company.

A Mac's Milk store is now in operation at

the corner of Bell and Thames Streets and beside it is Italian restaurant Luigi's. It is expected to be open this week for business and offers a full line of pasta and pizza.

Beside Luigi's will be a dry cleaning outfit which is expected to open soon.

At the corner of St. Andrew and Thames Street is Ontario Pizza. It too is offering a full line of pasta and pizza and it hopes to

(Continued on Page 10)

(Continued from Page 1)

open for business this week.

Just up the street at the former Petan's Pizza is Lighthouse Fish and Chips. Peter and Dianne Allcock of Thamesford are the managers of the restaurant that opened last week. They were former owners of Petan's, sold it, and recently bought it back.

Ted Carter and Tim Springstead are the owners of Ingersoll Sports located at the corner of Thames and Charles Streets. They offer a full line of seasonal sports equipment as well as specialize in sporting equipment repairs.

Pro Hardware has been open for less than a month offering Ingersoll shoppers 6,000 square feet of merchandise. It is located at the Charles Street west mall.

Another business note sees George Powell, owner of Belldaire Restaurant on Bell Street retiring soon, after 26 years in business. Contrary to speculation, neighboring restaurant indicated he has been thinking about it for some time.

Hammond Air Conditioning is now open for business at the former Underwood Shoes warehouse on the fire lane between Thames and Oxford Streets, north of King Street.

Dean Hammond is the owner of the business which previously was located on Whiting Street. His company makes tractor rooves

and installs air conditioning units in trucks, cars, combines and tractors.

This year about 50 have been installed. Some 90 per cent of the air conditioning units are installed on the farms with the remainder being brought into town by area farmers.

Mr. Hammond moved into the building September 1 and the installation of equipment is still taking place. Presently he is the only person working there but by Christmas he hopes to have two more employees.

Promoting the town

Aggressive approach needed

By JOE KONECNY

Sentinel-Review staff writer

INGERSOLL. — "Remember! Be a booster, not a knocker of our town!"

That loyal adage, coined by Ted Hunt in the closing comments of his 1980 economic development report, summed up the development officer's message to town council.

Council will review the not-so-rosy reflection of the economic growth pattern here at its meeting tonight.

Looking to the future, Hunt said in his report that council needs a more aggressive approach to promotion of Ingersoll if they intend "to enjoy the fruits of economic development".

Hunt suspects rising costs and interest rates will make his job more difficult in 1981 and, in his report, said economic forecasters don't see much improvement in the near future.

"To search out and secure

additional development for our community will require a much more aggressive approach and more of my time..." he said.

"I cannot emphasize too much that the town continue in the planning, land acquisition and servicing of industrial sites for the future."

COMPETITION

Hunt's forecast of the town's future needs reflects the "intense competition" Ingersoll faces within Oxford County and the rest of Ontario.

"If Ingersoll is to gain a share of new industry in the 1980s we must have the land to sell, the amenities that industry requires and above all, a positive, strong attitude towards development, not only industrial, but commercial and residential as well," he said.

Last year, council purchased a 3.5 acre land parcel on Thomas Street, Hunt added. The town

already owns a 20-acre, serviced industrial park.

Hunt's report shows the private sector in control of about 150 acres of serviced land and 120 acres unserviced property.

Offers by the town to purchase that land on behalf of industrial clients were fruitless, Hunt said.

Meanwhile, Ingersoll experienced a year of "balance" in 1980, Hunt said, where the effects caused by the departure of a major industry plus two smaller firms were virtually erased by the establishment of comparable companies.

INCREASE

Gabriel of Canada moved into the plant vacated by Roper Canada to manufacture struts for the automotive industry.

The town saw a major increase in the value of commercial construction permits in 1980. The total was \$662,470.

The largest permit was for the

expansion of the IGA store on Charles Street West.

The commercial sector welcomed 19 new enterprises to the town last year. Another five changed ownership, three relocated and one expanded into larger facilities. But, on the other side, 12 businesses ceased operation during the year. Two contracts for commercial development were received during the year.

The business improvement area (BIA) was established in 1980, and the first order on its agenda was the installation of new sidewalks and lights (in cooperation with the PUC) in the downtown core.

Four new industries came to town during the year. But the town saw three industries leave.

The construction of Ingersoll Street, from Clarke Road to Culloden Road at Highway 401, was completed during the year. Hunt said the completion has provided a direct access from the industrial area to Highway 401 for trucks.

SENTINEL-REVIEW
February 16, 1981

1981 BUSINESS & INDUSTRIAL HONOR ROLL

The young, the middle-aged and the senior enterprises listed on these pages are directed by people who are capable, aggressive and optimistic. These Enterprises are winning and have won recognition for their contributions to and promotion of community progress and economic advancement. All of these firms — each in its field of endeavor — are meeting the challenge of the '80s — are making Ingersoll and District more secure for you and your family, more substantial as in industrial, educational and social areas. They provide jobs, taxes, merchandises and services necessary to make Ingersoll and District the progressive area it is.

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April 7, 1981

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(Page 2 of 4)

S.R., Ingersoll, Ontario
Apr 17, 1981

1981 BUSINESS & INDUSTRIAL HONOR ROLL

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SENTINEL REVIEW
April 7, 1981

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(Page 4 of 4)

Sir,
 Ingersoll
 April 7, 1981
 Address

Possible spur line removal results in loss of industry

The possible removal of a Canadian Pacific Railway spur line adjacent to Carnegie and Thames Street may have cost Ingersoll a new industry.

Michael McHugh, president of Ingrox Limited, has asked the Town of Ingersoll to submit an objection to CPR in light of the fact the prospective tenant is now in the throws of finalizing a site in Woodstock and not in Ingersoll.

Industrial commissioner Ted Hunt has been instructed to look into the matter and will report to the town's public works committee on September 14.

"Through the kind co-operation of your industrial commissioner Ted Hunt, we were at the point of securing an important tenant at the Morrow building property plus probable expansion of a new building across Carnegie Street on the south side of the spur line and were prepared to enter into long term lease," a letter from Mr. McHugh to town council said.

"The one added requirement that was needed was rail service, which we felt could be offered at this location," the letter

stated adding the line was used as late as last year.

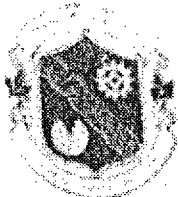
Mr. Hunt "was informed that the rail line would be taken up and removed within the foreseeable future and rail service to this location could only be guaranteed for one year," Mr. McHugh's letter pointed out.

A Woodstock realtor trying to find premises for the industry lost to the town concurred with Mr. McHugh. The name of the industry could not be disclosed because a deal is close to being finalized in Woodstock.

"They were interested (in the Morrow site) until they found that out," the realtor said of the possible removal of the rail line.

"We just could not believe that the railway could arbitrarily discontinue such service without at least notification to property owners which the line could and would serve," the letter to council read.

Besides filing an objection Mr. McHugh would like the town to find out the reason for the decision as well as try to keep the line open.



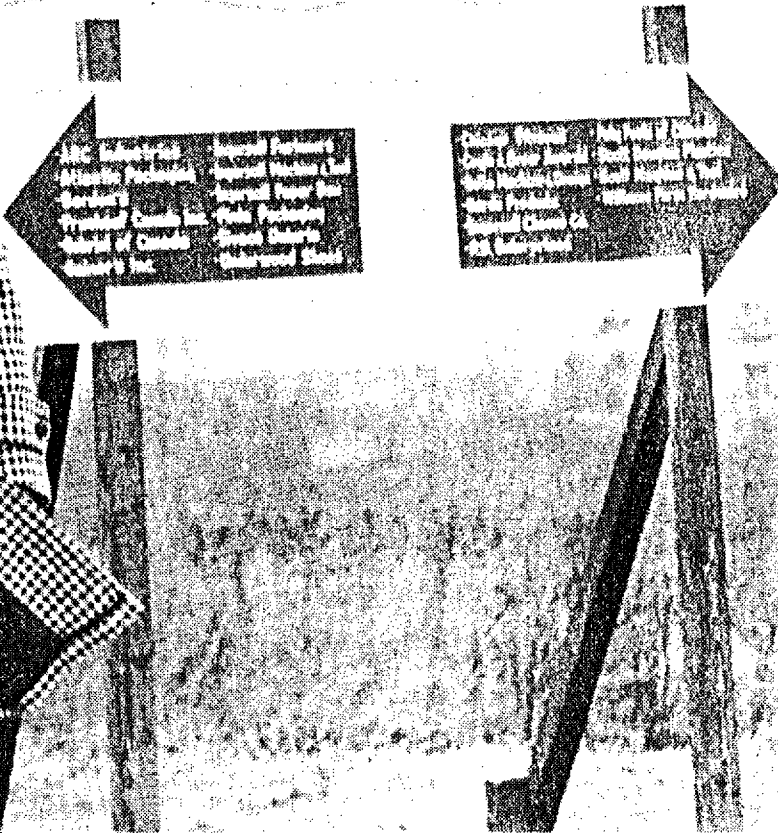
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TED HUNT, Ingersoll's development officer, is hoping 1983 will bring a few more names to the town's newly-erected sign at the corner of

Culloden Road and Ingersoll Street, the entrance to the industrial park.

Changes in core

There have been various changes in the core area in recent weeks, including the arrival of one new business and the relocation of another business.

L.P. Duynisveld, chartered accountants, last week moved from 21 King Street West, to Oxford Street, in the building which formerly housed Oxford Meat Packers.

There have been various changes in the core area in recent weeks, including the arrival of one new business and the relocation of another business.

L.P. Duynisveld, chartered accountants, last week moved from 21 King Street West to Oxford Street, in the building which formerly housed Oxford Meat Packers.

Mr. Duynisveld said although the new location is about the same size as the old one, it has room for expansion. He has done extensive renovations to the building, making it suitable for his business. He said he feels the Oxford Street section of town where he is located has become very busy and feels the new building offers a better location for his business.

New to town is Groom Closet, Phase II Unisex, a hair dressing shop located at 111 Thames Street South. For the owners, this is their third business undertaking. They own a shop in Woodstock and another one in Norwich.

Interviewers begin to discover residents' shopping habits

By BARRY WARD

Sentinel-Review staff writer

INGERSOLL — Interviews got under way this week to determine the shopping habits of Ingersoll area residents with the two interviewers reporting an excellent response.

"Out of all the people we talked to in a day and a half, only two refused to talk to us," said Barbara Carrier of the first 40 interviews, "and one of those was really sick and said to call back."

Mrs. Carrier and Rob Hutson are working under a \$10,400 grant from the federal ministry of employment and immigration at the request of the Chamber of Commerce, the Business Improvement Area and town council. They started work in January and have been given six months to complete their task.

"I think we're in about the right position for finishing on time," said Mrs. Carrier. The first two months were spent compiling a representative sample of area residents and drawing up a questionnaire.

Mrs. Carrier said 670 Ingersoll residents will be interviewed in

person while another 225 in outlying areas will be interviewed by telephone. The telephone interviews are being done first, she said, "until the weather improves a bit."

RESIDENT SAMPLE

She said one of the most difficult tasks had been coming up with a representative sample of rural residents from the last municipal election's voting lists because voting areas do not necessarily correspond to the areas being studied in the survey.

Hutson said they are interviewing people in the area east of Ingersoll this week with plans to do the other areas in the coming weeks.

Three pretest surveys were done to come up with the current 17 questions. The questionnaire was drawn up with the help of Fanshawe College.

"We had to develop a questionnaire that was for Ingersoll," she said. "Ingersoll's problems are different than elsewhere."

The questions ask the person being interviewed about their

shopping habits and opinions about Ingersoll's shopping area.

"There are a lot of empty stores in Ingersoll — there are in

a lot of towns — but there may be something that can be done to improve the shopping atmosphere," said Mrs. Carrier of the survey's goal.

SENTINEL-REVIEW

March 18, 1982

BUSINESS + INDUSTRY

BUSINESS & INDUSTRIAL HONOUR ROLL 1982

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SENTINEL REVIEW
MARCH 30, 1982

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S.R. Progress Edition
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MARCH 30, 1982

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(Page 4 of 4)

S-E, Progress Addition
 March 30, 1983

Local industrial clouds have a few silver linings

INGERSOLL — Ted Hunt, Ingersoll's development officer, admits it's not easy to prepare his annual economic development report after a year like 1982.

During the year, 16 businesses and three industries closed, housing starts fell from nine the previous year to five, total construction values dropped to \$1,307,891, the lowest level in a decade, and no industrial land was sold by either the town or the private sector.

But Hunt, who said a positive mental attitude toward new development is the town's "most important amenity," did find some "silver linings" to the dark clouds.

He pointed out one industry, Ingersoll Machine and Tool, had signed a major manufacturing contract, another industry, Ingersoll Fasteners, has completed a large expansion, and three small service industries had appeared.

"Our local industries and business are to be congratulated for their confidence in our community and for their progressive action in these tough times," said the report.

Story and photo by Barry Ward

Hunt credited Ingersoll's diverse industrial base and the commitment of its work force for what he said was a better employment situation than some neighboring municipalities.

While offering an optimistic outlet for the Canadian economy in the coming year because of declining interest rates and an active stock market, Hunt warned that competition for development among municipalities would be "extremely keen." More time, he said, would have to be spent promoting Ingersoll and following up existing contacts.

Such contacts — when someone approaches the town with serious inquiries about locating here — were up by four to 20

in the industrial field and by one to three in the commercial field.

Other hopeful signs for 1983, said the report, include the possible designation of the town under the federal Industrial Labor Assistance Programme, the industrial ad hoc committee set up by the town, the county's economic study, the town's serviced industrial park off Ingersoll Street and the efforts to secure a right-of-way for a rail siding in that park.

LAST PART OF YEAR

As well, Hunt pointed out that two of the five new housing starts came in the last week of the year. Both are in the Towerview subdivision.

Other aspects of the report included:

— No new commercial buildings were constructed but renovations to existing buildings totalled \$38,728.

— A total of 12 new businesses were established, down one from 1981, and 16 businesses closed, the same number as the previous year. Seven existing businesses relocated and six changed ownership.

— There are 16 vacant commercial properties in the core area plus four highway commercial and 7,500 square feet in the Landawn Shopping Plaza. This is an increase of four from the previous year.

— The new industries are Delta Machine and Design, P.D. Enterprises and Intel Control Services, all of which provide specialized services to industries.

— The plant closures include Gainers turkey processing plant, throwing 150 out of work, CIL, putting 70 people out of their jobs and Rothsay Concentrates, where three jobs were lost.

— The cost of installing a rail siding into the industrial park will be high. The report suggests the town look into a cost sharing arrangement with potential industries.

The Town of Ingersoll starts '84 with a bang

By GABE PERACCHIA
Sentinel-Review staff writer

INGERSOLL — The town got its Christmas present a few days late, but municipal officials are no less elated at the coming of a new textile manufacturing plant and about 80 jobs.

About four months of negotiations reached a climax late this week when Collins and Aikman (Ontario) Ltd. concluded a deal to buy the Gabriel of Canada Ltd. plant on Ingersoll Street.

The town announced the deal Friday at a press conference which attracted not only reporters, but also several town councillors and staff members.

"We are excited that a good facility, from the standpoint of structure, will be put back into operation for useful employment," said Mayor Doug Harris.

Collins and Aikman will employ about 80 people in the manufacture of textile products for the automobile industry, starting in the spring of 1984.

The products, such as door panels and head liners, will be used in auto-making plants in Oshawa, Talbotville, and Dearborn, Mich., said Coun. John Fortner.

"We're very pleased," Fortner said, noting the financial health of Collins and Aikman. "It's a good company. In the last five years, they've gone through a lot of expansion."

Local job-seekers will have to wait at least until late February, before the new employer does any local hiring, said company representative Alex Wood.

Gabriel will continue to occupy the plant for another month, removing equipment formerly used to make struts and shock absorbers.

Afterward, 60 to 90 days of engineering work will have to be done, before the plant can begin manufacturing, Wood said. The 103,000-square-foot factory will be re-structured, re-equipped and painted. The preparation of the plant could provide employment for local painting, concrete and plumbing contractors.

Wood said the plant could employ as many as 90 persons. If so, there would be a direct infusion of \$1.4-million a year into the local economy, in the form of employee wages.

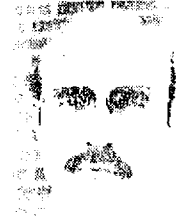
Among the plant's features which impressed Collins and Aikman, were its large size, plenty of additional land for future expansion, the "great" structural condition of the building, and a rail siding which leads to the CP main line along the south bank of the Thames River, Wood said.

The company was also attracted to Ingersoll because of its proximity to major markets in Detroit and Toronto.

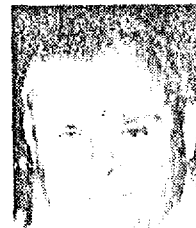
Ingersoll industrial development commissioner Ted Hunt said the company had been looking for property in Woodstock and Tillsonburg as well, but the Gabriel plant was best suited for its needs.

Hunt said the sale of the plant has been unfolding since September when a Hamilton real estate company first enquired about available industrial land in the town.

Collins and Aikman (Ontario) is a division of Collins and Aikman Corporation which is based in New York. Company officials will be in Ingersoll the week of Jan. 9 to provide further details.



JOHN
FORTNER



TED
HUNT

12/27/83

Dec 27 1983

SENTINEL REVIEW
December 31, 1983

New businesses in town

There are some new faces in Ingersoll's downtown, both in new and old businesses.

Town Development Officer Ted Hunt said four new businesses have arrived in Ingersoll in the past two months.

Opening on Thames Street, the Home Decorating Centre will sell paint and wallpaper.

Also on Thames Street, the Thrift Shop run by Evelyn Austin, will sell used articles such as clothing.

Sister's Restaurant made it's Ingersoll debut on King Street West, opening last week. The David Wu family has made extensive renovations to the building and the restaurant features

both Chinese and Canadian foods.

Busy Bee Cleaners has also opened in Ingersoll. The cleaners are an extension of a Woodstock store, run by Bob Hughes.

Pounds Performance has moved its business from a

previous location on St. Andrews Street to a larger store on Thames Street. Pounds Performance sells special equipment for automobiles.

Marco's Landing, formerly The Ingersoll Inn, is working at a new image.

Marco's Cafe will feature art shows and easy-going music.

"We're working at a relaxed, informal concept," said one of the managers, Mark Littlewood. "We like the idea of an old style cafe, like those of Montreal."

New town businesses

Three more new businesses have taken foothold in Ingersoll this summer, reported Town Development Officer Ted Hunt.

Doug's Auto Paint now occupies space in a building across from the firehall on Mutual Street. The business specializes in body work to autos.

Silhouette Two is making its debut in the former home of Fedal's. The women's and children's fashion store was formerly known as Kalico Kastle and relocated from the Zehrs plaza.

Dorjon, a supplier of beauty products, is opening its doors on Victoria Street. The warehouse and wholesale outlet is owned by Nixon and Sons from Brampton.

INGERSOLL TIMES

August 10, 1983

TRY WADE'S FOR MEN'S SHOES AND REPAIRING

"THE SERVICE STORE"

"HARDWARE THAT DOESN'T COME BACK, FOR BUYERS WHO DO"
Brighten up Your Home *B & H Paints and Varnishes* Service and Quality With
With the Famous *Every Can*
SPORTING AND ELECTRICAL GOODS, STOVES AND RANGES A SPECIALTY
PHONE 44 J. M. WILSON 113 THAMES ST.
LADIES' REST ROOM

TRY WADE'S FOR MEN'S SHOES AND REPAIRING

DURANT CARS LEAD

GENERAL REPAIRS AND ACCESSORIES

QUALITY PLACED IT THERE
AND
QUALITY KEEPS IT THERE
PHONE 480 FOR DEMONSTRATION
WALKERS' GARAGE
57 THAMES ST.

The Winlaw Co.

Lumber and Builders' Supplies
Coal and Coke

Agency Brantford Roofing

PHONE 232

Office and Yards, Charles St. West

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Kolster Batteryless
Musical Merchandise, Victrolas and Sporting
Goods

MUSIC PLAYED AT THIS THEATRE
MAY BE OBTAINED AT

Bowman & Co. Music Store

"The Dependable Druggists"

AGENTS FOR

Willard's Famous Chocolates, Wampole, Parke-
Davis, Nyal, Hudout, Armand, Melba, Day Dream,
Woodbury, Renaud, Pompeian, Yardley.

THURTELL'S
Post Office Drug Store

108 THAMES ST.

PHONE 318



M. B. Neely

HIGH-CLASS
TAILORING, DRY-
CLEANERS and
DYERS

Suits Pressed While
You Wait
OPPOSITE THE
POST OFFICE

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We specialize in
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Our Funeral Designs are
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A choice line of Fresh
Cut Flowers and Potted
Plants always on hand.

Royal Bank Building
154 Thames St.

Member F. T. D.
Flowers Wreath to any
Part of the World

Men's and Boys' Clothing

FURNISHINGS BOOTS AND SHOES

"EXCLUSIVE BUT NOT EXPENSIVE"

SMITH and KERR

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ICE CREAM - CANDY
Creations of Quality

BIGHAM'S LTD.

"The Place to Go After the Show"

PHONE 274

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Buttermilk and
Ice Cream

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QUALITY AND SERVICE

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Phone 385X

74 Thames St. N.

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FLOOR COVERING, DRAPERIES

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-Is Building Our Business-

Dean's Bread

"NUFF SED"

Dean's Cake

for Goodness Sake

"Catering to a Discriminating Public."

Biltmore Cafe

JOHN G. LEE, Prop.

A La-Carte Service De Luxe at All Hours

OPEN 6 A.M. to 2.30 A.M., DAILY

After Theatre Parties Our Specialty

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Insure And Be Safe

"INSURANCE WILL PAY, THE
BATCHELLER WAY"

We represent the best of Companies, Life, Fire,
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MONEY TO LOAN ON FARMS

H. D. BATCHELLER

INSURANCE, REAL ESTATE, BONDS

OFFICE 3 KING ST. E.

18 Years' Experience in District

TRY WADE'S FOR MEN'S SHOES AND REPAIRING

This item of advertising was brought into the paper by Frank Susko, of Glanworth. The advertising ran with sheet music, the song being *By the Old Red Mill*. Words to the music were written by Violet Hudson and the music was by Edward Stanly. The music was published by Frank K. Root and Company, of Chicago-New York. On the back of

TRY WADE'S FOR MEN'S SHOES AND REPAIRING

the sheet music were the songs *Moonlight Waltz*, by Victor Lasalle, and *In The Far Off Golden West*, with words by Roger Lewis and music by F. Henri Klickmann. Mr. Susko collects old sheet music and is interested in hearing from anyone who may have some old music. They can write to him at Playtime Hall, R.R. 2, Glanworth.

INGERSOLL TIMES
September 14, 1983

BUSINESS + INDUSTRY

Town buys land for industrial area

BY RON PRESTON

The Town of Ingersoll has decided to purchase 38.778 acres of land for industrial development at a cost of \$325,000.

Council authorized the purchase at its January meeting, and Oxford County council is expected to approve the acquisition at its session today.

Town Development Officer Ted Hunt said the purchase was a continuation of the town's industrial development policy established in the mid-1960s.

The town bought 100 acres of land at that time, annexing some of it from West Oxford Township, now South West Oxford Township. Only 22 acres of that initial purchase remains unsold.

"It's the only investment the town makes," said Mr. Hunt, "where they will get a complete return."

The town will not only be reimbursed when the land is sold to commercial buyers, it will gain funds from assessments and taxation of the new industries.

The money spent by the new employees will also help stimulate the local economy and provide revenue for the town.

The new industrial lands purchased from the late John Thompson's estate, are located at the corner of Clarke Sideroad and Ingersoll Street, directly across from the existing industrial site.

The purchase agreement of \$8,381 per acre came about after two months of negotiations. Considering the proximity to Highway 401, and the fact that all services including sanitary sewer, hydro, natural gas, and water, are already in place on the Ingersoll Street frontage, Mr. Hunt said "it's a reasonable price."

The municipality will pay for the land from a combination of its general revenues and a reserve fund set aside for such purchases.

Since the town will not have to issue a debenture for the purchase, "it will cut the costs" by not having to deal in the money market.

A subdivision plan will be filed on the property once the sale is completed but Mr. Hunt said any business looking for a

small parcel would be "steered" into the existing industrial land, leaving the new property for any larger purchases.

The new property has the possibility of acquiring rail service from the Canadian Pacific Railway (CPR) "but it's going to take a good rail user to justify the cost."

Mr. Hunt said CPR has been contacted about the idea and the proposed siding would run down the town's boundary line with the township.

Although a purchase price for the new lots has not been set, Mr. Hunt said it will be similar to the \$12,000 per acre price tag on the existing properties.

People have a great number of "misconceptions" about industry locating in town, said Mr. Hunt. He said many residents think because a firm spends millions of dollars, "it's here forever. But the truth is, if they don't make a buck, they're gone."

Several small businesses located in the industrial sector of town would be "safer" in terms of less lost jobs if one business goes under, but Mr. Hunt stressed, "the big guy is still wanted."

Annual report shows improvement in business climate

By GABE PERACCHIA

Sentinel-Review staff writer

INGERSOLL — Three new industries and 13 new businesses came to town in 1983, a year of economic improvement for Ingersoll, according to the town's annual economic development report.

"In comparison to many of our neighboring municipalities, Ingersoll weathered the recession extremely well in spite of a plant closing and some layoffs in certain industries," said Ingersoll development officer Ted Hunt, who wrote report.

"Several of our local industries experienced an increase in orders which resulted in increased employment."

The two major economic events involved the Gabriel of Canada Ltd. factory on Ingersoll Street. The town was jolted by the closure of the shock and strut-making plant at the end of June.

Also, Climate Control reduced its workforce from about 30 to two or three when it reorganized to a smaller scale as Command Air Ltd. The company installs heating and ventilations systems in construction projects.

ENDING THE GLOOM

However, the gloom was swept away at the end of the year when Collins and Aikman Ltd., a textile manufacturer based in Farnham, Que., bought the Gabriel factory, intending to hire about 80 people this spring.

The town's other two new corporate citizens are small manufacturing firms. Dorjon Ltd. is a family-operated business employing about five persons who manufacture and distribute beauty aid products. The firm moved from Brampton to a Victoria Street building.

Co-Signs Inc. was established on Water Street by Coyle and Greer Awards to make small identification signs.

The single plant closure in 1983, compared favorably with the three shut-downs in 1982 by Gainers Inc., CIL, and Rothsay Concentrates, throwing a total of 220 out of work.

However, hope seemed to return as P and H Foods, the new owners of the Gainers turkey processing plant, wish to re-open the factory with an unspecified number of jobs, pending a new contract with the union.

Also, in the industrial sector, Ingersoll Cheese Co. was sold for the second time in less than 12 months. Anco Foods, a subsidiary of Imasco Foods Ltd., sold the firm to Culinar Foods Ltd. of Montreal.

In the commercial sector, 13 new businesses began in 1983, compared to 12 in 1982. Three businesses expanded the operations.

Fourteen businesses closed in 1983, compared to 16 in 1982.

SENTINEL REVIEW

February 8, 1984

Thriving business section in the 1800s

BY RENE McKNIGHT

Ingersoll, by the 1800s, was a well established, thriving village. Businesses were frequently springing up and were quite successful.

The leading industry in town by 1855 was the Ingersoll Packing Co. Established by T.D. Millar. The hog slaughtering operation was sold several times before it landed in the hands of Thomas Boyd who held onto the factory until 1925, when he shut it down.

In 1895 a business dealing with goods ranging from hosiery and dress good to furniture and carpets were formed. It was operated and owned by J.J. Joffinrake.

A century ago Ingersoll was home to many newspapers the first being established in 1853. The Ingersoll Chronicle was owned by J.S. Gurnett.

The Noxon Farm Implement Co. was started in 1856 and within 15 years the industry had 100 workers. However, when the first World War began many of the goods which were shipped overseas were lost and by 1925 James Noxon was forced to close his doors.

Canada's first milk condensing factory was established in Ingersoll in 1899. St. Charles Condensing Co. was located on King Street.

In 1877 Wilson and Hubertson started up a hardware business on King Street. A basket factory was established in Ingersoll in 1902. It manufactured crates, boxes and fruit baskets which were in great demand in the Niagara Fruit District.

In 1905 the Canada Glove and Mitten factory opened a branch in town. Due to the great demand of their products, the business expanded only a few years after it opened. Some of Ingersoll's older residents can still recall sitting in the store while the salesperson fitted gloves to their hands.

F.W. Staples began a machinist operation in town in the early 1900's. He repaired automobiles, bicycles and machines with his skilled service.

About the same time Ingersoll had two cigar factories established. One was owned by John Frezell, the other by Andrew Smith.

Most of those businesses are now only memories



Thames Street south from the King Street intersection in the early 1900s.

When larger factories opened in London, the Ingersoll plants closed.

The Gas Light Co. of 1872 first supplied the Noxon Factory on Thames Street. In 1891 it had a small electric light plant which operated out of Centerville.

Dominion Telephone System installed its first phones in Ingersoll, making Ingersoll the first community in Canada to have a telephone exchange installed, which was in 1880.

By the early 1900s Ingersoll had six barber shops and several blacksmith shops as well.

An important industry in the late 1800s was the Ellis Furniture Company owned by A.H. Ellis. It was first known as the Hault Manufacturing Co. but the second year of its establishment Mr. Ellis became a partner.

A four storey building which produced

about 400 pianos annually was built in town in 1887 and was called the Evans Bros. Piano Co. The industry was located where Fleischer and Jewett Car Sales Lot and garage now stands.

There were also several small businesses around town in the early 1900s. F.A. Waters Jewellers was established in 1890. The business which was began by Mr. Waters was operated by his son during its later years.

H.W. Healy began a grocery store in 1899; Manning Bookstore was began in the early 1900's and Brassey's Fruit Stand was also established around this time.

In the 1790s, Thomas Ingersoll planted the seeds that would root and grow to become Ingersoll; a community which today bears little resemblance to the wilderness in which

Mr. Ingersoll first settled. Schools, churches, a hospital, a sports arena, and businesses have all been born since then.

None of the community's first businesses still exist. But, there are or were businesses, established in the 1800s or early 1900s, that certainly made their mark on Ingersoll and will be remembered by many.

INGERSOLL MARKET

In the late 1950s, Ingersoll Market was a beehive of activity, with grain, mutton and beef being the main items of trade. Many of Ingersoll's older residents will recall the market as it grew and thrived in the early and mid 1900s.

The market did not remain popular, however, and was eventually closed down. A few years ago a number of local and area residents saw the need for the rebirth of an outdoor market, and set the wheels in motion for a Saturday morning market. This market still operates in the Old Town Hall and in market square.

JOHN MORROW MACHINE AND SCREW

This company, located on the corner of Thames and Catherine Streets, was at one time one of Ingersoll's busiest industries. It was founded in Ingersoll in 1867 and produced bolts and screws. In 1974 the company was purchased by Ivaco Industries and the production of cold heading steel parts was moved to Ingersoll East, near the south part of Ingersoll, where a new plant was built.

Before the Ivaco purchase, the firm expanded to produce hot pressed nuts of various sizes. This production line operated out of a building located near the railroad tracks, east of Thames Street north between Mutual and Bruce Streets.

NOXON IMPLEMENT COMPANY

Owned by James Noxon, the Noxon Farm Implement Company started on a small scale in 1856 but rapidly expanded to become a major employer in the community, and to meet the increasing demand for farm labor saving machinery.

When World War I swept the globe, however, many losses were incurred in the sinking of boats loaded with Noxon Farm Implements going to foreign markets and in 1923 the company ceased operations.

DAVIES PLUMBING AND HEATING

Roy, Debbie and Paul Davies are proud to be part of Ingersoll's Bicentennial.



INGERSOLL'S MOST EXPERIENCED PLUMBING & HEATING BUSINESS

Davies Plumbing have been meeting your home or business plumbing requirements for over 35 years

Ingersoll's only Plumbing and Heating Supply with expert Do-It-Yourself advice.

We carry top quality plumbing and heating goods and a complete stock of repair parts!

FOR ALL YOUR PLUMBING NEEDS CALL US

DAVIES PLUMBING AND HEATING

89 Avonlea St.

Ingersoll

Phone 485-2450



The Council of the Town of Ingersoll wishes to thank all groups, service clubs and others who have sponsored or planned a Bicentennial event in Ingersoll. Special thanks to Councillor Alice Elliott and her Committee for promoting and encouraging Bicentennial activities during 1984.

TOWN OF INGERSOLL

126.
Times
July 25,
1984

Old and new businesses are part of town's history

NEW IDEA FURNACES LTD.

This company was established in Ingersoll in 1924 and for many years operated from a building formerly known as Waterworth Woolen Mills. New Idea Furnaces were shipped across the nation until it ceased operations in the late 1950s or early 1960s.

A number of Ingersoll businesses have been operating for years and years, as have a number of Ingersoll industries. Here are just a few of them.

ZURBRIGG'S BAKERY

One of the oldest businesses in town, still in existence, is Zurbrigg's Bakery, located on the west side of Thames Street. The business opened its doors in 1894, and over the decades, has managed to continue to please many a sweet-tooth.

The business was started by Neil Mollin. Several owners followed, but on December 11, 1908, Samuel G. Zurbrigg took over the business. A partnership was formed in May of 1939 and Zurbrigg's Bakery Limited Company came into being from then until May 8, 1943.

Zurbrigg's Bakery was originally located in the McLeod and McBain Grocery, which is now the location of Fernalea Flowers. In 1936 it relocated to its present home.

In 1955, Zurbrigg's sold its nine bread routes. Since 1894, however, they've still be able to produce breads, cookies, cakes, pies, tarts . . . and almost anything else that is worth every calorie it contains.

INGERSOLL MACHINE AND TOOL CO.

According to the book, 'Ingersoll Our Heritage,' "In 1913 a small factory was erected on the site of the present factory on King Street West, at the town's limits. This small plant was erected by a company for the manufacture of a brand of soap called "Fun to Wash" soap. This company did not exist long and brooms were then made in the building before the plant was purchased by Messrs. E.A. Wilson and Charles Shortt in 1914. In 1915, a company was formed and named Ingersoll Machine and Tool.

The size of the factory was extended to have a floor space of 8,000 square feet. This

was a two storey building of solid white brick walls with steel. The plant, at various times, made additions until it reached a floor capacity of over 80,000 square feet. Nagle and Mill, Ingersoll contractors, were the early builders of a large part of the factory.

"Starting with 30 employees, the business of this company steadily increased until the employees numbered 350. This company enjoys an international wide trade. It specializes in the manufacture of steering gear assemblies for many makes of automobiles and boats.

"At various times it specialized in car starters, steering gears, millimetre shells, truck axle parts, house trailer parts and machine parts. Mr. Shortt did not remain long with the company but Mr. Wilson continued as president until 1952."

When Mr. Wilson retired, his son Harold took over the reigns, and when he retired, his son Ernest became president.

The company is still a major employer in the community.

FLEISCHER AND JEWETT

Following a World War I wartime friendship between P.T. Fleischer and Abe Jewett, the two decided to set up a business on King Street West, in 1920, to deal in battery service. They named it Ingersoll Auto Electric.

The business quickly expanded and in 1923, they moved to the present site on Thames Street South. The business now includes complete auto servicing as well as being agents for General Motors.

Ted Fleischer and Bob Jewett purchased the business upon the deaths of their fathers, and continue to operate it.

First car owners

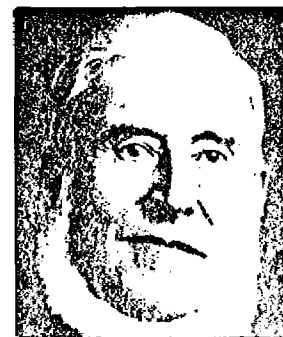
Harry Leigh and M.T. Buchanan were Ingersoll residence who each owned one of the first cars in town. By 1907 Ingersoll had five cars. Mr. Leigh also owned one of the first radio's.

The first television in town was owned by Mr. Alcock.



Horse driven buggies parked right beside the 'horseless carriages' that could be seen on Thames Street South in earlier days.

Stone family business marked 85 years



William Stone, founder of William Stone Sons Limited.

In 1870, William Stone established one of the most essential farm businesses in western Ontario. Starting with a hide and wool business in Woodstock, in 1880, Arthur W. Stone became associated with his father and in 1907, J. Fred Stone joined the

company as manager of the then new Ingersoll branch.

The company was incorporated under the name William Stone Sons Ltd. in 1911 and a fertilizer and rendering plant was built here in town. R.A. Stone became the manager of operations.

Six years later, the company extended the original plant and by 1926 the company had established its head office in Ingersoll.

It was the headquarters for commercial fertilizer which sold under the name of National Fertilizers.

By 1937 the plant had extended to make concentrate feeds known as National Quality Mix and it was during this time, the company opened a packing department for meat to be supplied to mink and fox ranchers.

In 1948 the rebuilding and extension of the plant made it one of the most modern in Canada, and one year later, in 1949, the company marked its 80th anniversary.

In 1955, Canadian Industries Limited took over the business, restricting it to fertilizers only, but last year, the company closed its Ingersoll plant, moving to its London office.

Hammond Air Conditioning & MANUFACTURING LTD.

INSTALLATION & SERVICE OF AIR CONDITIONING UNITS FOR

- Tractors, Combines, Buses -
Cars, Trucks, Vans and Homes -

Bulk Milk Tank Service

Hammond Air Conditioning & MANUFACTURING LTD.

174 Thames St. S., Ingersoll, N5C 2T5
Telephone 485-5961

WE'RE PROUD OF OUR HERITAGE

The earliest evidence of a Memorial Business in Ingersoll is found on a monument in Norwich, Ont. engraved with "Ingersoll Monuments - 1856". In Newark Cemetery a Memorial was found engraved "J.W. Dwyer Monuments - Ingersoll 1871 and records found, have shown a Firm in Ingersoll was owned and operated from 1880 to 1905 by a man named 'Smith'. In 1906, S.W. Laird operated the Company until 1910 when Frederick Eaton purchased it and operated it till 1952. At that time J. Roy Pettit and John I. Pettit bought the company and it continues to date, owned and operated by the Pettit family. We're proud of the history that this company has had in Ingersoll and with our recent move to a larger and more accessible location, we plan to continue the long tradition of quality that has preceded us.

IWA
Times
July 25,
1984

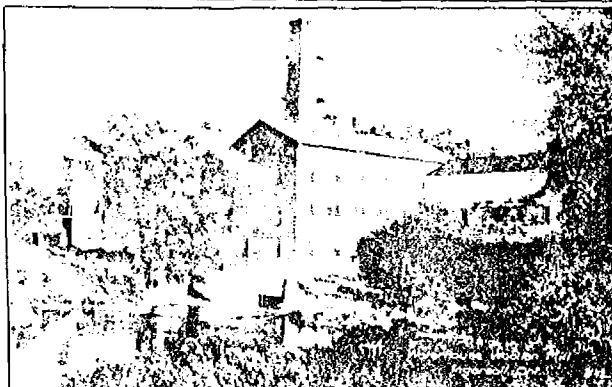
Ingersoll Memorials Ltd.
MONUMENTS • MARKERS • LETTERING
PHOTOBLAST ENGRAVING

Hwy. 19, just south of Hwy 401
R.R. 4 Ingersoll, N5C 3J7

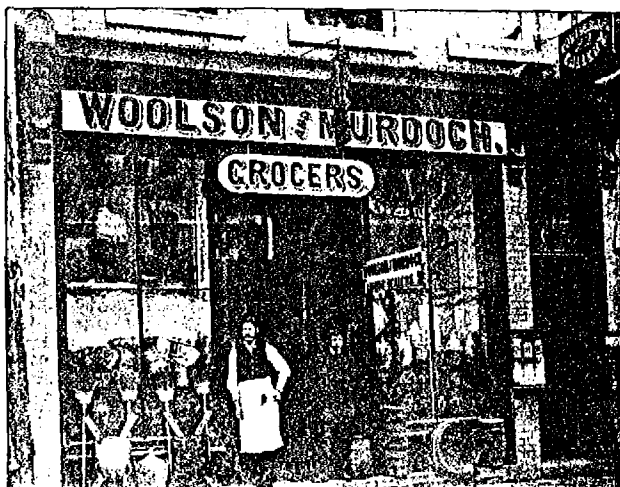
485-3880
Collect

John and Douglas Pettit - Proprietors

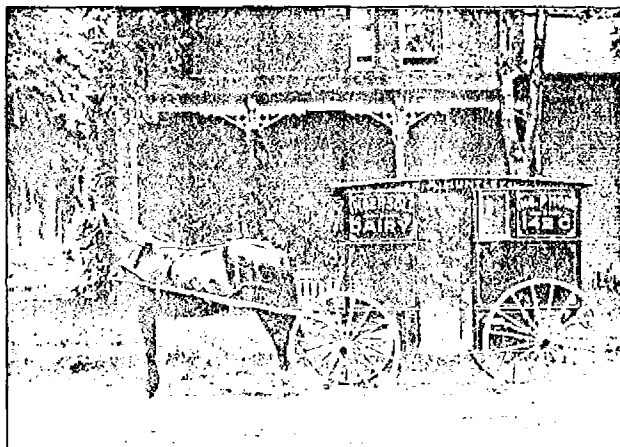
(Serving Ingersoll And Oxford County For 30 Years)



Waterhouse Woolen Mill



One of the many businesses in the early 1900s.



R.A. Huntley operated a dairy delivery service in the early 1900s.



WINDALE
42 KING STREET, W.,
INGERSOLL, ONTARIO
N5C 2J4 485-2150

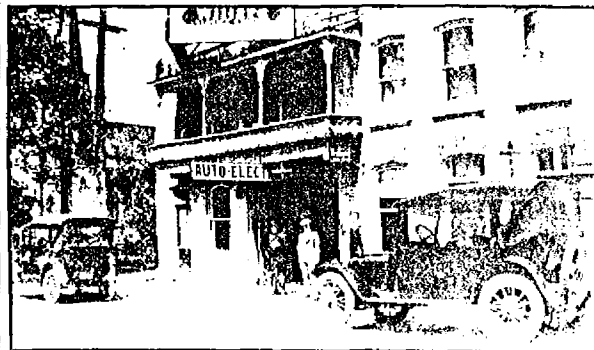
80 Years Ago, This Building Was Ingersoll's Arena.
Today, It's The Home Of



We're much more than a feed store ...
Come and see for yourself

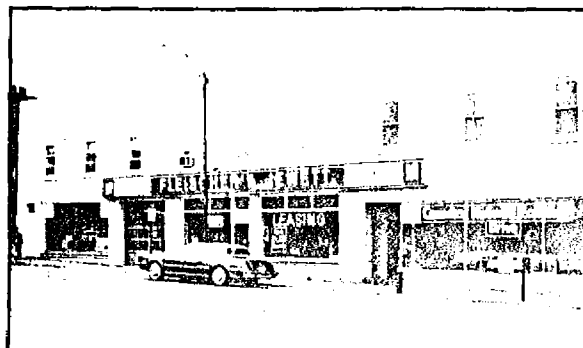
Friendly and knowledgeable Staff .. Excellent Service .. Quality Products
WITH BEST WISHES ON ONTARIO'S BICENTENNIAL
Dave DeBrule, Harold Oke, Ron Uleh
Joe Bancroft, Alice Pounds
Nancy Kirwin, Wink DeJure

WE'RE STILL OLD FASHIONED ENOUGH



Fleischer & Jewett's 1920 location next to old Skinner building on Charles West at the bottom of Oxford Street in Ingersoll.

To Believe Customer Satisfaction Comes First!



Fleischer & Jewett's present location at 70 Thames Street, S., in Ingersoll.

We've Built Our Reputation On This Promise!

Our after sales service and customer satisfaction programs have already established us with a good reputation. We feel the sales department sells the first car and good service sells the second.



TED FLEISCHER BOB JEWETT



70 THAMES STREET, S.,
INGERSOLL
485-0720



Two cigar factories once located in Ingersoll

In the early 1900s Ingersoll had two cigar factories. One was operated by John Frezell and the other by Andrew Smith. One was located at the rear of the Keating Hotel, while the other was on Charles Street.

On October 18, 1897, the Marquis of Lorne, who was the Governor General of Canada, and his wife, Princess Louise, visited Ingersoll. They arrived by train and were met by a huge crowd.

In 1946, when Standard Brands of Canada took over ownership of Ingersoll Cheese Company, they introduced the town to the margarine producing business. At one time, Ingersoll was Canada's leading exporter of margarine.

Ingersoll's Upper Dam Sluice could be lowered or raised to keep the water in Carroll's Pond at a proper level for powering a turbine for the woollen mills at the south west corner of the pond. The mill was a mile and a half down stream from this dam, and the water ran through eastern dykes on each side to the head of the pond.

In 1818 a grist mill was built on Mill Street, and the mill was driven by water power. The pond which supplied this power to the water wheel was known as Partlo's Pond and is now Memorial Park.

INGERSOLL

TIMES

July 25, 1984

INGERSOLL, ONT. They were located on the river flats near where Kurizman's is today

Finally in this group, a modern piece, 2½" dia. I think the metal is steel, the back of this piece has a projecting stem, drilled and tapped to take a screw, the face is plated a metallic brown, the central design, a bus, the surrounding border and the legend are in high relief and are copper plated. The legend reads, MACNAB AUTO SALES LTD. BUS DIVISION. INGERSOLL, ONTARIO. This uni-faced item is from the bottom of an ash tray, but looks like an imposing medallion when separated from its base.

Before continuing with a description of the second group, I will tell you about one piece that does not fall into any of the three groups. It is made of brass and is 15/16" dia., being uni-faced and having the legend as follows:- 1887/INGERSOLL/T.T.P./ No. 95. The piece I have is worn very thin and at the top centre it is holed. I imagine that this is so that the token could be hung on a wire or piece of string.

The "T.T.P." stands for T.T. Partlo who founded the mill that was located between Mill and Water Streets just north of King St. E. The mill was destroyed by fire in the 1930s. When farmers brought their grain to the mill to be ground they would often have a long wait as there would be a line-up of wagons ahead of them. The tokens were given to the farmers in the order of their arrival and reserved for them the right to have service in that order as long as they were present when their turn came. If there was a line-up farmers would go to a nearby store to shop or to a hotel for a drink as there were several hotels close by the mill.

I wonder if the W. Hayes mill on Victoria Street had intended to use their tokens the same way as they had "No" (number) blank.

ADVERTISEMENT.

INGERSOLL COIN CLUB CANADIAN CURRENCY CONVENTION - SEPTEMBER 26.

Material for the auction will be accepted by the Auctioneer up to and including July 31st. 1970. Please contact me with a list of material available for the sale. A listing of the auction will be mailed to all members of the Ingersoll Coin Club free of charge.

Frank Rose,
Arcade Coins,
31½ Bloor St. East,
Toronto 5, Ontario.

In this and the next issue or so of the bulletin I will tell you how a collection can be formed of various numismatic items that are a part of every community. My own collection along this line is from my home town, the Town of Ingersoll.

You may be surprised to know that a collection can be formed of items that originate right in your own home town, even a town such as Ingersoll can come up with numerous tokens, medallions, badges, old cheques etc:-

Ingersoll has over the years used many items such as trade and advertising tokens, medallions and badges. On the currency side, many collectors pieces may be discovered by a careful search through bundles of old papers and receipts you may have stored away. You may come across some old bank cheques, either unused or cancelled, deposit slips, bank acknowledgement postal cards, requisition chits, old pass books or if you are very lucky, a banknote overprinted "Payable in Ingersoll". Items such as these form a direct link with the town's history and social conditions from its early days up until the present time.

The item that dates back the furthest in my collection, while not actually an Ingersoll piece, has a very strong tie with the early history of the town. It is a brass medallion, 1½" diameter, dated 1789 and struck in Birmingham, England. This piece is a perpetual calendar and also gives the dates of all Holy Days and birthdays of members of the Royal family as well as phases of the moon. It is in fact a very remarkable item.

Its connection with Ingersoll was that it had been buried with Charles Ingersoll in 1834, when, within a period of twenty days Charles Ingersoll, his wife and young brother died in a cholera epidemic. The medallion was recovered when the cemetery was moved from its location west of where St. James Anglican Church now stands to a new location, the present Ingersoll Rural Cemetery.

Ingersoll tokens may be divided into separate groups:- (1) advertising, (2) tokens that took the place of money for some service rendered, and (3) tradesmens.

The first group leads off with an aluminum token 1½" diameter. The obverse:- NOXON BRCS. M'F'C. Co. LIMITED. INGERSOLL, ONT., CANADA - STANDARD FARM IMPLEMENTS; On the reverse is a figure on a galloping horse carrying a banner; legend:- STANDARD OF EXCELLENCE - ESTABLISHED 1856. Noxon's was located on the site now occupied by Moto-Mower.

The next piece is white metal, 1 3/8" dia. and 3/16" thick. The obverse design, in very high relief, is of a bust of Queen Victoria. The legend; QUEENS JUBILEE. VICTORIA REGINA; the reverse:- Ornaments; legend, COMPLIMENTS OF MASON & Co. WATCHMAKERS & JEWELERS. INGERSOLL. Mason's store was at the Uptown Barbers location on Thames Street. The token was issued in 1887.

Next is an aluminum piece, 1½" x 3/4" rectangular. Obverse legend:- GO TO W.HAYES/FOR GOOD FLOUR, FEED & SEED/OF ALL KINDS. Reverse:- IF FOUND RETURN TO/W.HAYES/61 VICTORIA STREET/INGERSOLL. No.....

Next, an aluminum piece 1" dia. Obverse:- MITCHELL & CO/ MANUFACTURERS OF/FUNERAL/CARS/AND/CASKET WAGONS. Reverse:- central design of a horse drawn hearse (no horses), legend, MITCHELL & Co.

caught up with our own Ingersoll Club. The next meeting being September 21st. - Then the all important paper money show, where I hope to see you all. Life is like that, important things at the moment, still we can always keep our dreams and look to the future and keep our memories tucked away for future happiness.

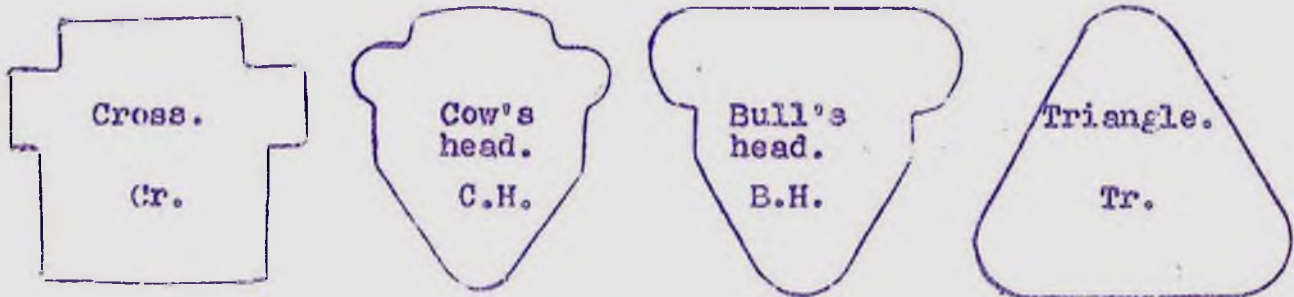
'bye 'bye for now,

Your Friend and Editor, Barbara E. Macnab.

NOW, VACATION TIME IS DONE, WE MUST, EACH AND EVERYONE -
TO OUR CLUB MEETINGS, COME, - IN OUR HOBBY, THERE IS FUN.

MY HOME TOWN
by Alan Macnab

This article continued from last month's bulletin.



We start with the Oxford Dairy; Triangle (Tr.) Size - 56 m.m. Obverse:- OXFORD DAIRY LTD/INGERSOLL./ONT. Reverse:- GOOD FOR/I/QUART/MILK.

Next:- Cross (Cr.) 52 m.m., text on both sides the same as the preceding token, neither of these tokens are coloured.

Next:- Cow's head (C.H.) 52 m.m., red. Obverse:- OXFORD DAIRY LTD./INGERSOLL ONT. Reverse:- GOOD FOR/I/PINT.

Next:- C.H., 52 m.m., blue. Obverse:- as last. Reverse:- GOOD FOR/I/PINT/SUPREME.

Next:- C.H., 52 m.m., Gold. Obverse:- as last. Reverse:- GOOD FOR/I/QUART/NON FAT.

Next:- C.H., 48 m.m., mauve. Obverse:- OXFORD DAIRY/LTD./INGERSOLL. Reverse:- GOOD FOR/I/SUPREME QUART.

Next:- C.H., 48 m.m., green. Obverse:- as last. Reverse:- GOOD FOR/I/REG./OR/HOMO/QUART MILK.

Next:- C.H., 48 m.m., not coloured. Obverse:- A.C. WILSON'S DAIRY LTD./2%/INGERSOLL. Reverse:- GOOD FOR/I/QUART.

Next:- Bull's head (B.H.) 52 m.m., green. Obverse:- BEILDAIRE DAIRY LTD./TEL./54I/INGERSOLL. Reverse:- GOOD FOR/I/PINT.

" GOOD MEMBERS ALL, ANSWER CLUB'S CALL "

Next:- B.H., 52 m.m., not coloured. Obverse:- as last.
Reverse:- GOOD FOR/I/QUART.

Next:- B.H., 52 m.m., gold. Obverse:- as last. Reverse:-
GOOD FOR/I/QUART JERSEY.

Next:- B.H., 52 m.m., orange. Obverse:- as last. Reverse:-
GOOD FOR/NOB I FAT/QUART.

Finally:- B.H., 52 m.m., blue. Obverse:- BELLDARE DAIRY
LTD/INGERSOLL ONT. Reverse:- GOOD FOR/I/QUART MILK.

There likely are other Ingersoll dairy tokens, anyone knowing
of others not listed in this or the previous article should let me
know, I would greatly appreciate this information.

In the June issue of the bulletin I described an aluminum
advertising card issued for Mitchell & Co. manufacturers of funeral
cars and casket wagons. Since then I have aquired another peice
advertising the same firm. This peice is what is known as a mirror
card. An aluminum frame 1 3/4" dia. and 5/32" deep holds a mirror.
The advertising paper disk is glued to the back of the mirror.
The central design as on the peice described in June is a horse
drawn hearse (no horses). The legend above the hearse reads:-
MITCHELL & CO./INGERSOLL/ONTARIO and below the hearse:- MANUFAC-
TURERS OF/FUNERAL CARS, AMBULANCES AND/CASKET WAGONS, ETC.

The September bulletin, being the last issued before our Can-
adian Currency Convention, --- continues this article "My home town"
appropriately describing cheques, deposit slips and various other
peices pertaining to Canadian currency as used in the Town of

Ingersoll, many of the peices to be described may be seen at the
Ingersoll Coin Club Canadian Currency Convention on September 26.

UPCOMING EVENTS.

- Sept. 20 - - - - London Numismatic Society Annual Coin Show at the
Carousel Motel, Wellington Road, LONDON.
- Sept. 26 - - - - Ingersoll Coin Club Canadian Currency Convention
at INGERSOLL Memorial Centre Auditorium and at
Ingersoll Inn. Guest Speaker:- Major Sheldon S.
Carroll. 500 lot auction by Frank Rose, Arcade
Coins, Toronto. For info. write to Alan Macnab,
249 Hall Street, Ingersoll, Ontario.
- Sept. 27 - - - - Bluewater International Coin Show, Holiday Motel,
Highway 7, SARNIA. General Chairman - Norm Scott,
P.O. Box 89, Corunna, Ont., and Displays - Fred
Hurley, P.O. Box 89, Corunna, Ontario.
- Oct. 4 - - - - Kitchener Coin Club Annual Show and Banquet in
the Walper Hotel, King Street, KITCHENER.
- Oct. 17 - - - - St. Catharines Coin Club Annual Show and Banquet,
Westminster United Church Hall, Queenston Street,
ST. CATHARINES, Ontario.
- Oct. 18 - - - - Brantford Numismatic Society Exhibition & Banquet,
Hotel Kerby, 224 Colborne Street, BRANTFORD, Ont.
Guest Speaker:- Major Sheldon S. Carroll.
- Oct. 25 - - - - Tillsonburg Coin Club Annual Fall Show, Orange
Hall, Brock Street East, TILLSONBURG, Ontario.

We now come to group 2 which comprises tokens that took the place of money for some service rendered. I know of only a few in this group.

The first is a piece 1" dia., aluminum. On the obverse is:- SILICA BARYTIC STONE CO. OF INGERSOLL. AND on the reverse:- GOOD FOR 1 LOAD. I have heard of two other pieces used by this company with reverses reading:- GOOD FOR ONE CORD on the one and GOOD FOR HALF A CORD on the other.

The Silica Barytic Stone Co. of Ingersoll came from Detroit in the 1890's and laid Ingersoll's first sidewalks. Today there may still be seen a few brass plates embedded in the sidewalk with this company's name on them. Teamsters working on the job would receive the tokens when they delivered their loads of sidewalk slabs to the site. They would exchange the tokens for payment periodically.

The only other piece I know of in this group is quite modern. It is brass and of an irregular shape. Its diameter where it is circular is the same in size as a quarter and in fact it takes the place of one when inserted in the slot at Quait's car wash on St. Andrew's Street. The wording on the token (which is uniface) is:- QUAIT'S CO/INGERSOLL and they were produced for commercial vehicle wash. The token has two holes and if you invert the token it puts me in mind of Yogi Bear's head with the holes taking the place of eyes. See sketch at top of article.

The third group is quite numerous and comprises a few bakers' tokens and several from dairies. First we have an aluminum piece 1" dia. and on the obverse is:- CHAS. ALLIN/BAKER/INGERSOLL and on the reverse:- GOOD FOR 1/LOAF OF BREAD. This bakery on Thames Street was located where the Coyle and Greer store now stands.

Another baker, George Bone, was located at the north-west corner of Thames and Victoria Streets. His token was aluminum, 1" dia. Obverse:- GEO.A.BONE/BAKERY/INGERSOLL. Reverse:- GOOD FOR 1/LOAF OF BREAD. He was in business in the early 1900's.

Livingston's Dairy issued the first of the dairy tokens used in Ingersoll. They were in business around 1880 to the 1890's and had a farm where Raglan Street is today.

They had tokens for a pint and a quart of milk. The pint was a circular one 15/16" dia. Obverse:- LIVINGSTONS/DAIRY/INGERSOLL/ONT. (Note the spelling of "Ingersoll") Reverse:-GOOD/FOR/1/PINT/OF MILK. The quart token was oval, 1 1/4" by 7/8". Obverse:- same as above. Reverse:- GOOD/FOR/1/QUART OF MILK.

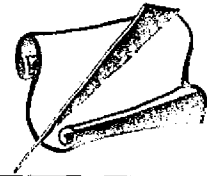
These tokens, both the pint and the quart were struck in four different metals, aluminum, brass, copper and German silver.




There are numerous dairy tokens that have been issued for use in Ingersoll during the past few decades and some of them are still in use today.




The more recent tokens, unlike some of the earlier issues, have never been listed or catalogued so I am only describing those in my own collection. Doubtless there are many others.

All of these tokens are aluminum but the shapes and sizes vary also some of them are coloured. There are recognized names and abbreviations for the names used by collectors of these tokens. The sizes are always given in millemeters (m.m.)

HONOUR ROLL

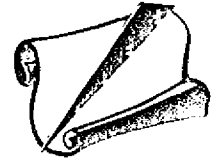


<p>106 Years</p> <p>Oxford Mutual Fire Insurance</p> <p>★ Fire ★ Wind ★ Liability ★ Automobile</p> <p>R.R. 4 Thamesford 285-2916</p>
<p>103 Years</p> <p>INGERSOLL CHEESE CO.</p> <p>A Manufacturing Unit of Anco Food Products Ltd.</p> <p>"Ingersoll" "Anco" and "Cherry Hill" - The Names Famous For Cheese</p>
<p>Over 102 Years</p> <p>Of Service To Ingersoll And The Oxford County Area</p> <p>Ingersoll Memorials Ltd.</p> <p>Authorized "ROCK OF AGES" Dealer</p> <p>R.R.4 Ingersoll 485-3880</p> 
<p>84 Years</p> <p>Borden Co. Ltd.</p> <p>Foods Division</p> <p>273 King St. W., Ingersoll 485-3550</p>
<p>77 Years</p>  <p>ROYAL BANK</p> <p>Al Pacey, Manager</p> <p>156 Thames St. S., Ingersoll 485-3710</p>
<p>76 Years</p> <p><i>Zurbrigg's</i></p> <p>BAKERY LTD.</p> <p>120 Thames St. S. Phone 485-3310</p>
<p>75 Years</p> <p>Dunlop's Barber Shop</p> <p>King St. W., Ingersoll</p>
<p>75 Years</p> <p>ALEXANDRA HOSPITAL</p>
<p>64 Years</p>  <p>70 Thames St. S., Ingersoll Phone 485-0720</p>

<p>63 Years</p> <p>Ingersoll Paper Box Co. Ltd.</p> <p>● Boxes ● Folding Cartons</p> <p>King St. W., Ingersoll 485-1830</p>
<p>59 Years</p> <p>R. McNiven and Sons Insurance Brokers Ltd.</p> <p>161 Thames St. S., Ingersoll 485-3190</p>
<p>57 Years</p> <p>GRAHAM OIL</p> <p>Ingersoll 421 Bell Street N5C 2P7 485-1910</p>
<p>55 Years</p> <p>Bluebird Coach Lines</p> <p>Charter and School Bus Service Bus Contracting</p> <p>Serving Ingersoll, Woodstock and Oxford</p> <p>288 Whiting St., Ingersoll 485-3567</p>
<p>54 Years</p> <p>JACK'S DEPARTMENT STORE</p> <p>145 Thames St., S. Ingersoll 485-3270</p>
<p>50 Years</p> <p><i>P. J. Walker Ltd.</i></p> <p>133 Thames St. S., Ingersoll 485-2200</p>
<p>49 Years</p> <p>McFARLAN INSURANCE BROKERS LTD.</p> <p>King St. E., Ingersoll 485-2260</p> <p>Dundas St., Thamesford 285-3710</p>
<p>48 Years</p>  <p>macnab auto sales limited</p> <p>260 Bell Street, Ingersoll 485-3340</p>
<p>43 Year</p> <p>INGERSOLL FARM EQUIPMENT LTD.</p> <p>SPEERY-NEW HOLLAND</p>   <p>31 Charles St. E., Ingersoll 485-2710</p>

July 25,
1984


HONOUR ROLL



14 Years
**TONY & GUS
 HAIRSTYLING**
 116 Thames St. S. 485-0511 Ingersoll

13 Years

CAN-TARIO PRECAST LTD.
 County Rd. 9 (Formerly No. 2 Hwy W.)
537-6645

12 Years

**Ingersoll
 Optical**
 188 Thames St. S., Ingersoll 485-3940

12 Years
**THE
 MUFFLERMAN**
 878 DUNDAS ST.
 WOODSTOCK
539-4874

12 Years
**Riverside
 Mini Market**
 211 Charles St. W., Ingersoll
 485-2111

11 Years
**Beachvilime
 Limited**
 Beachville, Ontario 423-6283


11 Years
**RAY'S ENGINE REPAIRS
 & GARDEN CENTRE**
 485-4358 Salford, Ont. 842-9261

10 Years

**Miss Ingersoll
 RESTAURANT**
 107 Thames St. S. 485-1762 Ingersoll

10 Years

COCHRANE
 PONTIAC BUICK LTD.
 INGERSOLL - ONT.
 45 King St. E., Ingersoll
 485-3130

9 Years

**INSIDE
 WORLD**
 Hwy No. 19 Bell St. W. Ingersoll


9 Years
**Hammond
 Air Conditioning
 & MANUFACTURING LTD.**
 174 THAMES ST. S., INGERSOLL, ONT. N5C 2T5
 TEL. 519 485-5961

8 Years
BOB'S SUBMARINE & PIZZA
 15 KING. W. INGERSOLL
485-3431

7 Years
RECORDS UNLIMITED
 103 Thames St. S.
485-5081

7 Years
**BLACK'S DEPARTMENT
 STORE**
 "Family Service With
 Guaranteed Satisfaction"
 DOWNTOWN INGERSOLL
 123-125 Thames St. S. Phone 485-0170

7 Years
GIGI'S PIZZA & RESTAURANT
 63 Charles St. E. Ingersoll
485-2681

6 Years

zehr's

5 Years
**MOM'S DONUTS &
 RESTAURANT**
 186 Canterbury St.
 Ingersoll
 485-5761

5 Years
CARMAN CAMERAS,
 208 Springbank Plaza
 Woodstock
 537-3636
 Phone 485-0170

New businesses open in Ingersoll

BY WES ROCHESTER

Ingersoll has even more to offer its residents as several local businesses have recently come under new management with prospects of prospering through progress.

K and J Auto Repair took over from Doug's Auto and Paint Shop officially on August 1 but have actually been in production since the second week in July.

"I have been playing with cars, doing body work and repairs for the last six years," said the owner of K and J, Ken Riley. "My partner, John Baese, was a truck driver for five years before deciding he wanted to go into partnership with me in body work.

"What we consider to be complete body work is to take a car from sanding, masking, rebuilding, painting; everything right down

to the finished product. Making the rusted-out relic look like it just came off the factory assembly line," he said, is his company's aim.

Bob Waldeck comes highly qualified as the new owner-manager of Gigi's Restaurant. Receiving his training from the University of Western Ontario then the University of British Columbia, Mr. Waldeck was the partner of a similar restaurant for seven years in Woodstock before coming to Ingersoll, taking over the business May 6.

"We have as much floor space in the basement as we do upstairs," he said. "Eventually I'll be expanding the restaurant to include a bar and banquet room downstairs but right now, even though I have a staff of eight people working for me, I still have to lend a hand washing dishes."

Owner of the new Dairy Queen in town, John Glassford, employs 21 people in the

fast food franchise, which had its grand opening June 13.

"I wanted to get into the fast food chain industry and Dairy Queen has a good reputation for doing good business in areas such as Ingersoll," said Mr. Glassford.

A special feature of the Dairy Queen outlet is the drive-through which brings in about 40 per cent of Mr. Glassford's business. The new owner has been looking into the possibility of expanding the hours of service but at this time it's not practical, he said.

The calibre of fare will be equal to some of the finer restaurants in London but without either the high costs involved or the high brow formality, said partial owner of the Old Stage Road House Restaurant, Joanne Donnelly.

"Everything will be right from scratch; nothing prepackaged. Pastries will be done by someone we have trained, and not catered by outside food services. Produce will be from local markets, grown by local farmers, thereby reducing the costs per meal," she said.

"We want to promote a comfortable, quiet atmosphere in the style of the early 1940s restaurant," Mrs. Donally said. "Daily

specials will be featured. There will be a suggestion box to collect input from our customers and possibly, when our staff settles into a routine, there will be a Sunday brunch," she said.

Ingersoll-Oxford Realty opened its doors for the first time in mid-July, but it is not the first time owners Bill Manzer and Gary Lampkin have worked in real estate.

The two were formerly part-owners of the local Century 21 office. "The balance of our nine member staff are all experienced people who were previously employed as real estate agents in Ingersoll," said Mr. Lampkin.

Offering a multi-listing service with provisions for a North American wide referral system, Ingersoll-Oxford Realty has a full line of residential, commercial, industrial and agricultural properties, plus an appraisal service, he said.

Mr. Lampkin said, "We have something that is rather unique to this area, a European referral system especially for off-shore buyers in agricultural properties. We can do this type of realty because we are associated with a company whose headquarters are located in Munic, Germany."

A Heritage and Future

Town's industrial brochure takes award in Vancouver

By LINDA HULME
of The Sentinel-Review

INGERSOLL — An Ingersoll promotional brochure has won first prize in its class in an awards competition sponsored by the Industrial Developers Association of Canada.

Industrial development officer Ted Hunt said he hasn't received official word yet, but was informed by Woodstock development commissioner Paul Plant. Plant recently attended the annual conference of the Industrial Developers Association in Vancouver.

Ingersoll — A Heritage and Future, is an eight page brochure entered in a class with other similar-sized communities.

The publication has drawn considerable comment since it was first released in January this year, said Hunt. The award is now a confirmation that Ingersoll has put out a superior product. In any future advertising regarding the brochure, the community can now say it is an award winner.

The brochure was the culmination of efforts between the town's industrial advisory committee and graphic artist Nelson Campbell of Artfield Associates of London. As well as a text about the community, it includes many color sketches and photographs depicting the town's heritage and modern facilities. The back cover includes a pocket for eight fact sheets about the community, which Hunt said are constantly being updated when new developments occur.

The brochure has been sent to about 250 government agencies, banks, industrialists and other

organizations which have indicated an interest in the community.

SENTINEL REVIEW

September 22, 1984



THE WAY THINGS USED TO BE

In 1915 the knitting mill group in Ingersoll gathered for this photo. The group included, from left: Flossie McDombs, Netty Rolland, Ivey Johnson, Daisy Johnson, Bernice Bollus, Alice Jones, Annie

Gray, Rose Lauer, Vera McMillan, Annie Barrow, Ella Pike, Flo Underwood, Iva Paul, Kitty Holmes, Edith McKee and Ella Pane. The photo was submitted by Mary Kennedy.

Optimistic outlook

by RICK HUGHES

1984 was a year of continued economic growth in Ingersoll, and with all sectors showing improvement, there are grounds for optimism for 1985.

That is the essence of Development Officer Ted Hunt's Development Report for 1984, which was presented to council's Public Works and Planning committee on Monday.

In the report, Mr. Hunt said, "1984 was a year of building to full production and full employment following the recessionary years."

"From what we can determine, we are back to where we were," Mr. Hunt told the Times. "We haven't gained in industry, but from the shake-out and closings of three years ago, we are back."

All sectors of the local economy improved during 1984.

Industrially, Collins and Aikmen and P & H Foods both started production with a total of approximately 260 people employed by the two industries.

Two local industries, Sivaco and Ingersoll Machine and Tool, completed plant expansions in 1984 of a total of 45,000 sq. ft.

Other industries reported increased orders and employment throughout the year, and there were no plant closings in 1984.

Additionally, Ingersoll Tool and Mould which employs two people was opened in 1984.

Two new businesses opened in the commercial sector in 1984, the Dairy Queen Take out, and the Old Stage Road House Restaurant.

Mr. Hunt said the commercial outlook for 1985 was positive; an outlook evident with the recent opening of Super X Drugs and

for industry in '85

the anticipated opening of a Bi-Way store in town.

The Public Works and Planning committee had few questions for Mr. Hunt.

Councillor Alice Elliott commented on the success of the Cheese and Historical Museums in 1984. The number of visitors to the museums was 3,129, almost triple the number for 1983.

Mayor Doug Harris asked Mr. Hunt to try to work out an arrangement with property owners of vacant storefronts on the main street to improve their window's appearance. He suggested some displays from local groups, or even that the

architect's model of the proposed pool facility be put in one window once it is completed.

There are currently five empty storefronts on Thames Street between King and Charles Streets, and Mr. Hunt said this was a key area of concern for him.

"Normally, there have not been any vacancies on that street. If a store became empty, it was filled. There are five vacant, and I would like to see that they are filled."

In total there are 13 vacant commercial locations in town, which is no higher than last year.

Mr. Hunt stressed the importance of the expansion of two local industries, and the lack of plant closures in during the year.

He said many development officers forget to pay attention to the businesses already in town, and are too busy, "out chasing the Honda plants of the world."

In his report, he wrote, "Far too often communities are too busy chasing new industries and forget their existing industries. It is a proven fact that local industries will provide 80 per cent of new jobs by expansion in the local area.

He said the lack of closures in 1984 "speaks well for the stability of our local firms."

Mr. Hunt wrote that Council's decision to free him from many of his duties as building inspector has allowed him to devote much more time to development.

In 1984, Mr. Hunt has been developing a new marketing approach and strategy for the town.

For the first time, he has been attending trade shows. Ingersoll and Woodstock jointly staffed a booth at three trade shows, of the Ontario Real Estate Association, The Society of Canadian Realtors and the Canadian Real Estate Association.

He has also been placing some occasional advertisements in the Globe and Mail, promoting Ingersoll, in particular to the auto industry, as a location within three hours of five automotive assembly plants.

The town's promotional brochure was completed in 1984, and a slide presentation on Ingersoll was also prepared.

Mr. Hunt said a key focus of his during 1985 will be to have a multiple family dwelling constructed to provide much-needed rental accommodation in town.

INGERSOLL TIMES

March 6, 1985

Business community is expanding locally

BY PAT SAVAGE

Many new businesses have sprung up in town and in the surrounding area in the last few months, these businesses being Thames Mini Market, Ingersoll Video, The Best Buy Store, Doctor Munch's Food Clinic and Shaw's Dairy Store in Thamesford, and Mom's Donuts and People's Restaurant both have new owners.

Mom's Donuts has been bought by Dale Brown and Gord Vandevonen. Both have business experience with Mr. Vandevonen having worked for Tim Horton Donuts. The partners don't plan to make any immediate changes although they are contemplating keeping it open 24 hours a day.

People's Restaurant has been purchased by John and Ela Morrison. The Morrison's have applied for a liquor licence from the liquor board. The restaurant will be a cosy family diner with a new bar and a new name, they said.

The Best Buy store is a change for Ingersoll. To the owner, Bill Ainsley, "It's a store with a differ-

ence." "Stuff comes in and goes," said Mr. Ainsley. It's a discount store full of merchandise, working strictly on volume. Different things come in every weekend.

In the first week in November, Mr. Ainsley began to bring things into the store. He opened on November 11, and for five weeks business has been fairly steady. Mr. Ainsley has a staff of one full-time and one part-time sales clerk. He believes that business will pick up because his Best Buy Store in Paris has been very successful.

Then we come to the Doctor. When asked where the name Doctor Munch came from, the reply was "Doctor Munch came about because the people of Ingersoll were dying for good junk food and needed medical attention quickly," said the new owner, so they opened the clinic.

The location was picked because of the previous history of the place being one of Ingersoll's favorite dining spots. They especially wanted to servé the north end of town. "But we have plenty of parking for the south end," said the owner.

The Thames Mini Mart is owned by Ho-ik (John) Sohn who has just recently moved here from London to open his store on December 16. Mr. Sohn had a fairly successful store in London but wanted a bigger store. He tried to find a larger store in London but failed, then he moved to Ingersoll to open the Mini Mart.

September 28, Ingersoll Video opened. Ingersoll Video Incorporated sells and rents disc machines and rents out movies. The store is open everyday but Monday, 10 a.m.

until 6 p.m. Tuesday to Thursday, and 10 a.m. until 9 p.m. Fridays. This being the second disc shop in town, Manager Debbie Minogue said there are "enough people in this town for the both of us."

In Thamesford there's a new Shaw's Dairy Store which opened on November 26. The store is managed by Bill Sutherland from Exeter.

"We like the town so far. I'm looking forward to moving here," said Mr. Sutherland. The store's open from 7 a.m. to 11 p.m. except on Sunday when it is open from 9 a.m. to 11 p.m. Mr. Sutherland has hired one full-time sales clerk and one part-time clerk. Business is "pretty good", he reported.

INGERSOLL TIMES
December 23, 1985

Business trend continues

Hunt's '85 report bodes well for '86

By RICK HUGHES
of The Sentinel-Review

INGERSOLL — Development officer Ted Hunt's annual economic report to council confirms his earlier appraisals that 1985 was a good year, and the trend is continuing in 1986.

"We are now three months into 1986, and already there is an increase in activity at all levels of development," concludes Hunt in the report submitted to council's public works and planning committee earlier this week.

"With our trade-show participation and increased marketing and advertising efforts, Ingersoll should see some positive and exciting things taking place in 1986."

The report shows that:

- A total of 19 building permits were issued in 1985, seven more than 1984.

- There were 13 new commercial businesses that started in 1985, five more than in 1984.

- Three businesses closed during the year, eight less than in 1984.

- At the end of 1985, there were 10 vacant commercial properties within the downtown core area, compared to 13 at the end of 1984.

MORE HOUSES

One of the big plusses of the year, said Hunt, was the increased activity in the residential development area.

He credits council's decision early in the year to waive charging impost fees until June 30 of this year with generating a lot of interest in residential development.

"Several proposals were brought before council for approvals. Included

were a 36-unit condominium apartment building on Thames Street South, a 40-unit townhouse development on George Street, a small subdivision in draft plan of McKeand Street, increased severance activity, and several other projects in the planning stage."

But while the waiver has generated interest, in fact no building permits were issued for multiple family dwellings in 1985. The shortage of rental accommodation remains one of the town's key concerns.

The condominium project still has not been started, six months after construc-

tion was originally scheduled to proceed, and the townhouse development is being appealed to the Ontario Municipal Board by residents trying to stop it.

ONE NEW BUSINESS

Hunt's report indicates that one new business opened in town in 1985, while only one closed. Marbourn Energy Research on Whiting Street was the company to open. Makers of water source heat pumps, the company employs three people.

PD enterprises, also of Whiting

Street, closed its machine shop and moved its five-employee operation to London.

The total value of commercial construction for the year was \$142,260, a decrease of \$4,000 from the year before.





Hunt says that 31 contacts for industrial development were handled in 1985, two more than in 1984. As of the end of the year, there were 41 active files.

Hunt continues to be optimistic that Ingersoll will see some benefit from the new Toyota plant to be built in Cambridge.

SENTINEL REVIEW

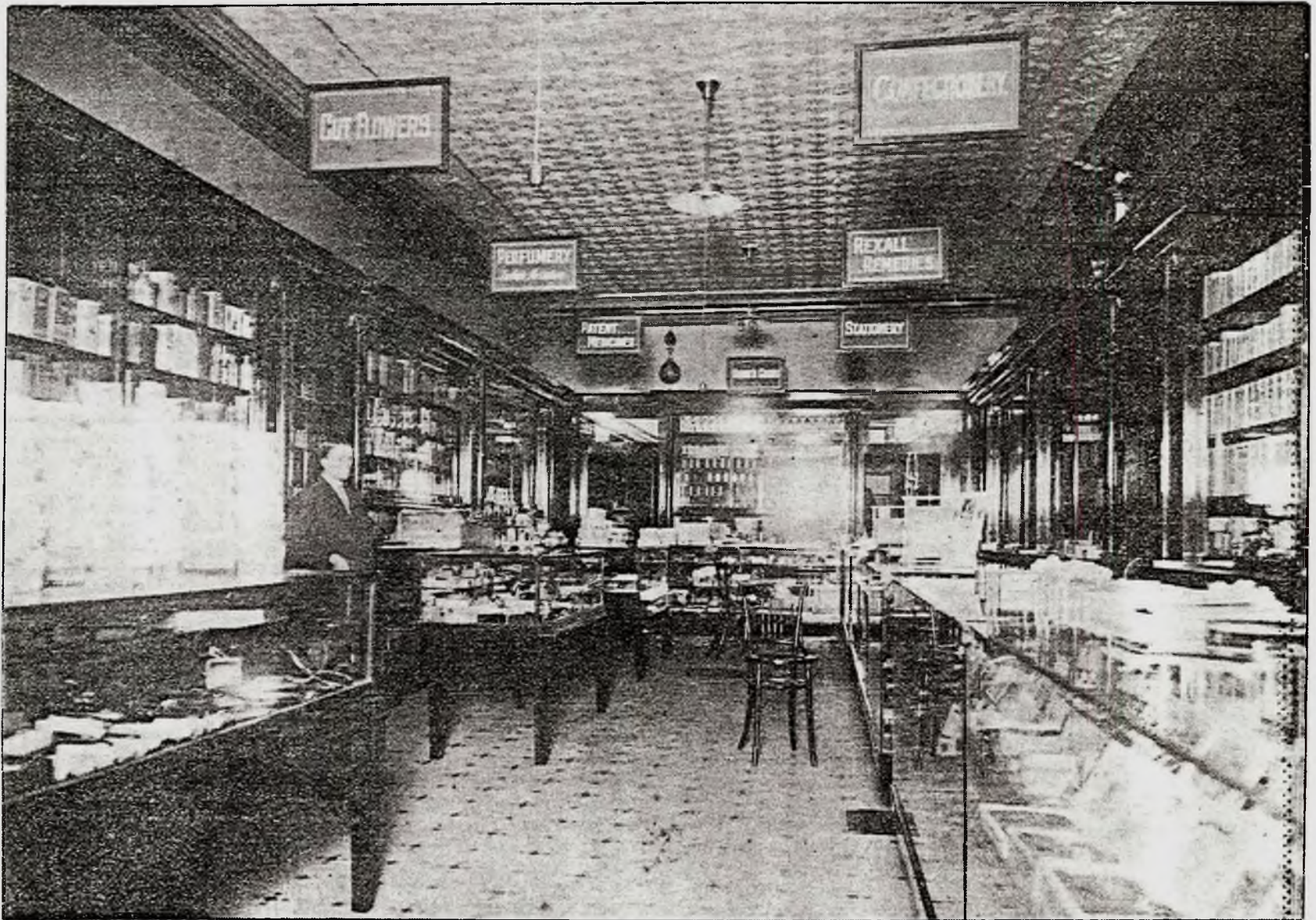
April 9, 1986

HONOR ROLL

<p>108 YEARS Oxford Mutual Fire Insurance ★ Fire ★ Wind ★ Liability ★ Automobile R.R. 4 Thamesford 285-2916</p>	<p>61 YEARS R.McNiven and Sons Insurance Brokers Ltd. 161 Thames St. S., Ingersoll 485-3190</p>
<p>105 YEARS INGERSOLL CHEESE CO. "Ingersoll" "Anco" and "Cherry Hill" - The Names Famous For Cheese</p>	<p>59 YEARS GRAHAM OIL Ingersoll 421 Bell Street N5C 2P7 485-1910</p>
<p>86 YEARS Borden Co. Ltd. Foods Division 273 King St.W., Ingersoll 485-3550</p>	<p>57 YEARS Bluebird Coach Lines Charter and School Bus Service Bus Contracting Serving Ingersoll, Woodstock and Oxford 288 Whiting St., Ingersoll 485-3567</p>
<p>77 YEARS Dunlop's Barber Shop King St. W., Ingersoll</p>	<p>56 YEARS JACK'S DEPARTMENT STORE 145 Thames St., S. Ingersoll 485-3270</p>
<p>77 YEARS ALEXANDRA HOSPITAL</p>	<p>52 YEARS <i>P. J. Walker Ltd.</i> 133 Thames St. S., Ingersoll 485-2200</p>
<p>66 YEARS  70 Thames St. S. Ingersoll 485-0720</p>	<p>51 YEARS McFARLAN INSURANCE BROKERS LTD. King St. E., Ingersoll 485-2260 Dundas St., Thamesford 285-3710</p>
<p>66 YEARS CARR'S BOOK AND CHINA SHOP 132 Thames St. S., Ingersoll 485-2300</p>	<p>51 YEARS  macnab auto sales limited 260 Bell Street, Ingersoll 485-3340</p>
<p>65 YEARS Ingersoll Paper Box Co. Ltd. ● Boxes ● Folding Cartons King St. W., Ingersoll 485-1830</p>	<p>45 YEARS INGERSOLL FARM EQUIPMENT LTD. SPERRY-NEW HOLLAND  HONDA  31 Charles St. E., Ingersoll 485-2710</p>

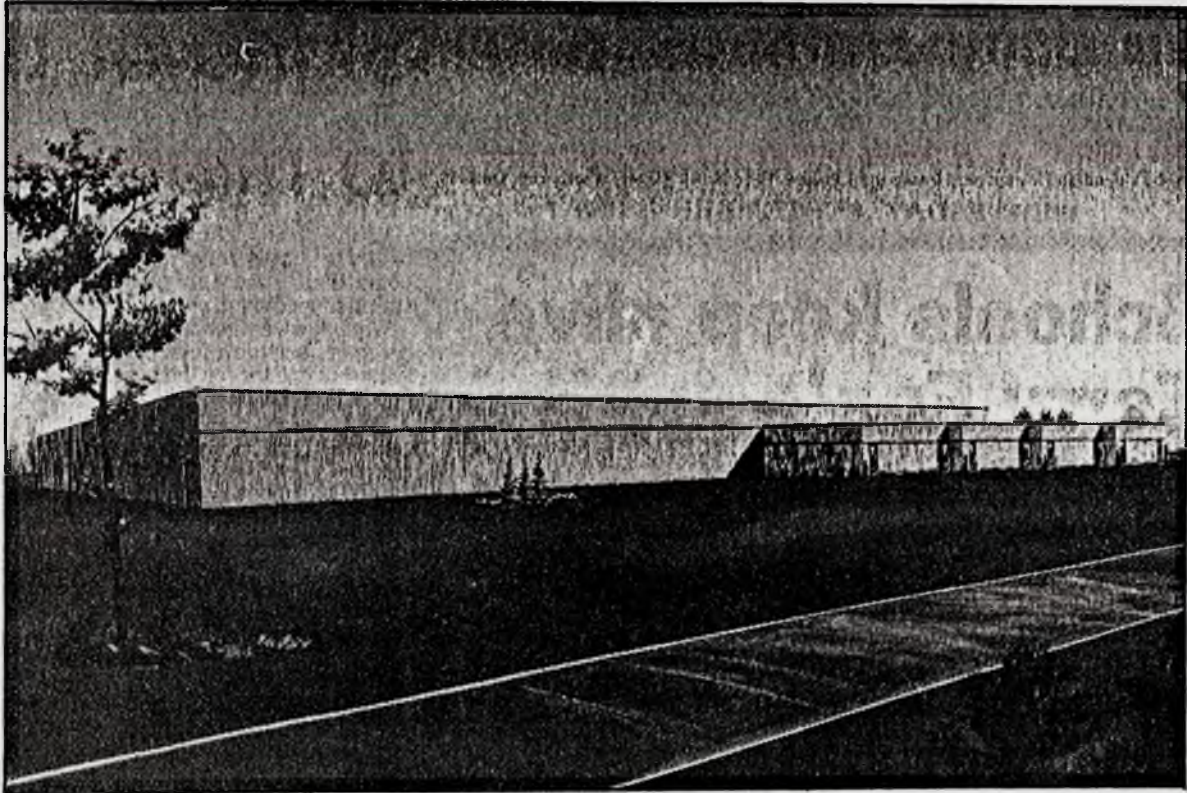
<h1>HONOR ROLL</h1>	<p>13 YEARS RAY'S ENGINE REPAIRS & GARDEN CENTRE 485-4358 Salford, Ont. 842-9261</p>
<p>19 YEARS Bob Fairbanks Auto Body 166 Whiting S., Ingersoll 485-1450</p>	<p>13 YEARS BeachviLime Limited Beachville, Ontario 423-6283</p>
<p>17 YEARS Ingersoll Times 19 King St. W., Ingersoll 485-3631</p>	<p>12 YEARS <i>Miss Ingersoll</i> RESTAURANT 107 Thames St. S. 485-1762 Ingersoll</p>
<p>17 YEARS GLEDHILL EQUIPMENT 129 Oakwood St., Ingersoll 485-4851</p>	<p>12 YEARS  43 King St. E.</p>
<p>16 YEARS Kinsdale Carriers Ltd. Beachville, Ontario 423-6201</p>	<p>12 YEARS GOLDEN TOP RESTAURANT 95 Thames St. S., Ingersoll 485-0230</p>
<p>16 YEARS Canadian National Advertising Co. Printers - Lithographers 57 King St. E., Ingersoll 485-2757</p>	<p>11 YEARS  Hwy No. 19 Bell St. W. Ingersoll</p>
<p>15 YEARS Wilford's Garage Salford, Ontario 485-0957</p>	<p>11 YEARS Hammond Air Conditioning <small>& MANUFACTURING LTD.</small> 109 Wingham St. S., Ingersoll PHONE 485-5961</p>
<p>14 YEARS  Ingersoll Optical 188 Thames St. S., Ingersoll 485-3940</p>	<p>11 YEARS Den Dekker Meats & Poultry Processing R.R. 5, Ingersoll 485-1158</p>
<p>14 YEARS THE MUFFLERMAN 878 DUNDAS ST. WOODSTOCK 539-4874</p>	<p>10 YEARS RECORDS UNLIMITED "We are proud to serve you" 103 Thames St. S., Ingersoll 485-5081</p>

INGERSOLL TIMES
October 8, 1986



The Ingersoll druggist always carried an impressive array of products in the 1910s and 1920s. Here, the druggist stands among signs advertising

everything from cut flowers to Rexall remedies and rubber goods. (Photo courtesy of Kent Shoultz)



CAMI SPINOFF

A \$1 million, 25,300 square foot manufacturing/warehouse facility is currently under construction on Underwood Road near the CAMI plant. T. E. Taylor Construction Ltd. is anticipating the need in the near future for quality industrial space in Ingersoll. The building will be completed to a certain point then finished according to the tenant's specifications. On Friday, company representatives met with members of the Ingersoll business community to participate in a ceremonial sod-turning. Robert Carroll, business development manager with Taylor Construction, Kevin Bushell, town building inspector, Ingersoll mayor Doug

Harris, town development officer Ted Hunt, Frank Saraka, president of the Ingersoll Chamber of Commerce, and Doug Parker, Taylor vice-president of finance, took the opportunity to discuss the new facility. "Right or wrong," said Parker, "this is the first spinoff from CAMI. We're ahead of our time — but not too far." He added the natural use for the building is in an auto-parts-related business. The company anticipates a fall occupancy. Hunt said the project is helping sell Ingersoll. "In the past we have had to give prospective businesses a three to four month figure. This place is available now." Above, an artist's concept of the Taylor building.

SENTINEL REVIEW

September 7, 1988

Ted Hunt has helped development

By JONATHAN STOVER

Twenty years have brought a lot of industrial change to Ingersoll. Ted Hunt, Ingersoll's development officer since 1975, has seen much of that change, and tried to help it along whenever possible.

"I'm a salesperson," Hunt noted, "selling the community to investors and others."

In 1969, Ingersoll was in something of an industrial slump. (See side story) However, the last 20 years have been good ones for the town. CAMI Automotive Inc. was, of course, the big development — "never in our wildest dreams could we have predicted that," Hunt noted — but there have been many other important industrial and commercial developments.

CAMI's effects haven't been as great as many expected — there have been no other large industries suddenly clamoring to locate in Ingersoll — but Hunt said that the auto plant's location in Ingersoll has had many hard-to-see beneficial effects.

New auto parts plants have opened in Oxford County because of CAMI, and the effects on commercial and residential development are hard to gauge at this time.

Ingersoll's industrial region has shifted from the river valley area to the Ingersoll Street area



Ingersoll's development officer Ted Hunt is credited with promoting the town to potential new industries and businesses, and helping to lure the CAMI Automotive Inc. plant here.

during the last twenty years, with new businesses and relocated businesses alike migrating to the new industrial zone.

"We're not a boom town," Hunt said, "but we've certainly held our own, especially in the last few years." Businesses once familiar to the long-time Ingersoll

resident have left or downsized, but many others have entered the town.

Hunt's job as development officer is a demanding and multifaceted one. In dealing with interested investors, he must act as the town's salesman. Advertising campaigns in out-of-town newspapers also help in establishing Ingersoll's image. Contacts must be kept up in the government, in leading financial institutions and in private business.

Marketing strategies for various trade shows must be planned out for Ingersoll, and for Ingersoll in tandem with Woodstock and Tillsonburg. The three communities work together at many trade shows to promote Oxford County as a whole. Unlike Tillsonburg, Ingersoll has the benefits of the nearby 401 to woo potential businesses in. "There's no doubt the 401 has helped a lot," Hunt said.

Once an interested party has been found, potential clients have to be pursued carefully. "Obviously if someone says that no decisions will be made for several months, you don't keep phoning that person every week," Hunt noted.

Selling a small town a hundred miles from Toronto isn't easy when dealing with investors who are often Toronto-centric to the point of absurdity, but it is get-

ting easier, Hunt said. "We're sensing more interest in smaller areas from industries that are based in Toronto," he said. With cost-of-living and new house prices skyrocketing in and around Toronto, many industries are finding it hard to get workers in the Toronto-Hamilton region.

Some have found answers in relocating away from the Toronto-Hamilton axis. "You have to go out and let them know you're there," Hunt noted. With CAMI and spin-off auto parts manufacturers locating here in the last two or three years, Hunt said that "Oxford County has been discovered."

However, not everything revolves around bringing new businesses into town when you're industrial commissioner. "Studies show that most of a town's new jobs will be created by existing businesses," Hunt explained. "You've got to keep in touch with them, and work to keep them happy. We mustn't forget our existing industries."

Hunt has lived in Ingersoll for all his life, and so he has a personal stake in seeing the town grow and prosper. The next twenty years look good to him. "Growth should be reasonable," he noted. "That's the kind of growth we want. You don't want uncontrolled expansion, because you have to be careful of your

Continued on Page 5

INGERSOLL TIMES - PROGRESS EDITION October 18 1989

BUSINESS & INDUSTRY

Many companies have moved here since 1969

The following list is of industries that have moved to Ingersoll over the last 20 years, as provided by the development office. Some of the companies have been here for most of the 20 years while several have come in the last several years. Regardless, they have enriched the town, providing employment for residents, increased taxes for the town, and a host of other benefits. They have become part of the Ingersoll community, participating fully in its daily life.

SIVACO Ontario

Collins & Aikman Ontario Ltd.

Fruehauf Canada Inc.

Elgin Parkes Wholesale Ltd.

Atlantic Packaging Products Ltd.

George Scott Machine & Tool Ltd.

Delta Machine and Design

CAMI Automotive Inc.

Sertapak Inc.

Canada Building Materials Company

Concrete Impressions

Environmental Systems Canada Limited

Hammond Air Conditioning

Indel Control Services Inc.

Marbourn Energy Research Ltd.

Premier Cleaning Contractors of Canada

Unitech Manufacturing Inc.

Nissho Iwai Canada Ltd.

INGERSOLL TIMES - PROGRESS

EDITION

October 18, 1989

Christmas sales slower local merchants agree

By ERIC SCHMIEDL
of Ingersoll This Week

For a number of Ingersoll businesses, it's been a happy Christmas season.

Colleen Cooper, manager of Lowe's Video, said although Christmas sales were "a little slower than we expected, it wasn't that bad."

Toni Scaiff, manager of Antoinette's, said this year's sales were "fine — about the same as last year."

Yvonne Mott of Carr's Book and China shop, said it was "a medium year."

Sales were slow to start this year but things picked up just before Christmas. Usually, the big push begins about three weeks before Christmas, while this year it started about a week before, Mott said.

Shoppers this year were careful about what they spent their money on, she added.

Gail Currie of Cindy's Crafty Corner said her store stayed steadily busy before Christmas.

"I would say it was a good year," Currie added.

Mike Minogue, manager of D's Video, said even though "last Christmas was better" for business, this year "was pretty good."

A representative for Jack's department store said shopping was spread out, mostly over the last two shopping days before Christmas.

"The people were nice and pleasant," he added.

Keith Black, manager of the Ingersoll Department Store, said "it was busy, but not as busy as last

year.

"All in all, it was pretty good though."

People seemed to spread their shopping out more this season, he added.

Sent. Jan 13/90

SENTINEL REVIEW

January 13, 1990

Some firms do well despite times

By PAULINE KERR
of The Sentinel-Review

At a time when problems in the automobile industry have led to a general softening in business, a number of Ingersoll companies are doing very well.

Typical is Harlaken Manufacturing Co. on Wonham Street South.

With only three full time employees, it isn't one of the town's larger industries. But it is certainly successful, exporting to the United States such products as padlock shackles and screw driver shanks.

"In general, business is very good," said owner Harley Douglas. "We're very busy."

Also typical is Ingersoll Plastics, formerly Scott Machine Tool.

Owner Mary Lamers said the company has recently relocated from Whiting to Ingersoll Street across from CAMI. With new offices and three new plastic injection machines, business is growing.

Ingersoll Plastics, with 15 employees, has just started a third shift.

Products include a complete line of drywall tools (hand sanders, putty knives) for Dasko Hardware in Woodstock. In addition, the company manufactures all the plastics — for example, spirit pins — for Coyle and Greer, and coasters and

advertising products for Miller Golf in Hyde Park.

"There's not an office without one of our products — open your calculator," said Lamers, explaining Ingersoll Plastics makes the small black spools for Atlas Carbon, Toronto.

Right now the company is coming on stream with a product called the Karynn Juicer, a patented fruit juice dispenser ideal for young children to use. It eliminates the need to remove the container from the refrigerator.

The Ingersoll company is looking after everything including the packaging. "It should be available by the beginning of April," said Lamers.

SENTINEL REVIEW -
PROGRESS 1990.
March 27 1990

A-1 Towing

It is a husband and wife operation

Standing under 5'5" and weighing slightly over 100 pounds, few expect Mary Frank to tow a snowed in vehicle out. Yet that is

exactly what she and husband John, owners of A-1 Towing, do day after day, year after year.

For the past four years

the Franks' have been operating their business, expanding it and occasionally making changes to it.

One of Ingersoll's young-

er entrepreneurs, John Frank settled in Ingersoll 12 years ago. Four-years-ago, predicting Ingersoll's need for a company that

did strictly towing, he and his wife Mary formed the company A-1 Towing.

The sight of a man towing cars along the highway is not unusual. But according to John, customers are surprised when they see a woman jump out of tow truck cab and perform the job.

"A lot of times they'll see her jump out in a snowmobile suit and watch her do everything without realizing until after she's done, that she's a woman," said John. The usual reaction is one of surprise.

According to the owner, "women are sometimes a bit reluctant to let Mary do the towing, they're not sure if she can do it." He noted, however, that men generally accept it and often are willing to lend a hand.

On call most times, the Franks have learned to accept the fact that they may be called away to business at almost anytime of the day or night.

In one recent incident, Mary described them as being ready for an evening out when called to work.

She noted that at the time, she was dressed in high heels, and evening wear. Still, however, she managed to do the job required.

"We're busy year round," admitted John, noting that the late fall and early spring are the slowest seasons. He said that even during the busiest seasons, however, the average call takes only 10 minutes on an average, to be answered.

As well as answering calls to tow cars from snow piles and from accidents, John said they are often contacted when a car breaks down. He said there is one licensed mechanic on the A-1 Towing staff who is sometimes able to repair minor damages rather than tow a car in.

Along with John and Mary Frank, Scott Green and Doug Cochrane are on staff.

"We're growing all the time," confessed Mr. Frank. "We're continually updating equipment and replacing equipment so we're always ready to go".

A-1 Towing is located on Mutual Street.

Ingersoll Times
September 26, 1979

A-1 Towing

A-1 Towing will be no more

Story and photo
by PHYLLIS COULTER
of The Sentinel-Review

INGERSOLL — A new road will replace a business John and Mary Frank spent 12 years building and expanding.

The Franks are "disappointed" about having to quit their business to make room for the new Clarke Road being built as part of the CAMI Automotive Inc. arrangement with the town.

But, the Franks are not bitter.

They decided to close A-One Truck Maintenance and Repair only after taking a stab at several other options.

Now the options have run out. They sold most of their equipment, the building is being torn down, and he is looking for a new job.

When General Motors as part of its joint venture with Suzuki, first bought the land which Frank leased for his business, he simply hoped to relocate the building nearby.

He says General Motors and Ellis Don have been most co-operative and concerned about his well-being. They extended his lease several times to give him time to find a solution to the dilemma.

"When you are as big as these companies, you don't have to be nice to the little guy — they were," says Mrs. Frank.

General Motors even offered to provide the equipment to move the building.

The Franks started with a towing business 12 years ago and moved to their current location with a truck maintenance and repair business about four years ago.

When the situation changed with CAMI's arrival, Frank had his eye on some property near Underwood Shoes not far from his current location in the industrial park.

He wanted to buy a 3-acre plot industrial land zoned M1 from the town who owned the property.

Town council refused to sell the property to him. Frank said he didn't really understand why not. He said he offered to pay the going rate.

Both Ted Hunt, development officer and Mayor Doug Harris refused to comment when *The Sentinel-Review* asked why the town would not sell the property to Frank.

However, Coun. Bob Ball freely explained his reason for not supporting Frank's request to purchase.

The industrial land Frank wanted to buy is zoned M1. It called for more square foot coverage land coverage by the industry than Frank's plan would provide, Ball explained.

Ball wants to see an industry with high land coverage on such property. Frank's plan does not meet the criteria for this zoning.

"It's unfortunate and I really feel badly. But you have to do what is best for the town," Ball said on Tuesday.

The town did however, try and help Frank find alternative land, Hunt said.

However, none of the alternative lots for sale were acceptable him. Frank needed about three acres of land, at a price he found feasible, near the industrial park, and where his current building could be moved to in a matter of a few weeks. Nothing met all his criteria.

The town suggested one property which Frank calls a swamp. He says it would take at least two years to properly backfill before it could be built on. Frank needed to move in a matter of weeks.

Another site they suggested was impossible because hydro poles presented a barrier the building could not be moved past. Frank was told the poles could not be moved.

Most of his customers are in Ingersoll's industrial park and wanted to see Frank stay near them.

Customers including Atlantic Packaging Ltd. on Chisholm Dr., and Collins and Aikman on Ingersoll Road, wrote letters to both the Town of Ingersoll and the Township of South West Oxford asking supporting Frank and asking them to help in any way possible.

Collins and Aikman alone spent more than \$200,000 a year in truck maintenance and repair. This money will go out of town because the company must now get its maintenance done in London, Frank said.

He could have purchased property in front of Atlantic Packaging but it sold for \$35,000 an acre. It would cost \$100,000 before he got started. That outlay was just not feasible for Frank to keep the business.

"We put 12 years into the business and didn't want to lose it by putting our foot out too far," said Mrs. Frank.

The town also suggested possible existing buildings. But none were tall enough inside for tractor trailers or had high enough doors.

A downtown site was out because it would bring about 15 or 16 tractor trailers into the core area on Saturdays. That would pose a potential danger.

Frank finally decided he had run out of options.

He and his family are reassessing their situation and are not quite sure what will happen next.

The business was to be something to pass on to their children. "It's such a change in life style after having your own business," said Mrs. Frank.

"I wouldn't say we are bitter," Frank said. "These things happen."



John Frank

SENTINEL REVIEW
April 22, 1987

A and N store to open soon in former Hambly's super save

BY C. J. CLARK

The vacant building in the downtown core which once housed Hambly's Super Save won't be vacant any longer The Ingersoll Times learned Monday. A and N Stores will be locating there next month.

"We might be open November 8 or November 14," said A and N Stores President Harry Rosddeutscher in a telephone conversation. "If we can't open November 8, we will definitely be open November 14.

"We've been looking at Ingersoll for some time, Rosddeutscher said, "and when we saw the grocery store move out we started working on moving in."

Hambly's owned a lease on the property. Following

negotiations A and N Stores got the go-ahead to move in.

A and N Stores was originally an army and navy store founded in Kitchener 47 years ago. Rosddeutscher bought the operation three years ago and head office is now in

Cambridge.

"It is now a family store," the president said and they sell everything from baby clothes to mens wear and numerous other consumer products as well.

"We are a discount operation and our mark up is not that high," Rosddeut-

scher said. "People won't have to look to Woodstock or London to do their shopping."

"I'm looking forward to opening a store in Ingersoll," he said. "We are not big times, we like small communities so we can cater to the community."

New store opening

A new store opens today (Wednesday) in downtown Ingersoll.

A and N store is now open for business at the former Hambly Super Save on Thames Street. Store hours are 9 a.m. to 5:30 p.m. on weekdays with the exception of Fridays when it will be open from 9 a.m. to 9 p.m.

Brad Jacobs is manager of the new store and says there will be grand opening specials to mark their new location.

Jacobs said it took a week to 10 days to fully outfit the store for Ingersoll consumers.

*ARC Industries
(Adult
Rehabilitation
Centre)*



HARLEY DOUGLAS of Jetson Enterprises (center) puts the official stamp of approval on a three-year lease for their Whiting Street plant's use as a sheltered workshop. **WDAMR** president **Patrice Hilderley** (left) and **Don Anderson** from Jetson were also present at the contract signing.

ARC Industries expands with shelter plant in town

INGERSOLL (Staff) — A shelter workshop for mentally handicapped adults is being opened by **ARC Industries** of Woodstock, it was announced Wednesday.

Woodstock and **District Association for the Mentally Retarded (WDAMR)** president **Patrice Hilderley** met with representatives from **Jetson Enterprises** to ink a three-year lease for the **Whiting Street** property.

ARC (Adult Rehabilitation Centre) Industries, **Plant 3**, will employ 20 mentally handicapped people — including 13 who currently travel by taxi from **Ingersoll** to

ARC's Woodstock plant.

Contracts for **ARC** employees have already been set up with three **Ingersoll** businesses.

Although the community and social services ministry hasn't allocated an operational budget yet, **WDAMR** has agreed to cover the costs until funds become available.

Potentially, **Plant 3's** budget could reach \$39,000.

WDAMR provided a sheltered workshop for **Ingersoll** citizens since 1955.

*SENTINEL-
REVIEW*

March 27, 1980

Ingersoll gets own workshop for handicapped

INGERSOLL (Bureau) — ARC Industries of Woodstock is opening a shelter workshop for mentally retarded adults here, it was announced Wednesday.

The plant, at 142 Whiting St., will employ 20 adults to package, label and assemble work for local industries. It will open May 15.

A three-year lease was signed Wednesday with Jetson Enterprises, which owns the Ingersoll building.

ARC, which stands for Adult Rehabilitation Centre, employs 60 handicapped adults at its two plants in Woodstock, including 13 Ingersoll residents who commute daily by taxi.

The Ingersoll project has been approved in principle by the ministry of community and social services. However, it may be two years before the ministry can provide a grant to cover operating expenses, manager Tom Ford said.

Meantime, the projected annual operating deficit of \$39,000 will be picked up by the Woodstock and District Association for the Mentally Retarded.

Ford said the project has been in the planning stage for two years.



ARC Industries officially opened its doors last Thursday for business. It had previously been in operation but Thursday offered an open house where there was the official ribbon cutting as well as an opportunity to see what goes on inside. Presently the plant employs 17 persons and that figure is hoped to be 30 by 1981. Left to

right, are; Patrice Hilderly, president of the Woodstock and District Association for the Mentally Retarded, Ingersoll Mayor Doug Harris and Frank Capitano, London area manager for the Ministry of Community and Social Services.

ARC satellite plant wants business not sympathy

By JOE KONECNY
Sentinel-Review staff writer

INGERSOLL — Tom Ford isn't looking for sympathy. He wants more business.

The Woodstock and District Association for the Mentally Retarded (WDAMR) manager said he has never won a contract for his Adult Rehabilitation Centre (ARC) employees due to clients' pity.

"People don't come to us out of sympathy," he said in an interview. "They come to do business."

"It is a sheltered workshop, but I treat it like a regular shop."

Currently ARC has 80 accounts — including four at the newly established Ingersoll plant — and numerous sub-contracts exist within each account.

The Ingersoll satellite office was recently opened due to ARC's rapid expansion since it was founded in 1963.

Last year ARC contracts netted \$111,000 compared to \$104,000 in 1978 and \$66,000 three years ago. In 1976, they earned \$49,000.

Thirty per cent of ARC's new contracts come from current clients' excellent recommendations to business associates, illustrating their disregard of ARC employees' mental capabilities, Ford said.

"The best salesmen I have are the businessmen who already have contracts with us.

"It doesn't matter how slow a person is, we have the number of employees to meet virtually any contract deadline," he added. "We are reliable and our quality isn't any different than another shop.

"A lot of people are really high on the work we do," Ford added.

Provincial government funding for the local ARC branch is non-existent now, Ford said, and the two Woodstock shops have "tightened their belts" to ensure monies are available for the new factory.

"With the economy the way it is, the social services are always the first to have their budgets trimmed," Ford said.

Meanwhile he's busy trying to drum up additional contracts for the 18 workers in Ingersoll. WDAMR has a total of 70 employees.

Although he said there are several marketing methods used in obtaining new contracts, the most frequently used is letters.

The manager said flyers were sent to each commercial and industrial operation in town and he's received notice from several people who've questioned him about ARC's janitorial services.

Ford hopes to obtain speaking dates at the various service clubs in Ingersoll to spread the word about ARC's efficiency. The local Kiwanis Club will be his host during its meeting on June 5, he said.

"I don't think I've ever spoke somewhere without getting some business."

During the lectures, Ford utilizes films and other aids to clear up any misconceptions about mentally handicapped persons' role in today's society.

He also stresses the evolution of ARC from a craft orien-

tated group to an industrial shop.

One of the most frequently asked questions during his lectures is "why should a commercial or industrial firm hire ARC?" And he enjoys answering.

When a business runs into an internal job which requires more space than is available in the existing plant, ARC is more practical than constructing an addition to the building, Ford said.

The same task might not warrant the hiring of another person since the working hours are sporadic and it's difficult to hire people for irregular shifts.

Speed is another asset ARC boasts about. The number of employees enables it to clean up jobs like mailing orders quicker than a business asking its secretary to lick a few hundred stamps and envelope seals.

Mechanization at ARC plants not only saves time during contracts, but it ensures consistent quality. Through the contracts handled in previous years, Ford has accumulated various mechanical tools which simplify his employees' role and enhance the rate of production.

And since the machines eliminate jobs for some employees, he can move them into another field of work.

"We haven't been slow (in production) since last October," he said. "We are going like hell and the employees are working lots of overtime...like coming in on Saturday mornings to catch up.

"The more you automate, the less skilled is required to do a job.

"Every area of work here has been mechanized to some degree and it has helped our speed and our reputation," he added.

He said if ARC was making the money it is now, two years ago, at least one aspect of its work could separate from WDAMR and be independent.

"But that's not in our plans right now," he added.

The ARC employees work 100 hours per month and receive a training allowance for their efforts.

Ford says he keeps his prices "very competitive" to prevent some businesses from claiming he's stealing their work with cheap labour.

Business is booming at ARC Industries

By JOE KONECNY

Sentinel-Review staff writer

INGERSOLL — Business is booming at ARC Industries Plant 3.

The Woodstock District Association for the Mentally Retarded facility here is progressing in leaps and bounds.

Plant supervisor Sue Dolan said in an interview that even though the number of business contracts is relatively the same, the volume of work done at the plant has tripled in some cases.

When it opened last April with 18 employees, ARC got its footing with a packaging contract for the Ingeroll-based Coyle and Greer Awards store, she said.

In addition, Plant 3 manufactures automobile gas filters for Maddocks and Oulette Corp., of Guelph. And it also handles bag labelling for Canadian Industries Ltd.

Mrs. Dolan said ARC's good reputation enabled it to expand on those contracts.

For Coyle and Greer, ARC — now with 22 workers — completes three times its original obligation by manufacturing plaque bases at a rate of about 30,000 per year.

ARC still handles packaging and there are indications that Coyle and Greer will further expand its reliance on ARC.

"But like any other company, we want to get this down pat first," Mrs. Dolan said.

The production of gas filters has doubled and employees there now make about 35,000 filters per week.

CLL also increased its demand.

On top of that, ARC took care of a number of short-term

contracts including paper box assemblies for Ingersoll Paper Box Co., some work for a now defunct business and private furniture refinishing jobs.

"(With the larger workload) the employees are a lot more content to work here...there's a larger variety of work.

"Like everyone else, they could get bored with their work, but now they're moved from contract to contract to prevent that."

She said the employees are fully aware of production levels and they react accordingly. ARC has never missed a production deadline, she added.

As ARC progresses, so does the skill level of its employees, Mrs. Dolan said. In turn, the employees are more likely to be employed in the community.

A few structural changes were required at the former Whiting Street warehouse to accommodate the work volume, she said.

A woodworking shop was constructed to handle ARC's Coyle and Greer contract.

Meanwhile, she said ARC is still looking for additional contracts, especially in the woodworking field.

Mrs. Dolan said Plant 3 has a 500 square foot space which is not in use. And that floor space is a definite asset in her search for new contracts.

ARC Industries celebrates

BY CHERYL STEWART

ARC Industries officially opened in Ingersoll a year ago April 21. At that time, there were 21 employees working on mostly manufacturing and packaging contracts.

Now, one year later, their production has increased substantially and they have a woodworking section in

the plant with staff increasing to 23.

According to plant manager Tom Ford, when ARC (Adult Rehabilitation Centre) opened, their income was \$163 a month. This has skyrocketed to over \$4,000 a month in April 1981, he said.

He explained the woodworking section has helped increase their production output greatly.

"We are really quite

pleased with the way things are going," he said. Mr. Ford also stated he is very pleased with the progress of the plant in the last year.

"The prime focus of ARC is to provide sheltered employment. It has provided jobs for the mentally handicapped," he said. "It is not like a training centre. This in fact is an employment centre."

Mr. Ford stressed the quality of the product from

ARC is fantastic and the service is great.

Plant supervisors Jeff Lounsburg and Susan Dolan are both very pleased with the progress of the plant in the last year, especially the woodworking section.

"The shop is much more industrial. There is more of a demand on their skills," said Ms. Dolan, workshop supervisor.

Woodworking supervisor, Mr. Lounsburg said there is

first anniversary

a sense of a lot of activity going on in the plant.

"There is more of a work environment," he said. The employees also do furniture refinishing when orders come in and both supervisors are pleased with the project. Ms. Dolan said the ideal is to have the entire shop doing woodworking related jobs in the future.

The Ingersoll plant is currently making cedar picnic tables, sizes six-foot and

three-foot children's tables. As well, they are making cedar - stained garden trellis' in six-foot and eight-foot sizes.

The woodworking shop will soon be starting lawn furniture as a new production line.

In conjunction with the Flowers of Hope Week, the provincial campaign for the Association for the Mentally Retarded, they will be holding an open house May 14.

The plant will be open from 2 to 5 p.m. and 6:30 to 8:30 p.m. for the public to tour the plant.

Mr. Ford said the new plant has been very well received in Ingersoll, especially by the business sector in the last year.

"We have brought an influx of money into the community," he explained adding, "we carry out the normal duties of an industrial plant."

INGERSOLL TIMES
May 13, 1981

ARC Industries

Arc may have to close

BY CHERYL STEWART

The difficult economic times have hit another local industry and a lack of work may soon force it to close. ARC Industries, which has three centres, two in Woodstock and one in Ingersoll, may have to close its doors by October 31 if the funds needed to remain open are not raised.

The plants have been on a four day work week since September 6 in an effort to stay open as long as possible, and could go to a two day week to keep employees on the job.

At the three centres, 86 mentally handicapped adults are employed, 22 of these at the Ingersoll plant located on Ingersoll Street.

The main focus of the work program is to provide "dignity through work" for handicapped citizens, according to the executive director of the Woodstock and District Association for the Mentally Retarded (WDAMR), Rosemary McKerral.

The three centres have suffered a drop in their contracts because of the hard times, leaving them with a decrease in funds.

The WDAMR has only enough money left in this year's budget to keep the centres open until November 1, and is expecting a deficit of \$100,000 by March, 1983.

"The many firms we deal with are either closing down or laying off or going to a four day work week. Because of this, many of them are doing their own work," explained Mrs. McKerral.

She said about \$20,000 a month will be needed to keep the centres open for a five day week after November 1. The centres are funded through donations, the Woodstock United Appeal, contract revenue and 46 per cent by government grants.

To help remedy the situation, the association has approached the government for further funding, although no word has been received. As well, more contracts are being sought and possible fund raising efforts are being discussed.

The Board of Directors for the Lyndon House on Charles Street West is concerned

over the possible closing of ARC, and is offering to assist WDAMR needs.

The Lyndon House has seven residents working at the local plant and board directors are concerned about the welfare of the residents in the event of plant closure. However, Joan McHugh, chairman of the board, said concern is just as great for local workers who live at home with their parents.

"We are certainly concerned about it. The shorter work week they can understand and expect, but to not have something to do when they get up in the morning, is going to be very defeating for them," explained Mrs. McHugh.

"Their life will lack purpose if they don't have a job. Those jobs mean more to them than just a job ... it's their independence," she said.

Our major concern is if they close down for even a couple of months, they might not open again because they will lose the contracts they had. The companies they deal with will have to find someone else to do their work.

"They have got to stay open. That's of prime importance ... I think something can be done," she added.

If ARC does close, this poses no severe financial strain on the Lyndon House as their residential costs are subsidized by the government.

Mrs. McKerral explained each resident receives a disability pension which pays for 20 per cent of his living costs and the government picks up the remainder.

"The money they earn at ARC Industries is extra. This puts more emphasis on why they need to work," said Mrs. McKerral. "It's the money they actually see ... they get to spend freely."

The WDAMR is also very concerned about the handicapped being unemployed.

"With the workers in the community, we would have to provide a day program for them. As well, this would put more strain on the families and the association," Mrs. McKerral explained.

"They are used to living with a structure. Their daily routine is very important to function normally within the community. Just the pure socialization,

just going to work everyday gives the workers something to talk about ... a place to go and work so they are a part of the community," she said.

"Many of the parents are older and are not used to having someone around at home all day," she explained as the pressure which will be placed on families with handicapped at home if ARC closes.

Having a structured day means fewer emotional problems for the handicapped, said Mrs. McKerral. Therefore, a day program, which would put more strain on the association, would have to be set up.

"In residential programs, we would require more staffing to provide a day program ... something for them to do all the time," she added.

Anyone wishing to make a donation or help out can call the WDAMR at 539-1151.

ARC workshop closing

By HEATHER BUCHANAN

The Ingersoll branch of ARC Industries will close its doors permanently after Sept. 1 when clients will be bused to the Woodstock workshop in an attempt to consolidate facilities.

Low client numbers and an attempt to save money were cited by plant manager John Reinders as the reason behind the closure. ARC Industries is a sheltered workshop that employs trainable mentally retarded individuals.

Although there was plenty of work, Reinders pointed out, it was felt it would be a cost saving measure to close the Ingersoll workshop.

"We're not overly enthused about it," he admitted quite frankly.

Rosemary George, program director, said there were only 11 clients using the Ingersoll service. George said six of the 11 people had been identified as being able to work in alternative business.

She explained alternative business, which is no longer available, is the step between working in a sheltered workshop environment and competitive employment. She added grants and supports were provided for the first year or two.

The other five clients, George said, could benefit from the programming offered in Woodstock. She stressed employment support services will be maintained in Ingersoll.

Over the past four years, the Ingersoll shop has built up a viable woodworking business that includes construction of lawn furniture and a considerable amount of industrial work - cutting out seat backs for school buses and building display units for stores across the country.

Reinders, who has been with ARC Industries for four years, said the woodworking is unique to the Ingersoll workshop and is not offered in

Woodstock. He added consideration is being given to the feasibility of the staff purchasing the existing business to carry it on as a private enterprise.

Besides the 11 clients, two staff members will also be affected by the closure. The staff have the option of going to Woodstock with the clients. The Woodstock facility handles mainly industrial contracting for the assembly of small parts, and sorting, counting, labelling, and packaging small items.

Reinders speculated the government's mandate of phasing out sheltered workshops over the next seven to 10 years might have had something to do with the consolidation of the Ingersoll and Woodstock workshops.

There had never been pressure to integrate clients into the regular workforce, Reinders suggested. He

said about a year and a half ago Woodstock started pushing towards more integration of clients into the community. Since that time, three clients, while still under ARC Industries counsellor supervision and training, have been employed at local businesses.

George agreed the government's thrust was towards normalization so that everyone, where possible, should be employed in their own communities.

"That is where the job support program comes in. We will go in and do a job almost hand over hand with them (client) like a job coach until we are phased out," she explained.

The Ingersoll workshop opened in 1979 and during its peak employed 23 clients. George pointed out many of those people have been placed in competitive industry in the Ingersoll area.

INGERSOLL TIMES

February 15, 1989

Town business improvements

There has been a lot of movement in Ingersoll's business sector in the last few months.

Three new businesses opened their doors, including Special Creations, Ingersoll Furniture in February, Ingersoll Appliance Repair in March and Remax Realty in April.

Special Creations, which has moved into a Thames Street South location beside the Beckers store, is a woodworking business specializing in wall units and kitchen cabinets.

Ingersoll Appliance and Repair found a home at 42 King Street East where they repair and sell used appliances. They specialize in major

appliances including refrigerators, stoves and washing machines.

Ingersoll's newest furniture store is located at 15 Thames Street South and sell many types of furniture and a complete line of major appliances. Ingersoll Furniture took over the building which housed the now-defunct Community Cleaners.

Remax Realty has been helping locals find homes for almost two months. Their Thames Street South office works in conjunction with its Woodstock counterpart.

Several other businesses left Ingersoll during the early part of the year including Clair Bray Real Estate, based here for many years.

Thames Street South's Ingersoll Billiards also closed its doors along with the Ingersoll Feed and Farm Supply on Victoria Street.

* Still in town but at a new location are Academy Music which relocated from Thames Street to King Street and the Salvation Army Thrift Store which moved from Thames South to King Street East.

Still in business but under new ownership are the Super X Drugs on Charles Street which is now a Shoppers Drug Mart and family business Fleischer and Jewett Ltd. now Paul Burroughs Oldsmobile. The ownership of ABC Radiator also changed hands.

INGERSOLL
TIMES
June 1, 1988

ACADEMY OF MUSIC

Allen's Men's Wear supplies 'basics'

Allen's Mens Wear

BY BRIAN J. SMITH

Allen Sutin has a very healthy attitude towards his business. As owner-manager of Allen's Men's Wear, a downtown Ingersoll Ingersoll clothing store, he finds his greatest enjoyment comes from being able to meet and talk with his friends (customers), "and if they happen to buy clothes from me, that's an added bonus," he said.

Born and raised in Toronto, Allen came to Ingersoll in 1965 and worked at the Shelby Knitwear factory on Charles Street where the Canadian Tire Store is now located. "When I was employed there," explained Allen, "I was involved in everything to do with clothes production from cutting and fitting to shipping."

By 1972, he was ready for something different and worked as a salesman in a London clothing store for a brief time. "Eventually, with a little luck, money, and being in the right place at the right time, I had the opportunity to open a store in Ingersoll," he said. In March of 1975 he opened his store in a building partnership with Dorothy Langford, proprietor of the adjacent Dorothee's Shoppe.

With his 15 year's experience in the clothing industry, he has noticed considerable changes, particularly regarding the differences between stores in the big cities and small-town retail stores

like his. "It used to be that clothes were more expensive in small towns because you sold less volume of merchandise. But the rents in city stores are now so big, that the mark-up is much higher than my business. Subsequently, my overhead costs are about half as much as in a city store and I can often give a better price than larger centers," he remarked.

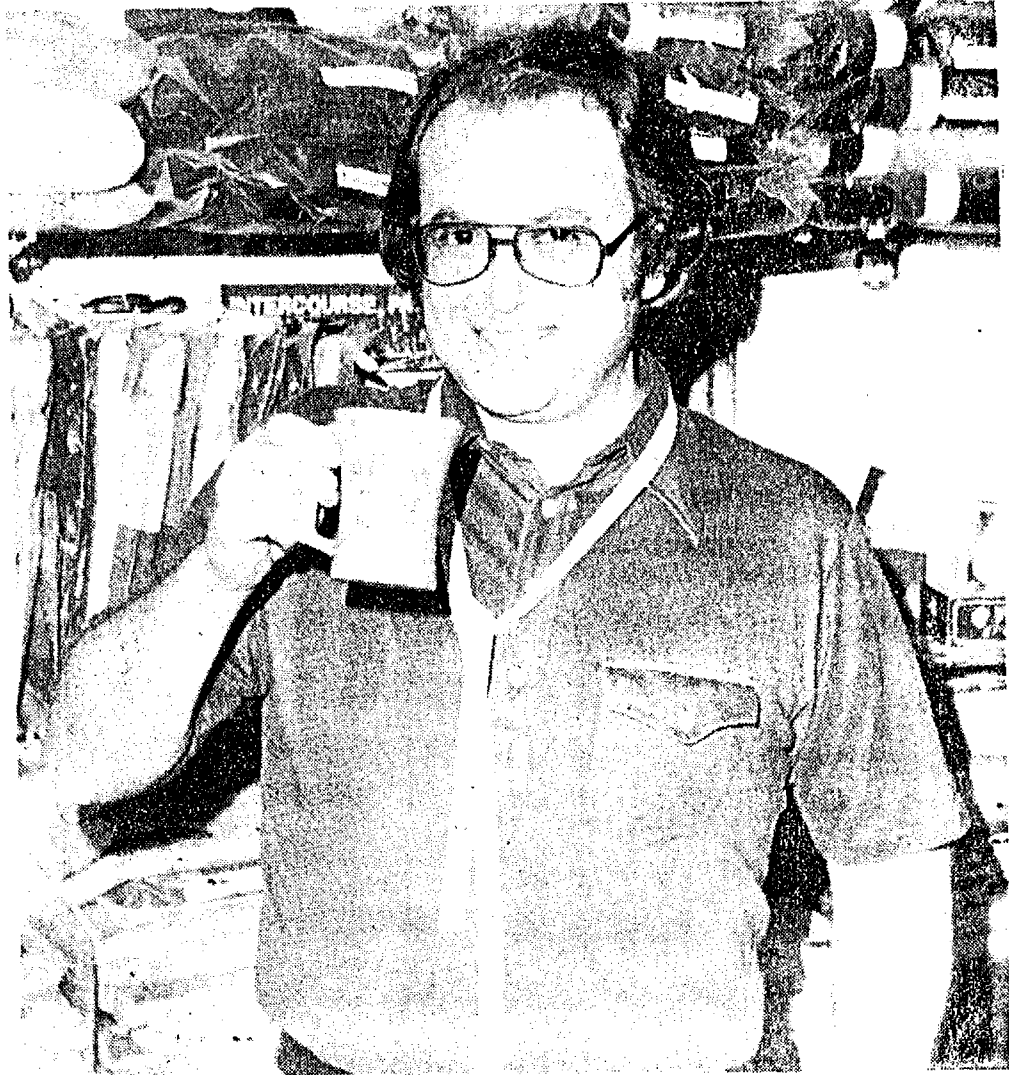
Other advantages of being a small-town retailer are "establishing a clientele that is much more loyal than in big cities" and not having to cater to the whims of wild far-out style changes which dictate fashion in large cities because Ingersoll customers stick to the "basics" and tend to shun extravagant styles.

As for what fashion changes we can expect in the near future, Mr. Sutin predicted, "the blousy,

relaxed look, featuring roomier shirts and baggier pants is definitely in as men are tending to dress up a little more than in the past and purchase articles such as sports jackets. It seems like the tight, slim-fitting style is now ending."

However, he adds a note of caution for those who haven't bought major clothing items in the past few years: "They're going to be in for a big shock, especially this fall, because the cost of imports along with inflation is starting to make the prices jump. It's happening to everything and clothing costs are no exception," he warned.

Asked for his over-all philosophy towards his business, Allen replied, "I'd like to think that anyone outfitted in my store could walk into any function of any kind and be as well dressed as anyone from anywhere."



Allen Sutin, proprietor of Allen's Mens Wear, a downtown clothing store, takes a short coffee break during an extended interview with the Ingersoll Times. He feels that Ingersoll is a "basics" town, as customers tend to prefer established fashions to "wild far-out" styles.

INGERSOLL TIMES
May 23, 1979

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INGERSOLL TIMES
May 23, 1979

Ingersoll
Times
September 24, 1986

Clothing stores ready to relocate

By PAT SAVAGE

Allen's Men's Wear and Dorothee's Shoppe are planning to move their well-known businesses half a block down the street, to an empty store on 130 Thames Street. The vacant building once housed the A & N Family Clothing Store, and before that, Loblaws Food Store.

The move will give the two Ingersoll merchants a chance to display their merchandise better. "When you can't move down your aisles and your customers can't move down your aisles, then there is a need for

change," said Dorothy Langford, owner of Dorothee's.

Both Ms. Langford and Alan Sutin, owner of Allen's Men's Wear, predict about three weeks before everything is in order with the move. "There is some preliminary interior work to prepare in the new store but as soon as that is done the physical move will take a matter of days," added Mr. Sutin.

Mr. Sutin has been running his business out of the present store since March 1975 and Ms. Langford has been there since May of 1974. They have been in business for around 12 years.

"With the decision to bring the large plant to Ingersoll it looks like we are geniuses by obtaining one of the bigger stores on the street but in reality we have both been short of space in our present locations for two years. Negotiations to obtain the larger premises started long before there was any hint of the new plant in town," Mr. Sutin said.

"We had hoped to make the move regardless. It seems that it was a wise move in retrospect. It will be a relief to be able to display merchandise proper for friends and customers," he said.

"Customers will be able to browse

through racks that aren't packed like sardines," added Ms. Langford.

With the idea of occupying the other store there is still the fact that they will leave an empty space behind. "The interest in property in Ingersoll right now is such that the day we listed property, the very day, we got an offer on it. But negotiations are still going on," said Mr. Sutin.

"We are looking forward to the move. There's more space, better lighting and a good location. We may have to hire more people. Not only that, we are going to have to stay open Wednesdays.

"There goes my golf," concluded Mr. Sutin.

Newest tire company rolling

Al's Tire, Ingersoll's newest tire company, stands out on its Bell Street location. Painted bright yellow and brown, manager Joe Mattucci said, "you can't miss it".

The tire business, which opened Sept. 1, offers a passenger line of new tires including Uniroyal, Michelin and Cavalier. Mattucci

said although they feature the three name brands, all makes of tires are available to them and special orders can be easily accommodated.

Mattucci said the business is equipped to do any type of passenger service with the aid of three recently-purchased hoists including balancing and tire changes.

Al's also plans to operate a service truck, available for emergencies and offers a service to install and repair new tires on farm equipment and trucks. They are equipped to do oil changes and will expand their mechanical services once they hire a class A mechanic, which they are now advertising locally for.

The business in Ingersoll is a division of Al's Tires in Burgessville and a third location is in Clinton. Al Barnim began the tire business in Burgessville 16 years ago and his son will be carrying on the tradition as assistant manager at the Ingersoll location. Mattucci gained his tire experience as a Uniroyal store manager for six years in London.

The Barnims felt a location in town would make it more convenient for Ingersoll customers that had

been travelling to Burgessville to fill their tire needs.

"We offer a professional and high quality service with a very clean shop," Mattucci said.

INGERSOLL TIMES

September 30, 1987

Cleaners went into bankruptcy

Locked up clothes may be available soon

By MICHAEL BARRIS

Sentinel-Review staff writer
INGERSOLL — Items of clothing locked in a bankrupt dry cleaning store in Ingersoll for the past month will probably be transferred to a Woodstock cleaning store and distributed to owners there, a credit officer said Tuesday.

Stephen Vorte of The Federal Business Development Bank in London, said legal arrangements to take clothing from the now-bankrupt Argyle's Cleaners on Bell Street to a Woodstock cleaning store likely will be completed Thursday morning. Owners then will be able to claim the items by presenting an invoice or other identification in person at the store.

Vorte said the name of the Woodstock store would be divulged after the arrangements for transferring the clothing are worked out.

Vorte blamed the cleaning company for the delay in getting the clothing returned.

"It would have been easier if the store's managers had

arranged to take the items to another cleaning store before declaring bankruptcy," he said.

LOCKS CHANGED

"We were left picking up the pieces. As soon as you change those locks, it effectively puts a lock on the door for a month. Generally it takes a month to get anything out of a bankruptcy."

The company closed its two stores in Ingersoll and London last November \$113,000 in debt without any word to customers. The telephone lines were disconnected to both stores, prompting more than 25 residents concerned about their clothing to complain to the Ingersoll chamber of commerce.

In December, Touche-Ross Ltd. of Windsor took over the stores as trustee in bankruptcy and changed the locks to safeguard the contents for creditors.

But the assets could not be disposed of until Touche-Ross and the creditors held their first meeting, under a federal government bankruptcy statute.

The two parties finally met on Dec. 29 and last Thursday the job of disposing of the goods was turned over to the Federal Business Development Bank.

STILL REMAIN

A notice advising owners to pick up clothing was posted on the Ingersoll store's doors from Thursday to Tuesday.

Approximately 10 persons claimed items, but more than 40 different articles of clothing still remain to be picked up, Vorte said.

Outstanding bills for any cleaning will have to be paid when the clothes are picked up.

Funds, Vorte said, are considered assets which can be

claimed by creditors. "If I decide to distribute the clothing free the creditors can come to me for funds. The funds have to be collected."

If the clothing is not picked up soon, the company will run an advertisement locally advising owners to pick it up, he said.

Inquiries can be directed to Vorte at 1-434-2144.

SENTINEL REVIEW
JANUARY 13, 1982

Argyle's Cleaners

Made some improvements

Atlantic's noise reductions don't meet ministry guidelines

By BARRY WARD
Sentinel-Review staff writer
INGERSOLL — A company's attempts to reduce noise emissions from its Ingersoll plant have fallen short of Ministry of the Environment guidelines.

Lloyd Zinger, the ministry's environmental officer for Oxford County, said in an interview that tests he conducted

late last week show Atlantic Packaging on Chisholm Drive still exceeds permitted noise levels.

While sound-absorbing insulation has been put over some of the ducts on the roof and an acoustic enclosure has been installed over the fan assembly, Zinger said it hadn't been enough.

"There has been some im-

provement, some reduction, in the noise level," he said, before adding: "We feel the company should do better than what they are."

He also said the company neglected to let ministry officials look at its plans before the work started although the company did hire an acoustical expert on the ministry's advice.

Ideally, Zinger said, Atlantic

would get the noise level down to what could be expected in the neighboring residential area. But since the plant is in an industrial park, he said it was unrealistic to ask Atlantic to go quite that far.

MORE COMMENTS

Zinger is now awaiting further comments and recommendations to the company from the ministry. He said someone would be talking to plant officials in the near future.

Richard Ellery, manager of manufacturing for Atlantic Packaging Products in Toronto, refused to comment on the ministry findings.

"I'd just as soon not talk about it at this time," he said.

The ministry investigation was started after neighbors in the Westfield subdivision complained about the clanging and hissing noise from the plant which manufactures corrugated packaging material.

The problem stems from the plant's waste paper handling system. The boiler also makes a loud bang when it is started up at 5 a.m. each morning.

Along with the work to the plant which began last fall, a buffer of trees has been planted on the side of the yard facing the residential area.

SENTINEL REVIEW

June 21, 1982

Atlantic Packaging

Ministry, Atlantic officials to make noise over levels

By BARRY WARD
Sentinel-Review staff writer
INGERSOLL — Representatives of Atlantic Packaging will soon meet with officials from the Ministry of the Environment to discuss how noise levels from the company's Ingersoll plant could be further reduced.

Richard Ellery, manager of manufacturing for Atlantic, said he had been in touch with ministry officials who informed him the company still exceeds allowable noise levels at the Chisholm Drive plant.

This follows what Ellery estimated to be at least \$20,000

worth of work to reduce the sound from the building which is in an industrial park but sits next to the Westfield subdivision.

Ellery said this work, such as insulating the roof ducts and enclosing a fan, was done this spring on the advice of an acoustics expert in the belief it would bring noise emissions to an allowable level. A ministry official who conducted tests last week said the noise levels had improved only marginally.

"As a result, we are in a bit of a quandary as to where to go from here," said Ellery.

The company is "a good

corporate citizen", he continued, and is willing to discuss the matter with the ministry. The company is also looking at further work on its own, he added.

But he warned Atlantic could only be expected to undertake further steps to reduce sound levels if they were reasonable.

Neighbor's complaints about the clanging and hissing from the plant, which opened more than two years ago, brought ministry of the environment officials who conducted the first set of tests. Atlantic was then notified the plant was exceeding allowable noise levels.

RECEIVED
MAY 13 1982

Atlantic Packaging

SENTINEL REVIEW
June 23, 1982

Noise problem exp.

BY CHERYL STEWART

Residents of the Westfield subdivision now have a clearer picture on the area noise problem being caused by Atlantic Packaging. An open meeting with town official and representatives from the company and the ministry of the environment last week enlightened residents on the current situation.

Atlantic Packaging management made no promises to stop the noise coming from the plant, citing cost as their main reason. However, ministry officials will be issuing a noise reduction order by the end of this year with May 1983 as a work completion date.

Richard Ellery, manufacturing manager for Atlantic Packaging, said \$16-17,000 has been spent so far to stop the noise. He said, to completely solve the problem would cost the company much more. "It's a pricey situation with no guarantees."

Complaints from residents started in 1980. Since then, the ministry and company have worked on solving the problem, but the noise level is still not acceptable to either the ministry or the residents.

The company has placed exhaust manifolds on the boiler, a muffler over the steam manifold, insulated the pipes running into the cyclone and boxed the major fan on the roof scrap system. At the meeting, the residents and ministry a-

greed the cyclone on the roof is the major cause of the noise.

Mr. Ellery said cost estimates have been received for completely boxing in the cyclone, but he said, he has never seen this done before.

He said the company hasn't made any decision on whether to go ahead with the work because no-one would guarantee it would stop the noise. The company is still looking into alternatives, he said.

A draft order prepared by local ministry officials was shown to the residents with assurance that something will be done to solve the problem. There were four points included in the draft, and Lloyd Zinger, environment officer for Oxford County, said if they are not adhered to, legal action could be taken by the ministry.

lained to residents

A suitable proposal will be given to the company by the end of this year outlining measures to abate the noise coming from the cyclone, duct work, and the fan. The acceptable noise level for an industrial area is 50 decibels, and the present level ranges from 62 to 68, said Mr. Zinger. This is about the same level as before noise reduction measures were taken by the company, he added.

The measures will have to be completed by May 1983, and the work confirmed by the ministry by June 15, 1983.

The order also states the corrugator can only be operated from 7 a.m. - 5 p.m. on weekdays unless the Ministry of Environment approved control measures have been implemented.

Mayor Doug Harris, who chaired the

meeting, said the problem is not the company's fault and it can be resolved if everyone works together.

"When we had Atlantic Packaging come to town, it was a plus and it can still be a plus. I don't see any bad guys here. I see a situation where we can all work together."

"It's not the company's fault. It's the town's fault. It's an example of bad planning...an example of not doing things the right way," said the mayor.

Several residents at the meeting aired their grievances on the noise problem. Bob Christie, 34 Chisholm Drive, said for the past three weeks the plant has been running at all hours. "I can sit in my livingroom with the television on and hear the noise through the walls. Something should be done about the noise regardless

of the cost, even if the town has to help with the cost."

Mike Hines, 4 Wilty Avenue, was concerned over an odor he said the plant emits. However, Mr. Ellery assured him there is nothing toxic in the work done at the plant, and therefore, nothing which could harm area residents.

During the meeting, Mr. Ellery hinted that Atlantic Packaging could be expanding its production in the future to three shifts, but only if the plant stays in Ingersoll.

Mayor Harris suggested future meetings between the town, the ministry and company officials to see the problem brought to a satisfying conclusion. Residents in the subdivision will be kept informed on the matter, he promised.

INGERSOLL Times
December 1, 1982

Ministry set to issue control order on firm

By BARRY WARD
Sentinel-Review staff writer
INGERSOLL — A control order to reduce noise emissions from the Atlantic Packaging plant on Chisholm Drive should be completed by the Ministry of Environment's regional office by the end of the week.

Maureen Looby, senior environmental officer in London, said the order will be similar to one revealed at a November public meeting held to explain the situation to residents of the Westfield subdivision next to the plant which manufactures corrugated packaging boxes. The control order will be sent to senior management people in Toronto for final approval, said Ms. Looby, something which may take several days or several weeks.

She said the deadline for Atlantic to submit a proposal for reducing noise levels has been pushed back to Jan. 31 from the end of this year because of the delay in issuing the order.

The May 31 deadline for completion of work will remain the same.

"Once the order is issued, the

company can request it to be changed," she said. "Depending on the reasons, we may or may not approve it."

Most of the noise stems from the waste paper handling system on the roof but the control order also includes hours of operation for the corrugator inside the back of the building.

That machine cannot now be heard but would become a problem if other noises were reduced. If the company wished to run the corrugator before 7 a.m. or after 5 p.m., it would have to take steps to reduce noise levels from that particular piece of machinery.

Under the order, the ministry will be required to conduct tests to measure the noise level by June 15.

Ms. Looby said the ministry was prepared to take legal action if Atlantic refused to do the necessary work under the order.

The company has already spent thousands of dollars in an effort to reduce noise but subsequent sound tests by the ministry proved the levels were still too high.

SENTINEL REVIEW
December 28, 1982

Atlantic Packaging asks for extension

BY CHERYL STEWART

Atlantic Packaging has partially complied to a draft order issued by the Ministry of the Environment (MOE) to reduce noise coming from the plant, located on Chisholm Drive.

According to MOE spokesperson Maureen Looby, a partial proposal for ductwork has been approved by the ministry. Atlantic Packaging was required to submit a proposal by April 25. However,

the company has requested an extension for completion of the work because of a delay of necessary materials.

Richard Ellery, manager of manufacturing, said Atlantic Packaging has gone to a local supplier and has issued a work order but at least four weeks is needed to get the material.

Complaints from residents about noise emitting from the plant started in 1980. Since then, the ministry and company have worked on solving the problem, but the

noise level is still not acceptable to either the ministry or the residents.

At a public meeting last December, the ministry promised a draft order would be issued to the company.

The order contained four points the company must comply with, including insulating the duct work leading to the cyclone and enclosing the fan that transports the waste in an acoustic facility, abate noise coming from the cyclone, and run the corrugator only from 7 a.m. to 6 p.m. on weekdays unless ministry of environment approved control measures have been implemented. The fourth point requires a report from Atlantic Packaging that all work is complete and complies with MOE noise levels. This date has been set for June.

According to Ms. Looby, the extension has not yet been granted by the ministry, but instead a letter requiring clarification of their extension request has been sent to Atlantic Packaging. "We will be open to considering it once we hear a reply back and if the reasons are valid," she said.

Mr. Ellery said he had received the letter from the ministry last week, but was not prepared to comment on any further action.

He said work cannot begin on the cyclone until the ground is hard enough to support a crane needed to do the work.

Ms. Looby said MOE officials have been inspecting the plant on a regular basis and will be inspecting it once everything is complete. The acceptable noise level for an industrial area is 50 decibels and levels in the area of the plant have ranged from 62 to 68 decibels.

INGERSOLL TIMES
May 4, 1993

Atlantic Packaging

Atlantic faces another test

In 10 days, Chisholm Street may finally quieten down

By GABE PERACCHIA

Sentinel-Review staff writer
INGERSOLL — In 10 days, Atlantic Packaging Products Ltd. will face what it hopes will be its last noise test.

Having completed its noise abatement work on its Chisholm Street plant, the factory will undergo a noise measurement on Sept. 6, said senior environmental officer Maureen Looby, of the Ontario Ministry of Environment.

The test will determine whether the recently completed noise abatement work has reduced the plant's noise emissions to government-accepted levels.

The company notified the ministry two weeks ago that it had completed the work on the ducts and cyclone on the roof of the plant, Ms Looby said in a telephone interview from London. The company installed insulation around the ducts and a "noise attenuating material around part of the cyclone," she reported.

Residents of the nearby Westfield subdivision have been complaining about noise from the plant since Atlantic started operating there about 3½ years ago.

Atlantic has a consulting firm which will conduct the noise measurement on the day after Labor Day. Representatives of the ministry will be present during the measurement.

If the noise is at or below the ministry's accepted level of 50 decibels, that will be the end of the matter which has dragged on since 1980, Ms Looby said.

If the noise level is above 50 decibels, the ministry will demand Atlantic take further steps to reduce the noise. The noise level before the most recent work was 65 decibels.

Even if the plant passes the Sept. 6 test, it will still be subject to one condition in the control order issued by the ministry last March. The company must still limit the operation of its corrugator to weekdays from 7 a.m. to 6 p.m.

The ministry believes the corrugator would violate its more stringent nighttime noise standards if the piece of machinery was operated at that time, Ms Looby said. The ministry's accepted nighttime noise level is 10 decibels above the ambient level.

No noise abatement work has been done on the corrugator which is inside the plant. In its

initial assessment of the plant, the ministry identified the corrugator as a source of noise in addition to the rooftop equipment.

The company has so far not objected to the continued restrictions on the operation of the corrugator, she said.

Last May, the ministry was considering legal action against the company for failing to comply with other conditions of the control order.

However, the ministry halted its consideration a few weeks later, when Atlantic submitted an acceptable proposal to reduce noise.

Throw away those earmuffs, Atlantic passes noise test

By GABE PERACCHIA
Sentinel-Review staff writer
INGERSOLL — More than 3½ years after it started, the Westfield subdivision noise nuisance appears to be all but over.

Noise tests conducted this week show the Atlantic Packaging Products Ltd. plant is operating within acceptable levels, said Maureen Looby, senior environmental officer in the Ontario Ministry of Environment.

In a telephone interview from the ministry's London office, Ms Looby said consultants hired by Atlantic measured the noise emanating from the Chisholm Street plant earlier this week.

A ministry inspector present during the measurement test has reported that the noise level was within the range accepted by the provincial government, she said.

The test results, however, will not be official until the company

presents a report to the ministry. Ms. Looby said she is expecting to receive the report in three to four weeks.

Once the report is received, the ministry will consider Atlantic to have fully complied with a control order issued last March.

The control order required the company to install noise abatement works on its plant to reduce the noise level to the maximum limit of 50 decibels during daytime.

The plant will still be subject to one condition in the control order. The company must still limit the operation of its indoor corrugator to weekdays from 7 a.m. to 6 p.m.

The corrugator is not permitted to operate beyond those hours because the accepted noise limit for nighttime are more stringent.

The company has expressed no objection to the continuing restriction on the corrugator, Ms Looby said.

Atlantic tried to conduct a noise measurement on Sept. 6. However, it was foiled because excessive wind on that day would have rendered the results invalid.

Westfield subdivision residents began complaining about noise from the factory shortly after Atlantic started operating there in early 1980.

However, the ministry has not received any public complaints in the last few months, Ms Looby said.

5307406 1584100
October 21, 1983

New sales operation set up in Ingersoll

INGERSOLL — Atlas Tube Ltd. of Windsor, Ont., announced last week that Woodstock's Carl Ohlson is now the company's exclusive world-wide agent and opened for business July 1.

The new company, Atlas Tube and Metal Sales, with head offices in Ingersoll, will function as both a sales and a consulting company to Atlas Tube.

It will also take on affiliated suppliers with complementary products to augment the present Atlas Tube lines and future tube and metal products as developed.

Atlas Tube and Metal Sales will have an initial staff of three and will add sales reps in major centres as the business grows, Ohlson said.

Atlas Tube's product lines and his own expertise in the steel industry "should produce a successful marriage," Ohlson said.

For about 20 years he worked for Atlas Steels Division of Rio Algom Ltd. (no affiliation with Atlas Tube Ltd.), first in various sales assignments across North America, then as product manager — stainless products and finally as vice-president — sales and marketing.

More recently, Ohlson was vice-president and general manager of Standard Tube Canada Inc. in Woodstock. He and his family live in the city and will remain here, Ohlson said.

Consulting services offered to Atlas Tube and other affiliated companies will include assisting with marketing surveys and offering facilities-improvement suggestions.

All product deliveries will come from the manufacturing companies, Ohlson said, so he doesn't anticipate warehousing facilities for the

foreseeable future.

While the company will primarily serve the North American market, he expects to generate limited overseas business.

Ohlson will serve as president of the joint-venture company. The initial target market is Ontario.

Atlas Tube produces welded, hollow structural and welded, mechanical steel tubing. Its production facilities are located in Harrow Ont.

SENTINEL REVIEW

July 6, 1989

New auction barn open

Marj and Leo Germain have been victims of the difficult economic times but they aren't about to give in and have opened a family business in town.

Unemployed from his job at Timberjack in Woodstock for over a year, Mr. Germain decided he would do something for himself rather than depend on the government for money. So, on August 1, 1982 he opened an auction barn at 109 Wonham Street South. Since then he has held four auctions.

"It's better than wel-

fare," said Mrs. Germain while showing off the items up for sale at that day's auction. "It's not much right now but no business starts at the top," she said with a smile.

"I've got a lot of friends who are auctioneers and I have followed them for the past 10 years. I feel what Ingersoll needs is another auction barn," said Mr. Germain.

The Germain's feel they have chosen a good business to get into, especially having been through some difficult times themselves and understanding how difficult it is for people today to make ends meet.

"With the economy so bad, a lot of people want second hand items as opposed to paying high prices for new things," said Mr. Germain.

"Everybody that comes in gets a bargain," added Mrs. Germain.

"What some people don't want, somebody else does," said the proprietor, pointing out he will take anything on consignment and sell it at his auctions.

"We will take anything at all. We have sold cars, boats and trailers," he said.

"Anything that's sitting in your garage, somebody else has a use for," noted his wife.

To prepare the building for auctions, the entire Germain family, along with a few friends, got involved. The Germain's two daughters helped out with some of the painting, while others did signs for them and some people brought items in for auctions.

Mr. Germain has one sister coming from Stratford to run a small food booth, selling hot dogs and coffee, at the auctions.

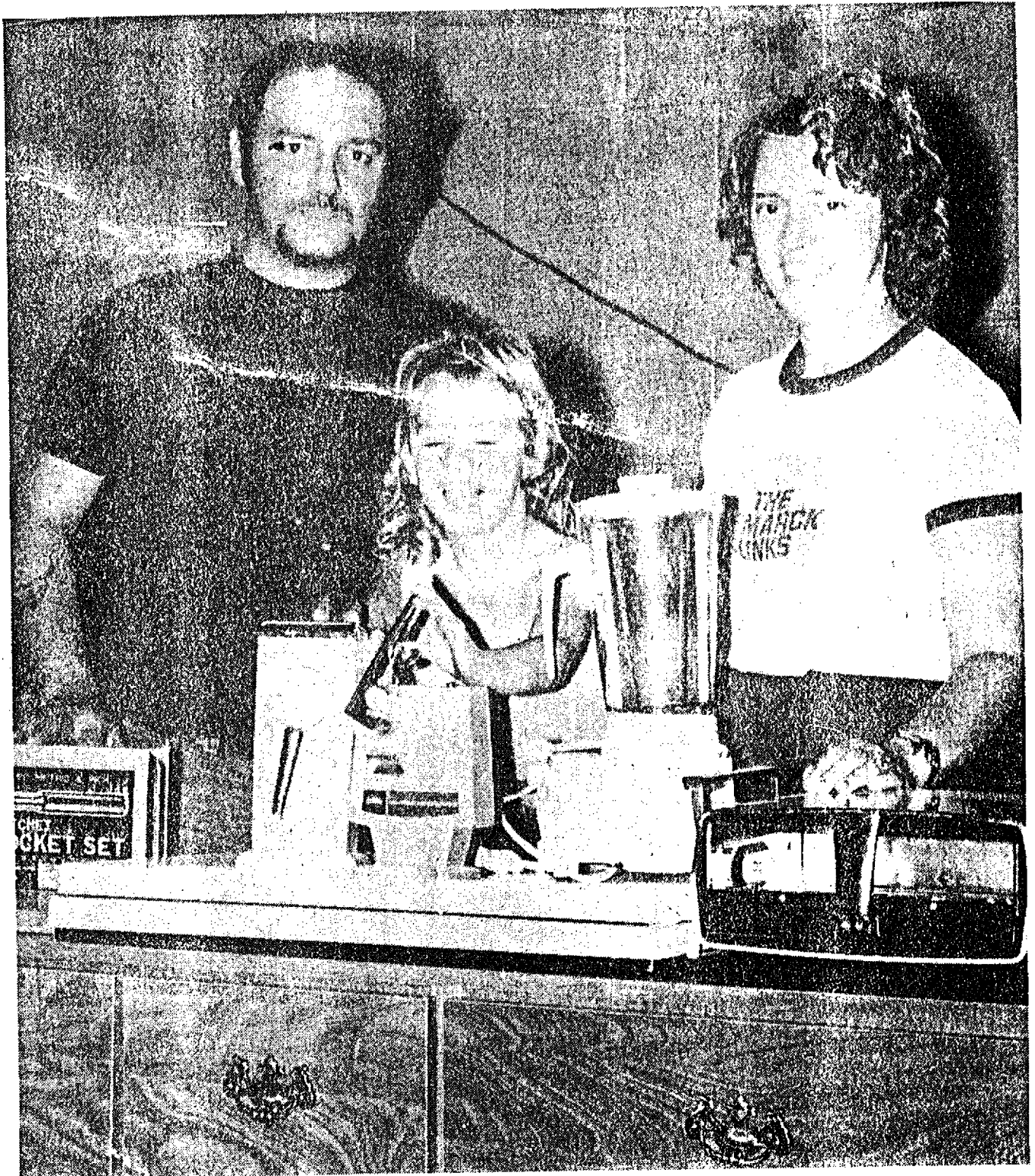
The Germain's said they are holding auctions every other week right now, but when business picks up, they hope to have them at least once a week.

INGERSOLL TIMES
October 13, 1982

(Page 1 of 2)

INGERSOLL TIMES
October 13, 1982

Auction Barn
(Germain)



The Germaines have been hit by the hard economic times but have decided to keep fighting and have opened an auction barn in Ingersoll. Leo was laid off over a year ago from his factory job and wants to earn a living, not

collecting from the government. His wife, Marj, and daughter Michelle, have been helping, along with other relatives and friends, to get the business going.

What's new in business



CLOTHING STORE FOR INGERSOLL

Audrey's, a women's clothing store, has opened recently in Ingersoll, offering a wide variety of women's fashions to local shoppers. Seen here, from left, Shelley

Buchanan, Ken MacEachern and Sharon Smith look over some of the store's clothing line.

SENTINEL-REVIEW
March 14, 1979

It didn't take long for vacant store to be filled

It looked as if there might be another vacant store in Ingersoll's downtown core, but a local family store has taken up the slack and expanded.

Audrey's, a fashion clothing store closed its door at 149 Thames Street South a few weeks ago, but Black's The Family Store plans to quickly open them again.

Black's presented located two doors south of the defunct Audrey's store, is expanding and expansion plans have them moving all their children's clothing wear down the street, to their second location.

Plans are to have the children's clothing store ready for business on January 17.

Available in the new Black's store will be infant up to size 14 clothing for the young.

"We could hire maybe a couple more people," said Keith Black, proprietor of Black's. "By moving the children's wear to our new location we will have more room in our present store. It will help display my goods and hopefully open up this (the present location) store a bit."

Black said he had his eye on renting the store he is moving into before Audrey's located there. He didn't get it then, but he has it now.

With the children's wear moving out, he plans some renovations to his present store.

B.J.'s Variety under new management

Pete's Variety located on Mutual Street at the corner of Cathcart, has recently changed ownership. The new owners, Dennis and Sherry Bannon, took over last June and are now operating the store from 8:00 a.m. to 12:00 midnight Monday to Saturday and from 10:00 a.m. to 12:00 midnight on Sundays. Aside from the longer opening hours, the popular neighborhood business will soon undergo a name change from Pete's to B.J.'s Variety and this reporter finds the new name a fine choice of initials.

"When we first took over the business, we completely renovated the store by putting in a new floor and painting the walls," said Sherry as she began to explain the store's operations. "We also hope to add more stock in the store since we still have a bit more space," she added.

A large percentage of the clientele on this particular hot summer afternoon were youngsters dropping by to pick up some popsicles, soft drinks or a fresh supply of "Mork" bubble gum. However, Mrs. Bannon was quick to point out that the business also attracts a fair percentage of adults; "Although we see a lot of young people during the day, we see many adults later in the day when they come to pick up the odd grocery items. We try to make this store appeal to everyone; young and old alike," she said.

One issue that Sherry wanted to comment on was the recent controversy over the 1.5 litre pop bottles that have a tendency to shatter and explode. How-

ever, she pointed out that not all 1.5 litre bottles are defective because the bottlers of Coca-Cola Ltd. have provided her with information which indicates that the design of their explode. According to the sign posted near the store's supply of pop bottles, only the "narrow-necked torpedo-shaped bottles" are responsible for the adverse publicity while Coke's "wide-neck, squat" design is stronger. "I guess we'll

continue to sell pop out of the better-designed bottles, but it's important that customers realize that not all 1.5 litre bottles are liable to explode on the shelves," said Sherry.

If you happen to be in the North end of town drop on into B.J.'s Variety to pick up what you need, but don't bother to bring your Chargex card because, as the sign on the cash register reads, "In God we trust, all others pay cash."



Sherry Bannon poses by cash register inside B.J.'s Variety.

(page 2 of 2)

INGERSOLL TIMES
September 5, 1979

B.J.'s Variety
1401 W. 1st St.
Portland, OR 97201
503-241-1111



PARTICIPATING in the ribbon-cutting at the newly renovated and refurbished Bank of Montreal, from left, were Ingersoll Mayor Doug Harris, Oxford County Warden and

South-West Oxford Mayor Ernie Hardeman and Zorra Mayor Wallis Hammond.

(Staff photo)

Refurbished bank holds 'opening'

The \$350,000 renovation and refurbishing project at the Bank of Montreal was officially completed Thursday in grand style.

Participating in the official ribbon-cutting ceremony were Oxford County Warden and Mayor of South-West Oxford Ernie Hardeman, Ingersoll Mayor Doug Harris and Zorra Mayor Wallis Hammond. Representatives from the Bank of Montreal, contractors who worked on the project, and members of the local business community were on hand for the festivities.

Stuart Warner, Branch Manager, said the construction began July 22 and progressed with minimal disruption of normal business. "There were only a few days when things got loud," he said, commending the contractors for working quickly and efficiently.

Warner says he has received nothing but praise for the bank's new look — the closed-in gloomy atmosphere is no more. Among the improved services in the new light, bright bank is an instant teller

machine.

The present bank is an amalgamation of two banks. The Merchants Bank of Canada, established in 1868, was first located in the St. Charles Hotel and later in the Hugill Building on Thames Street South. As business in town grew toward Thames North, the bank relocated at the corner of Thames and Charles. The Bank of Montreal first established a branch in town in 1920. The two joined in 1922. The present branch opened in 1964, said Warner.

SENTINEL REVIEW - INGERSOLL THIS WEEK

October 24, 1989

The Daily Sentinel-Review, Wed., Oct. 25, 1989 Page 3.



OFFICIALLY DONE

Stuart Warner, branch manager of the Ingersoll Bank of Montreal, and Shirley Cooper, assistant branch manager, at the recent official *opening* ceremony to mark the end of a \$300,000 refurbishing project that makes the bank a much more pleasant environment for staff and customers.

(Staff photo)

SENTINEL REVIEW

October 25, 1989

Joan Penney of Barrington's Gift Shop & Gallery

82 Thames St. S.

Ingersoll

As a child Joan Penney dreamed of becoming an artist, although she had no formal training. The former Woodstock resident who now resides in Ingersoll, originally painted in oils on canvas. Much of her work consisted of flowers and stills.

Now Joan works in acrylics, designing Country Decor Accessories on wood. The Country Decor Accessories are a combined effort of Joan and her husband Lawrence. Joan makes a silhouette of a figure such as a mouse or rabbit and Lawrence used the silhouette to cut the form out of pine. Next, he sands it smooth; ready for Joan to hand paint. Her Country Decor Accessories consist of shelf sitters, wall plaques and more.

Two and half years ago Lawrence took some of Joan's work to various retail outlets in Stratford, Waterloo, Owen Sound and Guelph. The samples were very well received and they began wholesaling to businesses in these areas.

Joan and Lawrence began attending trade shows in Toronto and received orders from businesses across the country.

Joan was commissioned by Peace Works of PEI to make Anne of Green Gables door stops and wall plaques.

Joan had a small studio/showroom in Woodstock but felt she couldn't display her work properly, leading to the opening of the Ingersoll retail store which will double as a showroom.

Barrington's Gift Shop & Gallery also sell Watercolours by Eileen Palmer, Joan's mother. Six years ago Joan gave her mother paints and fine art lessons for Christmas. Eileen then studied with Herb Kirkby and her work blossomed. Her specialty is old buildings.

If you are looking for a truly unique gift idea stop in to Barrington's and see Joan today.



Joan Penney

SENTINEL

REVIEW

May

23, 1987

BARRINGTON'S GIFT SHOP

Grandfather's shop now a gift boutique

When Joan Penney opened her gift store, Barrington's Gallery, at 82 Thames St. S. In May, she did not suspect anything unusual. It was only later, when she decided to dress up the window with a Heritage Display, that she discovered a marvelous coincidence.

Penney had found a picture of her maternal grandfather in his confectionary and tobacco shop. Questioning family members about its location, she was surprised to learn that the shop had been located in Ingersoll.

The biggest shock was still to come. Penney found to her utter amazement that she is using the same store space her grandfather, James Cecil Graydon, used 65 years ago.

"It is just unbelievable," Penney remarked of the coincidence. She knew he had kept shop somewhere in Ontario, but never imagined it would be so close to home.

Penney is enormously pleased at the thought of this link with her ancestors. "My grandmother was born right upstairs," she remarked.

In the picture, James Cecil Graydon leans on the old fashioned wooden counter and display case. Standing where the counter would

have been, Penney stares back at him and wonders at the twist of fate that has reunited them.

Penney and her grandfather have shared the same retail space, but that's the only thing their businesses have in common.

Penney specializes in pineboard cutouts crafted by her husband Lawrence which she decorates by hand. Customer response to the various wall hangings, clocks, pillows, mugs, towel racks and such has been "incredible," she said.

Of all the animal cutouts she and Lawrence do, pigs and cattle seem to sell the best. In addition to the cutouts, Penney is selling homemade candies from her grandmother's own recipes.

A shipment of painted pottery from Texas is on the way, and Lawrence has recently tried his hand at furniture making, producing a copy of an old Quaker-style chair on which she promptly painted a cat.

Penney has been taking special orders on request. Closed on Monday, Barrington's Gallery, 82 Thames St. S., is open Tuesday, Wednesday, Thursday, Saturday, 10 a.m. - 5 p.m.; Friday, 10 a.m. - 9 p.m.; and Sunday, 1 p.m. - 5 p.m.



Joan Penney recently opened her gift store, Barrington's Gallery, in the same location her grandfather used 65 years ago for his confectionary shop.

INGERSOLL TIMES

June 17, 1987

New lime kiln to create 10 jobs at BeachviLime

By CHRIS NIXON

A \$7.5 million rotary lime kiln will be constructed on BeachviLime property and create about 10 new jobs, a spokesman for Dominion Foundries and Steel Ltd. (Dofasco) of Hamilton, said today. BeachviLime is a wholly-owned subsidiary of Dofasco.

The new unit, expected to be in operation in about two years, is expected to almost double production output at the plant located on Highway 2 near Beachville.

Equipped with a pre-heating system, the unit can be fuelled alternately with gas or oil and will feature the latest pollution

abatement equipment, the spokesman said, producing about 600 tons of lime products a day. BeachviLime's current capacity is about 700 tons daily.

The extra production capacity is needed to supply the growing needs of Dofasco's metal shop now under construction on its

Bayfront property in Hamilton.

About two-thirds of BeachviLime's expected capacity will be used for that unit when it comes on stream in early 1978.

The new unit at BeachviLime will up the current work force to about 110 from 100. It will be supplied and constructed by F. L. Smidth and Company of Canada Ltd. Shaefer Townsend

Ltd. of Hamilton will be construction contractor.

It will be built between the two existing kilns, parallel to and north of the Canadian National Railways' line on BeachviLime property.

Construction is slated to start for early 1976.

The plant was purchased by Dofasco on March 29, 1973.

BeachviLime

History of limestone goes back 350 million years

About 350 million years ago, the village of Beachville, and the town of Ingersoll both made up the floor of an ocean. Into this ocean ran a number of rivers and streams, which carried in their currents deposits from the rock which they tumbled over.

Much of these deposits were made up of lime, and as they settled on the floor of the ocean, layers of limestone were built up. These were added to by the shells and skeletons of countless generations of shell fish, and other creatures that swam about in the depths of the Ingersoll Ocean.

As the years dragged on and God changed the face of the world by pushing a continent together here, and draining an ocean there, our ocean with the limestone bottom, was drained and became part of the North American continent.

Cave creatures came and roamed around the area. They built towns and named them Beachville and Ingersoll. As they became more and more civilized this ancient man stumbled upon many interesting inventions such as fire, the wheel, and eventually how to make iron and steel. It is rumored that they invented fire and the wheel at the same time in Beachville and promptly burned all four corners off their vehicles, but there is no documented evidence of this.

When man invented steel, and other industrial products made by heating molten liquids he found that in order to make the product strong, he needed some way of taking the bubbles out of the molten liquid before it is cast.

These early steel men discovered that by adding lime to the mixture all the bubbles would be removed and a strong product would result.

As more and more products were made from steel the demand for the lime grew and grew. It was discovered that where our ocean had been there was now a vein of the purest limestone anywhere on the North American Continent. The vein of limestone starts at Beachville and runs passed St. Marys west into Michigan.

The highest purity limestone bed is about 75 to 120 feet deep and approximately five miles wide and is 97.5 per cent calcium carbonate. Impurities gradually increase below this depth.

In 1907 the Cyanamid company purchased limestone from the Beachville Whitelime Company, who quarried it from their pit just outside of the town. In 1929 the Beachville Whitelime Company was purchased by Cyanamid.

Cyanamid operated the quarries then until on March 29, 1973 when BeachviLime was purchased by the Dominion Foundaries and Steel company.

Dofasco has operated BeachviLime since then.

The operation near Beachville involves the quarrying of the lime, crushing it into different sizes, and then firing it in kilns.

BeachviLime owns approximately 800 acres of property with stone reserves, and their calculations say that this reserve will satisfy their supply for about 100 years at the present rate of quarrying at 1.5 million tons per year.

Overburden on top of the vein of lime is presently about 25 feet of topsoil, grass, and gravel. The ministry of the environment specifies that this be used to fill in old quarries that are no longer in use. At the new quarries of BeachviLime north of the CNR tracks the overburden is deeper running from 35 to 100 feet in some places.

The actual quarrying of the stone is done by blasting. This is done once per week bringing down about 50,000 tons of rock at a shot. Holes are drilled in the rock six inches in diameter and 85 feet deep. In each of the 12 to 15 holes about 800 pounds of explosive is placed.

The stone is then removed to the crusher by Euclid trucks. The production capacity of this method is about 600 tons per hour.

Once the lime is crushed it is then loaded into a rotary kiln where it is burned. The kiln at BeachviLime is 350 feet long and just over nine feet in diameter. The limestone is gradually burned as it passes through the kiln, eventually being heated to about 2500 degrees Fahrenheit. The kilns are heated with oil and can produce about 370 tons of lime per day.

It takes two tons of limestone put in the kiln, to get one ton of lime out.

Earlier this year BeachviLime announced plans to build a new kiln at their plant between Beachville and Ingersoll. The new kiln would effectively double the output at the plant.

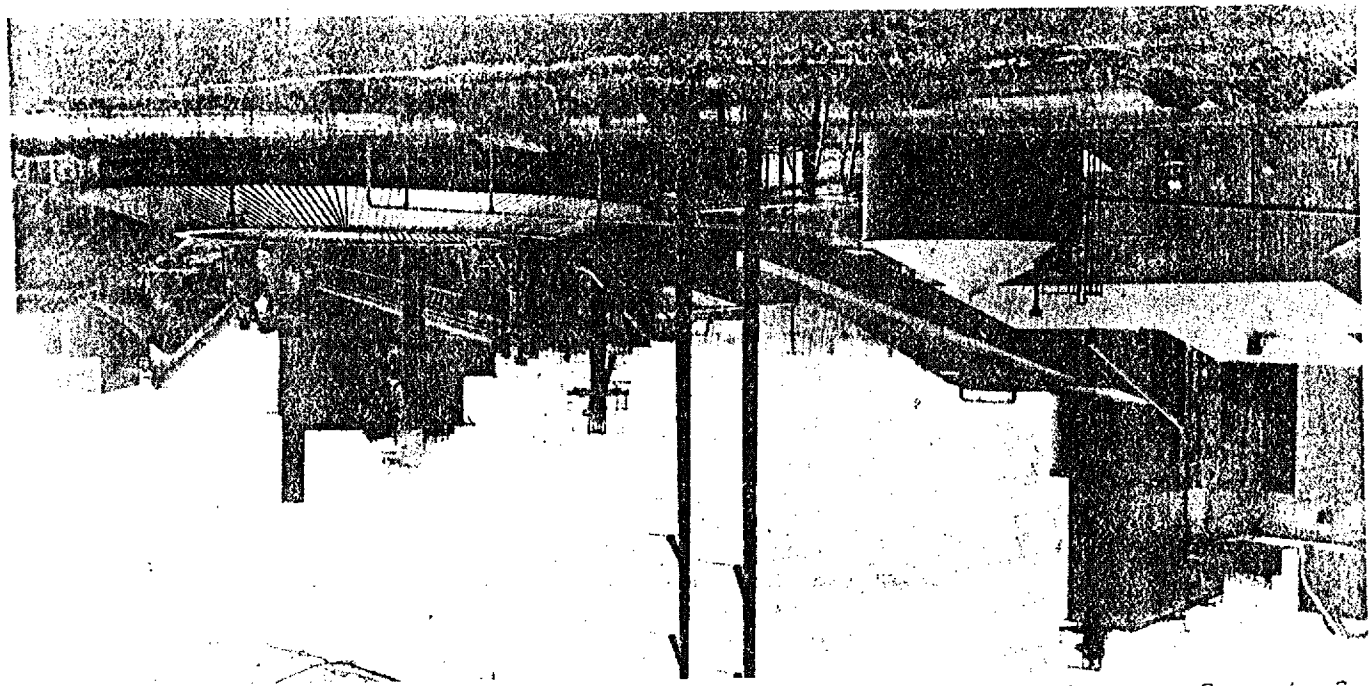
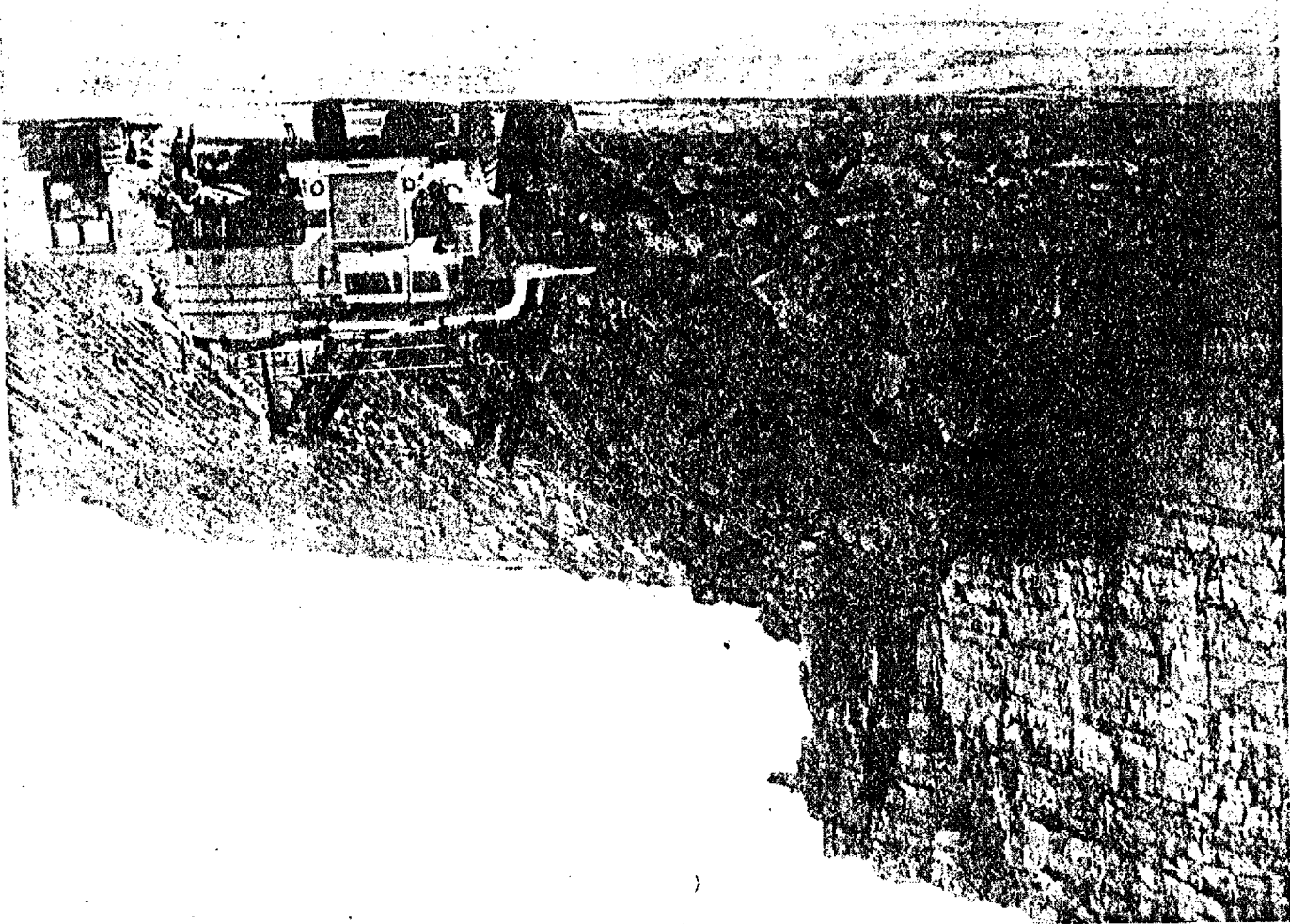
Work should be started shortly on the new kiln which will take about two years to complete, and will be able to produce another 600 tons of lime products per day.

The extra production capacity will be available to supply the needs of Dofasco's new Melt Shop,

lime, has many uses besides the steel industry. Lime is also used to make paper, fertilizer, cement, glass and animal feed.

BeachviLime

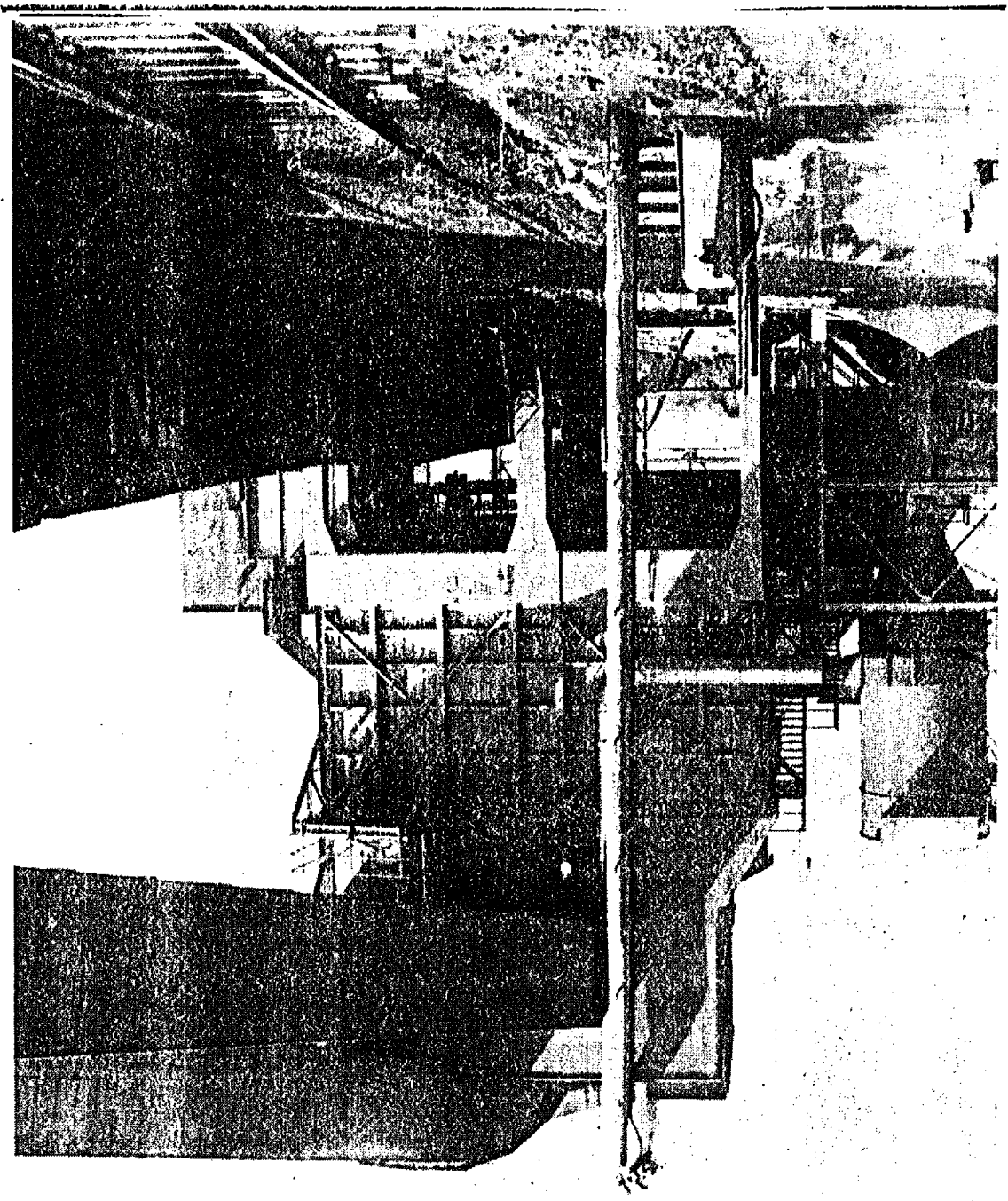
Limestone Quarries



Beadville

Times 3, May 24, 76

Beachville quarries



Beachville

Shower of rocks

By JAN TAYLOR
Sentinel-Review Staff Writer

A 6½-pound rock thrown from blasting operations at Beachville Limited, which narrowly missed hitting a Centreville resident sitting in his back yard Friday, has moved company officials to order a complete investigation into the incident.

Plant superintendent Bob Houston and Bruce Knott, supervisor of administration at Beachville, said blasting in the area behind the resident's house would cease until the investigation is completed.

"We're taking steps to ensure it won't happen again," said Mr. Houston.

Ashton Blancher was in his yard at about noon on Friday when blasting sent a shower of small rocks onto his and neighboring property.

But two of the rocks were of an abnormally large size, he said, with one of them landing just three feet behind his chair.

Both rocks were embedded in the ground and when dug up with a pickaxe, left a hole about four inches deep.

Mr. Blancher has lived in the house on Highway 2 for about 30 years and said the rocks were the biggest he had ever seen land on his property.

The six-hole blast took place more than 500 feet north of the house. Area residents are warned by telephone by the company of blasting operations and a loud siren alarm system is sounded prior to any blast.

Company officials said about 14,000 tons of lime was produced from Friday's blasting which took place about 80 feet down into the ground.

"It could have been a lot worse of a thing that happened here," said another Centreville resident, Carl Elliott, referring to the size of the rocks.

Both Mr. Elliott and Glen Melson, neighbors living to the east of Mr. Blancher, said their properties were showered with smaller rocks one to three inches wide.

"I could pick up a five-gallon pail of them off my yard," said Mr. Elliott.

The residents recalled several occasions where dishes had been broken by the force of blasting tremors and pointed out scratches and dents in vehicles caused by the falling rocks.

Mr. Melson said the water level in his well was constantly low because of the operations at Beachville which allowed it to drain.

The well has been deepened from 80 feet to 134 feet but "the water's still getting away," he said.

But Beachville will compensate for any damage caused by blasting, said Mr. Houston, and has already spent a sum of money and received further estimates for repairs to the well.

"If they've had damage done we're certainly going to stand behind it."

"There are others blasting in the area and it is difficult to say who is initiating what problem," said Mr. Knott. "But we'll look after any problems to keep good relations."

Other lime companies in the area include Donnar Chemicals Limited, Lime Division and Steel Company of Canada Ltd. (Stetco).

Beachville has recently been engaged in studies to determine the amount of explosives required to keep shock and noise rates at a minimum level, said Mr. Houston.

The company's standard has been agreed upon by both the mines ministry and experts.

Mr. Houston said blasting operations take place at the plant about once a week.

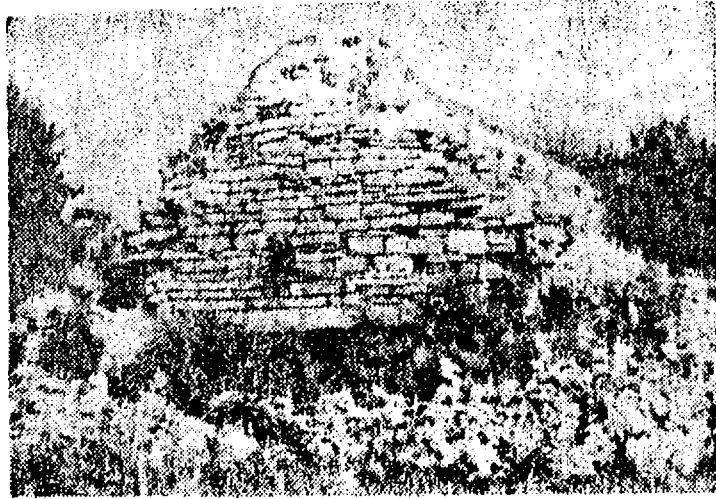


Ashton Blancher displays missiles (Staff photo)

Beachville Lime Industry

From L. Free Press
via Fred Landon's
Clippings on Oxford
county U.W.O.
Regional History
Collection

116 Years Old



"Beachville
lime
quarries"

Old Set Kiln Near Centerville

By M. E. Cropp

In the year 1833 Captain Philip Graham, retired British naval officer, came to North Oxford to take up the land chosen by him, and given to him by the Crown for his services. This land was situated on the north side of the Thames River, half way between Woodstock and Beachville. Upon his arrival he found two squatters already in possession.

In his diary, dated Saturday, November 19, 1833, is the following entry:

"Called at my land and gave permission to Mattison to continue making lime for Captain Drew's new church (Old Saint Paul's Anglican Church in Woodstock) which is a neat brick building . . . capable of holding five hundred persons without galleries."

Again, dated Wednesday, November 23, we read:

"Saw Mattison again and suggested to him that he should build permanent kilns on my land and make lime on shares. . . . Gave Mattison injunctions not to destroy all the trees on the flat land which he is clearing, to burn lime, and to carry on the quarrying so as to form an excavation for a fish pond to be fed from the river hereafter."

Thanks to this diary we learn that the operations of quarrying and lime burning have been carried on within a seven mile strip of the Thames River flats,

with Beachville at its centre, for at least 116 years. It is quite certain that there has never been a break in quarrying operations along this strip of the Thames from that day to this. Mention is made in this diary of good frame houses already in existence, and of others of frame, brick and plaster going up. At this period, too, the old timers were replacing their log houses with others of better material, so that lime products would be in increasing and continuous demand.

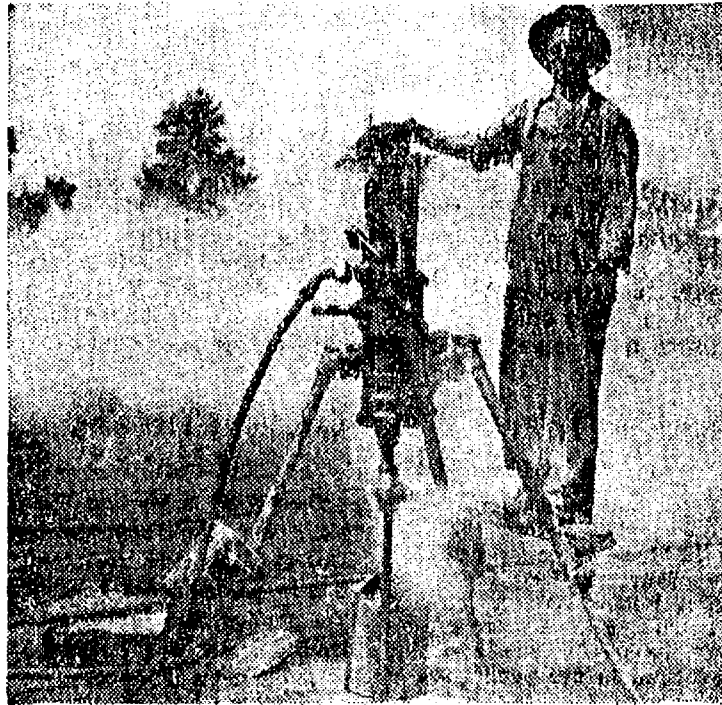
It is quite possible that lime was burned here years before that, for certain uses of lime, as a cleaner and purifier and for building purposes, were well known. When it was procurable, the cracks between the logs of a cabin were sometimes filled with plaster, and this was a well cleared and settled district when Captain Graham made the above entry in his diary. In fact the first settler came in 42 years before. A man clearing his land had only to pile up his logs, heap the rock on top, and keep the mass burning until he had his lime.

In comparison with the long history of quarrying and lime burning in this district, it is interesting to note that the methods used, from the earliest to the most modern, have all been developed during the working life of men living today.

At first the rock was picked out of the river bed when the water was low in summer, one such location being just west of the village bridge, or the earth would be cleared away and the surface rock removed. The pick, crowbar and sledge hammer were the only tools and it was impossible to go very deep on account of water seepage. The earth was removed by men with wheelbarrows and the rock drawn away by team and wagon and a hole with a five foot face was considered a fine quarry 40 years ago.

Then somebody introduced water wheels, run by the river, and connected by shafts to log or iron pumps. The wheels could be lowered or raised according to the level of the river, and ran day and night, screeching their protest to sun and stars alike. Each wheel ran one or two pumps and when they froze up in the fall quarrying was suspended until spring. Rock was piled up ahead to keep the kilns burning during the winter.

With the coming of gasoline-powered pumps quarrying went deeper. A derrick replaced the teams and wagons. The derrick was a ponderous affair raised on trestles, the whole supported by a platform on wheels which ran on a track. From each side protruded a beam. These were supported from the ground by tall wooden horses which kept the



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Wilbur German, Beachville, Operating Old Steam Drill

structure from tipping over when the arm swung back and forth with its load. When a blast was to be set off the derrick was pulled back from the face on the track by means of a cable.

Men still loaded the rock, now into steel buckets, shaped like scoops, which were swung up by the derrick and emptied into freight cars standing along-side on the railway siding. Hand cars which ran on a track, similar to those which may be seen today in the American Cyanamid quarry were also used. They are towed by a small engine to the foot of the slope, and then drawn up by cable.

The earliest kilns were called set kilns and were built of stone and lined with brick. They stood about 10 feet high and were six feet across inside. A good fire was built and the rock piled in on top of it. The fire was kept going steadily for five to seven days. Then the ashes were raked out, and when the mass cooled the lime dropped down and raked out. There would be two to three hundred bushels of lime for the week's work.

In those days people turned their ducks and geese out in the

summer to fend for themselves along the river. The tale is told of a certain man who, when on night shift, used to steal among a flock of sleeping birds, catch one, wring its neck, and roast it, plastered with mud, in the coats of his kiln. One night he caught himself a treat, and when he got back to the fire, found he had wrung the neck of his mother's pet gander.

Another man, to whom we will give a fictitious name, was noted for turning out a very inferior product. It is said that the frogs in the near-by pond used to chant:

Sid Merton, Sid Merton,
Burn lime, burn lime,
All stone, all stone!

Seventy years ago kilns were dotted all up and down the valley on both sides of the river. There were a dozen within the limits of the village of Beachville alone, and several men operated them as sidelines to some other business.

Some of the old set kilns are still to be seen in the area, and one stands beside Highway No. 2

between Beachville and Ingersoll, near the sideroad leading to the American Cyanamid quarry. They were usually built into a hillside, so teams could drive up behind to unload and also down in front where the lime was drawn off.

The draw kiln followed the set style. This was a steel kiln lined with brick, about 25 feet high and 12 feet across inside. It had four arches. The fire would be built and the rock piled in on top of it. These kilns were drawn twice a day, and produced nine tons of lime a day. Men would be piling in rock above

at the same time others were drawing off lime below, with nothing holding up the 35 to 40 tons of rock above their heads but the force of its own expansion by the heat.

A draw kiln would use five cords of wood a day and as a result this district was one of the earliest to be denuded of its trees. The teams which drew rock in summer drew logs in winter. Camps were set up in

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the woods and many Indians and farmer lads turned lumbermen in winter to earn extra money. So fast did the forests disappear that by 1856 householders in London were complaining that wood was becoming scarce and high priced.

Modern kilns burn coal or gas, the gas type being drawn every two hours in producing about 75 tons of lime per day.

* * *

Early drilling was done by hand. One man sat on a keg and held the drill, which he kept turning while another hit it with a sledge hammer. It took an hour and a half to drill a three foot hole.

There was much jubilation when steam drills were introduced. A steam drill, with 120 pounds pressure behind it, could do the first two feet in two minutes, then carry on to a depth of 12 at the rate of 100 feet per day. The steam drill was followed by the electric drill, such as is used today. It drills a 5½ inch hole, 50 feet or more deep, and can do 100 feet per day.

* * *

Blasting agents are less than 80 years old. Nitro glycerine was discovered in 1846 by a young Italian chemist, named Sobrero, at Paris, but he made no use of his discovery except to play tricks on his friends. About fifteen years later, Alfred Nobel, a Swedish engineer and chemist, recognized its possibilities, and by 1866 had developed it as a blasting agent for commercial purposes. A series of horrible accidents, however, caused nitro glycerine to be outlawed by several countries, including Great Britain, in 1869.

This led the development of nitro glycerine compounds, such as dynamite, gunpowder, gun cotton, etc., in which nitro glycerine was absorbed by some inert, porous substance, at first charcoal, sawdust, brick dust, paper, rags, etc., which diminished its susceptibility to explode by shock, and yet caused it to lose little of its explosive force.

* * *

Later it was combined with a mineralized moss, called kieselsguhr, found underlying beds of peat. The principal formations are found in Germany, Norway and Great Britain. A substance called diatomite is now also used.

* * *

In 1870 the world's whole output of dynamite was estimated at eleven tons, and in 1880 was estimated at 12,000 tons.

The first blasting in the Brockville quarries was done with Black Powder. It came in kegs. The required number of handfuls were put into the hole, a fuse placed down the side of it, and the hole tamped full of clay procured up on the hill behind the Anglican Church. The clay would be pounded as hard as rock then a man lit the fuse with a match, and ran. If the fuse was too short he would be assisted in his flight by the power of the blast behind him, to the amusement of his fellow workmen.

Modern Quarry Striking Contrast With Methods Used 100 Years Ago

Beachville, between Ingersoll and Woodstock has been famed over 100 years for its rich limestone deposit. Seven miles of quarries stretch along the north bank of the Thames at this point and the writer has given a detailed history of their development. New methods have been described down to the time when black powder was the common blasting agent and placed by the hand and fired by fuse. The story concludes herewith

By M. E. Cropp

The next blasting agent used was called Rackarock, which came in sticks packed in small boxes. Each stick was about a foot long and wrapped in cotton to which a fuse and cap had to be attached. The men treated these potent firecrackers with the utmost nonchalance. One man made a practice of clamping on the nitro glycerine caps with his teeth, and another broke the sticks over his knee when only half a cartridge was required. Rackarock was also fired by the "light and run method."

Early dynamite froze easily and quickly and had to be kept in a steam heated room in winter and often the operator would carry it around in a tin set in another tin of hot water to keep it in condition for use. The first shipment arrived of a type which would not freeze they wondered what was the matter with it.

Charges are now set off electrically, holes being bored along the whole face. Into each 50-foot

hole are put three to four charges of dynamite of three to four sticks each, and the charges separated by sand. The wiring is done so that though the blasts appear to be simultaneous, whereas they actually go off one after the other, doing better work. The whole wall falls inward leaving a clean face behind.

A noticeable feature of a modern quarry is its lack of clutter. Power machines, operated in each case often by one man, now do the work of many. After it is blasted into handling sizes, power shovels scoop the rock into trucks or cars which carry it to the crushers. After being crushed it is screened into different sizes and loaded into freight cars.

Electric pumps force the water up the fifty to eighty foot wall of the different levels and spill it over into the river, but auxiliary gasoline pumps are kept in order to take over when the electricity fails.

Limestone was formed under water by deposits of marine life which died and fell to the bottom. Over the centuries this substance hardened and became cement together forming rock. The area therefore was once under water

and great gouges, five and six feet deep, may be seen in the quarry rock, caused by glacier action in past centuries.

There is hardly any operation in the arts for which lime is not at some stage indispensable. In the manufacture of steel and fertilizers, in the early stages of leather dressing to remove hair, fat etc. from the hides, in metallurgy as a flux, in soap boiling to causticize the alkaline liquors, in the manufacture of washing soda, for neutralizing acids, in agriculture to destroy inert and noxious vegetable matter and to decompose heavy clay soils, in Materia Medica as an antacid, in the manufacture of glass, in sugar refining, in making sulphite pulp, in the manufacture of calcium carbide for acetylene gas.

The Beachville quarry area is one of the best deposits of high calcium stone in the world. The rock contains 87 per cent pure lime. From the Beachville quarries are taken one million tons of rock every year, one half of which is processed into lime. Two tons of limestone make one ton of lime, the lost weight being given off in gas.

A good deal of the rock is shipped to Niagara Falls and burned down there. Indeed, so much rock is shipped from the Beachville quarries that Beachville, a village of 700 people, is the heaviest shipping point on the Canadian National Railway between Windsor and Hamilton.

"Beachville lime quarries"

Extensive Limestone Deposits Served Needs Of The Community Back In 1852

By GEORGE JANES

In view of the extensive limestone quarrying that has been done in recent years and the enormous plans and preparations that are in progress to place the industry on a scale never before thought possible both in North Oxford and West Zorra Townships, it will undoubtedly be of general interest throughout the entire district that there is an historical record pertaining to North Oxford dating back to 1852, 104 years ago, which is as follows, "there is a large limestone quarry on the south-eastern boundary."

It is a widely known fact that what were originally called the "Beachville quarries" with limestone being burned in a number of stone kilns, served the needs of the people in a wide area when building was undertaken. The lime, believed to have been sold by the bushel, was a much needed product as walls for barns and other buildings under which firm foundations were required were constructed, but no one in those early days, it is felt, ever dreamed of the proportions that limestone quarrying would reach or that there would be a furor such as has been created since the modern cement companies have entered the field and bought or optioned thousands of acres both in West Zorra and North Oxford for the furtherance of their plans of development.

SMALLEST TOWNSHIP

In the historical record of North Oxford embracing a review of conditions up to and including the year 1852, it was said in part "the township of North Oxford is the smallest one in the county, and triangular in shape. It is bounded on the north by the townships of East and West Zorra and Nissouri (county of Oxford); on the west by the township of North Dorchester, (county of Middlesex), and on the south-east by the Township of West Oxford, (county of Oxford) and is divided therefrom by the river Thames.

"According to the return made by the crown land office, there were 14,600 acres in the township, including 725 acres now attached to Ingersoll; and by the assessor's return, 19,537 acres withal, making a difference of 5,632 acres. With

one exception West Zorra there is a discrepancy between the two returns in every township. But in none is the difference so great as in this, the smallest township. We have good reason to believe that the crown land office neglected to add the 30 lots from North Dorchester which were lately attached to North Oxford. The whole township is excellent land, well timbered with hard wood. There is a large lime-stone quarry on its south-eastern boundary. The Great Western Railroad runs along the whole length of the township.

"There are three saw mills in the township; unitedly capable of sawing 800,000 feet per annum; one flour-mill worth 250 pounds and capable of grinding 4,000 bushels per annum, and one lath mill.

"A portion of the village of St. Andrews, now called Thamesford, is situated in that portion of the township which formerly belonged to North Dorchester.

SURVEY MADE

"The township was surveyed by Mr. Hanley in 1799. The following are the first and only lots granted previous to 1800: Hon. D. W. Smith, July 16, 1799, 2nd concession, lots 17, 18, 19 and broken front, 500 acres. Hon. John McGill, Aug. 3, 1799, 2nd concession, lots 8, 10, 12, 13 and 15 1000 acres; Hon. John McGill Aug. 3, 1799, 5th concession, lot 8.200 acres.

"The first lot sold by the govern-

ment was No. 20, in the 1st and 2nd concession. It was sold to Calvin Martin of the 23rd day of January 1830 at the price of 15s per acre.

"In 1820, West, East and North Oxfords were united, and were together with Nissouri and Zorra, assessed together at which time their united population was 719. The same territory now (1852) has a population of 14,914.

"By the old Township Meeting Act (Vic. chapter 21, 1838) junior townships were allowed to detach themselves as they should contain 30 inhabited freeholder and householders. Under the authority of this Act, North Oxford became detached Jan. 1, 1842."

ing Lime for 100 Years and Hundreds of Years Left

W. Currie Wilson, director of guidance, Ingersoll Collegiate, with the assistance of senior students of the school, have compiled an industrial history of Ingersoll, which includes a general review, and specific reviews of 10 of the main Ingersoll industries. Mr. Wilson, and the heads of the firms concerned, have kindly approved publication of these articles in The Tribune, feeling they might be of interest to all concerned.

The following article about the North American Cyanamid Co. Ltd., is the eighth of 11 articles:

HISTORY of the INDUSTRY

In 1888, John Downing founded the Beachville White Lime Company and operations were started at a location which is now owned by Gypsum Lime & Alabastine Company. The Company expanded to the west, until 1929, the North American Cyanamid purchased the western half of the land from the Beachville White Lime Company and the Gypsum Lime & Alabastine Co. purchased the original quarry.

Since 1929, there have been many changes in order to increase production. Diesel shovels have replaced steam shovels and more up-to-date methods of screening have been installed. At present, about 40,000 tons of 1in. and 2in. limestone are produced per month, and about 5,000 tons of finer limestone per month.

The only product handled is limestone (calcium carbonate) of which there are different types according to fineness. The 1in. and 2in. limestone goes to Niagara Falls where it is reduced and changed to calcium carbide. The finer limestone is used for agriculture and feed, while the powdered limestone goes into glass products and rubber products.

MANUFACTURING PROCESS

A vast deposit of high-grade limestone, testing 98 per cent calcium carbonate, is mined by the open-top quarry method. It is located in the Thames River valley, midway between Beachville and Ingersoll. This quarry covers approximately 30 acres, to an average depth of 70 ft. This high-grade limestone is crushed and screened primarily for shipment to the Niagara Falls plant where it is mixed with coke, and fused together in electric furnaces in the manufacture of calcium carbide. This is one of many products, too numerous to mention, of which this limestone is an essential ingredient.

STRIPPING

The first operation in quarrying limestone is stripping, that is, removing the overburden, which is earth, sand, gravel and brush. For this operation, a Diesel-driven power shovel is used. This shovel loads the overburden onto dump trucks, which carry it to the dump. The top of the rock is then swept clean with brooms. At the present time most of this overburden is being dumped back into the quarry to fill the space where the limestone has been removed.

DRILLING

Two electrically driven Cyclone drills are used to drill holes in the rock for blasting. These drills make a round hole 6in. in diameter, straight down for a distance from 74 ft. to 80 ft. These holes are drilled in a row 13 ft. back from the rock and are spaced 12 ft. apart. They do not drill any deeper, as the limestone is not suitable for their purpose below this depth. The drilling is done by a chisel-shaped bit 4 ft. long with a 20 ft. steel stem. The stem and bit have a swivel socket at the top to which is attached 150 ft. wire cable. By means of the cable, the stem and bit are raised about 2½ ft., then let fall on the rock under their own weight. This pounding plus the turning of the stem and bit allowed by the swivel socket does the drilling. Each drill requires only one operator and an operator can drill 50 ft. in an 8-hour day, when he does not have to move the drill to a new location or make repairs to the drill.

BLASTING

When ready to blast, dynamite is drawn by truck from the underground storage magazine to the drilling holes. To the first or bottom stick of dynamite in each drill-hole is the only one connected to the fuse. The other sticks of dynamite are dropped into the drill-holes, spaced with dirt between each stick. One drill-hole will hold approximately 35 sticks of dynamite. An average shot consists of a blast of about 14 holes. All vertical fuse lines are connected with a horizontal fuse line and lit at one end so that all the dynamite in each drill-hole goes off simultaneously in one big blast. After one shot, another bank of drill-holes is loaded for another shot. Three or four shots are let off during a day, and this will supply enough limestone for about two months quarrying. In the last few blastings a timer has been used. This sets off the 14 holes one after the other down the line. The time between the blasts at one hole and the blast at the next hole is a fraction of a second. This cuts the rock off the face of the quarry and breaks it up much better and more even. This timer will be used regularly from now on.

QUARRYING

A Northwest Diesel No. 104 shovel loads the limestone into Easton quarry cars. The dipper on this shovel has a capacity of 2½ cu. yards. The crew consists of one operator and one oiler. Each quarry car holds an average of better than 8 tons of limestone. Two gasoline locomotives with a train of five quarry cars each travel on tracks between the shovel and the foot of the incline, where they are pulled up the incline to the primary crusher. While one locomotive with its train of quarry cars is being loaded at the shovel, the other locomotive is at the incline setting off its full train and picking up empty quarry cars.

CRUSHING

A Marsh mine-hoist powered by a 200 horsepower electric motor pulls the loaded quarry cars up an inclined track, one car at a time, to the primary or first crusher. A wire cable ¾ in. in diameter is used on this hoist. When the loaded car reaches the top, it is automatically dumped into the mouth of the primary crusher, by a hoist raising one side of the box on the car. The hoist operator can average better than 20 quarry cars per hr. pulled up the incline

and dumped. The primary crusher is 10 ft. in diameter and requires a 200-horsepower motor to drive it. The crusher has a vertical fixed jaw plate and a movable plate which swings back and forth closing to within 5 or 6 inches at the bottom. This action crushes the limestone as it drops into the covered conveyor belt running from beneath the primary crusher to a bin at the top of the secondary crusher feeder. Frequently a particularly large piece of limestone becomes wedged between the sides of a crusher and will not drop through. When this happens, a large cast-iron pear-shaped weight, weighing about 1600 lbs. is raised and dropped on the stone to break it up. The belt carrying the limestone from the primary crusher to the secondary crusher is an endless rubber conveyor belt 284 ft. long and 36 in. wide, and costs approximately \$2,000. The crushed limestone from the primary crusher is fed from a bin down a chute to the secondary or finishing crusher by means of a Ross Feeder, which is a series of endless chains moving about the chute and regulates the flow of limestone to the secondary crusher. The secondary crusher is a Traylor finishing gyratory type crusher, shaped somewhat like a bell, and driven by a 150 horsepower electric motor. The crushing head is on the inside on a vertical shaft which moves backward and forward on an eccentric, giving it about an inch movement. The limestone is crushed between the moving crushing head and the stationary side of the crusher. On leaving this crusher the limestone is from 3 in. down to dust size, drops onto a 36 in. wide conveyor belt 427 ft. long, which carries the stone up a covered incline from the secondary belt that costs approximately \$2,200.

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SCREENING

The limestone drops off the secondary belt into the Universal Vibrator where screens take out any dust left in the 2 in. stone before it is loaded into railroad hopper cars for shipment to the Niagara Falls plant. The limestone under 2 in. drops into another bin and is conveyed to the Niagara Vibrator screens. All stone over 2 in. drops into a third section of the bin and is fed into the 48 in. Symons Disc Crusher. This crusher has two cones. One cone is stationary and the other one is on a shaft having an eccentric motion. These cones are close together at the outside edge. The limestone enters this crusher through the middle of the stationary cone and as it falls to the edge and out from between the cones it is crushed and by conveyor returned to the Universal Vibrator screen for re-screening. There are four Niagara Vibrator screening units in the plant. Two of these units have three decks of screens and two have two decks of screens. The screens are all wire mesh screens and the units vibrate on an eccentric shaft at a high rate of speed. These units separate the dust, grits or $\frac{3}{8}$ in., $\frac{1}{2}$ in. and 1 in. limestone into their respective bins

under the units. The 1 in. limestone is conveyed to railroad hopper cars for shipment to the Niagara Falls plant. The dust, grits and $\frac{1}{2}$ in. limestone can be conveyed to trucks for commercial use on roads and driveways and a mixture of these different sizes is conveyed to a railroad hopper car for shipment to Canada Cement Co., Port Colborne, Ont., and other customers. The limestone under the size required by the Niagara Plant is the only limestone sold commercially. About 30 per cent of the limestone is under $\frac{1}{2}$ in. in size and cannot be used by the Niagara Plant in the manufacture of calcium carbide.

SHIPPING

The limestone is loaded from a siding into open top railroad hopper cars for shipment to Niagara Falls and Port Colborne. Two cars of 2 in. limestone are loaded against one car of 1 in. limestone. At present 15 cars of limestone are being shipped to the Niagara Falls plant, each day. From two to four cars per day of undersize limestone, is being shipped to Canada Cement Co., Port Colborne. Railroad hopper cars hold an average of 60 tons of limestone per car. A 30-ton Whitcomb gasoline locomotive switches the loaded hopper cars to the main siding ready to be picked up by the railroad once a day, six days per week.

PULVERIZING PLANT

Much of the limestone which is under $\frac{1}{2}$ in. lumps is put in a Sturdevand Mill which turns the limestone to a powder. There is also a smaller auxiliary mill which serves the same purpose. The powdered limestone is then conveyed by elevator from below these mills and is taken to the upper part of the bagger. From here it is then loaded on a box car, ready for shipment.

SAFETY

Working in a limestone quarry is not as safe as many other jobs. However, the company has several different ways of promoting safety. There are posters on all bulletin boards advising safety. The workers are divided into teams, and an accident to a worker is a point against his team. Dust collectors have been installed throughout the buildings to make working conditions more healthful.

EMPLOYEES ACCOMMODATION

A small neat building provides a lunch room, lockers and rest rooms for workers. The lunch room also serves as a meeting place for the plant committee who offers suggestions and advice to the company officials.

Quarries Top Landmark, Industry For Ingersoll

By JOHN A. TOMLINSON
Sentinel-Review Staff Writer

What is perhaps the area's most famous landmark, and certainly one of its major industry supporters, is the Limestone Valley.

Three giant open-face quarries—said to be among the largest in North America—parallel the north side of Highway 2 between Beachville and Ingersoll. A fourth is located directly north, above Governor's Road.

Drawing card for this industry is a thick bed of calcium limestone deposit with a purity rating of about 99½ per cent. Its products are used in the steel, paper, mining, fertilizer and cement industries, to name but a few.

OPERATION BEGAN 1810-12
Historically, first quarrying and processing operations are said to have begun about 1810-12, and the mounded remains of one of the old kilns still can be seen near the old mill at Beachville.

Travelling from there toward Ingersoll today, there is first the Dominion Tar and Chemical Company Limited (Domtar), then Cyanamid of Canada Limited, Canada Cement Company Ltd. has established one of its newest plants and quarries to the north of Ingersoll, above Governor's Road.

The local importance of the four industries is pointed up by the fact that they employ about 450 people, and have a total annual payroll of about \$2,250,000. Most of the companies' workers live in Beachville and Ingersoll, and local dealers supply many of the services required by the firms.

GEOLOGICAL ORIGIN
Virtually all limestones were formed under water by the action of organic or chemical agencies, or a combination of both, on dissolved matter. This matter was deposited in layers or beds. From their original position beneath the water, these deposits have been raised to dry land by movements of the earth's crust. Many may have been raised and lowered a repeated number of times.

The local deposit of high-calcium limestone was laid down about 550,000,000 years ago, during the Middle Devonian period of the Palaeozoic era.

This period saw the first development of fishes and excessive vegetation, and later, the first amphibious animals to inhabit dry land.

In this area, the limestone belongs to the Detroit River formation (which, incidentally, bears no direct relation to the actual Detroit River). It extends northwest from Norwich, and Wingham to Kincardine.

STARTS AT NORWICH
The Detroit River outcrop belt starts from a pinch-out at

Norwich to a width of three-and-a-half miles between Ingersoll and Woodstock, and to about 15 miles wide in the Seaforth-Kincardine areas.

The characteristics of rocks in this belt are divided. Southwest of a line between Embro and St. Marys, they are composed of high-calcium limestone or calcite, while north of this line, the stone is mainly dolomite. Dolomite limestone contains an appreciable amount of magnesium carbonate.

In this immediate area, the limestone is exposed to a depth of 100 feet, and is characterized by its high purity of over 98 per cent calcium carbonate.

"I don't know how true it is, but I have heard it said many times that this is the best deposit in the world," said J. F. Staves, manager of Chemical Lime, in commenting on the limestone belt.

"I do know, however, that it is the thickest, most uniform and the purest high calcium limestone in Ontario, and is a very important source for the production of lime and cement."

The four industries mentioned quarry about three million tons of limestone a year from this deposit.

J. M. Mulligan, superintendent of Cyanamid, outlined the quarrying process.

"Anything that's been here for so long and is so pure, should be worth more," he said ruefully.

Because of limestone's low price, it has to be handled with minimum cost and maximum volume.

A strip mining (or open face) process is used at all four of the quarries. There is about 20 feet of overburden which must be removed to expose the limestone bed. This is in the Beachville area, and it becomes deeper farther north, dropping at the rate of about 30 feet per mile.

To remove the limestone, it is blasted from the quarry face. A number of holes six inches in diameter and about 5 feet deep are bored 24 feet apart, and packed with explosive.

Remarkably careful control is exercised over the detonation, for the rock must be broken to as close a size as possible that is required by the particular firm.

The broken material is picked up with large diesel shovels. "At Cyanamid, we have two, valued at from \$175,000 to \$325,000," observed Mr. Mulligan.

LIMESTONE CRUSHED
The limestone chunks are then put through crushing mills and reduced to the size required by customers.

After crushing, the material can range in size from nine inches to one-eighth inch in an undried state, and dried, can be reduced to powder substance for such as glass and feed companies.

Maintaining the present rate

of quarrying, Cyanamid has about 5 years of rock reserve, the manager noted.

After quarrying and crushing, a portion of the limestone is used directly for such things as aggregate in concrete. Further processing is required, however, to produce its principal chemical product, lime or calcium oxide (known also as quicklime and burnt lime).

It is made by heating limestone in kilns to 1,600 degrees, in order to drive off the carbon dioxide. According to A. T. Nordstrom, plant manager at Domtar, 100 tons of limestone, heated by 10 tons of coal, will produce 50 tons of carbon dioxide and 50 tons of lime.

The kilns used are of two types, shaft and rotary. The shaft kiln is the oldest type in use, and is a vertical shaft about 60 feet tall. Stone is fed in at the top, and as it travels slowly down, hot gases move upward, gradually converting it to lime.

The rotary kiln is a more modern development. It is a long horizontal tube, about 11 feet in diameter and from 200 to more than 450 feet in length.

KILNS HEATED BY COAL

The feed end is slightly higher, and as the tube is rotated at about two revolutions per minute, the stone slowly tumbles to the discharge end. The slope is usually about one-half inch per foot length of the tube.

While moving through the tube, the stone is heated at about 1,600 degrees, and comes out as lime. Most kilns are heated by coal pulverized in a large mill. The fine coal dust is carried into the kiln through a blast-pipe by air from a high-powered fan. Other kilns may be fired by gas or oil.

After the processed lime leaves the kiln, it is placed in a storage silo, then distributed, crushed or pulverized, depending on the customer's specifications.

Beachville
lime
quarries

Looking to coal?

Area quarries study energy

The problem of getting enough natural gas to keep the lime quarries between Ingersoll and Beachville operating is not as immediate as first reports would indicate, according to Bruce Knott, administrator for Beachville Lime.

"There was some erroneous information circulated that gas contracts would be cancelled," said Mr. Knott. "but I don't think we will lose our gas contracts."

"We all know there is a problem with the supply of energy, and we have received letters from the ministry of energy, but we are not getting

panicky," he said. "I think it is more a matter of long range planning. We could use an alternate source of energy. If we had to, we could go back to using oil or coal."

The lime quarries were powered by coal. Mr. Knott said that the old blowers and pulverisers would have to be refurbished, but that the transition would not be that difficult.

He said that if the quarries were to go to coal for energy they would need a port on Lake Erie, where it could be brought in from the mines in the United States, and that trackage would be

needed to get the coal up to the plants.

The quarries were powered by coal up until 1968 when a change was made to oil for power, and then in 1973 the quarries went to natural gas for power.

Charles Tatham, former Woodstock mayor, has been co-ordinating an energy study with the five companies in the area. Mr. Tatham said recently that coal seems to be the fuel which will be available for the future, and if coal is required, a method of getting it to the quarries will be needed.

Letters have been sent to the

federal ministry of energy, mines, and resources and the Canadian transportation commission to keep them familiar with the situation after meetings over the past two years, he said.

Mr. Tatham said the companies want to be sure fuel that is economically feasible is available.

He said that if coal is chosen, the companies would hope they would have docking and rail facilities at Lake Erie and ship the fuel to their plants by unit train.

J.F. Stares, manager of Steel Company of Canada Limited

quarries, said the general feeling at the plant is that there will not be much gas in two years and ultimately, coal will be predominant with some fuel oil used to fire kilns.

"Ships seem to be the answer," he said, "and there isn't a good port on Lake Erie. This is the angle we are trying to get going."

Union Gas spokesman Alan Verch of Chatham said that the gas company is not looking at complete cut-off of its industrial customers, but that at the same time it may be impossible to supply 100 per cent demand.

Beachville lime quarries

Times Nov 31 '76

INGERSOLL TIMES
MARCH 31, 1976

Lime industry operating since 1800s

BEACHVILLE
LIME
QUARRIES



Lime quarry workers at the turn of the century.

BY WES ROCHESTER

It has been said that necessity fuels man's desires into action. While it cannot be proven that the wheel was invented when an ancestor tossed an unwanted rock down a hillside, such accidents have resulted in the discovery of many a necessity.

Along the shores of the Thames River the first settlers found limestone rocks. Not finding much use for the stone that so easily crumbles, they simply threw the rocks aside with the rest of the unwanted brush and brick-a-brack. Either by an act of nature or by need, eventually these piles were set ablaze and it was discovered, when heat was put to this stone it would turn into a fine powder known as lime.

Early farmers found when they mixed this greyish white powder with a little water, it made an excellent plaster to fill the spaces between the logs of their cabins. From this wee spark grew Canada's limestone industry.

From calcium carbonate deposits that were formed on a shallow ocean floor during the devonian age, came two types of limestone. In the 1800s both grey and white lime were produced but white proved to be in more demand. Fields of white lime ran west of Beachville towards Ingersoll, while grey deposits were found east of Beachville, towards Woodstock.

The first permanent set kilns were large grey stone structures lined with fire brick and burned three foot cord wood for fuel. An opening at the top allowed for access, with some kilns built into the hillside with wooden ramps leading to the top, so horse drawn wagons could carry the stone up and dump it into the hollow centre. When the kiln was filled, fireplaces on each side were lit. In a week's time, heat and smoke would slowly burn the stone to lime. Two hundred to 300 bushels of lime for mortar and white wash was considered a good week's work.

Set kilns were followed by draw kilns, steel structures which burned five cords of wood a day. They were drawn twice a day and produced nine tons of lime per day. With a market of cord wood in a rapidly

growing industry, the district was first to be cleared for agriculture. Teams that drew rock from the river beds in summer, hauled logs all winter.

The deposits were almost at ground level. Pick, crow bar and sledge hammer could easily remove the rock but only shallow pits could be excavated. Even with the back-breaking job of working old log pumps, it was impossible to keep the seeping water out. Water wheels were developed to work through the night.

In 1907 the Beachville Lime Company began to sell to a Niagara Falls Company, Cyanamid, which had opened its own quarry in the early 1900s. In 1929 the two lime companies merged, under the name of Cyanamid. In 1934 the plant became North American Cyanamid Ltd. - Beachville Plant, with facilities on the 150 acre site two miles west of Beachville and at Niagara Falls, where most of the production was shipped to during the 1930s and 1940s.

In the early 1950s additional markets appeared for limestone products. Limestone has a number of uses: in blast furnaces producing steel, in glass and paper industries, in the making of cement and fertilizer, in various other chemical compounds, and it is required to neutralize acid waste.

1956-58 saw a complete modernization of the Beachville plant. Mobile shovels replaced railway shovels; the quarry railway gave way to diesel trucks and conveyor belts; a modern crusher replaced the old, and a screening facility was constructed.

A completely new lime plant, a rotary lime kiln with pulverized coal as a heating medium, was installed at the north end of the existing plant. Total production doubled in 1957.

The rock contains 97 per cent pure lime. It takes two million tons of lime, the lost weight being given off as gas.

As markets expanded, so did the plant. In the lime kiln department two additional silos for storage were built; a fine lime grinder plant was added, and a lime pulverizer was installed. In 1967 a new three tons per day calcimatic kiln was built with bunker crude oil as the heating medium for

all kilns. In 1970-71 the entire department was modernized in a major program to expand production. In the same years, due to corporate changes in policy at Cyanamid of Canada Ltd., the Beachville plant entered a period of non-growth. The rotary and lime kiln was taken out of production and production was cut back.

In April 1973, Dominion Foundaries and Steel Ltd. - Dofasco - purchased the plant. This new organization is known as Beachvi-

Lime Ltd. and is run as a subsidiary of Dofasco. The rotary lime kiln was reactivated. Improvements and additions were made to the mobile equipment. The plant opened a new quarry north of the existing one and it connects with an underground tunnel. Hence, for many years, this business has continued to expand.

These Beachville quarries are noted as the largest open pit quarry in Canada, with three active producers -- Stelco, Beachville Lime and Domtar.

Streetlights installed
in early 1900s

The first streetlights in Ingersoll were erected in 1906.

Ingersoll was the chosen site for the first telephone exchange in Canada. It was established in April, 1880 and there were 13 phones at that time.

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ING.
Times

July 25,
1984

Beckers ceases delivery

The end of an era came about last weekend with the last home delivery of milk and dairy products in Ingersoll and the surrounding area. Ingersoll is the last community in the province to have home delivery by the Becker's Milk Company.

November 25 marked the last day of work for six employees, two transport drivers, two retail drivers, an office employee and the manager. Between 600 and 700 customers are being affected, both commercial and residential.

Becker's came to Ingersoll in 1970, taking over home delivery from Wilson's Dairy. The reason for stopping the delivery is economical; it just costs too much to deliver the product, according to Becker's Vice-President Arvi Magi.

"There is a tremendous cost of distribution. We can't run around delivering a few pints of milk. Our whole society has changed, with supermarkets and convenience stores. The cost of transportation and the cost of gasoline is much higher," he said.

"Customers of long ago would have depended on having it delivered. However, now the distribution costs are much higher

Cont'd on Page 3

Cease delivery

Cont'd from Front

and we are serving a much smaller area. To stop the delivery in town is not a problem," he admitted.

We found a few years ago, when we stopped delivery in a town, the real hardship cases were not in town at all. It was the people in the rural areas who wondered how they were going to get their milk," said Mr. Magi.

"In the past, we did not deliver the groceries, and we did not deliver the meat. Those people would have to go out and get these other things anyways.

"I would like to think we are good corporate citizens," he said.

Face lift for Bell Street Variety

Bell Street Variety, formerly Little's Variety, has been undergoing major renovations and changes

since being taken over by new owners Ricky and Holly Ackert. Renovations to the building,

located on the site of Little's Autobody where John Little built what have since become famous hearses, have included enlarging the display floor space to four times its original size to allow for a massive increase in stock and expanded services.

Rick Ackert said construction started last August to create the variety store on the opposite side of the building to where Little's Variety was housed. The store's front window and door are in the same location as the bay door in the autobody business. Rick, who has installed floor covering in Ingersoll for nine years, handled all the building's renovations.

The changes have meant the variety store can offer customers a wider selection of merchandize which includes video rentals of 100 titles with more being added every three weeks; a convenience food section with a microwave; more brand name groceries added so shoppers can pick up items they most commonly run out of; and the store is also a distributor of all ticket

lottery games.

The couple are hoping for approval on installation of a lottery ticket machine to better service their customers needs. They also expect to have an ice cream scooper and slush machine in place sometime during March.

Rick said the addition of three exterior signs highly visible to passing motorists have been attracting more business to the store.

The store is presently working on winter hours, but will be increasing the number of hours they are open in the spring. Rick said because the variety store is not open 24 hours a day like a convenience store. they are able to offer customers lower prices on products.

Aside from Holly and Rick, there are two other part-time employees employed at the store. Holly, who previously worked in the shipping office at Cold Spring, manages the store. The couple have two boys: Ricky, six years and Ryan, three and a half months.



The new owners of Bell Street Variety, formerly Little's Variety, have spend the last few months carrying out major renovations on the store. Rick and Holly Ackert have increased the floor space by four time and added a number of new services.

MARCH 1, 1989
INGERSOLL TIMES

BELL STREET VARIETY

New piece of equipment may revolutionize field

By BARRY WARD

Sentinel-Review staff writer
INGERSOLL — A local industry has developed a piece of equipment it hopes will revolutionize the farm machinery business.

Bell-Camp Manufacturing, on Highway 19 south of Ingersoll, was to hold an open house today to demonstrate the system using a universal undercarriage and interchangeable bodies.

Henning Hansen, a consulting engineer with Drakar Engineering, said the system he has designed will save money because it uses the same chassis for various pieces of machinery.

For example, he said it would normally cost about \$19,000 to purchase both a corn wagon and a liquid manure spreader. Bell-Camp can now offer these pieces of equipment for only \$14,500 because the same chassis can be used for both.

Hansen said the interchangeable system came about when he was asked to design a liquid manure spreader and realized it was only used for a few weeks each year. The rest of the year, the whole machine sits idle.

TALKED TO FARMERS

Before designing the system, Hansen talked to farmers who told him an interchangeable system was a good concept but had to be simple, durable and easy to operate.

Hansen said reaction has been good to the system which is just going on the market. Some orders were received at the recent plowing match in Lucan while company representatives came back from a farm show in Wolcot, Indiana having sold every piece of equipment they brought, including a prototype.

The sales manager, now on the road finding sales outlets, phoned in Thursday to say the first dealer in Manitoba has ordered four liquid manure

spreaders.

One selling point for the spreaders is their hydraulically controlled ejectors which allow them to lift up when a rock is hit.

Hansen said Bell-Camp has projected sales of various units to hit 75 in 1983 with double that number sold in 1984, three-quarters of them to the United States. If so, he said Bell-Camp would have to double its current staff of 15 and build an addition onto their 15,000 square foot plant.

And this, he continued, is based on conservative estimates of what will happen to the economy. For example, the sales are based on higher, not lower, interest rates over the next two years.

"Bell-Camp is not really all that concerned farm equipment sales are down because we feel we've got something unique," said Hansen. "Besides, even a small percentage of a huge market is going to do tremendous things for Bell-Camp."

Bell-Camp did receive a setback last week when it learned financial assistance would not be coming from the federal government. President Herman Bardeol said the company had been banking on federal involvement in its expansion program.

"It's going to be very hard for

the next two or three years," he said, "but we can't afford to stop."

He said the company will have to borrow the full \$150,000 it needs to develop the new system, including everything from designing the machinery to buying new fixtures for the manufacturing shop.

Albert Rutherford, president of the Oxford County Federation of Agriculture, said at the open house he was impressed with the design of the machines.

TRIED BEFORE

He pointed out that interchangeable systems of farm machinery had been tried before but no system was as quick as Bell-Camp's. He also said the equipment was well-built and competitively priced.

Bell-Camp, which is owned by four local people, was originally involved mainly in custom fabrication of such items as dust collectors for the lime quarries but it has turned to farm machinery in the past few years.

Hansen said Bell-Camp could expand into other bodies for the chassis, including those for industrial uses.

Firm develops new farm equipment

BY CHERYL STEWART

Some good news for farmers has been released from Bell-Camp Manufacturing Limited, a 20 year-old local firm which makes farm equipment. After over a year of study, the firm has developed and is ready to market a multi-purpose farm transportation system with a universal carriage and interchangeable bodies.

Instead of having to buy both a manure spreader and a grain wagon on two separate chassis, farmers can now purchase both of these but use only one chassis and alternate the two. While one is on the chassis, the other will be stored on portable legs.

Along with this development, the company has come up with hydraulic cushioning for the manure injector, also decreasing the farmer's expense. If the spreader goes over a rock, the injector will automatically lift and then go back down, lessening the chance of damage.

All this was announced at a press conference last Thursday at the company located on Highway 19 south of Ingersoll. Henning Hansen, an engineering consultant with Drakar Engineering Limited, of Woodstock, who helped design the system, pointed out this development will mean savings for farmers and more jobs created at the local plant.

Buying the grain wagon and manure spreader separately could cost a farmer close to \$19,000 whereas the new system costs \$14,500.

So far, about eight have been sold, and the company is planning to have 75 units ready by 1983 and doubling that in 1984. A major plant expansion is also planned. The increase in sales means more jobs. There are now 15 people employed by Bell-Camp and it is predicted that figure will double by the end of 1984.

Bell-Camp is basing its market in the northern portion of the United States but



Peter Slykerman, general manager, and Consulting Engineer Henning Hansen, right, demonstrate how the portable legs of their new farm equipment, are put into the interchangeable bodies.

plans to sell also in Alberta, Manitoba and Ontario.

To determine the need for such a piece of equipment, Bell-Camp did a survey of farmers in Ontario, Manitoba, New York and Pennsylvania States.

Farmers' responses showed the idea is a good one, but there are certain things they want in the product for it to be worthwhile.

"You have to be able to change the body quickly. Make it simple, rugged, easy to service, easy to operate and keep the quality high," is what they indicated they wanted, said Mr. Hansen.

Although the company didn't get a government grant to help with the development, which has cost close to \$110,000, management is not fearful of the future of the company.

"We are not concerned about the economic market," said Mr. Hansen.

"We feel we've got something here that is unique and something that will have an appeal." The company plans to add extra bodies to the two already developed: a solid manure box, a dump wagon, a giant bale transporter, and an all-purpose log or pipe carrier.

INGERSOLL TIMES
October 20, 1982

Bell-Camp Manufacturing Ltd.

Bell-Camp Manufacturing secures foreign contract

BY RON PRESTON

An Ingersoll-area agricultural equipment manufacturer, with the help of the federal government, has secured a \$67,125 deal with the Hungarian government.

Bell-Camp Manufacturing Ltd. placed a bid with the Canadian Commercial Corp. in May, 1982, for exportation of five, 13,000-litre liquid manure tanks and chassis.

The Hungarian agricultural agency, Agrotek, sent a list of equipment it needed for a new project, to various countries around the world. CCC asked several manufacturers for bids, and Bell-Camp's was accepted last month. Delivery is scheduled for next April.

CCC is a Crown corporation established in 1946 to help Canadian exports throughout the world. The firm becomes involved after foreign governments request its help in buying Canadian products.

The federal agency actually buys the goods from Canadian firms such as Bell-Camp, then immediately sells the goods to the foreign customer at the same price in a "back-to-back contract."

Peter Slykerman, co-owner and plant manager of Bell-Camp, said although the contract was not a large amount of money, "it is quite an accomplishment...to get our foot in the door" to the European markets.

The deal has also provided the firm with valuable experience in dealing with the CCC as well as Agrotek. "We understand there's quite a market there (in Eastern Europe)."

The firm normally employs 16 skilled laborers, such as welders and steel fitters but a recent layoff has reduced the staff size to 12 people.

Bell-Camp was formed in 1973 by Mr. Slykerman and two Putnam men, and began farm equipment manufacturing in 1976. The remainder of the company's business is custom manufacturing for local companies.

January and February are the busiest months, doing custom work for spring delivery dates.

Mr. Slykerman, who immigrated to Canada in 1967 from Holland, said "there is slow growth in the agricultural market" but his firm has managed to expand into the United States.

Again, this was accomplished by a federal government arm, this time Industry, Trade and Commerce, reaching out with advice and support.



Bell-Camp Manufacturing Ltd. have recently completed a \$67,125 deal with the Hungarian government for five liquid manure spreaders. Laborer Jim Johnson is busy working on one of the spreaders destined for the Eastern European country.

The federal ministry subsidizes Canadian manufacturers' costs for shipping equipment to trade shows as well as renting the necessary space at the show.

Bell-Camp has setup dealers and distribution points in various U.S. centres, and western Canada. In Ontario, manufacturers, including Mr. Slykerman's firm, sell direct to farmers, which he sees as a "hassle." The provincial market is "too competitive" and the firm prefers to wholesale.

With the recent high unemployment, there has been no problem finding quality skilled labor, a different-story from a few years ago.

Mr. Slykerman said there is no apprenticeship program in Canada for steel fitters (which is by trade), and the lack of adequate help forced them to establish the company's own training program at one point.

Although there is an abundance of skilled labor to choose from now, Mr. Slykerman said there is "definitely" a need for such an apprenticeship program in Ontario.

Even with the foot in the European and American markets, Mr. Slykerman does not see any expansion for the firm in the next three to four years.

Another possible bright note in the Hungarian deal is that the injection-system liquid manure spreaders purchased are mounted on chassis which are easily

interchangeable with other agricultural implements, such as a grain box on dump box made by Bell-Camp.

Mr. Slykerman said he was not sure if the Hungarians had that in mind when the deal was signed but he thought it was a good selling point for the future.

So far as Mr. Slykerman knows, Bell-Camp is the only Canadian firm to sell any goods to Agrotek, although there were some late bids put in last month.

Exclusive or not, this deal has helped out a local company on the international market in a big way, hopefully only the beginning of Bell-Camp's international dealings.

INGERSOLL TIMES
December 7, 1983

Literacy plan courts industry

By MARILYN SMULDERS
of The Sentinel-Review

INGERSOLL — A scrawled prescription. A written cheque. Instructions and safety information pasted to a piece of equipment.

For some, the above represent a major problem. Indeed the inability to read and write can mean being looked over when it comes to promotions or being unable to help out school-aged children with their homework.

Unionized plants in Ingersoll and Woodstock are being asked to consider participating in a program aimed at teaching basic literacy skills. BEST — Basic Education for Skills Training — differentiates from other literacy programs in that it will use materials relevant to the workplace. Fellow employees will also be doing the instructing.

"Those are the main selling points," said Debra Hutcheon, coordinator for BEST. The program, which received \$1.4 million from the Ontario Ministry of Skills Development to start up, is being run by the Ontario Federation of Labor. More than 60 plants in southwestern Ontario have already signed up.

Hutcheon admits she's a little surprised the response from industry and unionized employees has been so positive. BEST only received its funding this June.

Hidden disgrace?

"Perhaps illiteracy is not the hidden disgrace it used to be. People are realizing it's not always their fault and they're starting to open up to the idea of upgrading."

Illiteracy among workers may be costing industries plenty but there's no way of determining just how much in terms of dollars and cents.

"Because of the new technology today, trying to keep competitive is of utmost importance," said Hutcheon. "That's very difficult to do if they (the workers) can't read or write."

A recent survey by *Southam News Service* estimates 24 per cent of

Canadians are illiterate to some extent. On the factory floor, that percentage is probably higher. Long-term employees may have entered the workplace at an early age, sacrificing education to put bread on the table. Some industries may also have a large number of immigrant workers whose mother tongue isn't English.

In helping workers conquer their handicap, BEST will focus on reading, writing, math, technical skills exploration and communication. The instructors themselves will be volunteers picked from rank and file union members. Their training includes more than 100 hours of learning along with an additional 50 hours of upgrading after they've gained hands-on experience.

'Training sessions'

But in teaching, the instructors will attempt to eliminate all the jargon of a classroom. Thus students are referred to as "trainees" and classes as "training sessions."

"A lot of people have had memories of school," explained Hutcheon. "To make participants feel comfortable, we want to get away from the whole scene where if you didn't do well in school you were labelled stupid."

SENTINEL REVIEW

September 30, 1988



THE BIDWELL GARAGE at RR 4, Ingersoll is a heap of charred rubble after a destructive Wednesday fire. Jerry Bidwell and other

garage employees are seen planning what little work is left to do.

Bidwell vows he'll keep going despite fire's destruction

INGERSOLL — As he pulled into Jerry Bidwell's driveway, the truck driver's joke belied the sober state of the man whose business place was destroyed by fire 24 hours earlier.

"What's this, the unemployment line," the jestful driver asked the idle men who would normally have been working in Bidwell's garage.

But on Thursday morning, Bidwell's Towing shop was little more than a heap of charred, black rubble off Culloden Road, just south of the Ingersoll town line. An all-consuming 4½-hour blaze had gutted the 10-year-old, automotive repair garage, causing \$75,000 of estimated damage.

In a mixed gesture of humor and sympathy, the driver of the pet food, home delivery truck, offered Bidwell a complimentary bag of morsels for his dog, Guy.

Believing some bags of Guy's food may have been stored, and thus damaged in the garage, the dog-dinner deliverer satirically stood by his product: "It's unconditionally guaranteed."

RESCUED THE DOG FOOD

But, behold, one or two bags of the canine's chow was saved. In fleeing the fire, a panic-stricken Bidwell grabbed the closest objects he saw before rushing outside. Among all the

expensive equipment in the shop, what he actually rescued was one or two bags of Guy's chow.

"Glad to hear that you saved the good stuff, anyway," the driver chuckled.

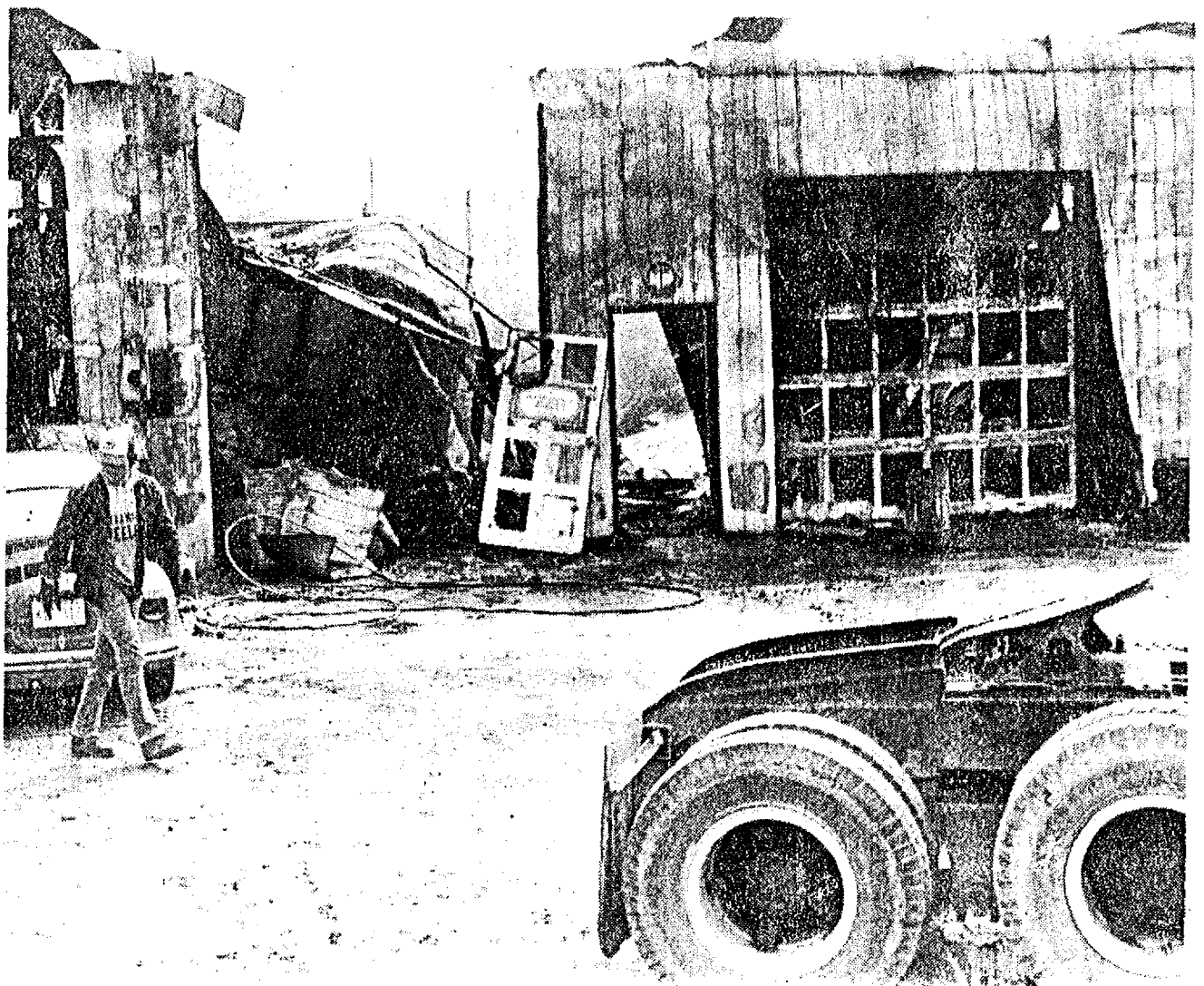
Bidwell's limited participation in this seemingly misplaced amusement, indicated the fire, though awesome it was, did not destroy him. Standing just metres from the ashes, he was determined to keep his business alive. "I'm gonna keep going. Got to."

Story and photos by Gabe Peracchia

Wednesday's disaster came abruptly, while Bidwell was welding a tractor part. He suddenly felt intense heat around him. "I looked around and everything was in flames. She just went off."

Three others, including his son, also fled the garage. Bidwell said he will most likely rebuild the shop at the same location. Fortunately, the building was insured.

Until then, he plans to continue operating at another, temporary location. "In the meantime, I might rent a building and keep the business going."



BRAD BIDWELL, son of the Bidwell garage proprietor, goes about doing what little work

is left after the shop was destroyed by a Wednesday blaze.

SENTINEL REVIEW

April 8, 1983

(page 2 of 2)

Fire linked to torch sparks

INGERSOLL (Bureau) — Fire officials blamed sparks from a welding torch for a blaze which destroyed a welding shop and mechanic's garage Wednesday. Deputy Fire Chief Fred Wilford of the Mount Elgin fire department Thursday estimated the loss at Bidwell's Towing, RR 1, Ingersoll, at about \$75,000. No one was injured.

LONDON FREE PRESS

April 8, 1983



Bidwell's Towing, R.R. 4, Ingersoll received \$75,000 damage April 6 when fire gutted the building. The fire started at 11:24 a.m. and South-West Oxford Township firemen fought the blaze for four-and-a-half hours before it

was completely out. Deputy Fire Chief Fred Wilford said three workers were in the building, and while they were welding something took fire. Nobody was hurt in the fire. The building is owned by Gerry Bidwell.

APRIL 13, 1983

APRIL 13, 1983

BIDWELL'S TOWING

INGERSOLL TIMES
April 13, 1983

Old business closing

New business in town

While one business closes, another opened as The Big Scoop opened its doors last Wednesday at 25B King Street West. Chuck and Carol Pembleton have opened the bulk food store in defiance of the economic situation.

"Actually the way the economy is, it makes sense to buy bulk" said Mr. Pembleton. "Food costs aren't going down. The only way to trim your grocery bill is to buy bulk when you can."

The business is a family affair with Mrs. Pembleton managing the store and their children pitching in to get things ready. One son will also work there part-time.

"Basically we carry anything that is in the grocery store except for liquids," he said.

Mr. Pembleton said bulk food stores are increasing.

"I'm in the food business myself, as a sales representative and bulk food stores have become more popular in the last year," he said. "I felt that this was something Ingersoll could use."

Mr. Pembleton said bulk food can keep prices lower, as 50 to 60 per cent of the cost of food is in packaging and advertising. He said all products will be available in the store, but should someone want a large quantity of a particular food, they could order it and would receive it within three days.

Mrs. Pembleton said she's had no previous experience in the food business. "I've heard a lot of grocery talk around the house. I hope that'll rub off on me," she said.

Wednesday's opening was "Right on schedule," according to Mr. Pembleton, although he said there

were times when it didn't look as if they'd make it.

The store hosts anything, literally, from soup to nuts. The goods are stored in clear plastic bins. Mr. Pembleton said people have expressed an interest in a store such as this.

"You'd be surprised at the number of people who travel to other locations to pick up food in bulk," he said. "People are really enthusiastic about the store."

Reward Shoe Store, located on Thames Street South, is closing its doors to the public at the end of the year. Josephine Howse, manager, said the building in which Reward is situated, was sold in June and the company leased it until the end of the year.

"The firm wants to go into malls and not stay in small towns," Mrs. Howse said.

"But business-wise, things have been fine."

Reward has been in Ingersoll since 1968 said Mrs. Howse. The company owns 165 Reward Shoe stores across the country.

Mrs. Howse has been employed by Reward from 1971 to 1976 and from 1980 to 1982. "I've asked to be transferred to Tillsonburg, but I don't know whether I will be or not," she said. All three part-time employees will be laid off.

"All the time I've been here the town has been very friendly," she said. "I hate to see the store go."

Wednesday Times

December 8, 1982

(page 1 of 2)

INGERSOLL TIMES
December 8, 1982

THE BIG SCOOP



Everything from soup to nuts can be found at The Big Scoop, a new bulk food store opening today at 25B King Street West. Here, Carol Pembleton scoops up some of the nuts, just one of a variety of items that can be found in the store.

INGERSOLL TIMES December 8, 1982

NEW FACE ON BUSINESS

Let's update commercial Ingersoll story

By PAULINE KERR
of The Sentinel-Review

INGERSOLL — There are plenty of changes to the Ingersoll business scene - new businesses, new names and new owners.

One recent addition to the local business community is Ingersoll Heating and Cooling, located on King East near the corner of Thames.

In operation since the end of May, with a June Grand Opening, Ingersoll Heating and Cooling does furnaces, duct work, heat pumps and central air, for residential and commercial customers. It's a Carrier dealership, and the name Carrier is the biggest and best in the field in North America, said manager Larry Parker.

Heat pumps are in big demand, especially for new homes, he said. But it can be very expensive to put in just a heat pump in an older home - with all the duct work in place, it's easier to put in central air.

The business is already expanding. Two crews (four people) are being hired in addition to the present five employees. All are certified refrigeration mechanics (which means they have to know heating as well as cooling systems, Parker noted).

As a grand opening special, customers are getting 15 per cent off

the regular cost of installing a system, plus a Honeywell electronic thermostat, not a standard feature.

Some of the more dramatic changes in the Ingersoll business community involve existing operations.

* The Big Scoop is once again open for business, after some major structural changes necessary for the new restaurant and lounge on the second floor.

Level II, scheduled to open mid-July, means Ingersoll people won't have to go out of town for an evening of dinner and dancing. Owned by Keith Jakes and managed by Randy Mereweather, the dining lounge will seat 150.

After enjoying roast beef, chicken and finger foods - roadhouse type fare, according to Mereweather, people can dance top 40s music, along with favorites from the 50s and 60s - because of the DJ, there's quite a bit of flexibility. Innovations such as the circular bar and up-to-date decorating scheme will make Level II promises to be popular among the young professional crowd.

Ingersoll Rental, located on St. Andrews Street near the Arena, is under new ownership. Don and Sharon Maltby added quite a bit of new equipment when they took over April 1. "We rent chain saws, concrete saws, jackhammers, pressure

washers - general equipment for construction," said Don Maltby. So far, there has been a "super response - business has more than met expectations."

L'il Dippers Donuts and Deli, 186 Canterbury at Highway 19, formerly Mom's Donuts, has a new look as well as a new name. Owners Dale

Brown and Gord Vandevooren felt it was time to "freshen up", according to Brown, and they chose to follow the trend in this type of business. The set-up means the customer gets served faster, compared to standard table service, and that's important when an estimated 60 per cent of the clientele is transient.

SENTINEL

REVIEW

June 24, 1989

BIG SCOOP

Big Scoop closing after 10 years

BY MIKE SWITZER

After nearly a decade of business in Ingersoll, the Big Scoop is closing its doors.

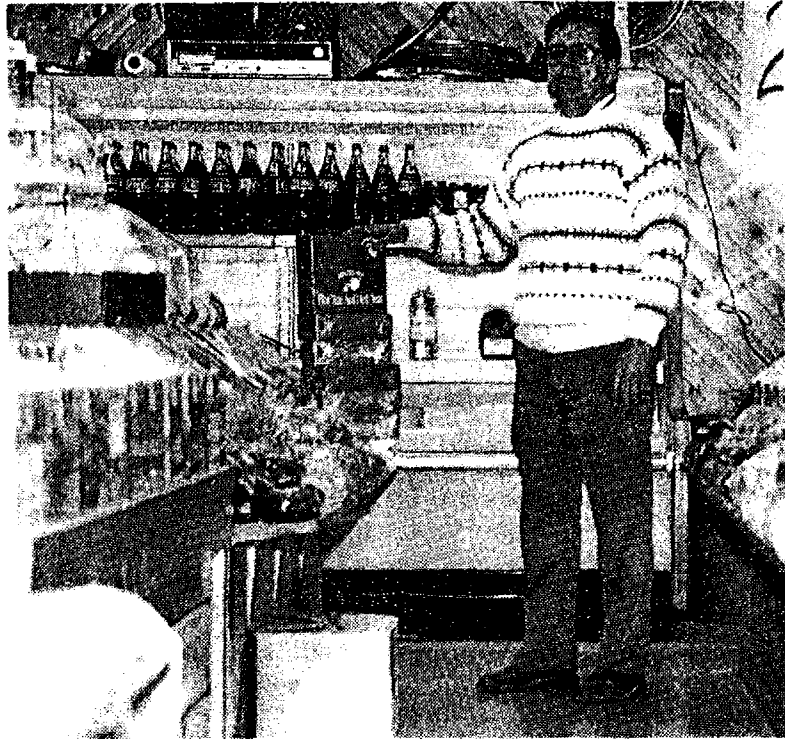
Owner Chuck Pembleton said business at the King Street West store has been declining steadily over the past two years, as increased competition from the big grocery chains drew customers from his family-run operation.

"Business has slipped since the big food chains started increasing their larger bulk-food sections," Pembleton said. "Although they don't carry near the extensive varieties that we do here, they took away the candy, snack food end of the business, which left us with spices and specialty baking products. Consequently, the high volume items of our business were lost to the chains."

Pembleton said he does not feel the decline in business to be a result of the current recession or a deteriorating downtown sector.

"I firmly believe that Ingersoll is no worse off than any other small town right now," he said. "Any business that relates to a need in the town would be successful in this location or any other."

Modelling his business after the original bulk-food business, Coyle's Food in Tillsonburg, Pembleton's store opened in 1981. He decided to go into business for



Chuck Pembleton stands between the rows of bulk foods he has been selling to Ingersoll customers for almost a decade. The Big Scoop will be closing its doors this Sunday. Pembleton said increased competition from the large grocery chains took away a good portion of his business. (Mike Switzer photo)

himself after a career as a sales representative for T. J. Lipton. The following year the operation was expanded to its present size. In 1987 Pembleton purchased the building.

The decision to close was made when Pembleton found someone to rent half of the area occupied by the Big Scoop. He said he hopes to locate a second party to rent the other half in the near future.

As for his future plans, Pembleton said he and his wife, Carol, will eventually retire on

their income from the building, although he has not made any firm plans for the immediate future.

"I don't expect to retire in the traditional sense of the word. I expect to find something to do when I feel like doing it."

The remainder of the store's inventory is being sold at clearance prices, with various items going for a discount of between 20 and 30 per cent.

The store is scheduled to close its doors permanently on Sunday.

Ingersoll Times
Mar. 20, 1991

Local agency settles for half of Big Scoop

INGERSOLL — The Big Scoop may be closing but at least half its doors will not be shut for long.

The office of the Ingersoll Centre for Developmentally Handicapped Adults will be taking over half the Big Scoop's King Street West location, centre executive director Lynn Kovacs said.

The Big Scoop is closing because of declining business in the last two years, owner Chuck Pemberton said. Half the bulk food store is already closed and the other part will follow suit following the taking of inventory.

The closed half is going through renovations and it will probably be ready for the new office sometime this week, said Kovacs.

The office is currently located at Charles Street West, along with the centre's living quarters for developmentally handicapped adults. The quarters are cramped and by moving the office out of the centre things should be more peaceful.

"It'll be nicer for the people here. The home will be quieter," said Kovacs.

An open house for the new office is planned following its relocation, she added.

Daily Sentinel Review
Mar. 20, 1991

Ingersoll Pharmacy sold to the Big V

Ingersoll Pharmacy is no more. The store was recently sold to Big V Drug Stores Ltd. and the new company officially took over two weeks ago. Although it would appear to be a case of 'out with the old and in with the new', from a small three-man owned operation to one of many pharmacies in a large Canadian-owned chain, the company's president Tony Crncich said such is not the case.

"Big V strives to keep the nostalgic meaning of the corner drug store for its customers while servicing the consumer's awareness of the need for low everyday prices," said Mr. Crncich. "Belonging to a vital community like Ingersoll and serving our customers well is what Big V is all about."

There will be no staff changes said the company's vice-president Mahlon Dyen, noting that all of the former owners, Borden Lynden, King Newell and Fin McDougall will remain with the company. He said Mr. Lynden will take over as the store's general manager.

"We are very happy to become part of the Ingersoll community, said Mr. Crncich. "Big V has always believed in civic support and the enthusiasm of the Ingersoll residents is definitely contagious."

He noted that although the store will maintain its Thames Street location, it will undergo construction and remodelling changes later this year. He said the new store will include many speciality shoppes, such as Pandoras Gift Shoppe, which will house a complete line of

home and gift items, the planation room, an indoor plant care centre, and expanded

greeting card selection called Sociability Card Shoppe, Baby's World, offering a full selection in baby needs and gifts and Picture Place, for photo processing needs.

Big V pharmacy considering move for building expansion purposes

BY KEN WILLETT

The south-west corner of Charles and the Oxford Street Intersection could be the site of a newly constructed Big V pharmacy in the not-so-distant future.

A presentation of the proposal was set before members of the Planning Advisory Committee on Monday night and was the topic of considerable conversation.

President of Big V Pharmacies Company Ltd. Tony J. Crncich, told members of the committee he would like to get the wheels turning on the operation as soon as possible. Mr. Crncich said the company "is concerned with leaving the main street of a small town" but suggested that availability of the parking this site would provide, "would be a great asset." He told the committee that Big V "would like as much visibility from the main street of town that the site could provide."

A drawing of the location of the proposed building, placed it at an angle only a matter of feet from corner lot lines. The proposal would provide between 46 and 48 parking stalls for Big V customers. Mr. Crncich told the committee that the company feels a vast amount of parking is a definite credit to the store.

Town Development Officer and Building Inspector Ted Hunt told the committee that the problem with the proposal as it exists, is the footage from the middle of the streets, involved. Under the present by-law, placement of the building would be required 50-feet back from the centre of Charles Street and 50-feet back from the centre of Oxford Street. The building would have to be moved to the south and to the west, in order to comply with the present by-law, he said.

The proposal asks that the building placement be allowed two-feet from the lot

line along Charles Street and angled slightly, from a point almost touching the Oxford Street frontage. This proposal would allow the building to be more visible from Thames Street and more likely to attract customers, according to Mr. Crncich.

A rough sketch of the site plan indicated three entrances to the site; two of these from Oxford Street and one at the rear of the proposed building, off of Charles Street.

Councillor John Finley suggested that "the Charles Street entrance may cause a real bottle-necking of traffic." Councillor Finley indicated that "with the parking in front of the Post Office, traffic is already a problem."

Councillor Finley asked if the company might drop the proposed entrance from Charles Street and Mr. Crncich indicated that the company could live without it, if they were required to eliminate it from their plan. Councillor Finley suggested that this would allow the building to be pushed back from Oxford Street and provide better traffic visibility at the corner. Mr. Crncich said that if the building was moved from its proposed location, 50-feet back from the centre of Charles Street a row of 24 parking spaces would be eliminated.

Mrs. Elizabeth Ottaway, a representative of the county planning board, suggested the 48 spaces allotted for parking, seemed high for a store of this nature. Mr. Crncich indicated that past experience with other stores has proved otherwise. He repeated that parking was of great importance to his company. He said the drug store has expanded to a degree where people are spending more than five minutes in the store, as was the case in the past.

Town Engineer Steve Kovacic told Mr. Crncich that the town has plans to expropriate about 50-square-feet from the north-east tip of the property in the future in an effort to construct better sidewalks at that corner. Mr. Crncich said this would pose no real problem and indicated he was willing to work with the town to get the best results and was willing to comply with any reasonable request.

The major concern with the proposal, expressed by the committee, was with possible traffic snarls.

Councillor Wayne Campbell said the town had purchased the service station across from the proposed construction site, in an effort to remedy the bottle-necking of traffic in that immediate area, and suggested the proposal might add to the problem.

Alternatives were weighed for their merit.

Suggestions made by the committee while it was hashing over ideas, included the possibility of traffic lights at the corner and the elimination of left hand turns from Oxford Street onto Charles Street in a westerly fashion.

The committee agreed that Big V has two avenues of approach with their proposal. The company can apply for a minor variance with the Committee of Adjustment or make application for a zone change. According to Mrs. Ottaway both means of approach would necessitate an amount of paper work with circulation and notifications, as well as appeal periods.

The committee agreed they would await a formal application from the company before dealing with the company's proposals and solutions to problems arising from the same.

(page 2 of 2)

INGERSOLL TIMES
February 15, 1978

Big V variance rejected

Sentinel March 21/78

INGERSOLL—Big V Pharmacies Company Ltd. has been refused a minor variance by the town's committee of adjustment which would permit construction of a 6,200-square-foot

store within two feet of the Charles Street property line.

In doing so, the committee has approved a recommendation by the town's planning committee to reject the 18-foot variance to the town's 50-foot setback requirement from the centre line of the road.

County Planning Commissioner Peter Atcheson said Charles Street has been designated in the draft county official plan as an arterial road and existing commercial uses on the south side of the street—IGA and the liquor store—have been set back the appropriate distance. The variance in setback on an arterial road would not maintain the general intent

and purpose of the bylaw and official plan, he said.

Building Inspector Edward Hunt also recommended that the variance application be refused.

The applicants have sufficient land on which to build and provide required parking, he said, and it would appear the variance is requested to meet the applicant's concern for more parking and visible exposure to the main street.

SENTINEL REVIEW
March 21, 1978



INGERSOLL TIMES
October 1, 1986

Bigham's ice cream parlour was a popular spot for Ingersoll residents during the 1920s, when this photo was taken. The light fixtures are the combined gas and electric type but the curved glass of the counters

display the well-maintained features of an earlier era. (Photo courtesy of Kent Schoultz)

BIGHAM'S ICE CREAM
PARLOUR

Moving into Mutual Street mall

The Daily Sentinel Review
October 18, 1984

Bi-Way quietly slips into town

INGERSOLL — By early next week, Bi-Way Stores will enter into an agreement with the owner of a Mutual Street mall to rent 7,000 square feet of space, according to store controller, Monty Kobrin.

An agreement in principle has been reached but the final deal hasn't been signed yet because of a "technicality." It should be completed within a week, he said.

The mall is owned by

Landawn Shopping Centres Ltd. of Mississauga. President Jerome Sprackman said the chain store will occupy all the empty space in the mall sometime next March.

The news caught town development officer Ted Hunt by surprise. "I didn't know anything about it at all. I don't know what's going on."

The only thing Bi-Way is required to do is to pay \$250 for a transient traders

licence before opening its doors. The fee is held in lieu of business tax until the first installment, at which time it is credited towards the company's tax.

"It certainly will mean a vacant building has been filled, and an increase in taxes and employment," Hunt said.

According to Kobrin, the store will "appoint a manager from out-of-town but we would look to employ trainees and assistants from in town."

Six full-time staffers and 25 part-time workers will also be hired.

Bi-Way has one store in Tillsonburg, and opened another new store in London this week. Attempts by

Bi-Way to locate in an east-end Woodstock location fell through earlier this year when city council turned down a rezoning application by Sprackman's company.

**BIG '4' MOVIE
WEEKEND**
NEW
Romancing the
Stone
Splash
Against
\$10.95

Two businesses coming to Ingersoll

Two retail chain stores plan to open in Ingersoll in the near future. Super X Drugs, a discount drug store and Bi-Way, a family discount department store, will both be opening stores in town.

Super X drugs will locate in the old Pro Hardware store on Charles Street West. Debbie Baker, advertising and marketing co-ordinator for the chain, said the store is scheduled to open February 27.

Mr. Delaney, an Area Manager for Bi-Way, confirmed that the chain would be opening a store in Ingersoll, but he said he was not aware of the location. He said the opening date would be this spring, but that the date would not be released until approximately two weeks before.

Ms. Baker said that the Ingersoll opening is part of a rapid expansion for the Super X chain.

"We tend to be a neighborhood-type community-oriented store. Ingersoll is a

community oriented city," she said.

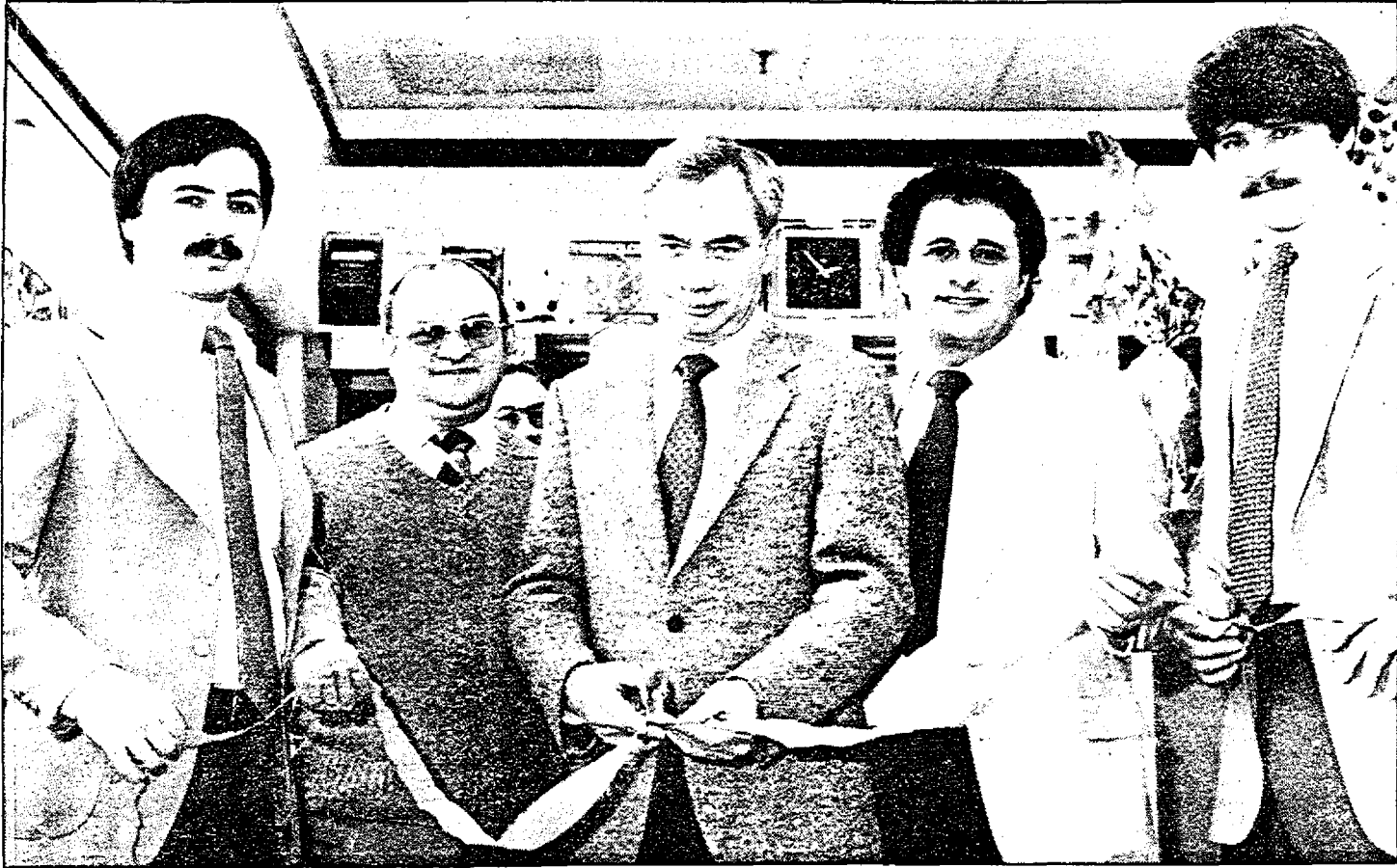
The chain now has 67 stores in Southwestern Ontario. They have already opened two this year, and have plans to open another 10. The stores are franchised outlets, and most are located in plazas or malls.

Ms. Baker said they will be hiring roughly 19 full and part-time people, including manager and a cosmetician.

The store will carry cosmetics, health and beauty products, and prescriptions and other sundries are available.

Bi-Way is also an expanding chain, with 134 stores, most in Ontario, with a few now in the Maritimes. It carries a wide range of goods, from clothing to household items, toys, health and beauty products and cleaning products.

Company officials were not available to give any details on the size of the store or the number of people to be hired.



Bi-Way, a discount department store chain opened in town last week and Mayor Doug Harris was on hand to cut the ribbon at the official opening. Also in the picture, from left to right, are Morris Bianchi, Bi-Way's district supervisor, Stan Champeau,

president of the Ingersoll Chamber of Commerce. Mayor Harris, Vince Adamo, Bi-Way's area supervisor, and Alex Cuz, store manager.

Closely Linked to Industrial Life of Area

By Stanley J. Smith

The recent announcement that the Government intends to curtail further amalgamations of breweries mentions that one of the firms previously absorbed was the Bixel Brewing Company, of Brantford. This fact recalls that this old firm was at one time, closely connected with the industrial life of Oxford, Middlesex and Brant counties.

In 1847 great uneasiness prevailed in the principality of Wurttemberg over the action of Prince Wilhelm of Prussia endeavoring to unite the Teutonic states into one nation to be known as Germany. If this unification were successful it would mean conscription of the Saxons, Bavarians and Wurttembergers . . . a pastoral people . . . into the armed forces of Prussia.

Started Migration

Many of the wealthy and educated citizens of the southern principalities could visualize this condition and made immediate plans to migrate to North America to avoid compulsory military service. Most of the migrants went direct to the United States, but several parties settled in Canada West in the Long Point district, Oxford, Perth and Waterloo townships. In East Zorra settled a family of Bixels consisting of Maximus and Sophia Bixel, their two sons, Matthew, age 18; Leonard, age 17; and one daughter, Florence, age 15. Two old historians of Ingersoll differ on this relationship. One, Clarence Brown, maintained that the youngsters were children of Maximus, but a Miss Mary McCaskell, claimed that they were nephews and a niece and they did not arrive into Canada until 1858.

Max Bixel was a master brewer and his object in settling in Zorra was to experiment with the growing of hop vines, grape vines and Bavarian barley and eventually engage in the winery and brewing business.

First Brewery

In 1848 Max Bixel constructed his first brewery in the village of Oxford (now Ingersoll) and it was operated until about 1851 when it was destroyed by fire. At the inaugural meeting of Ingersoll's first village council, January 1st, 1852, Max Bixel appeared before the council and complained of cattle wandering upon his premises and indulging in a feed of brewers' grain. He did not mind this, but the cows slept

off their "jag" on the malt house floor.

In 1935, the late Clarence Brown, celebrating his 93rd birthday informed this writer, "When I was about eight years of age I earned my first sixpence . . . which was a lot of money in those days . . . from Mr. Bixel and my job was to protect the wooden pipes from the cattle and swine when they passed the brewery on their way to the Thames River to drink and wade. (Note: The wooden pipes were hollowed out bass wood saplings and used to convey water from the Parkhurst woolen mill springs located about 500 yards west of the brewery.) Mr. Brown continued, "The brewery got burnt down and I believe that Mr. Bixel returned to the Old Country and gave the business to his sons and after the new brewery was built they operated it for many years.

Later, some of the property was sold to the old gas company. Within a thousand yards of the brewery were four churches: Knox on the east; Erskine on the west; Wesleyan Methodist on the south; and the John Street Mission on the north. When the gas company commenced operations the adherents of all these churches claimed that the stink of the escaped gas fumes were ten times worse than the smell of Dutchie Bixel's fermented mash!"

In 1858 Adam Hunt built the new brewery and it was turned over to a firm which was for many years to be known as L. & M. Bixel until 1875. In 1861 the Bixels introduced lager beer for the first time in Canada and it was known and sold under the brand name, "The Wurttemberg Arms" with an engraving of the shield on the label.

Horticulturists

The two brothers adopted a strange hobby in the early sixties. They would go out to the surrounding woods in North Oxford Township and dig up good size sugar-maples and haul them into town. The same evening they would transplant these saplings fronting the sidewalks and all of the beautiful maple trees on Thames, Charles, King, Wellington, Canterbury and Oxford streets, growing today in Ingersoll are a monument to Bixel the brewers.

In 1862 Leonard left Ingersoll for Vienna, Austria, to attend the Brewers' Congress and upon his return the firm advertised

Bixel Brewery

"First Bixel Brewery, Built in Ingersoll, Closely Linked to Industrial Life of Area"

that they were going to feature the light beer which was then known as lager. While in Europe he visited Stuttgart, Wurttemberg, and he gave a talk to the St. James Sunday school children upon the ancient and new castles of Stuttgart and he showed lantern slides of this ancient city.

There was not one church, society, lodge, and especially the poor, who did not benefit from the generosity of the Bixel brothers. Hundreds of slaves were coming into Canada West from the slaves states, and at the same time there were many Oxonians migrating to Kansas and Nebraska. The Canadians invariably held an auction-sale with their bulky goods and according to Miss McCaskell the Bixels bid this furniture in and presented it to the slaves with no strings attached.

By mutual consent, in August, 1875, the partnership was dissolved and Matthew decided to

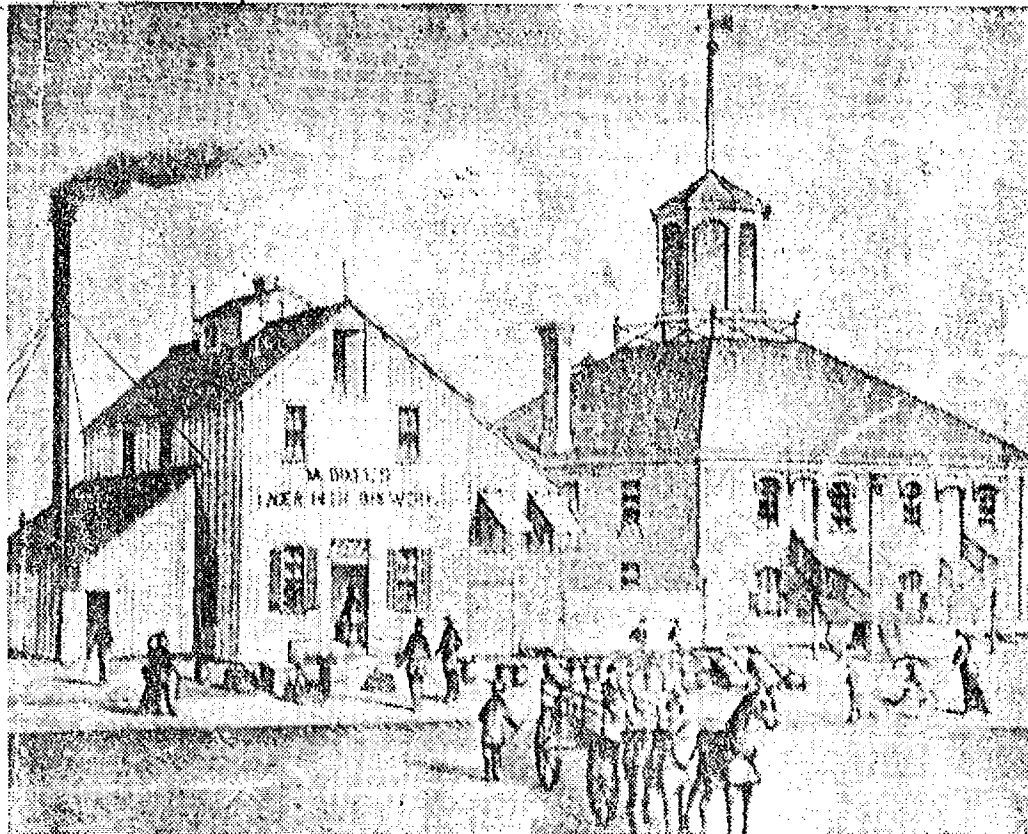
move to either London or Strathroy and engage in a brewery of his own. In the meantime, Leonard took his son Charles into partnership under the firm name of L. Bixel and Son. Never in the history of Ingersoll was ever held a complimentary dinner which excelled the one given to Matthew Bixel upon his removal to Strathroy. Every church, fraternal lodge, civic officials, politicians, merchants and industrialists gathered to pay their deepest respects. The dinner lasted from 6 p.m. until 2 a.m.

Mayor Sorley, in his opening remarks to the packed crowd in the McMurray House dining room, said in part, "Our friend Matthew wishes to commence business on his own account, so one day last week he attended an auction sale of the steam brewery at Strathroy and purchased it with the intention of carrying on the brewing business at that place. Of course, this necessitated the removal of Mr. Bixel from

among us, an event certainly regretted by every person here. There cannot be anyone acquainted without having the most friendly feelings toward him. Since he came to Ingersoll many years ago he has always been known as an honorable gentleman in the strictest sense, enterprising in his business and always living and acting towards his fellow townsmen in such a manner as to be held in their honest esteem. Mr. Bixel was our best citizen and we can assure the people of Strathroy that their town gains largely by Ingersoll's loss."

Strathroy Plant

Upon arriving in Strathroy, Mr. Bixel renovated the old steam brewery on Caradoc street. He went in for ale and porter and was supplying many London hotels with his product in spite of the competition of the two largest brewers . . . Carling and Labatt.



The steam brewery of Matthew Bixel, Strathroy, is shown here as it appeared in 1875. In 1877 special equipment was installed for the sole manufacture of lager beer. The Bixel brothers were one of the first firms to introduce this beverage in Canada. Engraving from Historical Atlas of Middlesex. H. R. Page, Toronto, 1876.

Boniface sells business

Yesterday.

It was a time of personalized service. A time when merchants knew all of their customers; when both customers and merchants had time to sit and chat while sipping soda from short glass bottles waiting for their orders to be filled.

"Back in those days, we use to bring out a plug of tobacco and chop it up for our customers right there," he says, lowering his elbow on to the counter top. "With everything pre-packaged today, it's hard to maintain the personal touch with the customer."

He winces as a transport truck roars past the store. "Now, you hand them a package, they hand you the money and that's that."

Alf Boniface misses the "personal" touches that were once so much a part of his business. He misses the slow paced atmosphere, lost to yesterday, and the chatter of customers who had time to sit and talk.

After a lifetime in this community and 32 years as proprietor of Boniface Tobacco and Confectionary, he has sold his store to Douglas and Merna Ledgley.

Everyone knows Alf Boniface. Whether it was to mail a letter, to pick up your favorite newspaper, to buy a package of cigarettes or just to relieve that craving for some salted peanuts, Mr. Bon-

iface was there to see that you got what you wanted.

Although Mr. Boniface may feel that the personal service once offered is now a thing of the past, this reporter can remember many of the special extra touches.

You can still go into the store and watch a youngster's eyes light up as Mr. Boniface heaps on an extra scoop of ice cream. You can still see the smiles of delight when he adds a few peanuts tipping the scales in a customer's favor.

I tend to think that although the old days may be gone, that personal service has still remained.

Born and raised in Ingersoll, Mr. Boniface went to work for George Beck Jr. after completing his education at Victory Memorial School and the local high school. During his three years of working for the Becks, Alf married Isabel O'Liari of Ingersoll in 1938.

A few years after his marriage, he was sent overseas to serve in the Canadian Army. Upon his return from World War II, Mr. Boniface bought out George Beck's retail store in 1946.

Boniface's establishment began as George Beck's cigar store back in 1884. One look at Harry Whitwell's early sketches of the main street will show you it was located approximately where Allen's Men's Wear is now. Over the years

George Beck Sr. and his son George Jr. expanded the business into a wholesale and retail division, grandson Ralph Beck now runs the King Street wholesale store while Alf owned and operated the retail store.

Starting out primarily as a cigar store, Mr. Boniface gradually expanded to include newspapers, magazines, cards, candies, soft drinks and ice cream products.

In 1963, he moved to his present location across the street to where the old Walker's Department store used to be. He also became district governor of the Y.M.C.A. in that year and directed and assisted with project leaders from Woodstock to Windsor for two years.

When Coyle and Greer Awards Canada first started, Mr. Boniface rented his upstairs warehouse to them for two years, until they became established in their present location. About that same time in 1967, he took on a part-time job as a school bus driver for the next three years.

Although some may picture a bus driver as a worn and haggard nervous wreck clutching for aspirins after his daily run, Mr. Boniface said he enjoyed driving a school bus.

"Once you let the kids know at the start of the year just who's boss, you won't have any problems," he said.

In 1970, a postal service was added at the back of the store.

Asked about his most pleasant memory in all his years at the store, Mr. Boniface says, "It was just a couple of weeks ago, on June 4, when my son and daughter, Ralph and Mary, held a surprise fortieth anniversary party for Isabel and I. I am very grateful for all the friends and relatives that dropped by to wish us well, and to the many long-time customers who dropped by at the store to congratulate us.

Mr. Boniface will continue working at the store in the postal department.

He cups his chin in his hands and gazes out the store window, as if reminiscing his years at the store. A youngster disturbs his thoughts as she presses her nose against the glass window of the candy counter.

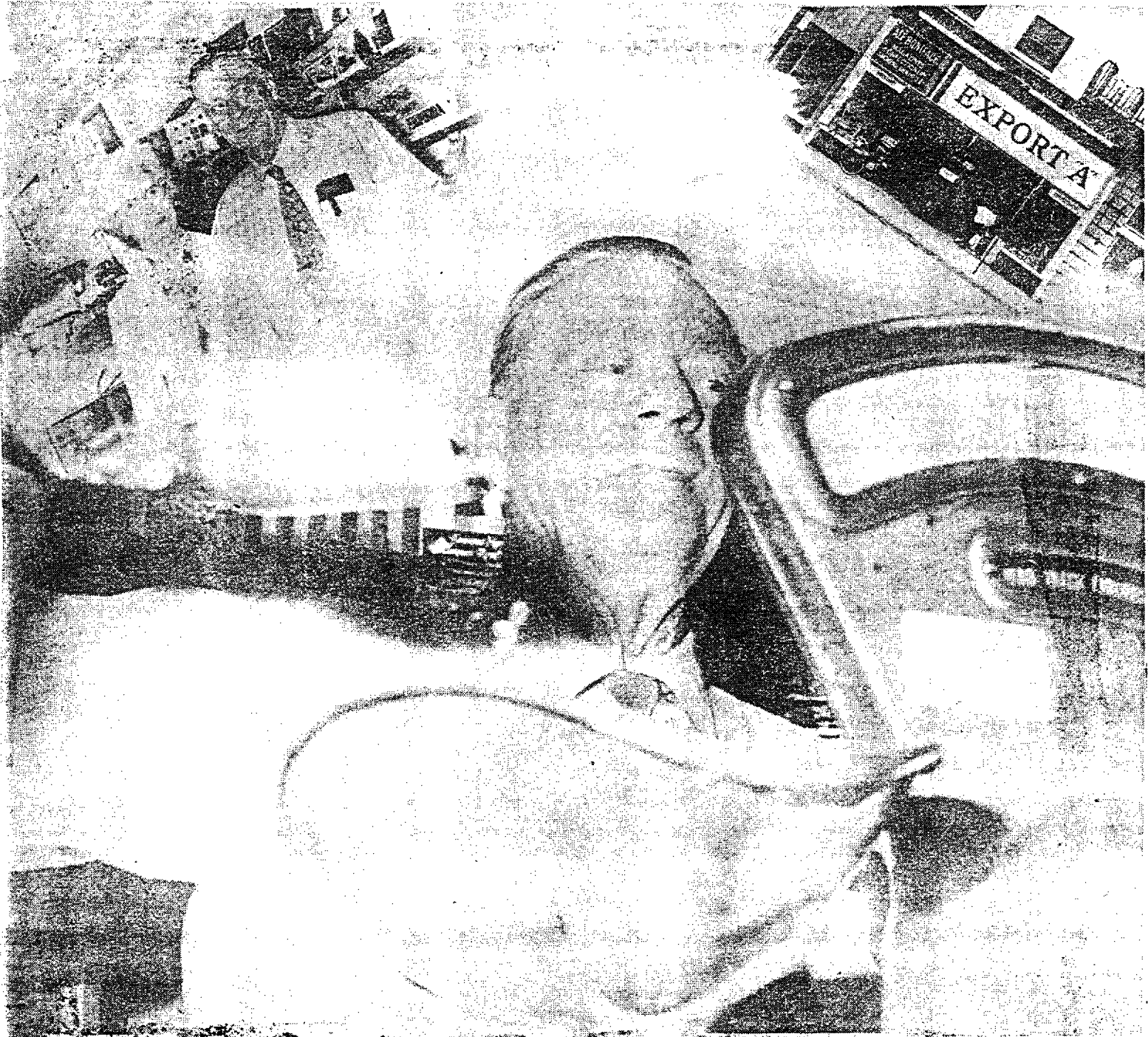
"Yes"?

"Could I have a vanilla ice cream cone?" she asks, her fingers clinging to the top of the counter.

He scoops the ice cream into the cone, adding a small extra scoop.

Who says that personal service is a thing of the past.

INGERSOLL TIMES
JUNE 21/78



After 32-years in business, Alf Boniface has decided it's time to hand over the business to someone else. He recently sold the business to a local couple. Memories of his years at the store are too plentiful to count. The good times, the hard times, the old times...all are precious memories today.

(page 2 of 2)

INVESTOR TIMES
June 21, 1978

ALF BONIFACE
7/1/78
JUNE 21/78

BONIFACE

From Sheet of Tin To a Can of Milk

This is the first of a series of articles being written by Tribune news editor, Alan Havard, on Industrial Ingersoll. Each Thursday The Tribune will publish another story in this series, bringing into your home the industrial story of your town.

(By Alan Havard)

If you were to ask, "What is the story of Borden's?" it would be this. From a sheet of tin to a can of milk in less than an hour. And that is no more, no less, than the truth.

At one end of the scrupulously clean plant on King St. West, the milk arrives in 80 lb. cans. At the other end is a large stack of strips of sheet tin. Somewhere in the middle the two meet, after going through dozens of processes and travelling endless miles of production belts, and emerge as the familiar cans of Borden's milk in their red, white and blue label, neatly packaged in boxes of 48.

Not from the time the milk arrives in the farm trucks or the gleaming tin sheets, from which are made the cans, go into the punch presses, does a human hand touch them. The processing, sterilizing, packing—even the inspecting—is done by machinery, and the first time the cans are touched by hand is when they are unpacked at the grocer's store.

Huge Tanks

The milk arrives from the farms in the familiar 80 lb. milk cans and is loaded onto a roller belt which carries it into the plant. Inside, it is tipped from the cans into a holding tank and butterfat tests are taken of each farmer's milk.

The cans are sent, still on the belt, through a steam sterilizer, and then back out to the waiting truck whilst the milk is pumped into huge storage tanks to wait the first stage in its speedy journey into a can of evaporated milk, or a squat tin of condensed milk—maybe even malted milk, chocolate malted milk, or Hemo, (a special Borden vitamin-packed product).

The three storage tanks, made of stainless steel, each hold around 42,000 lbs. of milk. As each one is emptied, a workman goes inside the tank and scrubs and sterilizes every inch of the huge interior before the next load of milk is pumped in. In case you are still wondering just how big they are, imagine a tank 525 times the size of a farm milk can. That's how big those storage tanks are.

Incidentally, if you think that's big, wait till you read about the gigantic tanks that hold the finished milk before it is put into cans. They hold around 200,000 lbs. of milk apiece!

From the storage tanks the raw milk is pumped to two ten-foot high machines that look like huge inverted cones of stainless steel (everything that has contact with milk is made of stainless steel). These machines, or double effect pans, as they are called, draw the water from the raw milk by a steam and vacuum process, heat it to around 200 degrees and then pump it down to a homogenizer under 2,500 lbs. pressure into a cooler, and then to the larger tanks where it waits till the next day for canning.

The daily output of the plant is between 125,000 and 200,000 lbs., and on occasions has jumped as high as 300,000 lbs. Since a pound of milk is roughly the equivalent of a pint in a bottle, the amount of milk that flows through the miles of pipe in Borden's each day can be imagined. It would be enough—even on the smallest of those totals—to give 20 pints of milk to every man, woman and child in Ingersoll. That in one day!

There, too, of course, is the answer to many people's question of 'why don't Borden's bottle milk?' The quantity of milk that they handle would drive every dairyman for miles around out of business.

Why The Vault?

Practically the first thing a person sees when entering the plant is the vault. A sturdy, fireproof room of cement block, with a massive door, it commands respect and gives you the feeling that at least the Crown Jewels must be in there.

Actually what is in there are three or four cans, looking for all the world like maple syrup cans, and a pair of fine-weight balances.

That is all, but each one of those insignificant looking cans carries a price on its head. A price of over \$5,000.00!

The vault is where Borden's keep the vitamins which go into the milk while it is being processed. As Jack Cole, assistant plant superintendent, remarked while showing this reporter round the factory, "They are pretty valuable stock, and we wouldn't want to lose them. The vault is for fire protection mainly, because who'd want to steal vitamins! Any firm using them wouldn't buy from an unknown person anyway!"

18,000 Cans an Hour

If he isn't used to it, the first time a person sees the tin shop he is a little dazed for a moment. He stands frantically trying to recall what he could have eaten to suddenly make him dizzy.

The clatter and racket of thousands of tins rattling at a furious clip along overhead belts bursts on him without warning as he steps from the peaceful tranquility of the room where hundreds of packing cases are stored.

There is something very fascinating in standing and watching all those silvery cans flying across the ceiling above one's head. Every one of them seems bent on getting as far away as they can in the shortest

possible time.

At first, when they start on their frantic ride, they are just harmless strips of tin sheet. Then they are fed into two big punch presses that thud away, cutting out the tops and bottoms of the milk tins, leaving a small hole in the center of the tops, through which the milk is later poured before they are finally sealed.

Two fast-moving belts carry the thin circles of tin from the presses, whirling them along over the long machines that turn out the bodies of the cans.

Once again, it is as narrow sheets of tin that they start their journey in the air. First cut into strips the size of a can, the bodies are then rolled by the machine and fed under jets of flame that heat them, and from there under an automatic soldering iron. They finally emerge at the other end of the machine as neat, glittering cylinders and are whisked away into the air by mere of the swiftly-travelling belts.

Their next stop is at a bulky machine, whose most noticeable feature is a huge wheel onto which the cans fit. The tops speed into one side of the wheel and the bottoms onto the other and out they flash as semi-finished cans with the tops and bottoms crimped into place. It is here that the first of the automatic inspections takes place, and the cans, as they speed on their aerial way, are fingered by metal rods. If any can is without all its parts the finger pushes in, stops the machine and sets off a raucous buzzer that harshly summons the workman to come quickly, remove the offending can, and let the process continue.

Through another automatic soldering machine, which secures the tops and bottoms, and there they are—silvery flashing tin cans.

Borden Co. Ltd.
"From a sheet of tin
to a can of milk"

The Final Stages

For a while their ride in the air is over and they flash down towards the floor, eventually to disappear through it on their way to the filling room.

Here again, are endless belts to carry the cans to and from their destinations.

Whoosh! Down they come towards a wide, squat machine and on to a big, circular platform. Down onto the holes in the tops descend twenty or thirty nipples and the milk starts running into the cans. Around the other side of the filling machine they are gently stroked by another automatic soldering iron, and they are fully sealed.

Then, off into the air they are whisked again, until they are brought down and submerged in a long bath. Any with faulty cans start bubbling whilst under the water—and out they come as rejects.

Then away they go again, merrily flashing along yet another conveyor belt, until they reach the ovens. Here, and only here, are the cans slowed down. For about twenty minutes they are carried slowly through the steam-heated ovens and the temperature is gradually raised to a very hot 150 or so. The heat causes them to expand, and also ensures good milk. Here again, another inspection is waiting for the cans. The heat, causing the milk to expand, blows out the tops and bottoms of the cans and as they pass through a big wheel those with faults, that have not expanded as they should, drop off the wheel—which is, of course, too wide to hold them—into the hands of a waiting workman who promptly rejects them too.

They are getting on towards the final stages now, but there is still another inspection. This one the complete reverse of the last one. As the cans are cooled down from the heat of the ovens, they contract back to their normal flat tops and bottoms. Some of them, faulty ones that have somehow slipped through the previous mechanical inspection, again are thrown out—this time because they are too big to fit the wheel.

From there they are carried into the packing room, finishing their overhead whirl as they are carried to a long machine that first gums the side and then rolls them over the Borden's labels. Then into the cardboard containers, and they are carried away to the store rooms, to await shipment.

It's quite a procedure those milk cans go through and when you stop to think about it, the price of a can of milk isn't very high, at that.

From a sheet of tin to a can of milk in less than an hour, and untouched by anyone.

TRIBUNE

October 19, 1950
(Page 2 of 2)

Ingersoll Plant Was Start Of Borden's in Canada

"From a sheet of tin to a can of milk in less than an hour and untouched by anyone," was the way a Tribune reporter described the work carried on by the Borden Co. a few years ago. Built in 1899 by the St. Charles Condensing Company, the Ingersoll plant was purchased by Borden's—its first Canadian factory. The plant was about half the size it is now and employed 25 or 30 men and 8 or 10 girls.

In 1949 the Borden Co. celebrated its 50th anniversary in Canada. Among events in the celebration was a special radio broadcast. Guests of honour on this programme were James G. Milne, superintendent of the Ingersoll plant, and then, Borden's oldest employee, (Mr. Milne is now retired), and Byron G. Jenvey, one of Borden's first Canadian producers.

The plant is still situated in the same position on King St. West. Their work is the processing of milk into evaporated and condensed milk, malted milk, chocolate malted milk and Hemo. Today there are 60 working in the plant. The actual Borden business is Canada-wide and employs over 3000.

In the "River of Milk" (Borden Co. Ltd., 1949), the Borden Co. states: "While the Borden Co. in the United States dates its birthday back to 1857—in Canada we date our start from the commencement date in Ingersoll, Ontario, in 1899, of the first plant we acquired in Canada."

Ingersoll can be proud of the fact that this Canadian Company recognizes this century-old town as its birthplace.

Plant Prepares Many Kinds Processed Milk

No, not all the milk produced for the Borden Company of Canada comes from "Elsie the Borden's Cow" nor does it all come from her family of jersey's. Milk from all types of dairy cows is shipped to the Ingersoll plant located on King St. west, where 350,000 pounds is processed daily. There is enough equipment to handle 500,000 pounds in the spring season.

After the last garrison troops of the British Army left Canada following the trouble with the Indians and Metis under Louis Riel, the first Borden's plant was established in Canada... a condensed milk factory at Ingersoll, Ontario. That was in 1889. Now from the enlarged plant which operates on two shifts, is sent out powdered skim milk, instant powdered skim milk, sweet cream, evaporated milk, sweetened condensed milk, natural malted milk, chocolate malted milk, hot chocolate powder and partly skimmed milk. They also make their own containers to the extent of 150,000 evaporated milk cans a day.

Milk is received from the area farmers in eight-gallon cans or from their own receiving stations located as far away as 75 miles in 36,000 pounds in large tank trucks. Upon entering the plant the milk is graded for government standards and tested for butter fat content. The farmer is paid in accordance with the percentage of butter fat... average is 3.5 percent.

NEW PRODUCT

Just three months ago the local company began the processing of a new instant powdered skim milk. Presently the market is with Quebec, Ontario, and Manitoba but the company officials expect the popular product to be shipped all over Canada.

Milk is cooled to temperatures of 40 degrees and placed in storage tanks to wait for processing. It is separated in one of four cream separators which have the capacity for 10,000 pounds of milk per each hour.

A product of the separation, cream is pasturized and sold to sweet cream fluid sales, soup

companies, or sent to another Borden branch for the making of butter or ice cream. Frequently it is frozen for ice cream trade during the off-season of milk production.

Skim milk, the other product, is condensed in an evaporator before it is passed through a spray process for drying into a white powder. The dried skim milk powder is then "instantized" in the new instantizer. The final product is the instant milk powder which is automatically packaged by equipment to one, three and 10 pound sizes.

This product is processed in the new addition to the building which employes 110 workers. Other products are processed in similar methods.

EVAPORATED MILK

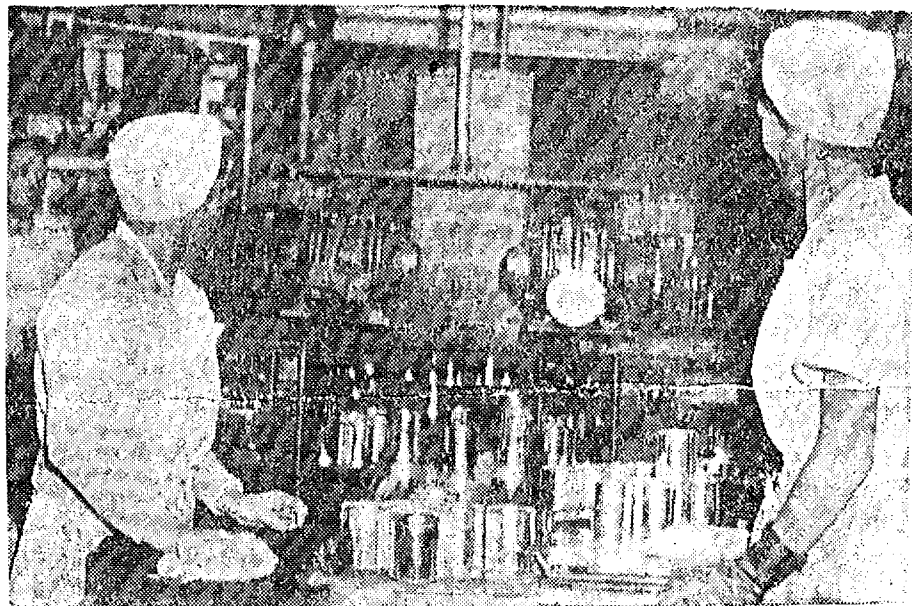
To evaporate milk, it is placed in an evaporator where it is condensed until nearly twice as heavy as fluid milk. The fluid is then standardized as to butter fat and other solids in the following process. Tins made in the upper story of the building are sterilized before the milk is poured in 16 or six ounce quantities. They are then ready for shipment.

The enlarging of Ingersoll plant was undertaken to permit installation of new equipment to handle production of a Belmont plant. Belmont is relieved of milk drying activities, but now that plant handles the manufacture of ice cream for all Ontario markets.

Changing trends in food distribution indicated that a review of marketing procedures and methods was needed. A firm of management consultants studied the

effects of combining certain food operations. Cheese and food products division were joined together January 1, 1958.

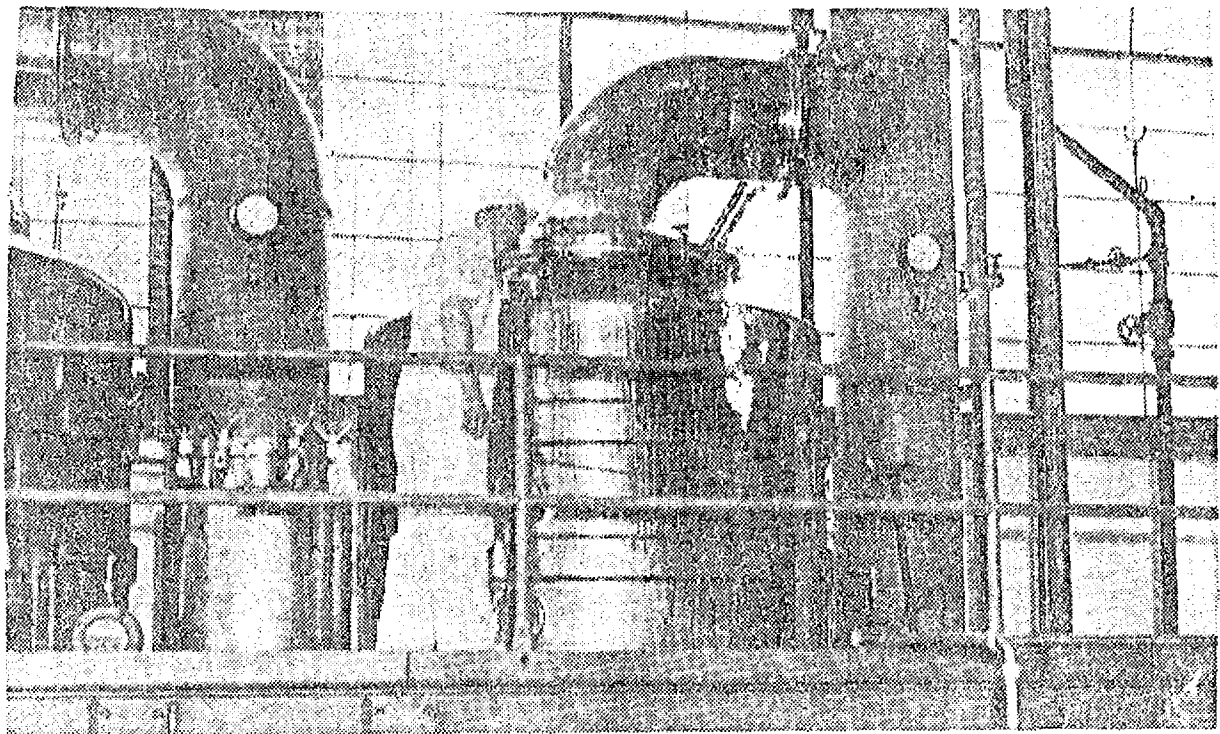
Besides the fluid milk products and food products coming from Ingersoll, cheese operations, chemical, ice cream and other special products are produced by the company with 48,537 stockholders. The local company is operated by superintendent O. R. Knott and assistant superintendent, R. D. Hull.



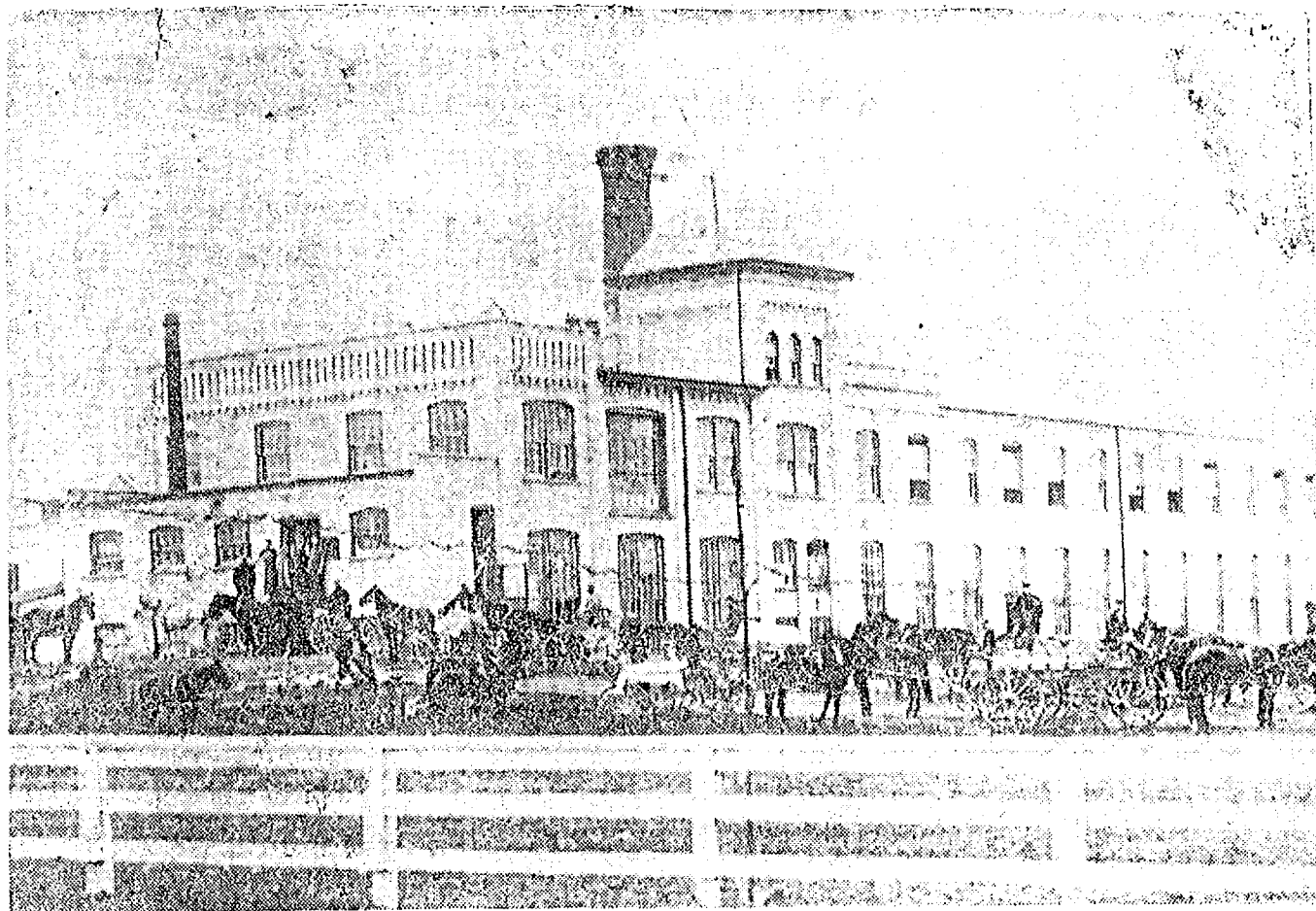
MRS. G. SAVAGE, MISS C. McLELLAND WATCH CANNING



LLOYD HAYCOCK CHECKS PACKAGES FOR WEIGHT



HOWARD MEATHERELL CHECKS MILK CONDENSING PAN



MILK DELIVERY DELUXE

The Borden Milk Company in Ingersoll, located on King Street west was the gathering point of many area milk producers who each day brought supplies to the company by horse and wagon. The plant shown here, still stands and is used. When the picture was taken early in the century, it was known as the St. Charles Condensing Company.

Sentinel Review
October 28, 1965



Borden Co.
King Whiting St.
(St. Charles Condensing Co.)

BORDEN COMPANY MARKS JUBILEE

Ingersoll
Borden Co.
Times
July 8 '69

The year was 1899. In the town hall the audiences were weeping their way through "Uncle Tom's Cabin". Mayor Tom Seldon was being petitioned by local doctors who maintained it was their right to ride their bicycles on the sidewalk as being the fastest route to their patients.

There were no aeroplanes, no automobiles, no radios and no tankers to haul milk. A bread war had brought loaves down from six cents each to one and one half cents and Canada had only five million people.

In that year 1899 the St. Charles Condensary out on King West opened for business. Without fanfare, probably without realizing the tremendous impact it was to have on shaping Oxford as a dairying county, this small condensary was destined to become the starting point for the great Borden Company Limited in Canada.

There on opening day with his father's democrat and a bay horse Dan, between the shafts, was Ingersoll Collegiate student Byron Jenvey.

The morning was bright and sunny; the weather dry. Mr. Jenvey recalls it was dry because he took a shortcut to school that day and crossed the river flats without wet feet.

MANY BENEFITS

With the coming of the Condensary to Ingersoll, farming in the district was revolutionized. Cows which formerly had been allowed to go dry during the winter became part of a year-round productive herd.

Farmers became dairymen, learning about sanitation and feeding. The dairy farmers found milk producing brought in more money and with it improved conditions on their farms.

The "tin cow" -- milk in cans -- had come to Ingersoll.

GAIL BORDEN

Milk entered the Borden picture in 1851 when Gail Borden was moved by the tragedy of sick and dying children on a boat coming from England. The ship's two cows had become sick and their milk was subsequently fed to the children on board with dire results.

Five years later, after fighting to establish his claim as the originator of the process, Gail Borden was granted patents for the evaporation of milk. The "tin cow" came to the United States in 1857. Canada had its start in Ingersoll in 1899.

PROVIDED CANS

The St. Charles Condensary provided the farm milk producers with free milk cans, each to hold 68 pounds of milk. The cans had recessed tops into which blocks of ice could be packed to keep the milk at the mandatory temperature of 58 degrees or under.

The town council had purchased the land for the company to locate and furnished them with a source of water supply. The reservoir located in a bush two miles from the plant, is still in use today.

Gone now is the milk can with the recessed cover in which the farmer packed ice. Gone is the democrat wagon and the horses, many of them not matching the temperament of Byron Jenvey's docile Dan but instead with the tendency to run or rear when the jets from the steamy can-washing machine whooshed above their ears or the clanging of the can-making apparatus smote their eardrums.

SIXTY YEARS

Today, sixty years later, Bordens in Ingersoll is celebrating its jubilee.

Sleek silver tankers draw in the milk. Complex valves, thermostats and packing equipment make evaporation and condensing almost automatic.

Can making has left behind its man-made cacophony of sound with all the cutting, stamping, assembling, soldering, testing and labelling done by machinery.

Through the long list of products, from condensed milk which left its trail of rusting cans marking the progress of pioneers across the land, to the processing of cheese, drying of eggs, powdering of milk and fruit juice, the making of ice cream and a myriad other products, the Borden Company has progressed.

GALLONS OF MILK

Many, many gallons of milk and 60 years later, the Borden Company still is a vital Ingersoll industry.

It is a farcry from the days when Gail Borden sold condensed milk from a pushcart in New York as he carried his battle to the fluid milk distributors whom he contended were selling poor quality milk and failing to protect the children dependent upon it.

Today, the famous "Elsie Cow" with her ring of daisies around her neck is a familiar trademark.

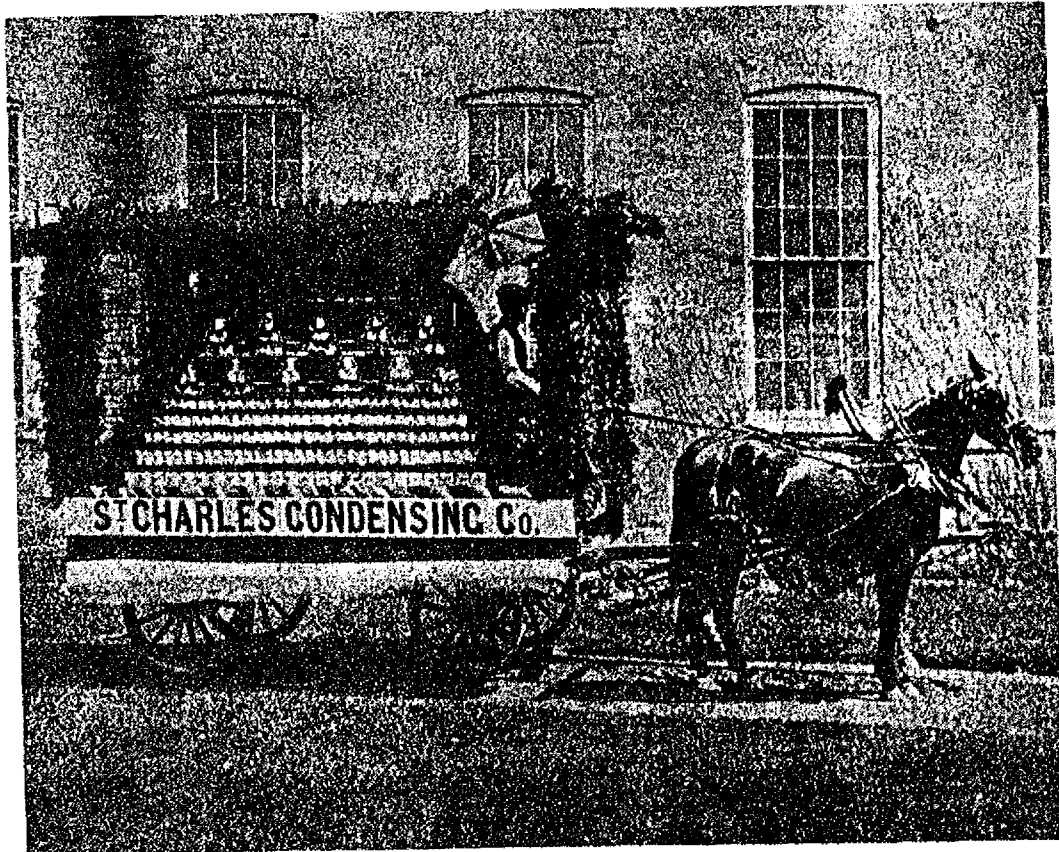
Although Gail Borden never dreamed of an Elsie who would be visited by millions of persons and would appear in a posh boudoir where her visitors would donate vast sums to various charities, her symbol is the same as was his.

Both Gail Borden and Elsie have stood through the years as being synonymous with good, clean, safe milk.

Seventy years have passed since that auspicious day when Byron Jenvey drove Dan to the St. Charles Condensary with a democat load of milk from his father's farm.

Since that time "a river of milk" has flowed out of the Borden Company factories across Canada.

And it all began with a trickle springing from a source located, and still operating, in our own town of Ingersoll.



Horse-drawn parade float dates back before 1912.



Borden plant in Ingersoll as seen from street. (Staff Photo)

Borden Co. employs 64, came to town in 1899

INGERSOLL — Borden Company Limited is one of Ingersoll's oldest producing firms and has a current payroll of 64 employees.

Aseptic canning processing and filling equipment was installed in the plant in 1962, the latest of many expansion programs for the plant.

In 1960, a modern warehouse was built to handle increased storage requirements and manufactured products.

The Ingersoll plant serves as a central warehouse for all Borden products that are made in Canada as well as those imported from the United States.

A major expansion in the plant since it opened in 1899 was in 1957, with the transfer of the powdered milk operation to Ingersoll.

Spray drying equipment enabled the plant to add powdered skim milk, whole milk and ice cream mix to the increasingly long list of manufactured products.

In 1946, a batch sterilizer used for many years in the evaporated milk process was replaced with continuous process type sterilizers.

The equipent greatly improved the hourly capacity and production of evaporated milk.

FULL CAPACITY

The sweetened condensed whole milk operation was transferred to Ingersoll in 1936. During World War II the plant operated at full capacity in all departments.

In 1943, a warehouse was er-

ected to handle the storage requirements for finished products.

The Ingersoll plant was the first operation in Canada acquired by Borden.

In 1913, the Borden Milk Company Limited was incorporated and in 1920 the name was changed to the Borden Company Limited.

By 1914, the plant capacity had increased to 100,000 pounds of milk per day.

Export of evaporated milk was heavy during World War I. A "help wanted" sign placed in front of the plant in 1915 wasn't taken down until after the war.

In 1899, a plant was completed in Ingersoll by the St. Charles Condensing Company for

production of St. Charles Cream.

This cream came about as result of many experiments into the preservation of milk and was actually what we know today as evaporated milk.

Milk was delivered to the new process plant from local farms. The first delivery was made by Byron Jenvey with horse and wagon on his way to Ingersoll Collegiate.

The St. Charles business was successful and continued to grow. One of the first exports of the cream was to South Africa to help feed the troops during the Boer War.

The plant was about one-fifth the size of the present building complex. But expansion and development has been steady over the intervening years.

Sentinel Review March 20, 1971
SENTINEL REVIEW
March 20, 1971

MILK CONDENSING PLANT

One of the most flourishing of the industries of the busy town of Ingersoll is the Milk Condensing Factory, operated by The St. Charles Condensing Co. About seven years ago, this Company, which has factories at St. Charles Ill., and at Chemung in the same state, sought an opening in Canada, and finally decided to establish a plant in the good old dairy county of Oxford. Through the instrumentality of Mr. Thos. Seldon and several other prominent gentlemen of the town, the advantages of Ingersoll were brought to the notice of the agents of the Company in such a forcible manner that arrangements were speedily made for the erection of a building at the western side of the town. Since that time several large additions have been made to both building and equipment, until today the handsome factory, surrounded by spacious and wellkept lawns, stands a monument to the wisdom of the Company in choosing the celebrated Oxford district, and to that of the people who offered sufficient inducements to have this industry come to Ingersoll.

The bump of cleanliness on the heads of those who have charge of the management of the factory is very largely developed. Recognized that purity of product depends almost absolutely on cleanliness, every

precaution is taken, both at the factory and at the various dairies which supply milk, to have all utensils free from the slightest impurity. Toward this end a rigid system of dairy inspection is in force which insures delivery of fresh milk of A. 1 quality at the factory, and in this connection it is only fair to state that the farmers are in hearty accord with the desire of the Company for purity. Year by year they are spending large sums in drainage, new buildings, and up-to-date dairy appliances in order to have their places in the best possible shape for the production of milk.

The plant itself is a model of cleanliness. From the time the privileged visitor enters the building till he leaves it he must remark the shining copper heaters, the smooth-running machinery, white painted walls and freshly scrubbed floors. Everything is as clean as water and steam can make it. Is it any wonder, then, that St. Charles Evaporated Cream, and Silver Cow and Purity Milk, are three popular favorites with Johnny Canuck in his home, in his mining camps, in his wanderings up and down the land, as well as with his many friends across the seas?

Ingersoll Times
December 1, 1911



Employees at Borden's Co. Ltd. 1924 Photo Courtesy of George Smith

Singer's Times Oct. 8/30

Borden Co. Ltd.

Canned milk still Borden's backbone

By PAULINE KERR
of The Sentinel-Review

INGERSOLL — Eagle Brand sweetened condensed milk is still king at the Borden Plant in Ingersoll after 90 years.

Said Paul Jantzi, plant manager, "If every other line had to shut down, we'd figure some way of keeping the Eagle Brand line going - it's our mainstay."

The plant came to Ontario's dairy heartland in December of 1899, thanks to the tireless efforts of Ingersoll's mayor, Thomas Seldon.

A booklet published on the plant's 75th anniversary describes how Borden's began by processing 100,000 lb. of milk per day into evaporated milk, then called cream. By 1907, the figure rose to 300,000 lb. per day.

The plant provided more than a market for milk - it revolutionized farming throughout the area. Dairymen were trained in sanitizing stables and feeding dairy herds. The result was increased productivity.

A number of different products have been manufactured in Ingersoll — tinned milk was supplied to the troops in South Africa when the plant opened. During the two world wars, it was powered milk and eggs.

Production of sweetened condensed milk began soon after Borden's opened. In fact, Dominion Foundries in Hamilton had Borden's as one of its first tinsplate customers. Machinery in the Ingersoll plant used to make the tins is 80 years old, Jantzi pointed out.

The manager knows the product was manufactured here during war-time - the occasional tin of the stuff dating back to the war years has been discovered in odd corners of the plant. It's still edible, too. "Unless the tin rusts, sweetened condensed milk keeps for a long time," he said.

Despite the age of the machinery, methods of production are completely up to date. Tins are steam-sterilized before being filled in a special sterile area. Great care is

taken to eliminate the chance of any product becoming contaminated.

Borden's supplies Eagle Brand to the Canadian market, along with some exports to the United States.

In addition, said Jantzi, the Ingersoll plant manufactures the convenient and popular Realemon and Realime, including bottles and plastic squeeze containers.

With the closing of a plant in Coburg, Ontario, Borden's in Ingersoll acquired a new product last year. Elmer's Glue, carpenter's glue, wood filler and mucilage are manufactured in a separate section of the plant.

In 1962 Borden's added 22,000 sq. ft. of warehousing, and another 18,000 sq. ft. three years later. The Ingersoll plant acts as a major distribution centre for such diverse Borden products as Creamettes Brand pasta, Krylon spray paints and Snow's seafood from New Orleans.

Although not the town's largest employer, Borden's has a record of being one of the most stable. Jantzi said most of the plant's 80 employees have been with the company many years. He mentioned Christell McLelland, retiring with 46 years' service. Office manager Bill Eckhardt has more than 40 years in. Another employee, Don Griffin, has 43. "One thing about a small plant like this is you see people as people."

Employment peaked at about 110 a few years ago, he said, but that included seasonal help. Jantzi's aim is to maintain the present work force at a constant level with minimal layoffs.

With that end in mind, he said Borden's is always on the lookout for ways of utilizing the Ingersoll plant.

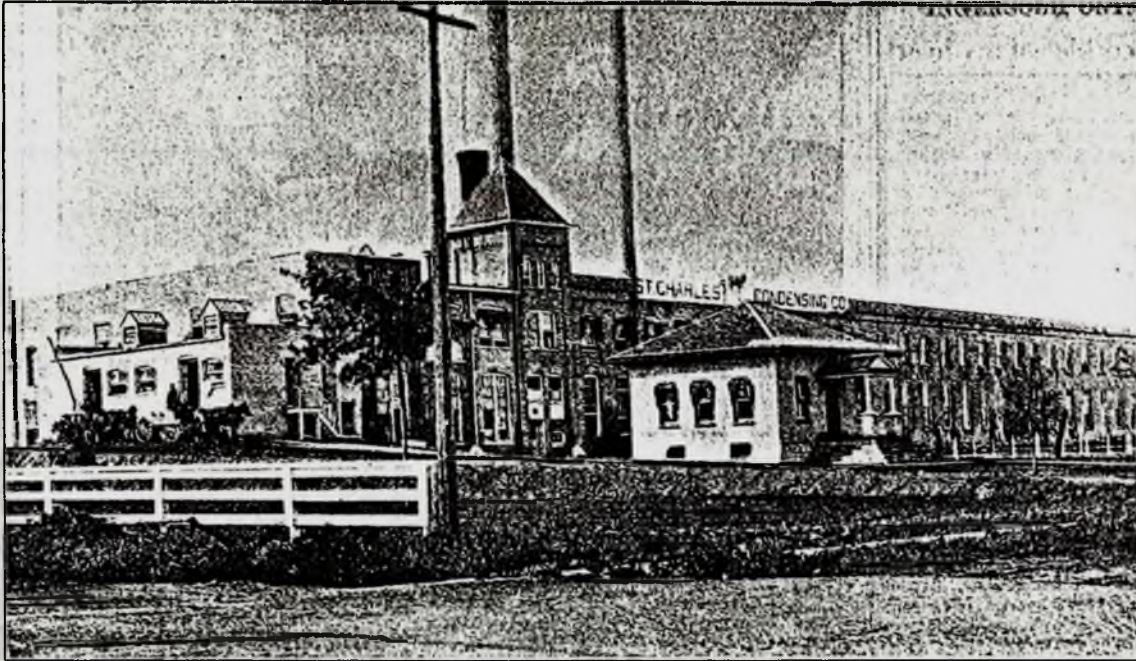
Town Council, led by the far-sighted Mayor Seldon, literally gave Borden's the land on which the factory was built, along with a water supply that exists today, to lure the industry to Ingersoll. 90 years later, Borden's continues to be one of the town's most stable corporate citizens.

SENTINEL REVIEW

March 20 1989

THE WAY WE WERE

PAGE SEVENTEEN



THEN The St. Charles Condensing Factory in Ingersoll is shown in this postcard from the collection of Ruth Brown of Ingersoll.



NOW In this contemporary photograph, by Sue Reeve of The Free Press, the King Street West landmark is shown. It is now the Borden plant.

LONDON FREE PRESS

July 8, 1989

BOX FACTORY

This is one of the new assisted industries, established four years ago in the cereal mills formerly owned by Alex. Grant on Victoria Street. A large addition was built on the west side, and a very large and complete outfit of machinery was installed for the manufacturing of various sizes and styles of berry boxes, fruit baskets, crates, etc. The raw material used is chiefly elm and basswood. The logs are bought from farmers in this county, cut into proper lengths, cut into veneer of suitable thicknesses for the different classes of work, and manufactured into boxes, baskets, crates, etc. The elm logs are put into a steam chest before being placed in the veneer machine. This is a ponderous machine with a long horizontal knife, and the log is revolved slowly against the knife which shaves off a wide ribbon of wood, from nearly half an inch thick to the thinness of heavy wrapping paper, as may be required. This veneer is cut into suitable sizes on special machines and passed on from one operator to another till the finished article is produced. A very ingeniously constructed machine is used for steaming, bending down the ends and sides of the boxes, and drying them automatically by hot steam pipes.

The mechanical superintendent is Mr. James A. Cornfoot whose constructive skill and inventive ingenuity has evolved many important improvements in the machinery and labor-saving devices of the factory. There are 35 employees kept busy all the year except a couple of weeks when stocktaking, overhauling machinery, etc., are under way, and they get good wages. Several girls are employed who earn from one to two dollars a day steadily on piecework. There is a basement used as a storeroom, the first floor is the main working department, and the second and third floors and lofts are used for drying veneers, storing stock, and manufactured goods. W. Brett is business manager, W. H. Jones, secretary-treasurer, and Stephen Noxon, Justus Miller and others are members of the company. There is a great demand for the products of this factory, and almost the entire output for this season is to be used in the Niagara fruit district.

This is certainly a very busy and prosperous industry, of great value to the town, which materially adds to the volume of our exports, and the cash put in circulation among the employees and the retail dealers here.

Two new businesses join downtown area

Two new businesses are opening in town with the hopes of making a go of it despite the economic times of today.

Maxwell's Studio, located at 159A Thames Street South, officially opened June 10 and so far business has been good, according to owner Jack Maxwell. "It is

coming along very nicely. I have had a nice response so far," he said noting people have been wandering in to see the store.

Mr. Maxwell has been in Ingersoll for eight years and sold real estate and

advertising during that time. Before that, he had photographic studios in Owen Sound and Wingham. Photography runs in his family and he learned the trade from his father besides taking a course from Kodak.

Maxwell's is mainly a studio business, but Mr. Maxwell is offering many other services including picture framing, photo finishing, servicing and sales of cameras and equipment, film and passports.

"There is only one other photographer in town, so I thought there would be room for one more due to the fact Woodstock has seven or eight and a lot of people probably go there," he explained as one of his reasons for opening shop.

"There are no other camera shops in town," he added.

The Bunnery and the Pop Shoppe will be opening soon at 25 King Street West.

Owner Ralph Moesker said he will be bringing the fresh buns and bread from Woodstock everyday including 16 varieties of buns and four or five different breads.

He said he opened the business for the challenge and noted it is the first time he has gone into business for himself.

"Times are tough but people still have to eat. I feel there is a need for these services. I think people enjoy fresh bread everyday. You can't beat it. With the summer and people eating outside, they want this type of thing," he noted.

INGERSOLL TIMES
June 10, 1982

The Bunnery & the
Pop Shoppe

Ingersoll's core area may undergo a long-awaited facelift, including the possibility of sidewalk reconstruction, street lighting improvements, a walkway leading from the parking lot behind Market Square to Thames Street, and additional parking space near the core area, if a core area committee recommendation to council is accepted by council and by the business community.

Business Improvement
Area Board
of Management

The recommendation to inquire about the possibility of establishing a Business Improvement Area (BIA) program, which could result in numerous changes to the downtown section, is expected to be discussed at council's next regular meeting. It will be accompanied with a letter of support for a BIA, from the Ingersoll and District Chamber of Commerce.

The recommendations resulted from a public core area committee meeting last Wednesday night. Despite the disappointing turnout of Ingersoll retailers, the positive attitudes of those present persuaded the committee to forward the recommendation. Less than 50 people were in attendance and of those, less than half were from the business community.

Bob Clemens, one of the committee members, presented ideas formed by the committee, at least some of which could be put into action if a BIA were established.

"I'm very interested in seeing Ingersoll go ahead, in seeing the downtown work together," said Mr. Clemens, manager of the Charles Street branch of the Liquor Control Board of Ontario. "Some of the ideas we've come up with include promotion, a walkway from the parking lot (behind Market Square) to Thames Street, additional parking, street lighting improvements and street planting."

Mr. Clemens said that sidewalk reconstruction with replacements in the pattern of cheese wedges, and possibly colored sidewalk slabs, was another idea. He said the committee had also discussed improving the upper storeys of downtown businesses with shutters and curtains, developing a mini park around the Old Town Hall, creating overhanging signs for each business in the proposed BIA, all of the same design, and new trash containers.

Lynn Dale, community renewal officer for the Ontario Ministry of Housing, explained the Business Improvement Area program by saying it is a "self help mechanism for the improvement, beautification of municipally owned lands and buildings, and for the promotion of the area as a business or shopping area."

Mrs. Dale said if the business community decides the BIA concept is appropriate and the idea has the support of town council, the next step is to establish boundaries for the proposed area. She noted that it is important to ensure that the majority of businesses within the proposed boundaries are in favor of the designation.

If the BIA is accepted, said Mrs. Dale, and at a later date expansion is required, the entire BIA establishment process must be repeated. She suggested that it is usually preferable to have a large area which would contain land for future potential commercial development.

The proposed boundaries established by the town's core area committee, stretch from the Ann, Canterbury, and Thames Streets intersection, north to the Thames River. The area reaches as far west as Avonlea and Duke Streets and as far east and Mill and Water streets.

Pat MacMillan, another committee member, noted that "the most difficult part of this was deciding what areas would be BIA". He said that the area outlined by the committee was "just a suggestion", adding that much thought had been given to this by the committee.

Mayor Doug Harris, also on the core area committee, stressed that the proposed BIA designated by the committee, along with redevelopment ideas such as the mini park around the Old Town Hall, were merely suggestions, not definite plans.

Once the proposed boundaries have been determined by business community leaders, all businesses within the boundaries must be given a written notice from the town clerk, said Mrs. Dale. "Those within the proposed area have a 60 day period to object to it," she cautioned. Their petition must be forwarded to the town clerk who will then determine the validity of it.

For the petition to be valid, it must be signed by at least one third of the persons notified and the objectors must represent at least one third of the realty assessment of all affected businesses within the proposed BIA, said Mrs. Dale.

If there are no objections to the proposed BIA, town council may then pass a bylaw designating the BIA. The bylaw must then be forwarded to the Ontario Municipal Board (OMB) for approval. After reviewing the bylaw the OMB may consider objections to the proposal at that time. Generally, however, OMB approval is given shortly after the bylaw is submitted.

Mrs. Dale indicated that once the BIA is created, town council must appoint a board of management, consisting of at least three members, including one council member, to oversee all BIA projects.

Mayor Harris suggested that a seven member board of management might be ideal and noted that each member of the board would hold office for the term of the council that appointed them.

The board of management must submit a budget to council, derived at from estimates on the cost of carrying out any

INGERSOLL
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February 6, 1980

plans. Mrs. Dale said that once the budget has been submitted, council must approve it for it to become effective. She noted, however, that council does have the right to reject any budget requested by the board.

Mrs. Dale said that the board cannot expend money not included in the estimates and it cannot incur debts extending beyond one year.

Mayor Harris noted, however, that members of the board are working for themselves as well as the community, therefore it would be highly unlikely they would present a budget unacceptable to council.

Once a budget is approved by council, a levy is charged to all persons in the BIA who must pay business tax. The levy is based on the individual's realty assessment in relation to the total realty assessment for the BIA, said Mrs. Dale.

This special charge is collected in the same manner as business taxes.

Harold May, past president of the St. Mary's Business Association, was present at the Ingersoll meeting. Mr. May was president of the Business Association when the BTA was put into effect in St. Marys and is a strong supporter of it.

"If it's good for the community, it's good for me," said Mr. May. He noted that with this attitude in mind, St. Marys businesses, whether downtown retailers or not, were convinced of the benefits of the program.

He said that before the program came into effect, the business community often lacked the co-operation of some merchants when carrying out various programs, including promotions such as midnight madness sales. He said that under the BIA, "everyone co-operates".

Mr. May himself, is not a downtown businessman, although his wife is the owner of St. Marys Home Furnishings.

According to Mr. May, the board of management felt no need for a beautification program in St. Marys, although it did see the need for improvement in other areas. He noted that with an \$8,800 budget for the first year, \$2,200 was spent on new Christmas decorations, \$2,200 was spent on promotions and the remaining \$4,400 was spent in various ways, including paying off a bank loan and promotion of the annual St. Claus parade.

Mr. May said there are seven members on the St. Marys board of management and suggested this is a favorable number.

Mrs. May added that since the BIA was established in St. Marys, "the community has become more closely knit". She said people can now see the value of the BIA and are pleased with it.

Whether a BIA is established or not, Ingersoll's main street will be revamped this year.

Town Clerk Gerry Staples said Friday morning that the town had planned to replace portions of the Thames Street

sidewalk, between King and Charles Streets, last year. He noted that Union Gas officials informed the town of plans to replace gas lines in the same area in 1980, so the town delayed the project for a year.

If a BIA is formed, and if they choose a particular type of sidewalk, such as the cheese wedge slabs suggested by the core area committee, the BIA may contribute to covering the costs of this Mr. Staples said. He noted, however, that whether a BIA is formed, sidewalk reconstruction will be done and paid for by the town.

New lighting fixtures will also be set up in the core area this year, said Mr. Staples. He noted that the local Public Utilities Commission has had plans for some time to change the lighting on Thames Street, from Canterbury to Bell Streets, and said they will go ahead with these plans. Again, he noted, this cost will be covered by the town.

Mr. Staples suggested that the light fixtures will be both decorative and practical.

"So this is really a plus if the BIA is formed", he reflected. He suggested that reconstruction of the sidewalks will probably be done during the summer months.

John Van Dyke, president of the Ingersoll and District Chamber of Commerce, said at the Wednesday night meeting, "I think there's a lot of positive thinking going on in the town and I think the BIA can keep up this positive thinking."

"I think there are a number of things we could do to make this community more interesting," he continued. "I'm really enthusiastic about this and I think a lot of good ideas have come up tonight."

He said he felt that the local Chamber could supply the manpower needed for any BIA projects, such as beautification programs. It was noted that the Chamber has undertaken some beautification programs on its own initiative, such as the flower baskets set out over the Christmas season, downtown.

Allen Sutin, a downtown merchant who was present at last Wednesday's meeting, said he felt "the BIA is a way to get everyone to do the work and pay for the work," for such promotions as midnight madness sales.

He suggested that to establish such a program in Ingersoll would cost less than membership fees to the now defunct Ingersoll Business Association he'd been, and said that the advantages to this program appear far greater.

"I think every one here is sold on the idea but how do you sell this program to those who are not here?" questioned Jack Warden, a member of town council and a downtown merchant. "As we know, some of them (other merchants) are pretty tough nuts. When you tell them you're going to be increasing their taxes, I just wonder how you're going to convince them".

Mrs. Dale suggested that those present at the meeting approach the businesses who might fall within the BIA boundaries and inform them of the benefits of the program. She reminded those present that not only retailers pay the BIA levy, but all businesses operating within the BIA, including doctors, lawyers, insurance companies, etc., must pay it.

The core area committee materialized last April, to study downtown improvements made in other communities, to find out what programs are available to aid in community improvements and to come up with ideas on how to improve Ingersoll's core area.

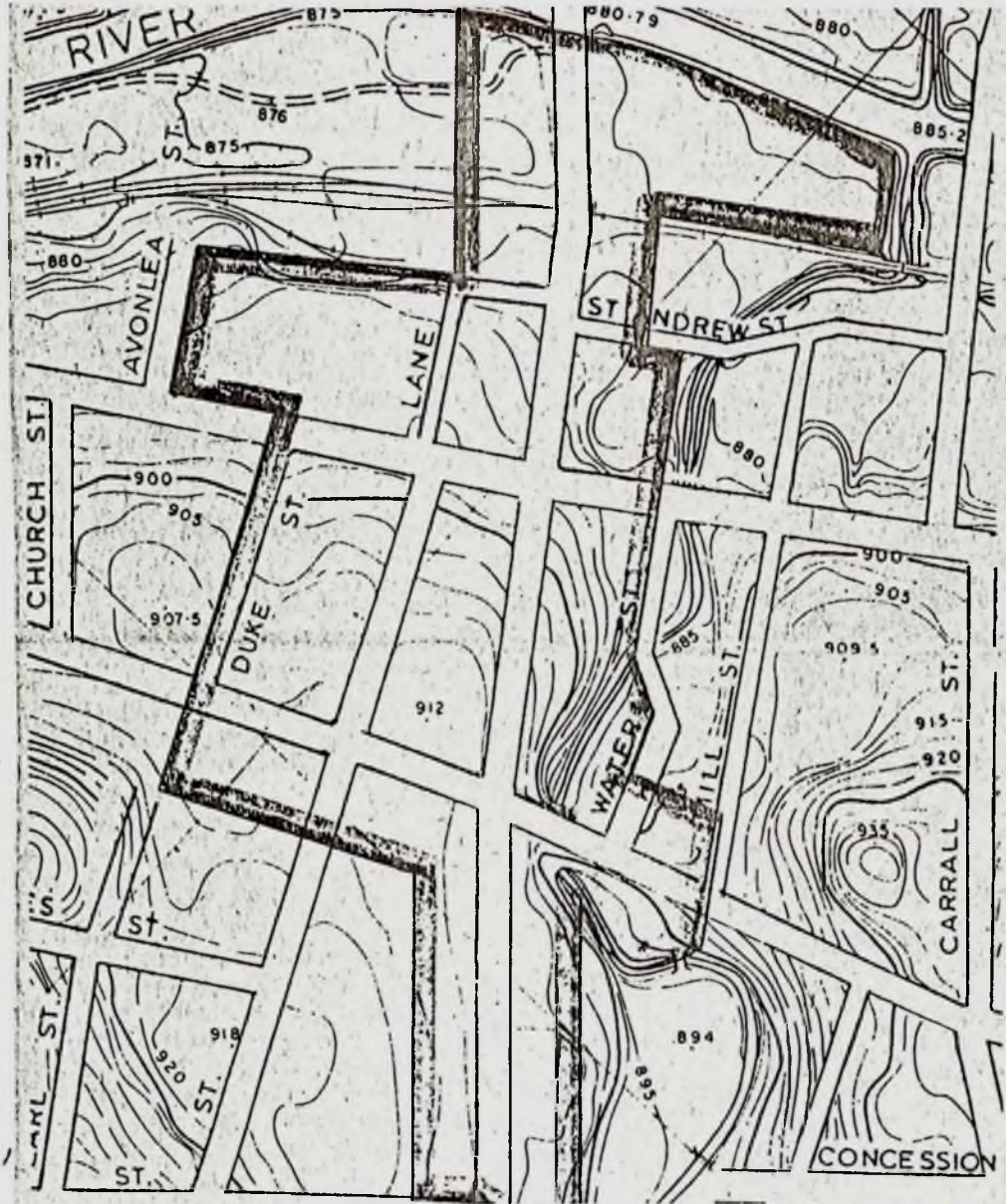
Four-years-ago similar studies were completed by a committee under the chairmanship of Norm Greer. A year later, however, after rousing little interest from the downtown community at large, this committee disbanded. Serving on the present committee are Mr. McMillan, Mr. Clemens, Mayor Harris and Len Duynisveld.

(page 2 of 3)

Town Clerk Gerry Staples
Ingersoll
February 6, 1980

Ingersoll Times
February 6, 1980

BUSINESS IMPROVEMENT AREA BOARD OF MANAGERS



Ingersoll's core area committee suggested the area in the above sketch, outlined, become a Business Improvement Area (BIA). Before a BIA program could be put into effect locally, the majority of businesses in the area must approve of it.

INGERSOLL TIMES
February 6, 1980

Business Improvement Area bylaw endorsed by Chamber

Ingersoll District Chamber of Commerce February 14 passed a resolution endorsing a proposed Business Improvement Area bylaw and also recommended a seven person Business Improvement Area Board of Management be approved.

It was resolved by the local Chamber "that the Ingersoll Chamber of Commerce is in favor of the proposed Business Improvement bylaw and will support its efforts by nominating competent people to sit on the Board of Management," said a letter from secretary-treasurer Bonnie Mott to council.

It was further resolved that Irene MacMillan, Bob Mott, Jim Young, Allen Sutin, Murray Borndahl, Dale Hurley and Councillor Norman Bain be appointed by council to the Business Improvement Area Board of Management.

The proposed appointments have been referred to the finance and administration committee.

Town council Monday gave second reading to a bylaw designating an area in town as an improvement area.

Boundaries are both sides of King Street, from its intersection with the centre lines of Mill Street on the east and Duke Street on the west; both sides of Thames Street south between the Thames Rives and its intersection with the centre lines of Ann and Canterbury Streets; both sides of Charles Street from its intersection with the centre lines of Water Street on the east and Avonlea Street on the west; the east

side of Duke Street; both sides of Oxford Street between the intersections of Charles

Street West and King Street West; the east side of Avonlea Street, including its northerly extension to the Thames River; both sides of St. Andrews Street to its intersection with the creek and this includes all of the properties which abut these streets.

INGERSOLL TIMES
February 20, 1982

BIA Board of Management

Council endorses improvement area for business core

By GLENN OGILIVE

Sentinel-Review staff writer
INGERSOLL— Town council
has thrown its support —
without comment — behind a
Business Improvement Area
(BIA) for the town's downtown
core shopping area.

Council endorsed three
Chamber of Commerce
resolutions, and gave two
readings to a bylaw outlining the
BIA.

Third reading of the bylaw
can't be given until after a 60-
day waiting period to allow for
objections to the proposal. The
town must advertise its in-
tentions to pass the bylaw.

The three items of business
were passed by council without
any comment from the mayor or
six councillors.

The first chamber resolution
strongly supported the BIA and
urged council to introduce the
necessary bylaw to implement it
at the earliest possible op-
portunity.

Council also supported a
chamber resolution which said
it's in favor of the proposed BIA
bylaw and will support its ef-
forts by nominating competent
people to sit on the board of
management.

Board of management

members recommended by the
chamber and approved by
council are: Irene MacMillan,
Bob Mott, Jim Young, Allen
Sutin, Murray Borndahl, Dale
Hurley and Coun. Norman Bain.

Under provincial legislation
the town must give the business
community within the BIA 60
days to object to the proposal.

At least one third of the
businessmen in the BIA and one
third of the total realty
assessment are required to halt
the BIA.

If there are not the required

amount of objections council can
then give third reading to the
bylaw establishing a BIA. The
Ontario Municipal Board gives
final approval its establishment.

The proposed BIA consists of:
Both sides of King Street from
its intersection with the centre
lines of Mill Street on the east
and Duke Street on the west;
both sides of Thames Street
south between the Thames
River and its intersection with
the centre lines of Ann and
Canterbury streets; both sides
of Charles Street from its in-

tersection with the centre lines
of Waler Street on the east and
Avonlea street on the west; the
east side of Duke Street; both
sides of Oxford Street between
the intersection of Charles
Street West and King Street
West; the east side of side of
Avonlea Street, including its
northerly extension to the
Thames River; both sides of St.
Andrews Street to intersection
with the creek.

Council okays BIA budget

BY C. J. CLARK

The Business Improvement Area (BIA) board of management's proposed budget of \$6,250 was approved by town council Monday and of that amount \$500 will go towards the Can Am Games this July.

"We have decided not to undertake a major project this year, but hopefully, we can use the balance of our term to formulate plans for the next full term," said a letter from the BIA board to town council.

Administrative costs account for \$550, promotion \$3,500, a monthly newsletter \$200, planning and information \$1,000, contributions to community special events (Can Am Games) \$500 and flower projects \$500.

The town will collect the \$6,250 from businesses, including doctors and lawyers, in the Business Improvement Area. A levy based on business tax assessments in the improvement area will be assessed and collected by the town.

Councillor Jack Warden, who sits on the board of management and owns a business in the improvement area, is all for the levy.

"It will cost a lot less by doing it this way," Councillor Warden said noting that the business retail section of the Chamber of Commerce used to collect monies for individual promotions. The BIA levy means "more businesses are involved which will allow more mileage for our dollars."

A fall sidewalk sale and the plowing match in Woodstock are two promotions listed in the budget. A Christmas Midnight sale and general Christmas promotion are also listed in the budget but the present board of management's term expires before December.

Looking past their term of office, the board of management has allocated \$1,000 for planning and information gathering. Possible downtown beautification projects will be looked into, including projects other towns the size of Ingersoll have undertaken.

To keep everyone up to date with the BIA activities, a monthly newsletter will be published by the board.

*INGERSOLL TIMES
June 18, 1980*

BIA is waiting for your response

Starting tomorrow the Business Improvement Area (BIA) board of management will anxiously be awaiting responses to its logo and slogan contest which was announced last week.

One hundred dollars first prize, \$50 second and \$25 third are being offered for both the logo contest which will be used by the BIA and the slogan contest which will be used by the whole town.

"We have high hopes for this project, that it can be an asset to our community," said Holly Bourne, who is spearheading the contest for the BIA board.

"It's to produce a positive image," she said of the slogan contest. "The more it is used, the better the image we will have of our community."

She suggested the winning entry being used in many ways by merchants, industries and even recreationally. She said the slogan idea was brought up last year and the contest is a result of recommendations the BIA board came up with to help revitalize the downtown.

Giving Ingersoll an identity and sense of cohesiveness will be the result of the contest BIA board Chairman Allen Sutin felt.

"Lurking out there might be a fabulous

idea that would be of benefit to the whole community," he said.

The BIA logo and slogan can be "utilized in so many ways we haven't even thought of yet," Mr. Sutin said.

The winning entries, Mr. Sutin suggested, "if utilized properly can be of benefit to the town as a whole as well as the downtown."

"It's a very good idea. It's something to promote the town and give it an identity," Councillor Jack Warden stated. He sits on the BIA board and is also a merchant. He looks to the contest unifying the town into one united front, "to make it more uniform," he said.

The contest opens tomorrow and runs until December 31. The BIA logo must be submitted on an 8 by 10 inch sheet of plain white paper. The slogan must be five words or less.

All entries must include name and address and no entries can be returned.

Entries may be mailed to Ingersoll BIA, Police building, Market Square, Ingersoll, N5C 3K1 or dropped off at the Ingersoll Times office, 19 King Street West, Ingersoll.

INGERSOLL BIA'S

SLOGAN and LOGO CONTEST

WIN up to \$200⁰⁰ in BIA bucks

\$100 First place slogan \$100 First place logo
 \$75 Second place slogan \$75 Second place logo
 \$50 Third place slogan \$50 Third place logo



SLOGAN ENTRY FORM

Slogan: _____

Name: _____

Address: _____

Town: _____

Phone: _____

RULES:

- 1) The contest is open to the general public.
- 2) Each design for the logo must be submitted on an 8 x 10 inch sheet of plain white paper.
- 3) The slogan is to consist of no more than five words.
- 4) Name and address must appear on the back of each entry.
- 5) The decision of the judges is final, and will be announced on or before January 31, 1981.
- 6) Entries cannot be returned.
- 7) All entries must be submitted by December 31, 1981 and may be dropped off at:

The Ingersoll Times, 19 King Street, West,
 The BIA office, Market Square

THIS ADVERTISEMENT COURTESY OF THE INGERSOLL TIMES

BIA sets plans

The Business Improvement Area (BIA) sponsored four promotions last year and have plans to do the same in 1981.

The Fall Sidewalk Sale, the Plowing Match, Midnight Madness and the Christmas promotion were quite successful for the BIA, which was incorporated last May, said President Allen Sutin.

Plans for three of this years events have been made but the fourth one is still under discussion. The BIA will be sponsoring a sidewalk sale in June, the Cheese and Wine Festival sale and Midnight Madness in November. Spring Midnight Madness is still in the works.

One downtown merchant suggested to the committee that Thames Street past Charles Street be closed for the special events the BIA sponsors.

Mayor Doug Harris who was present at the annual meeting told the members that an alternate route equivalent to King Street would have to be provided and Ingersoll doesn't have a viable one. He said the proper approval from the right Ministry would have to be attained to close a major highway (King Street is Highway 19). "This is almost impossible," he said.

Another merchant brought up the subject of downtown businessmen abusing parking privileges. Currently, parking is free on Saturdays and at Christmas.

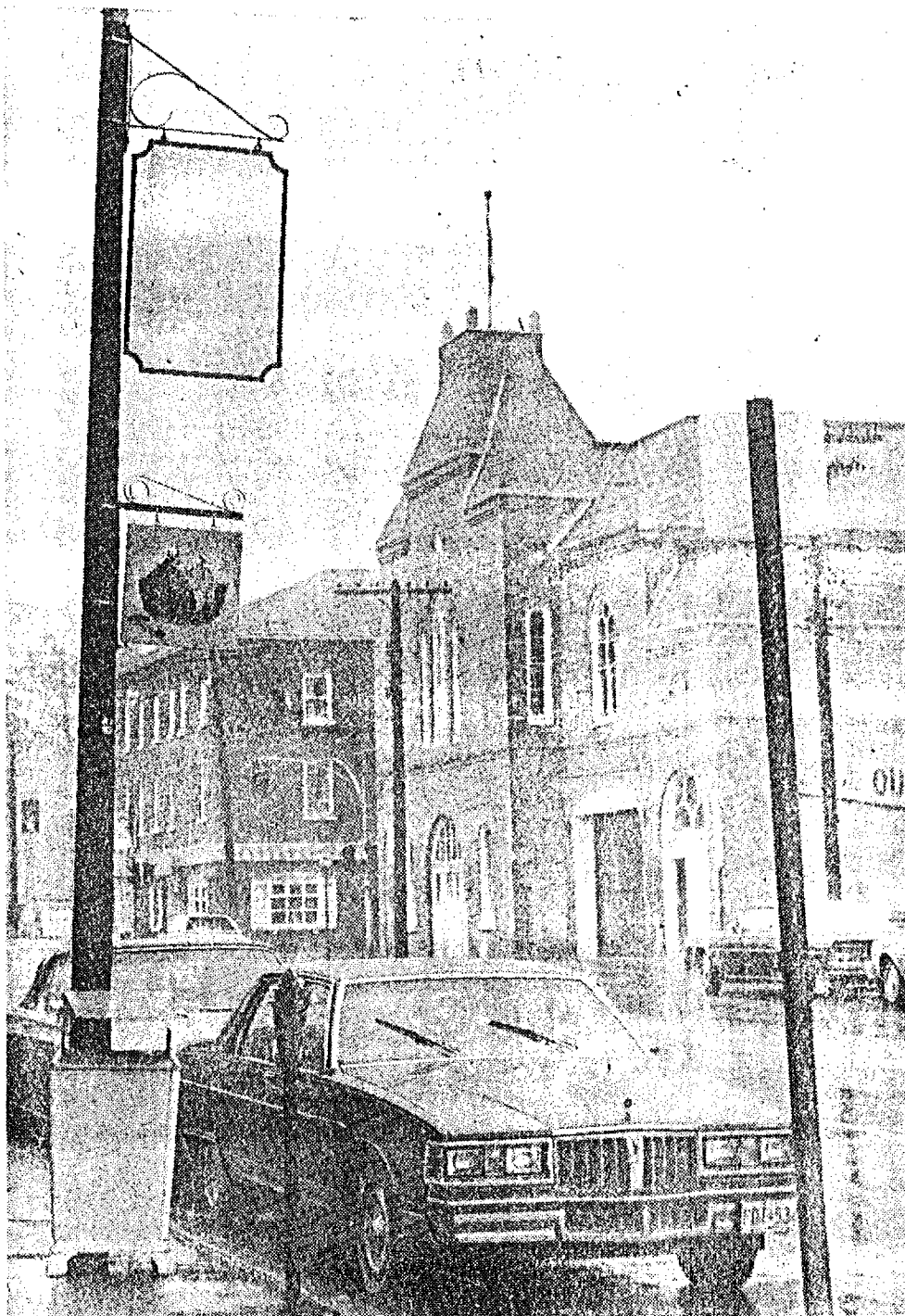
Bonnie Mott, secretary-manager for the Chamber of Commerce said there have been several complaints about merchants abusing the free parking privilege, but it is usually the same few doing it. She added they have been warned by the Chamber.

Jack Warden, a BIA member and town councillor told the committee he has had commendable comments from the public about not having to run to the meter while shopping.

The BIA decided unanimously to support the Saturday free parking and decided there was no major problems with it.

During the meeting, Mayor Harris as a representative of the town, told the BIA they are needed and can be used in the community.

He told them Town Council and Ingersoll support the organization. "We wish you the best in the upcoming year. If everybody works together, it will turn out in the end."



A RECTANGULAR FRAME fastened by a metal scroll at the top of a King Street utility pole is prototype for a decoration the town of Ingersoll is considering purchasing to enliven the downtown district. Ingersoll Business Improvement Area chairman

Allen Sutin said the frame was to have contained a slide bearing the town's crest, but the crests were unavailable. He plans to hold a contest for the best design to fill the empty space. Any budding artists out there?.

(Staff photo by Michael Barris)

Uninspiring decoration disappoints the board

By Michael Barris
Sentinel-Review staff writer

INGERSOLL — A prototype of a proposed decoration for downtown Ingersoll made its debut Thursday — to the disappointment of some residents.

The decoration, chosen by the Ingersoll Business Improvement Area, consists of a 4-foot x 3-foot rectangular frame connected by a metal scroll to a utility pole 20 feet above the ground.

A movable slide in the frame was to display a town crest. But when the decoration went up Thursday morning in front of Warden's Appliances on King Street West all passers-by could see framed in the rectangle was a blank card. The crests were unavailable, said BIA chairman Allen Sutin.

The town has said it would consider purchasing 20 of the decorations at \$300 apiece if it likes the prototype, manufactured by Sid Shear Designs of Toronto. The company has installed the creations in several other Ontario towns.

Coun. Jack Warden, whose store is next to the pole bearing the decoration, said he "wasn't crazy" about the decoration's appearance.

And even if a town promotional message or design does finally fill the space, Warden doubted that "people are going to see it up that high."

Chamber of Commerce manager Bonnie Mott said her first reaction after seeing the installed decoration was "a very let-down feeling.

"It's such a blank thing it really doesn't inspire anything," she said.

BIA chairman Allen Sutin admitted the decoration's appearance was a disappointment.

"It's not exactly as we ordered it," he said. "It looks smaller up there than it did on the ground beside me."

Sutin said he plans to run a design contest next week through October in an attempt to fill the empty space. He declined to give details.

Town to donate \$50 for contest

The Business Improvement Area (BIA) board of management will receive \$50 from the Town of Ingersoll for its slogan and logo contest, the town's administration committee decided Monday.

Councillor Jack Warden made the motion for the donation but at the same time suggested the BIA should have money in its coffers for the project.

Councillor Jim Robins earlier indicated the contest "had not been budgetted for and they (the BIA board) were hoping for some sort of donation." He noted the Chamber of Commerce is also being requested to make a donation.

One hundred dollars BIA bucks is being awarded for first prize, \$50 for second prize and \$25 for third prize in both the slogan and logo contest.

"It is not a critical amount of money," Councillor Eugene Mabee said of the town's \$50 donation. He added that if the town donation was not made, bad publicity would be the result.

Some response to the contest has been filtering in at The Ingersoll Times office where there is a box for entries. However, the BIA office has received no entries to date.

Special committee will try to resolve decoration dispute

By MICHAEL BARRIS
Sentinel-Review staff writer

INGERSOLL — A committee will be formed to investigate a dispute surrounding a proposed decoration for the downtown area, a chamber of commerce meeting decided Wednesday.

Bruce Craig, Ingersoll Public Utilities Commission operations manager, told Ingersoll chamber members at the Venus Dining House the PUC is opposed to installing the 4 X 2½-foot decorations being tested by the town's Business Improvement Area on downtown street light standards.

The decoration, manufactured in Toronto, consists of a rectangular metal frame fastened to a light standard 20 feet above the ground designed to accommodate a sliding transparency. The Business Improvement Area board was considering buying 300 of the decorations at \$25 apiece if the town liked the prototype.

Craig said he would have to examine a report to determine whether the light standards can support the decorations.

Jack Warden, an Ingersoll councillor and businessman who sits on the BIA, said he was "surprised" to hear Craig's comment and that he had understood the decorations would be put up without incident.

During a discussion of the prototype's merits, past president John Van Dyke said the decoration did not "keep with the atmosphere of down-

town. It's a fairly modern affair that doesn't add anything to the aesthetic value of the town."

It was an example of the "zero co-operation" existing between

groups in Ingersoll, he added.

"It just seems Ingersoll's gotten to the size where it can't communicate with its own authorities anymore," he said.

New faces on BIA board

Two new board members were approved by town council Monday for the Ingersoll Business Improvement Area board of management.

Grant Currie, manager of the Canadian Bank of Imperial Commerce and family physician Dr. David Simpson both received council's approval for positions on the board.

"The BIA has received some unfair criticism at times," Councillor Jack Warden stated, "but few want to step forward and be a part of it."

He noted the newly-

appointed members were the only names brought forward for consideration.

Mayor Doug Harris also commented on some criticisms levelled at the BIA including comments about a street lighting decoration prototype hanging on the southwest corner of King and Thames Streets.

Mayor Harris noted that it was accurately reported that a PUC spokesman at a Chamber of Commerce meeting two weeks ago stated that the utilities commission would not allow the prototype to hang on the

street lights in the core area.

He condemned this a "fallacy" though, adding "the lights are owned by the taxpayers of Ingersoll," and it is the town that will decide whether the prototype will hang on them in the future.

"The town of Ingersoll is not on record to be opposed or in favor of anything," the mayor commented.

After council Monday he also said the PUC is not on record as being opposed to using the street lights for street decorations. He said he attends all PUC meetings and checked prior to council to confirm there is no resolution to that effect.

Also on the topic of the prototype he said it was not

the size anticipated by the BIA board, but nevertheless it is hanging in town for the simple reason to see whether or not it can stand up to the elements.

"It's still there," he remarked, in light of the heavy winds over the weekend.

"I take offence to comments there is no coordination and nobody is getting together Mayor Harris said of comments made by John Van Dyke, past president of the Chamber, at the Chamber meeting. He said all town bodies are not only working hard, and positive steps are being made to move forward. He said it angers him to here remarks to the contrary.

New town slogan

Ingersoll Our

"Ingersoll Our Heritage Is You" is Ingersoll's new slogan. The slogan, along with the Business Improvement Area's new logo, was unveiled Thursday night at a dinner meeting.

The slogan.

Designed by Betty Parker, 279 Harris Street, Ingersoll, was chosen by five judges who had the arduous task of reviewing some 200 entries. Second place slogan winner was Deborah L. Hogg of R.R. 3, Ingersoll, who entered the slogan "Invest your interest in Ingersoll," and the third place prize went to Elaine Kenny, 164 McKeand Street, Ingersoll, for her slogan "Grow and Go with Ingersoll."

Dale Moorehouse, 39 Winnett Street, Woodstock, captured first place honors in the logo contest. His entry was a stick man sketch which formed the letters BIA and included a cheese slab for its head. Beneath the logo was the caption "Ingersoll. Personality Plus!"

Second place in the logo contest went to Ingersoll District Collegiate Institute instructor Peter Welsh of 759 Nelson Street, Woodstock. Third place honors were won by Chris Clark, of Wellington Street, Ingersoll. About 25 logos were entered.

The two first place winners will each receive \$100 in BIA bucks for their efforts. Second place winners earned \$75 each for

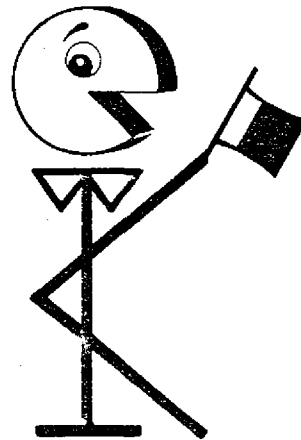
their work and third place winners received \$50 each.

The contest, sponsored by Ingersoll's BIA, ran from November to December 31, 1981. The idea behind the contest was to stir pride in Ingersoll area residents and to create something which people in or out of Ingersoll could identify with the community. As well, it is hoped the new slogan and logo will spark enthusiasm.

Judges for the contest included Ingersoll Mayor Doug Harris, former member of Provincial Parliament Dr. Harry Parrott, Board of Education Trustee Marion Coyle, Chamber of Commerce President Joey Ulrich and former Ontario Business Improvement Area chairman Jack Richardson of St. Thomas.

Each judge was asked to chose five finalists in each category and from there they narrowed it down to the winning ones. Both the slogan and logo contests were judged on a point system, with the entries having the highest points, being the winners.

Forty people filled the Venus Dining House meeting room Thursday night for the official unveiling. Cheese Festival Queen Debbie Heibien, and Mayor Harris, had the honors of unveiling the winners.



INGERSOLL
PERSONALITY
PLUS!

(page 10Pa)

INGERSOLL TIMES
FEBRUARY 3, 1982

BIA BOARD OF MANAGERS

Heritage Is You

Those present were given promotional packages following a presentation, and signs announcing Ingersoll's new slogan were up in store windows early Friday morning. Buttons carrying the slogan, along with telephone emergency stickers, were also handed out. All schools were contacted Friday and announced the new slogan then.

The new slogan may be used in a variety of ways to promote Ingersoll, but the logo itself, is intended for use strictly by BIA members. It will appear on BIA letterhead and may also appear in advertising done by BIA members. The slogan may be used by service clubs, school groups, women's

clubs, the town, the chamber, or any group wanting to use it.

Although other promotional plans have not been finalized, they are in the works said Holly Bourne, chairman of the slogan and logo committee contest.

She pointed out that the BIA board of management has not yet had an opportunity to meet and discuss future use of the slogan and logo, but said many ideas on how to use it have sprung forth.

She suggested the slogan and logo committee would soon disband and said further promotion of the slogan and logo would lie in the hands of the board and the BIA promotion committee.

The new slogan and logo have received a "fantastic response from the public," said Mrs. Bourne. She said there has been a very positive response from BIA members as well.

Along with the winning slogans, there were a number of losing ones. Some of the entries the judges didn't chose included: Ingersoll you're progressing; Smile; Cheesetown Ingersoll; Ingersoll, growing larger with love; I's for Ingersoll; Magical Ingersoll; Your town too; Shoutin' Pride; Powerful Pride; Say Ingersoll and smile; Ingersoll where my heart belongs; Ingersoll, the gem of the county; and Ingersoll, uniquely yours.

PHOTOGRAPH BY
J. J. BOURNE

(page 206A)

INGERSOLL TIMES
February 3, 1982

BIA BOARD OF MANAGEMENT

Does anyone care?

Apathy irks BIA chairman

By BARRY WARD
Sentinel-Review staff writer
INGERSOLL — A lively discussion of ideas couldn't hide the fact the attendance was less than expected at the annual Business Improvement Area meeting last night.

BIA chairman Alan Sutin blamed "apathy" for the poor turnout. There were 19 BIA members present including eight board members, down from the 25 who attended the inaugural annual meeting a year ago.

"I personally don't understand it," said Sutin. "There was an opening on the board and there were no applications for it. Does nobody care?"

He said the only time people showed interest was when they wanted to criticize the BIA for either spending too little or too much money.

"We have not spent money frivolously," he said. "We can and will make mistakes but we try not to."

He suggested one problem was that people expected too much of the BIA, appointed by

town council under provincial legislation, in its first full year of operation.

"This board is laying the groundwork for future boards. We can't do everything at once. We don't have the money and we don't have the expertise. But Lord knows we're trying."

SOME SUCCESSES

He pointed to some successes achieved by the BIA through working with Ingersoll council, including the plans to pave a Thames Street parking lot and the cleanup of the downtown, but several problem areas were outlined in the committee reports.

Robert Mott said nothing had been done in the way of Christmas decorations beyond the installation of a decoration prototype on King Street. While acknowledging the overhanging sign had met nothing but criticism, Mott and Sutin ran through last year's proposal in which signs would have interchangeable plaques depending on the time of year.

Mott said signs for the 24

downtown poles would cost \$300 apiece with the plaques costing an additional \$250 each.

Dale Hurley said the BIA "didn't have too much success" with its parking meter flower project because many of the flowers died and the basket brackets fell victim to vandalism. Other people at the meeting pointed out many storeowners didn't bother maintaining the flowers in front of their stores.

OFFER ADVICE

Hurley said the BIA was going ahead with flower baskets on streetlight poles this year with the parking meter baskets remaining a possibility. The Ingersoll Horticultural Society, he continued, was willing to offer advice on types of plants.

This set off an hour of discussion on how signs and flowers could be used. Sutin said the board was open to suggestions and would look into

the ideas discussed.

In another report, Ruth Lowe said the promotion committee had sponsored four promotions during the year but was under a heavy workload.

"There are only four people on the promotion committee which is sad," she said. "We do need help and we need it badly. We can't do it with just four people."

One bright spot was the slogan and logo committee report. Holly Bourne said contests resulted in the creation of the "Ingersoll — Our heritage is you" slogan and the "BIA-man" logo, both of which had met favorable response from the community.

Treasurer Bourne's annual report showed the BIA had spent \$8,622 of its budgeted \$13,400 in 1981, the largest amount being \$5,300 for promotions. The \$3,750 budgeted for Christmas decorations has been put aside in a reserve fund.

SENTINEL REVIEW

MARCH 17, 1982

BIA Board of Management

BIA Board

The 1983 Business Improvement Area board of managers executive has been announced. Chairman is Bob Mott, Vice-chairman, Dale Hurley, Treasurer, Grant Currie, Promotion, Holly Bourne, Beautification, Vicki Brownscombe, and Christmas Decorations, Catherine Stead.

INGERSOLL TIMES
January 19, 1983

INGERSOLL TIMES
January 19, 1983

Shares space with chamber

SENTINEL REVIEW April 9, 1983

BIA worried about new office

INGERSOLL — The Ingersoll Business Improvement Area (BIA) seems uneasy about its new office location in the old town hall.

In a letter the the town, the BIA expressed concern about the safety of its secretary working alone in the office, and about the image the site would offer to the public.

"The security of the office itself is also a prime concern to us, because large numbers of confidential records are kept in the office."

The BIA is to share the office with the Ingersoll Chamber of Commerce, once renovations to

the old town hall are completed. The two organizations now jointly use an office in the police building, but that space is to be taken up by the town's engineering department.

The BIA inquired about the renovations and any alternative location.

But the town's administration and finance committee took no action on the BIA's letter Wednesday, as several members said the BIA should be happy the town is providing the space at no cost.

"When you get it for nothing, I don't know how far you can

complain," committee chairman Jack Warden said, noting the BIA and Chamber would otherwise have to pay as much as \$250 a month to rent space from private landlords.

The BIA's primary concern appears to be over the youth who will be frequenting the drop-in centre in the same building, he added.

Coun. Alice Elliott, a member of the BIA board of management, said the the business organization would like the town to find an alternative location.

However, the office's confidential records would be

vulnerable to break-ins regardless of location, she said, noting the old town hall site is substantially safe.

SENTINEL REVIEW
April 9, 1983



BIA BOARD OF MANAGERS

BIA Board
of management



THE ANNUAL BIA meeting was poorly attended last night. Local BIA chairman Bob Mott and secretary-manager Bonnie Mott listen closely to guest speaker Charles Whipp, chairman of Petrolia's BIA, who said Ingersoll downtown merchants needed to try new methods of promotion and go after government grants and programs. (Staff photo by Ron Preston)

Annual session attracts just 25

Apathy reigns at BIA meeting

By RON PRESTON
of The Sentinel-Review

INGERSOLL — Apathy was alive and well at the downtown merchants' annual meeting Tuesday night.

Less than a quarter of the Business Improvement Area's 110 members turned out for the dinner meeting to hear year-end reports, plan this year's promotions and listen to a guest speaker.

"I was prepared to face 60 to 70 members tonight," BIA chairman Bob Mott said, to explain the past year's results and upcoming events but

"what I really feel is a deep sense of disappointment."

The executive members have worked hard, he said, organizing promotions and projects for the core area. "The problem is we also need the help of the 80 members who are not here tonight."

Mott called on those in attendance and missing members to work together to make Ingersoll's "the best BIA in Ontario."

"What you're not making up in numbers, you're making up in quality," guest speaker Charles

Whipp, chairman of Petrolia's BIA, told the 25 people in the audience.

The local BIA needs to increase its promotional activities, its budget and go after government grants and programs, he said.

KIND OF LOW

The proposed 1985 budget of approximately \$17,000 "is kind of low for a community this size and a downtown this size."

Petrolia, with about half the population of Ingersoll, has a budget of \$21,500. Almost half of that amount is earmarked

for a debenture from an earlier beautification project.

To increase its income for promotions, Whipp said Petrolia's BIA holds a trade fair which "jams" the arena floor each year.

It nets the group \$1,500 to \$2,000 and has replaced the annual agricultural fair as the town's main event.

"Don't be afraid of setting your budget higher," he said, "be afraid you're not doing enough."

Local merchants aren't taking advantage of "a marvelous invention; the government grant." Most retailers present indicated they had not applied for or were aware of many programs.

SEVERAL GRANTS

Whipp listed several: the Community Improvement Program which supplies low interest loans up to \$500,000;

the Ontario Career Action Program which pays an employee's wages for up to three months for on-the-job training;

Katimavik, a federal program which sends young people to three different parts of the country where they do community work without cost;

or various Canada Works grants.

"I feel compelled to remind you this is your money. If you don't use it, someone else will." He also told the group to use all the money it receives or "you'll never get any more."

While past policy has been not to give government money to improve private buildings, Whipp said he expects the province will make low-interest loans available for such projects within a

year. He also advised merchants to apply for similar low-interest provincial loans to transform empty warehousing into upper apartments.

GOOD SOURCE

Renting provides a good source of secondary income and instant customers, plus ensures someone is watching the property to prevent vandalism or thefts.

He paraded Petrolia promotional paraphernalia for retailers to see, from town-embossed gift wrapping paper and shopping bags to town maps and calendars.

To pay for these projects, Whipp said advertising was sold to cover the costs of the map and calendar while merchants purchased the paper and bags for pennies apiece.

The Petrolia BIA holds its meetings from 7:45 a.m. to 9 a.m., attracting 15 to 25 members while its annual meeting usually draws 75 to 100 participants.

BIAs are a big improvement over the old business associations, he said, where a few people would go "hat-in-hand" seeking funds for a promotion. With BIAs, "everybody pays."

Some businesses "just want to be there to take" without doing any of the work. He dismissed complaints from downtown professionals such as lawyers or doctors who don't want to pay BIA taxes.

"They want to be downtown where the action is... where the retail merchants are. I have no sympathy for a lawyer who wants to opt out because he doesn't sell underwear."

Board

INGERSOLL — The Business Improvement Area board of management re-elected its executive members recently for 1985. Bob Mott will continue as chairman, Dale Hurley as vice-chairman and Frank Brock as treasurer.

SENTINEL-REVIEW
January 29, 1985

SENTINEL-
REVIEW
April 10, 1985

Mayor sounds a warning

BIA faces the same story - lack of participation

By RICK HUGHES
of The Sentinel-Review

INGERSOLL — The turnout was better, but the message was the same as last year at Tuesday's Business Improvement Area annual meeting.

Once again, it was the nearly 40 people in attendance — double last year's turnout — who had to listen to complaints about the lack of participation in BIA affairs of those not in attendance.

"The bad news is that once again we do not have the people here who should be present," said out-going BIA chairman Bob Mott.

The lack of participation also caused Mayor Doug Harris to sound a warning in his opening remarks.

"From a council and community level, we are concerned about this BIA, and it getting the job done."

Harris said he believes in the BIA, but that it needs to get people more involved who are willing to work.

"I hope this is the start of a stronger future," said Harris.

Perhaps the overall mood of the BIA was best summed up by treasurer Frank Brock. When he called for a vote on the 1985 financial statement, he called out three categories, "Those for; those opposed; and those that don't care."

NEW BOARD

The annual meeting is held to elect the new board of management and approve a budget for 1986.

If council approves the board as recommended by the BIA, it will consist of Lloyd Aiter, Daryl Anderson, Keith Black, Vicki Brownscombe, Bob Mott, Dr. Dave Simpson, Christy Wells and Jack Warden.

Not elected to the board was Peter Bowman.

This is the first year that the BIA membership had the opportunity to

elect the board of management. In previous years it was chosen by the outgoing board.

Another change in this year's board is that council's representation has been reduced to one from two.

Mayor Doug Harris said the reason for the reduction is the BIA needs active members on its board, and councillors, with all their other commitments, often cannot put in as much time on BIA business as the position demands.

TAX INCREASE

The members at the meeting also approved an increase in their BIA tax levy of just under \$2,500. The BIA's 100-plus members will now have to kick in a total of \$21,000 for BIA operations, for 1986, up from \$18,512 for 1985.

No single item was responsible for the increase, as there were small increases budgeted into most categories.

The BIA's promotions budget is now \$7,000, up \$460 from 1985, while \$8,000, up \$826 from 1985, is allocated for administration expenses, which includes the salary of BIA secretary and manager Bonnie Mott.

Also included in the budget is money to pay for the shared cost (with the Chamber of Commerce) of a leased photocopier.

The members also received reports from the heads of the BIA's committees.

The main committee report came from Vicki Brownscombe, who headed the promotions committee. She made a number of recommendations on promotions for the upcoming year.

The first was that the six sales promotions run in 1985 were too many. She suggested that in 1986, the number be dropped to three or four. She suggested sidewalk sales were no longer successful ventures, and she suggested some new ideas be found to replace them.

She also suggested separate organizers be appointed for each promotion.

MUCH AS POSSIBLE

Head of the beautification committee Holly Bourne said as much as was possible was being done with the money available, especially for the Christmas beautification projects.

The guest speaker for the evening was Terrance Morgan, vice-president of Saffer, Cavit and Freedman, an advertising firm that holds such accounts as Fairweather, and Firestone.

The overall theme of Morgan's presentation was "romancing our stores, romancing our customers."

He said retail stores had to sell a lifestyle and a relationship to their customers, as well as merchandise, and each advertisement has to promote that relationship as well as particular merchandise.

He said the fight is now for shares of stagnant markets, as growth markets are now disappearing.

SENTINEL - REVIEW

January 22, 1986

BIA board wants changes for core

By PHYLLIS COULTER
of The Sentinel-Review

INGERSOLL — The board of management for the Business Improvement Area (BIA) here wants to increase its budget, disband its sidewalk sales in favor of doing more institutional advertising, and expand its area to the north, east and west in 1987, said Chairman Vicki Brownscombe at the annual meeting, Wednesday.

The BIA board endorsed a budget of \$23,000 for 1987 which is a 4.3 per cent increase at the meeting. The budget must

be passed by town council before it goes into effect, said Brownscombe.

The BIA board hopes to drop the sidewalk sales and replace that promotion with more institutional advertising including radio ads to ask people to shop in Ingersoll.

Continual ads advocating shopping in Ingersoll would have more effect than two or three days devoted to sidewalk says, Brownscombe said.

The BIA would like to expand to include all areas zoned C1.

The BIA was formed eight years ago and has not expanded since then and it hopes to do so this year, said Warden.

The proposal calls for the BIA to expand north to the corner of Sacred Heart Church, east on Charles Street to include Zhers and Canadian Tire in the mall, and west on Charles to include

Heritage Manor, a collection of new businesses across from IGA.

We need these people to support us, and need their tax assessment, Warden said.

"We're not out to antagonize anybody," he said. There are advantages to belonging to BIA including the benefits of downtown improvement and promotion, he added.

Before this proposed expansion of the BIA can take place, town council must pass a by-law to allow it.

The BIA also wants to update its chain reaction of calls system.

If bad cheques are passed, coins stolen or con artists spotted in town, one business person calls two others, and they phone others in a fan-out approach until the whole BIA community knows.

The telephone list must be updated because there are some new businesses and some others have gone out of business, said Brownscomb.

The BIA would also like to introduce a "welcome package" to all new members. It would include such information to tell new members what's expected of them including watering plants and shovelling sidewalks. And would tell them the location of the office and other pertinent information.

SENTINEL REVIEW

January 27, 1987

Business bumps borders

By PHYLLIS COULTER
of The Sentinel-Review

INGERSOLL — A committee
of council has approved the

Business Improvement Area's
(BIA's) proposal to expand its
borders — but only after asking
why so big?.

The proposal is aimed at addressing the town's growth in the long run. It did not want to expand now and again in two years, said Norm Bain, council's BIA representative.

The expansion is to bring other established commercial properties into the BIA and include properties zoned commercial which may be developed in the future.

If approved by full town council (and granted a rubber stamping of the provincial government) the commercial expansion will include:

- The north and south sides of King Street as far as Wellington Street.
- Charles Street East will expand to include the Zhers Plaza and Canadian Tire.
- On Mutual Street it will expand on the east and west side to the river.
- On Thames Street North, the area will expand on the east and west side to William Street and include Mac's Milk.
- On Charles Street West it will continue along the south side to Church Street.

If no objections are received to the proposed expansion, it could be effective January, 1, explained Gerry Staples town clerk.

The BIA needs both town council and provincial approval before the expansion can take place.

The length of the process until final approval depends on if there are any objections.

SENTINEL REVIEW

May 7, 1987

BUSINESS IMPROVEMENT
AREA AND BOARD OF
MANAGEMENT

After much local debate, business area to expand

By IAN TIMBERLAKE
of The Sentinel-Review

INGERSOLL. — After one month of discussion, town council has approved the expansion of the Business Improvement Area.

The expansion will add about 30 new businesses to the BIA's current membership of about 130.

At its December meeting, council rejected the expansion after two Thames Street South professionals said they would not benefit from the BIA's retail promotions.

Dr. Stephen Tait, an optometrist at 245 Thames St. S., and Wilson McBeath, of McBeath Funeral Home Ltd., 246 Thames St. S., said their offices are isolated from the main commercial area and shouldn't be included in the BIA's plans.

Council's decision prompted two BIA officials to appear before the administration and finance committee earlier this month.

The committee reassured them that council did not object to the expansion in principle, but just to the inclusion of Tait and McBeath.

By a vote of 4-2 at its Wednesday meeting, with councillors Bob Ball and Jim Robins opposed, council agreed to exclude Tait and McBeath from the expanded area. With that settled, council unanimously approved the rest of the expansion as proposed by the BIA.

SENTINEL REVIEW

January 15, 1988

Chairman walks over 'internal matter'

By MARILYN SMULDERS
of The Sentinel-Review

INGERSOLL — The chairman of the Ingersoll Business Improvement Area association has stepped down to make way for new leadership.

The new chairman, Ruth Lowe, says June Bowman tendered her resignation during a recent meeting and cited "personal friction" as the reason. Bowman, however, says her resignation was not voluntary but forced. Neither would elaborate, deeming the change in leadership to be an "internal matter."

During her eight month tenure as chairman, Bowman had circulated a petition to downtown stores and businesses calling administrative costs into question. The petition, supported by many merchants, said the BIA had to become more aggressive in promoting Ingersoll.

In the most recent copy of the

BIA's newsletter, administration costs are spelled out. The total BIA budget is tabulated at \$32,650, including \$11,500 for the running of the King Street East office.

The BIA contributes \$5,200 per year towards the salary of a half-time secretary-manager. Moreover, the BIA pays \$3 per hour for an office assistant, who also works half days.

The organization shares many of its expenses 50/50 with the Ingersoll District Chamber of Commerce, said John Shepley, BIA treasurer.

But after seeing the newsletter, Bowman, owner of women's fashion store Silhouette Two, claimed the wages were double.

The head of the Ingersoll District Chamber of Commerce, Bob Pyke, said wage rates are established annually through a joint review between the chamber and BIA. The last review was conducted in February by "business people quite conversant

with current rates," said Pyke.

Lowe, owner of Lowe's Video and Variety, said the BIA has to pull together to serve the retail community. She said the BIA is working towards a cooperative management style — "it isn't just a one person deal, the responsibilities will be shared between the nine of us."

Ingersoll BIA has also installed a new vice chairman. Nancy Carr-Hynes of Carr's Book and China Shop takes on that position.

Bowman will remain on the executive of the board, serving alongside Lowe, Carr-Hynes, Shepley, Frank Saraka, Edith Stubbs, Bob Mott, Carl Magee, town council representative Brian Rodenhurst and past chairman Vicki Brownscombe.

The BIA, formed in 1980, consists of 169 businesses.

SENTINEL REVIEW
August 24, 1989

BUSINESS IMPROVEMENT AREA
BOARD OF MANAGEMENT



June Bowman, owner of Silhouette Two, held the office of chairman of the Business Improvement Area (BIA) board for eight months before tendering her resignation Aug. 15. She believes the current BIA board is not acting on behalf of its members. (Liz Dadson photo)

Former BIA chairman resigned after sharp disagreements

BY LIZ DADSON

The former chairman of the Business Improvement Area (BIA) board says the current board of management is not acting on behalf of its members.

June Bowman, owner of Silhouette Two, became chairman in January, but tendered her resignation on Aug. 15. The position of chairman is a one-year term.

In a prepared statement, submitted to council, Bowman said that when she accepted the position of chairman, she decided to take an aggressive "hands-on" approach by tripling the number of promotions, getting directly involved in every event, and following it through with evaluation reports as to the effectiveness.

"This type of an approach apparently caused insecurity with the paid office staff," the statement says. "As a result, several members of the board felt that retaining the present office structure was more important than taking a 'hands-on' approach and as a result they requested my resignation."

The office structure consists of Rita Jones, secretary-manager, and Dorothy Holmes, office assistant. A bulletin put out by the BIA states both women are scheduled to work 9 a.m. to noon, but often put in extra hours, during noon hours, evenings and weekends, at all kinds of special events. Their salaries are cost-shared between the BIA and the Chamber of Commerce.

"Our administration cost is 35 per cent of our budget," Bowman's statement says, "and according to a survey from BIAs across Ontario, the average figure is 17 per cent for communities our size."

Bowman said more than 95 per cent of the business people she has contacted, concerning this administration problem, have agreed with her and signed a petition supporting her views.

She said Ingersoll's downtown attitude must change, that it must become aggressive in the complex marketplace, and that 35 per cent of the budget should not be wasted on administration costs but used productively to promote the business core.

INGERSOLL TIMES

September 6, 1989

PROGRESS EDITION, October 18, 1989

Former BIA chairman sees importance of downtown

Ingersoll has become a more progressive town, says local businesswoman Vicki Brownscombe, but it still has that small community atmosphere.

"As long as we continue to have a happy medium between this progression and a small town atmosphere, we can derive success from that," said the owner and operator of Roberts & Co. Ladies' Wear.

Brownscombe grew up in Ingersoll and has been in business for nine years. Her parents ran a taxi stand and service station for a number of years in town.

"Foremost in my own plans for business is to be more aware of what others are doing," she said. "The town has become more aware of the competition from Woodstock and London and the malls there but it must be more competitive and progressive. Competition is good for any business."



Vicki Brownscombe

Brownscombe has been involved with the Ingersoll Business Improvement Area

(BIA) for six years and was chairman for two years.

"Promoting Ingersoll is foremost in everybody's mind," she said. "The BIA has also had input in other matters. We have a voice on council and are a body of council."

She stressed the importance of keeping the lines of communication open between what the town has planned for redevelopment and expansion, and what the businesspeople have in mind for the town.

"It's important for the BIA and the town's development office to work together," she said. "While the BIA's mandate is not really to go out and get people to build here, it can promote our downtown to look good to possible investors and developers."

While there is always talk of peripheral development, the downtown will remain, she said, adding the downtown needs a theme to pull it all together.

ingersoll

BUSINESS IMPROVEMENT AREA

BIA chief officer tenders resignation — says council has no faith in board

By ERIC SCHMIEDL
of The Sentinel-Review

INGERSOLL — The head of the local Business Improvement Area (BIA) board of management has resigned because she feels that Town of Ingersoll council issued a non-confidence vote with the BIA.

Nancy Carr-Hynes tendered her resignation as chair in a letter dated April 12 after council decided to appoint two applicants of its own choosing to the BIA. The BIA board had submitted recommendations for two other applicants.

"I felt it was a non-confidence vote (in the board), which is why I've resigned.

"Most other BIAs are allowed to choose their own board members."

The board has had its recommendations for an appointee turned down once before this, she added.

Jack Warden, town councillor-at-large and BIA representative on council, said he thinks council is "only exercising its prerogative to appoint their members." People apply to both the BIA and the town for board membership but all the applications end up at the town level, he added.

Each person was assessed and voted on individually. Votes on the applicants were not unanimous, Warden said.

"I don't think we're trying to go against them (the BIA), it's just that council made its decision.

"You try to make the best decision, whether you hurt somebody or

not.

"I just want to see these people get along and work for the benefit of the town. I'm really sorry to lose Nancy, in my opinion she was an excellent person (for the job)."

Todd Letts, executive director of the Ontario BIA Association, said town councillors throughout Ontario have the power to appoint BIA board members of each council's own choosing.

However, because "co-operation is paramount" between BIAs and councils, most often councils go ahead with the recommendations of BIA boards.

"It's uncommon, in most cases, for councils to disapprove of the nominations to the board that have been presented by the board.

"By second-guessing their advice, it kind of defeats the purpose. However, it is their prerogative," Letts said.

SENTINEL REVIEW

April 20, 1990

New BIA face

INGERSOLL - There is a new face on the Ingersoll Business Improvement Area board.

Neil Barnes, proprietor of Classic and Country Furniture at 139 Thames St. S., has been appointed by town council to fill the vacancy left by the resignation of Edith Stubbs.

SENTINEL REVIEW -
INGERSOLL THIS WEEK

July 24, 1990.

BIA responds to criticism from Chamber of Commerce

BY MIKE SWITZER

Business Improvement Area chairperson Peter Bowman said he was "surprised" by the recent activities of the Chamber of Commerce's retail section.

Last Thursday the chamber held a special meeting to discuss Sunday shopping. While no decision was reached on this issue, the role of the BIA was criticized by some members.

Chamber chairperson Bonnie Mott said a number of retailers had come to her, asking that the chamber "do something" to help promote Ingersoll businesses. She added that the retail section of the chamber, inactive since the BIA's inception, would become "much more active over the next six months."

Remarks were made concerning the BIA's performance, with one member suggesting it be dismantled entirely.

Concern was also expressed by some members, including council representative Jack Warden, over a recent chamber decision to run a Christmas promotion, with a voluntary cost to retailers of \$195.

Downtown businesses are currently paying municipal taxes which go towards the BIA's annual budget. Of this budget, \$4,00 has already been allocated towards Christmas promotion.

Warden described the chamber's decision as "confusing."

In a written statement, Bowman responded to the remarks, and detailed the BIA's performance over the past few months.

"Although it came as a complete surprise, I was pleased that the retail section of the chamber is becoming active again as was evidenced by the recent Christmas promotional letter to the retailers," Bowman said.

"I will be extending an invitation to the chamber's retail section to attend our August board meeting to hear their views and ideas."

Bowman said the BIA has been working closely with Ontario Downtowns, a provincial counterpart to local groups, in studying downtown promotion and beautification techniques.

He added that the BIA has been receiving assistance through council from the downtown implementation committee, who have a mandate and a budget to help with beautification of the BIA area.

Neil Barnes, owner of Classic and Country Furniture and the BIA's newest member, said the two groups should refrain from criticizing one another and work together in a more positive manner.

"I think the two groups should get together and decide who's doing what," he said. "This fighting is just a waste of time. We're all trying to improve the downtown after all."

Bowman said he could see the BIA possibly acting as a coordinator between itself, the chamber, and the downtown implementation committee.

"I think, first and foremost, that we should be the factor that brings the groups together," he said, "If the chamber's retail section is willing to help us out, well, all I can say is welcome aboard."

Ingersoll Times
Aug. 8, 1990

Hard feelings surface between businessfolk

By PAULINE KERR
of The Sentinel-Review

INGERSOLL — An advertising campaign developed by a retail group has another merchant organization here feeling like its toes have been stepped on.

The controversy stems following a joint effort between the Ingersoll District Chamber of Commerce retail committee and *The Sentinel-Review* to come up with a *Shop Ingersoll* Christmas promotion.

However, the Business Improvement Area (BIA) says promoting Ingersoll's core is its job.

The chamber's Christmas promotion should complement what the BIA is doing for the core, Yvonne Mott, chamber vice-president, said at Tuesday's BIA meeting.



Mott, along with Bruce Fee, spoke at the meeting in response to a request for information from BIA chairman Peter Bowman.

The plan originated with Fee, who applied an idea used successfully elsewhere to promote what is available in Ingersoll. "A lot of people still have the mentality of driving to London or Woodstock," says Fee.

Brought closer together

Merchants have been invited to run an advertisement on a coupon page in a bid to draw the shoppers to stores where coupons are filled out. "It brings the merchant and buyer closer together," says Fee.

Moreover, the promotion offers a trip for two to Florida and \$1,000 in spending money.

The Sentinel-Review, with its Oxford County-wide circulation, was selected to reach people from outlying communities who might be encouraged to try shopping in Ingersoll.

Bowman says the promotion is a good idea but he has some concerns because many merchants are confused about this and other promotions.

Newly-revived section

"Where does (the merchant's) loyalty lie?" asked June Bowman.

Suggesting each merchant should participate in whatever advertising will get him/her the most business, Fee responded: "It should lie with themselves."

June Bowman saw a "real conflict" in the newly-revived retail section of the chamber with its participation in such a promotion.

"That was our (the BIA's) area."

Following the meeting a letter was sent to the chamber outlining the BIA's feelings.

Peter Bowman later commented: "The BIA mandate is to promote and beautify within the BIA area and each member within the BIA is (taxed), allowing the board of management to carry out its mandate — any expenditures beyond the BIA area would certainly be subject to question.

"Given this mandate, it is very important for the BIA board to spearhead any promotion within our designated area to avoid confusion and possible duplication of events."

He explained further it was the BIA's goal to be able to work in cooperation with the newspapers in putting together a list of upcoming promotions with the aim of having a complete calendar of events for the coming year.

More frequent newsletters

It is also the goal of the BIA to send out more frequent newsletters.

"We must be in contact with our members regarding Sunday shopping, what the papers are doing, perhaps what the recreation depart-

ment is doing," he added.

Mott said the idea for the promotion came from business people who wanted something "extra" during the town's busiest shopping season. Merchants who wish to participate will share in the cost, not the BIA.

The retail section which is conducting the promotion has always been a part of the chamber, but from time to time it has broken away from the main body of the chamber and "gone off on its own," says Mott.

Following the formation of the BIA 12 years ago, the retail section remained inactive. However, there was a push from the business community in the area for a Christmas promotion.

Currently the BIA is putting together the final details for the annual *Harvest Fest*.

Past chair slams BIA board over shopping hours confusion

INGERSOLL — Confusion over when extended shopping hours are to take effect have resulted in a tersely-written letter to the Business Improvement Area's board of management.

And the comment from the chair was just as blunt.

In an open letter, dated Nov. 23, past chair of the merchant group, Nancy Carr-Hynes, owner of Carr's Book Store, criticized chair Peter Bowman and his wife June, for not staying open until 9 p.m. as suggested in the BIA's Christmas promotion letter. The Bowmans run Silhouette II and Realty One.

Acknowledging, of the nine businesses open late Nov. 22, three regularly do so, Carr-Hynes said: "A perfect example of the quality of leadership of the chairman and his wife was clearly noticed by their not opening last evening."

The letter also says: "At this time it almost looks as if the downtown merchants are boycotting the BIA and their promotions. If this is the case then I

think that the time has come for the board to take a hard look at themselves and just see how viable a force they really are."

Peter Bowman, suggesting the letter be noted and filed, said: "It becomes obvious some people mature late in life."

He added: "In this particular case I had forgotten about it and both June and I had an appointment with a supplier in London."

Asked by Neil Barnes of Classic and Country Furniture why some business were not featuring extended shopping hours, another board member blamed a faulty advertising campaign.

"The ad was misleading to a lot of people," said Steve Boyd of Patina's.

The large advertising package, featuring individual ads of many core businesses, suggested all stores would be open until 9 p.m. Nov. 22 and 29 when in fact that was not the case.

Daily Sentinel Review
Dec. 12, 1990

Animosity continues on BIA board

By MARK REID
of The Sentinel-Review

INGERSOLL — The head of the Ingersoll Business Improvement Area has been criticized by yet another former member.

In a letter of resignation to town council, former promotions director Terry Bain cites business commitments and being "tired of the animosity created by the chairperson and his wife" as his reasons for leaving.

During the BIA board of management's December meeting, former chair Nancy Carr-Hynes criticized present chairman Peter Bowman and his wife June — both of whom operate businesses from one location on Thames Street South — for not opening their stores late during a BIA-sanctioned Christmas promotion.



Warden

Coun.-at-large Jack Warden, the municipality's representative to the board and Ingersoll District Chamber of Commerce, acknowledged there are two factions on the main street and guidelines may

need to be put in place to get things operating smoothly again.

Bain's letter of resignation is the latest in a pile that has accumulated during the past 12 months, but Warden was not sure how many people have left the organization.

He says there seems to be a lot of dissatisfaction on the BIA. "It seems to be at the upper level," he

explained following Wednesday's council meeting. "I'm not going to say any more because I don't want to get into personalities here... but lets face it, that's where it is.

"We've got to get things controlled because what I'm concerned about right now is the fact that we have the chamber of commerce and the BIA at loggerheads with one another.

"They've got to get their act together — the two of them — they're not doing the town any good right now with their in-fighting."



Hunt

Rodenhurst

Hunt won't help

INGERSOLL — Ted Hunt won't be helping while the town searches for his replacement.

Hunt, the former development officer who was promoted to clerk-administrator Jan. 1, does not want to be on the selection committee to find his replacement because he expects he'll know many of the candidates.

Mayor Doug Harris, councillors Jack Warden and Brian Rodenhurst and one member of the Ontario Industrial Development Council will make up the committee to hire a new development officer.

Ingersoll

MARK REID INGERSOLL EDITOR 485-3040

Warden was also critical of the way appointments are made to the BIA board. When there were two vacancies at one point last year, names given by the BIA to town council were rejected in favor of two names submitted directly to council.

"I didn't approve of that," said Warden of council's decision to choose who went on the board. "I think that caused some dissatisfaction too."

Currently there are two vacancies on the BIA, with terms expiring Nov. 12.

Daily Sentinel Review
Jan. 10, 1991

Terry Bain resigns from BIA

BY LIZ DADSON

Ingersoll town council accepted, with regret, the resignation of Terry Bain from the Business Improvement Area (BIA) board of management at the council meeting last Wednesday night.

In a letter to council, Bain, who

was promotions chairperson, said his reasons for the move included requiring time to concentrate on his own business, Ingersoll Auto Sales, and that he is "tired of the animosity created by the chairperson and his wife."

Continued on Page 2

Terry Bain resigns

Continued from Page 1

Bain added that the BIA board "seems to be putting up walls with other groups and the BIA members that need not be there. We should be striving towards one goal, the betterment of downtown Ingersoll, not pushing for personal goals and grudges."

Councillor Jack Warden, council's representative on the BIA, said he is sorry to see Bain go, "but I think he was at odds with the chairman."

In a telephone interview Monday, BIA chairperson Peter Bowman responded by saying that the town's main street is dying.

"If we expect to turn it around, an aggressive stand is necessary," he said. "It's unfortunate not everyone agrees with that kind of approach."

He said Bain was a good person as far as promotions were concerned.

"It's going to be an uphill battle (for the BIA) this next year," Bowman said. "We're trying to make changes through an aggressive approach. Other small

towns, such as St. Jacobs on the outskirts of a large city, seem to be doing all right."

He emphasized that there has to be something "dramatically" done in Ingersoll to salvage the people on the main street now.

"As a BIA, we have to give every bit of conceivable help."

INGERSOLL TIMES

January 16 1991

The Daily Sentinel-Review, Fri., Feb 8, 1991—5

It's do or die for local BIA

INGERSOLL — A do or die proposition will be put to the Ingersoll Business Improvement Area.

Coun.-at-large Jack Warden said Thursday he plans to recommend the BIA be scrapped or a last ditch effort be made to save it at the BIA board of management meeting Tuesday.

The BIA, which now has five members (not including Warden, council's BIA rep) doesn't have the people to do the work, he said. There's been a rash of resignations in the past year.

Clerk Ted Hunt said Ingersoll's BIA bylaw does not specify a minimum number for a BIA board.

"As long as there's five members left, that constitutes a board ... and three gives you a quorum. I would think three would be the absolute minimum, but I don't think that would go on for long."

Applicants for board membership can go through the BIA or directly to council, said Hunt.

BUSINESS



Julie Carl/The London Free Press

Peter Bowman, chairperson of the Ingersoll Business Improvement Area, says merchants need to promote themselves more aggressively.

BIA may be scrapped, says Ingersoll councillor

There have been eight resignations from the nine-person board in two years, says Councillor Jack Warden.

nearby larger centres and now hit by a recession, 15 to 20 per cent of businesses in the five-block BIA area have closed in the last two years.

By Julie Carl
The London Free Press

INGERSOLL — Councillor Jack Warden says Ingersoll is doomed to become a ghost town if the local Business Improvement Area can't control bitter personality conflicts and infighting among board members.

Or the BIA, racked by a string of resignations, may be scrapped entirely, Warden said.

Warden, the town's representative on the BIA, says two factions of merchants are fighting for control.

"They're going to have to get together . . . council's getting just a little upset with all these resignations."

FOUR MEMBERS SHORT: Eight members resigned during the first two years of the board's three-year term. The nine-seat board is short four members.

Warden doubts they'll be replaced. "No one wants to serve on a board where there seems to be this amount of animosity."

He suspects there are not enough board members to do the work of the BIA and expects council to arrange a general membership meeting to ask if members want to keep the BIA. If not, council will dissolve it.

Warden believes the problems started last year when council chose two board members and rejected the BIA's choices. Council may have been trying to "shake things up a bit, but it back-fired," he says.

Faced with competing malls in

SYMPATHY: "I have a lot of sympathy for the main-street merchants. They're really hurting," says Warden. "I don't know what the answer is, but you don't just throw up your hands."

If the BIA dissolves, a move by former members to rejoin the Ingersoll District Chamber of Commerce would not surprise Yvonne Mott, chairperson of the chamber's retail section. Similar groups in the past eventually rejoined the chamber, she says.

BIA BLUES

- Nancy Carr-Hynes**, who resigned as BIA head in 1990 when council overrode BIA board member choices, says some board members are following their own agenda. She thinks the BIA should disband.
- Peter Bowman**, current BIA head, wants to hire a promotions manager. "This is a very conservative town. They don't like to see anyone take an aggressive approach."
- Dave Knox**, new BIA board member, will vote to disband if the group can't focus on its job. "Why should we be given that money (a \$44,000 budget last year), if we're not going to use it effectively?"

London Free Press
Feb. 11, 1991

IMPROVEMENT AREA
BUSINESS

Future of Ingersoll BIA uncertain

BY MIKE SWITZER

Uncertainty over the future of Ingersoll's Business Improvement Area (BIA) surfaced at the group's monthly meeting last night. Councillor Jack Warden, council's representative on the BIA, had suggested earlier that in-fighting between members of the BIA executive

is having a negative impact on its ability to represent the Ingersoll retail community effectively.

A pair of resignations within the past month were attributed to quarrels among members of the group in letters from Neil Barnes and Terry Bain.

Barnes, owner and operator of Classic and Country Furniture, resigned from the BIA executive last

week, stating in his letter that "the BIA is spending too much time and effort in disputes that are taking away from positive action to help our business community."

While Bain's resignation cited a need to spend more time with his own business as a reason, he added that he is "tired of the animosity created by the chairperson and his wife."

In the past two years there have been a total of 11 resignations from the board of management for various reasons. BIA chairperson Peter Bowman said he thought it "unfortunate because there is not, in fact, a whole bunch of resignations. Only two voiced any sort of complaint.

"I don't think that's too damn bad for two years."

Warden said last week that scrapping the BIA altogether may be an option council should consider.

Bowman said he was "shocked" by Warden's suggestion, adding that he is prepared to live with it.

A clearer mandate from town council might help the BIA to function more effectively, Bowman said.

Warden presented a letter from mayor Doug Harris, on behalf of council, announcing a general meeting for March 6 at 7:30 p.m. at the Ingersoll Pipe Band Hall. This meeting will give merchants an opportunity to discuss their feelings about the BIA and its current board of management.

The results of a survey, to be distributed later this week to all BIA members, will also be released.

The survey contains three questions for merchants to answer: Is the BIA a good concept, is the present board of managers effective, and should the BIA continue?

Each business will receive one vote and survey results are to be handed in by Feb. 28.

"We want to hear all of this," Warden said. "It will determine whether the BIA is terminated or this board is terminated. This will be determined that night."

Bowman asked Warden what alternatives council would offer the merchant community if the BIA were to be scrapped. Warden replied that there is a possibility the Ingersoll District Chamber of Commerce's retail branch would assume responsibility.

"That's just a guesstimate on my part," Warden said. "We have nothing in mind to replace the BIA. That will be up to the merchants."

"If the BIA is disbanded," Bowman said, "I would think the town fathers (council) would offer an alternative. I think it's unfortunate that they didn't have the foresight."

"All I can say to that," Warden countered, "is that Nov. 12 is open."

Warden said earlier that he hoped a positive resolution to the BIA's problems could be reached.

"I don't want to get into personalities," Warden said, "but they've got to shake hands and get on with their business. I'd like to see it continue because I don't know what will happen if it doesn't."

"There is no doubt they (the chamber) would welcome them back, but funding is another question. At least with the BIA you have guaranteed funds available to operate because it comes out of the retailers' taxes.

"The whole thing is too bad. The recession is bad enough and with competition from the bigger cities, it makes things even worse. Our goods and services are as good as anyone else's but this has to end, one way or another."

Ingersoll Times
Feb. 13, 1991

The Ingersoll Times, Wednesday, February 13, 1991

Committee accepts BIA board member resignation with regret at meeting

BY LIZ DADSON

The resignation of Neil Barnes from the board of management of the Ingersoll Business Improvement Area (BIA) was accepted with regret by the administration and finance committee at its meeting last Wednesday.

"I have some points to make in legal and personnel," said councillor Jack Warden, council's representative on the BIA.

"It's an obvious problem," said councillor Gail MacKay. "Council will have to take a stand one way or the other."

In a letter to BIA chairperson Peter Bowman, through to the committee, Barnes said he believes the BIA is not concentrating its efforts in the right direction.

"The BIA is spending too much time and effort in disputes that are taking away from positive action to help our business community," the letter states. "We have a

deteriorating downtown and without positive help in the right direction the downtown will cease to function and die."

The letter encourages council to do something to "revitalize the downtown before it is too late."

Mayor Doug Harris said that he and Ted Hunt worked years ago to

set up the BIA and its aims made sense at that time. He noted that BIAs have worked in other municipalities, such as St. Marys and Woodstock.

"To say I'm disappointed is an understatement."

Warden said council has to take a serious look at the BIA. "There are some real problems."

SURVEY SAYS...**Majority wants BIA but claims board ineffective**

By MARK REID
of The Sentinel-Review

INGERSOLL — A Business Improvement Area is a good concept but the board of directors on the Ingersoll organization is ineffective, says a poll released to about 40 people Wednesday.

The poll, commissioned by the town after resignations from the board and cries of infighting, says there should be a BIA.

Mayor Doug Harris, who was involved in the formation of the group in 1980, said following the 75-minute meeting council will meet in a closed session within one month to decide the fate of the core organization then make its decision public.

The survey, mailed to 175 BIA members had a 30 per cent return rate and 89 per cent of the respondents say the group is a good concept while just six per cent believe the present board is effective. Almost 80 per cent feel the organization should continue.

Much of the discussion at the meeting focussed on ways to

make appointments to the board more democratic. Council has had the final say, but some suggest having elections among BIA members.



Harris

Job descriptions for the two staff members who work mornings only were also touched upon. Office staff, rent and expenses are shared with the Inger-

Ingersoll

MARK REID INGERSOLL EDITOR 485-3040

soll District Chamber of Commerce and funded equally by both bodies. The BIA's share, about \$17,000, half its budget.

Comments from survey respondents include:

- Council caused problem with appointments
- Changes to administration should be addressed
- Beautification has regressed
- A certain few always want to run things and, if not — watch out
- BIA appears to have no goals
- One person should work full-time during business hours
- Board should be elected
- We need a BIA now more than ever
- Apathy among merchants

Daily Sentinel

March 7 1991

BIA comes under attack from membership, council

BY MIKE SWITZER

The Business Improvement Area (BIA) came under attack from its own members at a public meeting last week.

Approximately 40 people attended a special meeting called by town council last Wednesday night at the Pipe Band Hall. Members of the BIA expressed their concerns about the group's current status, while the results of a survey completed by the BIA membership were discussed.

Less than one third of the surveys issued (53 out of 175) were returned for discussion. Of these, 89 per cent said the BIA itself is a good concept. In a similarly favorable light, 79 per cent of those expressing an opinion felt the BIA should continue.

However, only six per cent (three out of 44) said they believe the current board of directors is effective.

A number of members' comments were made public with the survey results. These included:

- BIA appears to have no goals
- council caused problem with appointments
- beautification has regressed
- state of apathy among merchants
- just a promotions committee
- board should be elected
- we cannot seem to get along
- been in business for some time and have received no contact from anyone about the BIA
- need long range planning, not patchwork projects

One person commented that Ingersoll needs a BIA "now more than ever."

Mayor Doug Harris said he was initially behind the group's formation in 1980.

"I personally believed in it," Har-

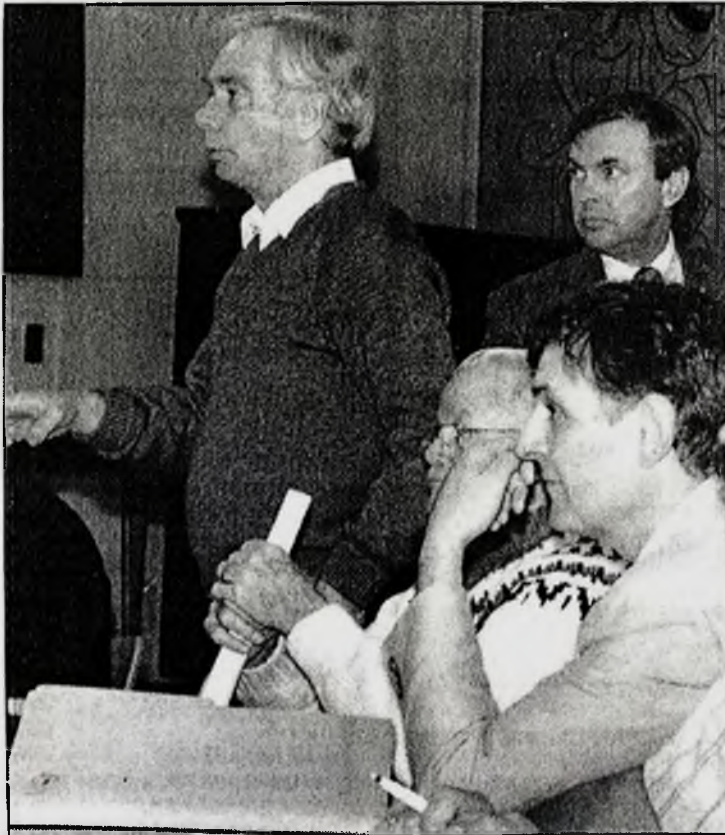
ris said, "as did council. That's why it was founded, because it had your support as well."

Paul Burroughs, local businessperson and chairperson of the downtown implementation committee, asked Harris if a 30 per cent return rate for the survey was in-

dicative of the true feelings of the merchant community.

"Did you get the really negative," Burroughs asked. "Did you get the really positive? Did you get the apathetic?"

Harris described the response as
Continued on Page 2



Mayor Doug Harris (left) fields question from the audience while Peter Bowman watches on from behind. Seated beside Harris are (from left) councillors Jim Robins and Brian Rodenhurst. The men were addressing a special meeting of the Business Improvement Area's members at the Pipe Band Hall last Wednesday night. (Mike Switzer photo)

Ingersoll Times

March 13 1991

BIA board in place awaiting elections

INGERSOLL — The present Business Improvement Area board will continue to look after the shop until a new board is elected, Ingersoll's clerk-administrator says.



Hunt

The present board will carry on in its current capacity until a new one is elected, Ted Hunt said. Town council is asking for applications for the board and the present membership could apply as well.

A letter will soon be sent to all BIA members seeking nominations for the current term, which expires in November. When those have been returned to the municipal offices, names will go on a ballot to be mailed back to members for a vote.

BIA board member David Knox was not surprised at hearing council's decision to replace the board. "It allows everyone to walk away without having egg on their face. It allows them (council) to deal with the problem without sticking their necks out too far," said Knox.

"I have mixed feelings," said June Bowman, member and former board chairperson.

The main problem with the BIA had been the board office, said Bowman. "We wanted them to be more productive." There are two staff people at the office. Rather than having both of them work in the office, she would have liked one to do public relations work, going out to gather ideas and support for promotions.

More dialogue should have gone on between the BIA and council before the decision to elect a new board was made.

"There has been very little dialogue. I think council jumped the gun a little bit," she said.

The problems between the BIA and the Chamber of Commerce are ongoing ones, chamber president Bob Pike said.

Proposals for BIA/chamber office staff put forth by the Bowmans (June and husband Peter, BIA board chairman) did not fit into chamber plans, said Pike.

Daily Sentinel Review
Mar. 16, 1991

The Daily Sentinel-Review, Sat., Apr 6, 1991—5

BIA's mandate and direction up for discussion April 16

INGERSOLL — The Ingersoll Business Improvement Area board is to present its annual report April 16 but exactly who will be on the board at that time is uncertain.

Discussion of the report, as well as plans for the mandate and direction of the BIA, will take place at Samuel's Restaurant in a seminar starting at 7 p.m.

Discussion of the report, as well as plans for the mandate and direction of the BIA, will take place at Samuel's Restaurant in a seminar starting at 7 p.m.

The agenda includes:

□ The 1991 budget: The BIA board is looking at spending about \$46,000 in 1991, with about \$16,000 for administration, \$15,000 for promotions, \$5,000 for area beautification and \$10,000 for Christmas decoration. In 1990 the BIA spent about \$33,500, including around \$17,100 going for administration, \$12,600 for promotions, \$600 for beautification and \$3,200 for Christmas decorations.

□ BIA Bucks 1990: Of \$4,065 in BIA bucks which went out to businesses, \$3,274 has been returned. There is still \$791 to be redeemed.

Businesses buy BIA bucks for promotions.

□ Proposed job description for BIA staff: the proposal is a description for a promotion and business manager, who would be responsible for efficient use of BIA board resources. Included in the job are financial, management, communications, planning and decision making responsibilities.

"The promotion and business manager should not be simply a "go-fer". They should portray an enthusiastic — promotion oriented — business person," BIA board chairman Peter Bowman wrote in the proposal.

There is a board election going on, with 16 people on the ballot for eight positions, and clerk Ted Hunt said he does not know when a formal announcement for new board members will be made.

"There may be no announcement until after the annual meeting. That's the way it might have to go. I have to discuss it with (Mayor Doug Harris,)" said Hunt.

AT BIA ANNUAL MEETING

New board ditches proposed budget; plans to develop new spending plan

By **MARK REID**
of The Sentinel-Review

INGERSOLL — The recently-installed Business Improvement Area (BIA) board of management has a bit of work ahead of it.

The proposed 1991 budget and a job description for a promotions and business manager, both drawn by the previous board, were ditched by the membership at the annual meeting Monday.

The \$45,000 budget was not approved to allow the new board the opportunity to develop its own spending plan. Moreover, the new executive has not had the chance to digest the proposed job description.

The nine-member board which includes one member of council was appointed last week by town council after its earlier decision to hold an election amongst the BIA

membership. The previous board was down to just five appointed persons and the councillor.

Much of the discussion at the annual meeting focussed on the phrase "let's get on with it" as in attempting to fulfill the BIA's mandate of beautifying downtown and attracting people to the core.

The membership was also in favor of two initiatives taken on by the Ingersoll District Chamber of Commerce, which is looking into holding a home, garden and recreation show next spring and pro-

moting a shop Ingersoll campaign in which prizes will be offered.

Dave Knox, BIA promotions director, says in order to draw shoppers from out of town to Ingersoll the BIA will have to make its promotions an event while the days of sidewalk sales — moving merchandise to the street and marking it down — are all but over. He also said Saturday events during this year's Heritage Days celebrations will be held in the core area to keep people downtown.

The BIA finished the 1990 fiscal year about \$11,000 in the black with

leftover money going to reduce the new levy. Part of the budget discussion centered on having the town keep track of the BIA's finances. It cost \$2,000 to do so last year and the proposed budget calls for spending \$2,100 this year. The BIA writes about 15 cheques per month, but the town's treasury department offers a few other services for its fee.

The proposed budget breaks down as follows: administration, \$15,974; promotions, \$15,000; Christmas decorations, \$10,000; and beautification, \$5,000.

Of the \$5,000 earmarked for beautification last year just \$661 was spent. Knox said plans to have plants put on light standards in the core were scrapped because it would have cost about \$3,000 to have the town water them.

Last year, the BIA spent about \$33,000 of its \$43,200 budget.

Ingersoll

MARK REID INGERSOLL EDITOR 485-3040

Daily Sentinel Review
Apr. 18, 1991

Ingersoll BIA under new executive

BY MIKE SWITZER

Ingersoll's Business Improvement Area (BIA) held its annual meeting last Tuesday night under the direction of a new board and a new chairperson.

Nancy Carr-Hynes conducted the meeting as the BIA's new chairperson. Assisting Carr-Hynes were the seven other newly-elected members of the board, Lloyd Alter, Keith Black, Bob Mott, Pat Shaddock, Steve Boyd (beautification), Cindy Koster (treasurer) and Dave Knox (promotions).

Former chairperson Peter Bowman said he felt the decision to place the meeting under the authority of the new board was a good one.

"I think it's important that things operate as smoothly as possible," Bowman said, "and I felt letting the new board chair the meeting was wise in this regard. I'd just like to wish them the best of luck."

Bowman was ousted as BIA chairperson after a number of the group's members expressed dissatisfaction with the former

board's performance. The new executive was elected from a field of 16 candidates, with 87 of 175 potential businesses participating.

Ingersoll mayor Doug Harris told those in attendance at last week's meeting that he is pleased with the transition.

"I believe in the BIA," Harris said, "and I believe in the procedure that was done lately. I hope everything will move forward from here . . . I don't care about personality clashes or any of that, but I do know everyone here cares about the town."

Ingersoll District Chamber of Commerce president Bonnie Mott said recent media reports of conflict between the chamber and the BIA were exaggerated.

"In the words of Mark Twain, 'Reports of my death have been grossly exaggerated,'" Mott said. "Either that or I've missed some darn good fights. Sure there has been disagreement, but a lot of good can come of that."

"The Chamber of Commerce has never been interested in competing with the BIA. We've done your job.

We know how tough it is . . . We want to complement what you're doing, not compete with you."

Carr-Hynes, who works with Mott at Carr's Book and China Shop, said there are no immediate solutions to the deterioration of the downtown business sector.

"What are we going to do about things like competition with the malls or U.S. shopping," she asked. "Fight it. We can make a difference. 'But in order to make downtown Ingersoll succeed we need your help.'"

Carr-Hynes said the BIA will become more accessible under the new executive, with constant communication between the board and membership.

"We will be a very open board, willing to listen and hear your concerns. The time has come to stop complaining about hard times. Let's get off our butts and do something about it."

The members in attendance were divided into three groups to discuss beautification, promotions and administration. Following these discussions a general business meeting was held, with members voting on key issues.

The budget for 1991 submitted by the previous board was not discussed, as the membership decided to give the new executive an opportunity to compose its own budget. On a similar note, the issue of a promotions manager was removed from the agenda, deferred once again for future discussion.

"There's been a lot of miscommunication regarding this matter," former chamber president Bob Pike said. "I think this gives us an opportunity to create a new framework to study."

Ingersoll Times
April 24, 1991

Even the dogs got dressed up for town's Harvest Fest

By ERIC SCHMIEDL
of The Sentinel-Review

INGERSOLL — It just goes to show you how far a suit and a tie can get you.

At the Best Dressed Dog Competition that was a part of Ingersoll's Harvest Fest activities Saturday, a shelby by the name of Peppy — dressed in dashing business-like attire — walked away the top dog.

Nancy Hynes of Ingersoll, Peppy's owner, said dressing her pooch up in a suit was "just an idea that popped into my head."

"(Peppy's) gonna run my store, eventually," Hynes jokingly added.

A toy poodle by the name of Kala, owned by 10-year-old Sean Pike of Ingersoll, grabbed second place in the competition. The four-month old Kala was dressed — appropriately — as a baby.

Third place went to a dachshund named Baby, owned by Jan Graydon of Ingersoll. Baby came to the competition dressed up as a dragon.

Ruth Lowe, chairman of the Ingersoll Business Improvement Association, said the first-prize winner got dog and cat food, a dog and a cat treat, a goldfish and a trophy.

Every entry in the contest received dog and cat food, Lowe added.

Kevin Hughes was the contest's judge.

Hughes and his wife Deborah own Smiles Photography and Art Shop in Ingersoll.

Hughes said he based his decision on the behavior of the contestants, and how original their get-ups were.

"The effort people went to, to dress up their dogs" was also a factor he took into consideration, he added.

SENTINEL REVIEW

October 2, 1989

The Daily Sentinel-Review, Ingersoll This Week, Tues., Oct. 3, 1989 Page 7A

BIA chair looks forward to next Harvest Fest

This year's Harvest Fest ran smoothly and was a success, the chairman of the Ingersoll Business Improvement Association said.

"Everybody I spoke to has been most enthusiastic" about Harvest Fest, BIA chairman Ruth Lowe said.

"I think everybody put a great effort in, and we're proud of all of them," she added.

Lowe said she plans to run Harvest Fest again next year. This year's

event included over 100 automobiles for sale and on display along Thames Street, clowns giving out balloons and entertainment of all sorts.

Bands played, and aerobics demonstrations were held, plus face painting was offered by two of Ingersoll's groups.

Editor's Note: See next week's issue of Ingersoll This Week for more photographs taken during the Harvest Fest activities.



The Ingersoll Big Brothers and Big Sisters Association had a face-painting display set up during Harvest Fest. Here, Big Sister Lynne

McSherry paints the face of seven-year-old Clint Benjamin. (Staff photo by Eric Schmiedl)



Peppy, the Best Dressed Dog in the Best Dressed Dog Competition held during Ingersoll's first Harvest Fest celebration. Peppy grabbed top honors at the competition. (Staff photo by Eric Schmiedl)

'Peppy' named Top Dog

By ERIC SCHMIEDL
of Ingersoll This Week

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SENTINEL REVIEW - INGERSOLL
THIS WEEK
October 3, 1989

First Ingersoll Harvest Fest is a big hit

BY LIZ DADSON

Ingersoll's first-ever Harvest Fest was a hit last Saturday as people crowded Thames Street to take in all the activities coordinated by the Business Improvement Area (BIA).

BIA Chairperson Ruth Lowe said the event was a great success.

"Everything's going smoothly," she said. "Everyone's been most enthusiastic. The merchants and car dealers have done a fine job. They sure did us proud."

She added that the Ingersoll police helped out "tremendously" and the beautiful sunshine and warm temperatures made the festivities even more fun.

"We will most definitely hold this again next year," she said.

People, young and old, seemed to enjoy themselves, taking in everything from face painting and a magician show to a best-dressed dog contest and fitness demonstrations.

Throughout the day four local car dealers lined Thames Street between King and Charles, with vehicles for sale, while the downtown merchants loaded the sidewalk with sales.

Face painting was available at one end of the street by the Big Brothers and Big Sisters organization which also had a duck pond for youngsters to fish for a prize. At the other end of the street, the Ingersoll Theatre of Performing Arts (ITOPA) provided

face painting and tours of the theatre.

Gilligan's Roadhouse Restaurant began barbecuing hamburgers and boiling corn at noon, selling them at bargain prices. Meanwhile, the Academy of Music offered entertainment from 10:00 a.m. to 2:00 p.m.

Ziggy's offered fitness demonstrations and had displays of its toning machines on the street all day, while Fun Fit gave aerobics demonstrations in the afternoon.

At 11:00 a.m., five contestants gathered at Dewan Park for the best-dressed dog contest, sponsored by Lowe's Pet Store and R & P Grooming. Kevin Hughes of Smiles Art and Photography Shop judged the contest and awarded the top prize to "Peppy," owned by Nancy Hynes of Ingersoll. Second went to "Kala," owned by Sean Pike of Ingersoll, and third went to "Baby," owned by Jan Graydon of Ingersoll.

The other entries were "Laddie," owned by Jamie Lee Turton of Richmond Hill, and "Brandi," owned by Helen Bain of Ingersoll.

Magician Gary Nott, sponsored by the Canadian Imperial Bank of Commerce, arrived on the street at noon, performing feats of magic for a large crowd of young people. He cleverly included plenty of humor with his slight of hand.

The afternoon concluded with performances by the Morris Dancers of London.

INGERSOLL TIMES

October 4, 1989

Busy Beaver Printing on the go after one year

By DOUG POWELL

Wayne Blancher has been a busy man of late, completing a 700 square foot addition to his house and completely renovating a large shop out back.

The latter resulted in the creation of Busy Beaver Printing which opened in June of 1987.

After 17 years at Woodstock Print

and Litho - culminating as production manager - Blancher packed it in and ventured into the uncertain world of entrepreneurship, something he says he "should have done years ago."

Despite the long hours, which Blancher estimates at 15 to 16 hours per day, the freedom associated with running one's own business is an attraction that he is not willing to give up.

After some personally conducted market research, Blancher concluded that the demand was there even though two other print shops already existed in Ingersoll. And now his predictions are starting to be realized. Three weeks ago he hired his first full-time staff.

Which is not to say that Blancher has not received help.

"Blanche (his wife) does the typesetting at night and the boys will help out with collating and stapling when necessary," says Blancher. One of his 16-year-old twin sons also worked in the shop during the summer.

Additionally, Wayne's aunt did the books for the first six months of operation and his father would "watch the phone" so Blancher could go and make sales calls. Now that he has the extra staff and the time to make more calls, Blancher says that the business is growing.

"I'm doing the Ingersoll election ballots," says Wayne. "I've got good accounts in Woodstock and Tillsonburg, as well as Stratford and London." Obviously the word is getting around.

Busy Beaver Printing specializes in all types of printing: from business cards to flyers, stationery to posters, Blancher's two A.B. Dick offset presses and a two-color multilith can do it all. He also has a complete darkroom and a quick-copy camera for camera-ready art work which eliminates the need for negatives.

When asked about the future of printing and the role of desk-top publishing, Blancher replied that "someday I'll have to get into it," but currently the quality is not good enough for print shops.

"I've been in the business long enough to watch the change from lead type to offset presses," states Blancher, "and quality is something that people have always needed and wanted."

When walking into the Busy Beaver office, do not be startled by the large beaver on the front counter. The structure was "carved" out of a piece of B.C. redwood using a chainsaw and symbolizes what Wayne Blancher hopes his business will become: busy as a beaver.



Busy Beaver Printing owner Wayne Blancher

INGERSOLL TIMES

October 26, 1988

BUSY BEAVER PRINTING

By Carol Leard

The Ingersoll plant of Canadian Industries Limited (C.I.L.) traces its origins back to more than a century ago when William Stone, in 1869, first established himself in the business of handling hides, skins and wools in the Woodstock area.

It was 1907 when his son, Fred J. Stone, was put in charge of a branch established in Ingersoll, and four years later, in 1911, when the fertilizer and rendering plant was built on the present site in Ingersoll.

That same year, the company name became William Stone Sons Limited, and R.A. Stone became manager of operations.

From its early origins as a wholesaler in hides, skins, wool, fats and bones, the company grew and established a name all over Ontario as a producer of scientifically prepared commercial fertilizer.

The service to farmers that started as dead stock removal grew to include the production of fertilizer and the manufacturing of a complete line of feeding concentrates for poultry, cattle and hogs.

After four generations of operation by the Stone family, the company was sold to C.I.L. in 1956. Although the feed and rendering business was discontinued at that time, the plant continued to operate the fertilizer business.

Today the plant employs up to 100 people at peak periods, and an additional 35 people are employed in the office, which operates as a district office and provides administrative services to all C.I.L.'s fertilizer outlets in the province.

Office manager Robert Jay has taken a particular interest in the history of the Ingersoll operation since he came to his post two years ago, and has already gathered an impressive file of information.

"I was fascinated by the place when I came, and decided to start gathering whatever history I could find on it," the young manager said in an interview last week.

Highlighting his findings was the discovery that the 10-acre site on which the plant and office sit was used during both world wars to accommodate prisoners of war.

"A number of the building, including the cafeteria, are left over from that era," he said.

In fact, there have been few physical changes made in the plant area, and a tour of the site leaves little doubt that the operation dates back to the early part of the century.

Included in his historical file, Mr. Jay has copies of a special edition published in January of 1949 by the London Free Press in commemoration of William Stone Sons Limited's 80th anniversary.

At that time, a major reconstruction project had just been completed, enlarging the storage facilities and re-equipping the fertilizer plant with up-dated and automated machinery.

The staff numbered 150, and the plant had a capacity for 20,000 tons of fertilizer and feed when renovations were completed in 1948. Prior to that, additions had also been made in 1917 and again in 1926 when the company established its head office in Ingersoll and the present office building was built.

Again in 1937, the fertilizer plant was extended further to meet the increasing demand for products and service, and the company began to manufacture feeding concentrates.

It was in the 1930's too that the company opened up a packing department for meat which it supplied to mink and fox ranchers in the area.

By 1949, the company had a fleet of 10 trucks, used to pick up animals and service an area stretching from Goderich south to Lake Erie and east to Hamilton and Port Colborne.

Technology had moved the business a long way from what it had been in the 1880's when the area serviced was limited to Oxford County, and travel was by horse and wagon. In those days, a trip to New Hamburg and back took three days.

The anniversary edition singled out several long-time employees with the Stone Company, including Robert Garland of Ingersoll, whose service at that time had extended over 36 years. In that length of time, as a truck driver for the company, he had covered 900,000 miles with a completely accident-free record.

"Canadian Industries Limited has been serving area farmers for over 65 years"

Also named among the veteran employees was Gordon Pittock then general superintendent, who had been with the company since 1930 and who remained on in a management capacity under C.I.L. ownership until his recent retirement.

According to early accounts, when the Ingersoll plant was established in 1911, fertilizer as a commodity was in its infancy, and it took a great deal of educating before farmers began to appreciate the value of commercial fertilizer for their crops.

Sold under the trade name National Fertilizers, the product caught on, and as it did, research continued at the local plant into the different combinations of minerals that would complement and improve the performance of the three essential plant foods - nitrogen, phosphorous and potash.

Laboratories were established and equipped to provide soil analysis, a service which is still available at the C.I.L. plant.

Today, the Ingersoll operation is primarily blending and packaging plant, from which fertilizers are shipped out to distributors. The actual manufacturing is done at the Lambton plant near Sarnia, Mr. Jay said.

And while C.I.L.'s agricultural chemicals business caters both the farm trade and the lawn and garden trade, it is the lawn and garden trade to which the Ingersoll plant is being increasingly geared.

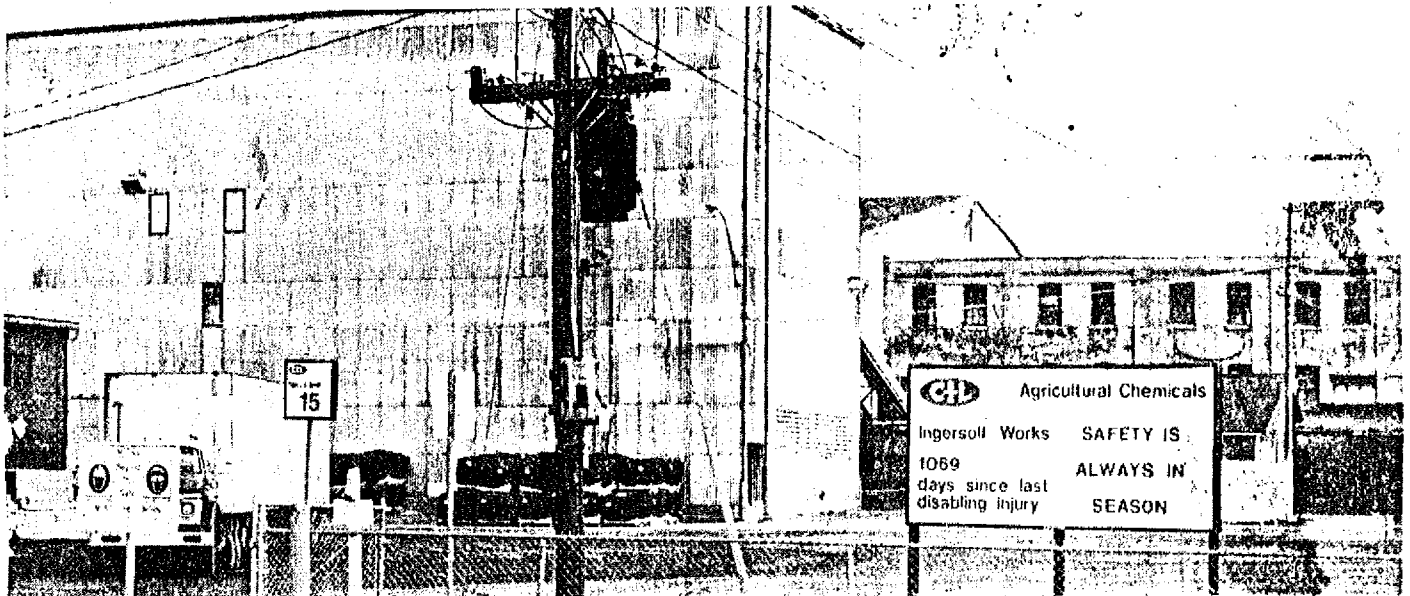
According to Mr. Jay, C.I.L. is the largest Canadian manufacturer of lawn and garden fertilizer. "And because the market has grown leaps and bounds in the past 10 years, it has given new life to the Ingersoll plant," he said.

He recalled that in 1969, the company announced that it had decided to close down and phase out the Ingersoll operation. It reversed that decision, however, and the plant operation has grown steadily ever since, Mr. Jay said.

C.I.L.

"C.I.L. ... 65 years"
Ingersoll Times April 13, 1977

C.I.L.



C.I.L.'s Ingersoll operation is primarily a blending and packaging plant. Fertilizer ingredients are shipped into the plant in bulk, and then are carried by conveyor belts for blending into various grades

and varieties of fertilizer. Above, the finished product is being bagged, ready for shipping to one of C.I.L.'s 60 outlets across the country.

"The growing market for lawn and garden products is causing the expansion and revitalization of this plant," he said.

Part of this expansion, he indicated, is a result of the development two years ago by C.I.L. of a new product - sulphur-coated urea - a slow-release fertilizer unique to the company.

C.I.L.'s fertilizer business goes from coast to coast across Canada. In Ontario, its retail

outlets are the Agromarts, which according to Mr. Jay, are the "farmer's equivalent to a supermarket." The three which service the immediate area are in Norwich, Scotland and Belmont.

The Ingersoll plant still has and uses the original CN and CP rail spurs that run through the storage areas. Fertilizer ingredients are brought by freight car or truck and stored in massive bins. From there they are carried

by conveyor belts or pipes for blending and eventual packaging.

Manager of plant operations is Charlie Trail. "He and I operate the site on a team basis," Mr. Jay explained. "He's superintendent of the plant and I'm responsible for the office."

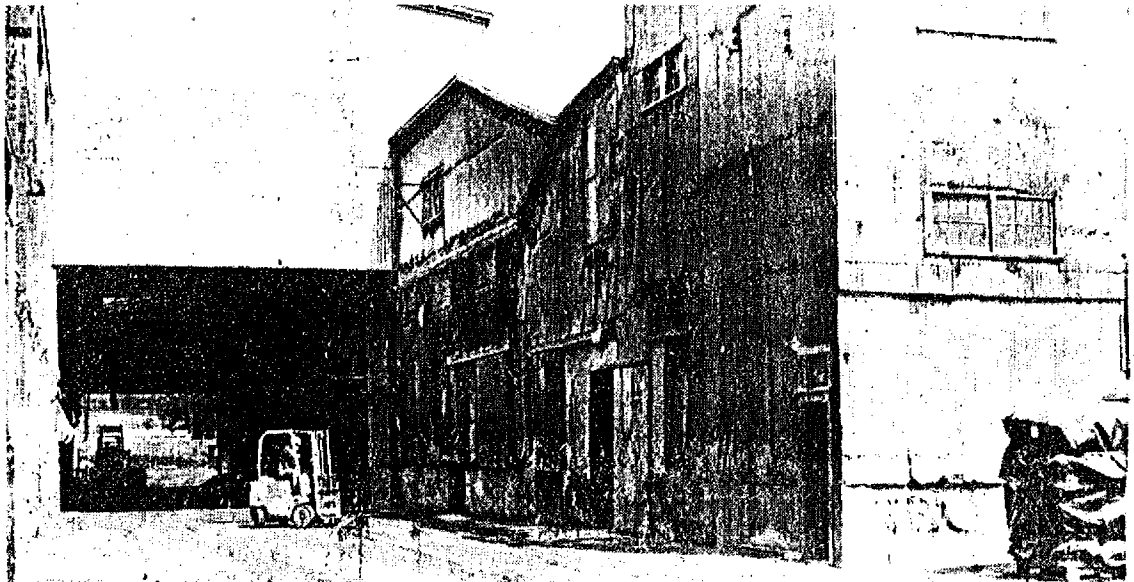
On a nation-wide scale, C.I.L. sales for 1976 totalled \$614 million. There are 9,000 employees across Canada, and 60 retail outlets.



"C.I.L. ... 65 years"
1911-1976

C.I.L.

The Ingersoll plant of Canadian Industries Limited traces its origins back more than a century when William Stone first established himself in business in 1869. It was 1911 when the fertilizer and rendering plant was first built on the present site, and many of the original buildings are still standing. C.I.L. took over the operation in 1956.



Fertilizer is a highly corrosive substance, and takes its toll on the buildings in which it is stored. The corrugated steel structure above was probably built in 1948 when William Stone Sons Limited underwent major expansion. It is still used for bulk storage at C.I.L.'s Ingersoll plant.

CIL plant wins award for accident-free record

INGERSOLL (Staff) — The 70 employees of CIL's Ingersoll fertilizers plant have achieved a safety award under the company's no accident record plan.

The CIL division managers safety prize is the tenth award won by the plant since 1962. As of Feb. 7 employees logged 139,036 manhours without a lost time injury which qualified them for the award.

Works Manager Charles Trail said the safety program plays an important part in main-

taining a high level of safety consciousness and the employees have gone 365 days without a lost-time injury.

He said the health and safety committee is spearheaded by two payroll employees and two supervisors who look after on and off the job safety programs.

Once a month the committee conducts a safety inspection of the site, looking for safety hazards and checking equipment.

Site operations involve a number of wooden catwalks and regular inspection ensures that they are not allowed to deteriorate while special attention is paid to handrails and flooring.

Following the tour of inspection action is taken to correct hazards found and a report is prepared on the results.

"We then hold a monthly general safety meeting for all employees," Trail said. "At this meeting we discuss the site safety report various safety topics and have demonstrations of first aid procedures and safety equipment."

He said CIL puts an great deal of emphasis on safety because experience has shown that safety is good business.

The Ingersoll plant is one of about 30 CIL plants in Eastern Canada and has been supplying the farming industry with

fertilizer products for more than 50 years.

Shift in locations

Closing of CIL plant brings end to an era

By MICHAEL BARRIS
Sentinel-Review staff writer
INGERSOLL —

For 25 years, a local plant has been blending and packaging fertilizer used by lawn and garden lovers throughout Ontario, the United States and Europe.

But now that era has ended.

For Canadian Industries Limited recently announced it would close its agricultural chemicals works on Pemberton Street, citing rising energy costs, dilapidated buildings and changing technology as factors in the decision.

Next November, the lawn and garden fertilizer operation will shift to a location closer to CIL's distribution centres in Toronto, Hamilton and St. Catharines. An effort already has begun to find jobs for the 35 full-time employees who will be out of work.

"I don't think anybody likes to see it close down," office manager Bob Jay said. However, he said the employees were accepting the situation "very well."

"This company is very fair with their people and very generous with relocation allowances," Jay said. "These

people are out of jobs and they're doing their damndest to make the transition as easy as possible."

BLENDERS

The Ingersoll works blended sulphur-coated urea (a nitrogen product manufactured for CIL in Cortwright, Ont.) with mono-ammonium, diammonium phosphate and potash to form a premium grade of garden and lawn fertilizer. The company also blended special fertilizers for golf courses.

The plant's goods were distributed to Ontario, United States and Europe — the largest market of any of its Canadian counterparts.

Works manager Charles Trail said the plant had to be closed because its aging buildings — some 80 years old — couldn't be renovated to accommodate modern technology such as a computerized blending system, necessary to remain competitive.

"It's virtually impossible to tear down and have continuity of business," Trail said. "That would mean you'd be out of business for a year and you can't

do that in this market."

RELOCATE

Because of high fuel costs it was logical to relocate closer to the distributing centres, he said.

The building that houses the blending and packaging area will come down, leaving a storage building and an administrative building manned by a few employees.

A committee including corporation officials and a member of the United Steelworkers of America is endeavoring to place the employees elsewhere within CIL or its subsidiaries.

The plant site originally was owned by William Stone and Sons Ltd of Woodstock, founded in 1870, which bought, graded and resold hides and wool.

In 1911, the company built a fertilizer and rendering plant in Ingersoll. The plant expanded in 1917, 1926 (when it became the company's head office), 1937 and 1948.

CIL, an explosives company entering the fertilizer trade, acquired the plant in 1956 and benefitted as the lawn and garden fertilizer business mushroomed.



CIL OFFICE manager Bob Jay said the employees are taking the

shut down of the local plant "very well."

(Staff photo by Michael Barris)

Sentinel Review

August 29, 1981

CIL office to shut down

CIL Inc.'s agricultural chemicals division will consolidate its Ontario regional office in Ingersoll with its London headquarters at the first of May. Employees were enformed of the news last Monday.

Lloyd Finley, manager of the local office, said consolidation of the two offices will allow a marked increase in efficiency to the extent that the company could not overlook the opportunity.

"The realities of costs and competitiveness in today's economic climate really left us no choice," he said.

There are 20 employees in the CIL Ingersoll office. The consolidation of the office at London will result in job

opportunities for approximately half of the Ingersoll staff.

All employees with more than two years of service who cannot be placed elsewhere in the company or its subsidiaries, will be provided with appropriate relocation allowances said Mr. Finley. In addition, a relocation committee will be formed to assist them in finding alternative employment he said. The committee will make full use of the resources of the various relevant government agencies and will also contact prospective employers in the area Mr. Finley pointed out.

In November 1981, CIL announced closure of its plant, affecting 60 employees at that time.

CIL story

correction

A story in last week's edition, about CIL, was incorrect. While the headline read "CIL office to shut down," CIL is in fact consolidating the Ingersoll office with the London office, commencing May 1, 1982.

In August 1981, not November 1981 as referred to in last week's story, word of the plant closure was announced.

We apologize for any problems which have occurred as a result of the incorrect information being printed.

INC. TIMES.
Feb 3, 1982

INGERSOLL TIMES
January 27, 1982

End of another era

CIL building ready for wrecker's ball

BY IAN JOHNSTON

An historical Ingersoll building is slated to fall under the wrecker's ball this summer, putting an end to a business that has spanned over 115 years, 70 of it on the same sight.

The CIL building, which manufactured fertilizer for the Oxford area and beyond, is undergoing its final demolition over the next two months, the result of seven decades of wear and tear on the structure and a changing, more competitive fertilizer market. But according to Dave Stone, former part-owner and long time CIL worker, the building leaves behind a rich past that won't be quickly forgotten as a focal point in the growth of the town of Ingersoll.

To trace the origins of the building, one must go back to 1870, when William Stone, the great-great-grandfather of David Stone, established a hides, skins and wool business in Woodstock.

In 1911, the company was incorporated under the name, William Stone Sons, when the four sons of the founder, William, Arthur, Frank and Fred, took over. A fertilizer and rendering plant was subsequently built on the present site of the CIL plant.

According to Dave Stone, his great-uncles, Fred and Arthur, ran the plant in the early days, while his grandfather William chose to become a silent partner in the business, moving instead to Toronto, where he established a printing company.

The business in Ingersoll, however, did not flourish at first.

Selling chemical fertilizer became an

exercise in frustration for the two brothers. Farmers during the time were sceptical of this new type of fertilizer, preferring instead to use their own farm manure.

When the company experienced financial difficulties, William Stone rescued it from bankruptcy by buying the business from his brothers and moving back to Ingersoll.

In 1926, the son of William and father of Dave, Heath Stone, joined the business. It was also at this time that the company established its head office in Ingersoll, expanding the existing plant to include an office building as well as several structural additions.

William Stone Sons Ltd. struggled through the depression, growing slowly. Dave Stone, who began working at the plant as a high school student, recalled his salary in the depression years as being a mere 25 cents an hour.

"I used to look at the foremen making 30 cents an hour with envy."

In 1937 was a bad year for both the plant and the Town of Ingersoll, when disaster struck in the form of a devastating flood. In addition to the town being partially cut off due to washed out bridges, the plant lost all of its fertilizer.

"The water simply dissolved everything; flooding the whole plant."

"There were dead animals (from the rendering plant) floating down the Thames River," said Mr. Stone. The company was forced to work out of Toronto until the cleanup was completed. A rerouting of the river in the ensuing year assured that the disaster would never again occur.

Mr. Stone also recalled how in the 1930s, the environment was not an ongoing concern.

"There was no such thing as pollution back then. Raw sewage and garbage from

the rendering plant used to flow directly into the Thames. It was just thought of as fish food."

Despite the natural and financial difficulties, the William Stone Sons Ltd. continued to grow, employing 200 workers at the plant during the peak spring season and 120 employees year round.

The 1940s were the peak years for the plant as farmers were encouraged to grow more crops to meet the war demand. Mr. Stone recalls how often 50 to 70 trucks would be lined up at the entrance to the plant waiting for fertilizer orders.

The 80th anniversary of the company in 1949, saw the opening of a new expanded plant that not only established Ingersoll as the "headquarters" for commercial fertilizer but made the William Stone Sons building the most modern plant in Canada.

In 1956, president and principal owner, Heath Stone, sold the plant to the present

owners, Chemical Industries Limited (CIL). According to Dave Stone, the reasons for the sudden sale were both personal and financial. His father at the time was approaching 65 and in ill health. With the addition of new competition in London and Delhi, the buy out offer from CIL was a logical step.

The transition from a family business to part of a large corporation, to CIL's credit, was a smooth one. Mr. Stone said that CIL didn't fire anybody in the change over, allowing those previously in charge to continue running the company.

"The first year was a difficult one. With a family business, you can make quick decisions, but with a large corporation, all decisions must be routed through Montreal or some place, by which time it may be too late."

However, in ensuing years, Mr. Stone found that he grew to enjoy working at the Ingersoll plant, rejecting repeated offers at promotion to continue working there.

Mr. Stone added that the trend of large corporations buying up local plants has continued in Ingersoll, with only one locally owned plant, Ingersoll Paper Box, remaining.

Under CIL control, the plant concentrated not only on the manufacturing of chemical fertilizers but chemicals for explosives and ammunitions.

In 1982, the Ingersoll plant officially closed its doors, ending 70 years of operation. Though the reasons for closure were complicated, Mr. Stone cited the increase of small local fertilizer plants in the area and the declining condition of the plant as the major reasons behind its closure.

Already partially taken down the plant is scheduled to be completely demolished and cleaned up by August, ending 70 years as an integral part of Ingersoll's economy and heritage.



A portion of the CIL plant today, which has fallen into disrepair as it waits for its final destruction in August. (Photo by Ian Johnston)

INGERSOLL

TIMES

June 26, 1985

CIL

Woodworking business is established

By MICHELLE MUYLEAERT

When Gary Davis sells his products he makes sure the customer is satisfied. Being the salesman, manufacturer and the installer allows him to complete projects according to a customer's exact specifications at a reduced cost.

Davis attributes the success of his Mutual Street business, Cabinets and Things, to the fact it is basically a two-man operation and manufactures its products right on the premises.

"We knew it would work because we're manufacturing," Davis said. "Many places mark up 30 to 60 per cent because they have the salesperson and the installer to pay. They have to cover overhead. We do work complete from the ground up."

Cabinets and Things has been in business since March and specializes in kitchen work but will create "anything to do with wood-working" including everything from doors to wall units.

Davis, originally from Ingersoll, thought it would be an ideal time to open a business in his hometown because of the predicted housing boom resulting from CAMI.

"I always said I would come back and start a business," Davis said. "I got together with a couple of friends and decided it was the best time to start. Many people are renovating or moving in to town and other people are building new homes because it's going to be crazy in this town."

Davis said the public's response to Cabinets and Things has been exceptional. Business has been brisk since the store opening six months ago despite a lack of advertising.

"The only advertsing we've done is to hang the sign on the building and by word of mouth," Davis said. "Most people don't know we're here."

Davis expects to eventually outgrow his present building with an

increased number of employees and a bigger production line and will use the Mutual Street location as a showroom. Although this expansion is expected in the future, Davis is

leary of making any changes too soon.

"We'll see how it goes this year and know what to expect next year," Davis said. "Nine out of 10 small

business fail within a year because people expect too much at once."

Davis is a graduate of a two-year program at Conestoga College specializing in the manufacturing of wood products and ran a cabinet manufacturing plant in New Hamburg previous to opening his own business. He believes Cabinets and Things offers Ingersoll residents a competitive alternative to other stores, eliminating the need to travel to larger cities. They offer free estimates and a plan of the proposed work.

"I know we're competitive," Davis said. "Every time we've priced anything we've got it.



Gary Davis does much of the woodwork for Cabinets and Things, a Mutual Street business he opened in March.

INGERSOLL TIMES

August 26, 1987

Japanese enterprise into industrial park

CAMI
WAREHOUSE

By PAULINE KERR
of The Sentinel-Review

INGERSOLL — Nissho Iwai Canada Ltd., a subsidiary of Nissho Iwai of Japan, the world's 10th largest company, has purchased a 3.8 acre parcel of industrial land on

Underwood Road from the town.

The purchase was announced at Wednesday's council meeting.

Nissho Iwai will build a 30,000 sq. ft. office warehouse complex, with construction to begin this year. The facility will be used to supply CAMI Automotive Inc. with various components for the assembly of vehicles as well as other goods for trade.

In response to a question from Councillor Jack Warden regarding projections on employment, town development officer Ted Hunt said there are no figures yet. There will be some senior management from Japan, as there are now at the company's offices at 106 Thames St. South. Local people will be employed, said Hunt, but as a warehouse operation, it will not be a large employer.

Nissho Iwai and its Canadian subsidiary are involved in global trade through exports, imports, warehousing, distribution, financing, investments, etc. to ensure the successful trade of goods and services.

SENTINEL REVIEW

January 12, 1989

Japanese company to build warehouse on Underwood Rd.

By KEVIN WOOD

The world's tenth largest company is building a warehouse and office facility here in Ingersoll.

Nissho Iwai Canada Ltd., a subsidiary of Nissho Iwai Corporation of Japan, has purchased a 3.8 acre piece of land in the Industrial Park on Underwood Road. The deal was announced at last week's council meeting by development officer Ted Hunt.

"We're pretty happy to have them here," said Hunt, who went on to stress that he feels that Nissho Iwai's choice of location is a further indication of the town's positive approach to attracting new investment and jobs.

According to Masakazu Okamura, general manager of the company's Thames St. office, the production schedule has not yet been finalized but construction on the 30,000 square foot structure should likely start sometime in early summer.

Okamura went on to say that the warehouse will create at least four or five new jobs, with the probability of more being added as Nissho Iwai's operations in the area grows.

Currently the company is supplying Cami with sheet steel and is negotiating to supply the automaker with fasteners. Nissho Iwai is also a large international trading concern and will be using the warehouse for storage of trade goods of all sorts.

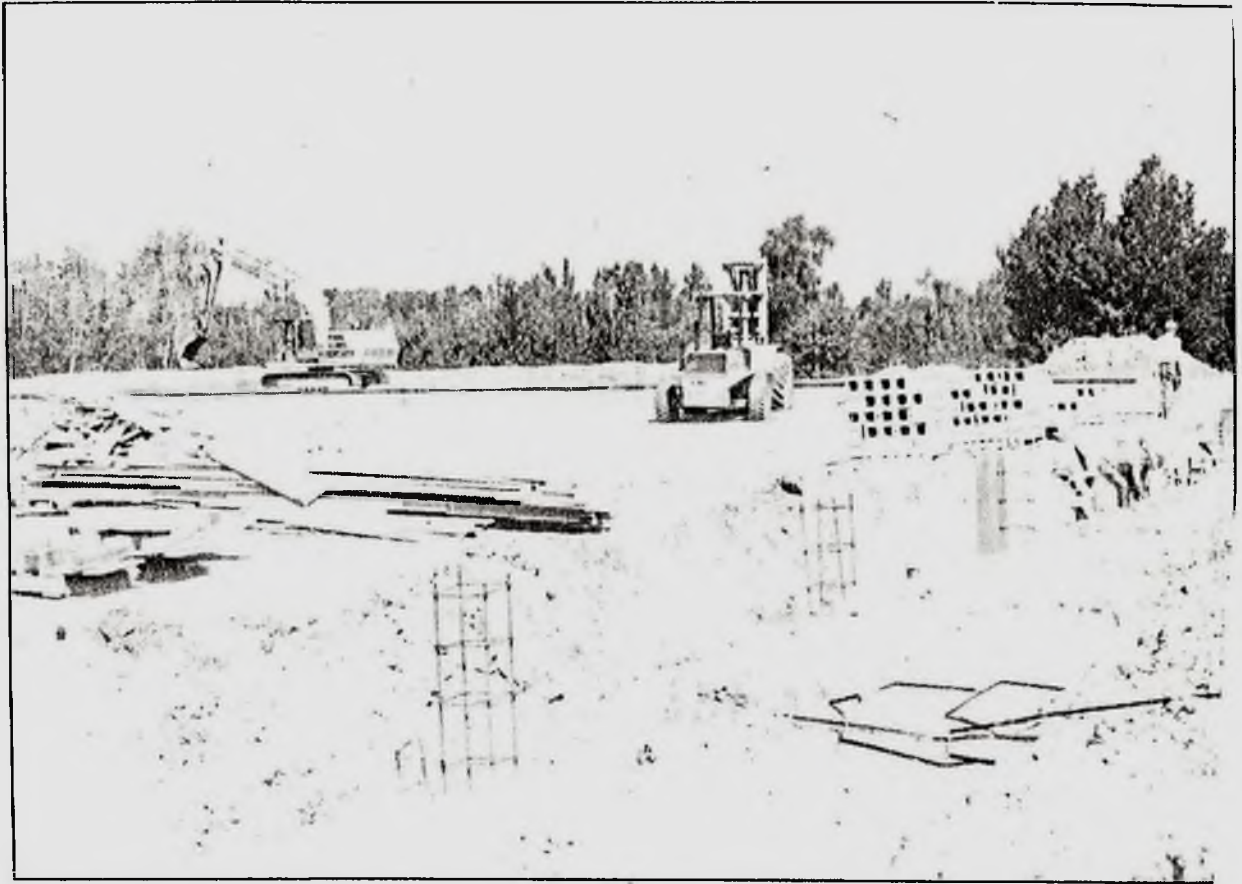
INGERSOLL TIMES

January 18, 1989

CAMI warehouse

McKay-Cocker Construction Limited of London began three weeks ago on a warehouse for CAMI parts on Underwood Road, just off Ingersoll Street.

The 70,000 square foot building is expected to be completed by December and is being developed by Nissho Iwai.



WHAT IT IS: Warehouse for CAMI parts
LOCATION: Underwood Road
COMPLETION DATE: December
SIZE: 70,000 square feet
DEVELOPER: Nissho Iwai

INGERSOLL TIMES

September 27, 1989

Page 8 The Daily Sentinel-Review, Ingersoll This Week, Tues., May 29, 1990

Student job centre opens

By ERIC SCHMIEDL
of Ingersoll This Week

If you've got the time, they've got the work

The local Canada Employment Centre for Students (CECS) opened for business last week and jobs ranging "from a meat cutter to a car washer" are available, says Kristi Dill, CECS supervisor for Ingersoll and Woodstock.

Both full and part-time jobs are being offered. Even though wages are a "little bit lower" this year, students have been willing to take two jobs to make the money they want.

"It's been very positive.

"Things have been good. (The attitude of students is) I want a job, I want to work," Dill said.

Dianne Kupery, student placement officer at the Ingersoll CECS, said the first day of placements was a good one. Job hunters came from Ingersoll District Collegiate

Institute and Victory Memorial Public School in search of work.

Even an 11-year-old boy came in asking what kind of work he could get.

"I think that's great," Kupery said.

Some students are giving thought to getting career-oriented experience through their summer employment. Dill said although many realize they need experience in their chosen field, there can be problems in getting it.

"It's a catch-22. (Students say) I need experience but I need money also," she said.

Students coming into the CECS should ask Kupery for more information when they see a job on the board which catches their interest. Referrals should be acted on within 24 hours.

The CECS in Ingersoll is located at 36 Charles St. W. (above the post office). The phone number is 485-

6326 and it is open weekdays from 8:30 a.m. to 4:30 p.m.

Facts for students

□ **WAGES:** during school holidays, the minimum wage in general industry for students younger than 18 is \$4.15 an hour and for students 18 and older the minimum is \$5 an hour.

There are some exceptions to the student rates. Students in the construction industry have to be paid \$5 an hour, while any employees who serve liquor must be paid a minimum of \$4.50 an hour.

□ **WORK HOURS:** a permit from the Ministry of Labour must be acquired by employers wanting their workers to put in more than eight hours a day or 48 hours a week. Employees do not have to work beyond these limits unless they give their consent.

In the general industry, students must be paid at least 50 per cent more than their regular rate for all hours worked in excess of 44 hours a week.

Special provisions for overtime pay and work hours apply in certain industries.

□ **MINIMUM AGES:** in construction, 16 years (but 15 if granted special permission under the Ontario Education Act). Window cleaning workers must be 18 years old, logging operation employees must be 16 years of age while 15 years is the minimum age for factory employment. For factory workers, the minimum age is 14 years.

There are other jobs available for students under 14 years of age.

For more information on rules governing student employment, contact the CECS.

SENTINEL REVIEW -
INGERSOLL THIS WEEK

May 29, 1990

CEC has new home in Carnegie Square

INGERSOLL — The Canada Employment Centre here has a new home.

The centre started operating out of its Carnegie Square location Friday, said manager Peter Clarke. Previously it held a spot above the post office on Charles Street West.



Clarke

The Canada Employment Centre for Students, which is scheduled to open in late May, will be co-located with it, said Clarke. The student centre is usually open until early July.

Daily Sentinel Review
April 9, 1991

Hot times on student job scene

By ERIC SCHMIEDL
of Ingersoll This Week

Students looking for summer job in Ingersoll could find they are in for some hot competition.

About 79 local students from the Ingersoll area have registered at the Canada Employment Centre for Students (CECS), student placement officer Helen Grygorcewicz said Thursday.

About 10 jobs specifically for students were on the boards at the student centre, co-located with the regular Canada Employment Centre at Carnegie Square.

"Hopefully if the economy picks up, student jobs will pick up as well," she said.

"Spruce up your resume. Don't rely on the (CECS) to find you a job," she said.

HELP AVAILABLE

Resumes should be accurate, complete and good references should be included. The student centre can help in getting resumes in shape, she added.

Students can apply for adult jobs, if their school schedule permits it. Only students can apply for student jobs, said Grygorcewicz.

The highest pay students can expect this year is \$8 an hour, she said. Most jobs are minimum wage, while some labor positions will pull in \$7 an hour.

MINIMUM WAGE

Minimum wage for people under 18 is \$4.55, with \$5.40 going to those over the 18-year mark. For people who serve alcohol as their main job, the number dips to \$4.90.

Most high school students look for retail jobs, while the post-secondary variety look for career-oriented positions.

If those are not available, they go for high paying jobs, such as manufacturing positions.

Not many students have been interested in loans to start up their own businesses this summer. Loans of up to \$3,000 can be had by students and are interest-free if paid back by the end of September.

The economy could be discouraging students from attempting a to start a business, she said.

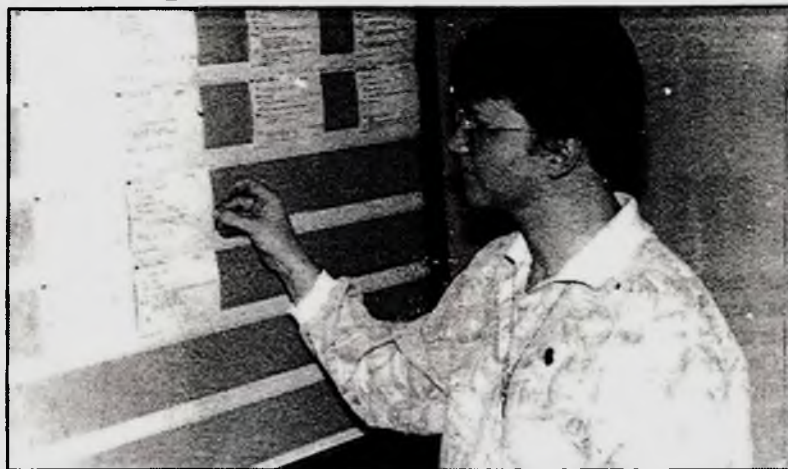
Employers could be missing out on a bargain by not registering with the CECS.

Prescreening is done at the student centre, so an employer might only have to talk to five applicants instead of 20.

The Ingersoll CECS works with its counterpart in Woodstock. The Woodstock centre will be open until Aug. 3, while the Ingersoll centre may close up shop sooner than that.

"The Ingersoll office will be open as long as there is a need," she said.

The latest it will be open is Aug. 3, she said.



COMPETITION could be hot at the Ingersoll Canada Employment Centre for Students this summer. Here, student placement officer Helen Grygorcewicz posts a job opportunity. Students looking for a summer job should make sure their resumes are in shape, she said.

Daily Sentinel Review -
Ingersoll This Week
May 28 1991

Busy Season Opening For Local Silo Firm

(EDITORS NOTE: Everything from hockey sticks to chocolates are made in Ingersoll and the town is proud of its varied and many industries. This is the second of a series of stories telling about the various items that are manufactured in this town of close to 7000. Today's story tells about the silos made by the Canada Silo Company. A story in this industrial series will appear each Monday in the Sentinel-Review).

A local or an out of town driver travelling down the Mutual Street might be surprised to see a silo not far from the downtown area of Ingersoll. If he stopped to investigate he would find that this particular silo - rather than performing the usual job of storing farm feed is actually an office building. The unique style of their building is one manner in which the Canada Silo Company draws attention to its product.

An occasional glance at cement blocks on a truck, in the storage yard or in the finished product is the extent of contact which most Ingersoll residents have with farm silos. A local firm called the Canada Silo Company Limited, located between the Canadian Pacific Railway and the Thames River on Mutual Street prepares the concrete and has their workmen construct the product.

About 40 men hired by the president and general manager of the four year old company, H. C. Campbell help serve an area which includes Western Ontario and Quebec. After starting in April the two separate crews of block makers and construction men will be busy until October.

BLOCK MAKING

In the beginning of the relatively simple process gravel and bagged cement which are purchased from area firms are placed in a five cubic yard mixer to prepare a dry mix in the top of a split level building. A little water is added to the mix until the cement will stand right up in the hands of the worker. From there the cement is released through a trap in the bottom of the mixer to a machine immediately below on the first floor. It was stated that the contour of the land which provides for a loading and unloading place for each

floor saves a lot of work).

In the larger machine on the bottom floor the prepared cement is dropped into a drawer from where it slides back into the iron construction. When the drawer returns filled with a slab of concrete 30 inches by 14 inches by 2½ inches it is dropped into a mould. Free fall tampers are released which force the slab into the moulds and tamp it to the required strength which never falls below a test of 3,800 pounds per square inch.

As the drawer returns to be filled a knife blade cuts the inside of the block to make it rough for the finish which is to follow. The mould is released and the blocks are left on a steel pallet which is left overnight to gain its permanent set. After being left inside for a time the large sized blocks which weigh 80 pounds are taken outside where they are kept in a controlled water curing plan for a period of 72 hours. Then they are ready to be sent out.

CONSTRUCTION START

A trucker then loads up with the silo material which usually runs about 20 tons in weight. He takes for the average sized 12 foot diameter silo by 40 foot high 522 blocks 30 inches in length, 22 blocks 20 inches in length, 22 blocks 10 inches in length, 69 rods 13 feet 8 inches, 69 lugs, 138 nuts, 13 door frames and 13 wooded doors. After the load is delivered and unloaded the truck returns for another load but the construction crew when started moves on from job to job with-

out returning to the shop.

The workers start to build on an already prepared circular cement base. In their building they use double ply red cedar doors which are especially shipped from British Columbia. Other imported material include hoops, lugs, nuts, aluminum roofs, galvanized steel baskets, galvanized steel chutes, and galvanized steel ladders from Chicago.

When the two day construction period is over the five erection crews which consist of two or three men each, move on. They follow the company truck around the country by a few days.

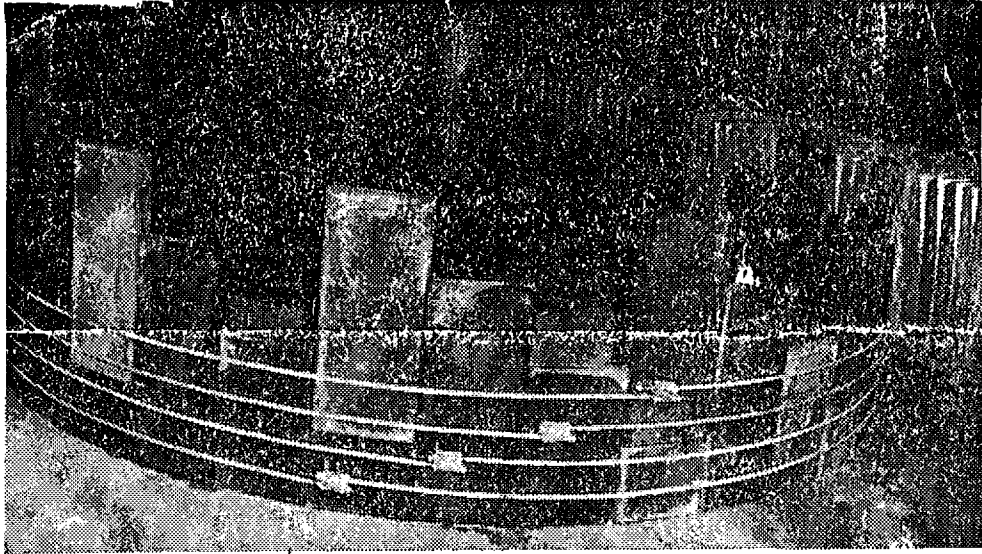
After the silo is built, whether it is for the farm corn, commercial grain storage, commercial sand storage, coal packets, automatic silo unloaders or automatic feeding systems one thing that is certain is the structure will outlast the wooden variety. They won't burn either.

The Canada Silo Company, after four years of operation in the district is continuing to expand its manufacturing buildings. This industry is just one of many which is continuing to expand and to place the products made in Ingersoll on the district markets.

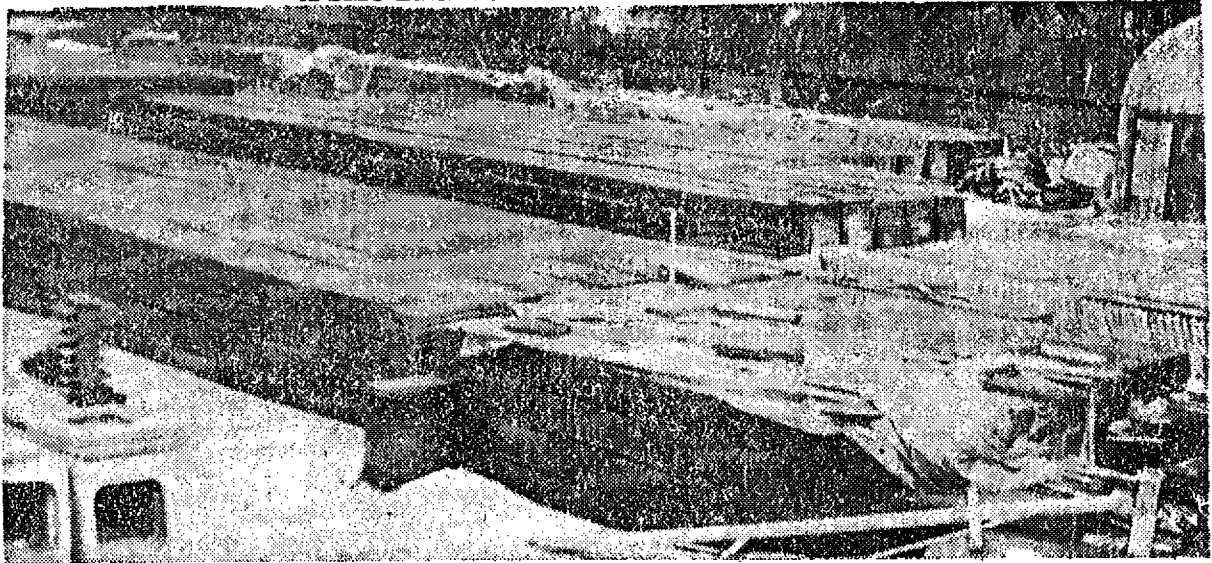
Canada Silo Company Ltd.

Busy Season opening for local
silB firm

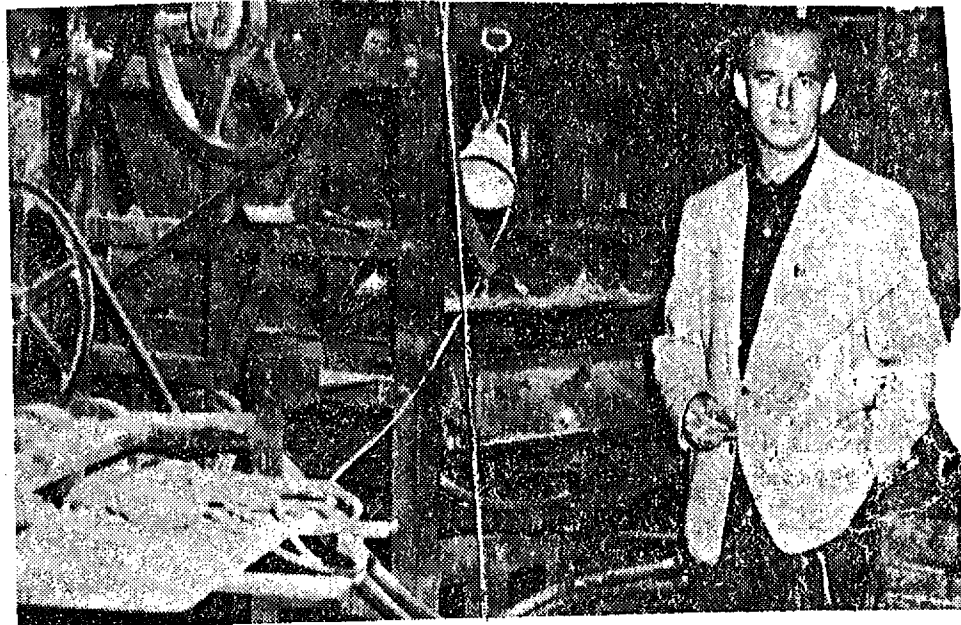
Canada
Silo
Co.



A SILO BASE IS PARTIALLY CONSTRUCTED



BLOCKS ARE PLACED IN YARD FOR DRYING AND CURING



CAL CAMPBELL STANDS AT BLOCK PRESS

new(s) in business



BRANCH MANAGER Rick Weir and assistant manager Donna Thompson visited Ingersoll as excavation began for the new Canada Trust office on Thames Street South, beside House of Lionel Beauty Salon. The proposed opening is set for December. Weir described the building as a Canada Trust Free-standing Branch. With 3,400 square feet of space on the main floor and 1,800 on the second floor, the branch will employ 17 people at the start although Weir anticipates an increase in staff as business builds. *(Photo by Pauline Kerr)*

SENTINEL REVIEW

October 7, 1987

Bank construction begins

Site preparation is underway for a new branch of the Canada Trust bank at 195 Thames Street South in Ingersoll.

Bice Construction began the project on the fifth or sixth of October and depending on weather conditions hope to have it completed by mid to late December.

According to Rick Weir, who will manage the new branch, Canada Trust hopes to hire 17 new employees including four to six part-time people. Weir said applications for the positions, advertised in local newspapers have been sparse due to the mail strike.

Weir noted that employees at the Woodstock Canada Trust who com-

mute from their homes Ingersoll have been invited to apply for positions at the new branch in their hometown. The bank anticipates increasing their staff when business picks up next year.

Weir said Canada Trust has been eager to come to Ingersoll for some time now and with the advent of the CAMI plant thought this time would create a perfect opportunity to open a new branch.

The new Canada Trust site on Thames Street formerly housed the Ingersoll Casket Company which went out of business several years ago and previous to that was Coles Furniture Company.

INGERSOLL TIMES

October 21, 1987

CANADIAN IMPERIAL BANK
of COMMERCE

MY HOME TOWN
by Alan Macnab

This article is continued from last month's bulletin.

The first bank to open its doors in Ingersoll was the Niagara District Bank which was located mid-way between Charles and King Streets on the west side of Thames.

There had been so many robberies in Ingersoll and district that at a meeting of Ingersoll residents a deputation under the leadership of Squire Crotty J.P. went to St. Catharines to the recently-chartered Niagara District Bank and as a result of their effort the bank opened a branch in Ingersoll in 1856.

The Niagara District Bank obtained its original charter on October 13th, 1853 (this was the 41st. anniversary of the Battle of Queenston Heights where General Sir Isaac Brock was killed). This charter was obtained under the Free Banking Act of 1850. However, a new charter was granted in 1855 giving all banking privileges.

The head office of this bank was located in St. Catharines. C. S. Howard in his book, "Canadian Banks and Banknotes - A Record" gives 1855 as the year when they opened for business. The Ingersoll branch opened the following year and the first records of this bank in Ingersoll show that up to the end of 1857 the medium of exchange was still Sterling with deposits and other transactions entered in pounds, shillings and pence.

The dollar currency and decimal system were adopted in 1858.

In my own collection I have a deposit slip, printed as follows:

Agency of the
NIAGARA DISTRICT BANK
Ingersoll.....18..

Credit.....

x 1
x 2
x 3
x 4
x 5
x 10
x 20
x 50
x 100

Gold.....
Silver....
Cheques...

\$

£

£

It is interesting to note that space is provided for entering \$3 and \$4 notes and also a space for gold and Sterling currency - - - pounds.

All of these notes are quite rare and in very good condition are all worth over \$100 apiece and in uncirculated condition likely several hundred dollars each.

In 1872 a branch was opened at Port Colborne. Just prior to 1875 negotiations began for a merger of the Niagara District Bank and the Imperial Bank of Canada who had applied for a charter.

This was granted and the merger became effective on July 2nd, 1875, and the Imperial Bank took over the assets and liabilities of the Niagara District Bank.

The three key men of the Niagara District Bank at that time were C. M. Arnold,

in charge of the head office at St. Catharines, C. E. Chadwick, agent for Ingersoll and T. H. Wessuth, agent for Port Colborne.

Mr. Chadwick was Mayor of Ingersoll as well as Police Magistrate, and also carried on an insurance business. For a time he operated a post office at the bank premises and was also a well-known public speaker.

When the Imperial Bank of Canada took over the Niagara District Bank he continued in his post as manager.

The Niagara District Bank issued its own currency as follows: 1855 -- \$1, \$2 and \$4. 1862 -- \$2, \$4 and \$5, and 1872 -- \$4, \$5 and \$10. In addition to the above notes - in 1862 a \$1 proof note was issued.

Another interesting piece in my collection is an unused cheque, comparing it with cheques in use today it makes today's cheque look like a miniature. The size of this cheque is 9" x 4½", it is perforated along the top, bottom and one side (as on a postage stamp) so these cheques must have been issued in sheets of at least two horizontally and probably four or five vertically, making a sheet 18" wide by either 18" or 22½" from top to bottom.

General layout of the cheque illustrated is similar to the actual cheque but the position of text varies owing to different size and style of letters used.

NIAGARA DISTRICT BANK	No _____ NIAGARA DISTRICT BANK.	
	\$ _____ Ingersoll Agency	187
	Pay to the order of _____	
	and charge the same to the account of this Bank. To the Cashier Niagara District Bank _____	Agent.
	St. Catharines.	

PAVABLE AT THE BANK OF MONTREAL
AT

Items, such as Bills of Exchange, deposit slips, requisition chits, acknowledge cards and bankbooks, etc:- are all part of this sadly neglected branch of our hobby, lots of this material can be turned up, and much of it will cost little or nothing, just the fun of the chase, so many that are holding back and thinking this is only a rich man's hobby should get right in there, this material, though of little cost yields rich rewards, and information wise does much to fill in and increase our knowledge of Canadian currency.

* should read "acknowledgement"

I hope to have a display of some items of this nature associated with Ingersoll at our Currency Show, come along and see how, in a small town such as Ingersoll a collection can be formed of items like those described, and then get cracking and start a similar collection.

I shall continue this article next month, telling of other Ingersoll banks and their collectible products.

Did you know that a bank-note was issued, counterstamped "Payable at Ingersoll Branch" ? This was back in 1860, read about this and also of a Bank of London bankbook used in the Ingersoll branch, covering the whole period this bank was in operation.

I have to acknowledge information used in part of this article, obtained from the writings of C. F. E. Carpenter, James E. Charlton, C. S. Howard and Somer James.

UPCOMING EVENTS.

- Sept. 20 - - - - London Numismatic Society Annual Coin Show at the Carousel Motel, Wellington Road, LONDON.
- Sept. 26 - - - - Ingersoll Coin Club Canadian Currency Convention at INGERSOLL Memorial Centre Auditorium and at Ingersoll Inn. Guest Speaker:- Major Sheldon S. Carroll. 500 lot auction by Frank Rose, Arcade Coins, Toronto. For info. write to Alan Macnab, 249 Hall Street, Ingersoll, Ontario.
- Sept. 27 - - - - Bluewater International Coin Show, Holiday Motel, Highway 7, SARNIA. General Chairman - Norm Scott, P.O. Box 89, Corunna, Ont., and Displays - Fred Hurley, P.O. Box 89, Corunna, Ontario.
- Oct. 4 - - - - Kitchener Coin Club Annual Show and Banquet at the Walper Hotel, King Street, KITCHENER.
- Oct. 17 - - - - St. Catharines Coin Club Annual Show and Banquet, Westminster United Church Hall, Queenston Street, ST. CATHARINES, Ontario.
- Oct. 18 - - - - Brantford Numismatic Society Exhibition & Banquet, Hotel Kerby, 224 Colborne Street, BRANTFORD, Ont. Guest Speaker:- Major Sheldon S. Carroll C.D.
- Oct. 18 - - - - Stratford Coin Club Annual Show, Legion Hall, St. Patrick Str., STRATFORD, Ontario. Noon - 6 p. m.
- Oct. 25 - - - - Tillsonburg Coin Club Annual Fall Show, Orange Hall, Brock Street East, TILLSONBURG, Ontario.

Bank marks 100th at sidewalk sale

CANADIAN
IMPERIAL
BANK
of
Commerce

By Carol Leard
Times Staff

Sidewalk sale days in Ingersoll Saturday will have an added attraction as the Canadian Imperial Bank of Commerce opens its doors to welcome the public in celebration of its centennial year.

The day-long open house, marking the bank's 100th year of operation in the town, will revolve around a centennial theme, with the staff decked out in period costumes to complement the antique displays being provided by local dealers.

In keeping with Cheese and Wine Festival activities, which conclude Saturday evening, refreshments are being served during the open house between 10 a.m. and 3 p.m. and will include cheese from the Ingersoll Cheese Company, as well as home baked goods.

Those visiting the bank will have an opportunity to win a silver rose bowl selected and engraved to mark the occasion.

The local branch traces its 100-year history back to the establishment in 1875 of the Imperial Bank of Canada, which at the time of its formation, took over, through a merger, the Niagara District Bank and with it, the branch that had been opened in Ingersoll in 1856.

A highlight of the centennial celebrations will be the formal announcement by manager Mac Kelterborn of major renovations to the existing building which are presently on the drawings boards, and should be well underway by spring of 1976.

Detailed plans have not been released to date, but according to Mr. Kelterborn, the interior is to be completely renovated to provide additional office space, new counters, and seriously needed acoustic improvements.

On the basis of a public opinion poll, however, the exterior of the building is to remain unchanged to preserve the original architecture and its historical value, the new manager advised, adding that changes to the interior will also be made to harmonize with the overall architecture of the building.

The present bank was built in 1913, a year following the opening of the first branch of the Canadian Bank of Commerce in Ingersoll.

Ingersoll's Byron Jenvey, now 94 years of age, recalls when the branch first opened, in the building diagonally across from the present location, where the Avco Finance Company now operates.

"I dealt there when C.K. Smith was manager," he recalled, adding that he could remember well when the new bank was built.

On the south-west corner of King and Thames Sts., the site for the new building, sat the Mansion House, a hotel built, according to Mr. Jenvey, around 1852 when the town was first incorporated.

"It filled that whole corner," he recalls, "including what is now a parking lot, leaving only a small roadway between it and the Imperial Bank of Canada, which was directly south of it on Thames St."

That building is now Hall's Travel Agency, but the two competitors existed side by side until their merger in 1961.

The Mansion House was moved in 1912 to its present location on Canterbury St. where it still stands and serves as double house.

It was the merger, then, between the Imperial Bank and the Bank of Commerce that gives the present bank its roots in the past century. But through its earlier associations, the CIBC has long since come to its 100th anniversary.

The Niagara District Bank was first established in Upper Canada in 1853, and opened its Ingersoll branch three years later in 1856.

Some of the original ledgers from the opening year, showing accounts in pounds, shillings and pence, with all entries made by hand, are still retained in the vaults of the present bank, and will be on display Saturday for visitors to see.

A dollar currency and a decimal system were not introduced in Canada for another two years, as will be evident from looking through the old ledgers.

It was in 1867, the year of Confederation, that the Canadian Bank of Commerce was launched, taking over the Niagara District Bank branches in Ingersoll as well as St. Catharines and Port Colborne and making them the Imperial's first branches, which through the early years proved to be the backbone of its operation.

Meanwhile, competition grew between the Imperial and the Commerce, which by the turn of the century, had over 90 offices and over \$63 million in assets between them.

Few people anticipated the merger that was to come 60 years later between two of Canada's oldest and most established banks. It was announced as a possibility in February of 1961 and took effect the following June.

The new institution was given the name of the Canadian Imperial Bank of Commerce, and with its assets of over \$4 billion, the bank was then recognized among the world's largest.

The Commerce today has assets five times greater than at the time of the amalgamation, and has more than 1,600 branches throughout Canada, as well as branches in the United States, the Caribbean area and in Europe.

As the Ingersoll branch moves into its second century, it does so under new management, and with the promise of major renovations that will make it a modern and attractive place to do business.

Those attending the open house on Saturday will have an opportunity to meet the new manager, who began his duties in July of this year, replacing well-known manager Boyd Garland who announced his retirement earlier this summer after 12 years in Ingersoll.

Mr. Kelterborn came with his wife, Sylvia, and their four boys, from a management position at the branch in Caledonia, where he spent three years.

"Most of my banking experience has been in the cash-cropping area of Blenheim and Chatham," commented Mr. Kelterborn in a recent interview, adding that for the most part, he has lived and worked in small town rural communities such as Ingersoll.

After three years as assistant manager in Blenheim-Chatham, he moved to his first management position at Ilderton, a town in Middlesex County, where again he spent three years. Caledonia was another three year posting, and Mr. Kelterborn, commenting on his move to Ingersoll, said "I hope this one will be for 103 years ... I'm tired of moving..."

But that isn't his only reason for wanting to stay longer in Ingersoll. Already he is "delighted" with the welcome he has received here, and with the spirit of co-operation that he has found among Ingersoll people.

Planning for the open house, he noted, has given him a chance to see this spirit at work. The antique displays, for example, are being provided by local dealers with Jessie Robins and Bill Hawkins combining their energies and resources to help create the centennial atmosphere wanted for the occasion.

Included in the displays will be an 1875 farm kitchen, with Mrs. Robins supplying the props, including the early tools and utensils and furniture. Mr. Hawkins has offered to place his ink well collection on display as well, and arrangements are being made to feature a display of articles depicting the turn of the century.

Mr. Kelterborn is looking forward to a successful day (the bank won't be open for business) and to meeting area residents, he said, commenting on the open house plans.

It doesn't usually happen that meeting the new manager can be tied in with a centennial celebration, and it doesn't often happen either that centennial brings with it plans for a whole revamping of facilities.

But for the Commerce in Ingersoll, 1975 is a year not only for looking back over a century of service, but for looking ahead to a future of changes and progress.

Canadian Imperial Bank of Commerce

Imperial Banking Canada
Ingersoll, Ont. Feb. 5th. 1918.
Service (C. Kelterborn) ...

NOTICE IMPORTANT.
In removing vouchers, books, letters, etc. from the shelves or their correct places in the vault, each officer will pride himself or herself sufficiently to return each to its proper place and in its correct order, in that way only the splendid system now in use can be maintained, and so preserve the desired credit to the Bank.

George W. ... Messenger.
... accountant.
Last ...
Cash Book Balance Dec 31/18 ... 2714/4/2
First Dollar Entries Jan 4/1858
Cash Book Balance 9327.27

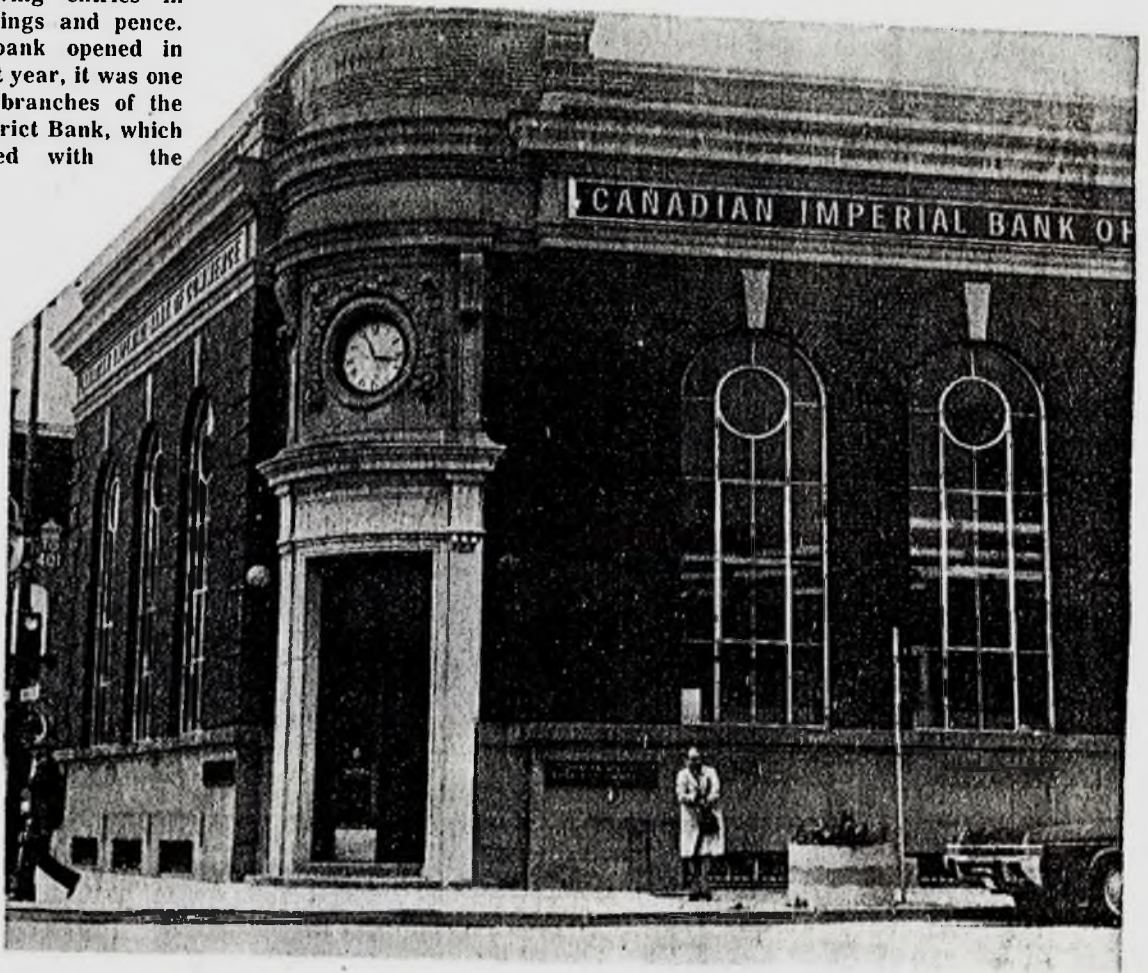
TO THE
Agent of the Niagara District Bank.
Ingersoll, 18
Pay to
the sum of

Although the present bank traces its history back a century, records and documents like the above go back even further, making the bank through its various associations and mergers, more than 100 years old.

Mad. Disc. Bank

DATE	PARTICULARS.	Dr.	Cr.	Dr. or Cr.	BALANCE.
Apr 21	Bal. For	23011 6		Dr.	23011 6
	1861 Rest. 10.2 n				
	3 Brogden 3.6 0	13 14 6			216 11
	18613 Bro 13n 10				
	14 Sherman 20.1 6	751 6			319 7 6
	226 m. B. m. y. 5		5		314 7 6
	10 persul. 100	33 10			552 17 6
	5 persul.		520		52 17 6
	1 Cent. on leg. 7	37 10		Dr.	90 7 6
	2 persul. 100	100			140 7 6
	6.13 2 2.6				
	14. 5.5		7 11		189 19 7
	Agent Salary 15				204 19 7
	Bal		204 19 7		
		710 7 6	710 7 6		
May 1	Bal	204 19 7		Dr.	204 19 7
	36 15 h. 197 B. m. 68 25 1				

A page from the 1856 general ledger, showing entries in pounds, shillings and pence. When the bank opened in Ingersoll that year, it was one of the first branches of the Niagara District Bank, which later merged with the Imperial.



The Commerce bank in Ingersoll is celebrating its centennial this year, and at its open house Saturday, will announce plans for the renovation of the above building, built in 1913. The exterior of the building will be preserved, with major renovations being confined to the interior. They should be well underway by the spring of 1976.

... 2nd 37 ... September

New Commerce manager

Dale Van Slyke is enjoying the climatization period into his new position as bank manager at the Canadian Imperial Bank of Commerce in Ingersoll.

"I've been meeting a lot of people," Van Slyke said. "I've been here only five days, but I'm really looking forward to working here in Ingersoll."

Van Slyke has been in the banking business for 11 years, and was most recently in Dresden, near Chatham.

"There are differences in the communities," he said. "Both are

agricultural, but Dresden had a lot of cash cropping. Here, dairy is dominant."

Van Slyke, who was raised in Hanover, Ontario, said that he has a lot of experience with agricultural communities.

Van Slyke and his wife and two children, ages two and four, are still residing in Chatham, while they look for a place to live in Ingersoll.

"It's a nice town. The people are friendly, and we would really like to move right into Ingersoll, rather than Woodstock, for instance. But we have found that the real estate market is very tight."

"It's rather exciting, moving from place to place. There is always that feeling of anticipation: new town, new friends ..."

"Hopefully, we'll all be relocated soon."



New Commerce bank manager,
Dale Van Slyke

INGERSOLL

TIMES

April 23, 1986

Potential \$20 million deal netted by Microtech firm

Canadian Microtech has netted a potential \$20 million contract to supply electronic transmission equipment to a major communications distributor in the United States, co-owner Jim Pickersgill announced last week.

The Ingersoll-based firm, located on Highway 19, is to supply Satellite Data

Incorporated of Boston, Massachusetts, with antenna, mounts, and a motor system to drive the unit.

The initial purchase order is between \$5 million and \$10 million with further prospects depending on whether the local company has the ability to supply the necessary equipment or not.

Mr. Pickersgill advised the Times that his firm has 30 months to complete the order. It will be necessary to produce 1,000 units each month to fulfill their obligation. "It will take our current staff at least 4 months to reach this level."

The deal became available with assistance from the Ontario Development Corporation (ODC) and federal government agencies who promote sales to the U.S. foreign markets by providing lower nominal interest rates.

"It was the effort through the federal government that made the contract possible for us," said Mr. Pickersgill. "The whole program is guaranteed by ODC through insurance. Both provincial and federal agencies supported our trips to Boston when we presented our proposal."

"The efforts are coming home to this community in the form of jobs," he said. The firm currently employs 10 members and 10 more will be added to help assemble the antenna. Between 5 and 6 new jobs will be opened immediately.

However, the benefits may not stop here. The contract is possible because the U.S. distributor was able to sell the equipment to Public Television Limited for a \$20 million Christian program. Canadian Microtech could receive upwards of \$4 million in spin-off sales of other related equipment.

INGERSOLL

TIMES

August 22, 1984

CANADIAN MICROTECH

INGERSOLL TIMES
August 22, 1984

Church group sees the light and dishes

By RON PRESTON
of The Sentinel-Review

INGERSOLL — Two local entrepreneurs are praising the Lord for their good fortunes after completing a \$4.78-million (U.S.) deal to supply satellite receivers to two American church networks.

Jim Pickersgill and Bill Rath, owners of Canadian Microtech, inked the deal last week through Satellite Data Inc. (SDI) of South Weymouth, Mass.

SDI holds a \$50-million contract with the American Christian Network and the National Baptist Network Inc.

Canadian Microtech is acting as sub-suppliers of 38,000 2.6m satellite dishes, mounts, activators and digital displays. They expected to ship 2,600 units by January, then supply 1,000 units per month over the next 30 months.

The two networks are setting up satellite receivers in churches across the U.S. SDI has arranged a special price for the churches plus a kickback to the church for each member of the congregation who buys one afterwards.

According to Pickersgill, "the church will end up will them (satellite receivers) for free," with the spinoff sales increasing Canadian Microtech's already-bright future.

NO NOTION

Starting just two years ago, Pickersgill said the two men never imagined their company expanding this way. Despite having \$2-million in sales, profits

have been small "considering we're an under-financed company.

"No, we had no notion of this. With this contract," he said, "it must be fate or something."

Fate in the form of the Ontario Development Corporation, whose efforts Pickersgill credits with

landing the deal. "They've given us a great deal of support. We'd have never done it without them," he said.

The company received a call from a firm it dealt with in Florida who had been bought out by SDI. The president suggested Canadian Microtech

demonstrate their product for the church groups.

With such a short notice, Rath had to load all the necessary equipment into a motor home and drive straight to Ft. Lauderdale. The unit outperformed the other competitors, Pickersgill said, "so we got the deal."

The cheaper Canadian dollar has been a great inducement to American buyers, cutting 30 to 32 per cent off the price of similar American-made products.

ODC is providing financial support to guarantee payment of the contract. If SDI fails to pay, the provin-

out for Microtech

cial agency picks up the tab and goes after the American firm.

The agency has also been actively supplying the local firm with lists of potential foreign customers, such as possible sale of 2,000 antennas to Trinidad. It also paid for the company to market research in the U.S.

Ever since news of the contract became known, other government agencies have been calling to offer assistance.

The firm also learned last month it has become eligible for a \$35,000 grant from the Industrial Regional Development Program, plus larger loans in the future to expand or upgrade their business.

They looking at the possibility of purchasing a new "back-form" machine which can produce the satellite dishes quicker.

EMPLOYEES

Presently the firm relies on outside companies to supply the dishes while they make the mounts and other parts locally.

The huge American contract will mean the hiring of up to eight new employees, as well as the purchase of almost a million pounds of steel and increased sales of the fibreglass dishes.

said.

Pickersgill and his partner have moved to keep their association with SDI close by acquiring shares in the publicly-traded company.

"We've ended up with some of their stocks," Pickersgill said, "and we're pretty excited about it."

With a guaranteed future for at least the life of the contract, the two men have good reason to be confident of their future.

Suppliers have indicated to Pickersgill they will also hire more staff to increase productivity necessary to keep up with the new demand.

Pickersgill said the firm has no intention of moving from what he considers "an absolutely ideal location" directly between the border crossings of Buffalo and Detroit.

"There's a definite momentum building" in the industry, he said, "and I believe we're approaching it. Every rural house is a potential buyer," as well as many urban residents.

The industry is becoming "radical," with new ideas being introduced every day. "It's more changeable than anything that has ever been," he

what's new in business



GRAND OPENING

The new Canada Trust office on Thames Street held its official grand opening Thursday, with a healthy selection of refreshments and prizes to be won by qualifying depositors. Canada Trust regional vice-president Charles Parson, clerk Debbie Hentschel and Ingersoll branch manager Rick Weir come out of the vault with some of the goodies to be given away.

(Staff photo by Ted Town)

SENTINEL REVIEW

January 23, 1988

New businesses sprouting up

Ingersoll has seen a surge in the development of industrial and commercial interests recently, both with new businesses and with new owners of existing ones.

Ruth Anne Eaton realized a life-long dream when she recently purchased Marelles Restaurant on Bell Street in Ingersoll. Eaton describes her restaurant as "a family establishment," with hours from 6 a.m. to 10 p.m. Monday to Saturday and Sundays from 8 a.m. to 10 p.m.

"The most important things in owning a restaurant are the quality of the food and friendliness," she said, "but the food is the most important."

Once established, Eaton is hoping to expand the menu to include some dishes such as her homemade lasagna to the already varied menu, including meals from hamburgers to steak. Lunch specials are carried each day at reasonable prices.

Marelles is also fully licensed

under the L.L.B.O.

While some may find enjoyment sitting and cooling off with a refreshing beverage, others will also be dipping into liquids, but this liquid will be water - pool water with the advent of Ingersoll Pool and Spa on Thames St. in Ingersoll. Ingersoll Pool and Spa, which made its appearance as of January 1, 1987, owned by Jack and Norma Vlug, long-time residents of Ingersoll, is designed to help residents find some relief from the upcoming heat waves during the hot summer months.

Jack, who works at the Kelsey-Hayes Foundry in Woodstock, while Norma runs the store on a full-time basis, said they will install a pool

from start to finish, provide all necessary items such as chemicals, as well as service and repair pools.

Although it is early in the season, Vlug said chemical sales have already started.

Both Eaton and Vlug said their openings had little to do with the GM-Suzuki plant announcement, "but it won't hurt," Eaton said, with Vlug adding, "it may have spurred our decision to open."

While the GM-Suzuki announcement may not have been a tremendous incentive for these businesses to open, Tony Oldenhaf, sales manager for Southwestern Ontario for Canadian Business Materials, said it had a certain influence in the company's decision to purchase the

plant on Thomas St. in Ingersoll.

At the present time, this plant, which will be supplying ready-mix concrete to the Ingersoll area, is not officially open. However, Oldenhaf said it was opened to empty the silos and do some maintenance. He was uncertain as to when the plant will actually start production.

As the population expands, so does the need for medical services, with the result the Ingersoll Family Doctors will be relocating across from their present location on King St., into the building which formerly housed Cochrane Pontiac. One new addition, however, will be the new Cowell Pharmacy which will share the same building as the Ingersoll Family Doctors.

Ingersoll Times
March 4, 1987

CANADIAN BUSINESS MATERIALS

Ingersoll job market gets a boost

By RICK HUGHES
of The Sentinel-Review

INGERSOLL — The sale of Canadian Microtech to an American company will lead to the creation of an estimated 75 new jobs at the plant and a total of 200 in the area, said Sal Berkowitz, the company's new president.

The sale of the satellite receiver manufacturer was announced Thursday at a press conference at the company plant just south of here, on Highway 19.

Berkowitz's company, Biosphere, which he said was created principally for this purchase, bought an 85-per-cent

interest in Microtech from Satellite Data Inc. of New Hampshire, for approximately \$1 million.

The company's co-founders, Bill Rath and Jim Pickersgill, who opened it in 1982, retain their minority interest.

"I feel very good, that's number one," said Berkowitz about the deal. "We've finalized most of the legal work involved in the acquisition, we've had no problems from government."

Town development officer Ted Hunt said the acquisition is good news for the town.

EXPORT ASSISTANCE

"From what it is now, (15 employees), it is a significant increase," said Hunt. "It's excellent. From what I heard today, hopefully some of our existing industry will be able to supply parts."

Hunt and Berkowitz met Thursday and Hunt said he would be providing Berkowitz with information on government grants and export assistance.

Berkowitz spoke enthusiastically about the company's potential and explained Biosphere's ambitious plans for Microtech.

He said Rath and Pickersgill have developed the "simplest and best technology" in the satellite receiver market.

"They've done tremendous work going after the areas (in satellite receiver technology) where the problems are."

PROVIDES AN EDGE

He said he feels Canadian Microtech's product will give him an edge in a rapidly expanding market, which in recent years has doubled

every year.

"They now have over \$1 million in sales, and that is with no marketing."

Berkowitz said his company will work heavily on the marketing and promotional end of the business, and things in that area are moving very fast. He said he expects to have signed a deal with a national direct-marketing agent within a couple of days.

That deal would guarantee Canadian Microtech \$12 million in sales over the next four years.

"Things are moving faster than we anticipated."

The size of the Canadian market impressed him.

"The Canadian market is strong. You have a very rural, very spread-out population. It's costly to lay cable. It is a huge growth market."

(see *NEW MANAGEMENT*, page 5)

Canadian Microtech
**New management
has high hopes
for Microtech**

Continued from Page 1

Berkowitz said he is anxious to strike a similar deal for the United States market.

"The United States is 10 times this size. So that's \$120 million from day one. It's scary really, we did not see it as being that big."

Berkowitz said the change in ownership would not mean a move to the United States for the company.

"On the technical side of things, I know zero, and no one else in my company knows anything. So this is where it will have to blossom from. This is where they (Rath and Pickersgill) live,

so this is where it has to be." He said he would keep Microtech in Canada despite what he said were some transportation problems to major markets from the Ingersoll location.

Berkowitz is in particular excited about the company's six-foot dish, and its soon-to-be-unveiled four by seven-foot receiver package that can be shipped in a box two by 3.5-feet.

He said he did not want Microtech to become "a humungous employment structure." His plans are to enter into associations with local plants to have them do as much work as possible. He said the company will be looking within a 20 to 25-mile radius for those suppliers.

Expansion of the company's marketing and promotional efforts will begin almost immediately. The first item will be to train installation teams.

Rath and Pickersgill started Canadian Microtech in 1982. It designs and sells home satellite receiver technology: dishes, mounts, activators and digital displays. The company's first big break came in August, 1984 when it signed a contract worth 4.78 million (U.S.) with Satellite Data Inc. to supply 38,000 satellite dishes to the company for sale to two American religious satellite channels: the American Christian Network, and the National Baptist Network Inc. SDI eventually bought Microtech, only to sell it to Biosphere.

The two will continue to be active running the local operation.

*Searcher - Review
December 20, 1985*

Microtech sold, 200 jobs possible

BY ANNA MARIE CASTELLANO

The sale of Canadian Microtech, a satellite receiver manufacturer to an American company, will lead to the creation of an estimated 200 jobs in the area and 75 new jobs at the plant.

This according to the company's new president, Sal Berkowitz. The company is located on Highway 19, just outside of Ingersoll. A company called Biosphere, owned by Mr. Berkowitz, was created with the

purpose of purchasing Canadian Microtech and the company bought 85 per cent interest in Microtech for approximately \$1 million.

Town Development Officer Ted Hunt said the acquisition is good news for the town.

"From what it is now (15 employees), it's a great increase," he said. "It's excellent. Hopefully some of our existing industry will be able to supply the parts."

Mr. Berkowitz was enthusiastic about the company's potential. He

explained his company's plans for Canadian Microtech, and spoke highly of Microtech's co-founders Bill Rath and Jim Pickersgill.

"They have developed the simplest and the best technology in the satellite receiver market. They have also done tremendous work in the area of satellite receiver technology, the problem area."

Mr. Berkowitz also feels confident the product produced by Canadian Microtech will give an edge in what he called a rapidly

expanding market, which has doubled in recent years.

According to Mr. Berkowitz, things in the marketing and promotional end of the business which his company is working hard on, are moving fast. He expects to have signed a deal with a national direct-marketing agent within a few days.

If successful, that deal would guarantee Canadian Microtech \$12 million in sales over the next four years.

Mr. Berkowitz seemed impressed with the size of the Canadian market.

"It's very strong," he said. "It's a very rural, spread-out population and it's costly to lay cable. The market has a huge growth potential."

Mr. Berkowitz was adamant that the change in ownership would not mean a move for the company to the United States.

"The United States is 10 times this size. Which means \$120 million right off the top, which is scary when you think about it."

"When it comes to the technical side of the operation, I don't know anything and no one else in my company knows much more. So this is where Rath and Pickersgill will have to take over. They live here, so this is where it has to be."

He also said Microtech will stay in Canada despite what he called transportation problems to major markets from the in town location. Mr. Berkowitz said he does not

want Canadian Microtech to turn into a "humongous employment structure," and plans to enter into associations with local plants to have them do as much work as possible. Those suppliers will come from within a 20 to 25 mile radius.

Expansion of the company's marketing and promotional efforts will begin almost right away, the first item of which will be to train an installation team.

The company designs and sells home satellite receiver technology; dishes, mounts, activators and digital displays. The company's first break came in August of 1984 when it signed a contract worth \$4.78 million with Satellite Data Inc. in

New Hampshire to supply 38,000 satellite dishes to the company for sale to two American religious satellite channels.

Canadian Microtech was eventually purchased by Satellite Data Inc. and then sold to Biosphere. The two companies will have an active role in running the company.

INGERSOLL TIMES
December 30, 1985

INGERSOLL TIMES

Microtech expansion may mean more jobs

BY ANNA MARIE CASTELLANO

Canadian Microtech, an Ingersoll based company, last week signed a five-year deal with a Kitchener firm, worth \$20 million. The deal will provide between 300 and 450 jobs for people in the Montreal and Southern Ontario region over the next year.

This according to Sal Berkowitz, owner of the company.

Canadian Microtech, a company that manufactures home satellite entertainment systems, is looking for factory space and may locate some of its company in London, Mr. Berkowitz said.

The Ingersoll company was recently purchased by Mr. Berkowitz, a New York city entrepreneur, and his Delaware based company.

The deal was signed with Star-Reach TV Systems, a company that is a division of Canadian Frozen Food Provisioners Ltd., Kitchener. The company has offices located in

a number of Ontario and Maritime cities, including one in London.

The agreement will give Star-Reach exclusive Canadian direct-to-home marketing and distribution rights in return for a promise to buy a minimum of \$20 million in Canadian Microtech satellite entertainment systems over the next five years.

Don Carter of Kitchener, a principal in Canadian Frozen Food and one-third owner of Star-Reach, said Star-Reach will operate out of Hamilton and will hire 50 people in the next two months.

Future plans also call for 50 to 60 franchises across the country. The antennae system will be made in Fort Erie, where Harber Manufacturing will employ an additional 50 to 100 jobs.

Assembly, quality control and distribution will take place in the Ingersoll area with the possibility of London also generating some jobs, with a total 100 to 200 jobs in the two areas.

The idea of all this, is a satellite dish antenna, four feet by seven feet, which can be mounted on a roof or on the ground. It is connected to a slim line receiver set which can be operated entirely by remote control. The new unit is expected to have a wholesale price tag of \$1,500 and a retail cost of up to \$3,000.

Although the parent company is American, Mr. Berkowitz went to great lengths to stress the fact that almost all of the components in the unit will be Canadian-made.

The Star-Reach method will involve mailing thousands of brochures - 200,000 this month, followed by sales staff at the door with video tapes of the system and installation. The marketing technique is similar to the method used for selling frozen food.

Mr. Berkowitz said that extensive efforts will be made to win over urban cable users with arguments that more channels will be available than with cable and that there are no monthly bills or annual increases.

INGERSOLL TIMES

January 8, 1986

Ingersoll firm employees in a state of confusion

By RICK HUGHES
of The Sentinel-Review

INGERSOLL — "As the dish turns" is the phrase those involved are now using to describe the soap-opera like confusion surrounding the ownership of home-satellite technology manufacturer Canadian Microtech.

But while American businessmen fly into town to play out the drama, for at least 10 employees whose jobs are on the line and a number of local contractors who have not been paid, the soap opera has an all-too real taste.

Tuesday the scene at the plant, located on Highway 19 just south of Ingersoll, was a far cry from the booming company with 70 new jobs promised by Microtech's new owner, Sal Berkowitz, when he apparently took over the firm in December.

DOORS LOCKED

The doors were locked for the second straight day while a few people milled about, looking for signs of activity: two local contractors, who said they were owed money for work that was done as long ago as 1984, and an unemployed electronics technician who had applied for work and who had come to inquire about the status of his application.

Today, the three parties involved in the the ownership dispute, Sal Berkowitz, Victor Pomper of Satellite Data Inc., and Bill Rath and Jim Pickersgill were meeting to try to

resolve the situation.

The dispute came to a head last week, culminating in the lock-out Monday and the employees being given paycheques they were told not to bother trying to cash.

Employees tell of a week of of confusion and squabbling with no one apparently able to assert control. At one point, the Ontario Provincial Police were called to the scene.

SHED SOME LIGHT

Berkowitz, Rath and Pickersgill have all been unavailable for comment, but Pomper, contacted at a Woodstock hotel, was able to shed some light on the situation.

An 85 per cent share in the company was sold to Berkowitz by Satellite Data Inc of New Hampshire last December. Pickersgill and Rath, the company's co-founders and technical brains behind its state-of-the-art home-satellite technology retained a 15-per cent share.

According to Pomper, the confusion over the ownership stems from questions about whether Berkowitz will be able to fulfill the terms of his purchase agreement with SDI. Pomper also admits that the dispute is complicated by questions about whether SDI fulfilled its contractual obligations to Microtech when it first bought into the company.

CAREFUL CHOICE

Pomper was unable to state unequivocally who the owner of Canadian Microtech is at the moment. He said SDI is willing to go ahead with the sale, but he chooses his words carefully when

explaining the situation.

"We still see it (the sale) as the appropriate thing to do. We are willing to do anything constructive that will help Canadian Microtech...survive and...thrive. The interests of the company, the community and the employees are in moving forward with the agreement with Berkowitz's company. But that also implies that his company has to meet its obligations to our company and its shareholders."

(continued on page 3)

SENTINEL

Review

March 5, 1986

Fight at Microtech may be court-bound

By RICK HUGHES
of The Sentinel-Review

INGERSOLL — The dispute over the ownership of Canadian Microtech could end up in court — in both Canada and the United States — if it is not resolved promptly.

That warning was issued Wednesday by Victor Pomper, head of Satellite Data Inc. of New Hampshire, one of the three companies involved in the controversy.

However, Pomper said last night he hoped to avoid court action and have the dispute resolved by today.

"I think the situation is on the way to a resolution. There has been significant progress."

Just what that resolution will be is unclear, although it seems as though it will be a messy one.

Pomper and New York businessman Sal Berkowitz, the second-party in the three-way struggle, refused to provide any details, except to say that there would be some "voluntary resignations."

WILL BE REMOVED

"There are some people who have exposed themselves in a certain way, and they will be removed," said Berkowitz.

He would not say who would be asked to resign, but all signs point toward the third party in the dispute, Bill Rath and Jim Pickersgill, the in-home satellite technology company's co-founders and technical brains, who together own a 15-per-cent minority share.

Although he refused to name them explicitly, Berkowitz pointed the finger clearly at the pair last night when, in explaining the cause of the dispute said, "It was a suicide mission. They wanted (everybody) out. Even their own people who have been with them for years."

Rath and Pickersgill have been unavailable for comment throughout the dispute. Witnesses said they left "in a huff" from a meeting yesterday with Royal Bank officials and Berkowitz.

IN A COFFEE SHOP

The resolution will see Berkowitz emerge with the 85-per-cent share he purchased in December from SDI, and with the remaining 15 per cent still in Rath and Pickersgill's hands.

Yesterday saw the main principals meeting with a local bank official to try to bring about a resolution. While they met, the company's employees waited across the street in a coffee shop.

When Berkowitz finally came out, he told the employees the company would re-open soon and that he would see that they got paid.

"It's just another promise, isn't it," commented receptionist Mary Chan as Berkowitz walked away.

Berkowitz said last night the company would reopen on Monday at the latest. He said he stands behind the predictions he made in December that up to 70 new jobs would be created at the plant on Highway 19.

(continued on page five)

Locks changed twice, ownership questioned

Continued from page one.
Details remain sketchy of the reasons and causes of the dispute that saw the company's doors locked and employees given cheques they couldn't cash.

What is emerging is that the original impetus came from Rath and Pickersgill last fall. They began to question whether SDI legally owned 85 per cent of Microtech and feel it failed to meet some terms of its original buy-out agreement with them.

After waffling on the question of ownership earlier in the week, Pomper said Wednesday, "There was never any doubt... with SDI's corporate attorney's, with Berkowitz's corporate attorneys or his Canadian attorneys that SDI, definitely, without a doubt, owned 85 per cent of Canadian Microtech."

"That confusion came from Pickersgill and Rath and their attorney."

ANNOUNCEMENT

Berkowitz appeared on the scene in December. All was going along until early last week, when, according to employees, Rath announced Berkowitz was no longer the owner.

Pomper said SDI — as majority owner until the deal with Berkowitz was closed — came back into the picture and had the locks changed to "protect the investment and assets from disappearing."

He said SDI had put several hundred thousand into the development of Microtech's products.

Those locks were later changed by Rath, which is when the present lock-out and controversy began.

Berkowitz said closing the deal is only a matter of completing the legal documentation. He said a press conference would be held once it is closed and that a joint statement will be issued.

SENTINEL REVIEW
MORNING 6, 1986

Stalemate situation unproductive

Senior Microtech officers resign

BY MICKEY LEBLANC

Two Canadian Microtech senior officers have resigned their positions following a week long dispute at the Ingersoll firm.

Jim Pickersgill, president, and Bill Rath, vice-president, announced their resignations Tuesday afternoon.

Pickersgill refused to comment on the events leading up to the resignations saying only, "we've

got a message I would like to be heard but it wouldn't benefit anyone right now by saying it in the papers."

Both Pickersgill and Rath were silent last week as the 10 employees of Microtech were locked out of the plant on Highway 19 and told by Pickersgill and Rath not to cash pay cheques.

Locks were changed on the plant's doors and the keys turned over to a local bank.

Meanwhile, a meeting of share-

holders, meaning Sal Berkowitz with 85 per cent of the shares and Pickersgill and Rath with 15 per cent, was ordered by the Ontario Supreme Court on Tuesday. The meeting was scheduled for Wednesday (today) in a London lawyer's office. Plans were to discuss who the company's directors were and who should sit on the board.

But Pickersgill said that meeting would no longer be necessary.

"We're in a stalemate with Berkowitz and we decided to allow

the company to move ahead," Pickersgill told The Times.

Both he and Rath, who co-founded Microtech, will continue to maintain their 15 per cent share of the company, but will no longer take an active role in the firm.

Pickersgill found out only late Friday night that a court action had been scheduled for the following Monday.

On Monday he had told The Times he hoped to negotiate a settlement with the company, but wanted



Sal Berkowitz

representation at the Tuesday Supreme Court hearing.

Berkowitz was in the midst of buying a controlling share of the company last December through Biosphere from Satellite Data Incorporated. Microtech had signed a contract, reportedly valued at \$20 million, with SDI in August 1984.

At the time Berkowitz purchased the majority shares he predicted

there could be up to 200 new jobs created in the Ingersoll area and 75 positions at the plant itself.

Pickersgill and Rath worked with the company until the events of last week occurred.

On Tuesday he still would not explain he took the actions he did.

As of last Friday, Microtech employees are still unpaid and Berkowitz had emerged as the owner of the company but still had no control of the firm.

Since SDI had never been appointed to the board of directors, Berkowitz was not a director. The meeting today (Wednesday) would have been an attempt to get Berkowitz appointed to the board.

On Friday, the company's doors were opened but only to begin reopening the company for business.

Victor Pomper, president of SDI, on Thursday suggested there had been some evidence of irregularities in Microtech's finances and assets, but wouldn't elaborate on the statement.

Yesterday (Tuesday) Microtech appeared open for business but no details on the company's status.

Error made

A news story in the March 12 edition of The Times, saying two Canadian Microtech senior officers resigned their positions following a week long dispute at the local firm carried two inaccuracies.

The story incorrectly stated that Jim Pickersgill, former president of the firm, and Bill Rath, vice-president, told Microtech employees not to cash pay cheques. Neither Pickersgill nor Rath made such comments.

The Times story also dealt with the financial position of the company. The Times would like to make it clear that it has no knowledge of any irregularities in the company's finances and apologizes to the company and all concerned if such implication was taken from the story.

ING. TIMES
March 26, 1986

INGERSOLL
TIMES
March 12, 1986

CANADIAN
MICROTECH

Microtech placed into interim receivership

BY MICKEY LEBLANC

Canadian Microtech has been placed in the hands of an interim receiver and a new company, Megatech, has been formed to take its place.

Sal Berkowitz, majority shareholder in the Ingersoll-based Microtech, said late Tuesday afternoon that the eight employees of the firm have yet to be paid and only three workers are at the plant.

Berkowitz would not say if the new company would leave Ingersoll but suggested the company has looked at properties in London. Ingersoll is the preferred location he said.

Because Microtech was placed into interim receivership, the pay cheques could not be issued to employees, said Berkowitz. He plans to have the plant opened and operating by next Monday.

Microtech has been in a constant state of confusion for almost two weeks. He also said he plans to give

former Microtech employees preference in hiring.

weeks, starting with the locks being changed on the plant doors. Employees were given pay cheques at that time but were told not to cash them.

The issue was one of ownership. While Jim Pickersgill and Bill Rath owned 15 per cent of Microtech's shares, they held president and vice-president posts. Berkowitz, with 85 per cent of the shares, did not have a director's position.

Last Tuesday both Pickersgill and Rath tendered their resignations from their posts, saying Microtech's best interests were not being served by the ongoing controversy.

A meeting planned for last Wednesday in Berkowitz's London lawyer's office, aimed at settling the issue of who should be on the company's board of directors, was cancelled because of the two resignations.

A representative of Deloitte and Haskins Chartered Accountants,

the court appointed interim receivers, said there have been no sales and there has been no production at the plant for about two weeks.

He was also quick to point out that the company being placed in interim receivership doesn't necessarily indicate bankruptcy. He would not comment further on the situation.

Berkowitz said Microtech owes the Royal Bank about \$53,000 but could not indicate what the total debt load of the company is.

He said because he was not a director of Microtech, he was not given access to the company's accounts.

Just before the company was put into receivership Berkowitz said, there was a proposal to restructure the debt load and buy Microtech's assets dollar for dollar, and to pay employees.

While some of the employees have not been paid for two weeks, at least one has not received pay for about seven weeks.

INGERSOLL

TIMES

March 19, 1986

Microtech scheduled for court appearance

Canadian Microtech will be making a court appearance next Wednesday and could possibly be placed in full receivership.

Microtech was placed in the hands of an interim receiver last week following three weeks of confusion at the Ingersoll plant.

Meanwhile, about eight employees of Microtech are still waiting to be paid back salaries. Their pays were held up partially because the company was placed into interim receivership.

Jim Gill, a senior vice-president with Design Concepts, a company affiliated with Sol Berkowitz, a majority shareholder in Microtech,

said Tuesday the outcome of the court sitting is not certain.

He could only say the interim receivership runs out on Wednesday and the court will decide the next step.

Microtech employees staged a brief protest outside the Royal Bank on Thames Street last Wednesday.

Berkowitz and the court-appointed receiver met with bank officials to discuss the situation while the employees picketed outside.

Microtech, according to Berkowitz, owes the bank about \$53,000 and other debtors to an estimated \$500,000.

INGERSOLL
TIMES
March 26, 1986

Ingersoll firm hits bankruptcy

By RICK HUGHES
of The Sentinel-Review

INGERSOLL — It appears the final chapter in the Canadian Microtech saga has been written, as the in-home satellite system manufacturer was forced into bankruptcy Tuesday.

Company owner Sal Berkowitz decided not to oppose the bankruptcy application filed last month by The Royal Bank of Canada when it was heard in a London court Wednesday. The court immediately appointed Deloitte, Haskins and Sells Chartered Accountants of St. Thomas as trustee to oversee the bankruptcy.

"It would have prolonged the agony," said Berkowitz of his decision not to fight the application.

Brian McLay of Deloitte, Haskins and Sells said a decision on dividing the assets will come at a meeting of the creditors tentatively set for April 23.

Berkowitz said he will continue to operate in the home satellite business through a company called Design Concepts.

He said he will move Design Concepts to London from Ingersoll.

"I can't take any more of this I've got to start doing business and being productive," he said. He said he would probably offer Microtech employees employment at the London plant.

SENTINEL
REVIEW

April 3, 1986

Store will expand now guidelines relaxed

BY LIZ DADSON

The Ingersoll Canadian Tire store has received the go ahead to expand its building on Charles Street East after the Upper Thames River Conservation Authority relaxed its guidelines on the floodplain in that area.

Unfortunately, store owner Frank Saraka, who has been fighting for the past two-and-a-half years to get the expansion approved, is moving to Newfoundland to operate a Canadian Tire franchise there.

"I'm handing it (the project) all over to the new owner," Saraka said. He is leaving at the first of November at which time Jamie Kelley, currently a dealer in Forest, Ont., will take over.

Saraka expects construction on the store's expansion to begin sometime in late October or early November, with the completion date slated for April, 1990.

"The project will create about double the retail space," he said. "It will be built out to the north to square off with the other stores." (At present, it sits back from the other retail outlets in the Zehrs plaza.)

The store is now about 4,800 square feet in size and Saraka said the expansion will increase the floor space to approximately 10,000 square feet.

The new store will have wider aisles and a better assortment of merchandise which isn't piled so high, he said, adding it will provide better customer service and have five check-outs instead of the current three.

The local conservation authority just recently took a new look at the Town of Ingersoll, Saraka said. "New parameters have allowed certain things." And this expansion is one of those things, he added.

However, the construction must allow a five-inch elevation difference between the old store and the new floor and it all must be flood-proof, Saraka said.

INGERSOLL TIMES

October 18, 1989



HAIL AND FAREWELL

The Sentinel-Review's Audrey Barter welcomed Canadian Tire owner-operator Jamie Kelley aboard last week and at the same time said farewell to former owner Frank Saraka. Bound for Marystown, Nfld., Saraka was knighted in a round-about way by Barter, a Marystown native. To become an honorary Newfoundlander, one must kiss a cod, drink one ounce of Screech then be knighted with an oar. *(Staff photo)*

SENTINEL REVIEW - INGERSOLL

THIS WEEK

November 14, 1989

New Canadian Tire owner

Moving to Ingersoll is like coming home for the new owner of the local Canadian Tire store.

Jamie Kelley and his wife, Elspeth, moved from Forest where they had owned and operated a Canadian Tire franchise for two years. He has had extensive work experience with the company.

A native of Montreal, Kelley said he has plenty of relatives in Ingersoll and has wanted to move here for a long time.

"It's like coming home for us," he said. Elspeth will work in this store as she did in Forest.

"We're glad to be here," Kelley said. "We're close to the big cities but Ingersoll has a small-town friendliness. I imagine we'll be here for a long time."



Jamie Kelley, the new owner of the Ingersoll Canadian Tire store, is seen purchasing cookies during the Red Cross fund-raiser and information blitz in Ingersoll last Saturday.

Kelley has walked right into the middle of expansion plans for the Canadian Tire store in Ingersoll. The construction begins in January with the completion date slated for May, he said.

The plans call for an additional 6,000 square feet of retail space, bringing the total to 10,000 square feet, Kelley said. This will result in the store lining up flush with The Biway and creating a retail outlet almost as big as the Woodstock store.

"It's a little tight in there now," Kelley said. "(The addition) will provide a lot more space, more display area. It'll be cleaner, neater and bigger."

Kelley took over from Frank Saraka who moved to Newfoundland at the first of November.

INGERSOLL TIMES

December 6, 1989

Canadian Tire getting bigger

The Canadian Tire store in Ingersoll will be almost double its current size when the expansion is completed.

Roy Gallagher, general manager, said the new facility should be completed by June 1.

In addition to offering more retail area, the main entrance with an increased number of cash registers of the store will face the larger area of the parking lot.

The square footage of the building will increase to about 9,800 from the current 4,800, says Gallagher.

The idea behind the expansion has been around since before former owner Frank Saraka sold the business to Jamie Kelley last November.

Kelley says he expects an increase in business because of the larger retail outlet, in addition the new stock room will be able to accommodate an increased number of products.

Construction has not hurt the business, and many people are stopping in just to see how work is progressing. The project will cost about \$1 million.

Canadian Tire employs 15 full time workers (five in the automotive service area) and 22 part time workers.



Ray Gallagher, manager of the Ingersoll Canadian Tire store, leans on a ladder in one of the unfinished offices at the south end of the store. The former housewares area is being turned into offices as the franchise more than doubles its retail space. (Liz Dadson photo)

INGERSOLL MIDWEEK

ADVERTISER

March 13, 1990

INGERSOLL TIMES

March 14, 1990

Canfield's has extensive line of cards/giftware

Canfield's owner Moe Morris, said his store offers everything from soup to nuts in the line of cards and giftware.

Canfield's, which opened its doors for business Sept. 23, displays the largest selection of cards in southern Ontario, he said. There are 12 racks of the paper greetings for every occasion unavailable anywhere else in Ingersoll, said Morris.

The store boasts a full selection of giftware including china, crystal, brass, figurines and over 200 musicals. Looking for a special gift for that hard-to-buy-for person? Perhaps Canfield's \$250 Werlitzer figurine which blasts golden oldies like the Platter's "Only You" from miniature tape recordings, could be just the right purchase.

"We try to offer a variety and stay in the medium to low price-range," Morris said.

Morris and wife Irene, who operate another Canfield's and "Paper Moon" in Woodstock,

researched the need for a gift store in Ingersoll for three years. They discovered that Ingersoll residents had to travel outside the community to purchase many of their gift items.

"People who supported our Woodstock stores told us there was a need for a store like this in Ingersoll," Morris said.

The Morris' kept their costs to a minimum by completing most of the initial renovations to the building themselves. They worked day and night for six weeks, plastering, painting and shelf-building to create the bright, clean atmosphere which now compliments the store.

The Morris' feel Canfield's has all the right stuff: a large selection and a wide-spread variety of merchandise in an ideal Thames Street location, to make their business a great success.



Canfield's owner and manager, Irene Morris

COMMERCIAL INTERRUPTIONS

Lots of rental space available

By ERIC SCHMIEDL
of Ingersoll This Week

Movement on the Ingersoll commercial property scene is slow but not dead.

Bob Pike, property manager at Ingrox Ltd., says the company has a few commercial properties on its hands. It has space at 88 Thames St. N. (formerly Smiles Photography), 18 King E. (which was the of-

fice of denture therapist Murray Pratt) and 99 Thames N. (a former Nutri-System outlet).

Smiles closed shop because of bankruptcy.

Pratt found most of his business was coming from London so he relocated and Nutri-System did not renew its lease Jan. 1.

"Business didn't warrant" the outlet, Pike says.

Ingrox is looking to lease the three properties at a rate of \$6-\$12 a square foot. Although the spots are currently vacant, "We've had queries.

"There still is movement out there."

Property movement in Ingersoll is generally good "compared to the times," he says.

John McCracken, listing agent with Ingersoll-Oxford Realty, said the old Bank of Montreal building and the now-defunct Toronto Submarine shop at 99 and 101 Thames St. S. are up for grabs. The old bank's price tag is \$289,000, while the dormant sub shop can be had for \$209,000. Leases on both are negotiable.

Is anyone interested?

"Not to my knowledge," McCracken says. The bank has been on the market for about five months, the sub shop for one.

Commercial movement in town is slow, he says. He predicts it will be six or eight months before things start to turn around in that department, "not withstanding a drastic turn before that."

The Pizza Pizza chain wants to set up a franchise in the old subma-

rine shop but needs someone to run the business before it sets about leasing it, says a franchising representative at Pizza Pizza's Toronto headquarters.

Roman Solek says a prospective pizza-maker would have to deliver \$125,000 to set up the franchise before delivering any pizza.

"We've had minimal inquiries. We've been looking for the last six months. It's a question of time."

The current state of the economy "probably won't help much" in trying to get a Pizza Pizza outlet off the ground in town, Solek says.

The Carnegie Square plaza should soon have submarines but pizza lovers will have to wait a while yet before indulging pepperoni passions there, a leasing representative with the mall's owner says.

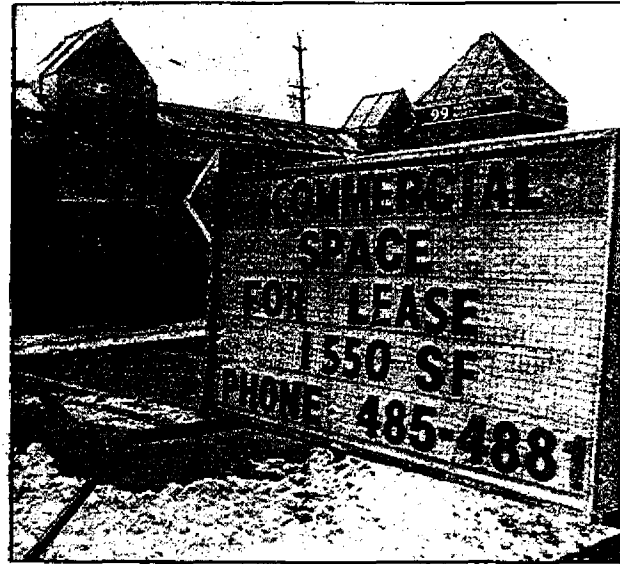
Ray Waite of Landawn Shopping Centres says a Subway outlet should be opening at the plaza in four to six weeks. The Pizza Delight chain also wants to set up shop there but does not yet have a franchisee.

A government customer will be moving in soon, too. The local Canada Employment office will move from 36 Charles St. W. to the plaza April 2, says employment officer Paul McSherry.

Waite says space in the mall is being leased for a starting price of \$12 a square foot. The recession is not making it any easier to fill the rest of the mall space.

Compared to 1990, commercial movement everywhere this year is "certainly slower.

"People are a little more apprehensive."



SINGS LIKE THIS at the former site of a weight loss clinic are a popular site in Ingersoll. There is commercial space available in almost every area of town.



THE OWNERS of the Carnegie Square Plaza are busy trying to fill the mall's space. The newest addition to the plaza, a Subway outlet, is to open in four to six weeks.

CARNegie SQUARE PLAZA



Firemen examine the damage at Carr's Book and China Shop Saturday night. The fire started in the front display window, quickly filling the store with smoke. Fire Chief Ken Campbell later estimated \$1,500 damage was done to the building.

Fire damages display window

Not all the fireworks were in Victoria Park last Saturday.

Ingersoll firefighters went from spraying each other during the afternoon's Heritage Festival activities to dousing a smoldering fire in a display window of Carr's Book and China Shop, 132 Thames St. South.

Firefighters answered a call at 10:22 p.m. Saturday, said Fire Chief Ken Campbell, and were on the scene just as long lines of traffic exited from the Heritage Day fireworks show.

The window contained old photographs and memorabilia as part of Carr's Heritage Day window

display. Many of the items were destroyed.

Co-owner Nancy Hines said Sunday she was relieved the department arrived on the scene so quickly. "We were really lucky. It's all paper in here. We could very easily have lost the store.

Carr's has been retailing in Ingersoll for 63 years.

Kids often pick at a rotten section of the wood frame on the right-hand display window, Hines said. Fire officials believe someone tossed a

cigarette or firecracker into a hole gouged out of the soft wood, where it smoldered and eventually caught fire.

Chief Campbell estimates the building sustained \$1,500 damage.

Hines said the store does not appear to have sustained any smoke damage, and again credits quick action on the part of the Ingersoll firefighters, who set up a fan to dispel the heavy clouds of smoke in the store.

"I was coming back from the

fireworks," Hines said, recalling she was glad to see flashing lights up ahead on Thames St., thinking they were police directing the heavy traffic.

"Then I saw the fire truck outside the store, and my husband, and I thought 'Oh my God.'"

Hines turned down offers to display some old and valuable plates and crockery in the store's heritage window display, because she feared they could be damaged.

"Thank God I did," she said Sunday.

INGERSOLL

TIMES

June 17, 1987

Carr's has been family-run store for three generations

By MARK REID
of The Sealton-Review

INGERSOLL — Carr's Book and China shop, a family-run fixture on Thames Street, South, turns 70 this year.

The book store, in its third generation of family operation, was purchased by A.F. Carr in July of 1920 from then owner John Walley. It was Carr's intention to have the store in operation for the start of the coming school year.

A.F. started his illustrious career as a travelling stationary salesman before moving to Toronto and opening his first store on Danforth Avenue.

After moving to Berlin — now Kitchener — from Blythe, he would frequent Ingersoll in his travels selling stationary from the Ingersoll Inn.

Arriving in Ingersoll by train, A.F. was met at the station by Walter Beatty with his horse and buggy who would take him to the inn, which is now known as the Ingersoll Hotel.

At the hotel A.F. would display his wares for townfolk to purchase. Custom-

ers included George Wood, a bookstore owner, T.N. Dunn, an Ingersoll hardware dealer and one Mr. Murray, proprietor of the bookstore where Carr's is today.

When the transactions were complete, it was back to the station then on to Woodstock.

It was following the birth of A.F. and Emma's fifth child, Mike, when living above their Danforth Avenue bookstore that the couple decided the city was not the right place to raise children and they decided to relocate.

Ingersoll and St. Mary's were targeted as potential municipalities for relocation. Because of the hills in St. Mary's the couple decided on Ingersoll for their new home.

A.F. became the owner of the bookstore July 7, 1920 and in September of that year the family followed the entrepreneur to town.

The family first lived on Charles Street then moved to King Street, East. The Carrs move back to Charles, east, then back to King, west, before finally purchas-

ing what is know as the Carr home on King west.

According to the book, *Ingersoll, Our Heritage*, Melrose, or the Carr Home, was built in the 1830s by the Christopher Brothers for the C.C. Wilson family.

The early Romanesque home has engraved in the brick at the front in an ornate carving of wood the inscription Melrose. The story of the name originates from a small town in England which means a serene, quiet resting place, according to the book.

The grounds of the home were the first bowling green in Ingersoll.

In addition to looking after five children and keeping a home, Mrs. Carr worked with her husband in the bookstore. The artistic woman was well known in town for her window decorating.

At the same time, Miss Libby Cornfoot was employed in the store. Following her retirement, one Mrs. Green was hired.

When the Carr's daughter Edith, now Mrs. K.N. Bonesteel of the Toronto area, began working at the store, Emma retired.

Following the outbreak of the Second World War, the Carr's son, Bertran, moved his china stock from his log cabin shop on County Road 6 to the family store on Thames Street. The old log cabin exists today just opposite the Township of Zorra municipal building.

The Carr's other children served in the forces. Doug and Mike joined the air force, and Ted went into the Navy.

After returning to Halifax Jan. 1, 1946, Doug came back to Ingersoll and worked in the family business.

In 1952, A.F. retired and Bertran took over the store. Bertran died four years ago. Doug worked with his family in the store from 1946 through May, 1986, when he retired. Bertran's son, James, left the business returning to his law career in 1987.

After working in the store part time in 1985 and 1986, Nancy Carr-Hynes took over the business.

"It's something I wanted to do for a long time," says Carr-Hynes who had worked

with two bookstores in London, in addition to working at the family-run operation during annual inventory periods.

It was in the late 1960s when a fire two doors south of Carr's (then called Honey Moon's) forced the staff to work late into the night to ensure stock in the basement did not suffer water damage.

Just a few days later a huge explosion at Canada Cement blew the windows out of several businesses in Ingersoll.

There have been other disasters, too, says Carr-Hynes. "One every week."

During the Victoria Day Weekend celebrations in 1987, the front window display housing the business's artifacts burned. A pipe upstairs has also burst, flooding the business.

While there have been disasters at Carr's the business itself has changed since Carr-Hynes took over. "The major change was Bonnie (Yvonne Holmes-Mott) and I increasing the book section."

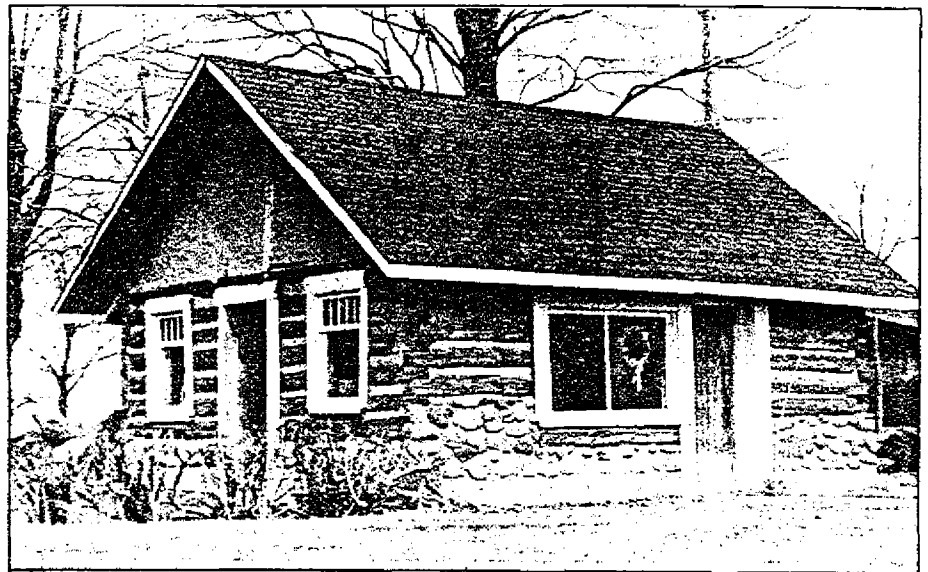
She intends on keeping the business for some time.



NANCY CARR-HYNES runs Carr's Book and China Shop on Thames Street. The shop, run by the Carr family, was founded in 1927 by A.F. Carr, a former

travelling stationary salesman who would often visit Ingersoll in his travels.

(Staff photo)



BERTRAN CARR, the second-generation owner of Carr's Book and China Shop, ran a china store from this cabin before the Second World War when he

moved his stock to his father's book store on Thames Street. The log cabin is located near the Township of Zorra municipal office.

(Staff photo)

SIMON 1990 - PROGRESS 1990
 MASON 27 1990

CARRS BOOK & CHINA SHOP

CARTER, KARL A.



KARL A. CARTER

**ROOFING
EAVESTROUGHING & HOME RENOVATIONS**

37 NORTH TOWN LINE WEST
INGERSOLL, ONTARIO
N5C 2S6

CALL 485-1926

The Caswell Pork Packing Plant by Byron G. Jenvey

Ingersoll Tribune
Jan 7 '70

Residents of Ingersoll who read the London Free Press may recall an article in the morning edition of Dec. 31st in the column of "100 years ago", dated December 31, 1869. The short statement was as follows: "Mr. E. Caswell of Ingersoll claims to have made the best display of pork on Christmas in this province. He showed 336 dressed hogs and had two floors of his packing house covered with rolled bacon". This article is a reference to Edwin Caswell who established a pork factory on Water Street. What would Mr. Caswell do with 336 dressed hogs and such an amount of bacon? At the time he operated his pork factory he could purchase a 200 lb. hog for \$7.00 whereas today a similar hog sells for \$55.00. He would probably dispose of all this pork in Ingersoll that at that time had a population of 3400 people. We are not certain if the building was the remodelled distillery of Thos. Ingersoll or not but it was on the same site. According to an old picture the building appears to be made of lumber. Thos. Ingersoll built his first log house where the drug store of King Newell is located and piped water from a spring under the house and across the valley to the distillery. This was the distillery that sold good whiskey for 50 cents per gallon. If one travelled northward from King St. down Water St. and did not make the bend to the west he would run into the distillery. This building was on the south side of the creek. This was the location of the Caswell factory. This building in 1891 was used to contain the electrical generators of Richardson & Gayfer and continued till 1911 when Hydro Electric came after Caswell ceased pork making. The creek flows Eastward to the west bank of Mill St. Had it taken another course there would have been no grist mill built on Mill St. However a very early grist-mill, with a double run of stones was erected on the South bank of the creek and at this point the water after turning the undershot water wheel of the mill again entered the creek. We believe this grist-mill to be the first in Ingersoll having been established shortly after the war of 1812-14. Wheat was ground into flour from which housewives made wholesome full wheat bread. The water wheel received water

from the Village pond (now Memorial Park) which was conducted under King St. and along Mill St. in a raceway. Mr. Caswell was greatly interested in the export of cheese. He crossed the ocean at least 50 times to sell cheese. He erected a cooperage factory across the creek and north of his pork factory where he made barrels and cheese boxes. The Caswell family also owned a farm south of Ingersoll which was known until a few years ago as the "Argyle Park" farm of the Meek family. His town residence was on the south side of Charles St. West almost across the street from the Brewer's Warehouse. It is a large brick building, situated well back from the street and surrounded by large evergreen trees. Some years ago there was a fountain on the lawn that was supplied with water from a hillside spring south of King St. In conversation with a very elderly man in the early years of this century we learned that when he was a young lad he earned his first money by guarding a trough built on cross stakes that conveyed water from the Parkhurst pond to the Bixll Bros. brewery located at the north end of the present Avonlea St. He guarded the trough from cows-horses and sheep that pastured in the river flats.

We were informed that at that time there was only one building west of the brewery on the north side of Charles St. and that was the Erskine Presbyterian white brick church located on the site of the Beaver Lumber Co. Chas Parkhurst was a member of the first village council in 1852. His pond for water power was on Whiting Creek between King and Charles St. just west of Tricks hotel. His fulling and carding mill was on the north side of Charles St. No railroad passed through the area at that time as the Credit Valley Railroad was not built until 1878-1881. This road was sold to the C. P. R. five years later. Chas Parkhurst due to an insufficient water supply for increased business moved to Charles St. East in 1863, where he established a woollen mill on the north side, east of Mutual St. This mill was powered by a water wheel with water conveyed in an open raceway from the Upper dam just outside of Ingersoll in West Oxford Township.

Byron Jenvey

INGERSOLL BUSINESS NEWS

New Century 21 to open office

By PAULINE KERR
of The Sentinel-Review

INGERSOLL — No, the activity at the former arcade doesn't mark the return of video games and pool tables, and no, the Century 21 sign in the window doesn't mean the property is for sale.

Karl Krause is opening a new Century 21 Real Estate office at the location in mid-August. This isn't an extension of the old Century 21 office, which Krause attempted to purchase a few years ago, but a completely new business.

During his 7½ years with Century

21, Krause has often dealt in the Ingersoll area. With the town's recent industrial growth, he saw a need for a more diversified real estate service. His company has a corporate relocation service and will assist with immigration where necessary. Krause notes Century 21 has an office in Japan close to Suzuki, and GM is a corporate customer of Century 21.

But residential real estate remains the most important part of the business, says Krause, and part of the service includes free seminars for first-time home buyers. "Everyone should be able to buy a house," he says with enthusiasm. "I will persist in looking until I find my client the right property, something affordable. If he cannot afford a house, then a townhouse. There is always something."

Not all real estate deals are simple transactions, and Krause prides himself in working closely with other professionals such as accountants and lawyers. "We don't know

everything and we are willing to get specialized help when necessary."

Although the office's grand opening won't be held until fall, the new Century 21 will be open for business as soon as extensive renovations are completed. In fact, Krause has already started hiring staff and hopes to have 11 employees by the end of the year. For more information, call 485-1103.

In other Ingersoll business news, Koopman's Dutch Imports, located on Thames Street just south of Charles, is under new management.

This touch of Holland in Oxford

County is now owned by John Streefkerk and Joyce Economopoulos Janssen, who took over management at the end of June.

Janssen's immediate goal is to widen the line of Dutch gifts, imports and groceries. Koopman's already carries reasonably-priced imported Dutch cheeses and cold cuts in addition to packaged and tinned foods and many other products, but she notes this is the only store of its kind in the area — the nearest competitor is in London. Janssen intends to take full advantage of the store's special market and downtown location.

SENTINEL REVIEW
August 8, 1989

CENTURY 21
REALTY LTD.
THILLIUM

Campaign to begin

The local Century 21 Trillium Realty Ltd. office is gearing up to begin its bright Christmas campaign next week.

Ingersoll residents are urged to buy a bulb for \$5 to add to the strings of lights on the Christmas tree in the office lobby at 119 Thames Street South. Corporations are encouraged to donate as well, with the names of all donors going on a list which will hang in the window.

Chairperson Karl Krause said there are 11 strings of lights with 275 bulbs for sale. The funds raised will go toward the Easter Seal Society, an organization which helps physically-disabled children.

The campaign will be kicked off Nov. 23 during Midnite Madness celebrations but Krause emphasized anyone can buy a bulb beforehand. The Christmas tree has been donated by Lorne Bowman of Mount Elgin, while the Christmas lights were donated by Noma, the manufacturing company.

The Easter Seal Society has been helping handicapped children for more than 65 years. It began as the Ontario Society for Crippled Children in 1922, with the name changed in 1981 to identify the society more clearly with its major fund-raising appeals and remove the word "crippled."

The organization serves more than 7,000 disabled children. The majority of funds raised go toward

the care and treatment of these children, with 15 per cent to fund-raising and information, about 10 per cent to administration, four per cent to community development, three per cent to research and prevention and the remainder to capital property and equipment.

Support services for physically-disabled children range from the direct provision of a piece of equipment to the transportation of children to and from hospitals,

clinics, treatment centres and camps. The society owns and operates five summer camps for handicapped children.

The society continues to support existing programs by agencies and government departments, as well as developing new programs.

The Century 21 office in Ingersoll hopes to raise \$2,000 for this worthy organization, Krause said. He encourages individuals and corporations to donate.



Karl Krause, chairman of the bright Christmas campaign, poses with the 275 bulbs available to people to purchase, with the proceeds going to the Easter Seal Society which helps physically-disabled children. The campaign is being sponsored by Century 21 Trillium Realty Ltd. (Liz Dadson photo)

INGERSOLL TIMES

November 15, 1989

Ingersoll business scene hopping with activity

By PAULINE KERR
of Ingersoll This Week

There's plenty happening on the Ingersoll business scene right now.

The long-awaited opening of Level II has taken place, and all reports give the town's newest night spot top marks.

Toronto Submarine has reopened under its original owner.

*Other new downtown businesses include Rick's Carpet and Trillium Realty Ltd., both on Thames Street South.

Doug Collins has opened a new business in a trailer located across the road from the Arena on Mutual Street.

DC Skate Sharpening came about when the young entrepreneur was looking for a winter job which would complement his highly successful but seasonal business. Concrete Impressions, involving the new and popular technique of installing colored, textured concrete as an alternative to patio stones, brick and slate.

DC Skate Sharpening is open for business evenings from 4 p.m. to 9 p.m. and on Saturdays 8 a.m. to 1 p.m. although the high demand may cause these hours to be extended.

Collins sharpens skates for recreational figure skating (he's learning how to do skates for competition work) but most of his clients are hockey players. For

their convenience, he also stocks a selection of top-of-the-line hockey sticks, tape and laces, and is experimenting with a few other products.

He's now selling season's passes for skate sharpening - buy 10 and get two free sharpenings, saving \$5, or 20 with five free, saving \$15.

One of the most dramatic changes downtown really isn't a change but an updating and reorganizing.

Keith Black, owner and manager of Ingersoll Department Store, has decided to change his store's image and product lines to make it more competitive in a 1990's market.

Specialization is the way to go now, he said, and after considerable research and thought on what the town needed, the decision was made to go with two stores, each with its own entrance and lines of goods.

"Ingersoll Yarns and Fabrics" will include fabrics, yarns and notions, plus bedding, crafts supplies and picture frames.

The other store, as yet unnamed, will sell sportswear, with brand name lines including Adida, Rebok, Nike, Ocean Pacific and more. But it won't be strictly track suits, Black said. "We'll also have casual wear for men, women and children." Among the additional items stocked will be shoes and some equipment. He's prepared to



KEITH BLACK and Beth Black are gearing up for a major reorganization of Ingersoll Department Store. There will be no change in staff or ownership, but switching to two separate stores, one for sportswear, the other for yarns, fabrics and notions will allow for the type of specialization which spells success on today's market, says Black.

(Staff photo)

make special team orders on request.

The reorganization will provide room for expansion within the specialized areas but some departments will be eliminated, including toys and seasonal items.

This could benefit the canny Christmas shopper in search of bargains in decorations, cards and gifts — most items are 20 per cent off, some as much as 50 per cent off.

Black anticipates the sale will run well into the new year.

The new concept will be in place mid April, with no closing of the fabrics and notions side and only a possible two-week closing of the sportswear side.

Some things will remain unchanged. "It will be the same people, the same good, friendly service and the same quality merchandise," said Black, who is very excited about this new step.

SENTINEL
THIS WEEK
REVIEW - INGERSOLL

November 21, 1989

CENTURY 21 TRILLIUM REALTY LTD

CHARLES STREET PLAZA



WRECKING BEGINS

Wrecking crews began work Friday on demolition of a house adjacent to the

Western boundary of the Charles Street plaza. The property will be used to

provide additional parking spaces which will be lost when the IGA builds an

addition to its store at the other end of the parking lot. (Staff photo)

London Free Press
Nov 11 '75

Swift to buy turkey plant

Nov

INGERSOLL — Swift Canadian Co. announced Monday it has signed a letter of intent to take over the operation of the Ingersoll turkey processing plant of Checkerboard Foods Ltd.

The company said the takeover is subject to the approval of the foreign investment review agency.

Ingersoll development officer Ted Hunt said it is his understanding the acquisition will have no major effect on the 140 employees in the plant. It is expected to be effective Jan. 1, 1976.

Ingersoll plant manager William Willert said he couldn't comment on the takeover.

Checkerboard has operated the Ingersoll plant for nine years. Swift produces the Butterball brand of turkeys.

LONDON FREE PRESS
November 11, 1975

Swift buys Ingersoll turkey plant

Times Nov 12 '75

Swift Canadian Company Limited has signed a Letter of Intent, subject to the approval of the Foreign Investment Review Agency, to take over the operation of the Ingersoll turkey processing plant of Checkerboard Foods Limited.

Swift produces the well known "Butterball" brand of turkeys.

Employees at the plant have been assured that their good service in the past will be considered and they will have an opportunity for continued employment under the new management. Seniority for employment purposes will be recognized by Swift.

Employees have also been informed that the processing operation will close temporarily on December 31 of this year, but this is to ensure a smooth transition to the new management and to allow for installation of several pieces of new equipment. Employment recall will be made as soon as possible in the new year 1976.

INGERSOLL TIMES
November 12, 1975

Ingersoll firm could be forced to lay off staff

BY LEE ALLISON
Sentinel-Review Staff Writer
Unless cabinet can approve
the sale of Checkerboard Foods
to Swift of Canada Ltd.

tomorrow, 160 workers may be laid off, in Ingersoll, Bruce Halliday, MP Oxford said Wednesday.

Dr. Halliday said officials from Checkerboard Foods, Swift of Canada Ltd., the federal competition Bureau and the Foreign Investment Review Board were meeting in Ottawa today to discuss the transfer.

Checkerboard and Swift had agreed on the transfer of ownership months ago, said Dr. Halliday, and the application to the Foreign Investment Review Board has been in since August.

"But the decision has not been reached by FIRB and last week the Competition Board decided to interfere," Dr. Halliday said.

"Present day bureaucracies can work to break down efficiency," he said.

PROTECTION

And while Dr. Halliday said he wasn't trying to bypass the protection provided the consumer through the federal boards, "I just think the review should be expedited when there are jobs on the line," he said.

Both companies had worked together to insure a smooth change over, Dr. Halliday said. And they had not planned to shut down the plant.

But with the final transfer date set by the companies standing at Jan. 1 it looks like Checkerboard may have to close up the plant until approval is given for the transfer.

The only solution is if the two federal boards approve the transfer today so it can go to



MP Bruce Halliday
... trying to help

Cabinet tomorrow, said Dr. Halliday.

"If not there will be a few weeks before the next Cabinet meeting after the break."

In the House of Commons yesterday Dr. Halliday Industry minister asked Don Jamieson, why the transaction came under the jurisdiction of the Foreign Investment Review Act.

"For some peculiar reason the board feels the act applies to this case even though the plant is still operating and the only sales are real estate and equipment," he said.

Checkerboard Foods representatives were not available for comment.

CHECKERBOARD
FOODS LTD

Possible closure of plant worries Ingersoll's mayor

By LEE ALLISON
Sentinel-Review Staff Writer

INGERSOLL — Shutdown of the Checkerboard foods Ltd. turkey processing plant in Ingersoll would be disastrous, Ingersoll Mayor Gordon Henry said today.

Mr. Henry said in an interview that he had informed Bruce Halliday, Member of Parliament for Oxford, about the Checkerboard situation in early December.

He urged Dr. Halliday to try to speed up the process approval by the Foreign Investment Review Agency (FIRA) so that a smooth transition could be made between the two companies, he said.

Mr. Henry said Checkerboard Foods Ltd. had planned to lease the Ingersoll turkey processing plant to Swift Ltd. of Canada, effective Dec. 31.

But because Swift is owned by an American-based parent company the transaction had to be approved by the Foreign Investments Review Agency. **AUGUST**

And the application for approval has been before FIRA since August, Dr. Halliday said Wednesday.

Dr. Halliday questioned the investigation, saying Swift only wants the property and equipment operated by Checkerboard. The deal does not include the inventory, stock or accounts receivable.



Gordon Henry
... 'disastrous'

"If Checkerboard had shut down and laid off its staff a few months ago, a sale of the property would not be under the review of FIRA, now" Dr. Halliday said.

In addition to the review by FIRA, the transaction is also being investigated by a board of the department of consumer and corporate affairs.

The combines investigation branch of that department is looking into the effect of the

transaction on the Canadian turkey industry.

Dr. Halliday questioned the length of the competition check since Checkerboard now only produces 16 million pounds of turkeys annually. Added to Swift's three other turkey processing plants, the total production would be 51.3 million pounds or 25.7 per cent of the Canadian market.

Officials from Swift, and Checkerboard are meeting in Ottawa today with representatives of the combines commission and FIRA.

DEADLINE

In order to beat the Jan. 1 deadline, when Checkerboard will cease to manage the plant, the Cabinet will have to approve the transaction before Friday, the last day of Parliament before the Christmas recess.

Both Dr. Halliday and Mr. Henry have urged government to speed up the process because of the urgency of the situation.

If the decision is not made before Jan. 1, the 160 workers at the plant will be laid off.

Mr. Henry said he spoke to a person close to prime Minister Trudeau expressing the concern of the Ingersoll town council about the situation.

"In my opinion the transaction would strengthen the industrial viability of our community and I can foresee growth in industry under the direction of Swift," he said.

Tribune and Evening
March 3, 1965

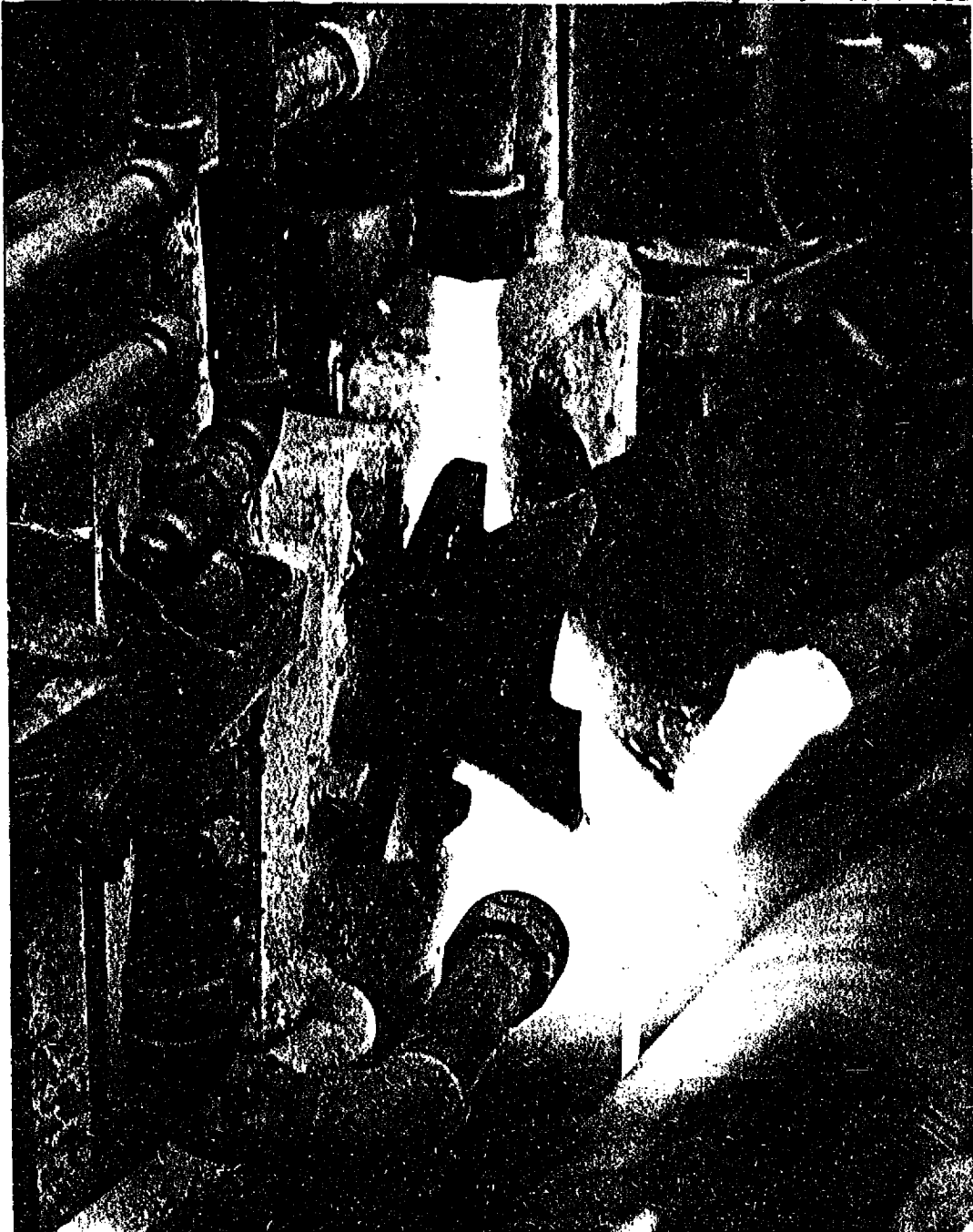
Chicago Vitreous (Canada) Ltd. Now In Full Production

The new Chicago Vitreous (Canada), Ltd. plant at Ingersoll, Ontario is as modern in exterior appearance as it is in the pro-

high quality and uniformity every smelt must pass a series of rigid production control tests prior to being approved for ship-

ers utilizing the most efficient smelting techniques bring you cover coats and ground coats that are unexcelled for quality and uniformity.
CHICAGO VITREOUS (CANADA) LTD.

This is the most modern porcelain enamel frit producing plant in existence. This first building, comprised of 25,000



duction equipment it houses. The entire building is of porcelain enamel on-steel panel construction... an eye-appealing example of the beauty and durability that is porcelain enamel.
PRODUCTION CONTROL LABORATORY

In order to insure consistently

AUTOMATED BAGGING

The newest in precision bagging equipment is utilized to provide you with accurate weight bag after bag.
SMELTING

The most up-to-date smelt-

square feet on a 15 acre site at Ingersoll, Ontario, houses complete facilities for serving your every need related to porcelain enameling. We look forward to having you visit us and see for yourself why Chicago Vitreous frits will do a better job for you.

Chicago Vitreous
now in full production

Chicago
Vitreous
(Canada)
Ltd.

TWO LARGE GAS smelter ovens are the basic material for porcelain enamel--the glossy, extra durable finish that adds beauty and long life to many modern conveniences.

From its plant at Ingersoll, Chicago Vitreous (Canada) Limited ships this basic material--known as "flake frit" -- to manufacturers across the country, for application to their products.

Porcelain enamel, basically a form of glass, protects and beautifies a wide range of high-quality household appliances and plumbing fixtures, and is also the "glass" lining applied to water heater storage tanks.

The coating of signs is another popular application.

The Ingersoll plant, which is capable of producing 50,000 pounds of flake frit daily, was opened only last year; hence it is modern in every way.

President of Chicago Vitreous (Canada) Limited, T. W. Fenton said the operation was designed to use gas because of the ease of temperature control it provides in the ovens, as well as its economy.

To make the porcelain material, Chicago Vitreous uses a large number of chemical ingredients. These are mixed in batches of about 2,500 pounds and fed into the smelter ovens.

The ovens, each heated by nine overhead burners, melt the mixture and raise its temperature to some 2,200 degrees Fahrenheit. The molten mixture is then discharged onto water-cooled rolls. This sudden cooling quickly solidifies the mixture, then shatters it into the fine particles known as flake frit.

Bagged for shipment, the frit goes to manufacturers who combine it with coloring materials according to their requirements, and bond it to the metal surfaces of their products.

This is done in another heat process which also, in many cases uses gas.

One of the most interesting applications of porcelain enamel is exemplified in the Chicago Vitreous plant itself. Here, the exterior walls are insulated steel panels finished in porcelain enamel, to make a surface that resists weathering and can be washed clean with cold water.

After being associated with the Heating and Air Conditioning business for 16 years, and being manager of the Plumbing & Heating Department of a large Department Store in Guelph, John Van Dyke made a move to Ingersoll, Ontario in 1963.

Production line keeps

BY RON PRESTON

Ray W. Jones has a right to sit back and smile when he talks about Chicago Vitreous. While many other firms were going under during the recent recession, his vitreous or glass-coating manufacturing plant remained basically untouched due to its diverse product line.

"Diversifying helps you reach a pretty good balance," the plant's vice-president and general manager said. A balance is necessary when people stop buying items like stove and refrigerators. The Ingersoll plant supplies both the appliance and plumbing industries with glass-coated materials.

But Chicago Vitreous also provides the Canadian steel industry with a product called "Vitracast," a mould powder which acts as a lubricant and thermal blanket.

In the past, Mr. Jones explained, the sheets of steel were made by pouring the molten metal into large ingots, which would then have to be pulled out and placed on a line where it would be made into sheets.

By using the mould powder, companies like Algoma Steel and Stelco Ltd. can now use a more efficient method of production called continuous casting.

The liquid steel is poured into a three-storey mould, mixed with powder. As the steel oozes through the casting, the glass-

based powder melts, forming a thermal blanket over the metal, keeping the steel molten and flowing.

To avoid scratches and cracks, the powder also acts as a lubricant spreading out to the edges to facilitate the flow. Since Canadian steel mills are not as closely aligned with the automobile industry as its American counterparts, they have managed to stay fairly busy, in turn, offsetting the slowdown in other areas for the vitreous plant.

Chicago Vitreous is operating today at about 75 per cent of its pre-recession levels, basically because the Canadian recovery has not been as dramatic as the American one has been.

"Let's face it," Mr. Jones said, "we're tied very closely to housing starts," which haven't really blossomed yet. People building new homes, he went on to explain, purchase new stoves, refrigerators and bathroom fixtures, all which are coated with heat and age resistant vitreous.

The Wilson Street plant, which opened in 1963, employs 28 unionized employees. The Teamsters, representing the plant staff, recently negotiated a new, three-year contract.

With the exception of the first contract in the early 1970s, Mr. Jones said, "we have an excellent working relationship with the Teamsters." Payroll for the wholly-owned

subsidiary of Eagle-Picher Industries of Cincinnati, Ohio, is almost \$1 million.

Because of the nature of the plant's operation, most of the employees are classified as skilled labor, and almost all of them are taught on the job.

"No one on the street is familiar with that type of operation," he said. People are used in less-skilled positions, then brought in to be trained by a foreman. Even after being trained, the employee will act as an assistant for some time.

Part of the process is very highly automated, requiring only two employees during the off-shift to handle operations, which run 24 hours per day.

Mr. Jones gave the example of the job of smelter operator to display the exacting degree to which the product is manufactured and the need for well-trained employees.

After a chemist mixes materials such as silica sand and soda ash together, it is fed into the gas-fired furnaces at temperatures of 2,400 degrees Fahrenheit.

The smelter operator is responsible to ensure the flames are operating properly and the glass is the proper thickness as it rolls out in sheets.

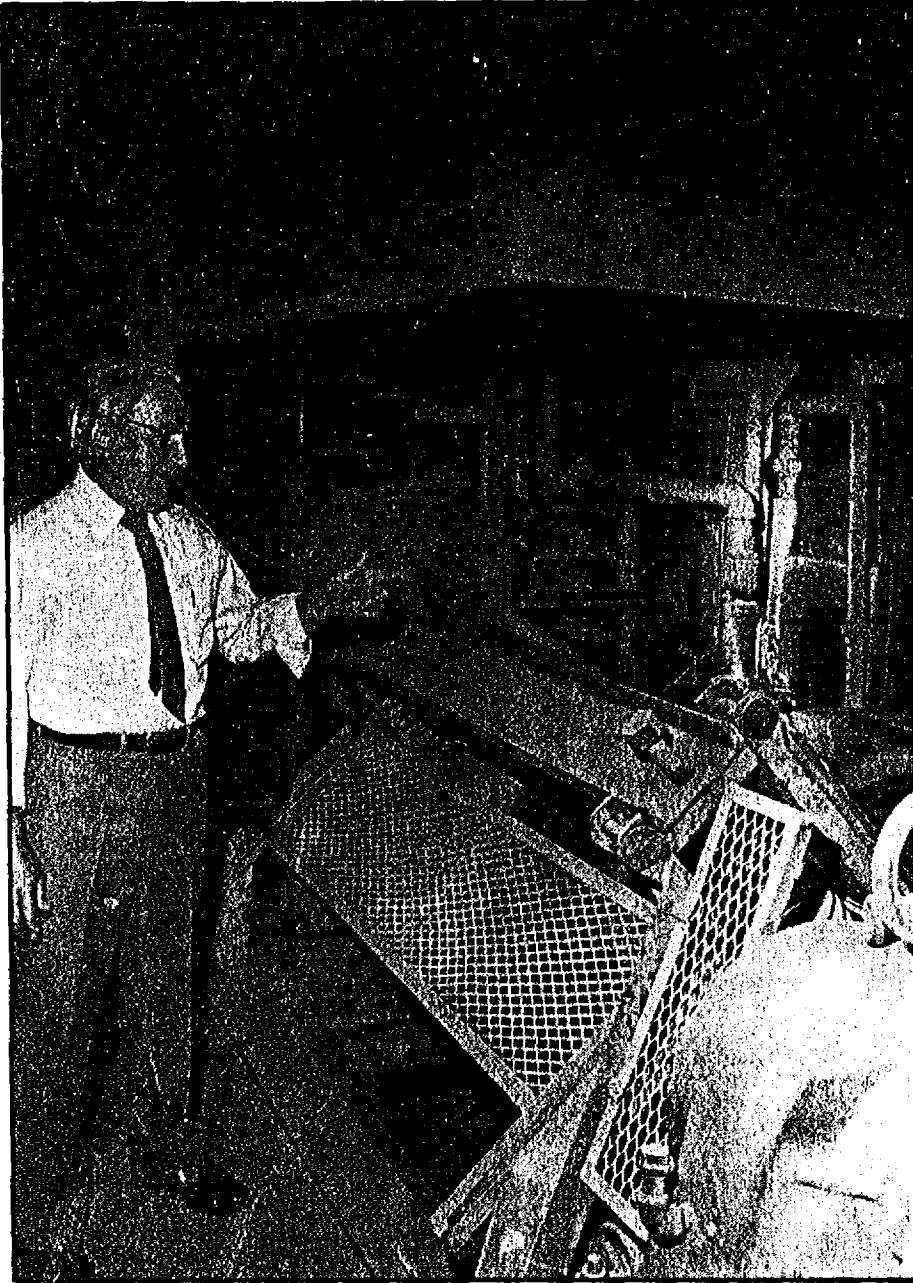
After coming out of the smelter, the vitreous material is sprayed with water to cool it and break it. It is then sent up a conveyor belt, where another material is added just before it reaches a packaging machine. The material is shipped to

CHICAGO VITREOUS
(CANADA) LTD.

(page 1 of 2)

INGERSOLL TIMES
August 23, 1984

local firm successful



Chicago Vitreous Ltd. has been in business in Ingersoll for 21 years, manufacturing porcelain products for the appliance and plumbing industries. Ray Jones, vice-president and general manager, said the plant is back to 75 per cent of its pre-recession employment level.

consumers in 100 pound bags, along with various coloring pigments.

The pigments are made from some interesting materials, such as cobalt, nickel, magnesium and "even pure gold."

When Inglis or Hotpoint receives the "Frit", as Chicago Vitreous calls its products, the appliance manufacturers grind the "Frit", add color, water and other chemicals.

It is sprayed onto an appliance, such as a hot water heater, then baked at 1,500 degrees Fahrenheit. Even the coloring agents which the local plant makes require "tight specifications" as the appliance firms attempt to keep continuity in the colors offered their customers.

Most of the raw materials used by the company are imported from places such as the United States, Europe and even China. "It's not by choice," said Mr. Jones, "it's not being able to get the purity (of the materials) we need in Canada."

Some products are Canadian-produced, however, including calcium carbonite from Beachville Lime Ltd. and soda ash brought in from Wallaceburg.

Mr. Jones has been in the vitreous manufacturing industry since 1937, and expressed a great deal of pride in the company he has been with for the last 19 years.

He's proud of the product and the workers, and of his firm's efforts to control pollutants resulting from the plant's production methods.

"We're continually doing our own monitoring," he said, and are in contact with the Ministry of Environment to insure compliance.

Most of the pollution controls have been in place for 10 years, including the company's "captive cooling system." The plant uses its own water tower to supply water for coolant, releasing very low levels of sewage into the town's system.

The firm has recently begun developing a third line of products, a vitreous glaze which is used on wall and floor tiles found in bathrooms and public buildings. The glaze gives longer life to the materials.

If the company continues to widen its product line, it should easily be able to weather the heat of any future economic problems.

INGERSOLL TIMES
August 22, 1984

No major impact expected by sale of local company

INGERSOLL — The sale of the Chicago Vitreous plant here to an Ohio-based company will not result in major changes, company brass said last week.

The new owner of Chicago Vitreous, located on Wilson Street in Ingersoll, is the Chi-Vit Corporation of Urbana, Ohio. The company was previously owned by Eagle Picher.

Chi-Vit Corp. consists of five senior managers from Chicago Vitreous' three plants, two American operations in Urbana, Ohio and Leesburg, Alabama and the Canadian operation in Ingersoll.

"There will be no changes to our management structure or to our workforce," stressed Ken Watson, general manager of Chicago Vitreous.

The Ingersoll operation employs 30 people in the manufacturing of

porcelain enamels and metallurgical powders and fluxes. The plant serves the Canadian market for these products, supplying to companies such as Crane, American Standard, Inglis, Algoma Steel and other companies in the appliance industry.

Investment Canada learned of the company's sale earlier this week. The government agency screens attempts by foreign individuals and companies to set up operations in Canada.

SENTINEL REVIEW

February 27, 1989

NEWS BRIEFS

Chicago Vitreous plant sold

Major changes are not expected in the sale of the Chicago Vitreous plant in Ingersoll to an Ohio-based company, company officials said last week.

Chi-Vit Corporation of Urbana, Ohio, purchased the plant located on Wilson Street. The company was previously owned by Eagle Picher.

The Ingersoll operation employs 30 people in the manufacturing of porcelain enamels and metallurgical powders and fluxes. The plant serves the Canadian market for these products, supplying to companies like Crane, American Standard, Inglis, Algoma Steel and other companies in the appliance industry.

INGERSOLL TIMES

March 1, 1989

Vitreous upset

INGERSOLL -- Using private property accidentally during the recent storm has landed the town into a bit of hot water with Chicago Vitreous (Canada) Ltd.

The local plant's bounds were overstepped when town workers were placing tree debris on adjacent municipal lands. A well on Chicago Vitreous turf was damaged as a result.

K. R. Watson, plant vice-president and general manager, aired his views in a Sept. 5 letter to the municipality.

"I understand the seriousness of the storm that hit Ingersoll and am certainly willing to be a good corporate citizen and allow you to store the tree brush, etc., on our property.

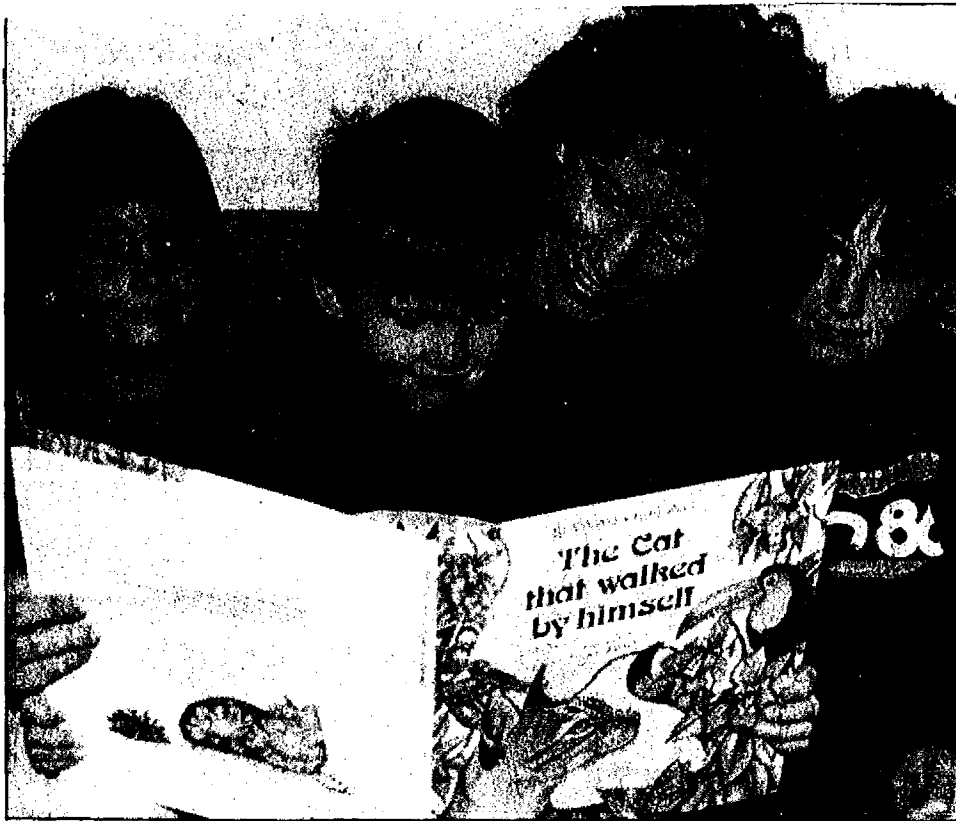
"I am very disturbed that the proper permission was not obtained before using our property and must insist that the proper procedures are followed in the future so that this does not happen again," he wrote.

Engineer Eric Booth said the well will have to be repaired by the town and there was no intent to trespass.

Mayor Doug Harris said the municipality should seek Chicago Vitreous's permission to erect a protective fence around the well, which the committee agreed with.

Coun. Brian Rodenhurst said it would be a good idea to offer the fence because "we're in the wrong, maybe we should tread softly."

Daily Sentinel Review
Sept 13, 1990



EDUCATIONAL APPROACH

Child's Play Books are for kids of all ages

By LINDA NEUKAMM
for Ingersoll This Week

"Child's Play Books are the educational approach to reading," says Shelley Shaughnessy, school and library consultant.

Shaughnessy became involved with Child's Play Books in 1981 when she bought her first book produced by the company and has been involved ever since because the books have been a favorite with her children for eight years.

With 1990 being the International Year of Literacy what better time to start taking more interest in your child's reading material than now.

The books are designed for toddlers to those 14 years of age but mainly focus on children in Grades 1 through 4.

LARGE TYPE

With large print for young children, the books are repetitious and they encourage participation with the use of pop-outs, cut-outs, sound-makers, beads and moveable parts. Some come in a plasticized version for use in the bath tub.

"These books are better made and they teach children to learn through play," says Shaughnessy.

For older children the focus of some books centres on the disabled, different races, the environment and there is a book called *I Know A Secret* which tells where babies come from.

There are other books for children of all ages about things that might happen while growing up including death and divorce. Books

come in English, French, Italian and Portuguese.

Books are also used in a classroom setting involving themes such as Christmas and in showing children how to co-operate with one another to make things happen.

"Sometimes I find reading to your children is the only way to reach them and the best way to reach them," says Shaughnessy.

GAMES AVAILABLE

In addition to the books, Child's Play has games which have been "developed through a whole language approach," says Shaughnessy, adding that you can speak any language and still play the games.

Schools often use the games with children who come from different countries because they can relate to the games and to other children through the use of the colors and shapes.

Games deal with math or sciences and there are different games for different age groups, but the games can also grow with the children since there are many combinations and a variety of ways to play.

Each game has an average of 16 ways to be played.

Child's Play originated in London, England 20 years ago. Founder Michael Twinn now markets the books all over the world including Canada. These books are not sold in stores but can be bought at book parties just like Tupperware.

WITH HER CHILDREN
Jayme-Lynn, 5, Mitchell, 3,
and Krystelle, 9, Shelley
Shaughnessy, school and li-
brary consultant says Child's
Play Books are the educati-
onal approach to reading.

Anyone who is interested in checking out the Child's Play Books for themselves can contact Shaughnessy at 485-4644.

INGERSOLL MIDWEEK
ADVERTISER
NOV 27, 1990

Christina provides up to date larger fashions

A clothing store specializing in larger sizes in women's fashions has opened in Ingersoll.

Christina's Ladies' Wear at 21 King St. W., opened for business March 1. The store will celebrate

with a two week grand opening.

"I find the response to the store very favorable, so it should do well," said owner Christina Cox.

As a promotion, Cox is planning to have several free draws for anyone

who purchases something during the grand opening, or just comes in to browse.

The store presently employs two people, Gale Dickinson of Tillsonburg, and Mira Fields of Ingersoll. Cox will travel back and forth from Tillsonburg, where she owns and operates another ladies' clothing store.

"We carry all types of clothes," she said. "Casual, sportswear, dressy and a little bit of jewelry."

While the store caters to larger women. Cox said, "No matter what size you are, we'll fit you," indicating she will also be carrying fashions for smaller sized women.

MARCH
INGERSOLL
9, 1988
TIMES

CHRISTINA'S
LADIES' WEAR

FEAT



Cindy Koster, owner of Cindy's Crafty Corner, holds the magazine which contains directions for constructing the plaited ribbon basket she designed. Standing with koster is her daughter Heidi. (Mike Switzer photo)

*Ingersoll Times
Sept. 5, 1990*

Ingersoll woman's crafty idea in American magazine

BY MIKE SWITZER

An Ingersoll woman has craftily woven her way into the pages of an American magazine.

Cindy Koster, owner of Cindy's Crafty Corner on Thames Street South, said her idea, a plaited ribbon basket, was first accepted for publication in the Oregon-based magazine, A Passion for Potpourri, in April 1988.

"I was extremely pleased to be asked by that company," she said. "I think they're one of the best on the market."

Koster said she first made contact with the magazine at a trade show in Toronto. After showing the basket to an agent, she left expecting little response.

"I thought she'd just have a look at it and that would be that," Koster said, "but she told me not to leave. Soon after that, my idea was accepted."

The idea for the basket, which Koster describes as a combination of potpourri and Victorian, developed after she noticed some painted baskets on the shelves that weren't selling.

She said she began by placing a few braids on them, followed by more elaborate decorations, like a potpourri sachet.

"It just sort of took off from there," she said.

The basket can be seen at Koster's store, and the magazine in which it is published can also be purchased.

Cindy's Crafty Corner has been in Ingersoll since March 1986. Koster said she will be having an open house tomorrow night, between the hours of 7 p.m. and 9 p.m., for anyone interested in learning more about crafts.

Classes are also available at the store. Arrangements to attend can be made by attending the open house, or calling Cindy Koster at 485-3661.

Lunch truck operator confronts hard times with dose of optimism

By JEFF FRASER
for Ingersoll This Week

With the recession, the GST and food vending machines as competition, Cindy Lou's Lunch appears to have a struggle for survival.

However, Cindy Lou Skater confronts the trio with a good dose of optimism.

Cindy Lou's Lunch is a two-truck mobile lunch service operated by Skater and her sister, Terry Lynn.

Skater said she originated the food operation because she believed Ingersoll needed "someone in the community to provide service for our people. I felt it was an important factor to keep our money in our community because it is our community."

Originally from Brantford, Skater came to Ingersoll in 1985. A friend got her involved in the food service business.

Catering mostly to factories, she said she originally went around knocking on doors and talking to people in an effort to drum up clients.

Then, after proving the reliability, trustworthiness and food edibility of her service, she said people eventually began requesting the presence of her truck.

Supplying everything from pop, chips and dairy products to hot meals and submarine sandwiches, life in the mobile food service requires long days.

The food comes prepared from London, she said. So it's off to pick up the food at 4:30 a.m., then back to Ingersoll to finish loading both trucks.

The same companies are serviced three times a day. As well, a night run starts at 6:30 p.m. and ends at 9:30 p.m.

Skater lists the long hours and the cold, winter weather as two of the less enjoyable components of her job but on the flip side, she likes the people she meets.

"People are the most important thing to me," she said. "The most enjoyable part of the job is the people."

Winter really slows the business, she said, and with the recession, whole sales are down approximately \$1,000 a week from this time last year.

"The recession has really, really hurt our business," said Skater. Upwards of 300 people have been laid off from factories she attends.

Having made it through tough times before, she said, the key is to remain optimistic. "We have to hope there's not going to be any more decline in business. You have to live on that basis or you'll go crazy. No matter how many people you lose, you still have to pay the bills."

The GST offers another hurdle.

"It has really put the screws to us and the catering business," she said. "If you go to the grocery store, you don't have to pay the tax on bread or meat." But to buy a sandwich from her service, the tax becomes applicable.

Because upper management installed food machines in some industries, there are a couple of major calls in town where the employees would prefer us but the bosses won't allow it, she said.

However Cindy Lou's Lunch offers an advantage, she said. Our food is fresh every day. The machine's isn't.

Two years of operation has provided Skater with some valuable tools to crumble those three walls — recession, GST and vending machines.

"We pride ourselves on reliability. Whether there's sunshine or a blizzard, we're there," she said. "We've always been very fair and given customers the best product they can get on the market — so they stay with me."

Skater foresees her future as continuing the mobile lunch service.

"Right now this is my life, my whole life," she said, "I like the customers. Down the road if Ingersoll grew, I would imagine we'd grow too."



CINDY LOU SKATER, operator of her own mobile lunch business, stands in front of her truck outside one of Ingersoll's factories. She began her lunch service in 1988.

CINDY LOU'S LUNCH

Chinese pugs are main attraction in new pet store C.J.'s

BY MIKE SWITZER

They're small. They're cuddly. They have big bulgy eyes and they're from China.

They're Chinese pugs, and the main attraction at Ingersoll's newest pet store, C. J.'s Pets and Supplies.

Charlotte Powe opened her doors to the public last week, a move which brings a life-long dream to fruition.

"It's always been my dream to open my own store," she said. "It was either going to be a flower shop or a pet store, but since my husband wouldn't let me keep two-foot iguanas at home, I decided on the pet store so I could have them here."

In addition to the two-foot iguana gracing her display window, Powe's store features a number of creatures from various parts of the animal kingdom. These include short-haired and long-haired (Abyssinian) guinea pigs, gerbils, Netherland dwarf rabbits, Fuzzy Lop rabbits, kittens, fish and Chinese pug puppies.

The latter beast is a small breed of Asian canine. Powe has been breeding the dogs for some time, along with Terri-poos, a cross between terriers and poodles.

"The pugs have a fantastic disposition. They can be slightly challenging when it comes time to discipline because they look up at you with those big sad eyes. The ones I have at home are a bit spoiled, although I've never seen one that wasn't friendly."

Selling for \$250 each, the store currently has a pair of six-week old puppies ready to settle into a new home.

Her love for animals becomes evident when Powe discusses her present entourage of household pets.

"Right now I have 16 dogs, five of which are Chinese pugs. We have between 20 and 30 cats running around, in addition to some fish and seven turtles. The occasional stray finds its way to our place as well, and I always try to find a good home for each one."

Chinchillas will soon become a regular fixture in the store, she added, with males selling for \$40 and females selling for \$50.

Starter kits will be made available for \$25. These will contain a cage, wood shavings, bag of food, feeding crock, water bottle and a dust bath.

Other items available include animal treats, toys, leashes, collars, various pet paraphernalia

and pet food, ranging from dog and cat food to mealworms, crickets, feeder guppies and feeder goldfish.

"If people come in and don't see what they're looking for, we'll be happy to take orders," Powe said. "We usually get a shipment in every two weeks so people won't have to wait very long. We try to cater to everyone's needs, human and otherwise."



Charlotte Powe holds a pair of six-week-old Chinese Pug puppies. The tiny canines are being sold for \$250 each at Ingersoll's newest pet store, C. J.'s Pets and Supplies, located at 46 Thames Street South. (Mike Switzer photo)

Firm's expansion shows interest in farm sales

By JOE KONECNY
Sentinel-Review staff writer

INGERSOLL — Expansion of operations at Clair Bray Real Estate Company Ltd. will mark the firm's renewed interest in the sale of Oxford County farms.

Company owner Clair Bray said two licensed agents will be added to his staff of seven after the company recently purchased the local Century 21 Real Estate franchise.

The new employees' efforts will primarily be devoted to

farm sales, Bray said Wednesday.

"Now we offer a complete and total service," he said.

Bray added the company employed a couple of part-time persons to sell farms in the past, "but if we don't serve everyone we're not whole."

"The operation of the Century 21 franchise will begin in early September and replace the present Century 21 Heritage House Ltd. located at 178 Thames St. South," Bray said. Century 21 will continue its

operations from its Woodstock head office.

NOT ALTERED

Ownership and staffing of Clair Bray Real Estate — which was established in Ingersoll more than a decade ago — will not be altered.

And business will still be handled at The Bray Building, 99 Thames St. S.

"Along with the extended service we will be offering as a Century 21 franchise, we will also become members of the Woodstock-Ingersoll and District Real Estate Board, along with membership in the Ontario Real Estate Association.

"The changes being made are basically keeping with the times and our objective is to offer the best service possible."

The Century 21 company was formed about nine years ago and it "mushroomed" to become a leading Canadian real estate franchise, Bray said.

Through affiliation with 7,500 Century 21 offices around North America, Bray's expanded company simplifies the duties of persons interested in moving into or out of town.

Pertinent selling or buying information can be relayed around the continent quickly, he said.

Town business improvements

There has been a lot of movement in Ingersoll's business sector in the last few months.

Three new businesses opened their doors, including Special Creations, Ingersoll Furniture in February, Ingersoll Appliance Repair in March and Remax Realty in April.

Special Creations, which has moved into a Thames Street South location beside the Beckers store, is a woodworking business specializing in wall units and kitchen cabinets.

Ingersoll Appliance and Repair found a home at 42 King Street East where they repair and sell used appliances. They specialize in major

appliances including refrigerators, stoves and washing machines.

Ingersoll's newest furniture store is located at 15 Thames Street South and sell many types of furniture and a complete line of major appliances. Ingersoll Furniture took over the building which housed the now-defunct Community Cleaners.

Remax Realty has been helping locals find homes for almost two months. Their Thames Street South office works in conjunction with its Woodstock counterpart.

* Several other businesses left Ingersoll during the early part of the year including Clair Bray Real Estate, based here for many years.

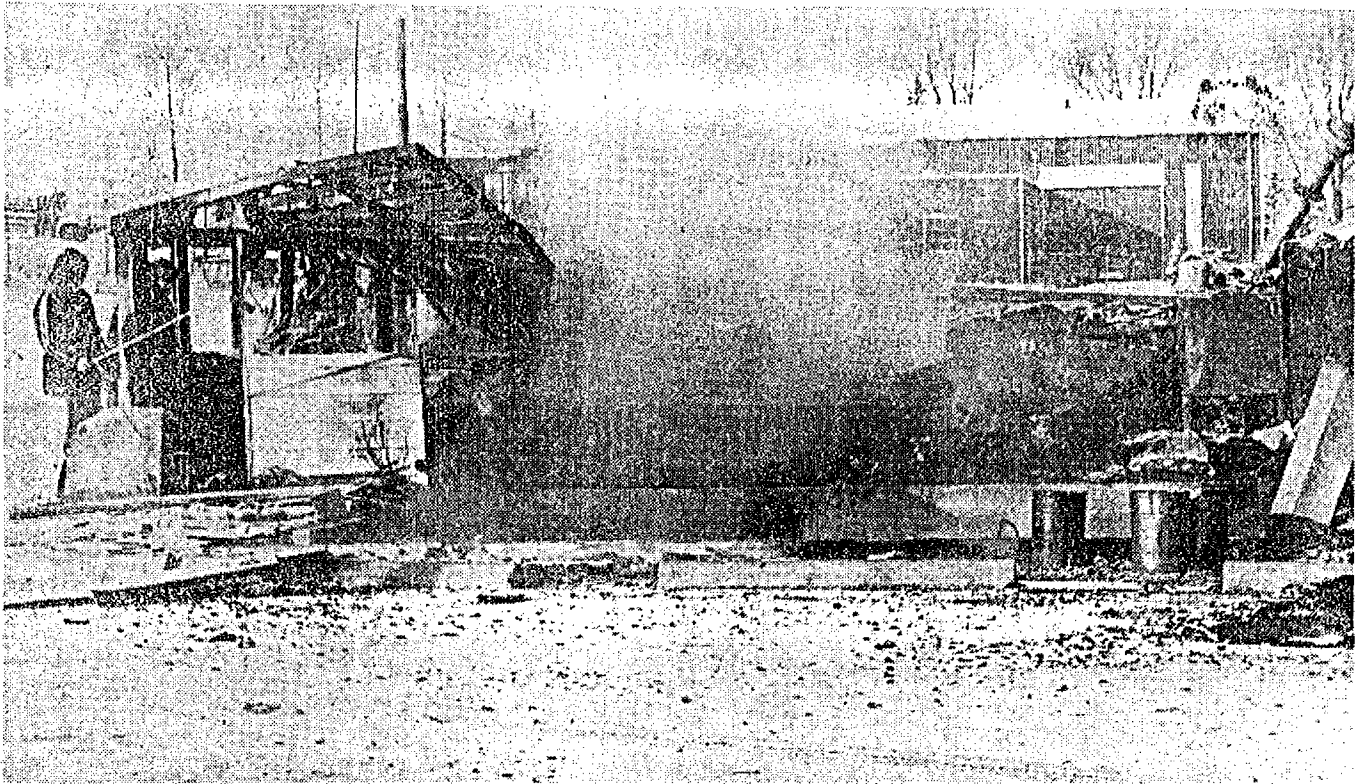
Thames Street South's Ingersoll Billiards also closed its doors along with the Ingersoll Feed and Farm Supply on Victoria Street.

Still in town but at a new location are Academy Music which relocated from Thames Street to King Street and the Salvation Army Thrift Store which moved from Thames South to King Street East.

Still in business but under new ownership are the Super X Drugs on Charles Street which is now a Shoppers Drug Mart and family business Fleischer and Jewett Ltd. now Paul Burroughs Oldsmobile. The ownership of ABC Radiator also changed hands.

INGERSOLL TIMES
June 1, 1988

CLAIR BRAY - CENTURY
21 REAL ESTATE



At 10:30 a.m. Friday, smoke was still billowing from the charred remains of Clark's Restaurant. Two boys with hockey sticks poked curiously at

the debris occasionally starting up small tongues of flame in the embers. (Staff photo)

Fire that destroyed restaurant started just after couple left

By ARMITA JANES
Sentinel-Review Staff Writer

Clark's Restaurant, 429 Bell Street burned to the ground Thursday night less than two hours after owner Tula Nikolakakas and her husband George had closed the doors and left for their home in London. Thirteen firefighters and two

trucks responded to the direct alarm which came in to the Ingersoll Fire Department at 9:48 p.m.

Fire Chief Les Harlow said that in less than an hour the frame building was burned to the ground as flames were fanned by high winds.

Firemen were on the scene until 3 a.m. Christmas Eve,

Chief Harlow remained there all night.

The Fire Chief said he could give no estimate of the damage, as he was unaware of how much equipment was in the building. But the wife of former owner Huron Clark, of Ingersoll who holds a mortgage on the property, said she doubts that

the restaurant could be replaced for under \$150,000.

Mr. Clark sold the restaurant to Mrs. Nikolakakas four years ago. It has been resold two or three times since then, but was taken back by the present owner earlier this year. She made extensive interior alterations to convert the restaurant into a dining lounge after a liquor licence was obtained.

The restaurant was operated by Mrs. Nikolakakas, assisted by her husband George. He is studying law at the University of Western Ontario, where he also teaches Greek.

He was a familiar sight to regular customers as he studied with books outspread over a rear table whenever business was slow.

Chief Harlow said he does not know where the blaze started, but thought it may have originated in the basement area, where the gas heating system was located.

Mrs. Clark said neighbors phoned her home at about 10 p.m. to tell her the restaurant was burning.

"Huron left then," she said. "He came back about 11 o'clock and told me it was all gone - finished." SENTINEL REVIEW

December 27, 1976

CLARK'S RESTAURANT
& TAVERN

Owner intends to rebuild

Clark's Restaurant lost in blaze, damage estimated at \$200,000

BY CAROL LEARD

The cause remains undetermined in the fire that completely destroyed Clark's Restaurant and Tavern on Highway 2 west of the Ingersoll town limits Thursday night.

Ingersoll Fire Chief Les Harlow said Tuesday that it will be virtually impossible to establish the cause of the fire, which broke out less than two hours after the owners, George and Toulia Nikolakakos, closed the restaurant and returned to their home in London.

"It's a complete puzzle," said Mr. Nikolakakos in an interview Tuesday. "My cook, my daughter and myself were the last ones to leave the building at 8:10 p.m. and there was no sign of any trouble."

He said that later in the evening when he returned to the scene after being notified of the fire, an unknown onlooker told him that he had passed the restaurant at 9:30 that evening and had seen no indication of fire. The alarm sounded in the fire hall at 9:48 p.m.

"Whatever happened, happened very quickly," he said.

According to Chief Harlow, the fire started in the basement at the southeast corner of the one-storey frame structure, and was well underway when the department's two trucks arrived.

The gas furnace which heated the building was located on the upper floor, according to the owner. Electric panels, motors and compressors were located in the basement area at the rear, he said.

Mr. Nikolakakos said Tuesday that the restaurant is insured for \$130,000, but that this is far below the full value of the building, equipment and stock that was lost.

He estimated that it would cost a minimum of \$200,000 to replace the building and equipment "exactly as it was," and said that stock, including food and a shipment of liquor that arrived the previous day would amount to

about \$15,000.

Mr. Nikolakakos said that he and his wife definitely intend to rebuild the restaurant and tavern on the present site.

He purchased the business from the original owner, Huron Clark, in 1972 and sold it the following year. "We really regret that we did that," he said. "It wasn't for sale, but we were given an offer, and it was tempting. But we never wanted the deal to go through and tried to disinterest the buyers."

The couple repossessed the business in February of 1976, and set about the task of rebuilding it, investing an estimated \$35,000 in what Mr. Nikolakakos termed "minor" renovations. "And we were determined to stay this time." The business was granted a liquor licence in August, permitting the owners to operate a dining lounge.

"My wife was putting her life into the business," commented Mr. Nikolakakos. "It takes a lot of hard work and dedication to build a business like that. We knew that when we sold it, and we know it even better now."

Mrs. Nikolakakos operated the business while her husband was attending Waterloo University where he is a teaching assistant

and a student in political science. He intends to study law at Western University in London when he completes his present program at the end of the year.

According to Chief Harlow, both fire trucks and the department's 13 volunteers answered the call, but within an hour flames had engulfed the entire structure and there was no chance of saving it.

Fire fighters were on the scene, he said, until about 2:30 a.m. Friday, and he stayed watching the smouldering ruins until daybreak.

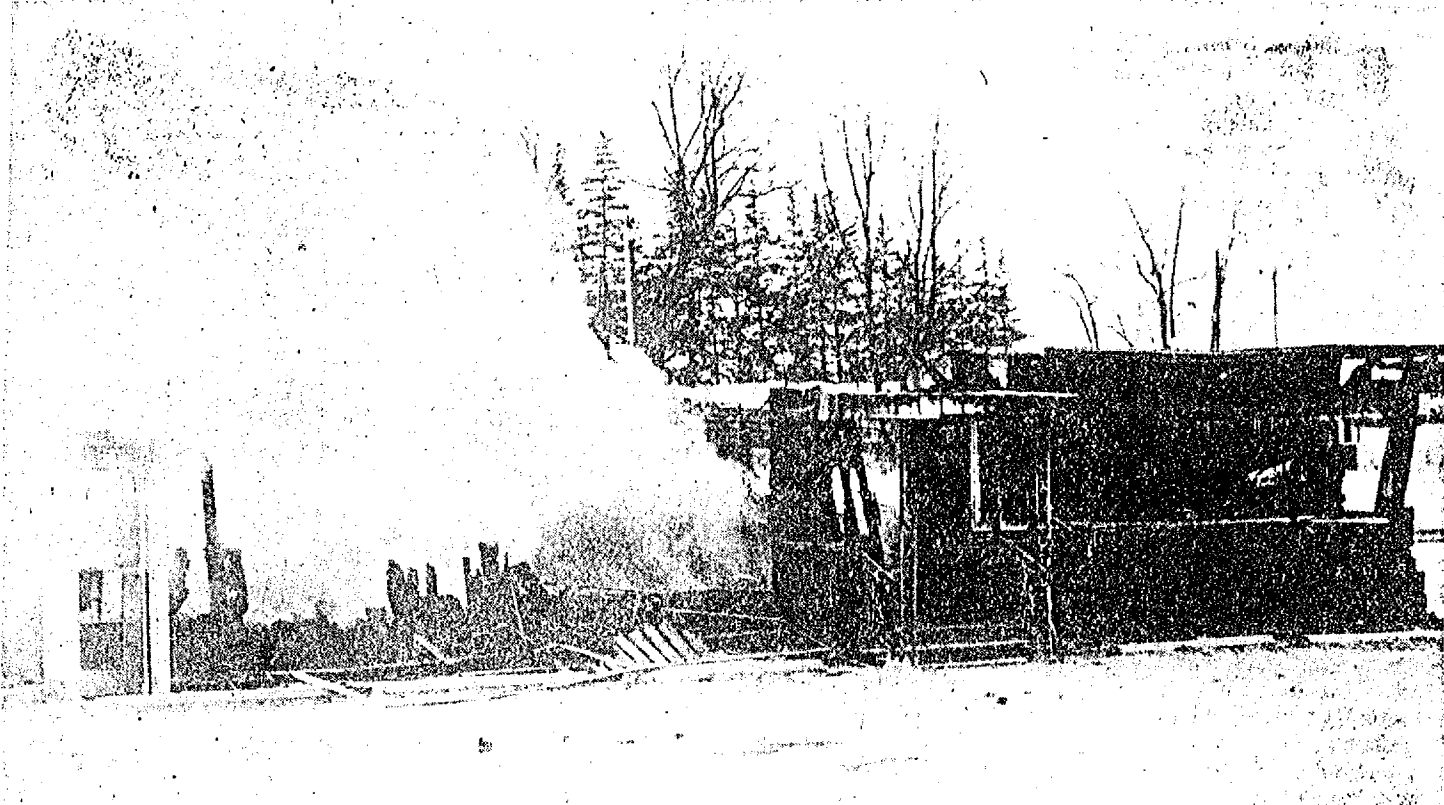
Strong winds which fanned the blaze kept the ruins smouldering until Sunday, when the department returned to extinguish the few remaining hot spots which burst into flames periodically over the three-day period.

Chief Harlow said that his department and the Ingersoll Police Department would continue to investigate the fire, but said that he was not very hopeful about being able to determine the cause.

He said that he did not expect that the Ontario Fire Marshal's office would be called in to investigate.

The building was rewired during the summer when the renovations were done, the owner said.

CLARK'S RESTAURANT & TAVERN

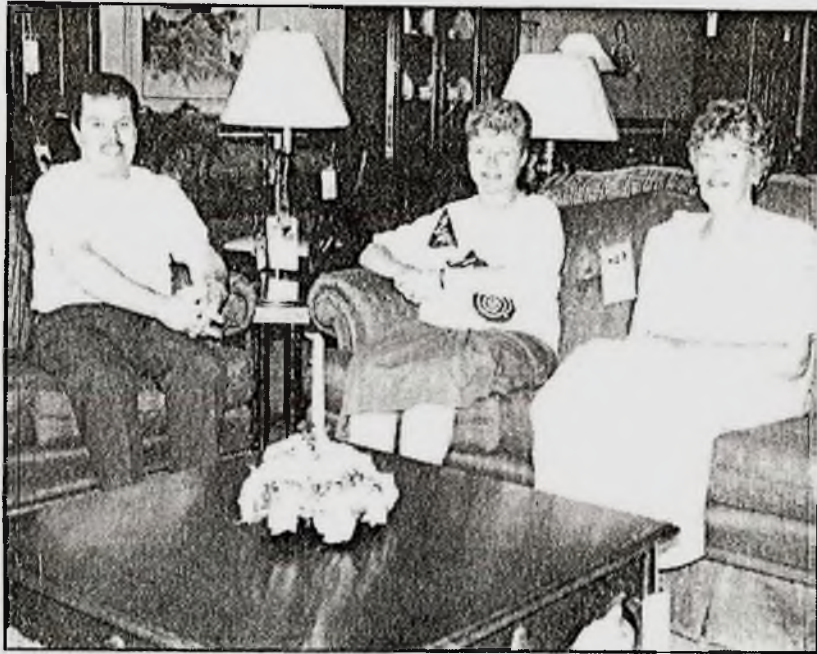


Owners estimate the loss at \$200,000 in the fire that destroyed Clark's Restaurant and Tavern last Thursday night. According to Ingersoll Fire Chief Les Harlow, it will be virtually

impossible to determine the cause of the blaze that broke out before 10 p.m. The restaurant was closed and there were no injuries.



Smoke continued to rise from the smoldering ruins of Clark's Restaurant and Tavern for several days following the fire that destroyed the one-story frame structure Thursday night.



Neil Barnes, owner of Classic and Country Furniture, sits with in-store consultants Linda Dutton and Joy Fix. (Mike Switzer photo)

Classic and Country Furniture opens

BY MIKE SWITZER

Neil Barnes says keeping his downtown furniture store "friendly" is his first priority.

The 41-year-old London native opened his Classic and Country Furniture store at 139 Thames Street South on May 1. Since then, he said, the town's reception has been "incredibly favorable and positive."

With more than 9,000 square feet of floor space, Barnes said he can offer area residents adequate selection, without losing the small business appeal established by the store's former owner, Don Douglas.

After selling his first furniture business in Sarnia, Barnes said he considered setting up his own business in London, but was turned off by the "ridiculous" rental rates for retail space. Coming to Ingersoll,

he said, was the "perfect" choice for a business such as his.

"This is a great town," he said, "The people are friendly, and there is a definite demand for my product. So far I'm extremely happy with my decision."

Specializing in traditional and country-style furniture, Classic and Country also offers free consultations for prospective buyers, although anyone who utilizes this service, Barnes said, is under no obligation to purchase.

"We are trying to offer as wide a range of services as possible," he said, "without trying to expand too fast. I think there's a lot of potential for growth in this town, however we want to keep things relatively small. That way I can still offer decent, personal service and good value for the customer's dollar, like it's always been."

INGERSOLL TIMES
July 11, 1990

The Marcaccio Family Of Claude Electric



Claudio



Joe



Paul

Claudio Maraccio, an electrician by trade, from Italy began work at St. Mary's Centent as an electrician in 1948. Claudio always wanted to own his own business so in 1957 when Brown Electric was up for sale Claudio purchased the business and changed the name to Claude Electric. At that time, Claude Electric carried Westinghouse and RCA TV's and appliances. Both of Claudio's sons Joe and Paul worked part-time for their father while attending school.

12 years ago. Claudio's eldest son Joe, graduated from The University of Waterloo and began working full time in the store. Claude Electric added Sony, Yamaha, Whirlpool, Fisher, Frigidaire and Hotpoint to the lines they carried.

After completing his refrigeration engineering papers at college in 1980, Paul joined his older brother and father full time, in the family business.

In 1981-82 they decided an expansion was necessary and opened a second store for Paul to manage on Ontario St. in Stratford. In 1982 Claude Electric was incorporated.

Claude Electric started another business in 1984 in partnership with Tele Vance Rentals renting VCR's, televisions and microwaves. Claude Electric has also been an agent for Sears for four years in St. Mary's.

After some market research the Marcaccio's opened the Ingersoll location on June 9 of this year which Walt Morris manages. Walt has been with Claude Electric since the Stratford store opened.

Claude Electric offers you the buying power of 3 stores and the savings are passed along to you. The large warehouse in St. Mary's enables you to choose from a good selection of products in stock.

Claude Electric

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127 Queen St., St. Mary's
284-1350

112 Thames St., Ingersoll
485-2323

190 Ontario St., Stratford
271-1991

SENTINEL REVIEW
August 22, 1986

Old home setting for tea room

An old home on Thames Street South has been turned into an antique setting for the Clog and Thistle Tea Room which opens tomorrow.

Operated by Catherine Van Dyke, but jointly owned by her and her husband, John, the tea room and craft shop will be open Monday through Saturday, 11:00 a.m. to 4:00 p.m. Van Dyke said she hopes to gradually expand the hours.

A warm and cosy atmosphere greets visitors to the establishment, with old-English-style furnishings in every room. The waitresses will continue this theme, wearing long, green skirts, light-colored blouses and full, cream-colored aprons, Van Dyke said.

The Van Dykes spent the past six weeks renovating the old Smith house, which was built around the 1830s, deciding to turn it into what it should have been a long time ago.

"We love this old house," Van Dyke said. "We would hate to see it torn down."

The lower floor is dedicated to the tea room with a menu ranging from quiche and salads to lasagna, chili and cabbage rolls. Specialty teas and foods from England's Crabtree and Evelyn company are also on sale here.

The upper floor is a haven of crafts, the majority of which are by local artists and crafters, ranging from silk flower arrangements and stained glass work to hand-knit articles and ceramic giftware.

Fern Storey, an expert at hand-knit baby clothes, runs the craft section.

Currently on display throughout the tea room are limited edition prints by local artist Mary Rose Sanderson. These are also for sale. Van Dyke said she hopes to feature other local artists as well in this fashion.

The name for the establishment is derived from a combination of the Dutch Clog (John is Dutch) and the Scottish Thistle (Catherine is Scot-

tish). The couple have lived in Ingersoll for 15 years and have three daughters. Catherine operated the Cornacup craft store in town a few years ago.



Catherine Van Dyke stands in the porch of the Clog and Thistle Tea Room which opens tomorrow. It offers a craft shop upstairs in addition to the tea room and will be open Monday to Saturday, 11:00 a.m. to 4:00 p.m. (Liz Dadsen photo)

INGERSOLL TIMES
December 13, 1989

CLOG AND THISTLE TEA ROOM

INGERSOLL TROUBADOUR

The travelling musician goes where music takes him

ERIC SCHMIEDL

INGERSOLL — The straw hat and dark glasses fit the mellow mood he projects as he calmly strums out a tune.

If you're out on the town one day you might see Thom Sharpe nonchalantly planted on a stool with his acoustic guitar. Sharpe combines his own interests with practicality in the work he does.

His music "pays the rent... and makes people feel good."

The travelling musician, an Ingersoll native, got back into town

from Alaska on June 3. Since 1972, he's spent most of his time roaming through lands west of Ontario.

"The white line of the highway has been my home for a long time."

A return visit here to play at the now non-existent Old Fire Hall in 1983 was the last time he had seen the town. His trail led him west again to Vancouver, British Columbia in 1984. Penticton in that province served as his stomping grounds for the next five years.

Sharpe, 35, has spent quite a bit of time behind the wheel in the past

17 years of his travels. He has had no accidents — a pretty good record, considering that he says "I guess it's about time I got a driver's licence."

SHARPE ON MUSIC

The music bug first bit Sharpe in the late 1960's, when he heard Gordon Lightfoot's *If you could read my mind* and thought "gee, that's different from all those sad cry in your beer songs."

He took up the guitar then and has kept with it to this day.

Although he plays covers of Lightfoot, Bruce Cockburn and other Canadian musicians, Sharpe does out a song or two of his own in between. Ballads and Canadian content are two of the things he looks for in his music, which is a mode of expression for him.

Describing himself in a musical autobiographical sketch, he offers the following two passages by Canadian composer Stan Rogers, who died in an aircraft accident in 1983:

How then am I so different from the first men through this way?

Like them I left a settled life, I threw it all away

To seek a Northwest Passage at the call of many men

To find there but the road back home again.

(taken from Rogers' *Northwest Passage*)

Rise again, rise again — though your heart it may be broken

And life about to end

No matter what you've lost, be it a home, a love, a friend

Like the Mary Ellen Carter, rise again.

(taken from Rogers' *The Mary Ellen Carter*)

Sharpe's interpretation of the *Northwest Passage* excerpt is "roads all lead to the same destination — home, wherever home may be."

During his cross-country jaunts, he played solo in various bars. The crowds up in Alaska and the Yukon showed a more verbose response to his tunes than the folks in more populated areas.

"The places (in Alaska) were packed. They don't get many musicians."

Although he's primarily a musical loner, he has played with groups. Around 1978, he was a member of the Sweet and Mellow Band in the Yukon.

In 1988, he was a part of the Pen-

ticton Folk Music Society to support the Terry Fox Memorial Run. The group played in a park in front of about 1600 people, which was a lot more than Sharpe had expected.

"All I could say was, 'Hey Gus... look at all the people.'"

The effort was a success, as "we collected two half-ton pick-ups full of food that day."

Like a musical Robin Hood, he often plays for the benefit of needy people. Such places as soup kitchens have set the stage for him time and again.

Sharpe took a short diversion from his musical course when he was playing supper clubs in Penticton to become a meteorologist in Alaska.

However, the job didn't fit his style.

"I retired quite early. There was too much paperwork and juggling books."

BACK IN TOWN

Sharpe's mother passed away in February of this year, so he came back to help out his father.

"It's nice being back in the hometown."

The attitude has become more progressive in Ingersoll than in had

been when he was here last. The Relax Inn, residential developments and the CAMI plant were new sights that met his eyes.

CAMI itself is "bigger than the last town I was in."

Currently, playing in local establishments is how he makes ends meet. This summer, there is a good chance he'll play in London's Home County Folk Fest.

In the fall, he'll be looking for steady employment doing "some sort of occupation... as long as I get fed."

Come the yuletide season, he'll be playing charitable gigs in town and in B.C. in order to make it to both events, he's looking at taking a flight.

To say the least, he's not too impressed with the thought of having to fly.

"Those little white bags they have are very valuable."

Looking at the long term picture, Sharpe says he would eventually like to settle down, possibly in Ingersoll. For now, however, he hasn't set anything in stone.

"I'm open to suggestions."

"I could be back in B.C. tomorrow."



SHARPE sets a mellow atmosphere for a full lunch crowd on the patio of Ingersoll's Clog and Thistle restaurant. The musician returned to the town from Alaska on June 3.

SENTINEL REVIEW
July 2 1990

CLIPPING SERVICE



Philip Biemann:

A very personal approach to home design



The Gift of Time:

Where to volunteer in London



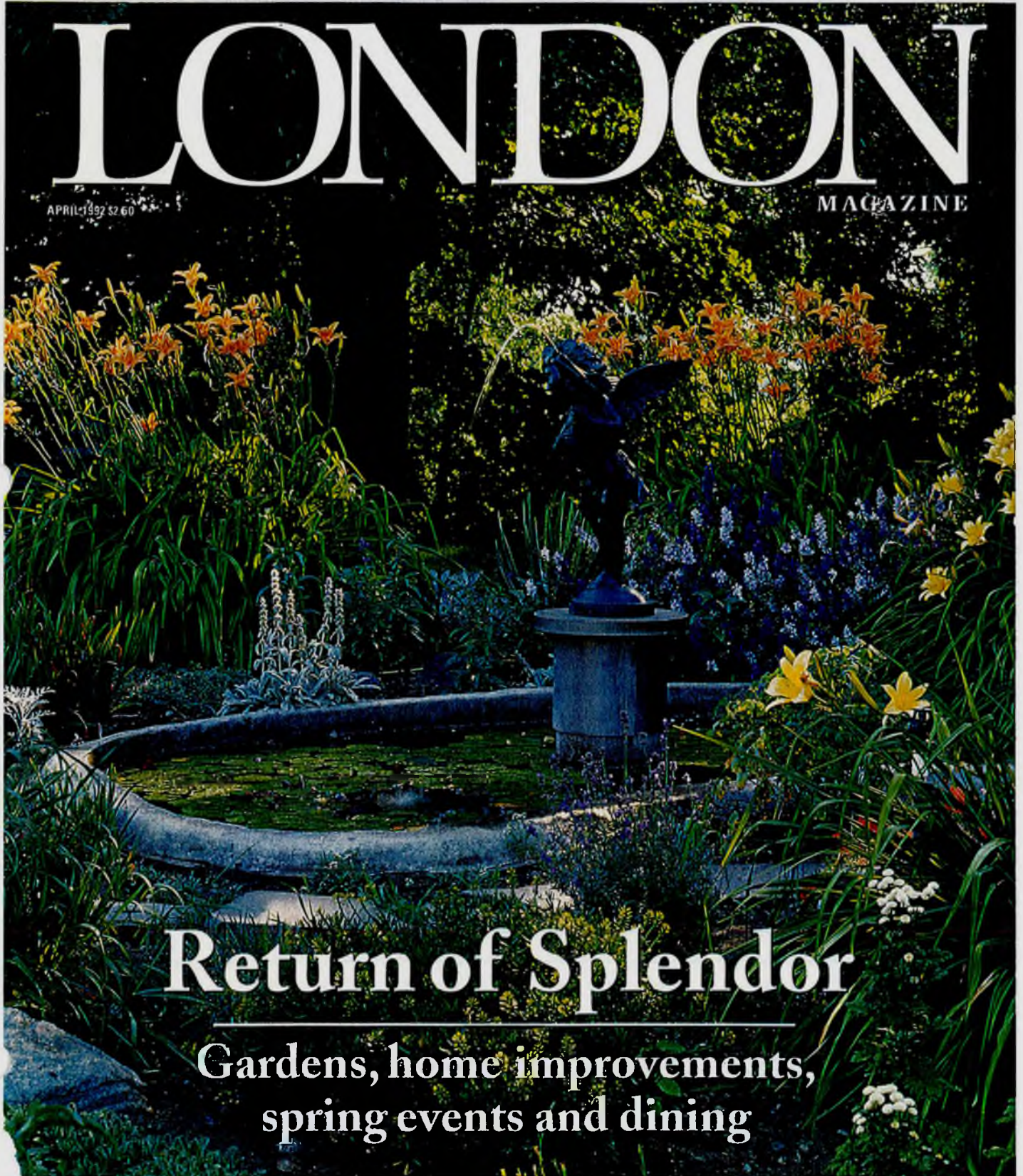
The Light Touch:

The best and brightest bathrooms

LONDON

APRIL 1992 \$2.60

MAGAZINE



Return of Splendor

**Gardens, home improvements,
spring events and dining**

Clog & Thistle

The Edwardian atmosphere and the modestly priced cuisine make this Ingersoll restaurant an ideal spring destination

BY ANDREW MACFARLANE



CATHERINE VAN DYKE OF THE CLOG & THISTLE: 1-425-0900.

SITTING ON A WARM GREEN HILLSIDE on a sunny spring afternoon, we share that sense of connectedness that is sometimes the gift of this generous season.

Our host, as it were, is Thomas Seldon, who acquired this choice location in the Ingersoll Rural Cemetery, and erected the commanding monument against which our backs are contentedly propped, back around the turn of the century when he was one of the region's most prominent businessmen. He is also my companion's distinguished ancestor-in-law, so we've dropped in to pay our respects, and watch the new foals frisking in the fields below us.

However, what actually brought us trundling from London today through the same rolling farmland where Thomas contracted to buy whole crops of apples and vast flocks of turkeys, with which he then took ship for England each fall, is a shorter-term proposition: Sunday brunch at the Clog & Thistle across the river on Thames Street.

The building was simply an English cottage in 1832 when an addition was

added by the Smith family — whose ice business on Smith Pond preserved generations of local harvests (including those shipped by Thomas). Now Catherine Van Dyke has returned the favor by preserving not only the structure, grown to a comfortably rambling two-storey villa, but also the Edwardian atmosphere of days when Ingersoll society gathered for teas, soirées and Sunday musicales.

Pressed-back chairs surround oak tables in floral-papered dining rooms, and long-skirted servers glide demurely across a cobblestoned all-weather patio with shutter-framed windows and an al-fresco mural on a garden wall.

Van Dyke, who came here from Mississauga 15 years ago, had dreamed of opening a tearoom, and when the building came up for sale in 1989, she and her husband (who owns contracting and millworking businesses in Ingersoll and London) bought it with the idea that she would run it part time.

They named the place after their respective Scots and Dutch heritages, and the part-time part lasted just two weeks. "The demand was so great," Van Dyke

explains, "that we're now open seven days a week, and every month sales have increased. I have people who come from Toronto just for dinner."

The old-Ingersoll atmosphere is doubtless part of the reason, and the rest is unquestionably the modestly priced cuisine that Van Dyke describes as "casual fine dining." The dinner menu ranges from steak Oscar (\$13.95) to brandied liver and onions for \$8.95.

Our brunch began with juice and a basket of miniature muffins. I had a plate of feather-light Belgian waffles and syrup, with peaches and cream and melon and spicy sausages and home fries; and my partner chose an heroic spinach salad with sprouts, mushrooms, mandarins, sliced egg, peanuts and raisins, inter-alia, followed, my goodness, by a chicken-and-stuffing crêpe with cranberry.

It was all a matter of when-in-Ingersoll, she explained, rather indistinctly. "Back then, they valued hearty eaters. If there were too few gathered for Sunday dinner, Thomas used to go out and invite folks in off the street. We've got a tradition to uphold." ♦

ROBERT NELSON

Clog and Thistle celebrates first anniversary

By RENATE KUIPERS
for Ingersoll This Week

Catherine VanDyke always dreamed of having a tea and craft room of her own once her children grew up.

Her dream came true much sooner than she anticipated and her dream is now one year old.

When the 159-year-old Smith House came up for sale VanDyke knew instantly that it was the right place, right location and the right price for her. She jumped right at it.

VanDyke made the right move indeed. Her business has been tremendously successful since she

first opened the door in December 1989.

Located in the heart of town, the Clog and Thistle Tea Room is truly a quaint place.

VanDyke has magically converted the old house to a fine restaurant with five enhancing rooms to wine and dine in.

Licensed for wine and beer, the restaurant offers daily business lunches, afternoon tea, and full course dinners four times a week prepared by a real Red Seal Chef.

It seats 60 people and has room for 40 more in the warmer months on the patio.

Light lunches and afternoon tea were all that were served when the

tea room opened a year ago but since there was such a great demand there services were extended.

"The key to our success is my excellent staff and family," says VanDyke proudly.

The restaurant is not the only business VanDyke is in.

She has a great knack for purchasing the most unusual gifts and crafts for her customers and four rooms upstairs filled with enchanting treasures prove just that.

Gift baskets in every size and shape — filled with all sorts of delectable goodies — are a great gift giving idea for any occasion.

Interesting cookbooks featuring exciting, mouthwatering recipes are a specialty too.

The prettiest dolls in various sizes are expectantly waiting for some little mother to come along and take them home, as are all sorts of baby needs, from toys to outfits, afghans and blankets.

The walls are bedecked with pictures and ornamental hangings,

decorator wreaths and adorable paintings.

There is something for everyone.

But the best part of it all is the reasonable prices.

"I really shop around for good buys. It enables me to offer my customers the very best and affordable prices," says VanDyke.



CATHERINE VANDYKE, who once dreamed of having a tea and craft room of her own when her children grew up, stands outside of her dream. The Clog and Thistle, which will turn one in December.

(Mark Reid Photo)

Daily Sentinel-Review
December 4, 1990.



THE ROOF at Cobi Foods Inc. west of Ingersoll took a beating during heavy winds Wednesday night. Here, maintenance manager Tom Masson inspects the damage. Insurance adjusters were on the scene Thursday.

Wednesday winds whip roof off of Cobi Foods storage area

INGERSOLL — The roof of Cobi Foods Inc. several kilometres west of here paid the price for winds which whipped through Oxford County Wednesday night.

Insulation and aggregate from a section above a 60 by 45 metre refrigerated storage area went the way of the wind, said maintenance manager Tom Masson. About 45 by 18 metres of roofing was damaged, said Masson. About 35 sheets of 15 metre long aluminum siding on the building's west side will also have to be replaced.

"There was no structural damage as such. It's just a hell of a mess," said Masson. There were no injuries.

Pieces of styrofoam insulation from the roof were in adjoining fields to the east Thursday. Fences were covered in insulation as westerly winds pushed debris tight against them. Debris also flew over much of the Cobi property.

The company was trying to get the roof fixed as soon as possible.

"For something like this they (contractors) are usually pretty quick," said Masson.

Workers were trying to seal the roof off from the elements Thursday until permanent repairs could be made.

Insurance adjusters were at the scene but Masson said Thursday he had no word yet on how much repairs would cost.

There was not much damage to Cobi's supply of frozen vegetables, he said. Workers were able to move stock to undamaged areas before water, coming from melting ice in the windstruck refrigerated area, got to frozen goods.

Wind damage in Ingersoll was relatively light. Some trees and branches were felled and several large windows at the entrance of the Zehrs Market were blown out.

There were no major power outages, said public utility commission manager Ron Hebert. A few houses were out of power temporarily but the PUC had people working all night to restore services.

The minor damage was due in part to tree trimming done recently by crews from the PUC and the Town of Ingersoll.

"They were in the final stages (of trimming.) The trees were in good shape," said Hebert.

Daily Sentinel Review
March 30, 1961

Special car show goes September 29

With 1980 cars and trucks soon arriving at the Cochrane Pontiac Buick lot on King Street East, Gary Cochrane, along with his staff, is preparing for a one of a kind car showing on September 27, 28 and 29, 1979.

"A lot of work goes into this show every year," admitted Cochrane, adding "thanks to this staff, it continues to get bigger and

better".

The Cochrane Pontiac Buick dealership boasts a staff of 15 and owner Gary Cochrane is proud of his staff, their abilities and their accomplishments.

"Some of them have years of experience while others are just stepping into this business," he said. He noted, however, that as well as being dedicated to their work, most of the

staff is also involved and dedicated to the community in which they live.

The sales department at Cochrane Pontiac Buick falls under the capable leadership of veteran car salesmaster Earl Swartz. For over 23 years, Mr. Swartz has been affiliated with the Pontiac Buick line-up and has come to know this business extremely well in that time.

Working with Mr. Swartz is Glen Zavitz and Roy Schott. Glen is a life-time resident of Ingersoll who is involved in various sporting activities in the community. He is a community minded person, according to Gary who likes "to be a part of the community" by serving on different committees and in the various sporting clubs.

Mr. Schott, from Pt. Rowan, has been associated with the company for the past four years. In that time he has gained a reputation for his interest in the car business and his concern for customers.

Service

The service department at Cochrane Pontiac Buick comes under the watchful eye of Ralph Gordon. Ralph is no stranger to the community, involved with the Snowmobile Club and the Lions Club. As well, he has worked with Ingersoll Police Department on numerous occasions, helping to co-ordinate rescue operations and information programs.

Mr. Gordon gained his training through Lloyd Hall Motors, starting out as a mechanic and working his way up to the service

manager position he now holds and has held for a number of years.

Four licensed mechanics and three apprentice mechanics work on a full time basis in the service department.

Studying

Ron Moore, Jim Newell, Roy Franklin and Joe Popp fill the shoes of the licensed mechanics while Karl Pellow, Jon Cole and Mark Hammond are presently studying as apprentices.

All are local men who participate in various community activities. While some serve on local service clubs, others are more involved with sporting activities.

Every office must have a clean-up crew and at Cochrane Pontiac Buick, Ken Phillips and Dale Saunders handle the responsibilities.

Harvey Bilyea and Nancy Robins jointly handle the parts department with Nancy assisting manager Bilyea in various capacities.

Mr. Bilyea is a resident of neighboring St. Marys and has gained years of experience in the car industry under various companies. He has filled the bill as parts manager since 1963.

Nancy has been with the company only a year yet already has gained a wide

knowledge of the workings. Nancy, incidentally, completed a Fanshawe College dealership training program a year ago.

Experience

With Cochrane Pontiac Buick since its' birth and handling the office administration is Ralph Ellul.

Mr. Ellul, like many other employees has had years of experience in the automotive industry, operating out of London, St. Thomas and various other locations before settling here in Ingersoll.

Always with a cheery voice and a welcome smile is Pat Jenney book-keeper and receptionist for the company. Pat has been with Cochrane Pontiac Buick for a number of years and like most employees, is also active and interested in her community.

Moved

Gary Cochrane himself was born and raised in the Toronto area. Upon buying the Pontiac Buick dealership, he and his wife, Dorothy and son Chris moved to Ingersoll.

Like many of the Cochrane Pontiac Buick employees, Gary is also very active in the community, serving on the Chamber of Commerce and the Big Brothers Association.



1980 cars will be shown on the Cochrane Pontiac Buick car lot on September 27, 28 and 29.

Ingersoll
 7/1/79
 September 29/79

Gary Cochrane just may have lucked out!

By PHYLLIS COULTER
of The Sentinel-Review

INGERSOLL — It seemed more than a coincidence when rumors about a GM-Suzuki plant coming to Ingersoll started to heat up Gary Cochrane, a GM dealer here, started to build a new showroom, sales office and 10 mechanic bays on a prime location on Highway 19 just north of Highway 401.

Yet, it was a coincidence.

"People thought I had the inside track," says Cochrane. However, he has owned the property since 1979 waiting for the economy to improve. Construction on this 8,500 square foot facility, started here in June.

Cochrane has been waiting with as much eagerness as anybody else for the official announcement about the plant's location.

He doesn't know yet if GM-Suzuki will set up their own dealerships or if perhaps he, like other GM dealers, will be handling the new product.

Cochrane has headed-up the GM dealership on King Street East for the past 13 years.

This building has housed one of the town's two GM dealerships since 1949. It is owned by Ingrox. Owner Mike McHugh has not announced what he plans to do with the building when Cochrane leaves for his new location.

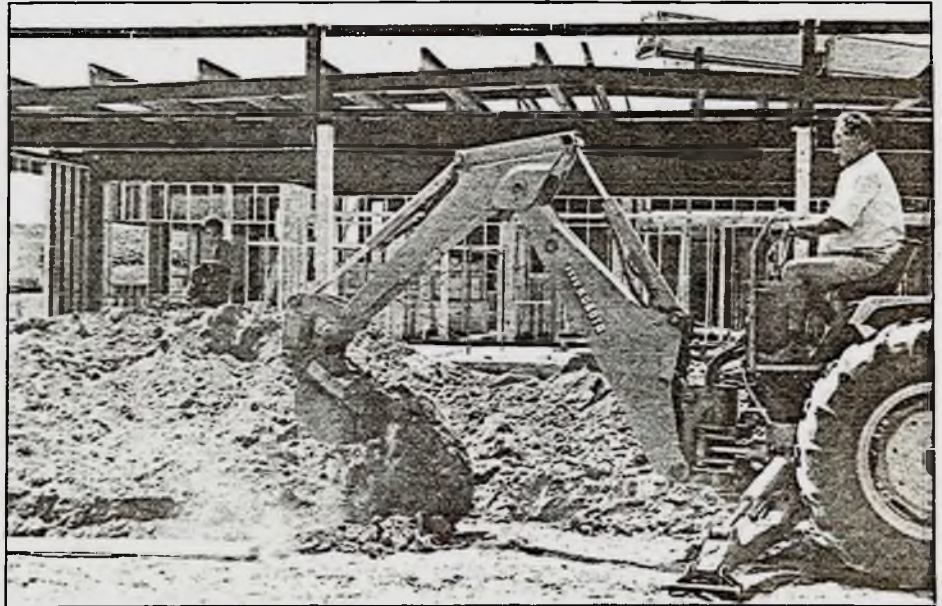
OCTOBER COMPLETION

Cochrane will be leaving his current location in mid-September and expects both outside and inside work on the new location will be completed in October.

"It's a high tech industry. When you are selling high tech cars, you need a high tech service bay and sales area," he says.

The Toronto native says part of the expansion will allow work on school buses to be done more conveniently. Cochrane has had the contract for school bus repair and maintenance here for a number of years. In the new facilities, there will be two mechanic bays designed to handle buses.

Cochrane employs 14 people, including himself, and has already hired a new salesman for the new location. He expects to need more mechanics as well.



CONSTRUCTION IS well under way at Gary Cochrane's new dealership on Highway 19, north of Highway 401 in Ingersoll. The 8,500 square foot building is expected to be complete by October. Cochrane is waiting to find out if his dealership will handle the new GM-Suzuki products.

(Staff photo by Phyllis Coulter)

Sentinel Review
August 23, 1986

Cochrane of Rustic Buick

Fertilizer plant

Cold Springs
AGRI-SERVICES
LTD.

BY MARY BIGGS

Cold Springs Agri-Services Ltd. offers farmers the best optimum product in grain and fertilizers as a result of the highly-technological methods employed in every aspect of plant production. The innovation used is high-

technology, computer-controlled, and while this computer may not share the fame of Star Wars II D2, it can accomplish numerous feats of action.

The transportation system, to and from Putnam, is one of the most accessible in the area, with the facilities designed to unload entire trains of product and re-load onto

a hi-tech facility

trucks with a minimum of time loss.

The Putnam plant, which is the major warehouse and distribution plant for the fertilizer industry as a whole, is easily accessible to trucks from the 401 with railway tracks adjacent to the plant.

This easy accessibility has streamlined the transport process. An example Tom Cowan, vice-president for Cold Springs Agri-Services cited was the three-phase system of transporting potash, a major fertilizer ingredient from Saskatchewan mines via train, ship and truck. The process is now streamlined using only the railway system resulting in improved quality.

Substances brought in, via truck or train, are dumped onto a sub-ground-level conveyor belt equipped with weigh scales, which carries the product to the main receiving area or leg, which then carries it to any one of 20 raw or finished specialty bins at a rate of 250 metric tonnes per hour. Products are also stored in large sheds and can be retrieved from these sheds via a conveyor belt. Cowan said "this transport system, while extremely fast, allows a product to be handled gently and a minimum number of times, resulting in a premium-quality product."

The computer also controls and monitors all equipment, and if a slow-down in movement occurs, will automatically shut the mechanism off.

The loading facilities for transport are also mechanized and fast. Vehicles can be loaded simultaneously at any one of three loading areas. The facility can also clear, weigh and load 10,000 bushels of grain per hour onto a unit train containing 72 cars or a total of 265,000 bushels.

The storage, dispensing and quality control in the fertilizer area is also computer-controlled. Cowan said computers have been used in the feed industry for many years, but their use in the fertilizer business is new and "is a giant leap in technology, resulting in incredible accuracy, greatly reducing the human error factor."

The computer controls what will go into which bins, and gives readouts on the actual tonnage in a 800 bags per hour. and is such, has made the Cold Spr-filling and emptying bins.

The computer also reduces the element of human error accidentally mixing two substances. Until the computer knows a bin is empty, it will not allow another product to be added to one already in the bin.

Fertilizers contain a mixture of what are termed macro and micro substances. Macro substances, which form the greater part of fertilizer use nitrogen, phosphate and potash as the three most prominent ingredients, while micro substances, such as zinc, sulfur, copper, manganese and magnesium are used in lesser amounts.

These substances must be mixed in exact proportions for optimum results, based on soil-test results for individual farmers.

The computer stores about 10,000 individual formulas for farmers. When a specific formula is requested, the computer operator punches in a code and the computer

takes over, automatically choosing the exact amount of substance from the right bin, drops it to a weigh scale and then to a blending mixer and from there to overhead shipping lines at a rate of 100 metric tonnes per hour.

In January 1986, Cold Springs

Agri-Services started bagging fertilizers for distribution, again a fully automated procedure, at a rate of 800 bags per hour.

Cowan said this computer system is the only one of its kind in Ontario, and as such, has made the Cold Springs Agri-Services plant in Putnam one of a kind.



Craig Hutchison is one of two computer operators in the fertilizer division of Coldsprings in Putnam. The computer automatically controls every aspect of production, almost totally eliminating the human error factor.



Tom Cowan, vice-president of Coldsprings Agri-Services displays how their new fertilizer bagging machine operates. The bagged fertilizer operation, which started last January, is capable of filling 800 bags of fertilizer every hour.

INGERSOLL
TIMES
February 25, 1987

Textile group buys Gabriel Ingersoll

INGERSOLL — A North American textile manufacturer has bought the former

Gabriel plant on Ingersoll Street, town officials announced late this morning.

Collins and Aikman Ltd. will produce a textile product at the plant starting in the spring of 1984 and will employ about 80 people.

The plant was bought by the

Ontario division of the U.S. based Collins and Aikman corporation which also has operations in New York, North Carolina and Quebec.

Company officials will be in Ingersoll Jan. 9 and further details will be released at that time.

SENTINEL REVIEW
December 30, 1983

Gabriel sold, 80 jobs up

BY TOM BLACKWELL

Ingersoll was handed a belated Christmas present last week, and it's one that's worth 80 new jobs for the area.

An American-owned company, Collins and Aikman Ltd., has bought the Gabriel of Canada plant on Ingersoll Street, with plans to hire 80 people sometime this spring.

The news was released by Ingersoll Business Development Officer Ted Hunt and Mayor Doug Harris after weeks of speculation about a possible sale of the 103,000 sq. ft. building.

"It's a great way to end the year of 1983 and start the year of 1984," said Mr. Hunt.

"We're all excited that a good factory is going to be put to use, and create some employment. And that (the jobs) is the good aspect of it," Mr. Harris said.

The company, whose Canadian subsidiary is based in Farnham, Quebec, near Montreal, will be making some kind of automotive textile product at its Ingersoll plant, Mr. Hunt said.

But he couldn't provide any more details and said Collins and Aikman officials would visit the town the week of January 9 to explain their plans in more depth.

"We're sorry for being so vague," said Mr. Harris. "We wanted to get something out because there have been so many rumors about."

"I was the last person to hear about anything and the fact of the matter is that nothing was official until yesterday (December 29)."

A story in the December 28 issue of the

Times revealed the plant was up for sale, and discussed rumours of who the potential buyers were.

The story also quoted a lawyer representing Gabriel as saying he'd be able to discuss the deal last week, almost exactly when the sale was in fact completed.

The Canadian subsidiary of Collins and Aikman Corporation manufactures automobile carpets and clothing pile fabrics, according to the 1982 edition of the Canadian Trade Index.

The company has two existing plants, in Farnham and Lacolle, Quebec, and sales offices in Montreal, Toronto, and Winnipeg the Index says.

The brand names of its products include Candalon, Acryseal, Candaseal, Cloud 9, Sherpa and Sheeptex.

The company is "very, very large, and very well known in the States and in Quebec," said Alex Wood, the plant superintendent under Gabriel, who's been hired by Collins and Aikman.

Mr. Hunt added the firm supplies its products to all the major automobile makers in North America.

Gabriel sold its Ingersoll-made shock absorbers and struts only to Volkswagon of America, and when the demand for Volkswagon dropped, the Ingersoll plant was closed.

The closure in mid-summer meant about 75 workers were laid off. At the height of its operation the plant employed about 180.

Mr. Hunt said he was first aware that Collins and Aikman was interested in the Gabriel plant in September when the company's real estate agent, Humphreys

and McCaw of Hamilton, contacted him.

He said he's known for two months the deal was almost a sure thing, but added "there were about three weeks when I thought it all might fall through".

He said the firm looked at other sites in

this area, including Tillsonburg and Woodstock.

He added its decision to land in Ingersoll was based mainly on the building itself. "It suited their needs with very little change."

Mr. Wood said if he has any say in the

for grabs

matter he will try to hire as many of the former Gabriel employees as possible.

He added it's possible the Collins and Aikman factory could expand beyond 80 employees in the future.

"It could be one of the major industries

in Ingersoll three or five years down the road."

Assuming the employees in the factory would make an average of \$300 per week, the annual payroll would be about \$1.4 million, said Mr. Hunt.

Ingersoll
Times
January 4, 1984

Collins & Aikman Ltd.

Collins and Aikman

BY TOM DURALIA

Within the next three to four weeks, Collins and Aikman Ontario Ltd. on Ingersoll Street, will begin its manufacture of automobile carpeting, enlisting the services of about 100 employees, said personnel manager Larry Johnson.

Last week a total of 600 applications for the 85 production positions went out at the Ingersoll office of the Canada Employment Centre, 300 on Monday and another 300 on Wednesday. By about 4 p.m. Wednesday, Mr. Johnson said 500 of the applications had already been returned.

Mr. Johnson said the company wanted to be very fair in the distribution of the applications, citing this reason for releasing them on two separate dates.

On behalf of the company, Mr. Johnson said he would like to thank the people of Ingersoll for their overwhelming response in picking up and handing in the applications.

When the company has selected its new

employees, Mr. Johnson said it will begin to bring them in in small groups of about 12 to 15. Each group will be trained concerning proper use of the equipment and safety procedures, as well as given a general orientation.

Though other Collins and Aikman plants in Farnham and Lacolle, Quebec, manufacture carpet for both homes and automobiles, the local plant will be doing only work commissioned by the Big Three.

Car carpeting will be shipped to Ingersoll from the Farnham plant in sheets of about eight by six feet. Once received, the carpets will be finished to fit exactly onto the floor of the particular car model they are designed for.

Each sheet of carpet goes through a number of processes. First a vinyl pad is inserted into the carpet in the position that will eventually be under the car driver's feet. Second, the sheet of carpet is put through a warming process so it can be molded and an insulator backing applied. In the third step, the carpet is pressed into the shape of the particular model it will be used

for before being trimmed and prepared for shipment.

Interchangeable molds are used to adapt to the ever-changing car interiors, and different sections of the main production line will be devoted to each of the three automakers.

Because of the nature of the product, about one-half of the floor space will be devoted to storage of both the raw and finished products.

The plant will be operating in two shifts, both day and afternoon, with about 30 employees working at a time on the main production line. Aside from these workers, other positions will involve both skilled and unskilled maintenance, shipping and receiving and inspection.

Mr. Johnson said the wages and benefits for those hired by Collins and Aikman will be competitive with other industry in the Ingersoll area.

opening soon

The plant has been completely renovated since its purchase December 29, 1983 by the textile firm.

The ceiling has been sandblasted and painted an off-white and all offices and rooms have been newly designed. Because of the nature of the product, Mr. Johnson said, "it will be a very clean plant" with bright and pleasant working areas.

The impression on entering the Collins and Aikman building is that it is all brand

new, and that's exactly what the company wanted, said Mr. Johnson.

In the next few weeks the finishing touches will be applied to the building's interior, with the machines being set up and finely tuned, the offices, medical and lunch rooms newly furnished and the company's logo hung in the lobby. An integral piece of machinery on order from Germany is also being waited upon. Its arrival will in part, determine how soon all is set to go.

INGERSOLL TIMES
MAY 9, 1984

INGERSOLL TIMES
MAY 9, 1984

Collins + Aikman

Collins' carpets are now rolling down the line

By GABE PERACCHIA
of The Sentinel-Review

INGERSOLL — Ingersoll's newest manufacturing plant is now in its second week with 25 employees making carpets for cars.

Collins and Aikman Ltd. began production at its Ingersoll Street factory last week with 15 employees, and added about 10 more Monday, plant manager Bill Barber said.

"We're very impressed with the people we have. They have come with the attitude that they are part of a team," Barber said.

The company will gradually add staff during the next few months until the workforce reaches about 100, Barber said he believed most people hired so far are from Ingersoll, though the plant has gotten applications from as far away as Windsor and Kitchener.

Although Collins and Aikman produces carpeting for homes as well, at its plants in Farnham and Lacolle, Quebec, the Ingersoll plant will serve only the automotive market.

Currently, the plant is supplying plants of the big three North American auto-makers in Oshawa, Oakville, St.

Thomas and Windsor.

SHIPPED IN SHEETS

Carpeting is shipped to Ingersoll from the Farnham plant in sheets of eight by six feet, then tailored and finished to fit its intended car model.

Unlike more traditional manufacturing plants, production employees are more involved in quality control, Barber said. The plant has a system in which each employee examines each unit as it proceeds along the various stages of the production line.

In more traditional manufacturing methods, only specially designated quality control officers check products, and only one or two hours after they have come off the line.

Under the current system, deficient units are spotted much sooner. A flaw can be spotted after only two units are completed, rather than 35 or 40 defective units, as occurs in the more traditional system.

In another more modern approach to human resources management, prospective production workers are interviewed by plant supervisors, with whom they would work more closely, rather than personnel officers, Barber said.

SENTINEL-REVIEW

May 30, 1984



QUALITY'S JOB 1 — Plant manager Bill Barber (centre, with plaque) and many of Collins and Aikman's workers show that with Ford, they're number one when it comes to quality. In the foreground, two employees hold the Q-1 flag the company can

now fly to show it has been awarded a Q-1 Preferred Quality award from Ford.

(Staff photo by Rick Hughes)

Town company wins quality tag from Ford

By RICK HUGHES
of The Sentinel-Review

INGERSOLL — The local Collins and Aikman plant has been honored with an award from the Ford Motor Company designating it a preferred, quality supplier.

The firm, located in the town's industrial park, was one of 31 of Ford's suppliers honored with a Q-1 Preferred Quality Award at a luncheon held in Dearborn, Michigan Wednesday.

The award is a significant honor for the plant, said plant manager Bill Barber, especially considering it is only in its third year of operation.

"After working with Ford for 14 years before here, this, Wednesday, was probably the biggest day of my work career. As a Q-1 supplier, Ford has trust in us."

The company, which employs 97 people, supplies automotive floor carpet to Ford, and other automakers.

QUALITY CHECKS

The Q-1 designation, in addition to being an endorsement of the quality of the company's products, means Ford accepts the company's own quality control standards, and the local plant will no longer have to go through many of Ford's preliminary quality control checks.

"It's the people in the plant that got us the award," said Barber, "This morning, it was very important to me to walk the plaque around and to personally thank them."

Barber also said the company's own suppliers must share in the credit for

Collins and Aikman's success.

In addition to the plaque, the company also now proudly flies a blue and white Ford Q-1 flag from its building. Company management is planning an employee appreciation day to thank its employees.

SENTINEL REVIEW
 June 14, 1986

Collins & Aikman

Workers vote against union

By MARK SKEFFINGTON

Workers at Collins and Aikman voted two to one against joining the United Steelworkers last week despite early indications that it would be accepted.

Twice as many of the hourly workers at the Ingersoll Street plant voted against the union as those that voted for it, 98 against and 46 for.

In a short news release, the company said it was pleased by the outcome: "The Company would like to thank all of its employees for participating in this important representation vote and is pleased with the support shown by its employees," it said. Company officials refused to speak further.

The chief union organizer said he was disappointed by the outcome. Bernie Gibson attributed the final outcome to the company bringing up some "dirt" on the union and to last week's announcement of a major layoff at Sivaco.

"People turned scared all of a sudden because that was a unionized shop," said Gibson. "In fact, I would say that had quite a bit to do with it."

Before the secret vote was taken, Gibson was more optimistic. Eighty eight workers at the plant, which manufactures carpets for automobiles and trucks, had signed union cards.

Although the union was voted down, Gibson said the United Steelworkers was not giving up its attempt to unionize the plant.

"The way we look at it right now, they won the battle but the war is not won yet," he said.

"We had a lot of friends there, quite a bit of support, so we're going to take a month and a half rest and then we're going to go back to signing cards again."

Under Ontario Labor Relations Board regulations, the Steelworkers must wait six months before it can reapply for certification. In the meantime, however, it can try to get workers to sign union cards.

This is the third time that workers at Collins and Aikman voted against certifying a union. Two previous attempts by the Canadian Auto Workers also failed.

The United Steelworkers of America has 160,000 Canadian members, 90,000 of those in Ontario.

INGERSOLL TIMES

February 13, 1989

Union efforts there again at Collins/Aikman Ingersoll

By MARK REID
of The Sentinel-Review

INGERSOLL — A trade union is again gauging employee support at Collins and Aikman (Ontario) Ltd. in a bid to represent the workers.

Hemi Mitic, the Canadian Auto Workers' director of organizing, said the current card-signing campaign at the plant could take anywhere between two to six months.

The CAW is hoping for automatic certification by the Ontario Labor Board. If 55 per cent of the eligible workers there sign cards, certification is guaranteed.

"We are having some discussion with some people. There are some people that are signing (cards) others are considering it," said Mitic.

Mitic was unable to say at which point in time the CAW hopes to gain enough support from the automotive textile workers for certification.

About a year ago

About one year ago a bid by the United Steel Workers' Association to represent workers at the plant was rejected following a vote.

The CAW and its predecessor, the United Auto Workers, have attempted to gain employee representation.

"It's been kind of in the fire for a while, so it's no great surprise for anyone, I don't think," said Mitic.

Mitic said that each time a union has attempted to represent workers at the plant, some progress has been made, but each time the company was given another chance.

The CAW has been looking at the plant for a number of years, he said, but refused to say how long the union has been active this time around.

A three-page Feb. 1 letter from Collins and Aikman plant manager Frank Lupi to the employees reads in part: "It has recently come to our attention that the CAW may again be attempting to persuade our employees to sign membership cards."

The CAW was recently successful after a few attempts in gaining representation of the more than 350 employees at Johnson Controls Ltd. (formerly Hoover Universal) in nearby Tillsonburg.

"I think this time the (Collins and Aikman) workers are really saying that they gave the company three and four chances and this time . . . they want to give the union a chance, said Mitic.

Wouldn't elaborate

Saying that some employees at the plant have safety and general grievances, Metic would not further elaborate because the CAW is confident with where it is at.

"I don't really know if you can zero in on one specific problem," he says.

"What it boils down to is without the trade union in the workplace the workers don't really have . . . representation."

There are always problems that do not get resolved, he added.

"The facts are in an enterprise where there is no input from the workers you eventually get to the point where people say I want to have some representation."

A call to Lupi by the *The Sentinel* was switched to Larry Johnson who declined comment on the matter saying it has nothing to do with the company.

SENTINEL REVIEW

February 4, 1990

COLLINS AND AIKMAN**Ministry desist order
halts plant operations**

By MARK REID
of The Sentinel-Review

INGERSOLL — It is not known what affect an Ontario Labor Ministry order halting the use of substances at Collins and Aikman (Ontario) Ltd. has had on the production lines.

While sources say the Ingersoll Street plant was closed for a period of time earlier this week, management refused to comment Tuesday and was behind closed doors Wednesday.

Mel James, from the ministry's communications office in Toronto, said four orders were issued as a result of an April 23 inspection by the health and safety support branch.

The inspection follows the receipt of a March 23 letter to the ministry from an employee and member of the joint health and safety committee at the plant.

The ministry's orders revolve around employee exposure to methylene chloride, a compound used in paint removers.

Collins and Aikman, which employs about 150 people, produces molded automotive carpet assemblies.

James listed the four orders as:

- the level of methylene chloride must be limited;
- products containing the chemical cannot be used until the first order is complied with;
- controls to protect workers must be put into action;
- and the use of an adhesive has been stopped.

James was unable to provide further information regarding the use of methylene chloride and the adhesive at the plant.

However, the four orders must be complied with to the satisfaction of the ministry, he said. "I don't know how long that might take, it might just take an hour."

SENTINEL REVIEW

April 26, 1990



The Co-operators recently located on Thames Street South. George Green, vice-president of Western Region, far right, was on hand, along with Leo Renzella, district manager, left, and Sharon Whatford, customer service supervisor. Nancy Hoogervorst is the service counsellor, and Judy Funnell is sales representative.

INGERSOLL

TIMES

June 17, 1987

Union certified at Collins & Aikman

BY LIZ DADSON

The Canadian Auto Workers (CAW) has successfully formed a union at the Collins and Aikman

plant in Ingersoll.

The union drive saw the required number of employees signed up two months ago but allegations of improper conduct, brought to the Ontario Labor Relations Board by four petitioners, stalled official certification.

Monday, board hearings were slated to begin in Toronto. However, the petitioners withdrew their allegations and the union was officially certified, said Fergo Berto, a union spokesperson out of the CAW office in London.

"Everything has been resolved,"

he said. "We'll have a certificate issued from the Ontario Labor Relations Board."

The union will be part of the CAW Local 2163 which also represents workers at other industries in town.

Ernie Vaillancourt, chief executive officer with Collins and

Aikman in Montreal, said the company has had no battle with anyone, regarding the union, but some employees had a "difference of opinion" with others.

"If the union is certified, we will negotiate a contract with them," he said. "We hope to have a good relationship with the CAW. Most of our plants are unionized."

Berto said this Sunday the workers will elect a bargaining committee. It will then set up a list of demands and within 14 days of that, begin negotiations with the company.

"We've talked with the employer and bargaining will move right along," he said. "They're prepared to sit down and negotiate and all wages will be retroactive to April 1."

He said it feels good to finally succeed with organizing the Collins and Aikman workers.

"I wish it would have taken place last March," Berto said. "We could have been in the middle of bargaining by now."

"There was a lot of hard work. We've been fighting for about seven years to get a union in."

Dale Hammond of Ingersoll, a pro-union worker, said he is glad the ordeal is over.

"I feel really good. It's time a union went in."

Hammond said earlier that treatment of the pro-union workers had deteriorated since Feb. 15 when they applied for union certification. This treatment had improved over the past month, due in part to faxed messages by Berto to "get them off our backs," he said.

"Management was pretty quiet today (Monday)," Hammond said.

One of the four petitioners, Glenn Ouellet of Tillsonburg, said he withdrew his allegations because he decided "it (hearing) was going to be a dragged out and dirty thing" and he "didn't want to create any more enemies."

He is reconciled with the idea that the union is coming into the plant and will continue to work there.

INGERSOLL TIMES

May 30, 1990

COLLINS & AIKMAN

Union at Collins and Aikman awaiting official certification

The newly-formed Canadian Auto Workers' union at Collins and Aikman in Ingersoll is awaiting official certification from the Ontario Labor Relations Board.

Once it receive the document, the union bargaining committee can begin negotiations with the company's management, said Fergo Berto, union spokesperson for the Canadian Auto Workers office in London.

"There is no reason for the board to turn it down," Berto said, noting the delay is because of processing the union settlement must go through.

"Normally, it doesn't take this long but with government agencies, it varies sometimes," he added. Word is expected this week or next.

The bargaining committee includes Dale Hammond, Susan Thornton and Mike Moran.

Ernie Vaillancourt, chief executive officer with Collins and Aikman in Montreal, said earlier the company has had no battle with anyone regarding the union and once it is certified, "we will negotiate a contract with them. We hope to have a good relationship with the CAW."

INGERSOLL TIMES

June 27, 1990

Laid off workers recalled at Collins and Aikman

Laid-off workers at Collins and Aikman were recalled this week, said Larry Johnson, manager of human resources at the Ingersoll Street plant.

Almost 35 workers went on temporary lay-off at the end of August. Those on the midnight shift were called back to work Sunday night, with the afternoon shift recalled Monday afternoon, Johnson said yesterday.

He said earlier the lay-offs were a result of slumping automobile sales. However, yesterday he noted that the situation appears more positive.

"So far it looks good," he said.

The plant, which makes floor carpeting for the automobile industry, employs 178 factory workers.

around ingersoll

C&A callback

INGERSOLL — A quartet of Collins and Aikman (Ontario) Ltd. workers who were laid off a couple of weeks ago have been called back to work.

Larry Johnson, Collins and Aikman personnel manager, said there are still 33 people on layoff. There is no concrete plan to call those people back yet.

The small call back "looks positive for four of them, doesn't it?" he added.

The local plant employs about 180 people, including the laid off workers.

The lagging car industry is behind the layoffs, Johnson said last week. Collins and Aikman makes automobile carpeting.

DAILY SENTINEL-REVIEW

Sept. 16, 1990

INGERSOLL TIMES

Sept. 19, 1990

Lay-offs at Collins & Aikman

Due to the slump in the automobile industry, Collins and Aikman has laid off almost 35 workers at its Ingersoll Street plant.

Personnel manager Larry Johnson said the lay-offs are not a result of the continuing steelworkers' strike but because automobile sales are down.

"We've been lucky really," he said. "We were expecting something in January."

He said about 30-35 people went on temporary lay-off at the end of last week and he is uncertain of the length of the lay-off.

"We hope to get the people back as soon as possible," he said. "We work on Just In Time delivery. That's the way the auto industry is."

The plant, which makes floor carpeting for the automobile industry employs 178 factory workers.

Ingersoll Times
Aug. 29, 1990

Collins and Aikman recalls employees, Fruehauf has mass 89-worker lay-off

BY LIZ DADSON

While Collins and Aikman has recalled eight employees, Fruehauf Canada has begun a mass lay-off of its workers.

Larry Johnson, human resources manager at Collins and Aikman, said eight workers were recalled two weeks ago with 12 remaining on temporary lay-off. "The situation is not bad," he said. "We have numerous suppliers."

Dale Hammond, chairperson of

the Canadian Auto Workers' union at the plant, concurred that there are 12 people still on the temporary lay-off which began Jan. 7.

"People were being recalled regularly over the past two weeks," he said.

Johnson explained that the Ingersoll Street company supplies carpet for the automobile industry to two Ford plants, two General Motors plants, two Chrysler plants, the Toyota plant in Cambridge and the CAMI Automotive Inc. plant here in In-

gersoll.

"Every day the numbers for production come in on the computer," he said. "One day it's pretty steady but the next day it could drop off. We have to make adjustments in personnel."

Johnson described it as a day-to-day situation due to the just-in-time delivery under which the plant operates. "We have 24-hour inventory. We would like to have three-day inventory but we don't have that."

The company is shipping daily to Oakville, Windsor, Cambridge and Oshawa in Canada, as well as to Michigan and Missouri in the United States.

"We have good, stable models (of cars) we're supplying," he said.

Meanwhile at Fruehauf, the trailer manufacturing plant also on Ingersoll Street, almost 90 people have been laid off permanently.

Tom Wilson, director of human resources, said the mass lay-off of 185 workers which was posted in October of last year and slated for Dec. 7, "has finally come upon us."

John Knudsen, president of Local 2163 of the Canadian Auto Workers' union, representing workers at the plant, said there could be up to 104 more workers laid off March 8.

He described the feeling at the plant as one of uncertainty.

"This time it's different," he said, comparing this to a mass lay-off at the plant at the end of 1989. "This time the problem is no orders (for trailers). Before, it

was a trouble with money (financing)."

He said the company has a lot of quotes out. "We hope this is not a long lay-off."

Wilson said the company is reviewing the situation day-to-day. "There could be a further impact. We're seeing a smattering of orders."

Ingersoll Times
Feb. 13, 1991

C & A workers back

INGERSOLL -- Everybody is back to work at Collins and Aikman Canada Ltd.

There were 20 people laid off at the Ingersoll Street company in January and the last four of those were called back to work this week, said human resources manager Larry Johnson. The other 16 workers were called back recently. "Hopefully it will stay that way. We're looking positively down the road," Johnson said.

Daily Sentinel Review
Mar. 1, 1991

Ingersoll woman challenges business world

Two businesses under her buckle

An Ingersoll woman is currently managing two of the town's newest businesses.

Cathy Hollingshead is the owner of Community Dry Cleaners at 15 Thames St. South, which opened for business on Oct. 20. She is also setting up appointments and doing the bookwork out of her cleaning shop for All-Save Moving Services Inc. of Kitchener which set up an office in Ingersoll two months ago.

Hollingshead, who worked in a turkey plant for seven years, said she went into dry cleaning because she wanted to get out of what she was doing and she felt there was a need for another dry cleaner in Ingersoll.

Although Community Dry

Cleaners is the fourth dry cleaners to open in town, Hollingshead said her business was the first to start doing small alterations and repairs to customer's clothing free of charge. She also said Community was the first dry cleaners to offer same day service.

"We don't charge anything to sew on buttons or repair rips in the seats of pants," she said. "There's just me and one girl I've hired to do the repairs. She's a seamstress and she just works part-time."

Hollingshead also believes her business was the first dry cleaners in town to offer 10 per cent discounts to certain segments of the population, if not for seniors at least for students.

"I remember a student coming in to the place in February," Hollingshead said. "When he found out that seniors got a 10 per cent discount on their cleaning, he wanted to know why students didn't get a 10 per cent discount on theirs. 'Students don't have much money either,' he said."

Community Dry Cleaners also has a laundry service that provides free pickup for seniors and is used by a lot of bachelors.

Hollingshead said she liked her new job as a dry cleaner. "Some days people bring in cleaning and some days they don't. Some days they just come in and talk."

She would like to expand her business in the future. If things work

out well, she would like to get her own dry-cleaning equipment. And she is looking for a student to work at her place for the summer.

As for her other job, Hollingshead said All-Save Moving used to have an office in Ingersoll before it moved to Kitchener. It is now the only moving company in Ingersoll.

"You can be involved in your own move if you want to be, to reduce the cost," she said. "You can help move your own furniture, you can even drive the truck if you want."

Hollingshead is pleased with her dry-cleaning business so far. "We've come ahead every month since we've started," she said. "When you open a business you usually lose for a few months. We haven't lost yet."

Ingersoll
Times
March 25, 1987

Community
Dry Cleaners

CONDOS CIGAR STORE

- Ingersoll

Nick and Elizabeth Condos wish to announce that Condos Cigar Store has been sold and is now under the management of Mrs. Young Chang and family.

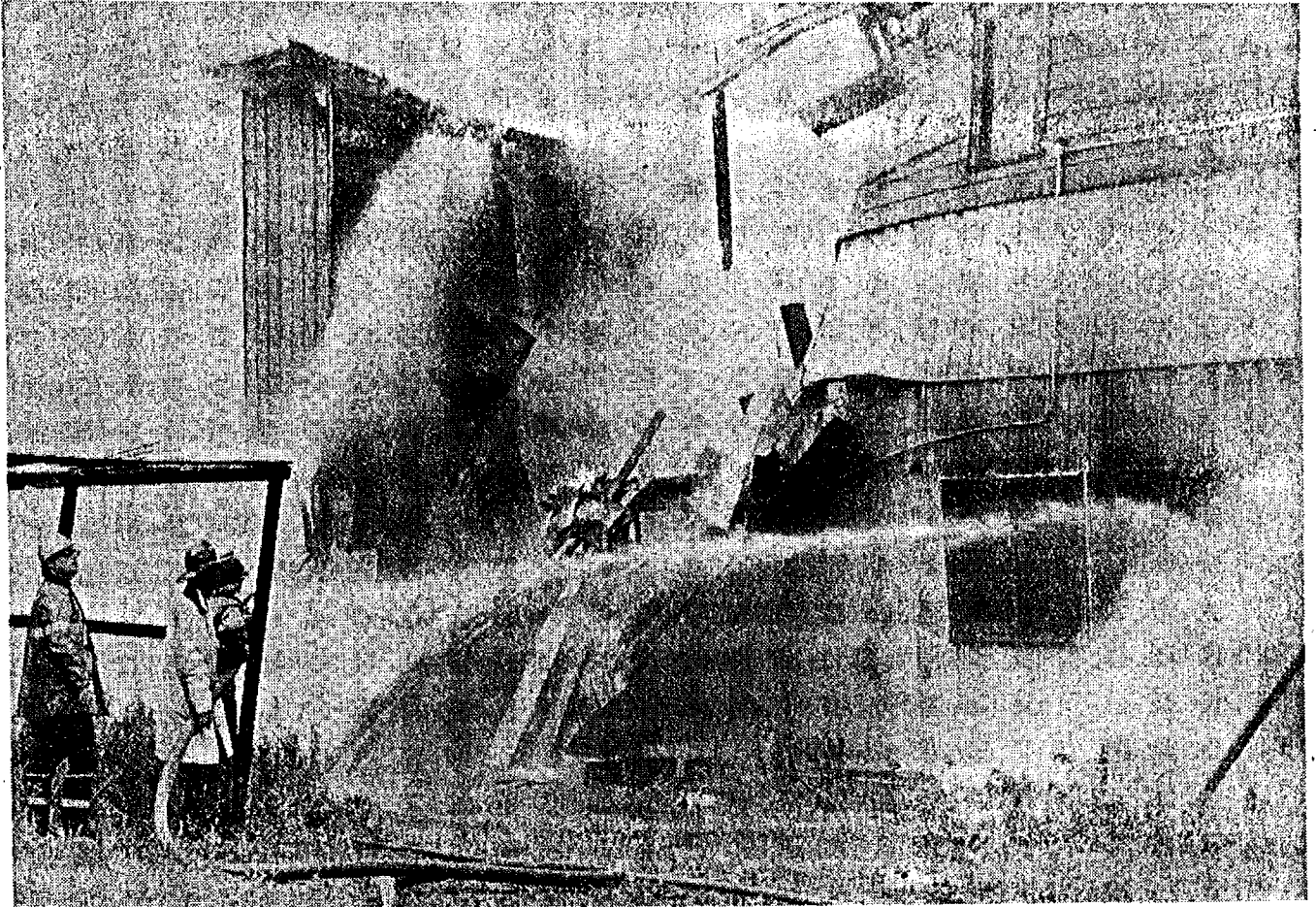
Both of us want to convey our thanks to all our customers who have also become good friends over the many years we have been in business, for their friendship and loyal support.

To all those who helped Nick: the late Gerry Pirie, Keith Black, John Freemantle, Rod Lewis, Roy Archer, Gord Henry, Bert Hutson, Jack Shorter, Reg Webber, the Efstathiou family, the Glassfords, Charlie Wheeler, George Longlode, Tom Pettit, the officers of the Ingersoll Police Force, George Barrow and many others, our grateful thanks for your many kindnesses.

We won't be seeing you as often, but hope to greet you downtown from time to time, again, many, many thanks! You are all wonderful people and we feel lucky to know you!

INGERSOLL TIMES

January 31, 1990



A fire late Friday afternoon caused between \$40,000 and \$50,000 damage to Corbett's Feed and Pet Supply, 205 King Street West. The back of the building was completely gutted but firefighters

were able to save the front office space of the building which has been abandoned for about two years. Firefighters fought the blaze for more than four hours.

Blaze guts feed building, cause still undetermined

BY CHERYL STEWART

The cause of the fire Friday afternoon which gutted most of the former Corbett's Feed and Pet Supply building, 205 King Street West, is still not determined, Fire Chief Ken Campbell said Monday.

He explained there was no source of heat in the building because the furnace had been removed from the premises. The chief said he has not ruled out the possibility of children starting the fire, although he had no positive evidence to indicate this was the cause,

The fire department was called to the blaze at 4:20 p.m. and 14 firefighters fought the flames and heavy smoke until about 9 a.m. Later that night, at about 1 a.m., they were again called to the scene to put out a spark which had broken out.

The rear part of the building, was completely gutted but firefighters were able to save the front office space, Chief Campbell said. He explained the fire started in the south-west corner of the building.

The building which has been abandoned for about two years and is owned by Ken

Corbett of Mount Elgin, received between \$40,000 and \$50,000 in damages.

"It was a difficult fire to fight," explained Chief Campbell. "It was hard to get at behind the siding. It was a pretty dry building and it burned pretty quick", he said.

The chief explained the fire did not spread to other buildings in the area because the wind was blowing towards the back of the building and there are no other buildings in that direction.

"If the wind had been blowing from the west, it might have caused some problems," he explained.

Lily's changes hands

Lily's Chop Suey House at 95 Thames Street South has changed hands and along with it there will be a new name. Louie Mox has sold the restaurant to his nephew, Chun Fong Mox. The new name will be the Golden Top, and staff will remain the same.

Another local business, Cornacup Crafts has changed locations from 159 Thames Street South to the previous Black's Children's Wear Store at 149 Thames Street South.

Newest Industry Is Coronation Co.

This is the eighth of a series of articles being written by Tribune news editor, Alan Havard, in Industrial Ingersoll. Each Thursday The Tribune will publish another story in this series, bringing into your home the industrial story of your town.

(By Alan Havard)

One morning, not quite a week ago, the telephone rang at Coronation Furniture, Ingersoll's newest industry. The message was from one of the company's travellers in Toronto. "Our show at the exhibition has 'been bought'", he said, and a jubilant atmosphere pervaded the whole plant.

Having your show 'bought' at the exhibition means a little more than the name implies. It means, for one thing, that your furniture is among the best six in the country.

At the giant furniture exhibition, held in Toronto's immense automotive building, January 5th, a total of 375 firms engaged in the manufacture of furniture show their latest and finest designs and workmanship.

It is easy to realize, from that, that for a firm to have all the furniture it will be displaying bought a month in advance—before the firm itself even has divided what pieces to show—is quite a signal honor.

Only happens to about six firms a year. With that many firms showing furniture, to even sell while the exhibition is in progress, is quite a

wonder that Fred Jones and Walter Leaper, founders and partners of the Company, felt pleased when they heard the news.

Although the business was only founded in 1937 it has—despite dark warnings to the contrary—flourished and grown into one of the country's foremost producers of fine modern and period chairs.

Back thirteen years ago, when they started the business, the two men were told they wouldn't last two weeks. It was the very depths of the doldrums into which the depression had thrown the industry as a whole. "You'll lose your shirts," they were told. "We'll keep your jobs open for you," said their employers, "because you won't be away that long."

But the two were away that long. They used to spend a couple of days a week selling their furniture and then the rest of the week making up their orders. It was tough at first, but they both had the same idea that superior work had eventually to find a market. And it did.

It is a far cry now from those days. The firm has a line of some 40 differing chairs that they make, together with coffee tables, book cases and other pieces of furniture. They sell in practically every province in the Dominion and their only complaint now is that they have too many orders. They simply can't fill them in time, try as hard as they might.

At first, as the two partners remark, "you couldn't sell 'em if you tagged \$10 bills to the chairs." Now they can't make enough to fill all the orders.

They have a picture album in their office, on Victoria St., that means as much to them and their employees as the family snapshot album does to most of us. They have photographs in it of every piece of furniture they have ever made. The photograph is still there of chair number one. One now, the latest de-

signs bear numbers in the three hundreds.

In the thirteen years they have been in business, Coronation Furniture has shipped almost 100,000 finished pieces of furniture, most of it chairs. And all of them bearing that superb finish and clarity of design that resulted in their show being 'bought out' at this year's exhibition.

Although a lot of their chairs and furniture is designed after the creations of famous furniture makers such as Chippendale, Sheraton, Louis XV, they also produce up-to-the-minute modernistic creations in gaily patterned upholstery, and with the austere lines that present-day people seem to love so much.

They do not make their own frames, finding it quicker and easier to buy them ready made from a factory with world-wide connections in Elora. Coronation submits a design and within a few weeks back comes a shipment of frames ready for finishing, stuffing and upholstering. All of them made from the very finest wood obtainable.

The frames are first sanded and stained, and then the lacquer is sprayed on. Skilled upholsterers, most of whom have been doing the same job all their lives, strap on the webbing, springs, stuffing and padding. The actual task of covering the chairs takes from one to four hours, depending on the style of chair.

The materials for chair covers are imported from over half the world. Some come from France, others from Italy, others from the States, and the special Aubusson used for the Louis XV pieces comes from Belgium. Coronation, incidentally, was the first to have them in Canada when they started in 1937.

Orders, too, come from over half the world. One day a letter comes from Edmonton, the next a visitor from India walks in. (That actually happened). Another order came from the Malay Straits and yet another from Africa. Not all of them can be filled, but it makes the people at Ingersoll's newest industry feel good. It makes them feel that they picked a good slogan for their furniture.

"Fit for a queen."

What a dish!

Country cable enters satellite field

By BARRY WARD

Sentinel-Review staff writer
INGERSOLL — Satellite receiving dishes are springing up across the continent like mushrooms and starting this week, an Ingersoll company is determined to get a piece of the action.

Jim Houghton, president of Country Cable, a retailing business, and Central Supply Depot, and a wholesaling business, said he expects the North American industry will top \$5 billion in sales within five years. He's hoping an innovation to the mount holding the dishes will give his companies an advantage.

He said the swivel mount he uses is more maneuverable than others and more accurate when aiming for one of the eight satellites currently currently beaming television programs down to earth. His companies will be selling his and other mounts with dishes from manufacturers as units.

Inquiries have already started coming into his office after he placed advertisements in 500 newspapers across Canada.

In three weeks, he will be publishing a handbook on satellite television which should also stir up business.

Country Cable, Houghton's own retailing business, got its name from its original role of selling and leasing antennas to people in rural areas unable to receive cable television.

Houghton said he's been planning to move into the satellite receiving business for several years but waited until technology and prices stabilized after rapid changes.

"We've been watching this and we tried to hit it at the right time."

Country Cable will sell a backyard unit that retails for \$5,430 and picks up more than 70 channels. Houghton quoted satellite television guides which predict there will be over 250 channels within two years.

Henry Hunter, a New Yorker who is giving Houghton technical advice about the business, said 90 per cent of these stations are commercial-free.

There are religious channels, entertainment channels, movie

channels, Spanish channels and French channels along with all-news, all-weather and all-sports channels.

SPECIALTIES

There are also specialty channels for such things as horse auctions and sales conferences. There's even an Appalachian Community Service Network. All are aimed at subscribers to cable networks but all can be picked out of the air with the satellite dishes.

Hunter dismissed what he called the "two greatest public

misconceptions" about satellite television.

One is that it is illegal. Hunter said satellite television is only illegal if someone makes money from it without a broadcast license. For private use, it's okay.

"Is it illegal to sell a car because somebody might use it to rob a bank?" he asked.

The second misconception, he said, is that most of the good programs are "scrambled" so that viewers need special equipment.

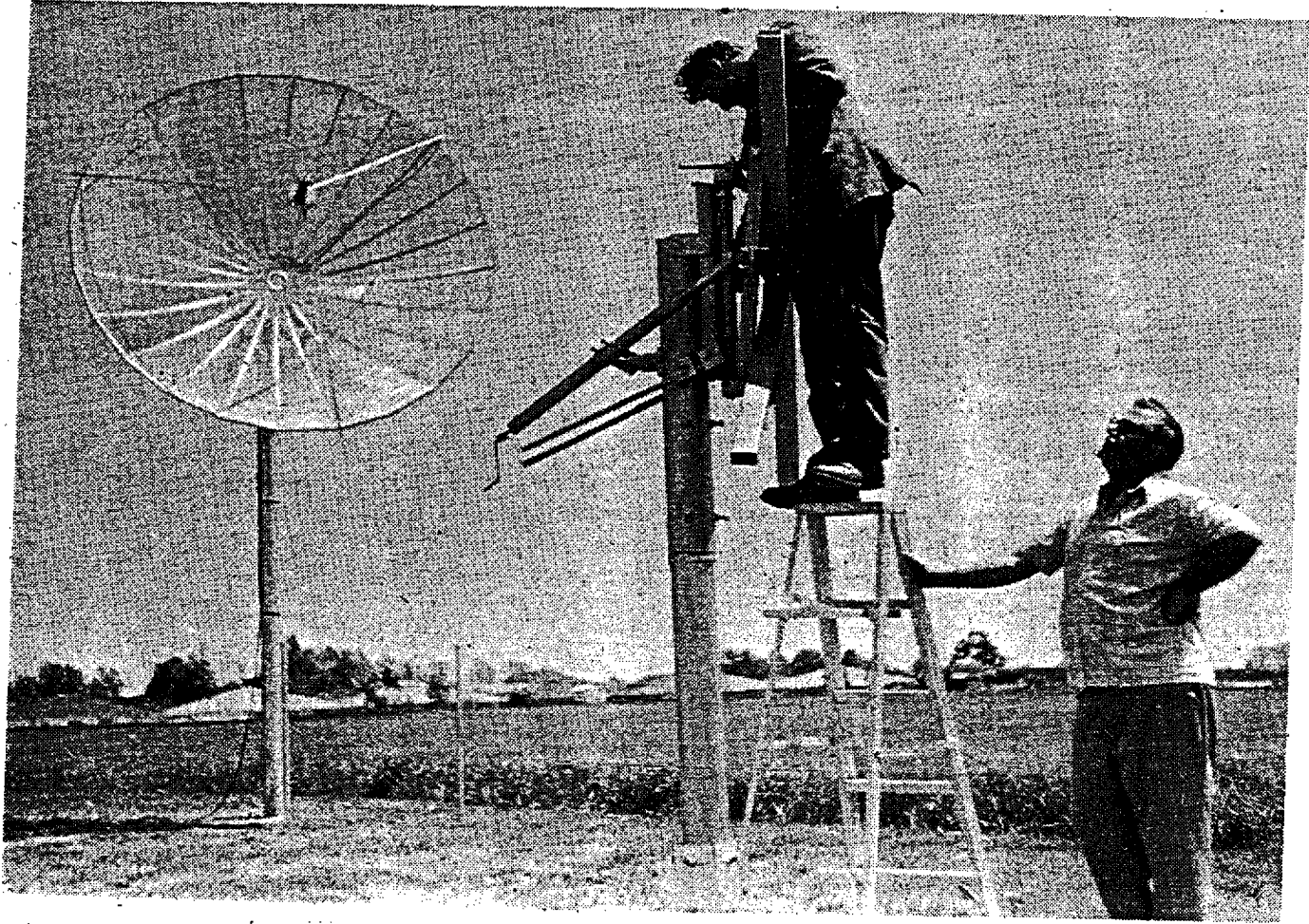
Hunter said there is a newswire channel that is always scrambled. As for the rest, he said one boxing match was the only other program he has seen scrambled in several years.

The cost of machines to unscramble channels for legitimate subscribers, he said, makes more scrambling of channels unlikely.

Hunter said as long as companies insisted on sending signals into people's backyards, people would be free to spend some money to pick them up.

SENTINEL REVIEW

May 25, 1982



HENRY HUNTER, on the ladder, and Jim Houghton hope to see satellite dishes like these

appearing throughout the country.
(Staff photo by Barry Ward)

(page 2 of 2)

SENTINEL REVIEW
MAY 25, 1982

COUNTRY CABLE

New businesses sprouting up

Ingersoll has seen a surge in the development of industrial and commercial interests recently, both with new businesses and with new owners of existing ones.

Ruth Anne Eaton realized a life-long dream when she recently purchased Marelles Restaurant on Bell Street in Ingersoll. Eaton describes her restaurant as "a family establishment," with hours from 6 a.m. to 10 p.m. Monday to Saturday and Sundays from 8 a.m. to 10 p.m.

"The most important things in owning a restaurant are the quality of the food and friendliness," she said, "but the food is the most important."

Once established, Eaton is hoping to expand the menu to include some dishes such as her homemade lasagna to the already varied menu, including meals from hamburgers to steak. Lunch specials are carried each day at reasonable prices.

Marelles is also fully licensed

under the L.L.B.O.

While some may find enjoyment sitting and cooling off with a refreshing beverage, others will also be dipping into liquids, but this liquid will be water - pool water with the advent of Ingersoll Pool and Spa on Thames St. in Ingersoll. Ingersoll Pool and Spa, which made its appearance as of January 1, 1987, owned by Jack and Norma Vlug, long-time residents of Ingersoll, is designed to help residents find some relief from the upcoming heat waves during the hot summer months.

Jack, who works at the Kelsey-Hayes Foundry in Woodstock, while Norma runs the store on a full-time basis, said they will install a pool

from start to finish, provide all necessary items such as chemicals, as well as service and repair pools.

Although it is early in the season, Vlug said chemical sales have already started.

Both Eaton and Vlug said their openings had little to do with the GM-Suzuki plant announcement, "but it won't hurt," Eaton said, with Vlug adding, "it may have spurred our decision to open."

While the GM-Suzuki announcement may not have been a tremendous incentive for these businesses to open, Tony Oldenhaf, sales manager for Southwestern Ontario for Canadian Business Materials, said it had a certain influence in the company's decision to purchase the

plant on Thomas St. in Ingersoll.

At the present time, this plant, which will be supplying ready-mix concrete to the Ingersoll area, is not officially open. However, Oldenhaf said it was opened to empty the silos and do some maintenance. He was uncertain as to when the plant will actually start production.

As the population expands, so does the need for medical services, with the result the Ingersoll Family Doctors will be relocating across from their present location on King St., into the building which formerly housed Cochrane Pontiac. One new addition, however, will be the new Cowell Pharmacy which will share the same building as the Ingersoll Family Doctors.

Ingersoll
Times
March 4, 1987

Cowell
Pharmacy

BY LISA MCKNIGHT

One would never think that behind the little awards store on King Street East, lies a nation-wide firm, which manufactures more than 60,000 items such as plaques, desk sets and trophies, each year.

"We've come along way from being a trophy shop," exclaimed Jim Scheidel,

sales manager of Coyle and Greer awards shop. He added "we have a good reputation for service, as many of our orders are sent out the same day we receive them."

The company has two catalogues, one designed for schools and another deluxe model for businesses. The award system is based around a certain crest called the hand enamel crest

system, which was originated right here in Ingersoll by the company.

This crest is made up by the company, with the design coming from a company logo or made up by the company's own art department.

The crests are made approximately the same size so that they may fit any size of award which the company wants. After these are made they are stored in a compartment, each firm having their own number and compartment.

"Trade shows bring in a lot of our customers", remarked Blake Coyle, one of the owners in the business.

When an order comes in the employee picks up the computer print-out order form. The form will instruct the worker what company the job is for and what to put

on the plaque. The worker knows exactly what compartment the company logo will be in.

After retrieving the logo they must then get the wood to place the logo on.

The wood is stored in a room, with over 75,000 vari-

ous pieces of wood are stored at all times. The logo is then placed on the plaque and sent upstairs to the engraver who will know by the order form which type of letter script to use and what to say on the plaque.

The penograph machine



Marilyn Fishback is shown carefully painting a hand enamel crest. All of the hand enamel crests are individually hand painted in the art department at Coyle and Greer. (Photo By Lisa McKnight)

Local awards
business a nation
wide firm

(page 1 of 2)

INGERSOLL TIMES
July 30, 1980

Coyle + Greer

Local awards
business ...

Winit plaque. The plaque is a certificate with the child's name on it, along with empty spaces where they may put their winit stickers.

"This is a very economical and more practical system," said Coyle.

"An honor student loves to be recognized among his peers when receiving his arm tag, but he sure the heck won't sew it on his side of his jacket", he said.

Coyle explained, however, that a student would hang a nice plaque in a bedroom.

"Plaques are special," claimed Coyle, they are something which "says it all." "You don't have to explain to a visitor that a plaque you received was from your employer." Many businesses offer gifts such as tea sets or watches and "no one will know who it's from if you do not explain to them," he said.

The company has over 1,000 different crest designs and they store over one million in all season and up to two million in busy seasons; during either graduation or commencement activities in the schools.

The old award school system is still used at Coyle and Greer also. Sheets of plastic tags are punched out by residents at Arc Industries, located on Whiting Street, where they are packaged and sent back to the business offices on Kings Street East.

"Having the people at Arcwood do this job saves us office space," said Mr. Coyle, mentioning that "they do a terrific job and save us many hours of work."

A foil, which comes in different colors, is fed through a machine where heat brands the foil into the plastic tag. This process is called dry printing and it is also used when printing on ribbons.

"The whole success of the business" according to Jim Schiedel "is the catalogues which are sent out across Canada."

The catalogues are set up in an easy-to-follow pattern so that the customer may easily understand."

There are 15 sales representatives which form a network of business expansion throughout the country.

"People don't have time to shop around and by looking through the catalogues they can find what they are looking for a lot easier", claimed Mr. Schiedel.

Since there is no middle man between the firm and their customers, both Mr. Coyle and Mr. Schiedel feel that people can rely on them. The only office in the country is the one located in

Ingersoll. "All of our work comes straight from this company", Mr. Coyle explained.

The employers work together to produce plaques for small business all the way up to large business firms such as Kodak, Pitney Bowes and General Motors, to name a few.

The business is owned by Norm Greer and Blake Coyle, both of Ingersoll. Along

with Blake, there are a few members of his family who also work in the awards business. Working with him are his son Brent and his wife Deborah, along with daughter Brenda and her husband Jim Schiedel.

According to Schiedel, "we consider everyone in the plant a family member. Everyone gets along just great which helps in our organization and eventually our success."

is an engraving machine. Different types of letters placed on this machine are traced, which in turn moves the arm onto the metal plate. A diamond cutter is placed on the tip of the arm and cuts into the metal giving an inscription.

"Although the plastic school crests are still being handed out, a new system called the winit system is developing rapidly across Canada and will soon enter into the United States", predicted Mr. Coyle.

This "winit" system is used by schools in hockey improvement classes and even in dentists offices. A child may have a perfect check up and will receive a sticker which says perfect check up. After a number of these stickers are collected, they may be placed in a

Breaking into U.S. market

Firm rides crest of award boom

By BARRY WARD
Sentinel-Review staff writer
INGERSOLL. — These may be tough economic times in Canada but one Ingersoll industry is booming. The slumping

economy, in fact, may be contributing to that boom. Jim Schiedel, sales and marketing manager for Coyle and Greer Awards, said that company expects a 20 per cent

increase in sales this year. Two more sales representatives have been added recently, bringing the total to 14 across Canada, and the company is now planning to break into the American

market with its first sales agent in that country.

Schiedel was willing to attribute at least part of the success to the company's industrial and commercial awards section.

More than ever, he reasoned, employers want to reward their staff members who have done a good job.

"As the times have got tough, they have made awards a more important part of the company," he said.

Meanwhile, Coyle and Greer's Awards other side its relatively recession-proof. No matter what the economic condition, Schiedel pointed out, schools will still be honoring their top scholars and teams will still be honoring their most valuable members.

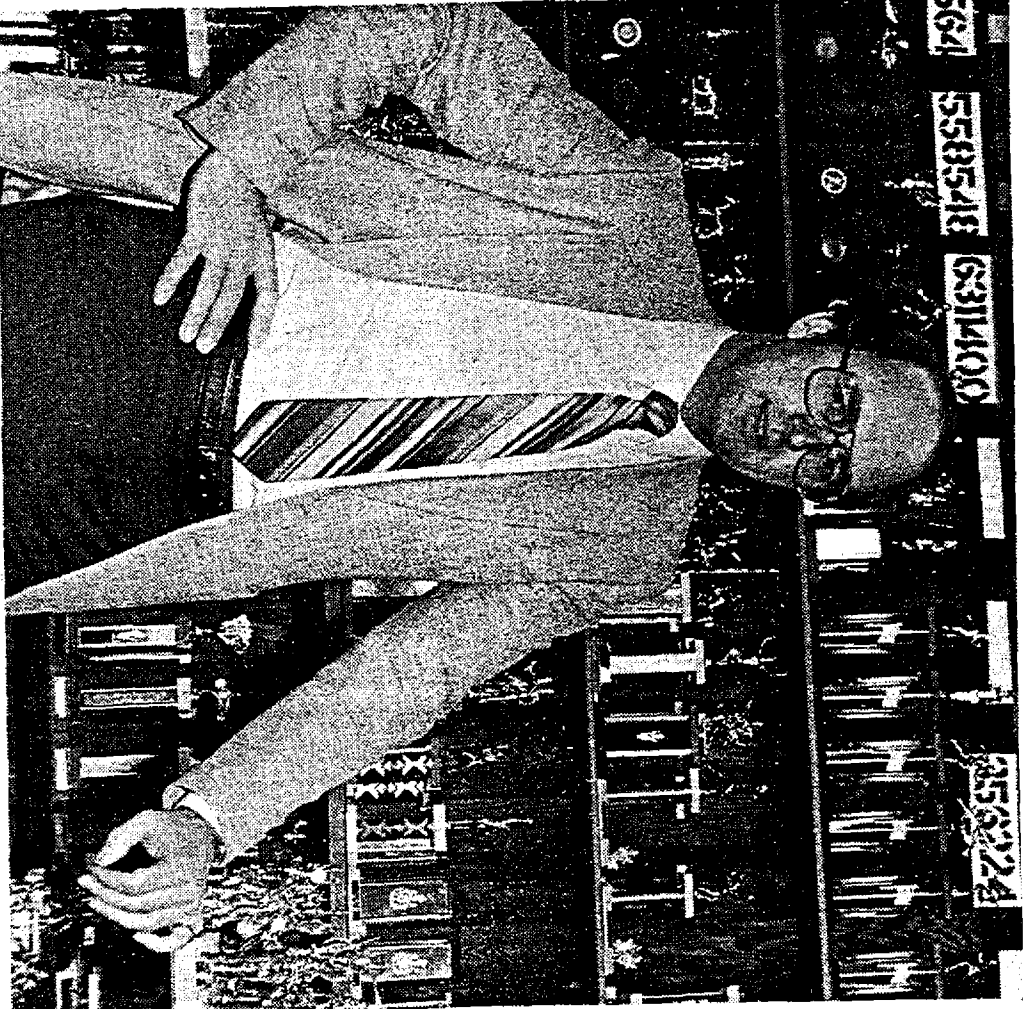
CREST ON FILE

The company has 4,000 accounts; these are customers who order regularly, knowing Coyle and Greer has their crest on file. The crest can be put on anything from clocks to rings to plaques.

Schiedel said the development of an inexpensive, hand-enameled crest and a willingness to custom-make awards is the secret to the company's growth since it began in 1947 as part of Coyle and Greer Jewellers. Crests for each of the accounts are kept on file so that they can be mounted on the appropriate plaque or trophy immediately when orders come in.

Schiedel said it is common for shipments to go out the same day the orders come in. And since all orders are sent by courier, they arrive on time. This is important, said Schiedel, when the product is something which is usually presented on a specific day.

Out of 8,000 orders handled each year, Schiedel said there are more compliments than complaints. One recent job is bringing the company publicity on CKCO-TV's Tempo program.



THE TROPHY and award business is booming for Jim Schiedel and the rest of the staff

at Coyle and Greer Awards in Ingersoll.
(Staff photo by Barry Ward)

PINS FOR GUESTS

Staff from that program, presented with Ingersoll pins during the Cheese Festival, inquired where they could obtain similar pins to give to their guests.

They were directed to Coyle and Greer and were so impressed, they taped a segment on the company. When aired Tuesday, it will mark the first time the program has done a feature on an industry.

All the company's operations, and 50 employees at peak times, are housed in an unassuming building on King Street and another structure behind it. The company is family owned and run: Schiedel is the son-in-law of president and founder Blake Coyle and several other members of the family are involved somewhere in the operation.

Its mark can be felt in trophy cases from coast to coast. Schiedel said it is often pointed out that most Canadians have at least one Coyle and Greer product in their homes.

SENTINEL

REVIEW

November 27, 1982

Coyle & Greer honored by Chamber

BY RICK HUGHES

Ingersoll's Chamber of Commerce last night honored Coyle and Greer Awards, a company that may be one of Ingersoll's best kept secrets.

About 60 Chamber members and guests had a chance to see that behind the innocuous King Street East front entrance is a nationally competitive and nationally successful company.

Last night's soiree was the latest in a series of Salutes to Industry, a program begun by the Chamber last year.

After evening cocktails and a dinner at the Venus Dining House, Chamber members toured Coyle and Greer Award's maze-like offices and production facilities.

What from the outside appears to be a small trophy shop is in fact a company with annual sales of almost \$3 million. It employs 57 people and has been growing at an annual rate of over 20 per cent since its inception.

"We try to be a department store for awards," explained Brenda Schiedel, vice-president of operations.

Coyle and Greer Awards specializes in premium and incentive awards and its two main markets are industry and schools. They provide a series of awards programs

that industry and schools can follow in awarding achievement participation and good effort.

Coyle and Greer Awards had its origins in a small jewelry store opened by Blake Coyle and Norm Greer in 1947. The awards part of the business began as a small off-shoot and when it started to grow, the two businesses were separated in 1966. Mr. Greer took over the jewelry business and Mr. Coyle took over the awards end of it.

A jeweller by trade, Mr. Coyle began experimenting with different types of awards and different ways of painting and producing them, an approach that has kept the business as a pioneer in the field. Coyle and Greer were the originators of the custom designed, hand-painted enamel crest and of the Win-It award system for schools.

The Win-It system has been one of the staples of the business. It is a participation recognition system for schools, where vinyl discs recognizing a particular achievement are attached to a customized certificate that can be hung on a wall like a diploma.

Coyle and Greer Awards sell everything from small five-cent pins, ribbons, medals and crests, up to extravagant \$400 trophies.

Coyle and Greer Awards has remained a family operation. Mrs. Schiedel is Mr. Coyle's daughter, and her husband, Jim, is

in charge of sales and marketing. Mr. Coyle and Mr. Schiedel own all the shares.

Its current Canadian customers are among the country's biggest corporations. They use Coyle and Greer Awards to issue their momentos of appreciation and achievement. They include Canada Post, the Canadian Forces, Canada Trust, Dominion Life, Lions International and many universities, including Western and Queens.

The company has recently began to

expand to the United States and Caribbean.

At a time when most things are mass and machine produced, Coyle and Greer Awards continue to hand craft and hand paint many of the awards.

The Ingersoll Chamber of Commerce recently nominated Coyle and Greer Awards for an Ontario Business Award, but unfortunately, they lost out to the makers of Trivial Pursuit. They did, however, finish in second place.

March 20, 1985
INGERSOLL
TIMES

Coyle & Greer

Coyle and Greer changing locale

Story and photo
by PAULINE KERR
of The Sentinel-Review

INGERSOLL — The old Willowdale School, located on the Putnam-Avon Road, is the proposed site of the new and expanded Coyle and Greer Awards Canada Ltd., said board chair Blake Coyle.

Behind a deceptively modest-looking display room on King Street lies one of the largest retail award operations in North America. "We look like a little trophy shop. People don't realize we have 100 people working here," said the founder of the business.

Using equipment described by Coyle as "state-of-the-art", the company manufactures the innovative "Winit" Award System, custom crested plaques, medallions, crests, decals, custom crested glassware, rings and custom designed lapel pins.

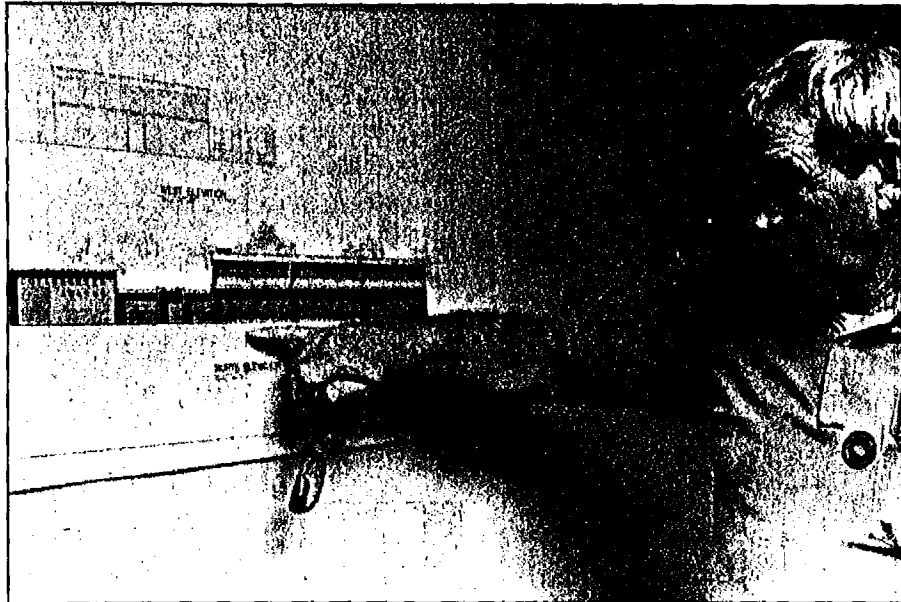
Coyle and Greer Awards Canada Ltd., including The Logo Works and Co-Signs Inc., now occupies three adjoining stores on King Street, all three floors, and a smaller building on Water Street.

Expansion plans

Expansion has been in the works for some time because of the company's growth. Plans for a two-storey plant near the Water Street structure didn't get off the ground, said Coyle. "This is a rapidly expanding business and it's got to the point where we're too big to be in a commercial area."

The present structure has approximately 17,000 sq. ft. of floor space. The school building has about the same but there are designs for a 6,000 sq. ft. addition.

Coyle hopes to start moving in



BLAKE COYLE, chairman of the board of Coyle and Greer Awards Canada Ltd., says the business has grown too big to be located in a

commercial area. Proposed plans are for the 17,000 sq. ft. Willowdale School building with a 6,000 sq. ft. addition.

September. "It will be a gradual thing. We're highly compartmentalized and we'll be moving one department at a time."

Coyle and Greer Awards Canada Ltd. began a little more than 20 years ago when Coyle started expanding the trophy sideline of the jewelry store he owned with Norman Greer. While Greer remained involved in the jewelry business, Coyle became increasingly attracted to the trophies and awards. In 1978, Greer sold his shares to Jim Shiedel, Coyle's son-in-law.

The business remains a family operation. Jim Shiedel, a marketing expert, is president. Brenda Shiedel is vice-president in charge of operations. Coyle is chairman of the board.

Three main factors

The founder of Coyle and Greer Awards Canada Ltd. credits the success of his business to three main factors.

Proper marketing strategies have been of prime importance. "You can have the finest product in the world but if nobody knows about it, nothing happens. This is Jim Shiedel's area."

Quality has always been stressed in

the business. "When someone's been with you 15 years and you want to give them a plaque, you want the finest plaque available, no faults or blemishes. We're known for that."

Coyle and Greer Awards Canada Ltd. is also known for service. "When there's an athletic banquet at school with several hundred people there and a professional hockey player presenting awards, you want to know the awards will be there."

The personal touch has been the key. "A plaque is just a plaque until you put a company logo on it," said Coyle. "We specialize in small quantities. Others can produce five million pins for a coast-to-coast promotion; we can set up and run 15 or 20."

SENTINEL REVIEW

April 26, 1988



WE'RE HERE, everything is in place," says Jim Schiedel, president of Willowdale Recognition Group which includes Coyle and Greer Awards Canada Ltd. and its associated companies — The Logo Works, Co-Signs and TCB Karat Inc. The firm opened a new headquarters in the old Willowdale School, south of Putnam.

(Staff photo)

Former school houses firm that's a leader in awards field

When the ribbon is cut at the Nov. 10 official grand opening celebration of Willowdale Recognition Group, home of Coyle and Greer Awards Canada Ltd. and its three associate companies The Logo Works, Inc., Co-Signs, and TCB Karat Inc., it will mark a new beginning for one of Ingersoll's fastest-growing and most prosperous businesses.

The ribbon used in the ceremony will be printed on a machine custom-made for Willowdale, as is

most of the machinery at the plant located south of Putnam at the old Willowdale School.

Over the past several months, specialized state-of-the-art equipment and highly skilled staff for each of the different departments have been relocated to the renovated school building. Although not much larger than the former quarters on King Street, the new location has a number of advantages including room for expansion, vital for a

business which continues to grow at the rate of about 20 per cent each year.

Coyle and Greer Awards Canada Ltd. began a little more than 20 years ago when Blake Coyle began expanding the trophy sideline of the jewelry store he owned with Norman Greer. While Greer remained in the jewelry business, Coyle became increasingly attracted to the trophies and awards. In 1975, Greer sold his shares in the

business to Jim Schiedel, Coyle's son-in-law. Schiedel brought to the business expertise in marketing strategies which has been a prime factor in rapid growth of the company, one of the largest retail awards operations in North America.

The awards company outgrew the downtown Ingersoll location. When plans for a two-storey plant on Water Street fell through, the decision was made to look at alternative plans and in the spring of 1988, relocation to the old school was announced.

The move was made in stages

and is now completed. "We're here, everything is in place," said Schiedel. The ribbon-cutting is scheduled for 4 p.m. on Nov. 10th and invitations have been sent out to many area merchants and government officials.

SENTINEL REVIEW

November 14, 1989

COYLE & GREER

Awards manufacturer looks towards expanding

BY HEATHER BUCHANAN

Aggressive marketing and a recession proof type business has skyrocketed Coyle & Greer to the top as the largest custom award manufacturer in Canada.

In the past, when things got tough people tended to promote and recognize employees, said Brian Keeping, marketing manager for the company which is located at R.R. 2 Mossley. The business is on the site of the Willowdale Public School.

Keeping sees the challenge facing companies in the 90's as a shortage of good people. In order to keep those people motivated increased importance will be placed on recognition of what they do.

For years schools have used awards for recognition and the corporate market is now realizing its potential. That increased interest has been one of the forces behind the company's rapid expansion.

"We've been growing by 20 per cent a year," he said, adding the growth has also meant increased job opportunities. The majority of the company's workforce is homemakers from the surrounding area.

The company which just moved this past March into a 25,000 square foot facility has already almost outgrown the space. Expansion plans could be accommodated on the present site which is seven and a half acres.

While the company is expecting close to \$5 million in sales this year. Since moving to the Willowdale site the company's workforce has increased to a high of 125 employees.

"We have to be a little bit careful in that we want to grow in a controlled manner and yet continue to



grow," Keeping said.

The company has made real strides in the corporate awards market, he said. Since starting 15 years ago revenue from the market has jumped from 10 per cent to almost 50 per cent.

"When selling to the corporate market you're not selling products so much as selling a corporate image, motivation, satisfaction and employee moral," Keeping said, adding the company can play a big part in keeping up employee moral with its products and services.

Coyle & Greer Awards Canada Inc. has undergone major changes since starting its awards business in 1966. Originally a jewelry company Blake Coyle and Norman Greer decided to form a separate trophy

presses when they're working on a \$5 million order to run six rings...we are geared for small quantities and geared for service and meeting presentation dates," he said.

It was Coyle & Greer's reputation for success in meeting delivery dates which helped them acquire the company.

They plan on becoming more aggressive with its other divisions. The others are relatively new and its important to "walk before you run," he said. Co-Signs, which specializes in smaller signs for cars, boats and trailers could expand into bigger and different types of signs.

What has also added to Coyle & Greer's upward climb is innovations like the Winit Awards System. The unique copyrighted idea is based on the concept that while not every person can be a top athlete or academic achiever, everyone is good at something. The line of award seals covers an amazing 2,500 different activities.

Even though they are one of the largest school award suppliers in Canada the company is not concerned about exceeding its market. With the new technology and purchases the company can become a better supplier and provide more services and products, he said.

"One of our largest growth is in schools, but it's due mainly to competition for students between separate and public schools," he said, adding the company has been selling a lot of promotional items to schools.

The founder Blake Coyle remains active with the company as chairman of the board.



Laurie Haines demonstrates the technique of hand enameling crests and pins. She has worked for Coyle & Greer for about one year. The company is located south of Putnam. (Staff photo)

COYLE & GREER AWARDS CANADA INC

November 15, 1989
Times
INGERSOLL

Trophy company's success leads to new facilities

By MARILYN SMULDERS
of The Sentinel-Review

PUTNAM — One of Canada's top producers of trophies and awards is expanding — again.

Coyle and Greer Awards Canada is moving its locale from its storefront operations on King Street West in Ingersoll to a converted school situated in the countryside of North Dorchester township, near Putnam. The new quarters provide for workspace that's more than a third larger.

With the company rapidly growing — about 20 per cent each year — it needed a home that could accommodate future growth. Blake Coyle, who owns the business along with Jim and Brenda Schiedel, said he looked at expanding within Ingersoll's core but it soon became evident that extensive growth there core wasn't possible.

A zone change from institutional to site specific commercial on the seven acre parcel was the first step in preparing for the move. Whereas a previous proposal for a 15 unit seniors' building for the same site was blocked by neighbors, Coyle and Greer's application was "well received by the public," said Clyde Walton, clerk of North Dorchester township.

"It's not like people will be living there, complaining about farm smells," said Walton. "They're running their business and farmers are running their business - everyone gets along."

The next step was an ambitious renovation project billed at approximately \$750,000. The renovations, which included building a second floor on the flat-topped structure, were begun last August. They are expected to be completed within six months' time.

Space at the new location has increased to 2,500 square feet from 1,600 at former quarters. The company has also taken advantage of the scenic countryside around the old school by incorporating large windows into the revamped design. Landscaping, yet to be completed, will help to blend the business in with its pastoral surroundings.

The layout of the school, which stood without students since the early '80s, fit in perfectly with the firm's needs. Classrooms were converted into various departments, for example enamelling, engraving, graphics, and others. The former gymnasium was transformed into the large assembly department.

Because the business is now located away from the amenities of a downtown, the 2,500 square foot building also contains a cafeteria. Special days, such as 'pizza day' or 'hot dog day,' are being organized for the employees.

In the event of further expansion, Coyle said the inclusion of a day care centre for the employees' children would be a possibility. Such a service could take full advantage of the playground already there.

Coyle and Greer Awards and its three associate companies — the Logo Works, Co-Signs Inc. and the new jewellery department — began in 1966 over a variety store in Ingersoll's downtown. With rapid expansion, it moved to three adjoining stores on King Street East two years later. The business now runs with a staff of 100 and another 17 sales people from across Canada.

Coyle added the relatively obscure location won't hurt the company since most business is done over the phone. Moreover, it's still easy to find, situated two kilometres south of Highway 401 on the Putnam Road.

Creative Kids has toys that teach

Creative Kids offers toys with a distinctive difference. The high quality play things serve the dual purpose of amusing and teaching children at the same time.

The company was founded two and a half years ago by two Toronto housewives who became frustrated buying toys on the retail market, taking them home and finding them inappropriate for their children. The pair searched for some quality toys, consulted some child care experts and developed what is now Creative Kids.

The toys, adorned with bright, primary colors, are designed to develop motor skills and imagination within the individual child. One toy, the ABC shape sorter, has a number of activities designed for the child at different intellectual levels.

"It grows with the children," Kim Bidwell, Ingersoll consultant, said.

Creative Kids' toys, including Flippy Duck and Sticky Wicky, are selected from around the world. They offer everything from puzzles to books with the basic premises that 90 per cent of play should come from the child and 10 per cent from the

toy, with the only limitation being the imagination.

"I think our toys are very good," Bidwell said. "As a parent we look at the educational value but the children are just having fun with it."

Creative Kids' toys can be viewed through home workshops, open houses or special showings in libraries or community centers, giving parents the opportunity to play with the toys to determine suitability for their children.

Bidwell became a consultant because the flexible hours suited her schedule and allowed her to spend time with two-year-old son Jamie, who is often the guinea pig for her toy experimentation.

The toys, priced anywhere from 40 cents to \$75 and averaging about \$13, come with an unconditional guarantee. If a toy breaks or a customer finds it unsuitable for their child it will be replaced or money refunded.

INGERSOLL TIMES
September 30, 1987

CREATIVE KIDS

By ROSE MARIE EARLE

Expansion at Cyanamid of Canada Ltd. Beachville plant valued at more than \$550,000 was announced this morning.

The expansion will be completed during the coming winter. The company hopes to have the expansion completed before the end of the year.

The expansion will not add any new facilities to the plant but will expand the capacity of the existing product line, according to E. R. Whitby, manager of the Beachville plant.

Mr. Whitby said preliminary engineering for the expansion is nearly completed. "We are starting to place orders based on an exhaustive review of our

present and future requirements", Mr. Whitby added.

Completion of the expansion will depend on when equipment orders are delivered.

The expansion is being completed in co-operation with the air management branch of the Department of Energy and Resources. Mr. Whitby said "the

new equipment will result in a substantial increase in our rate of production."

He added "the installation is in line with Cyanamid's corporate policy of air management control in that it will result in virtual elimination of limestone dust from this manufacturing unit."

The Beachville plant has been

Beachville plant announces \$550,000 expansion

in operation since 1929. It is the major producer of limestone for Cyanamid's plant at Niagara Falls. The plant supplies lime for steel, chemical, uranium and metal industries as well as limestone products for the glass manufacturing industry and local agricultural needs.

In a release issued from Montreal, B. H. Loper, president of

Cyanamid stated, "It is indicative of Cyanamid's confidence in our Beachville operation which is made manifest by the introduction of this new capital investment in our facilities there."

Mr. Whitby indicated that the \$550,000 expansion this year could be the predecessor of further expansion at the Beachville

plant. No new jobs will be created by the expansion although the efficiency and the capacity of the Beachville operation will be increased.

One of the main problems connected with the expansion, according to Mr. Whitby, is to maintain production with the old equipment while expansion is going on.

entuous attempt to lift the rock, tried under hundreds of tons of smaller rocks. Unable to move it, the rock was lifted, then crashed the bucket down onto the top of the offending rock. Two or three blows from this fist were enough for the rock, which split languidly into half a dozen smaller pieces, and the shoveler picked them up with ease, dumping them into a waiting wagon.

Powerful Crushers

The trains of wagons are drawn by locomotives to the north face of the quarry, where they are drawn at a time by powerful cables to the primary crusher building. Here the wagon is tipped sideways, tumbling eight tons of limestone—some of it huge chunks that defy the efforts of several men to lift them—into the jaws of the primary crusher, set with its mouth at ground level.

The steepness of the incline, incidentally, can be judged by the fact that in a distance of 357 feet it rises 99 ft. 6 in., a grade of better than one in four.

With two ten foot flywheels, this crusher is powered by a 200 h.p. motor. It has a vertical fixed jaw plate and a swing jaw plate. At the top, where the stone is tipped in, the crusher measures 4 ft. x 5 ft., but with the powerful swing jaw moving back and forwards, the rocks are pounded down until they drop through a six inch opening in the bottom and onto an endless sloping conveyor belt that carries it to the secondary crusher.

Frequently, a particularly large piece of rock—too big for the crusher—will become wedged in the mouth of the primary crusher. When this happens a large, cast-iron pear shaped weight, weighing about 1,600 lbs., is dropped onto the rock, splitting it and driving it into the crusher. If this fails a chain is passed round the rock, it is lifted, turned over and dropped back into the machine.

After the colossal pounding they get from this crusher, the rocks, travelling on the conveyor belt, reach the secondary crusher. Known as a Traylor finishing gyratory crusher, his machine receives the rock down a series of endless chains that bring the broken limestone rocks from a storage bin at the end of the conveyor belt.

This crusher resembles a bell, having two openings and a massive crushing head inside the bell. Moving back and forward on an eccentric, the head travels about an inch in each direction, grinding the rocks down to sizes varying from three inches downwards.

From the secondary crusher another 427 foot conveyor belt whisks the stone (now little bigger than pebbles), to the Kennedy Screen. This screen is nothing more than a giant, powered sieve, moving backwards and forwards, separating the stones into storage bins.

The screen is set on a slant, so that the rock rolls down it by gravity, the differently spaced screens sorting the limestone into bins that hold 1 1/2" stone, under 1 1/2" stone, and over 1 1/4" stone. Under each bin, too, a different operation takes place.

Incomplete article

on Cyanamide

Plant

n.d.

Remove Overburden First

Another remarkable feature of the limestone is that it does not lie level. To the east, on the Gypsum property, it is at the surface. On the Cyanamid ground it slopes down to some eight or ten feet below ground level, and further west it descends to around twenty feet down, with a deposit of useless, hard rock above it.

Therefore the first operation is that of 'stripping' the overburden of earth, sand, gravel and bush down to the limestone. Big gasoline-driven shovels eat away at the soil, dumping into trucks that carry it away, eventually to be dumped back into parts of the quarry that have been worked out. Then the top of the bare rock is swept with brooms, to shine whitely at the sky.

From there, electrically driven drills take over, to bore through 70 feet of limestone in readiness for blasting. Standing some 36 feet high, these drills bore a six inch hole into the ground, and the holes are drilled 18 feet back from the lip of the quarry, spaced 19 feet apart. A deeper drill is not necessary since the stone below this level is not suitable for the Cyanamid purposes.

Pushing down to the 70 feet depth, takes a drill about 12 hours. When the holes are all drilled, sticks of dynamite are placed in each hole and attached to a timer which sets off the blasts a fraction of a second apart, thus ensuring a clean break, and away go a few thousand tons of rock.

When the section is ready to blast, the dynamite is brought from the underground magazine. One drill hole will hold approximately 35 sticks of dynamite, of varying strengths, and usually about 14 holes are blasted at one time, carrying off a piece of the cliff face some 270 feet in length.

The operation is known as a 'shot', and three or four are let off during a day, supplying enough stone for about two months' quarrying.

A fascinating thing to watch is the 67 ton monster diesel shovel that bites off three ton mouthfuls of rock and loads them into the wagons that are drawn to the crushers in the plant.

A train of five cars, each holding better than eight tons, is filled in a matter of minutes, its 28 foot boom showing as little regard for the huge rocks as a man would for handful of pebbles.

The machine, driven by three separate motors, is as nearly human as anything. Whilst your reporter was watching it tangled with a monstrous five ton chunk of limestone, first it bit the shovel underneath the rock and reared forward in a

The stone that is exactly 1 1/2" in diameter, drops from its bin onto a vibrator screen that removes any dust, then the stone is loaded into hopper cars and sent to the company's Niagara Falls plant where it is processed.

Much the same happens to the smallest stone, but the largest pieces are fed into yet another crusher. This one has two heads, conical shaped, one of which is stationary and the other mobile. The stone is pounded between the two heads, then returned to the screens for screening.

Has Many Uses

The limestone, once it has been pounded, screened, and pounded some more, goes into a startlingly wide variety of uses. Some of the more obvious ones are to cement making plants, building plants, construction companies, etc. But some uses it is put to are not nearly so easily guessed. Have you, for instance, congoleum flooring in your house? If so, it has limestone in it that was quarried here. Any Fiberglas around the place? Yes, limestone goes there, too. Glass windows, of course. And there, also, goes some of the stone that is quarried. Using fertilizer on your land? Well, you probably know there is lime in that—and it's quite likely from the Cyanamid quarry.

Of course, it is inevitable that some of those huge rocks wrestled by the giant shovels, out in the quarry, should eventually appear as powder. They do, and some of the pulverized limestone is so fine that it has to be washed through a mesh screen, (300 openings to an inch, that is).

It is the stone pulverized this fine that is loaded into special self-sealing sacks and shipped to companies like Dominion Glass, Fiberglas, Congoleum, etc.

All in all, it is quite an experience to watch raw stone being torn from the face of the earth, pounded, crushed, screened, pulverized and finally appearing in glass and floor covering. And when you stand in that huge, gaping quarry and are dwarfed by the towering limestone faces, it gives you a little idea of just how richly a far-seeing Providence has endowed this earth of ours.

Products From Cyanamid Quarry Of Wide Variety

When North American Cyanamid Limited took over the former Downing's Bachville White Lime in 1929 there were 75 working there. In 23 years that number has only been increased to 81. However, with the introduction of modern equipment, tonnage has been substantially increased to half a million.

It is startling to realize that the thousands of tons of raw rock taken from a depth of sometimes 70 feet can be pounded, crushed, and pulverized and later emerge as glass windows, fertilizer and congoleum flooring as well as the more obvious products of cement making plants and construction companies.

In this way deposits taken from a richly gifted earth are used both to make the now-necessary conveniences in a home and to give back to the earth some of its original fertility.

Ingersoll business scene hopping with activity

By PAULINE KERR
of Ingersoll This Week

There's plenty happening on the Ingersoll business scene right now. The long-awaited opening of Level II has taken place, and all reports give the town's newest night spot top marks.

Toronto Submarine has reopened under its original owner.

Other new downtown businesses include Rick's Carpet and Trillium Realty Ltd., both on Thames Street South.

* Doug Collins has opened a new business in a trailer located across the road from the Arena on Mutual Street.

DC Skate Sharpening came about when the young entrepreneur was looking for a winter job which would complement his highly successful but seasonal business, Concrete Impressions, involving the new and popular technique of installing colored, textured concrete as an alternative to patio stones, brick and slate.

DC Skate Sharpening is open for business evenings from 4 p.m. to 9 p.m. and on Saturdays 8 a.m. to 1 p.m. although the high demand may cause these hours to be extended.

Collins sharpens skates for recreational figure skating (he's learning how to do skates for competition work) but most of his clients are hockey players. For

their convenience, he also stocks a selection of top-of-the-line hockey sticks, tape and laces, and is experimenting with a few other products.

He's now selling season's passes for skate sharpening - buy 10 and get two free sharpenings, saving \$5, or 20 with five free, saving \$15.

One of the most dramatic changes downtown really isn't a change but an updating and reorganizing.

Keith Black, owner and manager of Ingersoll Department Store, has decided to change his store's image and product lines to make it more competitive in a 1990's market.

Specialization is the way to go now, he said, and after considerable research and thought on what the town needed, the decision was made to go with two stores, each with its own entrance and lines of goods.

"Ingersoll Yarns and Fabrics" will include fabrics, yarns and notions, plus bedding, crafts supplies and picture frames.

The other store, as yet unnamed, will sell sportswear, with brand name lines including Adida, Rebok, Nike, Ocean Pacific and more. But it won't be strictly track suits, Black said. "We'll also have casual wear for men, women and children." Among the additional items stocked will be shoes and some equipment. He's prepared to



KEITH BLACK and Beth Black are gearing up for a major reorganization of Ingersoll Department Store. There will be no change in staff or ownership, but switching to two separate stores, one for sportswear, the other for yarns, fabrics and notions will allow for the type of specialization which spells success on today's market, says Black.

(Staff photo)

make special team orders on request.

The reorganization will provide room for expansion within the specialized areas but some departments will be eliminated, including toys and seasonal items.

This could benefit the canny Christmas shopper in search of bargains in decorations, cards and gifts - most items are 20 per cent off, some as much as 50 per cent off.

Black anticipates the sale will run well into the new year.

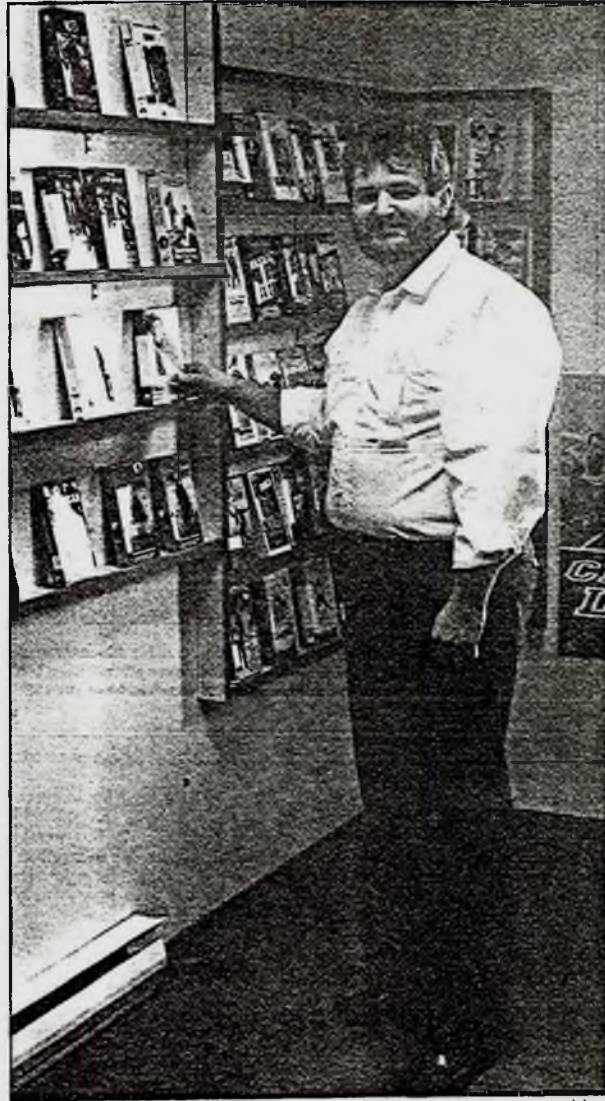
The new concept will be in place mid April, with no closing of the fabrics and notions side and only a possible two-week closing of the sportswear side.

Some things will remain unchanged. "It will be the same people, the same good, friendly service and the same quality merchandise," said Black, who is very excited about this new step.

SENTINEL REVIEW - INGERSOLL THIS WEEK November 21, 1989

DC SKATE SHARPENING

Low price key to video success



October 19, 1988

INGERSOLL TIMES

Mike Boshier opened his new video store on October 7. Realizing he needed to do something different if he was going to survive in what has become a competition among stores to garner the consumers' attention.

Boshier said one of the biggest draws to his store over the others in the Town of Ingersoll is his prices. "All our movies are cheaper," he said it boils down to, "better prices with better atmosphere," he said.

The store located at 18 King Street East offers between 400 to 500 titles to choose from, with new titles being added on a weekly basis. "We try to keep on top of the latest videos out in the market," he said.

Old movies are priced at a dollar with new releases going at \$2. Boshier also offers a family membership for \$25 a year. The membership entitles the family to three free videos a week, one on each of Monday, Tuesday and Wednesday for the entire year.

Boshier said he is able to offer the deal through the family membership, all on the hope they will take out an additional movie to the one free one every night.

He said he is hoping the family membership will go over well with video renters as he said it is his hope

to use the membership fees for the purchase of the new releases. It is a way he said to put the money earned back into the business.

The video market he said is a competitive one mainly because of the costs of stocking the video shelf. "At a \$100 a pop, (for each movie bought) we have to rent it 50 times to break even," he said.

Boshier said so far business has been average and as well as expected. He said it takes time for the store to be known and it is still early days. He is hoping word of mouth will get the business rolling a little faster soon.

Boshier, originally from Hamilton has spent the last four years in Ingersoll. His store is basically a one-man operation though he concedes he gets help from friends.

He said he heads to both London and Toronto to continually update his movie list. It is his association with a good distributor, he said that has enabled him to allow his movies out the door at such a reasonable price.

Now that the business is off the ground, Boshier said he has begun work on the specials side of the business. Soon to be a part of the offered package he said will be the

"Buy three, get one free" deal and something new to the public he said will be his Kids Special. For a dollar he said children will be able to watch a movie in the store on Sundays.

Boshier said one of the things he has noticed about the business is how much of it is carried out with the younger people. He said the majority of traffic in and out of the store is young people either renting for themselves or picking out movies for their parents.

What is most watched by the people of Ingersoll? Well lately said Boshier the biggest renters have been Batteries Not Included and Planes, Trains and Automobiles. Though the classics and the comedies all see a fair bit of action still, he said.

Mike Boshier is Ingersoll's latest entrepreneur to enter the competitive video sales market with the recent opening of his King Street east store. D's Video. Boshier hopes to fair well in Ingersoll by offering the lowest prices in town and providing the best specials.

D'S VIDEO

Davies Heating and Plumbing to relocate after hitting stumbling block

Davies Plumbing and Heating in Ingersoll is preparing to relocate after hitting a stumbling block while trying to purchase the property on which the business is now located.

The business will be moving from its 89 Avonlea St. location to a newly constructed building at 155 Bell St. The Bell Street property was purchased after the business' owners realized a former coal gasification plant that was located next to their Avonlea Street location would lessen their chances of attaining a bank loan needed to purchase the site.

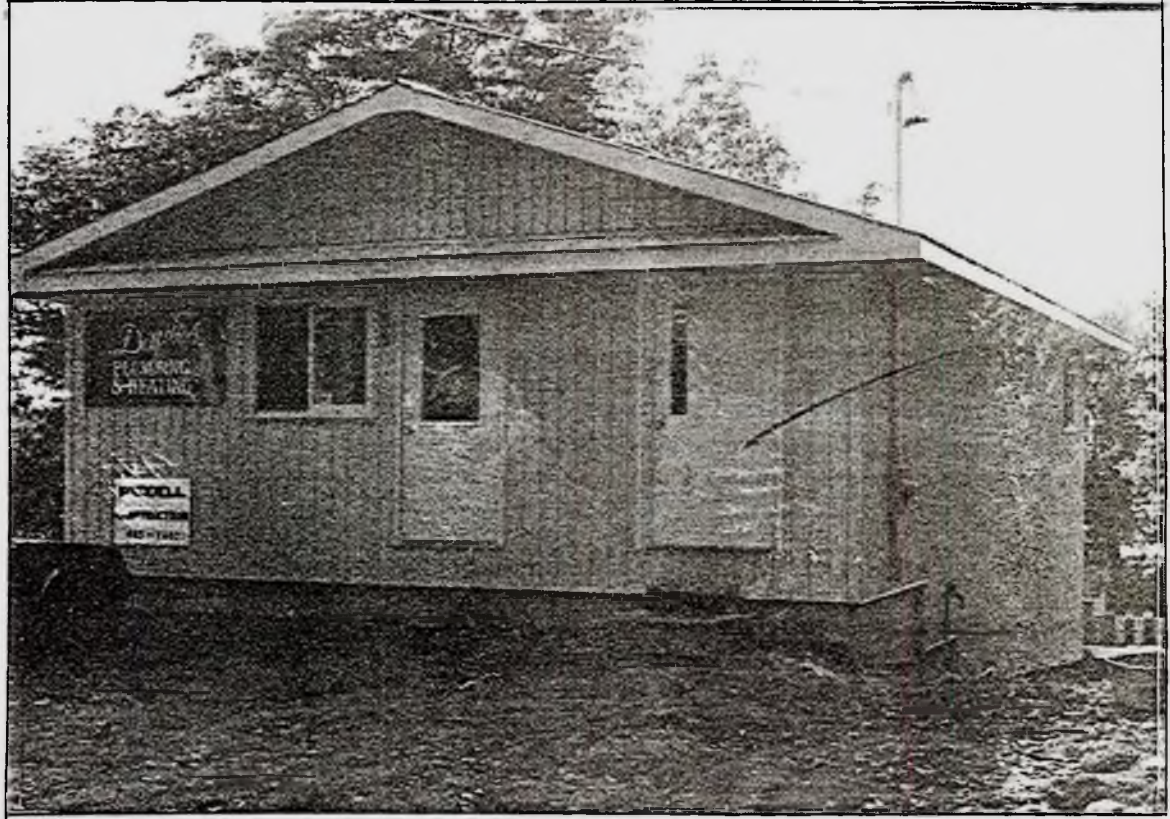
Tests done beside the Avonlea Street location in January and February of 1988 by the Ministry of Environment found a large deposit of coal tar beneath the ground. The Ministry concluded that there was a "possibility of the tar leaking in the ground (and) toward the river," Debbie Johnston, co-owner of the business, said.

"We were in a position to want to buy this property, but this wasn't a good choice," Johnston said.

The business' owners, including Roy Davies, Paul Davies and Johnston, were told the chances were slim they would be able to attain a bank loan to purchase the site because an eventual cleanup of what is possibly hazardous waste could "cost millions." The cost of the cleanup would be paid by whoever owned the site at the time.

"It was too big a risk for the banks," Johnston said. "It wasn't reason we're moving. We don't want this property and as it turns out, we're fortunate we didn't buy it five years ago."

The new, by-level building has 2000 square feet of space which will provide Davies Plumbing and Heating for more room for



Davies Heating and Plumbing is in the midst of moving from its present location on Avonlea Street to this newly constructed building on Bell Street.

materials. The business provides commercial and industrial installation and services, home renovations and repairs and both heating and plumbing services. Their customers are "mostly from Ingersoll and the near vicinity," Johnston said.

It's the second time the business has relocated since its opening in 1969. It was originally located on Charles Street in Ingersoll before moving to its present location.

"We're not taking on any more

stock or anything like that," she said. "(The move) is just a straight relocation ... We're excited about it. It will be our own building." The business will be closed from Oct. 21 to 23, but "we should be open for business on Oct. 24, which is the Monday," Johnston said. Davies Plumbing and Heating has four employees, including Paul Tschirhart and the three owners.

The Bell street site was purchased in January of this year and construc-

tion began in May. A sign will be posted at the Avonlea Street location directing any customers to the attractive, blue building on Bell Street. Johnston said she doubts the move will have any effect on business.

"Most of our customers have known about this all summer," she said.

Johnston said an open house will be held once the business is settled.

INGERSOLL TIMES

October 12, 1988

DAVIES PLUMBING

FEATURES

Davies Plumbing and Heating under new ownership

One of Ingersoll's oldest established businesses has changed hands.

After 44 years in the plumbing, heating and sheet metal trades, lifelong Ingersoll resident Roy Davies has retired.

In 1946, after receiving his

discharge from the army, he took a six-month introductory plumbing course with the department of veteran affairs. He began an apprenticeship in plumbing in April of 1947 with J. N. Henderson at 24 Charles St. W

Henderson's did contracting work in plumbing, heating, tinsmithing and gas fitting. Previously, Henderson had built his own coal furnaces and done electrical wiring as well.

Davies received his provincial licence on Jan. 23, 1951. He received his sheet metal worker's licence in 1966 and his gas fitter's licence in 1971. During these years many of the present tradesmen now working locally worked with Henderson and

Davies obtaining a valuable education.

During his career, Davies worked at residential, commercial, institutional and industrial installations with a variety of tools, materials and lightweight plastics; from coal-fired boilers and furnaces with gravity heating through to high efficiency gas modcis; from fabricating large vats for the cheese and dairy industry, soldering farm milk cans, doing eavestroughing and roof

flashing through to safety guards on high-speed machinery and installation of exhaust systems.

He has seen many changes in work methods, technology and safety measures. (In 1947 hard hats and safety boots were almost unheard of.) Davies performed his job conscientiously, earning the respect of many long-time customers. He has always been happy to point out the repeat business that he and customers enjoyed.

On May 1, 1969 he purchased the business from Henderson. Henderson died in 1971. In 1972 the Davies family relocated the shop to 89 Avonlea St. as the town had purchased the Charles St. building to widen the Thames-Charles intersection.

The business name was changed to Davies Plumbing and Heating on May 1, 1975. On May 1, 1984 Davies and his daughter, Debbie, and son, Paul, became equal partners. On Oct. 21, 1988 they moved to the present location at 155 Bell St.

Debbie has a total of 18 years of full-time experience in the family business. As well as apprenticing in plumbing from 1973-1977, becoming the province's first licensed female plumber, she has done the buying, estimating, invoicing, bookkeeping and most of the selling.

Davies Plumbing has long been known as a store with a friendly, "old-fashioned" atmosphere where customers can receive expert advice and quality products.

Paul has a total of 14 years of full-time experience in the business. He has achieved three trade licences as well as several certificates of training in ventilation, air system design, air condition and hot water and steam heating.

He has been a highly-respected installer in many of Ingersoll's industries having been called upon regularly for his advice and problem-solving capabilities. He has recently accepted a job offer with the maintenance department at Ingersoll Machine and Tool where he is continuing to apply his skills.

Davies Plumbing and Heating was one of the few remaining "three-trade shops" in the area. The trend today is to specialize in one area only and to concentrate the expertise of the tradespeople employed in that trade.

Davies Plumbing, under the ownership of Ball's Plumbing Centre, will continue to offer quality products and service to the people of Ingersoll, following the long established example set by Roy Davies



Debonaire has had complete renovations done making for a good working environment for (left to right) Willa

Parrish, Linda Turner and Ann Smith. Missing from photo is Jackie Ingram.

Beauty shop undergoes facelift

BY C.J. CLARK

If hair stylists across Canada had such a thing as a hall of fame, 46 King Street East, would certainly

qualify as an entry. As far as beauty shops go, it has been a 62 year-old institution in the town of Ingersoll.

Fred Story owned a beauty shop there for 45 years and then Mel Krushe-

nik operated one for two years. Linda Turner of Ingersoll bought it 15-years-ago, has owned it since then, and will own it for a long time to come. Its name now is Debonaire.

It is now sporting a new look compared to many years ago, and for that matter, six-months-ago. The inside of the parlor was ripped out and done over. The lady's shop has been expanded and improved on. There is all new equipment, there are more styling stations and there's even a boutique.

The "Hack Shack" is now in operation and it's a hair styling salon for men.

Overall renovations began mid-June and are expected to be completed this Thursday. A grand opening is in the works for October 1.

Debonaire presently employs four and is open six days a week and one evening. Along with the physical changes there

may also be a change in hours as well as another person working there.

Linda Turner, Debonaire's owner-manager is considering the possibility of being open two more evenings and hiring a barber for the "Hack Shack." Until then, it will be business as usual, something even the renovations couldn't slow down.

"Women's hair styles have reverted back to when I first started here 15-years-ago and the 1930's," Turner noted. "Waves are how the trend and also stack perms and afros."

She has also seen more men frequent stylists in the past four or five years.

"There is now a trend where men are having their hair styled," she said. "Shorter hair is now in style for men," adding that perms for men are now also vogue.

Working with Linda are Willa Parrish, Ann Smith and Jackie Ingram.



Linda Harrison-Turner works on one of her last clients at Debonaire Hair Styling on King Street East. The salon is closing down on Oct. 20 in order to allow Turner to expand her other operation, Spins and Sparkles Figure Skating Designs. (Mike Switzer photo)

Debonaire closing

BY MIKE SWITZER

After 26 years of rollers and perms, Linda Harrison-Turner is devoting her attention full-time to Spins and Sparkles.

Turner, the 42-year-old owner of Debonaire Hair Styling, is closing her salon in Ingersoll. In its place, she is expanding her other operation, Spins and Sparkles Figure Skating Designs.

"I've been cutting hair for 32 years," Turner said, "but my other business has been expanding much more rapidly than I ever imagined possible. There just aren't enough hours in the day to handle both."

Until now, she has operated the salon on the main floor of her two-storey building at 46 King St. E., with Spins and Sparkles on the floor above. After the salon closes, on Oct. 20, the figure skating operation will encompass both floors.

Turner said she will miss spending time with her clients more than anything else. Some have been coming to her since the salon opened in 1964.

"They're just like family to me," she said. "You can become so close to your customers. In this line of work you tend to confide in one another, and over the years that can develop into a number of close friendships."

"We've always tried to be fair and honest with our customers," she added. "If they didn't need a haircut

we didn't tell them they did, and if a customer ever needed credit it was never really a problem. After 26 years of business I've hardly ever been stung.

"That's the key, I think. If you're good to the clientele they'll be good to you in return."

The business to which she plans to turn her full attention is a wholesale-retail manufacturing company which Turner describes as "a business with a momentum of its own."

Since buying out Hachel Inc., a manufacturer of figure skating outfits, Turner said she has had difficulty managing the growth of her business. Between manufacturing, wholesaling, and distributing her product, she has seen her staff grow to approximately 35 full-time employees in a sales area that spans the country.

Turner's two daughters, 15-year-old Norma Jean and 11-year-old Ronda Lee, are both involved in figure skating. Ronda Lee placed second in the All-Ontario competitive free skating pairs competition, and both girls have skated with an All-Canadian team in Edmonton.

Having spent all her life in Ingersoll, Turner's list of former accomplishments includes time spent on town council, where she described herself as "the only cat amongst all the dogs."

She has worked on the fire committee, police committee, the Children's Aid Board, and has been a member of the Order of the Eastern Star (affiliated with the Masonic Lodge) for the past 25 years. She is also past president of the Ingersoll Business Association, predecessor to the Business Improvement Area.

"I've been involved in the community since I can remember," she said, "and I can tell you plenty of stories, but some of the best ones come from the chairs in this salon."

INGERSOLL TIMES
Oct 17, 1990

New business in town

BY LAURA PLUMTREE

"I'm a casualty of Woodstock's Timberjack and of the teaching profession," Sam Attard explained. He swirled the tea bag around in the hot water for a moment before continuing. "I used to teach drafting in high school, but I've been planning this for a long time."

What Mr. Attard has been planning is his own business in machining, designing and blueprinting, which he has finally established in a shop tucked away, just off Whiting Street.

"I always dreamed about having my own place to work but what kept me back was the children," he said. "I knew it would take a while to get customers and make some money, and I didn't want to jeopardize their luxuries."

Well, the children aren't children anymore, and Mr. Attard has launched himself into his new business, Delta Machine and Design.

Mr. Attard has a long history of experience in his field, which began when he joined the British Navy. "I was born and raised in Malta, on the Mediterranean Sea," he said. "I received all my training in the navy."

He said that during his time with the navy there

was an excellent rapport with Canadians. "I was worried about my family in Malta because they were talking about the A-bomb then. But, I guess there's really no safe place." He said he had heard many good things about Canada and decided to move here.

His first job was in Goderich at a machine company which made aircraft jigs for the CF-100 fighter airplanes. After that, he went through a series of jobs until he ended up with a teaching position in Glencoe.

"What prompted me (to start his business) was when I decided to leave the teaching profession. I was finding out certain things that were darned unpleasant."

The unpleasanties he found occurred when he responded to newspaper advertisements for positions in machinery work. "I'd go into the place for an interview, after they sounded enthusiastic over the phone, and as soon as I saw their face, I knew I wasn't going to get the job."

He said factories have to pay a higher insurance rate when they hire older employees. "They can't legally discriminate so they can't come right out and say it," he said frankly. "But, it was extremely frustrating. I was trying for about two

years to get out of teaching," he said when he finally landed a job with an engineering placement agency.

While on placement at Timberjack, he was hired by the Woodstock company on a full-time basis. When Timberjack laid off employees, Mr. Attard found himself in a position to start his business. "I rented this place in November and bought two pieces of equipment that were in very bad shape. I started to overhaul them. This was while I was still at Timberjack. I put in hours after work and on Sundays."

What is unique about Mr. Attard's business is that he not only designs the machines, but he also builds them. "Most places will do one or the other, but not both," he said. "I'm trying to take up some of the slack, repairing machines for the quarries. I can custom make machines for people. I'm also making some of my own machinery," he said.

Business is slow he admitted. "But I'm sure the economy cannot get much worse than it is now," he said optimistically. "I feel within the next year things are going to get going. I'm sure there's bound to be a turn around with the interest rates."

INGERSOLL TIMES

September 8, 1982

Slaughter house helps to put the roast on the table

There is a long process before a roast is put at the head of a table ready to be eaten. Part of that process is the work at a slaughterhouse or abattoir.

Den Dekker Meats southeast of Ingersoll is such an establishment. Every Thursday is killing day with the firm and it slaughters about 10 cattle and 15 hogs.

The animal is led up a ramp into what is known as a "knocking box", said Henry Den Dekker who with his father Casey, are the two fulltime employees.

Once in the box it is shot. The bottom of the box hydraulically opens and the dead animal drops out.

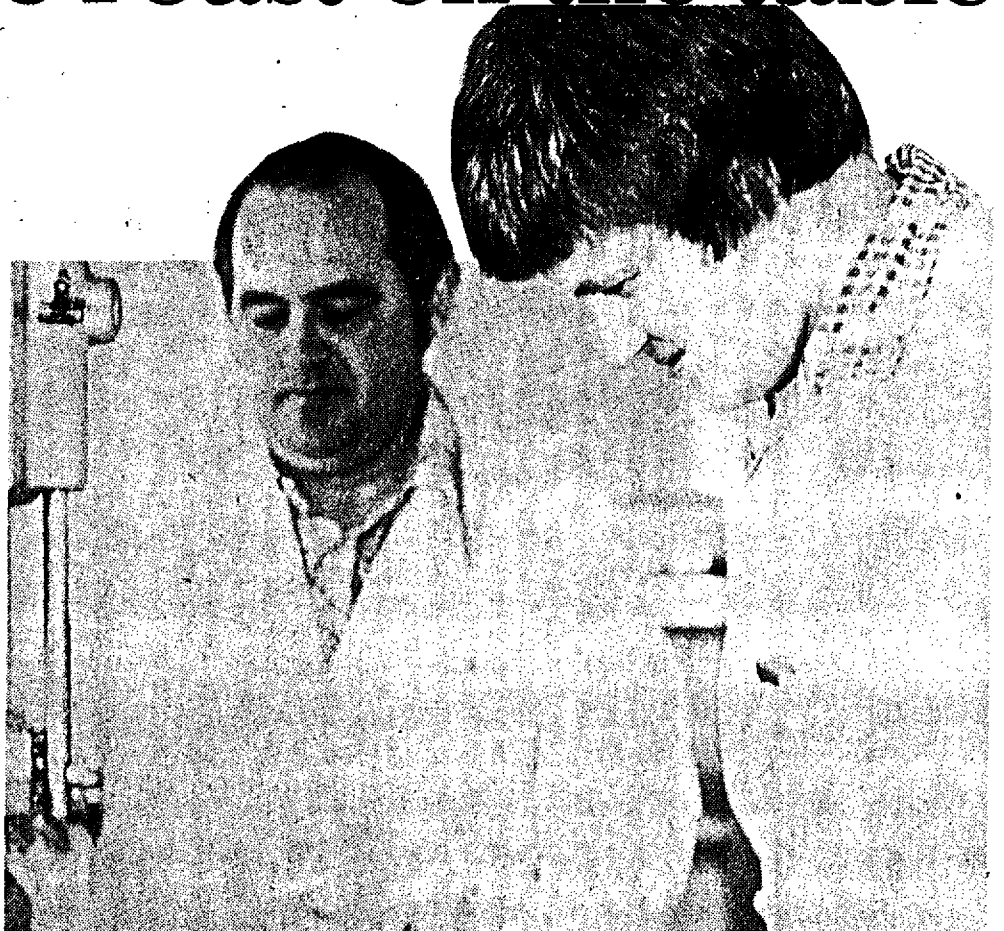
The head is removed and the remainder of the animal is placed on a cradle. The sides are skinned out and the rough fat and heart is removed.

The beast is then hung on a hook which is attached to a rail system. As each process is completed the animal is moved on the rail system eventually ending up at the cutting table.

When hung the sides are skinned out and the intestines and other unwanted innards are removed. It is then cleaned, weighed and split.

It is transported on the rail into what is known as a pre-cooler. It remains there between 12 and 16 hours.

From the pre-cooler it goes into a storage locker. There it is aged 10 days to two weeks.

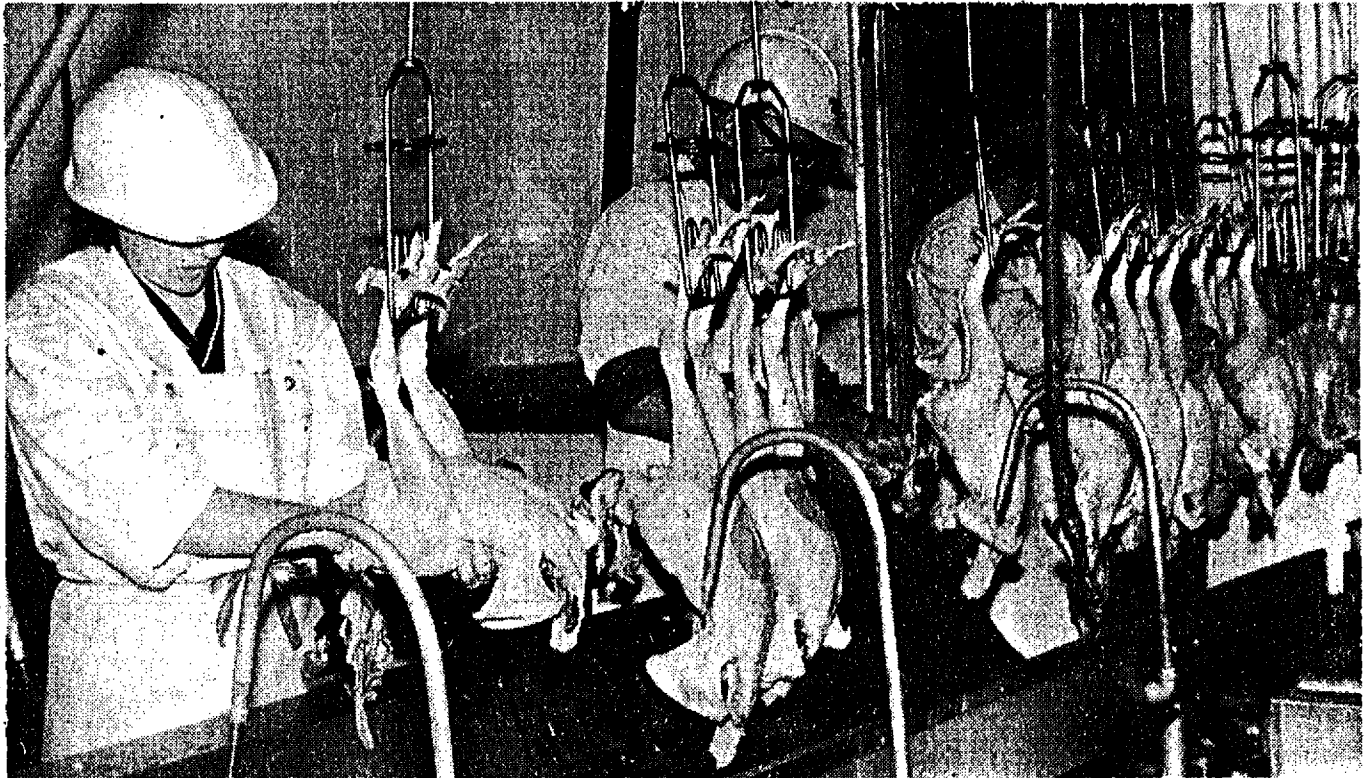


Casey Den Dekker and son Henry are busy men every Thursday since it's killing day at their abattoir, southeast of Ingersoll. Den Dekker Meats has been in business for six years.

Then it is carved up according to the customer's wants. The business deals with mostly custom work and doesn't deal much in retail. They also smoke some of their meat.

The business has been in operation six years and Henry Den Dekker has been there three years. He admits slaughtering the first was not too enjoyable.

"You have to get used to it," he noted.



AS CHICKENS move along the processing line, they are dissected, cleaned of internal

organs, and inspected.

(Staff photos by Gabe Peracchia)

*Sentinel Review
April 20, 1983*

(Page 1 of 2)

Den Dekker's new plant

It' a fowl process.. but somebody has to do it

By GABE PERACCHIA

Sentinel-Review staff writer
INGERSOLL — Feeding on Oxford's taste for chicken, Den Dekker Meats has established the first poultry processing facility in Oxford County, with a recent \$50,000 expansion of its South-West Oxford plant.

Located on RR 5, Ingersoll, the plant processes fowl on Tuesday each week, for local farmers who make up almost all of its customers.

Proprietor Case Den Dekker expects to process from 500 to 1,000 chickens a week at the modernly equipped plant which started operating last month.

At a base price of \$1.25 for a chicken that is simply bagged and frozen, weekly revenue would be \$625 to \$1,250. More elaborate service, such as bisection or custom butchering, is provided at a surcharge.

In the first three weeks of operation, a total of 1,500 fowl were processed, Den Dekker told the Sentinel-Review.

The establishment of the poultry processing wing of the plant has created three new jobs, bringing the number of Den Dekker employees to seven.

OFFERED ADVICE

Poultry processing is expected to account for about 10 per cent of the company's output. The plant will continue to process pork and beef, as it has since it was built five years ago.

Construction of the fowl wing and installation of equipment cost \$50,000.

While no money was provided by government, the Ontario Ministry of Agriculture and Food (OMAF) offered advice for the establishment of the operation.

"I suggested it last November," said OMAF meat inspector Roy Montieth. "There is a lot of demand for this from local farmers."

The other nearest poultry processing facilities are in Paris, St. Thomas, and Wallacetown.

The equipment, which

Montieth said is "all up to date," includes machines that rapidly pluck the feathers of the avian commodities, and move them along a five-person processing line.

Processing begins by suspending chickens on a row of shackles or cones, and stunning them by touching a 600-volt electric knife to their necks.

After the blood is drained,

they are placed for about a minute in a "scalding," which contains hot water to loosen their feathers.

DE-FEATHERER

They are then plucked in about three minutes in the "de-featherer." The feathers are pulled out on contact with rapidly rotating tubes of rubber, attached to a spinning core.

The chickens are then hung

and moved along the processing line, where they are disected, inspected and cleaned. At the end of the line, they are chilled in an ice-water tank for about an hour.

As the process concludes, chickens are burned of their few remaining hairs, stuffed into plastic bags, and chilled again until the customer arrives to take them home.



AT THE START of the poultry processing sequence, Henry Den

Dekker stuns chickens with a 600-volt electric knife.

SENTINEL-REVIEW

April 20, 1983

Dentists comfort nervous patients in homey new office

It is by no accident that people will feel at home in Drs. Elaine Grills and Dace Berg's dentist office. It was designed to ease even the most severe case of dentist-phobia.

The pair who opened their new location at 177 Thames St. S., in September, wanted to provide a relaxed atmosphere for their customers. Soft pink walls, plants, pictures, brickwork and rooms with a view may have the patients thinking they're sitting in their easy chair instead of a dentist chair.

A dose of nitrous oxide (laughing gas) is available for the extremely nervous who can listen to their favorite music on stereo headphones while the dentist works.

Grills said there is a total change in people's attitudes toward the dentist after they have seen her a couple of times.

"People get to know you," Grills said. "We are friends after the first visit or two. You can kid with them."

Grills left the King Street practice

she had with Dr. Bernard Roberts to join forces with Berg. A former classmate, Berg has been practising in Detroit for the past 15 years. Grills reasoned that two heads are better than one in their line of work.

"The advantage to working with someone else is that you have a second opinion," Grills said. "You're learning all the time. With two people you develop a larger repertoire."

Grills and Berg offer the usual in general dentistry plus denture therapy and some orthodontist and endodontics work but their biggest service is teaching patients to relax.

Grills, who has training in dealing with phobias, said she can help those with severe fears with short and simple procedures.

"It was programmed in, it can be programmed out," she said.

The office is open five days a week from 8 a.m. to 6 p.m. Those wishing to make an appointment should contact 485-4141.



Doctors Elaine Grills and Dace Berg sit in their brand new office on Thames Street. The dentists have chosen decor to put even the most nervous patient at ease.

INGERSON TIMES

December 2, 1987

DENTISTS

New restaurateur takes over Diana

Ingersoll has a new restaurateur. Peter Lerikos, 43, bought the Diana Restaurant at 144 Thames Street South, earlier this month, from Lula Cook. Lerikos opened his new restaurant on March 9.

"It's hard to say why I bought the restaurant," Lerikos said. "I guess I thought by buying it I could make a little bit more money for my family."

Lerikos ran a restaurant in Exeter for seven years before he moved to Ingersoll. He is married and has six children.

Lerikos doesn't plan to make any major changes to the Diana. No one lost their job because the restaurant was sold and Lerikos has already hired two new waitresses. Staff at the restaurant now includes himself, his wife, one of his daughters, two waitresses, a part-time cook and a

part-time dishwasher. The four non-family employees are all from Ingersoll.

The new restaurant owner hopes to expand his business a little bit more in the future. He said if he starts drawing more people, he'll have to get a bigger place. He also plans to change the name of the Diana to Diana's Family Restaurant in the near future, and perhaps to Pete's Family Restaurant further on down the line.

"I'm going to have three or four specials every day," Lerikos said. "I'll have everything on the menu and it will be all home-made, including home-made soups and pies."

Lerikos seems to be happy so far with his new move.

"I feel happy already with the people here in town," he said.

INGERSOLL TIMES
March 25, 1987

Delicatessen opens for business

On Deena Napthen's birthday this past April, she and her family were sitting around the kitchen table talking about their favorite kinds of food.

It wasn't long before the conversation turned to delicatessen-style goodies, and the idea of starting a lunch counter in Ingersoll just seemed to happen.

"We all felt really good about it," she recalls. By the end of the day, she was convinced she should give it

a try. On June 1, she opened the doors.

The name she chose - "The Dily-Deli," - initially reduced her daughter Aurora to gales of laughter, but it stuck. A London friend has immortalized "Dily-Deli" in stained glass, which hangs in the front window.

Napthen had a feeling that fresh, quality delicatessen food and pastries might go over in a big way, especially with the downtown lunch

crowd eating on the run. Many people don't want to sit and wait for a meal to be prepared, she said.

The whole venture was planned quickly, "kind of off the cuff," she relates. She is presently using about one-third of her space, and is considering setting up tables and chairs in the future.

But nothing prepared her for the volume of business she has encountered in her first weeks of

operation. With only a hand-printed flyer circulated downtown to announce her opening, the Dily-Deli has managed to sell out its lunch menu every day.

Napthen is elated with the overnight success of the business. "Our customers have just been fantastic," adding she just didn't expect this kind of response.

"One day I had to go back and bake tarts three times," she said. Not that she's complaining. Her menu includes lasagna, quiche, a variety of salads, sandwiches, pastries and cold drinks. Her pastries are quickly getting a reputation in town, particularly muffins and butter tarts.

For variety, she also offers a selection of Egyptian pastries, including walnut cigars, cashew rolls and almond rolls.

Napthen said she seems to rack up her biggest sales towards the end of the week, a phenomenon she puts down to the blahs afflicting most working people at the beginning of the week.

The secret of her success? She says it's her passion for food. Friends with a deli counter in London told her she'd love the business, and so far, they've been right.

"Basically, I make and sell the things I would go out and buy myself," she said.

The Dily-Deli, 175 Thames St. N., (across from the Bank of Commerce), is open from 8:30 a.m. to 6 p.m., Monday through Friday.



Deena Napthen offers hungry office workers take out lunch deli-style at the Dily-Deli.

Ingersoll Times
June 17, 1987

Dily-Deli

new(s) in business



Liz McCully

Welcome dilly of a deli!

Story and photo
by IAN TIMBERLAKE
of The Sentinel-Review

INGERSOLL — The menu is the same but there is a new face behind the counter at the Dily-Deli on Thames Street.

Liz McCully has been cooking the cabbage rolls, lasagna, and chili and preparing the sandwiches and salads since taking over the business this week.

"It's only been three days but it feels like two weeks," she said Wednesday. McCully, 31, has a little help, though.

Her husband, Tom, has taken two weeks vacation from his job near Hamilton to lend a hand at the deli.

As former residents of the Hamilton area, he said they like the friendliness and slower pace of Ingersoll, and spent the past year looking for a business here.

McCully said he and his wife looked a little too hard for the Dily-Deli.

"We'd like to get a hanging sign out front to make it more noticeable."

Still, he thinks business is going well, despite the recent wet weather. "As soon as the rain stops, people walk in."

The Dily-Deli, at 175 Thames St., is open 8:30 a.m. to 6 p.m.

SENTINEL REVIEW

October 23, 1987

Now he's building sandwiches

A former construction worker is now building sandwiches at the Dily-Deli on Thames Street in Ingersoll.

Originally a cook at a local restaurant for five years, Chris Maier spent four years in the construction business before his wife, Kim, and he took over the little sandwich shop from Trish Roy.

Most of the menu is new, Maier said, and includes deli sandwiches with a half pound of meat on them, lasagna, spaghetti, quiche, cabbage rolls, and stuffed potatoes, all at reasonable prices.

Family packs of lasagna, spaghetti and quiche are also available for people to pick up and take home, he said, adding that people must call ahead and order these dishes.

Everything is home-cooked, he pointed out, except three items which are "hot" in the large metropolitan areas: bago dogs, jumbo dogs, and pizzinis. He serves mainly Schneider's meats from Jim's Butcher Shop in town.

Maier makes all the salads: Julienne, Greek and Caesar, and the various desserts, including yogurt,

trifle and "delight in a cup." He also has fresh home-made soup every day.

The Dily-Deli is open Monday to Wednesday, 6 a.m. to 5 p.m., Thursday and Friday, 6 a.m. to 9 p.m., Saturday, 8 a.m. to 5 p.m., and Sunday 11 a.m. to 5 p.m.

Maier does the cooking and meal preparation and his wife handles the paperwork, he said.

The 25-year-old Ingersoll native said he and Kim have been looking for a business of their own for awhile.

"I almost took the old Coffee Spot (north of Charles Street on Thames Street) but Trish called us and we decided to rent this place," Maier said.

The restaurant required major clean-up and he had two walls built and a vent put into the bathrooms, he said. Currently, there is seating for 12 people but he plans to put in four-seater tables so 20 people can be accommodated.

The new operator has a major special every day, something dif-

ferent to the items on the regular menu. He is also thinking of changing the name to "Deli-Busters" at a later date.

Maier and his wife, Kim, also run K

& K Catering which has been busier than he expected it would be, he said. The catering business is named after their children, Kyle, 3 1/2, and Kara, 19 months.

INGERSOLL TIMES
February 28 1990

DIET - DELI

Early birds welcomed at Dino's

BY BRIAN J. SMITH

This is the sixth in a continuing series on Ingersoll businesses where the Times attempts to give special insight into the products and personalities involved in a variety of commercial ventures. All

businesses for this column are selected entirely at random and it is hoped that most will be covered in the weeks ahead.

The next time you happen to be walking down King Street West in Ingersoll, you'll find that a new restaurant has just opened

up. Owned and operated by Dino Efstatheu, Dino's

Restaurant specializes in reasonably-priced full-course dinners and since it is open from 6:00 a.m. to 8:00 p.m. Dino hopes to attract early morning breakfast patrons to his restaurant.

Born in Greece, Mr. Efstatheu came to Canada in 1959 and was educated in Toronto schools. In 1969, he became owner of the Harmony restaurant in Tillsonburg and a year later he and his brothers became joint owners of Tillsonburg's Continental Restaurant and Tavern.

After a few years, Dino came to Ingersoll where he was employed at the Ingersoll Machine and Tool Co., from 1974 to 1977 while continuing his business interests in Tillsonburg. When the Venus Dining House moved to its present location in 1977, Dino was employed there as a cook, until he recently decided to open his own restaurant in Ingersoll.

After purchasing his restaurant in early May, Dino and his wife immediately undertook a full-scale renovation including the installation of an air-conditioning unit, in preparations for their May 31

business opening.

Endeavoring to keep prices down, Dino offers full-course dinners such as pork tenderloin, hamburger steaks, and pork chops for less than \$2.50 each, with further price reductions on meals every Thursday. His bargain breakfast includes an egg, home fried potatoes, ham or bacon and toast and coffee all for \$1.25.

Dino's is also one of the last places in Ingersoll where you can buy a cup of coffee for 25 cents.

Employing three full-time employees as well as his wife, Dino says that business has been "pretty good" since his recent opening and that he enjoys working in Ingersoll.



Waitress Sue Anstee is shown here with owner Dino Efstatheu of Dino's Restaurant. The fully-renovated King Street restaurant opened May 31 and features reasonably-priced full-course meals and a 25 cent cup of coffee.

Dino's Restaurant changes ownership this Saturday

Dino's Restuarant, 15 King Street West, is changing ownership this Saturday.

Peter Giannopoulos is taking over ownership duties from Dino Efstatheu on March 1, 1980. Mr. Giannopoulos has been working part-time at the restaurant as a cook for a month and prior to that, he worked at the Friar's Cellar in London.

"It's something I've been wanting to do for a long time," he said, of the restaurant take over.

Dino said that he will be helping the new owner out and will continue, for a while at least, on a part-time working basis at the restaurant.

The menu and prices will stay the same as will the staff and atmosphere, Mr. Giannopoulos said.

"We'll be adding a few more things such as more specials to the lunches," he

said. "We'll also be adding a few more tables so we don't have to turn people away."

Mr. Efstatheu said that although he has no immediate plans, he eventually wants to start another restaurant, in the dining room style. His wife Maria, who has worked at the restaurant, will be staying home with their two children, Stacy and Greg.

Mr. Giannopoulos mentioned that his wife Pat, will be working at the restaurant also. They plan to move to Ingersoll from London in the near future. They have three children, Sam, Gus and Pauline.

"I'd like to thank everybody for all their support and I hope they will still come to Dino's Restuarant," Dino said. "I'd also like to thank all of my friends."

Records Unlimited has also had a change of ownership this month, with Holly Bourn of John Street, Ingersoll taking over the business from Arnold Kuch of Woodstock.

Mr. Kuch ran the record store for two and a half years and has gone onto "another venture in another town," Mrs. Bourn said.

The record store at 20 King Street East, is a single ownership although the records are bought through Records Unlimited, Mrs. Bourn said.

Mrs. Bourn has lived in Ingersoll for three and a half years.

Ingersoll Times
February 27, 1980

Dino's
Restaurant

Waitress dishes up friendship a la carte

Brenda Lee, may not be as famous as her namesake the singer, but she's just as popular with her customers.

The blonde haired waitress is well known and well liked by the regular customers of Dino's restaurant on King Street.

The diminutive Lee, 26, says she started working as a waitress before she even started high school.

Since then she has worked off and on at Dinos for just over 10 years. In that time she has seen four owners come and go at the restaurant.

She has also worked at the Miss Ingersoll restaurant, Mom's Donuts and the Old Stage Roadhouse.

Formerly a Salford resident, Lee started working with one of her older sisters in a restaurant.

That sister is now a dental assistant, but Lee found she thrived on the work.

Another sister worked with her for awhile at Dinos but eventually moved to Florida.

Her brother is also involved in the hospitality industry, working as a bartender.

Lee's personality makes her a winner in the restaurant business.

She always has a smile for everyone, even on the busiest of days.

"I don't have any trouble getting along with people," Lee said, admitting that she's learned to read people over the years. She chats with those who feel like it and respects the privacy of those who

don't want to be disturbed when they are eating.

And she often knows what customers will order before they even sit down, although she always takes the time to ask, just in case. Coffee customers however, are more predictable. Lee has all her regular customer's orders memorized.

It must be working because restaurant owner Deb Randall said patrons missed Brenda when she took a few days off recently.

One of the worst things that has happened to Lee on the job happened one day during a rush period.

Rushing to the back of the restaurant, she tripped and fell, dropping a full parfait glass of rice pudding in the process.

But customers were more concerned about whether or not she had hurt herself.

In fact, Lee says no one laughed at her, noticing her acute embarrassment.

"I feel that they're friends for me," she says, smiling at the

memory.

And like real friends they remember her birthday and give her gifts at Christmas. Over the years she has received stuffed animals and bottles of wine amongst other things.

She even shares a lottery ticket with one customer every week. Recently they won \$84 and have also had semi-regular winnings.

And then there are the tricky customers who can be a little unpredictable.

One fellow Lee jokingly calls 'The Grouch'. She says she has learned to sweet talk him into good humor.

Working 6 a.m. to about 1 p.m. everyday depending on the flow of breakfast traffic, Lee deals primarily with factory and construction workers first thing in the morning.

They don't miss a chance to share a few wisecracks.

From 8 a.m. to 10 a.m. the white collar crowd start arriving toting briefcases and not-yet-quite-awake-faces.

The tips range on fair to pretty good depending on the customer. The odd person will leave \$2 for a good breakfast, but some are the quarter or 50 cent type.

Lee treats all her customers with the same kind of warm courtesy, no matter what size tip they leave. She just plain likes them.

And they like her.

Says Lee, "I wouldn't change anything about myself. People like

me for the way I am. I don't have to act for anybody."

She also takes her job seriously. "I look after individuals." And when you watch her 120 pound frame bustling by with an armload of burgers and fries you know she means it.

She's probably got all of the qualities required to shine at this job.

Lee describes the ideal waitress as being dependable, with a warm personality and the ability to smile when your feet are aching and you don't feel like it.

A good waitress should also be able to work quickly without sloppiness, to keep one eye trained on the customer to keep track of how their meal is progressing. Lee is always there before you ask with a refill on coffee, or to clear away dirty plates, inquiring about dessert.

Lee's husband Ken is the assistant manager of a local grocery store. He eats lunch regularly at Dinos.

When the pair got married, some of the restaurant's customers even came to the wedding.

They came because they know the 5'3" waitress really cares.

She pauses to relate a story about how that sense of commitment to the job paid off.

A man arrived and placed his order at the restaurant, leaving momentarily to attend to some other business. When he returned, Lee brought him his order, which Continued on B5



Brenda Lee and customer

INGERSOLL TIMES
September 28 1988

DINOS



Employee Marianne Johnson (right) serves up coffee to the original Dino Efstatheu of Dino's Restaurant and his wife, Maria, (standing). With them is employee Brenda Lee. (Staff photo)

The original Dino has returned

The original Dino has returned to Ingersoll and re-opened Dino's Restaurant.

Dino Efstatheu opened the restaurant in 1980 but sold it nine months later and began working with his brother at the Piccadilly Restaurant in Woodstock.

However, he missed the friends he had made while working at Ingersoll Machine (now Ingersoll Fasteners) and while operating his restaurant, so he returned, bought the business Jan. 1, 1990, and after doing some renovations, opened it on Feb. 24.

Efstatheu is glad to be back.

"I don't care if I work 20 hours (a day), I'm happy to be back," he said. "All my friends are here."

Originally from Greece, the restaurant owner has lived in Canada for 32 years and resided in Tillsonburg for the past 24 years. He and his wife, Maria, have two children, Greg, 20, and Stacey, 15. The restaurant is a family affair with everyone helping out.

In 1980 Efstatheu sold the business

to a young couple who operated it for just over a year. Louis and Helen Giannacopoulos then bought it and ran it for six years.

George and Deb Randall then purchased the restaurant and ran it for two years. After Efstatheu bought it back, it was closed for three months for renovations and then re-opened.

While he spent nine years working with his brother in Woodstock, Efstatheu said he missed his friends and was sorry he had sold his businesses.

Now, he is back behind the stove ensuring everything is home-made at his restaurant which is open Monday to Saturday, 6 a.m. to 7:30 p.m. It is open until 8 p.m. on Friday.

The same staff is on hand as when he originally opened a decade ago. Brenda Lee, Marianne Johnson and Tracy O'Connor work full-time and several high school students work part-time.

Efstatheu said he plans to do more renovating later on and get a new front end built and booths installed at the restaurant.

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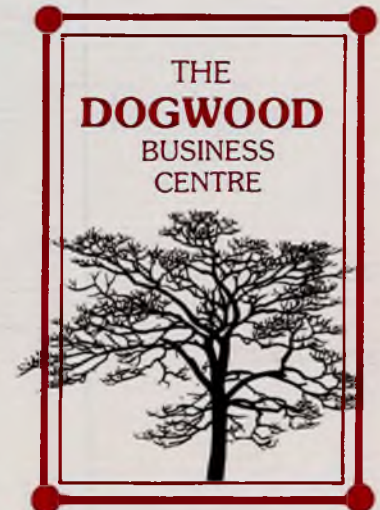
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DOGWOOD BUSINESS CENTRE

Dogwood Business Centre opens

The Dogwood Business Centre, in Ingersoll, is a unique new concept to be offered to the small businesses looking for a place to set up their office without involving a lot of upfront costs.

Peter and Carol Stewart recently completed renovations turning the Dr. Lawson House, circa 1865, located just off of Ingersoll's main street, into 12 furnished offices and suites. Carol admitted the concept of renting the offices is not new to larger areas like London and Toronto, but was confident with the rapid growth in the small town the idea would soon catch on. She added the ambience generated by the Victorian structure is added bonus.

"We've already had some interest shown by potential tenants," said Carol, who is general manager of the business.

What perhaps makes Dogwood Business Centre different from other available office space, besides the furnished rooms, is the full range of secretarial services which are offered. Carol and Peter believe there are numerous small or new businesses not yet ready to hire their own staff would find sharing these common needs economical. Peter pointed out each office has its own telephone line.

Both Peter and Carol said it was their small brokerage company Highwood Sales which first gave them the idea for the business. Peter explained the business was too small for a full time secretary, but needed a place to "hang the hat" and be visible to prospective clients. He added that there are a number of such businesses that are experiencing similar needs.

Peter is also vice president of Canadian Harvest U.S.A., a division of DuPont, which is located in St. Thomas. He started the company several years ago. The Stewart's are from Toronto, but moved to a farm outside of Ingersoll 12 years ago.

Currently there is only one employee besides Carol employed by the company, but she expects as the number of offices fill up more secretarial staff will be hired. She estimates one person for every four businesses.

The couple, to maintain the house's historical air, have furnished the majority of the offices with antique period pieces or excellent quality reproductions. Peter said the only area in which this was not done was in the newer wing of the house.

The business also offers the use of an address and occasional secretarial services for businesses



Carol and Peter Stewart, owners of Dogwood Business Centre, look over their new brochure prior to the firm's open house which is scheduled for April 27. The firm offers small and new businesses furnished offices in a unique surrounding. (Staff photo)

which do not require an office. For customers interested in "pay as you use services" also available are typewriting, wordprocessing, photocopying and fax machine ser-

vices as well as secretarial help and a meeting room.

Dogwood Business Centre will be hosting an open house on April 27, between 4 p.m. and 6 p.m.



Ted Hunt, left, holds the poster which drew Corinne Dixon to Ingersoll to open a business and plan a family. Dixon, next to Hunt is accompanied on the balcony of her new office at the Dogwood Business Centre by Alan Graham, her nephew; Louise Graham, sister-in-law; John Shepley, Royal Bank manager; and Alan Graham, partner in Coral Concepts.

New business roots in town

By GAIL ATKINSON

Riding the subway in Toronto brought Corinne Dixon and Alan Graham to live and work in Ingersoll.

"I just hate the subway, and the day I saw the ad for Ingersoll, it really hit me," Dixon said on Monday, at the grand opening of Coral Concepts, a desk-top publishing business she and Alan Graham, her husband, established at the Dogwood Business Centre.

"Ted Hunt sent us a kit all about the area, and on Mother's Day we drove down to take a look," she said. "I was very positive. I fell in love with the town right away."

Recognizing growth potential for the business, and a better quality of life for raising a family, Dixon said Ingersoll was the perfect location.

"I was looking for a small town, big enough to do something like this, and when I saw the development, new sub-divisions, and prosperity, I knew it was right."

"There is nobody in Ingersoll in this field that we know of," Graham said. "In London there are a few, and there is one in Thamesford. It's a really fast growing industry, with unlimited potential - changing all the time."

Desk-top publishing involves "anything you could see that was printed, but we do it faster and cheaper on a Macintosh computer."

An on-going video during the open house showed the incredible capabilities of desk-top systems: from flyers, manuals, newsletters, business cards, letterhead, theatre programs, menus, advertising, to

entire magazines, all created and composed on computer.

"They'll add a new dimension for business in Ingersoll," Ted Hunt, economic development officer, said after cutting the ribbon from the Coral Concept Macintosh. "I'm pleased they're here. And we're very pleased with the results of the ad campaign. We've had over 230 enquiries to date. Corinne and Al are the first we know of who came to live here as well as bringing a business with them."

John Shepley, Royal Bank manager, said, "I'm close to ecstatic to see a business such as this get started due to the town's efforts to attract people here. I'd be happy for any small business."

"They're perfect people for our office," Carol Stewart, general manager at Dogwood Business Centre, said. "They're a new and innovative business, the first in the area to offer this service."

"Once everything is calmed down after the opening, I'll just go out and start calling and visiting businesses, and rely on word of mouth," Dixon said.

Both she and her husband have extensive backgrounds in book editing, design, and marketing. With a provincial New Ventures capital loan, and a desire to succeed as entrepreneurs, they are pleased to have found Ingersoll, and appreciative of all the help from area people, they said.

INGERSOLL TIMES

August 23, 1989

ingersoll

WHAT'S NEW(S) IN BUSINESS

New corporate faces, shifts

By PAULINE KERR
of The Sentinel-Review

INGERSOLL — The recent additions to the town's thriving business community reflect several areas of interest.

* The Dogwood Business Centre at King and Duke streets, officially opened April 27, provides a base of operations for a wide range of enterprises. It's an interesting alternative for small businesspeople, entrepreneurs, young professionals and others who need an office and occasional secretarial services but who aren't prepared to invest in their own office equipment and staff.

-Donna's Restaurant on Thames Street north of Charles is a homey new dining spot for shoppers and downtown workers, a convenient place to stop for breakfast or after work. And it's ideal for the after-church lunch crowd. The decor is light and bright, the food tasty and traditional.

Says owner Donna Miller: "The only complaint we've had so far is the amount of food we put on the plates. They (customers) say it's too much, they're too full to eat dessert."

Donna's features lunch specials and the daily special along with the full menu. Already popular is the peameal bacon - no regular bacon is served. Business is described by the owner as "fantastic" since the April 10th opening.

Miller has worked in area restaurants up to the management level since she was 12 years old. Her goal is to have a Country and Western bar someday - "a nice place, where you can go for a quiet drink." But until then, there's Donna's, a welcome new place to dine.

Shades of London, the third dealership for the London based firm, is located in the Zehr's Plaza and offers window coverings of every kind, from verticals to awnings.

Verticals and venetian blinds are very popular right now in Ingersoll, says dealership owner Dave Baty. Striped blinds account for 80 per cent of sales in blinds: "People discover an extra color doesn't double the price."

Laverne McBurney expects to turn an 18-year background in agricultural research and sales with a Mississauga firm into success for



PURINA HAS a line of chow, for every sort of dog, from the overfed pet to the hunting dog, says *Ingersoll Feed Store* owner Laverne McBurney. The Purina dealership is one of several new businesses in Ingersoll.



Kathleen Boyd

Ingersoll's new Purina dealership, Ingersoll Feed Store, adjacent to Oasis Flea Market near the rail tracks, opened March 6. The official grand opening is scheduled for June

9 and 10.

McBurney carries a full line of Purina products for the pet owner, the hobby farmer and the full-time farmer.

Livestock feed is kept in stock, as well as pet food to fill most needs. For older, overweight dogs there's "Low Calorie Dog Chow"; for active working dogs there's "High Energy". Kennel owners have "Pro Plan", "Mainstay" and "Field n' Farm" are chow supplements for country dogs. A similar range of products is available for cats.

In addition, McBurney intends to specialize in water softener salt, with home delivery evenings and weekends.

Hours are 8 a.m. to 5:30 Mon. to Fri., 8 a.m. to 5 p.m. Sat.

Patina's, while not new to Ingersoll, has a new location in the downtown core. In larger quarters on Thames Street South, the store now carries a wide range of gift items from all over the world.

Co-owner Kathleen Boyd says, "We have so many new lines - butterfly gardens and bubble glass from Nova Scotia, 'Gentlefolk' figurines of dragons and wizzards from British Columbia, and African wood carvings." But Patina's also showcases the work of local artists and artisans. It's the right place to go for a gift that's unusual, top quality and reasonably-priced.

ingersoll

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SENTINEL REVIEW

April 29, 1989

Donut Gallery provides sugar and spice

By SUSAN DeRYK

Sugar and spice and everything nice, that's what Ingersoll Donut Gallery treats are made of.

Locally owned and operated, the donut eaterie and gas bar operation opened in September 1989. And, manager Debbie McLeod says business is great.

"We try to make the best quality product, and we have had many compliments on our donuts."

Three businesses are operated in conjunction -- the Congo Gas Bars, Stepsaver convenience store and the Donut Gallery.

McLeod says it adds to the business to have the gas bar right out front. She says people fill up and run in for a coffee.

All the muffins, brownies, turnovers, sandwiches, soups and breakies -- breakfast sandwiches -- are made at the shop. Donuts are made at a central hub in London and shipped fresh to the 15 outlets each morning. According to the manager if any of the many kinds of doughnuts become scarce during the day, supplies will be refilled.

Although the donuts are not made on location in Ingersoll, they are decorated at the shop.

McLeod says there are many advantages to not having the donuts made at the shop, and especially "I don't have to worry about the bakers mess."

Competing with the big name donut shops doesn't scare the manager.

"I don't think a name should matter, as long as you have the service and what the public really wants." She added that a quality product brings in the business and keeps them coming back.

Currently the shop is open Monday to Friday 6 a.m. to 11 p.m. and

Saturday and Sunday from 7 a.m. to 11 p.m. While the question of staying open 24- hours has popped up in the past, the shop has so far not remained open all night.

Something, McLeod would like to see in the future is a donut with artificial sweetener and a low fat content.

"Many older people have to watch both their sugar and fat intake. Many have asked how much fat is in some of the donuts."

Two of the most popular donuts among customers are Boston Cream and Apple Fritters.

As the shop's clientele grows, the business is split between the donuts and the lunch crowd.

"The lunch crowd varies from day to day." She added: "Soup is a good seller right now, but that's basically because of the time of year."

Customers can get a break on the price of donuts if they shop late in the day. The manager says they offer the donuts at \$1.99 a dozen near the end of the day to liquidate any surplus.

With a great location on a busy stretch of highway, the manager expects the business to grow in the future.



Debbie McLeod displays some of the treats available at Donut Gallery. (Staff photo)

INGERSOLL TIMES

May 2, 1990

Depressed economy aids new business



John 'J. J.' Nixon, the newest addition to the family-owned business Dorjon, stands beside a machine the company uses to package some of its products. Dorjon manufactures

a line of beauty products, and owner John Nixon (senior) says the gloominess created by the economic recession had given a boost to his business.

BY TOM BLACKWELL

For one of Ingersoll's newest industries, the present economic recession is, if anything good news.

The industry is Dorjon, a family-run business that manufactures a line of beauty products in its small Victoria Street plant.

Dorjon owner John Nixon says he's hoping to ride the crest of a growing beauty products industry, helped, believe

it or not, by the gloomy financial climate.

"The esthetics business is growing every day," Nixon said. "In the future it's going to be a very lucrative business."

"When the economy is depressed the beauty business is always stable. It's the psychological effect. When a woman is depressed she goes to the hairdresser, or goes and buys a dress."

Mr. Nixon now employs five people, including two of his sons, and he has plans to expand the plant building, and hire two

or three more to the staff next year.

While things appear to be on an upswing for Dorjon now, it was a gamble Mr. Nixon took five years ago that has resulted in much of the present success.

It was 1978 when the former gold jewelry importer decided to start making hair removal wax. He had read about the wax, then by trial and error developed his own formula.

The wax is sold by independent distribu-

tors to professional hairdressers, and Dorjon is putting a retail product on the market in the new year.

When he first started selling it, Mr. Nixon had no guarantee it would take off.

"You gamble and see what happens, and hopefully it pays off. You need persistence. When you jump in and out of something you don't get anywhere. It's been a struggle, but it's starting to turn around."

In fact, Dorjon is now Canada's second largest manufacturer of hair removal wax, and exports the product to the United States, England, the Caribbean, Japan and Korea.

It hasn't been easy, but for Nixon, that's part of the attraction of the beauty business.

It's challenging. It's very competitive and you deal with all sorts of business people with different outlooks on life.

Some distributors are very intelligent human beings, and there are others who have no concept of business ethics. Some are businesspeople, and some are cut-throats."

There is of course, one drawback to the hair removal product. Demand for it tends to drop off somewhat in the fall, when legs, torsos and arms get covered up.

"It's a very seasonal business," admitted Mr. Nixon. "Who wants to use hair removal in the winter?"

Dorjon also makes instruments for piercing ears, and the studs worn just after the piercing is done.

And the company produces shampoos, lotions, and the plastic "blister packs" which many goods are packaged in these days.

Mr. Nixon moved his business from Brampton to Ingersoll this June. The reason for the transfer was quite simple.

"I have six children, and five of them live in either Ingersoll or London. And I have 12 grandchildren who live in Ingersoll and London."

Mr. Nixon is off to an esthetics industry trade show in New York this March, where he'll set up an information booth and demonstrate his products.

Ingersoll Times
December 14, 1983

Dorjon

Town's core

INGERSOLL — One empty store on the main street here is going to be filled. But that too has created (at least temporarily) a vacancy.

Dorothee's Shoppe/Allen's Men's Wear is moving into the former A and N Store.

The deal is set, and they have the keys, says Ingersoll realtor Dave Daniels.

Dorothee's and Allen's formerly at 148 Thames St. is moving down the street to 130 Thames St. S., a building that was the Loblaws store for many years before A and N occupied it.

Dorothee (Langford) and Allen (Sufin) will have more useable space for their respective businesses at the new location, said Daniels.

There has been quite a bit of interest from entrepreneurs for the store Langford and Sufin are vacating, he adds. It's also a good location and with the positive outlook for the town, there is the potential for several times of businesses here.

DOROTHEE'S
SHOPPE

SENTINEL REVIEW

September 17, 1986

Dykstra takes pride in his work



Bill Dykstra

Bill Dykstra started his Ingersoll shoe repair operation with less than a penny in his pocket and, about six years later, the soon-to-be 65-year-old has a thriving business on King Street east.

While many people feel much of Dykstra's work involves only the installation of new heels and soles, the job entails the construction of orthopedic shoes, repairs to leather clothing and tack for the local Menonite population.

"I started when I was a boy of 12 in Holland," recalls Dykstra who then worked illegally after school.

When he came to Canada, Dykstra went into the painting and maintenance business for many years before returning to shoe repair.

"I could never leave the thought of shoes alone," he says.

It was at the suggestion of his five-year-old granddaughter in London that he got back into the business. Ingersoll was chosen as his new home.

Dykstra, who resides with his wife Alice beside

their business, insists on constructing orthopedic shoes the old-fashioned way — with leather, rather than mass-produced plastic inserts — to keep his customers walking and dancing.

Although he often does work for people off the street, doctors also send people there for tailored corrective footwear.

In addition to leather inserts, other shoe corrections are made.

A customer's feet are cast, then Dykstra labors away, building arch supports for the shoes so the particular person can walk straight again.

"I have people in the shop who haven't walked for years," says Dykstra.

He recalled one woman who had five inches removed from her hip. She had not walked for years until Dykstra constructed orthopedic shoes for her.

When a person visits Dykstra for corrective footwear, he does not look at the feet first but rather the way in which one stands. He concentrates on nothing else but the stance.

"If you can see the problem, then you can fix the problem," he says.

Dykstra dislikes the fact that many people purchase corrective inserts from stores in a bid to alleviate their problems.

"It's murder for people's feet because they don't belong to people's feet," he says.

Although he says he does not like to brag, Dykstra is by no means shy when it comes to describing the quality of his work.

"I'm the only one with real, old-fashioned trade knowledge," he says.

Dykstra's tradesmanship shows in his crowded shop where he uses a few machines and plenty of simple tools.

Soles for worn shoes are fastened with glue then stitched for lasting purposes. Cosmetically, one cannot tell if the sole has been replaced because of the smooth tapered fit.

Dykstra is the only shoe repair man in town and some residents worry of the inconvenience that will occur when he closes shop.

But Dykstra does not plan to close his shop doors yet.

His motto is along the lines of great knowledge and service equal happy customers and success.

"Is good shoe repair a dying trade?" he asks. "Not here in Ingersoll."

SENTINEL REVIEW -

INGERSOLL THIS WEEK

February 6, 1990

New \$2-million auto parts plant will create 40 jobs in Ingersoll

By PHYLLIS COULTER
of The Sentinel-Review

INGERSOLL — Development Officer Ted Hunt has done it again. Another new industry is coming to town and this one is expected to employ 40 people when fully operational next year.

Dymet of Canada Ltd. will start construction of a 14,000 sq. foot plant as

soon as building plans are completed and approved — probably before spring. Mayor Doug Harris told council Wednesday night.

The \$2 million expansion will produce automotive parts from powdered metals. Iron parts now being produced in Dymet's Michigan Plant and exported to Canadian auto plants will be shifted to the new Ingersoll plant, Harris said.

Hunt has been working with Dymet for more than two years. He made initial contact in July 1984 after reading a

Globe and Mail story about Dymet looking for an Ontario site.

Hunt told the company about Ingersoll's industrial sites. On Aug. 9, 1985 Dymet optioned the land here. The company renewed the option this year and Carl W. Hilton, president of the firm, has now confirmed Ingersoll will be site of the new plant.

The new industry is not a direct result of CAMI, the General Motors-Suzuki venture, Hunt said. Negotiations with Dymet started long before GM-Suzuki was considering an Ingersoll site. Still, they are pleased CAMI is here, Hunt

said of Dymet.

INDUSTRIAL PARK

Dymet will still have to compete with other companies for CAMI's business, said Hunt.

The new plant will be built on three acres of land in the Ingersoll Industrial Park at the corner of Underwood Road and Ingersoll Street, he said.

The subsidiary of Dymet Corporation a Michigan company, paid \$36,960 for the three-acre site — the going price for Ingersoll's industrial land. "The selling price was market price," Harris emphasized. "There was no special deal."

The plant will not only produce customary powdered metal auto parts in high volume, but will also produce the company's newly developed DEN-ZITECK P-M material.

Hilton explained the high density product opens up new applications for powdered metal parts in automotive use where high strength is needed.

Dymet researched operating costs and business climates in Michigan and several other states before deciding to make this \$2 million expansion in Ontario.

The cooperation and help we received from Ted Hunt, Ingersoll Development Officer, and Bob Nelson of the Ministry of Industry and Trade was instrumental in our decision," said Hilton in a press release.



Hunt

Council passed the bylaw to authorize and confirmed the sale of land to Dymet last night at the regular council meeting.

"I hope this will be the first of many new small industries," Harris said.

He went on to say he and council are not only happy about CAMI coming to town but find it equally important that small industries like this are choosing Ingersoll.

SENTINEL REVIEW
November 13, 1986

Dymet of Canada Ltd.

Another feather in Hunt's cap

Auto parts plant for Ingersoll

By JOHN MENTEK

If Santa's not careful, he may soon be out of a job.

Ingersoll's Town Development Officer Ted Hunt has reached into his bag of goodies and pulled out another prize. This time, Ingersoll is getting an auto parts manufacturer.

The news came at last Wednesday's council meeting when Hunt produced a press release and announced officially that Dymet of Canada Ltd. will build a \$2-million

automotive parts plant here. Construction could begin early in the new year, he added.

Three acres of optioned town land in the Ingersoll Industrial Park were approved by council for sale to Dymet after the announcement was made. The 14,000 square foot plant will employ about 40 people, Hunt told council.

Dymet Corporation is a Michigan-based company specializing in the production of body, chassis and engine parts for the automotive in-

dustry. The Ingersoll plant is expected to be operational by the end of next year, and will manufacture powdered metal auto parts and "high strength" powdered metal parts from a newly developed formula.

Dymet Corporation president Carl Hilton said in a news release that the decision to expand in Ontario was made after the company examined operating costs and the business climate in several other states, including Michigan.

The release also said that the manufacture of iron parts now being produced in Dymet's 65-man Michigan plant and exported to Canadian auto-plants will be shifted to the new Ingersoll plant.

Hunt explained to council that his initial contact with Dymet came from an article he read in the *Globe and Mail* in July, 1984. The article stated that the Muskegan, Michigan company was considering expansion in Canada after receiving FIRA approval, which at the time was required. So Hunt wrote to them offer-

ing Ingersoll as a possible site.

They kept in touch, Hunt said, and Dymet took an option to purchase land in April, 1985, renewing it in January of this year. Papers were drawn up at the end of October to sell the three-acre parcel of serviced industrial land for \$36,960.

The price of the land sold to Dymet "was the market price we had," Mayor Doug Harris said. "There's no special deals here or anything like that."

The site of the plant at Ingersoll Street and Underwood Road prac-

tically places the Dymet plant on CAMI Automotive's doorstep, and the new plant will be in an excellent position to develop business opportunities with the giant GM-Suzuki assembly complex just down the road.

Harris said he and the council were "super happy" to get the CAMI project, but are just as glad to be getting smaller plants like Dymet into Ingersoll.

"I hope this will be the first of many new small industries coming into our area," he said.

INGERSOLL TIMES
November 19, 1986

Dymet of Canada Ltd.

R. Y. ELLIS & CO.



PAINTS, OILS, GLASS & C & C.

THAMES ST. INGERSOLL.



LIKE SANTA'S elves, Cathie Dufton and Paula Spratt work furiously to prepare for Christmas, their busiest season. The two,

neighbours in Golden Gardens subdivision in Ingersoll, operate Emily's Sampler, a business which promotes their quality handmade items.

Still got the friendship and new business to boot

Story and photo by MARILYN SMULDERS
of The Sentinel-Review

INGERSOLL — When Paula Spratt and Cathie Dufton, the faces behind *Emily's Sampler*, decided to go into business together, they were warned by legal and financial advisors that their friendship wouldn't survive.

A year later, they've found that not only did their friendship remain intact but their wallets are all the more healthier.

"Cathie and I are both stubborn types," remarked Spratt. "We were determined to make this work."

Their decision had research behind it. The pair talked to other women in business, developed a marketing strategy, looked for where they would get supplies and enlisted the support of their families. And, they found that once they got going, the public was impressed with their quality products.

"It was like we had to prove something to people who were skeptical about us making it," said Dufton. "We had the confidence to set up what we wanted. We insisted on it."

Their trademark is beautifully handcrafted articles, more than 100 different lines in total. Their country-oriented giftware includes wreathes, coasters, tablecloths, placemats, corn husk dolls, clothing, toys, Christmas ornaments, door stops, home decor - you name it.

Both find time for the business after returning home from their jobs. Dufton's career is a full-time as a court clerk while Spratt works in the

crown attorney's office.

"I've got a lot of ideas scrawled on the back of court dockets," quipped Dufton.

But Emily's Sampler is a diversion from their 9-to-5 lives.

"It's strange really. I don't mind working until one or two in the morning at my sewing machine. It's not like work," responded Dufton.

"It's like show-and-tell. Look what I made," enthused Spratt.

The pair, who derived the name for their business from the simple love for the old-fashioned sound of 'Emily,' contemplated opening a store to showcase their goods. Instead, they went the route of home parties.

The fall season leading up to Christmas is almost already booked. The response has been so overwhelming that they're contemplated hiring someone to help out.

But they don't take the hard-sell approach to their parties. After explaining some of the items to guests, they duck into the kitchen to leave people to examine the articles themselves.

The parties allow Dufton and Spratt to pass on their products at lower prices than if they had the overhead of a boutique. Moreover, they allow the women to meet their customers in a social, relaxed atmosphere.

Emily's Sampler "was sort of meant as hobby but then it sort of took over and became a being of its own," said Dufton. As well as at parties, Emily's Sampler products are available at Elm Hurst Carriage House.

SENTINEL
REVIEW

September 8, 1988

Essex Wire to close in December

ESSEX WIRE

The 150 employees of the Ingersoll division of Essex International of Canada Ltd., located on Chislow Drive, will be without work after December 19, because the plant will completely shut down on that date.

"There is only one reason why", state plant manager, Bill White. "It is due to the lack of customer requirements for our product. Car sales govern our production here and due to the reduction of car sales, namely the Ford Pinto, we're forced into the position of shutting down."

Essex International, sometimes referred to as Essex Wire, established in Ingersoll in 1965. In its peak production days, Mr. White said the plant employed as many as 600, but that number continued to drop during the past two years when fuel shortages and the slump in the huge U.S. auto market did not end. Mr. White said that the plant has a capacity of 1200 employees. A total of \$60,000 a week was paid out to employees through the company payroll. The company

produces electrical wire harness for use in automobiles.

"Throughout the company (referring to plants in both Canada and the U.S.) car sales have reduced production considerably in every plant. It's just that Ingersoll was hit the hardest. Other plants manufactured parts for different makes of automobiles."

He said that efforts were being made to help the employees to find new jobs. "Everyone is out of a job including myself." We have contacted Manpower and the ministry of Labour. Our management is making every endeavor to find new employment for the employees, including contacting other plants in the area." He said that some 65 employees were scheduled to receive their ten-year pins this year. Just last week about 15 employees received the award for a decade of service.

"All members of management were offered jobs at plants in the States, but everyone has decided to remain in Canada. Personally,

I have received a couple of job offers in Toronto but I have no definite plans at the moment."

There are 26 Essex International plants throughout the U.S. and Canada. There are three other plants in Ontario, two in St. Thomas and another in Dunnville.

"We have a good grade of people here. I'd like to emphasize that the reason that this plant is

shutting down is due to lack of customer requirements. It had nothing to do with the producing efficiency of this plant."

Mr. White noted that the plant is fourth among the 26 plants in terms of production efficiency. We have a fine group of people here, higher than the calibre that you would find in the big city."

Mr. White said that it was the U.S. auto industry which created the economic atmosphere for a plant shutdown. "There has been a tremendous drop in the sales of U.S. Pintos and other car makes. Canada, itself, has managed to maintain its normal sales volume over the last two years."

Asked to comment on the possibility of the plant re-opening in the future, Mr. White said, "It all depends on the auto industry. There had been a 75 per cent reduction in our production requirements. Our company operates its production projections a year in advance. Management's feeling at the moment is that this is a complete shutdown, but I do not know for what length of time. Looking at production potential for mid-January, 1977, we might know by mid-January of next year how long the plant will remain closed. I don't want to get people's hopes up, however. I wouldn't want to disappoint them by estimating when the plant might re-open."

"As I said before, we have a real fine group of people here. I would highly recommend our employees to anyone. I would hope that anyone in the community would feel free to contact us if they are looking for extra help."

Essex Wire closes door

By ARMITA JANES
Sentinel-Review Staff Writer
The silence at Essex International of Canada Ltd. Friday was almost tomblike.

Genial plant superintendent Bill White was in his office cleaning his desk of papers.

In the general office, a lone typist worked, amid a sea of empty desks.

In the plant, janitors were sweeping floors, where machines used to stand.

Outdoors, a security guard stood sentry.

A lone painter freshened up the trim around one of the front windows.

A delivery van pulled up. The driver had come to pick up a parcel, he said. There was no receptionist to greet him so he walked through a swinging door, down the aisle between the empty row of desks.

A man walking to the solitary typist got him the parcel. He left with it.

Then the hollow silence again. It seemed more profound after the brief spurt of activity.

It's sad, Bill White agreed. He has enjoyed his 2½-years in Ingersoll, he said.

When he leaves at the end of August, after returning from his vacation, he will take up a new position as sales manager for Essex International, he will travel from coast to coast.

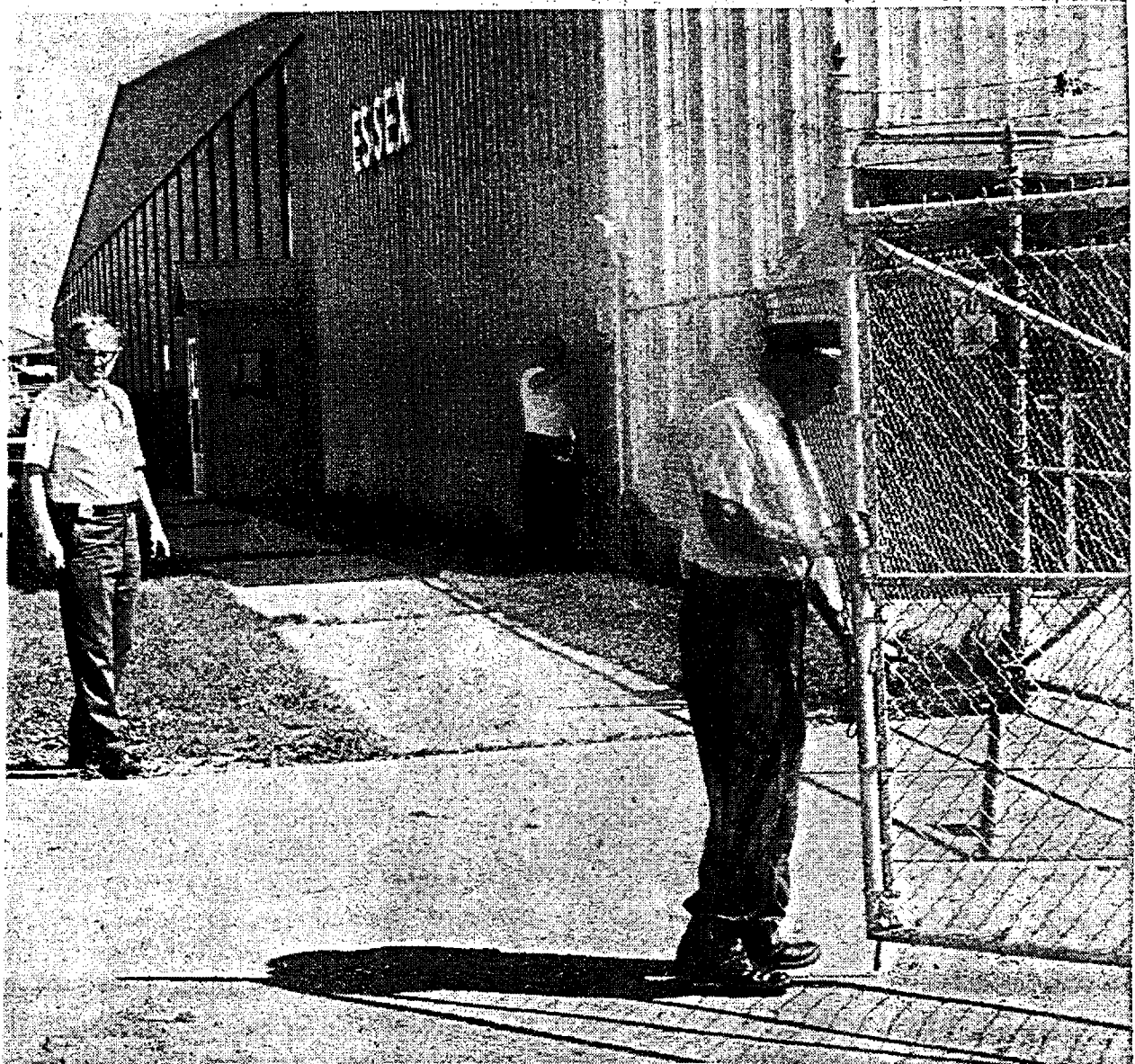
In the meantime, he is supervising the general cleanup — getting the plant prettied up, for showing to prospective buyers.

His company, he said, will favor a purchaser who will employ large number of workers.

"The office management staff here was extremely pleased with the work force in Ingersoll, and would certainly recommend to any company interested in hiring a large number of people that they should come to Ingersoll," he said.

Essex was a very efficiently-run plant, he said, and it was only due to the people in the plant, who were ideal to work with. Their number was 650 at times of peak production.

The exodus of Essex Wire — touch and go for so many months — now is a reality. This time it is for real — goodbye and farewell.



Essex International of Canada Ltd. is being prettied up for viewing by prospective purchasers. Employee Eric Marnot (left) gives instructions to Clarence Winegardner who paints window trim while security guard Clayton Wolfe closes gate in symbolic gesture. (Staff photo)

Sentinel-Review

July 24 '76

ESSEX
WIRE

SENTINEL REVIEW
JULY 24, 1976

Borland retires after 40 years

Over 40 years in the service station business Bruce Borland has pumped his fair share of gasoline.

Early this week Borland, 67, took down the sign from his Thames Street Esso garage and permanently locked the doors to the place where he has worked since a teenager.

Borland's father, John, established a two bay garage in 1932 when he first leased the business from Esso. A black and white photo hanging in the present bay shows Borland's father standing outside his establishment in 1939, neatly attired in a pressed coverall and cap.

In the foreground are three upright pumps with a sign reading 16 cents on the top. With provincial tax that came to about 19 cents a gallon according to Borland.

At that time Borland worked at the station after school pumping gasoline for his father. Then the sta-

tion was called Domestic, advertised for its three star gasoline.

Most of the profits came from gas sales and truck tire work then. Borland did not do mechanical repairs until he became a licensed mechanic until after the Second World War.

Borland took over the station when his father died in 1947. He said it was a natural progression for him since he was the only child.

"It was like taking over the family farm," he said.

Borland remembers that competition was "pretty stiff" back then when Ingersoll had 15 service sta-

tions, including two other Esso stations on Thames Street alone.

When Borland's original Esso was torn down in 1965, he remembers "just picking up the till and moving it" to a station up the street. That proved to be a particularly good year when Esso launched their "tigertail" promotion.

Anyone who purchased \$3 worth of gasoline received an orange and black striped tigertail. It became the rage for young men to hang the tails on their aerials and gas tank inlets.

The following year, Borland and his staff moved back to the newly constructed three-bay building which still stands on its 21 Thames St. S. location today. Esso is considering different alternatives for the building which still houses tightly packed stock collected over years of business.

Borland said he will work on organizing his stock and continue to maintain the gas bar until Esso finalizes its plans for the use of the building.

Although he has no immediate personal plans, he said he and his wife, Marie, would like to see some of Canada, sometime.

When asked about retirement, Borland pondered over his reply for a moment.

"You know it's going to happen but you don't get too excited about it. It still hasn't sunk in yet."

INGERSOLL TIMES

January 20, 1988

TRIANGLE
MAY 3, 1902



Evans Plano Co.
Tribune - May 3 '02

Two piano factories once located in Ingersoll

There was a time when pianos were as common in households as radios are today. There was also a time when Ingersoll had two of its own piano factories.

There was the Evans Brothers Piano Company located where the Fleisher and Jewett car dealership is now and there was the lesser known Sumner and Brehner located where the former plant four of the Morrow Machine and Screw Company was located, just west of Thames Street on Victoria Street.

The Douglas family of

Woodstock, purchased a Sumner and Brehner piano made in town, about 15 years ago at an auction. Since that time it has been repaired and is now good as new.

"It looked fairly small in the auction barn," Barbara Douglas recently explained, "and I just about died when we got it home."

It is a massive solid oak piano, which with the turn of a switch can create a mandolin sound and with the turn of another switch turns into a player piano.

The Douglas family couldn't use the player



Barbara Douglas and her family of Woodstock own a Sumner and Brehner piano which was made in Ingersoll. There were two piano factories in town at the same time and the other was Evans Brothers Piano Company.

piano since they couldn't find anybody that knew how to repair it. When they did, they put to use about 18 rolls that came with the instrument at the auction.

By pumping on foot pedals they can play waltz music, marches and ballads and even modern music may be purchased today.

Ted Bowman of Ingersoll remembers the Sumner and Brehner piano factory being a "smaller outfit" than the Evans Brothers.

Mr. Bowman remembered the company that "rivalled Evans Brothers", closed down about 60 years ago. It reopened for a short while before finally closing its doors for good.

Sid, Hubert and Ernie Sumner were the names Mr. Bowman remembered being connected with the business, a business he suggested that just got going after the piano business had peaked and was on its way down.

Mr. Bowman felt the demise of both Sumner and Brehner and Evans Brothers suffered from the advent of radio. He worked at Evans Brothers and recalled there, instead of making pianos, graduated to making radio cabinets.

According to "Ingersoll, Our Heritage", written by the late Harry Whitwell, the Evans Brothers first started business in 1887 and during its peak employed about 50 men who made about 400 pianos a year.

When Mr. Bowman worked there he said about 25 were employed there and about two pianos a week were constructed.

Mr. Whitwell's book said Evans' pianos were renowned coast to coast and Mr. Bowman elaborated by saying, "I know they were shipped off to South America and South Africa."

They were finely crafted pieces, Mr. Bowman recalled, where after the outside case was constructed, it would be sent to the third floor to be finished. There he said it would be stained, varnished and handrubbed before being left to cure for six months.

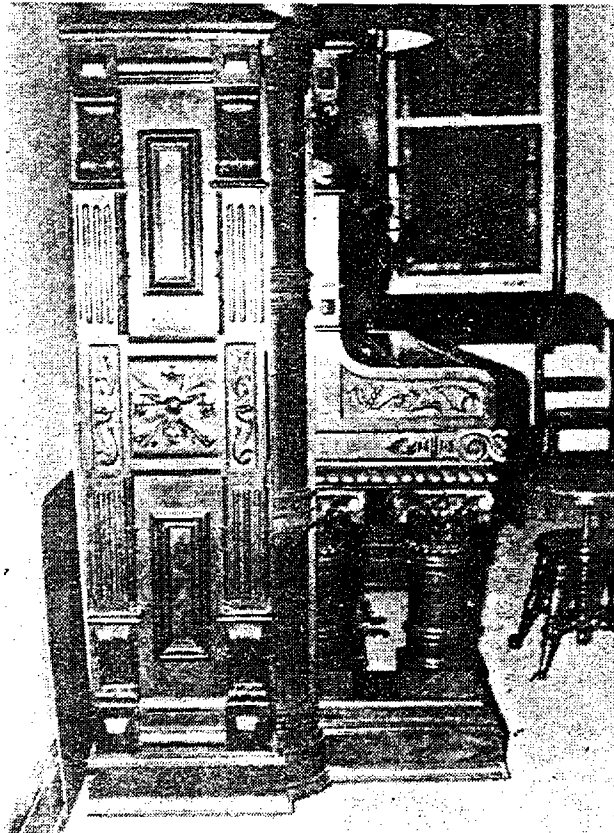
Then it would gradually make its way down through the factory, completing its assembly.

The Evans plant was eventually torn down in 1958 and although there are no piano factories in Ingersoll there are pianos made in Ingersoll that have withstood the test of time.

The Douglas purchased their piano at an auction in Ingersoll, about 15 years ago. Mrs. Douglas said when the piano went on the auction block, both she and her husband thought it was fairly small. Upon getting it home, however, they discovered it was mammoth. (Photo by C.J. Clark)

INGERSOLL TIMES
December 2, 1961

Evans Piano Co



A side view of the piano now for sale.

Cambridge church selling Ingersoll made piano

An ornate piano produced by the Evans Brothers Piano factory in Ingersoll about 80 years ago is up for sale. Now owned by Wesley United Church in Cambridge, church officials recently decided to sell the mahogany piano after repair estimates were felt to be too high.

Jim Taylor, property chairman of the church, said the piano was displayed at the 1910 Chicago World Fair before being purchased by the late William Grills of Cambridge. Mr. Grills

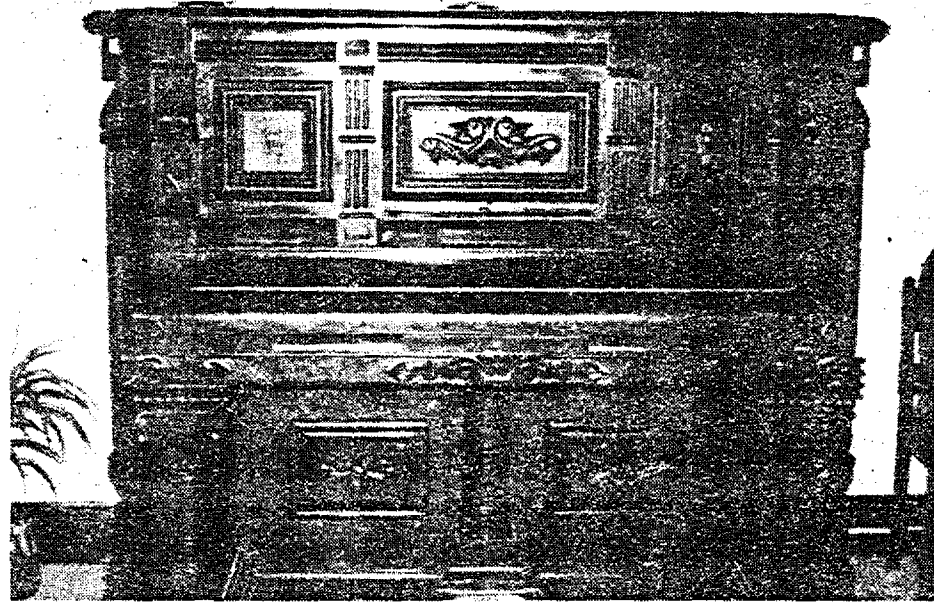
later donated the elaborate piano to the church and it has been housed there since. Who owned it before 1910 remains a mystery.

While its decorative hand-carved shell remains in mint condition, the inside of the piano is in need of repair. Mr. Taylor said it still works but definitely needs a face lift.

According to Mr. Taylor, former employees at the long defunct Evans Brothers Piano factory, don't remember the company having produced pianos

with the intricate hand made designs featured on this particular piano. Mr. Taylor suspects it was one of a limited edition of ornate pianos produced in Ingersoll, because of the edition number eight, inside it.

He pointed out that because it was born in Ingersoll he thought an Ingersoll resident or group might be interested in purchasing it. Mr. Taylor can be contacted by writing 95 Cambridge Street, Apartment 1101, Cambridge, Ontario. N1R 3S2.



This ornate piano is for sale by Wesley United Church, Cambridge. It was made at the now defunct Evans Brother's Piano Factory in Ingersoll.

INGERSOIL TIMES
 Nov. 3, 1982

Evans Piano Co

Those faded ivory keys you tickle may have been made in Ingersoll

There was a time when pianos were as common in households as radios are today. There was also a time when Ingersoll had two of its own piano factories.

There was the Evans Brothers Piano Company located where the Fleischer and Jewett car dealership is now and there was the lesser known Sumner and Brebner located where the former plant four of the Morrow Machine and Screw Company was located, just west of Thames Street on Victoria.

The Evans Brothers Piano Company was established in 1887, having been moved from London. The factory was a large, brick building, four stories high with a powerhouse, lumber yard and dry kilns and the rear was well-equipped with modern machinery.

According to "Ingersoll Our Heritage," written by the late Harry Whitwell, the fame of the Evans Piano extended from Halifax to Vancouver. For quality, of tone,

durability and capacity for keeping in time, it was equalled by few and excelled by none.

Skillful mechanics, the best grade of material, careful construction, artistic design and superior finish were all combined to produce an instrument that sold well, looked well and wore well.

Ingersoll's Ted Bowman was among the craftsmen who created the musical masterpieces. He and 25 others were employed there creating about two pianos every week.

At its peak, the company employed about 50 men who made about 400 instruments annually and

shipped to destinations in South America and South Africa.

They were finely crafted pieces, Bowman recalled, where after the outside case was constructed, it would be sent to the third floor to be finished. There, he said, it would be stained, varnished and handrubbed before being left to cure for six months.

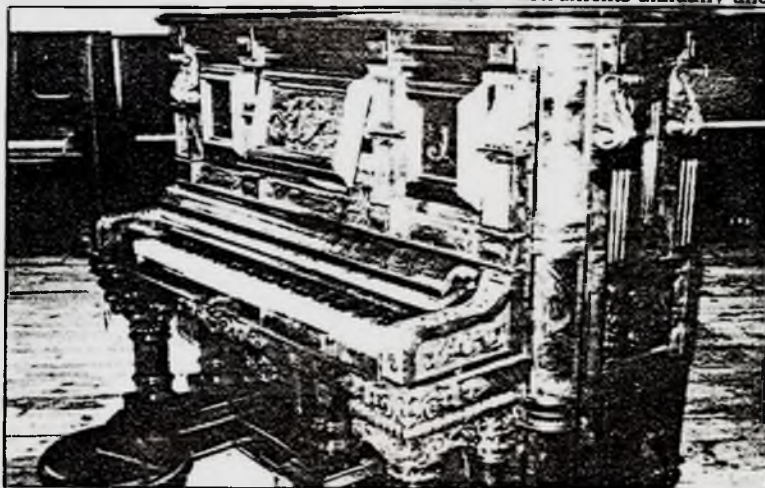
Then it would gradually make its way down through the factory, completing its assembly.

The piano had been brought to such a high degree of perfection that its reputation for beauty, design, finish, durability and sweetness of tone made it a great favorite.

Several styles, all uprights were made, style "M" being the most expensive grade and the most popular instrument for domestic use.

The Evans plant was eventually torn down in 1958 and although there are no piano factories in Ingersoll, there are pianos made in town that have withstood the test of time.

factory do not remember the company having produced pianos with the intricate hand-made designs featured on this particular model. It is suspected it was of a limited edition.



This Evans Brothers piano was built in Ingersoll around 1880-1890. The ornate mahogany instrument once belonged to Wesley United Church, Cambridge. It was displayed at the 1910 Chicago World Fair before being purchased by a Cambridge man. Former employees at the now defunct piano



APRIL 20, 1988
INGERSOLL
TIMES

EVANS PIANO CO.

Mozart would have liked it in Ingersoll

Senior citizens will perhaps remember the large brick four storey building on the southeast corner of Thames Street South and St. Andrew Street, on the present site of Paul Burroughs car lot.

This was the Evans Piano Factory and at one time considered one of the town's major industries.

They manufactured about 400 pianos annually and employed approximately 50 people.

It moved to Ingersoll from London in 1887 where it conducted business under the name of Evans Brothers and Littler.

A bonus of \$12,000 by the town was perhaps an incentive for the move but it proved beneficial for the firm as well as the town.

In the same year the council voted grants to two other firms both of which settled in Ingersoll.

They voted to grant a bonus of \$16,000 to the Hault Manufacturing Company, later the Ellis Furniture Company, and on Aug. 30 of that same year a bonus of \$3,500 to John Morrow and Frank Curtis which resulted in bringing to Ingersoll the Morrow Screw and Nut Company.

They further granted a tax exemption to the company for 10 years.

All three of these moves resulted in Ingersoll becoming an industrial town.

It is interesting to note that an industrialist James Noxon was mayor of the town that year.

The Evans Piano Company continued to do a thriving business.

The pianos were reputed to be of the very highest quality and found a ready market, not only locally but from coast to coast in Canada.

According to an early newspaper account the show rooms were located on the north side of the factory on St. Andrew Street and a large lumber mill at the rear of the factory.

Pianos were in greater demand during the early part of the century.

Pianos were in many homes and children were expected to take piano lessons, some perhaps reluctantly, and many practiced on Evans pianos.

Some may still be found in local homes.

The firm also made larger pianos for churches and other large auditoriums.

DAILY SENTINEL-REVIEW

INGERSOLL THIS WEEK

AUG 28, 1990

Fairbanks Auto Body never too busy for you

Despite the fact that Bob Fairbank's Auto Body always seems to be a busy spot, the people who own and operate the Ingersoll business are seldom too busy to take time for a coffee and a conversation with people who drop into the Whiting Street shop. Over the years, this Ingersoll business has gained a reputation for their friendliness as well as one for excellent service to their customers.

Bob Fairbanks, proprietor of the business, opened his first body shop in

Ingersoll during Canada's centennial year, 1967. shop in Ingersoll, during Canada's centennial year, 1967.

Born in Beachville and residing in this area most of his life, Bob operated a body shop in Woodstock, under the name Red Taylor's Auto Body, in 1964. After a year in business, however, Fairbanks decided he wanted to settle in Ingersoll and as a result closed his Woodstock business.

Upon his return to Ingersoll he worked as a mechanic and body man for a local transport company, the now defunct Peteppie Transport, for about 10 months.

"After 10 months though, I decided it was time to get back into my own trade," said Fairbanks, reflecting on his past.

1976 was the year and Fairbanks decided to open a body shop of his own. His first Ingersoll shop was located on Bell Street.

After seven years, Bob Fairbanks decided to relo-

cate to Wonham Street in Ingersoll where he remained for five years. Earlier this year, he decided it was time he bought a building of his own and did so at 166 Whiting Street, Ingersoll, where his business is presently located.

"In 1967 there were three body shops in town", said Mr. Fairbanks. Today, he noted, there are seven. As a result, he has cut back on both staff and on the work load.

Presently working at his Whiting Street shop are Bradley Hieben and Randy Matthews. As well, his wife Mary works part-time in the front office area as a receptionist and as the company's bookkeeper.

Bob Fairbanks is a family man, interested in having the business carried on in the family. His eldest son Troy, 14, worked there this past summer, and according to Fairbanks, may someday take over the reins.

"He is really interested in the business," said Fairbanks. He noted, however, that his youngest son Bradley, 9, has not yet expressed any type of concern for the family shop, admitting his son is still a bit young to be thinking seriously about a career.

"We do complete body, paint and collision work," said Mr. Fairbanks, noting that sandblasting is also done in the shop, along with framing and string lining.

He said that minor and major collision repairs are done on vehicles in his shop, whether it's a complete front end that has to be replaced or a small dent in the rear fender which must be removed, all this and more is done there.

"Free estimates are also given", he added.

"Feel free to come and see us sometime," concluded Mr. Fairbanks. "We're always happy to have people drop in."



Fran Armstrong has made a splash in Ingersoll with Fashion Splash, offering a variety of swim wear and casual clothing, on Thames Street beside the Beckers store. (Mary Anne Stephenson photo)

New business makes "Fashion Splash"

By MARY ANNE STEPHENSON

Fran Armstrong's new store, "Fashion Splash," sports merchandise as refreshing as its name denotes.

Well-known in Ingersoll for being the author of the book, "Jeremiah," Armstrong opened her store in mid-March.

Located on Thames Street North, the establishment features California-style bathing suits, casual and crew wear, along with accessories.

Having imported her own personal clothing from Brazil and California, Armstrong imports clothing from both locations for her store. She felt there was a market for such clothing in Ingersoll.

After many months touring universities, radio and television studios as a speaker, following the

publication of her book, Armstrong felt the need for a change of pace. Hence, along with the help of her fiancé, David Howard, and his family, she renovated the building beside Beckers to accommodate a clothing store.

Although located in a small building, Fashion Splash seems amazingly spacious inside. Armstrong created this desired effect by hanging apparel on lattice on the walls instead of on racks. "I had to be creative," she said.

Fashion Splash is very much a family-run business. Armstrong's daughter, Sherry, does all the hand-painting on the clothing and her son, John, helps out in the store.

The owner believes the location of her store is advantageous because it is between the new mall on Thames Street and the downtown area.

"I hope it helps to keep business in town," she said.

INGERSOLL TIMES

May 9, 1990

New Ingersoll business is in the swim of things

Fashion story and photos
By PHYLIS COULTER
of The Sentinel-Review

INGERSOLL — Selling exclusively bathing suits and upbeat summer clothes in Ingersoll may sound like the ingredients for business suicide in a small town. But Fran Armstrong who started such a business this spring has been impressed with the response to her new shop.

She says bright colors especially neons draw people to the store. She has been told that shift workers walk by at 4 a.m. and look at the styles.

The small store, Fashion Splash, snuggled between a Becker's Milk and a cabinet shop at the north end of town on Thames Street, has brightened up a subdued part of the town's business area.

Armstrong became well known in the community about 1984 when she authored a book about her handicapped son, Jeremiah. She

followed it with an exhausting two-year promotion tour through Canada and the United States. It has become a text book at many universities for psychology and related subjects.

There is no happy ending for Jeremiah, he is now 13 years old and functioning at a six-month level. But there is acceptance and love.

When Armstrong set out to publish the book people didn't take her seriously. "People thought it was a joke." They had no way of knowing that it would become a Canadian bestseller. Likewise when she started a store which specializes in stylish bikinis, summerwear and other swimwear, people were skeptical that it would go over well here. But again she has surprised the skeptics.

"One weekend we almost totally sold out," she explains. Her fiance had to get more stock to help her meet the demand.

Expecting that teenagers would be the mainstay of her business,

she has discovered that all ages like neon colors and up-to-date styles. "I'll be in fashion until I die," says the sharply-dressed business woman.

When she started this fashion splash, she made a conscious effort not to take away from other stores in the community. She wanted to offer people more options so they would like to shop in Ingersoll. Armstrong had previously purchased her own swimwear in Toronto, London or by ordering it from California.

She is determined to make a success of the swimwear business but is also realistic. "If you don't succeed you can go on to other things. So many people are held back by their fears," she notes. Armstrong has seen success with her other efforts, and although she has what it takes to be a success, she is not oblivious to the risks generated by taking challenges.

Neither is she a stranger to business, she and her ex-husband operated a farm and several related businesses and she gained confidence with her business sense as

her book became popular. She has even had offers to write a second book and sell the movie rights of the first one to Universal Studios. The book is so personal, emotional and private that any such decision would require a great deal of thinking.



Francis Armstrong

Instead, Armstrong is putting her energies into the store. The entrepreneur admits that she had mistakenly thought that Ingersoll was very conservative. Having learned from this year she will likely be even more aggressive in purchases next year. Throughout the winter she will carry cruisewear and expand her lines a little to meet the changing season.

The mother of three says her children are interested in the business as well. Jeremiah hasn't been able to see the store because of his health but Jonathan helps at the store when he can and Sherry paints the t-shirts. The shirts are a lively addition to a store that is also a lively addition to Ingersoll.



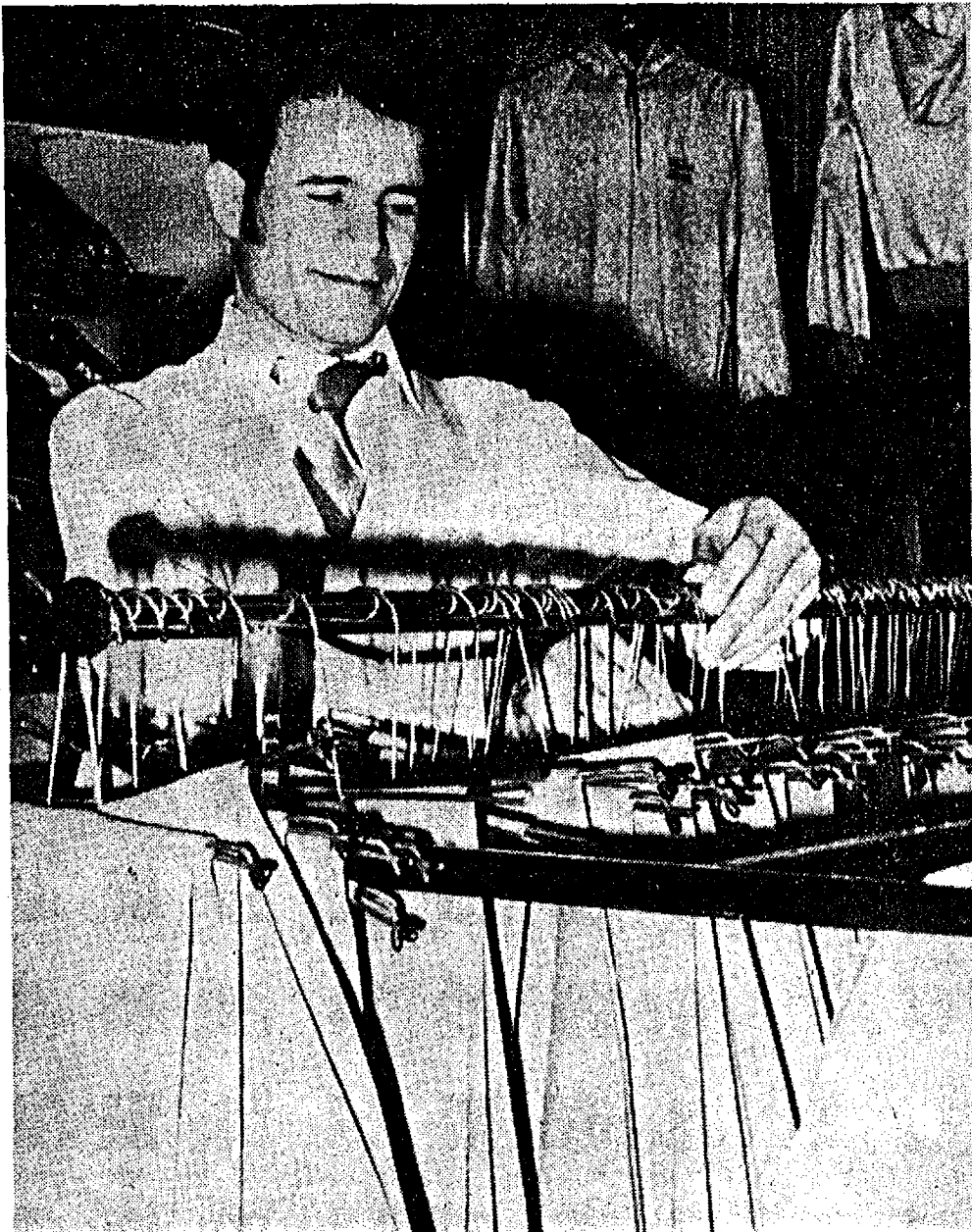
WELCOME NEON. Michelle Stratton and Tracy Nash, both high school students in Ingersoll are big fans of neon swimsuits as shown here. Stratton was a contestant in the Heritage Queen competition in Ingersoll.



AH, LEAN BACK and soak up some sun wearing sun screen cream. Tracy Nash and Michelle Stratton are ready for summer in their new outfits from Fashion Splash in Ingersoll.

NEWS MAKERS

The Ingersoll Times, November 18, 1981 Page 5



There is a new clothing store in town situated on main street where MacMillan's Men's Wear use to be. Co-owner of Fedal of Ingersoll, Mahmoud Zabian, prepares racks of clothing for their opening which was held Friday.

New store in town

A new clothing store has situated in town where Mac-Millan's Men's Wear, use to be located at 118 Thames Street South. Fedal of Ingersoll is owned by brothers Mahmoud and Hussien Zabian of Woodstock.

The new Ingersoll store is the fifth in their chain of clothing stores with two others in London and two in Woodstock.

Mahmoud Zabian said the store is aiming for a clientele of all ages. "We feel our store has something to offer people of all ages," he explained. "We have suits, dresses, skirts, sweaters, blouses and jeans. As well, we offer a tuxedo rental service. Men can come in and be sized for tuxedos," explained Mr. Zabian.

The Zabian brothers decided to situate in Ingersoll because they like the town and its people. Mr. Zabian said by coming to Ingersoll, they are offering the public more choice in clothing stores.

As well as a tuxedo rental service, the store offers free alterations for items bought in the store. Store hours will be 9 a.m. to 5:30 p.m. Monday to Thursday and Saturday, and Friday 9 a.m. to 9 p.m.

Flower sales good

Hard times did not stop the amorous Ingersoll crowd from sending flowers on St. Valentine's Day.

"We had a good day. I can't complain," said Margaret Dray, manager of Fernlea's Flowers.

"We were busy."

There were probably not as many customers this year as there were last year, she said.

Things were good for Harry Shelton Flowers as well.

"It was considerably more" than last year, said Harry Shelton.

Generally, St. Valentine's Day sales are better when the day falls on a Thursday or a Friday, rather than a Wednesday like in 1990.

"It kind of surprised me ... but then who knows how it's going to go."

Floral Occasions, the new flower shop in town, was also busy.

"It was fantastic ... better than expected. It was great," said manager Ria Huntley.

Daily Sentinel Review
Feb. 19, 1991

Fabric shop stocks huge selection

BY BRIAN J. SMITH

One Ingersoll business that's been around for a long, long time is P.M. Fishleigh Ltd., on Thames Street. Specializing in women's fabrics, the store also stocks patterns, ac-

cessories, and a wide variety of baby's wear.

According to manager Mary Kettle of Ingersoll, proprietor of the store for the past four years, Pearl Fishleigh owned the store for many years before her recent retirement but would not specify how

many years. Mrs. Fishleigh has since moved to Toronto. Although the store is currently owned by Don Powell of London, there are no plans to change the name of the store or change the basic thrust of the business since their existing formula has worked

well all these years.

Not being familiar with the subject of women's fabrics and fashions, this reporter asked Mrs. Kettle how much money a woman would save by buying a pattern and material and making a dress, rather than purchasing one ready-made of the same style and material.

"I'd prefer not to comment on that because prices and styles vary so much," she replied. However, if you consider that a basic pattern cost about \$2.00 and a basic summer dress can be made with three yards of material costing perhaps \$2.00 per yard, it's reasonable to assume that a \$20 dress can be self-made for \$8 and a

few hours on the home sewing machine.

One issue that Mrs. Kettle feels very strongly about is Ingersoll's parking policy which makes people pay to park their cars in the core area on Friday nights and all-day Saturday.

"This situation is getting a bit ridiculous for shoppers and I know of a few cases where people are preferring to shop in Woodstock on Fridays and Saturdays rather than worry about getting a parking ticket here. I feel this policy is really hurting business in Ingersoll, and I'd like to see something done about it," she said.

On a brighter note, Mrs. Kettle noted that the

recently initiated Saturday morning market is a "very good idea" as "a lot of people have commented favourably on it".

She feels that the market is slowly catching on and will eventually draw a lot of people from out of town to Ingersoll.

However, she again feels that the Saturday parking policy is acting as a deterrent for morning market shoppers.

Whether it's to buy material for a dress, some lingerie, or wool for knitting and crocheting, Mary Kettle invites you down to P.M. Fishleigh's Ltd., to have a look at women's fashion merchandise.



Customer Mary Hayes gets some help in choosing the right spool of thread from P.M. Fishleigh manager Mary Kettle and employee Helen Collins.

INGERSOLL TIMES
July 25, 1979

INGERSOLL TIMES
July 25, 1979

P.M. Fishleigh Ltd

HOW IT ALL BEGAN

It was wartime. First World
Wartime.

P. T. Fleischer and R. A. Jewett were part of that adventurous breed known as members of the Royal Flying Corps.

Aviation was still in its infancy and so was the automotive industry. Men who took to wings in the air and to gasoline powered wheels on the ground were still venturesome and in the vanguard of progress.

Through the rigors and dangers of flying during the First World War, close friendships were made. One such friendship was that which developed between airmen Fleischer and Jewett.

"P. T." -- as he was affectionately known to his many friends, was born in nearby Beachville in 1897. The following year his parents moved to Ingersoll.

"Abe" Jewett's early years were in the Richmond Hill-area of Ontario.

Both had experience in auto repair work so it was natural that conversation turned many times to the future of the "horseless carriage" when young Abe and P. T. would pass time "shooting the breeze" between flights.

During the war of 1914 to 1918 as war machinery developed and aeroplanes improved in quality and number, the need for a Canadian force to fly and service these craft had attracted P. T. and Abe. They became aero engine mechanics in the Royal Flying Corps and trained at Leaside, Ontario and Fort Worth, Texas.

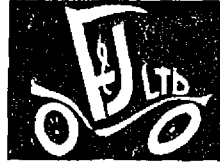
With the 1918 end of the war, Abe Jewett stopped off at Ingersoll to visit his friend P. T. Romance blossomed and P. T.'s sister, Jessie, became Mrs. R. A. Jewett.

Thus the two wartime buddies became more closely linked and the story of the Fleischer and Jewett business became a reality with the opening of a battery sales and service store on King Street West at the present location of a bakery.

The business flourished and it became evident that more space was needed so Fleischer and Jewett moved to the Skinner building at the foot of Oxford Street.

Now they were into the car business and the regal beauties of those days -- the Buick, Reo, Chevrolet, Star, Durant and other fine vintage makes were sold and serviced.

It was in 1923 that the partners moved to the present location of the business on Thames Street, next door to the Presbyterian church.



Times May 13 1970

FLEISCHER & JEWETT

Business again expanded and the battery and auto business received the addition of assembling and selling the new-born wireless receiver sets.

As business continued to prosper, P. T. and Abe added an area to the south composed of the present service garage as well as adding an upper storey to their building.

Additional lines of cars now were sold out of the popular outlet including the Hudson-Essex, a few years later they took on the Auto Electric franchise until 1936 when they became Oxford County distributors for Dodge Desoto.

Through the 30's and 40's the business serviced the area but with the coming of 1950, P. T. and Abe realized they had again outgrown their premises.

In 1951 the north building was added to raise the area of the business space by one third for a total of 180,000 square feet.

It is interesting to note that the wheel of progress completed its turn for Fleischer and Jewett in 1961 when they became agents for Chevrolet and Oldsmobile -- the product popular at their beginning in the 1920-21 era.

Ted Fleischer, Jr. entered the business in 1945 after a stint in the Royal Canadian Air Force as an aircraft electrician.

Bob Jewett joined the firm in 1951 after attending the University of Toronto.

The fathers, believing that success in business means full knowledge of all departments, had Bob and Ted, in turn, operate Parts, Sales and Service Departments until today, a most unique situation exists for a car agency. Bob is in charge of Sales Division while Ted is responsible for Service and Parts.

After the sudden death in 1965 of P. T. Fleischer, Bob and Ted purchased the business from the estate and R. A. Jewett.

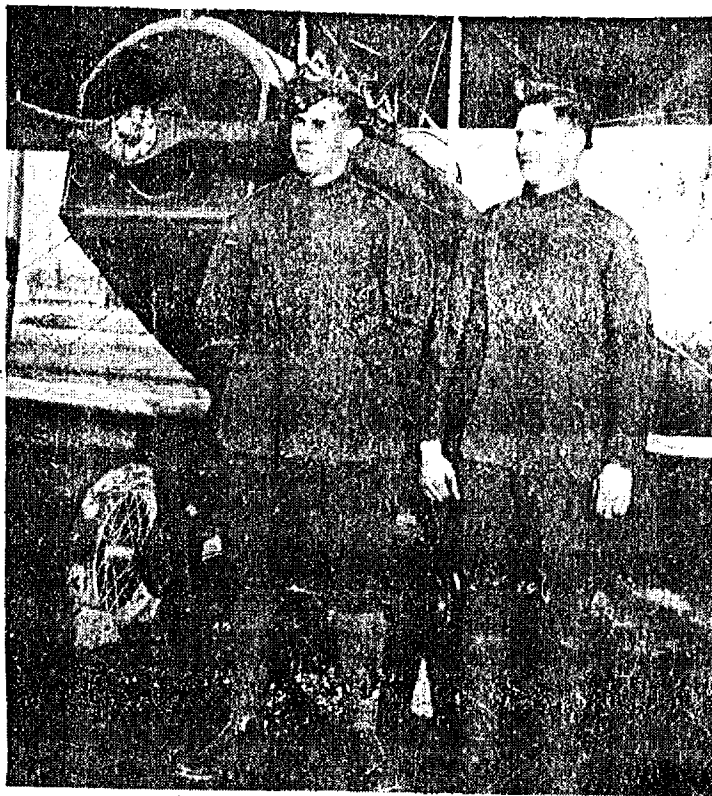
Carrying on the long-established policy of the firm, Fleischer and Jewett prides itself on its service department and its host of satisfied customers.

In 1965 they installed an additional twin post hoist and large capacity air compressor.

In 1967 an electronic analyser was added to update service and diagnosis of engine ills.

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Thus 50 years of tradition, integrity, good service and concern for the customer -- the long ago dream of two young airmen -- continues today as an ever-advancing, progressive reality.



*Ingersoll Times May 13 10
Fleischer & Jewett*

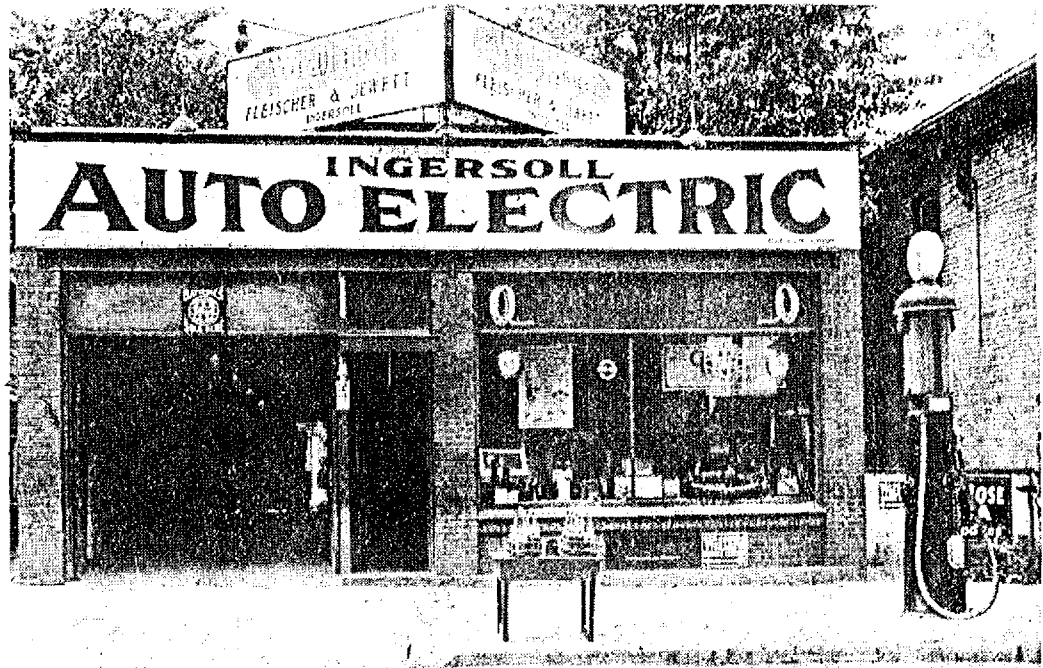
P T Fleischer and R A Jewett



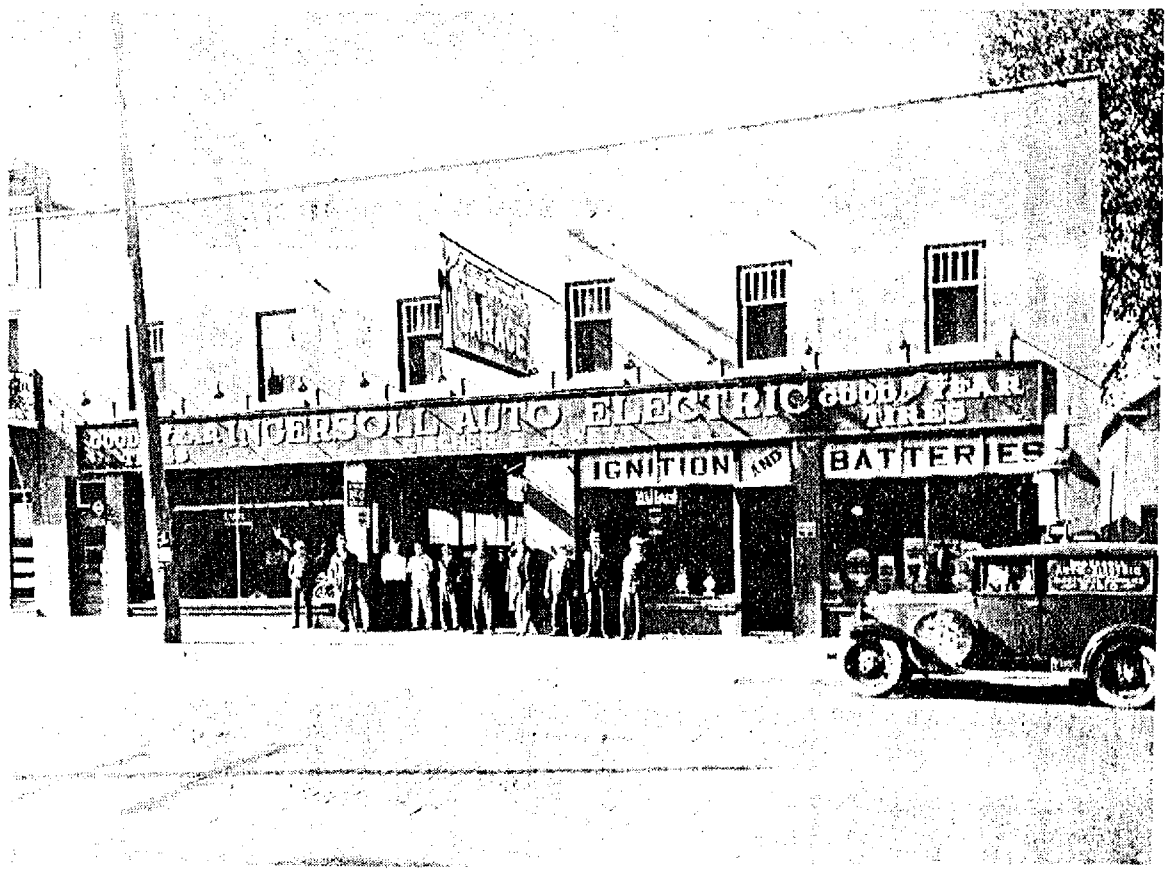
THE ORIGINAL LOCATION IN 1920

THE ORIGINAL LOCATION OF THE FLEISCHER AND JEWETT STORE WAS ON KING STREET WEST. This picture, taken in 1922 shows, from the left, Abe Jewett and P. T. Fleischer as young men in their new Battery Service store. Continuing from the left are L. Joseph Harris, Miss Marg Murphy, James Fergusson, W. H. Bearss and Ralph McCarty. Shelves show an ample stock of batteries.

mes May 13 70
"Fleisher & Jewett"



ORIGINAL THAMES STREET STORE 1923



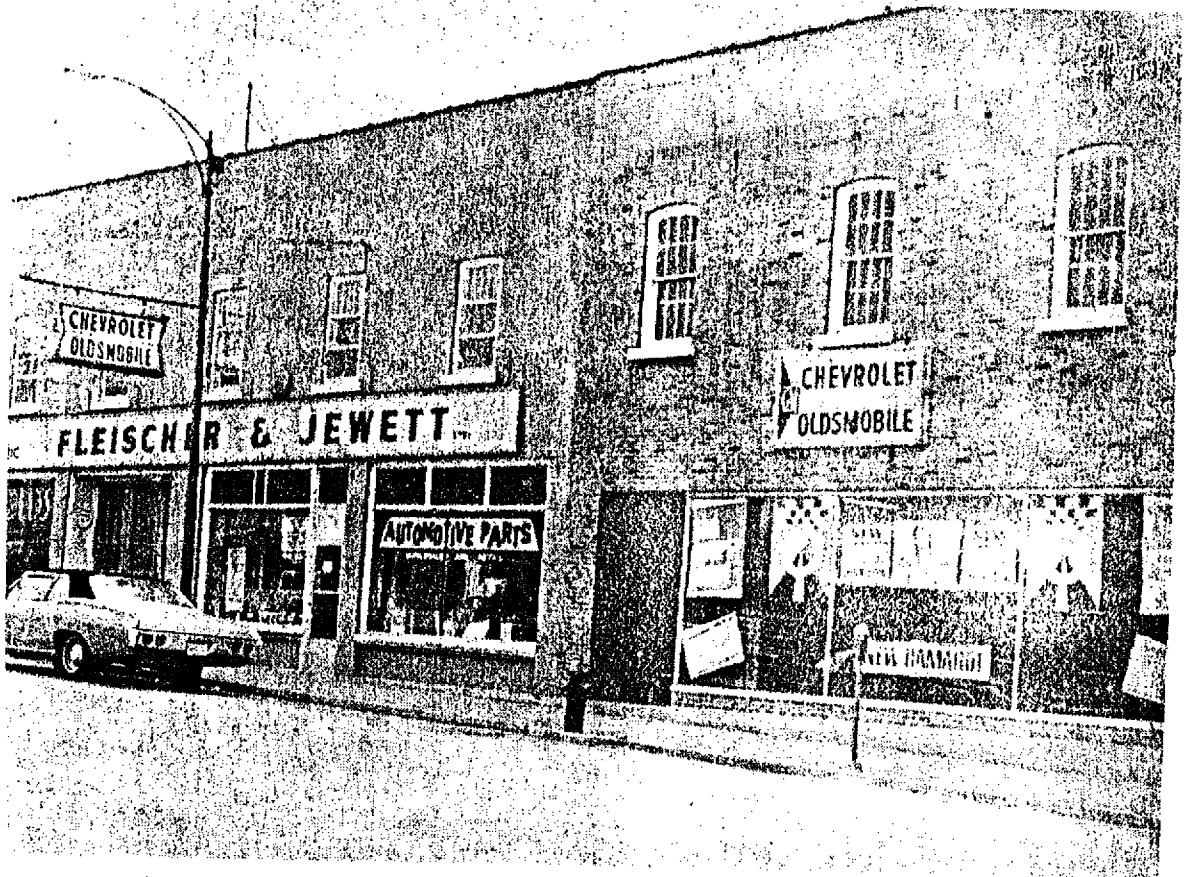
THAMES STREET IN 1932

IT WAS A SUNNY MORNING IN 1932 WHEN FLEISCHER AND JEWETT EMPLOYEES GATHERED in front of the Garage for this photo. From the left are C. Hanley, Ben Johnson, Harold Weston, Jack Hanley, Harry Abbot, George Robilliard, Marg Murphy, Chummy Weston, P. T. Fleisher and Abe Jewett. The Service Truck seen in the photo is a 1932 panel truck, proudly emblazoned with the company name.

(page 3 of 4)

INGERSOLL TIMES
MAY 13, 1970

FLEISCHER AND JEWETT TODAY



PRESENT THAMES STREET BUSINESS LOCATION

Fleischer and Jewett dealership maintains a 59-year-old tradition

Progress? That's what Fleischer and Jewett Ltd. is all about. In the past 50 years, Fleischer and Jewett has come a long way, progressing hand in hand with the town of Ingersoll. It is the oldest automobile dealership in Ingersoll and boasts a proud history.

According to Sales Manager Dan Dunlop, one of the many reasons for the company's continued success is the fact that they have been willing to move ahead, willing to make changes. And, like other

dealerships across the country, they are presently preparing to 'move ahead' once again, when 1980 cars are unveiled at their annual car show, September 27, 28 and 29.

"We have managed to maintain a high standard of car sales and service, the standards our customers have come to know and to rely on," said Dunlop. "Fleischer and Jewett will continue to keep up those excellent standards and will continue to grow and progress with Ingersoll".

Ted Fleischer and Bob Jewett, owners of the business share years of experience in the car industry. Their fathers, R.A. Jewett and the late P.T. Fleischer were part of that adventurous breed, known as members of W.W.I's Royal Flying Corps, who when the war ended, went into business together. Their business-Ingersoll Auto Electric, a battery sales and service store located on King Street West.

The business later bloss-

omed into what is today known as Fleischer and Jewett Ltd. and is located at 70 Thames Street South.

Their fathers, believing that success in business means full knowledge of all departments and Bob and Ted, in turn, operate parts, sales and service departments until today, a most unique situation exists for a car agency. Ted is responsible for the service and parts department while Bob handles the sales end of the business.

Today, 59 years later, a third generation is working the company, Tim Fleischer. Tim is employed in the service department.

Over the years, the company has continued to grow and expand. Although it originally started out in a small building located on King Street West, the company soon outgrew the building. They moved into the Skinner building at the foot of Oxford Street but in 1923 discovered that once again, their building was

too small for their business and relocated to their present address.

Carrying on the long established policy of the firm, Fleischer and Jewett Ltd. prides itself on its service department and its host of satisfied customers.

Fifty-nine years of tradition, integrity, good service and concern for the customer, the long ago dream of two young war buddies, continues today as an ever advancing, progressive reality.

Fleischer &
Jewett

INGERSOLL

Tim ES

September 26, 1979

F & J family firm sold

This story first appeared in a Times special edition May 13, 1970 commemorating Fleischer and Jewett's golden anniversary.

It was wartime. First World War-time.

P.T. Fleischer and R.A. Jewett were part of that adventurous breed known as members of the Royal Flying Corps.

Aviation was still in its infancy and so was the automotive industry. Men who took to wings in the air and to gasoline-powered wheels on the ground were still venturesome and in the vanguard of progress.

Through the rigors and dangers of flying during the First World War, close friendships were made. One such friendship was that which developed between airmen Fleischer and Jewett.

"P.T." as he was affectionately known to his many friends, was born in nearby Beachville in 1897. The following year his parents moved to Ingersoll.

"Abe" Jewett's early years were in the Richmond Hill area of Ontario.

Both had experience in auto repair work so it was natural that conversation turned many times to the future of the "horse-less carriage" when young Abe and P.T. would pass time "shooting the breeze" between flights.

During the war of 1914 to 1918 as war machinery developed and airplanes improved in quality and number, the need for a Canadian force to fly and service these craft had attracted P.T. and Abe. They became aero Flying Corps and trained at Leaside, Ontario and Fort Worth, Texas.

With the 1918 end of the war, Abe Jewett stopped off at Ingersoll to visit his friend P.T. Romance blossomed and P.T.'s sister, Jessie, became Mrs. R.A. Jewett.

Thus the two wartime buddies became more closely linked and the story of the Fleischer and Jewett business became a reality with the opening of a battery sales and service store on King Street West at the present location of the bakery.

The business flourished and it became evident that more space was needed so Fleischer and Jewett moved to the Skinner building at the foot of Oxford Street.

Now they were into the car business and the regal beauties of those days - the Buick, Reo, Chevrolet, Star, Durant and other fine vintage makes were sold and serviced.

It was in 1923 that the partners moved to the present location of the business on Thames Street, next door to the Presbyterian church.

Business again expanded and the battery and auto business received the addition of assembling and selling the new-born wireless receiver sets.

As business continued to prosper, P.T. and Abe added an area to the south composed of the present service garage as well as adding an upper storey to their building.

Additional lines of cars now were sold out of the popular outlet including the Hudson-Essex, a few years later they took on the Electric franchise until 1936 when they became Oxford County distributors for Dodge Desoto.

Throughout the 30's and 40's the business serviced the area but with the coming of 1950, P.T. and Abe realized they had again outgrown their premises.

In 1951 the north building was add-

ed to raise the area of the business space by one third for a total of 180,000 square feet.

It is interesting to note that the wheel of progress completed its turn for Fleischer and Jewett in 1961 when they became agents for Chevrolet and Oldsmobile - the product popular at their beginning in the 1920-21 era.

Ted Fleischer Jr. entered the business in 1945 after a stint in the Royal Canadian Air Force as an aircraft electrician.

Bob Jewett joined the firm in 1951 after attending the University of Toronto.

The fathers, believing that success in business means full knowledge of all departments, had Bob and Ted, in turn, operate Parts, Sales and Service Departments until today, a most unique situation exists for a car agency. Bob is in charge of Sales Division while Ted is responsible for Service and Parts.

After the sudden death in 1965 of P.T. Fleischer, Bob and Ted purchased the business from the estate and R.A. Jewett.

Carrying on the long-established policy of the firm, Fleischer and Jewett prides itself on its service

department and its host of satisfied customers.

In 1965 they installed an additional twin post hoist and large capacity

air compressor.

In 1967 an electronic analyser was added to update service and diagnosis of engine ills.

The same year they developed a flat rate work plan which gives the car owner a faster and more economical cost of maintenance because only through satisfied owners can they resell the volume of automobiles required in today's volume market.

Thus, years of tradition, integrity, good service and concern for the customer - the long ago dream of two young airmen - continues today as an ever-advancing, progressive reality.



The original location on King Street West in 1920. This picture, taken in 1922 shows, from left, Abe Jewett and P.T. Fleischer as young men in their new Battery Service store. Continuing from left are L. Joseph Harris, Miss Marg Murphy, James Fergusson, W.H. Bearss and Ralph McCarty. Shelves show an ample stock of batteries.



P.T. Fleischer and R.A. Jewett, Royal Flying Corps buddies in World War Two, when an automotive business was just a dream.

INGERSOLL TIMES

April 20, 1988

Town business improvements

There has been a lot of movement in Ingersoll's business sector in the last few months.

Three new businesses opened their doors, including Special Creations, Ingersoll Furniture in February, Ingersoll Appliance Repair in March and Remax Realty in April.

Special Creations, which has moved into a Thames Street South location beside the Beckers store, is a woodworking business specializing in wall units and kitchen cabinets.

Ingersoll Appliance and Repair found a home at 42 King Street East where they repair and sell used appliances. They specialize in major

appliances including refrigerators, stoves and washing machines.

Ingersoll's newest furniture store is located at 15 Thames Street South and sell many types of furniture and a complete line of major appliances. Ingersoll Furniture took over the building which housed the now-defunct Community Cleaners.

Remax Realty has been helping locals find homes for almost two months. Their Thames Street South office works in conjunction with its Woodstock counterpart.

Several other businesses left Ingersoll during the early part of the year including Clair Bray Real Estate, based here for many years.

Thames Street South's Ingersoll Billiards also closed its doors along with the Ingersoll Feed and Farm Supply on Victoria Street.

Still in town but at a new location are Academy Music which relocated from Thames Street to King Street and the Salvation Army Thrift Store which moved from Thames South to King Street East.

Still in business but under new ownership are the Super X Drugs on Charles Street which is now a Shoppers Drug Mart and family business Fleischer and Jewett Ltd. now Paul Burroughs Oldsmobile. The ownership of ABC Radiator also changed hands.

JUNE 1, 1988
INGERSOLL TIMES

FLEISCHER AND JEWETT LTD.



Ria Huntley (left) has opened Ingersoll's newest flower shop, Floral Occasions, at 101 Thames Street North. Huntley offers a variety of floral arrangements, ranging from European style to Japanese. Huntley and employee Audrey Dawdry said no two arrangements leave the shop the same. (Mike Switzer photo)

Floral Occasions open

Every day is a Floral Occasion at Ria Huntley's new flower shop.

Huntley opened her doors for business last Wednesday after one and a half years of freelancing in the Woodstock-London area. The store boasts a number of unique arrangements done in a variety of styles, ranging from European to Japanese.

"I like unique things, different things," Huntley said. "I try hard to offer the customer something different, with good service. I also try to make sure that no two arrangements leave this store the same."

Huntley operated a flower shop for 19 years in Chatham before moving to Ingersoll in 1989. She said the move was something she has never regretted.

"I love Ingersoll," she said. "It's a pretty town. Chatham is flatter than a pancake but here it's quite hilly and pretty. The people here are simply wonderful. It's nice, for example, to go to a bank and know the

person there. People here don't hesitate to get to know you. It's very quaint."

In putting together her flower arrangements, Huntley said she refers often to styles learned from European master florists and a Japanese instructor.

"The Japanese design is very intricate. Everything means something. Pebbles or stone arrangements are water. The earth, sky and heaven are the three layers of design. An open fan shape symbolizes a special occasion of celebration.

"To employ the Japanese art of flower design takes time," she added, "but I'm learning it."

Huntley said she specializes in weddings, European designs and home arrangements, in addition to preparation of gourmet food baskets, also available at Floral Occasions.

Ingersoll's newest flower shop is located at 101 Thames Street North and is open from 9 a.m. until 5:30 p.m. Monday to Saturday.

Cooking up a great business

By KIMBERLEY HUTCHINSON

Betty McTaggart has the perfect job. Her favorite place is in the kitchen, and the Ingersoll entrepreneur has succeeded in making a business doing what she loves best -- baking and cooking.

Mrs. McTaggart runs her business, Food by Betty, from the spacious kitchen counters of her home, and has more than enough business to keep her busy all the time, as word of Betty's special baked goods and catered dinners spreads among area residents.

"The name is new," she explained, "but the business isn't."

The kitchen is also relatively new -- a well-lit, well-organized space which is the focus of her Ingersoll home.

"It used to be a dumpy old kitchen," she said, "and we had it remodelled six years ago."

Mrs. McTaggart remembers a time when she was preparing crepes for a special function and found herself with crepes laid out on all the available counter space, covering the dining room table, and sitting on baking boards over the radiators.

The business had its beginnings about 15 years ago, said Mrs. McTaggart, when her contributions to various bakesales and dinners attracted the admiring interest of friends in the curling club, who convinced her to cater at weddings in which they were involved.

"I got started," Mrs. McTaggart explained, "just through friends who would say, 'oh, could you do this?'"

"I had someone ask me to cater a wedding," she continued, "and I was just so nervous! I told myself I would never do it again."

But she did do it again, and has gained a reputation for her delicious dinners and the special attention to detail which has become her trademark.

"If I have a jellied salad for example," she said, "I'll have it unmoulded and decorated. I'm fussy about the details."

"If something looks nice, it will taste good," she explained.

"I have done big and small parties," said Mrs. McTaggart, "ball parties, weddings, Christmas parties..."

Normally, she will do all the food herself, and have some assistance



Home is where the heart is, and for Betty McTaggart, it's also where the business is. The Ingersoll entrepreneur has gained a reputation for her catered delicacies, and has begun a new phase of the business -- Food by Betty -- in which she hopes to reduce her outside catering and spend her time creating the special dishes.

serving and clearing at the larger functions.

"The bride will choose the menu for a wedding," she explained, "and the price is usually a standard \$6 per person, unless there is something special with expensive ingredients."

Shopping for a Saturday wedding supper is usually done Thursday, the meat is pre-cooked in a slow oven, and the potatoes and vegetables are prepared fresh the day of the wedding.

"Desserts may be done the day of the wedding," said Mrs. McTaggart, "although there are some that can be done up weeks ahead and put in the freezer."

But now that she has retired from her food service work at the golf

clubhouse, Mrs. McTaggart sees a day when Food By Betty will specialize in catering smaller affairs and providing the popular lunchbox and baked goodies straight from the kitchen.

But Mrs. McTaggart admits that she wasn't always a good cook.

"I hate to think about some of the pies I made when I was first married," she laughed. "But my husband, bless his heart, sat there and ate them anyway."

As a young mother, Mrs. McTaggart found herself relocated from St. Thomas to Thunder Bay, where she found little to do.

"I would take my son out for a walk around the block," she said, "then I would get into the kitchen and bake to put in time."

Mrs. McTaggart acknowledges that most young women today have very little time for baking, and the Food by Betty baking and catering service is designed especially for such women.

"The hostess can really enjoy herself when she doesn't have to worry about preparing a special meal," said Mrs. McTaggart. "I just bring in dinner, she serves, and she has no cleanup."

Even with a cocktail party, Mrs. McTaggart maintains, if the hostess keeps running to the kitchen to see that hot hors d'oeuvres are getting in and out of the oven, she doesn't have time to mingle with her guests.

Below, she shares a few of the recipes that may be destined for the cookbook a friend is urging her to compile. Such tasty lunchbox treats are among the best sellers that are sure to make Food by Betty a success.

BROWNIES BY BETTY

2 cups brown sugar
1 cup walnuts
4 eggs
1 cup margarine (room temperature)
1 cup flour
1 cup cocoa
2 tsp. vanilla

Put all ingredients in a very large bowl. Beat on medium speed until smooth and creamy. Spread in greased 9 x 13 pan.

Because I like my brownies to be thinner, I put this in a 10 x 15 greased cookie sheet with sides on it. Bake at 350 degrees for 25 or 30 minutes. Centre may be moist on top, but should be firm to the touch.

LUNCH BOX COOKIES

1 cup shortening or margarine
2 cups brown sugar
2 eggs
1 tsp. vanilla
2 cups dessicated coconut
2 cups flour
1 tsp baking soda
1 tsp salt
1 tsp baking powder
2 cups oatmeal

Cream shortening, add sugar, vanilla and eggs, beating after each addition. Mix remaining ingredients well. Chill dough.

Roll into balls (do not flatten), and place on greased sheet 2 inches apart. Bake at 375 degrees for 11 to 13 minutes. Chocolate or butterscotch chips may be added.

Fruehauf shot in town's arm

INGERSOLL — Industrial growth in Ingersoll will get a shot in the arm this Spring when Fruehauf Trailer Co. of Canada breaks ground in the town's industrial park.

William McDougall, vice-president of Fruehauf told the Ingersoll and District Chamber of Commerce recently that his company's move to Ingersoll will represent a \$12-million investment.

Furthermore, McDougall envisions subsequent small industries following Fruehauf to town.

Fruehauf bought a 44-acre site at Clark Road and Ingersoll Street for \$306,660 last October.

McDougall expects the company will employ from 200 to 250 people.

McDougall said the plant's first van-type trailer, which he termed "the backbone of the trailer industry", should roll off the production line in the spring of 1980.

The company will construct and organize its new home in Ingersoll during 1979.

Fruehauf manufactures a

variety of trailers in both Canada and The United States as well as 16 other countries.

During 1978 Fruehauf sales topped the \$2.2 billion mark.

McDougall said the company's \$180,000 plant will cover about four acres.

As a spin-off to Fruehauf's operations here, McDougall anticipates small industries such as a machine shop or a metal fabricating company locating in town.

While the company will employ some skilled technicians, McDougall said,

assembly line production workers will get on-the-job training.

Fruehauf celebrated its 40th anniversary last year. The parent company began as a small blacksmith's shop in Detroit.

McDougall, enthusiastic about this company's growth in Ingersoll, says there is ample room for expansion in its second 50 years.

McDougall said Fruehauf located in Ingersoll because officials were impressed by the town's industrial park with its proximity to Highway 401.

First part of Freuhauf building permit is issued

INGERSOLL — Building Inspector Edward Hunt Thursday issued the first part of a 2.5 million dollar building permit — the largest industrial permit issued in the history of the town — for the foundation of Freuhauf Canada Inc.

Karl Rohland, site superintendent for the contractor, Internorth Construction of Mississauga, said work will begin Monday on drilling piers which will form the foundation of the 193,000 square foot plant.

Twenty-two acres of land have been cleared for this work, he said, and the remaining 22 acres have been left for future expansion.

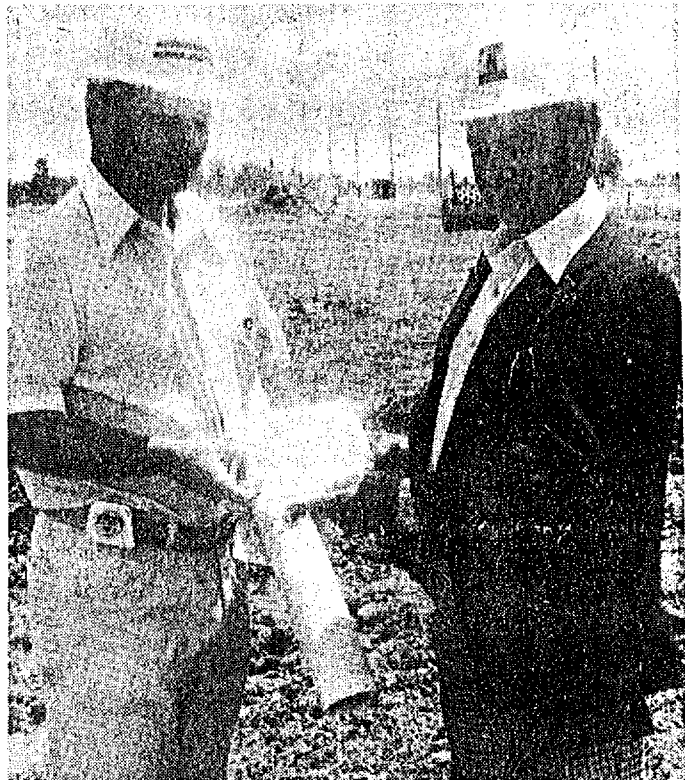
Target date for completion of the 882-foot long plant is March 1980, Rohland said, but the roof, hopefully, will be on by Christmas.

About 20 van-type tractor trailers will roll off the assembly line at the Ingersoll plant every day once production begins, the site superintendent said.

Hunt said about 200 to 250 people are expected to be employed at the new plant.

It is anticipated that small spin-off industries such as machine shops of metal fabricators will also be locating in town.

And Atlantic Packaging Products Ltd. of Scarborough



— Staff photo

Building Inspector Edward Hunt, left, hands building permit for Freuhauf Canada Inc. foundation to Karl Rohland.

purchasers of the former Essex supplying packaging to the Wire plant also expect to be automotive industry.

Fruehauf ready to take over new plant this month

The shell of the Fruehauf Trailer Company Limited plant in Ingersoll's Industrial Park is nearly completed and the building is expected soon to be handed over to that company.

"It is nearing completion but is still in the hands of the contractors," Fruehauf's director of industrial relations Andrew Purdon said in a telephone conversation from head office in Mississauga. "We're hoping within the next month the contractors will hand it over to us. Sooner I hope."

Interviews for employment have already been held by Tom Wilson who will be the Ingersoll plant's industrial relations officer when the plant opens. Ingersoll and Woodstock Manpower Centres are now accepting applications for the plant through an arrangement with Fruehauf.

"There is still a lot of work to be done," Purdon said. "Tooling and equipment have to be installed before production begins. Our first quarter report indicates that by mid-1980 we should be ready to go."

How many and what positions are not known at this stage but Fruehauf's director of industrial relations does know that some management positions will be filled with company people from Mississauga.

As for other positions, "there is a lot of uncertainty," Purdon said. "A lot will depend on timing (of the opening) and production forecasts."

Fruehauf opening delayed

INGERSOLL -- Fruehauf Trailers of Canada will not open its local plant until the latter part of 1980, Andrew Purdon, the firm's Canadian industrial relations director in Toronto, said Monday.

The 185-square-foot plant which occupies 44 acres in the town's industrial park was originally slated to be complete in the spring.

There is no change in Fruehauf plans to employ more than 150 people when the plant is operative, Purdon said during a telephone interview.

Internal plant construction is the main reason for Fruehauf's delayed opening, he added, but he said "it depends on many things".

Purdon said controversy stemming from the town's fight with South-West Oxford

Township over use of the Whiting Street drain (which the plant will use), is not contributing to the delay.

Employees are being recruited in co-operation with the Canada employment and immigration department. Fruehauf's local personnel officer Tom Wilson said between 800 and 900 job applications have been received.

Fruehauf lays off 28

Fruehauf
Canada Inc.

BY LAURA PLUMTREE

May 14 saw the lay-off of 28 employees from Fruehauf Trailers Incorporated. The firm has been laying off employees steadily since last fall in an effort to cut down costs and keep the plant afloat.

On May 21 the firm will close for two weeks. Andrew Purdon, director of industrial relations, said there are 48 employees left at the Ingersoll plant.

"There have been a considerable amount (of employees) laid off, although I don't have exact figures," he stated.

Mr. Purdon said the plant will definitely open after the two-week shut-down.

"The lay-offs, however, are indefinite," he stated. "We're temporarily closing down the plant in Toronto, too."

As usual, the economy is to blame for the plant's shut-down.

"This is because of the economy," he said. "Businesses are just not building things to haul. It's just lack of business."

Mr. Purdon also said he doesn't see a definite closure of the plant in the future.

"I certainly hope not," he said. "We plan to be around for a while." Ted Hunt, industrial development officer for Ingersoll, said "It's been pretty good so far in Ingersoll, but the economy is finally catching up with us."

INGERSOLL TIMES

May 19, 1982

Fruehauf union workers man picket lines

Breakdown in talks followed by first strike at plant

By ELIZABETH PAYNE
Sentinel-Review staff writer

INGERSOLL—Workers at Fruehauf Inc. took to the picket line Friday in the company's first strike, following a breakdown in negotiations between company management and union officials.

The strike, which began eight hours before the union's midnight deadline, involves about 285 members of Local 2163 of the UAW.

The major stumbling block in negotiations which began Dec. 15 is the union's demand for wage parity with other workers in the trailer manufacturing industry. Fruehauf's Ingersoll workers are the lowest paid at any of that company's plants, an uniden-

tified worker there claimed Friday.

WANT \$1.75 MORE

The workers are demanding an average hourly increase of \$1.75 to the average hourly wage of \$10 — approximately the same as Fruehauf workers in Toronto are paid.

According to that worker, Fruehauf company officials have not been at all co-operative since negotiations began. "They don't even want to talk to us," he said.

Nintey-eight per cent of union members voted in favor of strike action in a vote two weeks ago. A second strike vote was scheduled for Sunday afternoon, but that meeting will now be devoted to

briefing membership about the company's final offer, strikers said this morning at the picket line.

Striking workers refused further comment regarding the strike.

After the membership's first strike vote, local president Fergo Berto told The Sentinel-Review, company management had been deliberately dragging its feet in negotiations.

"Their attitude is very poor. We feel we're not being taken seriously," he said.

Fruehauf's industrial relations director Andy Purdon who said earlier he believed an agreement could be reached before the three-year contract expired Wednesday at midnight, was

unavailable for comment this morning.

OPPORTUNE TIME

Berto feels current economic conditions favor the union's fight for wage increases. The union has learned, he said, that the company has back orders for 2,000 trailers. "We know the market is very good," Berto said. "This is an opportune time for us."

Fruehauf, which opened on Ingersoll Street in Ingersoll over three years ago, has experienced a bouyant recovery from the recent recession. Before last year layoffs had cut the workforce from 170 to 53. Due to a recovery last year the plant now employs about 330 plant and office staff.

SENTINEL-REVIEW
February 18, 1984

Fruehauf Canada
Inc.

Fruehauf workers vote overwhelmingly to return to work

By LINDA HULME
Sentinel-Review staff writer

The 285 workers at Fruehauf Inc. on strike since mid-February will be back to work by Tuesday.

Of the 226 members of UAW Local 2163 who gathered at the Woodstock UAW Hall, Sunday, 204 voted to ratify an agreement reached between the bargaining committee and company officials Friday evening.

Assembly line workers will receive a wage increase of \$1.55 an hour over three years, 20 cents less than what they walked off the job for two months ago.

The workers wanted wage parity with Fruehauf employees in Toronto. UAW International representative Al Seymour said about 85 employees will make 20 cents more than Toronto employees after the three year contract expires.

But the majority, about 200 assemblers, will be making 20 cents less.

Seymour agreed the settlement will put Fruehauf workers in a better bargaining position for contract talks in three years.

"We haven't fully accomplished wage parity for all classifications in the plant, but we're a helluva lot closer to it," he said.

The company had offered an average increase of \$1.35 an hour.

Other major gains for workers in this contract include an \$85 increase in accident and sickness weekly payments, now \$255 a week. The plan is payable up to 52 weeks, up from 39 weeks.

The company will also implement a dental plan this May. Officials had originally offered to begin the plan in December this year.

Seymour said Friday's meeting with company officials was the first time the two parties sat down to negotiate since the strike began. He said a secret ballot two weeks ago resulting in a 77 per cent rejection of the company's offer was one of the reasons, he believes, the company moved off their position.

SENTINEL - REVIEW
April 9, 1984

FRUEHAUF CANADA LTD.

Ingersoll Fruehauf taken to task on safety

By RICK HUGHES
of The Sentinel-Review

INGERSOLL — While Fruehauf Canada Inc. came under the spotlight Tuesday at a Chamber of Commerce Salute to Industry dinner honoring the company, it is also under a different spotlight — that of the Ministry of Labor for health and safety violations in the workplace.

Since January, the ministry's industrial health and safety branch has served the tractor-trailer manufacturer with 51 work orders to correct unsafe

situations in the plant. And then, on Oct. 22, it was hit with another 20.

The additional 20 orders placed completion deadlines on the work.

The company has complied with 19 of those orders, and John Knudsen, health and safety representative for the United Auto Workers Local 2163, said the remaining order should be completed by the Nov. 23 deadline.

Nonetheless, the union remains dissatisfied with company management's response to their safety concerns.

"I can't say they didn't act on anything," said Knudsen.

"But it takes pressure. A small health and safety issue that doesn't cost anything or take up any production time is okay, but any major issue, we've had to force it with the ministry or work refusal. It does take pressure," he said.

The plant has also been placed on the ministry's list for frequent inspections.

Leon Mylemans, regional manager for the industrial health and safety branch, told *The Sentinel-Review* the frequency of plant inspections depends on the plant's potential for problems. He said problem plants would be on a

three month inspection cycle. Inspector Wayne Beattie has been visiting Fruehauf weekly.

The 20 work orders issued by Beattie Oct. 22 were all re-issued orders, meaning they addressed problems the company had been asked to address before.

Fruehauf's personnel manager, Tom Wilson denies the company has been lax in its safety standards, and said safety is a priority concern for the company.

"It is Fruehauf's intention to make this a safe workplace," he said. (see *FRUEHAUF SLAPPED*, page 3)

Ingersoll's Fruehauf hit with charges

By RICK HUGHES
of The Sentinel-Review

INGERSOLL — Charges have been laid against Fruehauf Canada Inc. and three of its Ingersoll plant executives for violations of the province's Occupational Health and Safety Act.

The Ontario Ministry of Labor filed a total of nine charges against the company and its executives on Aug. 19. Three charges under Section 14 have been laid against the company itself, while six charges (two each) have been laid under section 16 against the three executives: plant manager Bob Lloyd, production supervisor Gary McClay and industrial engineer Thomas Scott.

All have been summonsed to appear in Woodstock court on Sept. 19.

The charges all relate to incidents at the tractor trailer manufacturer's Ingersoll Street plant between Oct. 3, 1985 and Nov. 25, 1985.

The charges allege the company failed to acquaint workers with a hazard in working with four overhead monorail cranes found to be defective on Oct. 3.

Lloyd, McClay and Scott are each charged with the same two counts. Each is charged with failing to advise workers of a danger in the workplace, and failing to remove a danger to workers in the workplace.

\$25,000 MAXIMUM

Each charge carries a maximum fine of \$25,000, or 12 days in jail.

On Nov. 18, after Fruehauf's union health and safety representative learned of the allegedly defective cranes, workers at the plant initiated a work refusal.

On Nov. 25, a ministry inspector was called and issued a work order the cranes be fixed.

Leon Mylemans, regional manager for the ministry said Thursday he could not say why the decision to lay the charges took so long. The regional office makes recommendations, but the final decision is up to the ministry's legal branch in Toronto.

FIRMER STAND

He said, however, the ministry is taking a firmer stand on health and safety issues, and it is prosecuting violations more often than in the past.

The decision to prosecute is based on many factors, he said.

"Where there are problems, and (where) there have been problems, we sometimes pursue this to drive the message home that people do have a legal responsibility toward their workers."

Between January and October of 1985, ministry inspectors hit Fruehauf with more than 50 work orders to correct health and safety problems at the plant.

SENTINEL REVIEW

August 29, 1986

Fruehauf is being sold to Brantford trailer firm

By RICK HUGHES
of The Sentinel-Review

Fruehauf Corp. of Detroit has agreed to sell its interest in Fruehauf Canada Inc. to the Trailmobile Group of Companies for \$39 a share.

When the deal is completed, FRH Acquisition Corporation, an affiliate of the Brantford-based Trailmobile, will have acquired a 91-per-cent interest in Fruehauf Canada Inc. for roughly \$96 million.

It is also offering a tender for the remaining nine per cent of the shares. If it is successful in acquiring 100 per cent interest, the purchase of Fruehauf will cost Trailmobile \$105.5 million.



Both companies are leading manufacturers of highway transport trailers. The deal is subject to federal approval under the Competition Act.

Fruehauf Canada Inc. operates a manufacturing plant in Ingersoll, which employs more than 300 hourly workers.

Its head office is in Mississauga, where it has a manufacturing plant. Fruehauf also has service and sales centres in eight Canadian cities.

Ed Van Doorn, president of Trailmobile, could not be reached for comment, but in a statement released Thursday he said Trailmobile would keep Fruehauf in operation.

"It is the intention to operate Fruehauf Canada as an independent entity and as such Fruehauf Canada will continue to maintain a separate organization, and manufacturing plants and marketing of the well-established Fruehauf line of products through its independent branch system."

John Knudsen, plant chairman for Canadian Auto Workers Local 636, which represents the workers at the Ingersoll plant, said Thursday he is confident that will in fact be the case.

"At this time, I can't see it changing anything," said Knudsen, "I don't think the worker on the shop floor will see any changes."

He believes Trailmobile will continue to use the Fruehauf name. The Ingersoll plant, which was built in 1980, is a very modern one, and he feels it is safe, no matter what Trailmobile's plans are.

Bruce West, controller for Fruehauf Canada, in Mississauga, declined to comment. Because of the American Thanksgiving holiday, officials at Fruehauf's Detroit head office could not be reached.

Merrill Lynch Canada Inc. handled the sale of Fruehauf Canada Inc. for the Fruehauf Corporation.

Ian MacVicar, an associate in mergers and acquisitions with Merrill Lynch, explained FRH will make a public tender offer for Fruehauf's 2.7 million shares on or about Nov. 30. Fruehauf has agreed to tender its shares to the offer.

"Basically what has happened here is that ownership of a not-insignificant Canadian-based manufacturing company ... has been transferred from Americans to Canadians," said MacVicar, "and that's fairly positive."

The sale of Fruehauf Canada Inc. is the latest in a series of divestments by the Fruehauf Corporation. The selling of company assets is being done to pay-off debt acquired during a leveraged buy-out of Fruehauf last year.

The buy-out, by management, was done to thwart a hostile takeover attempt.

"In late summer, fall of '86, one of the so-called (corporate) raiders in the U.S., acquired a large share-holding in Fruehauf," said MacVicar. "At that point, the company .. approached Merrill Lynch in New York who assisted them in doing a management leveraged buy-out."

"As a result of that transaction, they undertook a number of sales of various assets of companies that were owned by Fruehauf."

Fruehauf is also the major shareholder in Kelsey-Hayes, which operated two plants in Woodstock.

MacVicar said there are no plans to sell off Kelsey-Hayes.

Fruehauf's sales last year were roughly \$144 million.

New Fruehauf brass won't rock the boat

By IAN TIMBERLAKE
of The Sentinel-Review

INGERSOLL — The new owners of the Fruehauf plant here don't plan any major changes, a union spokesman said Wednesday.

"They don't see any direct changes — at least immediately," said John Knudsen, plant chairman for Canadian Auto Workers Local 636. "Our plant will stay as a separate entity, as Fruehauf."

Three union representatives from Ingersoll met in Toronto on Monday with management of The Trailmobile Group of Companies Ltd., which recently acquired Fruehauf Canada Inc.

A new twist to the deal could potentially mean increased business for Fruehauf in Ingersoll.

On Tuesday, the federal competition watchdog announced that in exchange for its approval of the deal, Trailmobile will sell its Brantford-based van business.

Fruehauf in Ingersoll will now be the only Canadian plant in the Trailmobile

group producing vans — box-type metal highway trailers that account for more than three-quarters of the highway transport trailers made in this country.

Fruehauf, which also has a plant in Mississauga, was the leading Canadian manufacturer of transport trailers. Trailmobile was ranked number two and the government was concerned that unless the company sold its van business, the takeover would unduly lessen competition.

Trailmobile president Ed Van Doorn is out of the country and unavailable for comment until Feb. 1, but Knudsen said the sale of Trailmobile's van business "quite possibly could" lead to increased work here.

"But there's no dates on when they have to sell the business," Knudsen said.

SENTINEL REVIEW

January 21, 1988

Town interested in Fruehauf sale

INGERSOLL — Town officials are watching with interest as the sale of Fruehauf Canada Inc. to The Trailmobile Group of Companies Ltd. runs into opposition.

Development officer Ted Hunt said he will keep in touch with officials at Fruehauf's Ingersoll plant "to see if there are any concerns."

In closed session at a public works and planning committee meeting Monday night, Hunt briefed councillors on the status of the takeover.

"All I know is what's in the papers," he said. Hunt added he doesn't see anything to be concerned about right now.

Fruehauf, which employs 330 here, is the leading Canadian manufacturer of highway transport trailers.

Last week, the federal mergers branch announced that in exchange for its support of the Fruehauf sale,

number-two ranked Trailmobile had agreed to sell its van business.

The move eliminates concerns that the merger will lessen competition, the mergers branch said.

As a result of the decision, 49 Trailmobile workers in Brantford have already received permanent lay-off notices and union officials say up to 300 jobs could be lost.

Six Brant County politicians have written to federal Consumer and Corporate Affairs Ministry Harvie Andre asking for a review of the mergers branch decision.

The box type metal highway trailers that account for more than three-quarters of the highway transport trailers made in Canada are also manufactured by Fruehauf in Ingersoll.

A union spokesman in Ingersoll has said Trailmobile officials did not expect any major changes here.

SENTINEL REVIEW

January 27, 1988

It's official – Fruehauf sold second time in year

By GREG ROTHWELL
of The Sentinel-Review

INGERSOLL — It's confirmed — Fruehauf Canada has been sold again.

The Brantford Group of Companies announced Thursday that Fruehauf has been sold to Gemala Industries Ltd., an operation with interests in Indonesia, Canada and the United States.

Gemala is owned by The Wanandi Group of Indonesia, by Penfund Capital Corporation of Toronto, senior management of Fruehauf Canada as well as institutional investors from

New York. The Chase Manhattan Bank of Canada financed the transaction.

Fruehauf, the leading manufacturer of highway transport trailers in Canada, has plants in Ingersoll and Brantford as well as sales, parts, service and used equipment branches across the country. There are 286 employees in Ingersoll.

Last year Fruehauf was bought out by its competitor, the Brantford-based Trailmobile Group of Companies, from its parent firm the Fruehauf Corporation in Detroit.

After the merger, the federal government ordered Fruehauf Canada to trim some of its

operations. A plant in Mississauga closed and the Brantford operation was scaled down, but the Ingersoll firm was not affected.

The sale to Gemala Industries Ltd. will not affect Fruehauf's management structure. Ed Van Doorn will remain as president and chief executive officer while Andy Tarrant will continue on as senior vice-president and chief operating officer.

In a news release issued Thursday Van Doorn said "the strategic plan of positioning the company to take advantage of future market opportunities will continue, but now at a faster pace to ensure that products will be

readily available to maintain an effective and efficient transportation industry in Canada.

In the same release Edward Ismanto Wanandi, head of the Wanandi Group, said the acquisition of Fruehauf is the company's first foray into North America, and the sale "will complement our operations in the Far East and Europe."

The sale was a year in the planning and Wanandi said "we feel this co-operation will be very exciting for all parties, and we look forward to a brighter future for the company, its employees, its customers and relations between Canada and Indonesia."

SENTINEL
REVIEW
July 28, 1989

FRUEHAUF CANADA INC.

Fruehauf ready for '90s

Fruehauf Canada, now a division of the Gemala Industries Ltd., survived the early 1980s' recession and is now planning to expand its Ingersoll plant, said the industrial relations manager.

"We need more space," Tom Wilson said. "We have more work and more people here and we're running out of space."

Formerly owned by Trailmobile Ltd., the trailer manufacturing company was bought out by the Brantford group about 14 months ago, Wilson said. The former head office in Mississauga has been shut down and many of the workers relocated to either Brantford or Ingersoll.

"We're still going through the merger (with the Brantford company)," Wilson said, adding while the physical size of the factory is expected to become larger, the line operation will remain the same.

Fruehauf moved to Ingersoll about 10 years ago because there was no more room at the Mississauga plant for expansion.

"The product size of trailers was becoming larger and we needed more space to build," Wilson said. "Geographically, Ingersoll was an excellent place as it's located on the corner of Highway 401, about halfway between the Windsor-Detroit area and Toronto."

He added that Ingersoll was looking for an industry to

broaden its industrial basin. "We were a new situation to the town," he said.

Fruehauf opened a brand new van trailer product line at the Ingersoll plant where there was adequate space to build the units. Wilson was one of the first to arrive in the town in order to set up a security force to protect the property, make contacts with Canada Manpower officials, contact physicians to do the company medicals, and speak with other businesspeople in the area.

"We started production in October, 1980," Wilson said. "We were moving along quite well until the spring of 1981 when the recession hit us. We struggled through to May, 1983. We were fortunate to survive."

He noted that many larger and middle-sized businesses could not meet the recession and went under.

Initially, the company hired 20 maintenance people to install the equipment, Wilson said. This was followed with 30 general labor people who helped get the factory in order. By the end of 1980 there were 120 employees at the plant. And by the end of 1983 there were 300 Wilson said Fruehauf has approximately 280 employees now and builds, on average, 11 to 13 trailers per day, depending on the size of each unit.

The mass production assembly operation is unionized

under the Canadian Auto Workers union and has 60 salaried employees as well.

Over the past few years, Wilson pointed out the biggest change has been the arrival of the CAMI Automotive plant.

"When we came to Ingersoll we were the largest single employer in Oxford County," Wilson said. "Now we're kind of dwarfed by CAMI across the street."

Another improvement was the paving of Ingersoll Street. However, since CAMI came to town, the limited traffic on that street has become "horrendous", Wilson said.

One area which the industrial relations manager is surprised lacks change is the downtown core.

"I can't see any major changes in the downtown or any minor changes over the past 10 years," he said. "It somewhat shocks me. I'm surprised CAMI has had no affect on the downtown."

The new Relax Inn going in at the corner of Highway 401 and Culloden Road will benefit Fruehauf, Wilson said, as the company used to book visitors at either Woodstock or London hotels.

As of July 22, this year, Fruehauf had a major foreign investment from Indonesia, making the company a division of Gemala Industries Limited.

INGERSOLL TIMES -

PROGRESS EDITION

October 18 1989

93 workers at Fruehauf to be laid off Jan. 12

BY LIZ DADSON

Almost half the employees at Fruehauf Canada have received notices they will be laid off Jan. 12.

Despite rumors, however, the Ingersoll Street plant is not closing, said Tom Wilson, industrial relations manager.

"We've had to put a few programs on hold," he admitted, referring to a plan to expand the Ingersoll plant, as announced in October.

The lay-off schedule for Jan. 12 has been posted, Wilson said, putting 93 of the 222 employees out of work.

The company, which manufactures van trailers, has seen the market for its product go soft, Wilson said. "We also have a lack of orders at this time of year."

Ted Hunt, Ingersoll's development officer, said Fruehauf Canada has been caught up in the issue of whether the provincial government will allow longer trailers on the highways.

"This caused a lot of uncertainty in the industry," Hunt said, adding that recent legislation has been proposed, permitting the longer trailers on the roads.

Introduced at Queen's Park last Wednesday, the bill would allow truck lengths to be extended to 25

metres overall from about 23 metres -- an increase of more than six feet.

Hunt said he hopes with the introduction of this legislation, there will be a positive effect on the trailer-building industry.

Ed Van Doorn, chief executive officer for Fruehauf Canada in Brantford, said the layoffs at the Ingersoll plant are due to insufficient orders which have resulted from the uncertainty about the proposed legislation.

"Our customers are concerned about when this legislation will be passed and what it'll look like," he said.

While he cited high interest rates in Canada, the impact of free trade and the impact of U.S. truckers competing in Canada as contributing factors to the slump in the trailer market, he emphasized the major impact has been the government bill which he said still needs clarification.

Van Doorn said there have been layoffs at Fruehauf in Ingersoll before because it is a very cyclical business. The Brantford plant is currently laying off a number of employees as well, he said.

However, the Brantford plant pro-

Continued on Page 2

Fruehauf

Continued from Page 1

duces tank and flatbed trailers. The van trailers, which will be effected by the 53-foot limit, are produced in Ingersoll.

Fruehauf moved to Ingersoll about 10 years ago, starting production in October, 1980.

As of October, 1989, there were 280 employees building, on average, 11 to 13 trailers per day, depending on the size of each unit.

Originally, owned by Trailmobile Ltd., the company was bought out by a Brantford group in early 1988. On July 22, 1989, it had a major foreign investment from Indonesia, making the company a division of Gemala Industries Limited.

Fruehauf still laying off 93

BY LIZ DADSON

Fruehauf Canada is set to lay off 93 workers this Friday. The three-member management group met Monday afternoon to see if this number could be reduced but decided to continue as planned, said Tom Wilson, industrial relations manager at the Ingersoll Street plant.

Originally, management looked at the backlog of work, the number of orders that had come in, and the manning required to complete those orders, Wilson said. It then decided 93 people had to be laid off.

"We reviewed the status of the orders to the manpower required," he said, adding that the reduced number of workers will be sufficient to fill the orders.

Wilson said he has no idea how long the employees will be laid off. The 93 put out of work Friday will join 37 laid off Nov. 17 and 11 let go on Nov. 24.

Fruehauf, which manufactures van trailers, has seen the market for its product go soft, Wilson said earlier.

Ted Hunt, Ingersoll's development officer, has pointed out that the company has been caught up in the issue of whether the provincial government will allow longer trailers on the highways.

Recent legislation, introduced at Queen's Park, would allow truck lengths to be extended to 25 metres overall from about 23 metres -- an in-

crease of more than six feet.

Ed Van Doorn, chief executive officer for Fruehauf Canada in Brantford, said earlier the layoffs at the Ingersoll plant are due to insufficient orders which have resulted from the uncertainty about the proposed legislation.

Wilson said the 93 employees being laid off Friday are "certainly not happy" about it but have adjusted to the layoffs.

"They can see by the amount of work at the plant that there is not sufficient work for that number of people," he said.

Fruehauf moved to Ingersoll 10 years ago, starting production in October, 1980.

As of October, 1989, there were 280 employees building, on average, 11 to 13 trailers per day, depending on the size of each unit.

Originally owned by Trailmobile Ltd., the company was bought out by a Brantford group in early 1988. On July 22, 1989, it had a major foreign investment from Indonesia, making the company a division of Gemala Industries Limited.

INGERSOLL TIMES

January 10, 1990

Fruehauf brass says worst is over

By PAULINE KERR
of The Sentinel-Review

INGERSOLL — Fruehauf's announced layoff of 93 workers in December may have been the tip of the iceberg but the worst is over, says Fruehauf president Ed Van Doorn.

An Ingersoll woman called *The Sentinel-Review* Friday to say most of the plant's workers have been given layoff notices. They have been without work since Jan. 13. She went on to say all the plant's workers received separation slips last week. This is news to Van Doorn who stated in a phone interview Monday preparations are under way to call back all workers for a full start up.

He was unable to give a precise date: "We're talking days, perhaps weeks."

Another woman, the wife of a Fruehauf worker, called the Ingersoll bureau to complain about the lack of management-worker communications. She stated workers were told Jan. 12 there was no work that week. When they picked up their pays Jan. 18, they found a sign posted on the doors saying there was no work.

Van Doorn agreed information has been slow in reaching the workers but said things are starting to happen very quickly at the main office. "We've just recieved the largest order we've had in years." The main hold up now is

arranging for materials and the engineering.

Orders are being received for both the 48-ft. trailers and the 53-ft. trailers.

The announced layoff of 93 workers came when the government announced new legislation was in the works which would permit 53-ft. trailers. The legislation was de-

layed and the bottom fell out of the trailer manufacturing market as orders were cancelled by customers awaiting the official decision.

January saw some maintenance being done at Fruehauf in Ingersoll as well as some reorganization for the larger trailers but not much work on the manufacturing end. This situation should end soon —Van Doorn hopes, by next week.

INGERSOLL TIMES

January 24, 1990

Mark Reid
Ingersoll bureau editor
485-3040

Fruehauf workers still not back

By ERIC SCHMIEDL
of The Sentinel-Review

INGERSOLL - As of Friday, Fruehauf Canada Inc. workers were still waiting for their calls back to work.

Paul Ebel, a worker at Fruehauf for six years, said he still hadn't heard anything. In an earlier interview, Ebel had said: "I've heard so many things I don't know what to believe."

The wife of another Fruehauf worker said she called the company Friday at about 10 a.m. and was told there is no work slated for next week.

"The union's saying nothing either," she added.

John Knudsen, local union head, could not be reached for comment.

Ed Van Doorn, Fruehauf president, was scheduled to be back from a business trip Friday. A receptionist said Van Doorn won't be back until Monday.

Van Doorn is the only company person who speaks with the press, in accordance with his own policy, the receptionist added.

SENTINEL REVIEW

February 10, 1990

Mark Reid
Ingersoll bureau editor
485-3040

Local charges Fruehauf not informing employees

By MARK REID
of The Sentinel-Review

INGERSOLL — The head of the local representing the over 200 laid off workers at Fruehauf Canada Inc. says the company's personnel department is not keeping employees informed of new developments.

"We have had no information at all," said John Knudsen, president of Local 2163 of the Canadian Auto Workers union.

Absolutely none

Knudsen said Wednesday that

to the best of his knowledge he knows of no workers from the plant who have been kept informed.

"We have got no information since the layoff Jan. 15," he says.

In December about 48 unionized employees were laid off indefinitely. In mid January, 93 other employees were sent home indefinitely and later that month, over 100 employees were temporarily laid off.

"The company has been taking calls and telling the workers they don't know when they will be back," he said, adding there has

been no mass release of information.

Why no meeting?

In addition, Knudsen says it is difficult for the local to call a meeting for all its members then tell them there are no new developments.

Knudsen clarified a published report Wednesday which said workers were nearing a position to strike and at the same time there could be a lockout.

Although the current contract between the two sides expires today, neither side has approached

the Ontario Labor Relations Board to request a conciliator, says Knudsen.

If a conciliator

A conciliator would first have to issue a no board report and 17 days later workers could legally strike or a lockout take place.

Knudsen noted there are orders for over 750 van trailers to be built at the plant. Assembly line workers average \$14 an hour.

Company president Ed Van-Doorn could not be reached for comment.

SENTINEL REVIEW
February 15, 1990

FRUEHAUF CANADA INC.

Second meeting between union, Fruehauf cancelled

A second meeting between Fruehauf Canada and the workers' union at its Ingersoll plant was cancelled, but by the union this time.

Scheduled for last Thursday, the meeting with Local 2163 of the Canadian Auto Workers' union would have begun negotiations for a new contract since the previous one has expired.

Union president John Knudsen said last week's meeting had to be cancelled because the union's national representative could not attend.

"We had a convention in Port Elgin," Knudsen said. "Most of the representatives were up there."

The contract negotiations, along with the company's lack of financing to buy parts needed to recall workers, has created plenty of confusion at the trailer manufacturing plant on Ingersoll Street.

A total of 141 workers are on permanent layoff and another 125 were temporarily laid off when the plant closed Jan. 15.

INGERSOLL TIMES

February 28 1990

Fruehauf begins calling back workers

By MARK REID
of The Sentinel-Review

INGERSOLL — For a number of Fruehauf Canada Inc. workers, the long wait is over.

Ed Van Doorn, Fruehauf president, said in a telephone interview Tuesday 80 workers are being called back this week, while 40 more are scheduled to return next week.

"That's as far out as we can project for now." Agreements have been made for orders that are "allowing us to proceed with production . . . and start up the plant again," he commented.

John Knudsen, Oxford Regional Labor Council president and head of Union Local 2163, said Tuesday 26 workers were to be called back to work today and "it looks like about 50 more for Thursday.

"It's something we were waiting for . . . it was a matter of when (workers were to be called back)."

SENTINEL REVIEW

March 7, 1990

Contract negotiations planned to begin (again)

Fruehauf Canada and Local 2163 of the Canadian Auto Workers' union scheduled a third meeting for this morning to begin contract negotiations. Two previous meetings were cancelled, the first by the company due to an emergency shareholders' meeting, and the second by the union because its national representative was unable to attend.

The workers' contract expired Feb. 15, one month after the plant closed due to a shortage of funds to buy parts.

All temporarily laid off workers are back to work and John Knudsen, union president, said the jobs for those on permanent layoff are still there even though they have been out of work for two months, some up to three or four months.

While he has not spoken to many of the permanently laid off employees, he said almost all those on temporary layoff returned to Fruehauf.

"It's hard to say if they (permanent layoffs) got other jobs," he said, adding that many don't have much seniority at the Ingersoll plant so might keep their other jobs.

Because the temporary layoff did not last 13 weeks, the company is not required to pay the workers in lieu of notice, Knudsen said. Those on permanent layoff received proper notice so are eligible for unemployment insurance benefits only, he said.

INGERSOLL TIMES
March 14, 1990

Contract talks begin at Fruehauf Canada

Contract talks have finally begun between Fruehauf Canada and Local 2163 of the Canadian Auto Workers' union which represents the workers at the Ingersoll plant.

Union president John Knudsen said negotiations began last Wednesday concerning the language of the contract. Further meetings are slated for today and tomorrow.

Acting plant manager Joe Beamson and industrial relations manager Tom Wilson are the bargaining agents for the company, Knudsen said.

The workers' contract expired Feb. 15, one month after the Ingersoll Street trailer manufacturing plant closed due to a shortage of funds to buy parts.

Fruehauf now has the required commitment to financial reorganization with its investors, chief executive officer Ed Van Doorn said earlier. And, as of March 9, all the temporarily laid off workers were back on the job.

The company hopes to begin recalling those on permanent layoff sometime this week, Knudsen said earlier. More than 140 workers have been on permanent layoff, some up to three and four months.

INGERSOLL TIMES
March 21, 1990

Fruehauf staff OK contract

INGERSOLL (Staff) — Fruehauf Canada workers here have ratified a three-year contract.

Employees voted 87 per cent in favor of the agreement on Sunday, John Knudsen, Canadian Auto Workers plant president, said Monday.

Workers will receive a 25-cent-an-hour raise in the first year and 20 cents in each of the last two years of the contract. Skilled workers will receive an additional 25-cent-an-hour premium in each of the first two years.

The package includes improvements to the pension plan, two additional paid holidays and a new vision care benefit.

Some of the 75 Fruehauf workers still on layoff are ex-

pected to be called back within two weeks as the plant gears up production, said Knudsen.

The plant, which now employs 191, has been bringing back workers gradually since March when they restarted production after nearly two months on shutdown.

LONDON FREE PRESS
April 24, 1990

ingersoll

Strike averted

INGERSOLL — A strike by Fruehauf Canada Inc. workers here has been averted.

John Knudsen, head of Canadian Auto Workers Union, Local 2163, said 87 per cent of workers voted to accept a package deal Sunday.

The deal included a cost of living increase of \$1.50 an hour over three years. On top of that, workers got increases of 25 cents an hour retroactive to Feb. 16, with an extra 20 cents coming in both the second and third years of the agreement.

Skilled workers got additional raises of 25 cents an hour retroactive to Feb. 16 and will get another 25 cent pay boost in year two of the deal.

A vision care plan (for glasses) and a \$1 a year increase to pension plans were also obtained by employees.

"Overall, we were quite pleased" with the agreement, Knudsen said.

There are still 75 workers off of work, with 191 back on the job. Production should increase in the next couple of weeks, ending the long haul for employees waiting for the call back.

"We'll definitely be calling back workers," Knudsen said.

SENTINEL REVIEW
April 24, 1990

MAYBE BRANTFORD TOO**Fruehauf could pull out of Ingersoll**

By ERIC SCHMIEDL
of The Sentinel-Review

INGERSOLL — The doors of Fruehauf Canada Inc. here may close for good in the near future.

John Knudsen, head of the Canadian Auto Workers union local representing Fruehauf workers, said he has been told one of two Fruehauf plants in Ingersoll and Brantford may have to be shut down. The closure would be caused by mounting pressures on the trucking industry from the overinflated dollar, the goods and services tax, high interest rates and the deregulation of Canadian truckers, he said.

Fruehauf produces truck trailers.

The information on the possible closure was passed on to Knudsen from "our (CAW) national" and originated from Fruehauf president Ed Van Doorn, he said.

Van Doorn on vacation

Van Doorn is on vacation and could not be reached for comment.

There is a possibility that both plants could be in danger, Knudsen added.

"If one goes down, we're going to try and save the other," he said.

A demonstration against the federal government for the factors hurting the trucking sector is planned for June 23 at the Ingersoll Fruehauf parking lot. Knudsen said he already has permission for the

demonstration and is inviting workers from Fruehauf feeder plants to join in.

In addition, Knudsen will be inviting Oxford MP Bruce Halliday and Oxford MPP Charlie Tatham to the event. He also hopes to get national CAW head Bob White to attend.

Knudsen said he expects more information on the situation to be forthcoming next week.

SENTINEL REVIEW

June 7, 1990

TO CLOSE IN BRANTFORD

Fruehauf Ingersoll stays

By ERIC SCHMIEDL
of The Sentinel-Review

INGERSOLL — A slowing economy is forcing the closure of Fruehauf Canada Inc. in Brantford and has put the future of the plant here in doubt, the company president says.

Ed Van Doorn said Tuesday the closure of the Brantford plant will affect 334 workers. Operations at

the plant will continue until present contract commitments are completed.

Fruehauf's doors in Brantford will close in late summer, he estimated.

It is too early to tell whether Brantford workers, who are members of the Canadian Auto Workers union, will be relocated in Ingersoll.

A difficult economy is also cause for "great concern" about the plant

here.

Fifty-six on layoff now

"We hope this (the Brantford closure) is as far as we have to consolidate . . . but who knows," Van Doorn said.

There are 366 people employed at the Ingersoll plant, including 56 who are currently laid off.

John Knudsen, president of CAW Local 2163 which represents Fruehauf workers here, said he wanted to meet with company officials before commenting on the situation.

Union representatives from the Brantford plant could not be reached for comment.

Fruehauf produces truck trailers.

SENTINEL REVIEW

June 13, 1990

Page 8 Ingersoll Midweek Advertiser, Tues., June 19, 1990

TO CLOSE IN BRANTFORD

Fruehauf Ingersoll stays

By ERIC SCHMIEDL
of The Sentinel-Review

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Fruehauf's doors in Brantford will close in late summer, he estimated.

It is too early to tell whether Brantford workers, who are members of the Canadian Auto Workers union, will be relocated in Ingersoll.

A difficult economy is also cause for "great concern" about the plant here.

Fifty-six on layoff now

"We hope this (the Brantford closure) is as far as we have to consolidate . . . but who knows," Van Doorn said.

There are 366 people employed at the Ingersoll plant, including 56 who are currently laid off.

John Knudsen, president of CAW Local 2163 which represents Fruehauf workers here, said he wanted

to meet with company officials before commenting on the situation.

Union representatives from the Brantford plant could not be reached for comment.

Fruehauf produces truck trailers.

INGERSOLL MIDWEEK

June 19, 1990

The Ingersoll Times, June 13, 1990

Gloomy outlook for Fruehauf plants

BY LIZ DADSON

Employees at Fruehauf Canada plants in Ingersoll and Brantford are facing good news and bad news.

Chief executive officer Ed Van Doorn said the trailer manufacturer, owned mainly by Gemala Industries of Indonesia, has worked out a re-financing plan to survive on the long-term.

However, due to an extremely slow market, the Brantford plant will be faced with severe lay-offs next month and temporary lay-offs could hit the plant in Ingersoll, Van Doorn said.

Fruehauf is one of the victims of the economic fall-out caused by recent border blockades by independent truckers. Canadian truckers are upset about the competitive disadvantages between them and U.S. truckers.

Though the blockades have ended, according to reports, they could flare up again unless federal and provincial officials address truckers' complaints. In the meantime, they are not buying equipment, Van Doorn said.

With the lay-offs posted at the Brantford plant, a total of 228 people are out of work "and probably another 1,500 jobs will be lost in the suppliers sector," he added.

Van Doorn noted that the Ingersoll plant is "a little more stable" because it has some orders to build. "It has trailers to make between now and July 20 but beyond that, it looks pretty bleak."

John Knudsen, union president at the plant in town, said the union has heard nothing yet but a decision should be made by this Friday.

"We have enough back-log right now but over the last few weeks, we have had no major orders," he said.

He admitted there is a 50-50 chance of the company pulling out of Ingersoll because many trucking firms are moving to the United States and buying American-made trailers.

"We don't know where the company's going and the company is not telling us," he said.

There are 207 people now working at the Ingersoll Street plant, Knudsen said. While the majority returned to work in mid-March, following a temporary lay-off and plant closure, almost 60 are still out of work and have been on permanent lay-off since last November.

The Daily Sentinel-Review, Wed., June 20, 1990—3

Demonstration called off

By ERIC SCHMIEDL
of The Sentinel-Review

INGERSOLL — A demonstration at Fruehauf Canada Inc. here which was slated for June 23 has been called off.

John Knudsen, president of Canadian Auto Workers Union Local 2163 which represents local Fruehauf workers, said the demonstration — to give the government a blast on high interest rates and other factors hurting the trucking industry — will be rescheduled depending on what happens during meetings on the Fruehauf situation this week.

A meeting between union officials and the company is scheduled for June 19. Another meeting is set for June 21 which will involve Bob White, CAW president and Monte Kwinter, Ontario industry minister.

Company president Ed Van Doorn announced last Tuesday that the Brantford Fruehauf plant will close, probably near the end of summer.

Fruehauf produces truck trailers. Slowing sales are causing the closure.

Van Doorn said the company will consolidate its operations in Ingersoll but he doesn't know if any of the 334 Brantford employees will be relocated here.

There are 366 people employed at the local plant, with 263 of those be-

ing unionized.

Currently, 56 of the union workers here are laid off. Knudsen said 20 of those workers are being called back this week.

SENTINEL REVIEW

June 20, 1990

Fruehauf, CAW not optimistic about company's future in Canada

FRUEHAUF CANADA INC.

Both seek action from federal, provincial governments

BY LIZ DADSON

The management and union representatives at Fruehauf Canada are not optimistic about the company's future in Canada.

Fruehauf chief executive officer Ed Van Doorn announced last week that the Brantford plant will close at the end of July, with the trailer manufacturing operations consolidated in Ingersoll.

This means 334 employees will be out of work and the situation does not look good for workers at the Ingersoll Street plant.

"We don't have a lot of orders," Van Doorn said. "We need to see more demand for equipment."

Citing unprecedented competition from the United States, Van Doorn said the federal and provincial governments must make changes, particularly to interest rates, taxes and fuel costs, so truckers can effectively compete and purchase equipment.

"The major part of this situation is orders (for truck trailers). Nothing can begin anywhere unless you have orders," he said. "And the short-term prospect of orders is not optimistic."

Al Seymour, area director with the Canadian Auto Workers' union, which represents the workers, said while people may think that the consolidation to the Ingersoll facility bodes well, "it doesn't give us any reason to be optimistic."

The company is moving the flat-bed trailer line to Ingersoll and discontinuing the tanker trailer and dump truck box lines, he said.

He suggested along with the reasons given by Van Doorn, deregulation of the transportation industry and the Canada-U.S. free trade agreement also factor into the current problems in the industry.

A meeting has been set up with Monte Kwinter, Ontario minister of industry, trade and technology, to discuss provincial obligations in relation to this industry, Seymour said.

"We want to convince the provincial government to implement programs to make it easier for the trucking companies, especially in Ontario," he said.

"Unless drastic action is taken by the federal and provincial governments, we're not too overly optimistic about the future of the Ingersoll plant."

John Knudsen, union president at the Ingersoll plant, said CAW president Bob White, vice-president Buzz Hargrove, along with four members of the Brantford bargaining committee and three from the Ingersoll committee (including himself) will meet tomorrow morning at 8 a.m. with Kwinter.

Consequently, a demonstration by workers at Fruehauf against the two levels of government, slated for Saturday, has been cancelled, he said.

Knudsen said up to 20 people will be called back to work this week. As of Monday, 211 people were working at the plant, with an additional 52 still on layoff.

"We have 400 van trailers on order right now," he said. "But no doubt, if the government does not react, we could be in trouble ourselves."

Van Doorn said the company is trying to convince its customers to buy some equipment but at the moment there is a lot of used equipment on the market.

"Our customers are repairing trailers as well, trying to survive during the current economic situation."

"The trucker blockades, which have never been done before, indicate they (truckers) are very concerned about their future. And when they are concerned, they are not buying equipment."

INGERSOLL TIMES
June 20, 1990

Remaining laid off workers recalled at Fruehauf, Ontario government seeks to ease trucking problems

BY LIZ DADSON

While the remaining laid off workers at the Ingersoll Fruehauf Canada plant were happy to return to work last week, the government is trying to come to grips with concerns in the trucking industry which are impacting on related industries.

John Knudsen, union president for Local 2163 of the Canadian Auto Workers which represents workers at the Ingersoll Street plant, said "everybody's back" with the trailer manufacturer.

A total of 262 people are employed and Knudsen hopes they will be there "for quite a while," despite the slump in orders.

In the meantime, provincial transportation minister William Wrye has announced new measures to address concerns raised by Ontario truckers, mainly dealing with unprecedented competition from United States truckers.

Several initiatives coming out of the provincial government include increased enforcement by the revenue and transportation ministries regarding fuel tax registration, including a new \$303.75 fine; creation of a truck transportation industry forum where carriers, owner-operators and shippers can discuss and resolve business-practice issues; and creation of additional truck parking facilities in North Ontario.

The transportation ministry will work to establish a business ad-

visory service for owner-operators. Wrye said in a press release. And he will ask the federal government to seek a special meeting of the Canada-U.S. Trucking Consultative Mechanism to discuss concerns raised by Ontario truckers.

Ottawa and the other provinces have agreed to an Ontario request that the trucking issue be addressed at September's meeting of federal-provincial-territorial transportation ministers in St. John's, Newfoundland.

In addition, Wrye said consideration will be given to an exemption from the provincial retail sales tax on labor for heavy truck and trailer repairs, efforts will be made to increase enforcement activities to ensure interjurisdictional carriers accurately report distances travelled in Ontario and remit fuel tax owing to the province, and the ministry will initiate a longer-term comparative analysis of trucking industry operating costs in Ontario and the U.S.

Implemented programs will continue, including stepped-up enforcement at truck inspection stations during nights and weekends, expanded audits of U.S. trucking companies to ensure they are complying with Ontario regulations, publicity relating to fines and penalties against trucking companies for failing to comply with Ontario regulations, enhanced truck parking and other truck rest facilities at 23 existing service centres and adjacent picnic sites along Highways 400 and

401.

Knudsen said the June 21 meeting of CAW officials and Monte Winter, Ontario minister of industry, trade and technology, resulted in discussions about changes to regulations in the trucking industry and providing relief for workers unemployed as a result of the Brantford Fruehauf plant closures.

"We're now writing a brief for Winter," Knudsen said. "We're trying to get the (trucking) regulations changed." He added it will be a while before a reply is received.

CAW president Bob White, in a press release, said the Brantford plant closure is not just another plant going under, "but an entire industry that is failing under free

trade. The Fruehauf plant represents almost one half of the remaining truck trailer-van production in Canada."

He noted for the 334 Brantford plant workers, many of them long-service employees with 25 and 30 years seniority, the closure is "a slap in the face. A few may be of-

Continued on Page 2

INGERSOLL
TIMES
JULY 4, 1990

FROM: MIAMI
COM: MIAMI
ING

LABOR**Ingersoll plants lay off 90**

The two firms blame tough business conditions and sluggish sales for the move.

By Stephen Northfield
Woodstock Bureau

INGERSOLL — About 90 workers have been laid off at two major manufacturing operations here.

About 50 workers at Fruehauf Canada left midway through Wednesday's shift. They are expected to be called back Sept. 10.

Another Ingersoll company, Collins and Aikman (Ontario) Ltd., which makes carpets for the auto industry, sent 37 workers home temporarily because of sluggish car sales.

NEW LINE: The Fruehauf layoffs will give the company time to change manufacturing lines over to a new product, said company president Sidney Kulek.

Kulek said some workers may be recalled next week if materials arrive earlier than expected.

In June, Fruehauf, which makes trailers for transport

trucks, announced plans to close its Brantford plant, eliminating 334 jobs. The company is shifting production to Ingersoll and moving its administrative offices here.

Fruehauf and other Canadian firms involved in the trucking industry are feeling the pinch from increased U.S. competition, a strong dollar and high interest rates.

DIM OUTLOOK: "Unless the government of the day does some things to help the workers involved in the trucking industry, especially in the manufacturing parts of it, we're going to have continuing problems," said Al Seymour, regional manager for the Canadian Auto Workers union.

Larry Johnson, personnel manager at Collins and Aikman, said the company isn't sure how long the layoffs will last. The plant employs about 180 workers.

Page 4 Ingersoll Midweek Advertiser, Tues., September 25, 1990

Fruehauf hoping new product keeps firm on competitive edge

Story and photo
by GEOFF DALE
of The Sentinel-Review

INGERSOLL — Fruehauf Canada is pinning its hopes for the future in this community on a new chief executive officer and a cost-effective lightweight van.

The new CEO is Sidney Kulek, an electrical engineer with 35-years of manufacturing experience. His most recent position was chief operating officer of Westwood Lighting in El Paso, Texas.

The vehicle is the Gem 2000 Van, designed and manufactured by Fruehauf Canada.

During an upbeat media reception Tuesday afternoon at the firm's new corporate headquarters in Ingersoll, Kulek made it clear the key to Fruehauf's survival is manufacturing a competitive product.

The move comes on the heels of this summer's closure of the Brantford plant, the relocation of the corporate headquarters to Ingersoll and the subsequent move of the fabrication and flatbed operations here.

"We will be running a lean and mean operation here in Ingersoll," he said. "To operate a successful competitive firm, you have to cut out overheads and a lot of gloss.

"And make no mistake about it. We're in this business to make money."

The decision to produce the Gem 2000 Van, a 14.6 metre long vehicle constructed primarily with aluminum, was reached when management realized competitors were coming out with virtually the same product as Fruehauf but about \$1,700 cheaper.

Kulek, who replaces Ed Van Doorn as CEO, said the success of the van could translate into more local jobs.

"I would love to see three shifts operating seven days a week," he said. "Right now we have adequate work for the foreseeable future and we're gratified by the enthusiastic response for the van."

'Breath of fresh air'

After months of uncertainty and layoffs, even the plant's union representative seemed to approach the recent changes with some optimism.

"It's like a breath of fresh air," said John Knudsen, Canadian Auto Workers bargaining chairperson. "We're not expecting any major changes overnight but with Sid's expertise, things are looking pretty good.

"With the move of fabrication from Brantford, we have 10 new

brake and shear presses. We'll be negotiating the rates for those jobs this week. At present we have about 238 at work . . . better than it has been in the past."

Kulek said two new lines had been added to the Ingersoll plant to make it more flexible and allow for the construction of the new van and the other models currently being produced.

Gene O'Brien, from head office marketing, said while about 10 vans are produced daily, the lines have a capacity for 20. Depending on the options, the vehicles take anywhere from 50 to 150 hours to complete.

Mainly Canadian market

The market for the Gem 2000, he said, is primarily in Canada not in the United States.

When asked about the Canada-U.S. free trade deal, O'Brien replied: "It wouldn't be an issue if there were a 70 cent dollar."

Kulek said while about 90 per cent of the goods currently purchased originated from Canada, that could change if the materials were not cost competitive with U.S. manufacturers.

"If not, we would obviously buy the material from across the border."

Pointing out that he hoped the Ingersoll plant would become 'self-sufficient in time, Kulek said he wouldn't accept excuses that his competitors had advantages over the firm.

"There is a common thread that runs through companies that experience problems," he said. "It could be no competitive edge, quality or an image problem. Fruehauf did not have an image problem. It is an old and proud name and we have a talented labor pool to do the job.

"I've seen the other companies close and I know their problems. I won't accept excuses about their advantages. I'll just ask why they are getting the orders."

O'Brien said the plant is not yet running at full capacity but should be "up and running in about a week."

"Just look what we've done since we've moved most of the Brantford operation here," he said. "This has all been done since June 14."



FRUEHAUF'S NEW chief executive officer, Sidney Kulek, says the key to the firm's success is the production of a competitive vehicle like the lightweight Gem 2000 Van. The model was on display Tuesday afternoon.

New CEO, new product breathe life into Fruehauf

BY LIZ DADSON

A new chief executive officer and a new product are combining to breathe new life into Fruehauf Canada.

The company, whose headquarters has been moved to Ingersoll from Brantford, launched a new low-cost trailer van last Tuesday, introduced by its new president, Sidney Kulek.

Kulek pointed out that the redesigned van, called the Gem 2000, is the key to Fruehauf's survival, blunting the edge of United States competition and reviving the fortunes of the ailing company.

The new product will retail for almost 15 per cent less than Fruehauf's former product, bringing the cost of the trailer, priced between \$17,000 and \$18,000, in line with U.S. products which have been flooding the Canadian market.

"I really think that folks in Canada want to purchase Canadian trailers. We just have to give them

the chance," Kulek said.

An electrical engineer by trade, Kulek has been a trouble-shooter for firms to turn around their operations. He said Fruehauf's owner, Gemala Industries Ltd. of Jakarta, Indonesia, has given him the resources needed "to turn this company around."

He was brought in this summer to replace former president Ed Van Doorn after the company's Brantford plant was shut down. Poor sales caused by unprecedented U.S. competition was blamed for the closure of the Brantford operation which cost 350 jobs.

The slowdown in the trucking industry has been blamed primarily on high interest rates, an inflated dollar, deregulation, and free trade.

Gene O'Brien, marketing manager, said the new van was designed by the company's engineering department. It is a lighter trailer made of aluminum and is compatible with the manufacturing procedures at the plant which makes it economical to produce, he added.

"We're building them in three lengths: 48 feet, 50 feet 10 inches, and 53 feet," he said, adding the majority are 48 or 53 feet in length. Regulations in Western Canada allow trailers up to 53 feet long, while Quebec allows up to 50 feet 10 inches and in Ontario the limit is 48 feet.

O'Brien also pointed out the number of options on the trailers has been limited to lower the cost.

While he could not give an actual figure, he said the company has a number of orders for the Gem 2000 from Quebec, Western Canada and Ontario.

The decision to make the new van was reached when management realized competitors were coming out with the same product but about \$1,700 cheaper.

Kulek said the success of the van could mean more local jobs. "I would love to see three shifts operating seven days a week. Right now we have adequate work for the foreseeable future and we're gratified by the enthusiastic response for the van."

Freuhauf Canada looking to van and new CEO for future success

By GEOFF DALE
Oxford Business

INGERSOLL — A new chief executive officer, streamlined corporate offices and a cost effective lightweight van.

Those are three key ingredients Freuhauf Canada are pinning their hopes on for its future in this community.

The new CEO, taking over from Eric Van Doorn, is Sidney Kulek. An electrical engineer with 35-years of manufacturing experience, his most recent post was chief operating officer of Westwood Lighting in El Paso, Texas.

The leaner corporate offices are now part of Ingersoll, following the summer closure of the Brantford plant and the move of its fabrication and flatbed operations.

The vehicle is the Gem 2000 Van, designed and manufactured by Freuhauf Canada.

Lean and mean

At an upbeat media reception held recently at the headquarters, Kulek made it clear the key to the firm's survival is manufacturing a competitive product.

"We will be running a lean and mean operation here in Ingersoll," he said. "To operate a successful competitive firm, you have to cut out overheads and a lot of gloss.

"And make no mistake about it. We're in this business to make money."

The decision to produce the Gem 2000 Van, a 14.6-metre long vehicle constructed primarily with aluminum, was reached when management realized competitors were coming out with virtually the same product as Freuhauf but about \$1,700 cheaper.

Explaining some of the van's features, he said its success could translate into more local jobs.

"I would love to see three shifts operating seven days a week," he said. "Right now we have adequate work for the foreseeable future and we're gratified by the response for the van."

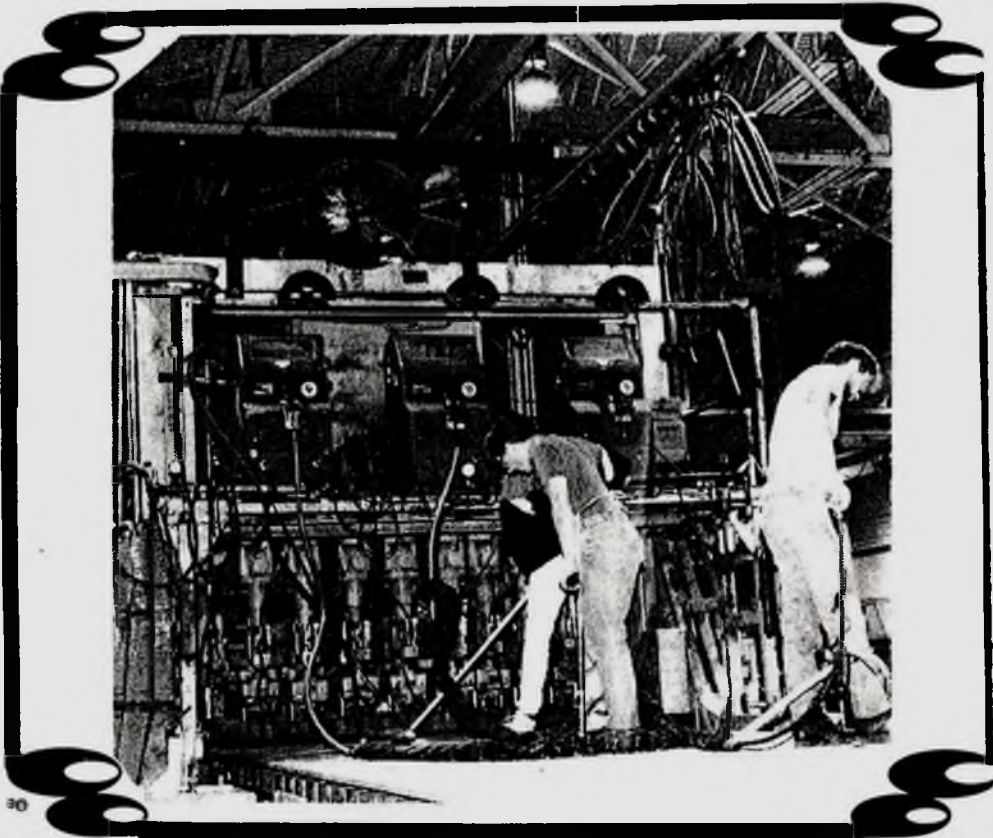
His attitude appears to be contagious.

After months of uncertainty and layoffs, even the plant's union representative seems to approach the recent changes with optimism.

Breath of fresh air

"It's like a breath of fresh air," said John Knudsen, Canadian Auto Workers bargaining chairperson. "We're not expecting any major changes overnight but with Sid's expertise, things are looking pretty good.

"With the move of fabrication from Brantford, we have 10 new brake and shear



presses. At present we have about 238 at work...better than it has been in the past."

Kulek said two new lines had been added to the Ingersoll plant to make operations more flexible and allow for the construction of the new van and the other models currently being produced.

Conducting a plant tour Gene O'Brien, from head office marketing, said while about 10 vans are produced daily, the lines have a capacity for 20. Depending on the options, the vehicles take anywhere from 50 to 150 hours to complete.

"The new lines will allow us to adapt more to the changing marketplace," he said. "Our men are switching from line to line...mixing and matching. And over there we have two new cranes which cover a whole bay."

The market for the Gem 2000 is primarily in Canada not the United States, he said, and with its lighter weight it is capable of hauling more freight.

70 cent dollar

And when asked about the impact of the U.S.-Canada free trade deal on Freuhauf, O'Brien said, with a smile, "It wouldn't be an issue if there were a 70 cent dollar."

Kulek said while about 90 per cent of the goods currently purchased originated from Canada, that could change if the materials were not cost competitive with U.S. manufacturers.

"If not, we would obviously buy the material from across the border."

He said he looks for the Ingersoll plant to become self-sufficient in time but he wouldn't accept excuses that his competitors had any advantages over the firm.

"There is a common thread that runs through companies that experience problems," he said. "It could be no competitive edge, quality or an image problem. Freuhauf did not have an image problem. It is an old and proud name and we have a talented labor pool to do the job.

"I've seen the other companies close up and I know their problems. I won't accept excuses about their advantages. I'll just ask why they are getting the orders and not us."

O'Brien said the plant is not yet running at full capacity but should be "up and running" very shortly.

"Just look at what we've done since we've moved most of the Brantford operation here," he said. "This has been done since June 14."

FREUHAUF CANADA LOOKING TO FUTURE WITH NEW HEADQUARTERS IN INGERSOLL



FREUHAUF CANADA is pinning its future hopes on a new chief executive officer, a lightweight van built specially for the domestic market and streamlined headquarters in Ingersoll. The new CEO, Sidney Kulek, fourth from the left, is flanked by management and union personnel. Story page 2.

New van should mean jobs at Fruehauf: Knudsen

BY LIZ DADSON

The new van trailer being manufactured by Fruehauf Canada should mean more jobs at the Ingersoll plant, said union president John Knudsen.

"If it takes off, if there's a market out there, it should create quite a few jobs," he said, adding that further down the road the company is looking at making its own parts at the plant. Currently, this sub-assembly is done elsewhere.

He said 38 workers continue to be on lay-off from the Ingersoll plant. They will be among the first to be recalled, along with 40 people from the Brantford plant which was closed in July.

"It's all done by seniority," Knudsen said.

In mid-September Fruehauf announced its new low-cost trailer, the Gem 2000, and its new chief executive officer, Sid Kulek, who are combining to breathe new life into the operation.

The new product will retail for almost 15 per cent less than Fruehauf's former product, bringing the cost of the trailer, priced between \$17,000 and \$18,000, in line with U.S. products which have been

flooding the Canadian market.

Kulek was brought in this summer to replace former president Ed Van Doorn. The electrical engineer has been a trouble-shooter for firms to turn around their operations. He said Fruehauf's owner, Gemala Industries Ltd. of Jakarta, Indonesia, has given him the resources needed "to turn this company around."

Knudsen said the first prototype of the Gem 2000 came off the line last week. He said the product can compete with American trailers costwise, keeping Canadian safety factors intact.

Mark Burgess, vice-president of finance, said the trailer is fully competitive with U.S. trailers.

"We've done some standardization of the unit," he said. "It is fully compatible with the requirements for Canadian trailers."

He added the plant continues to manufacture the old design of trailer and there are orders for it.

Knudsen said the Canadian Auto Workers organization will press the new Ontario government, same as it pushed the former Liberal government, for better regulations on American trailers.

"Once (premier) Bob Rae sets up his cabinet, we'll start discussions," he said.

Mass lay-offs at Fruehauf

185 workers may be out of jobs Dec. 7

BY LIZ DADSON

A mass lay-off notice has been posted at Fruehauf Canada's Ingersoll plant, effective Dec. 7.

Tom Wilson, director of human resources, said the notice for 185 production people to go on indefinite lay-off was posted within eight weeks as required by law, but he believes the number to be effected will be greatly reduced.

"That number is likely strong," he said Monday. "We hope to get orders in the meantime and perhaps defer or cancel it (the notice)."

Due to the current backlog, the company was forced to give proper notification to protect itself from liability costs, Wilson said.

"This is the worst possible scenario. We have a number of quotations (bids on orders) right now. Every half hour, things could change, from a marketing stand point."

Six weeks ago, 15 production workers received notice, Wilson said. They were laid off after Monday's shift. Eight more will be laid off next Monday.

Wilson added that the company is currently reviewing the situation for administration and management personnel.

John Knudsen, president of Local 2163 of the Canadian Auto Workers' union, representing workers at the plant, said the lay-off is not a shock to Fruehauf employees.

"The people knew orders were diminishing," he said. "We knew it was just a matter of time. We're hoping for bigger orders (for trailers). It's still possible."

With the 23 employees out of work by Oct. 22, there will be 210 remaining at the plant, Knudsen said.

Fruehauf has been stricken with lay-offs for a year now. The company brought in a new chief executive officer, Sidney Kulek, and introduced the Gem 2000, a new low-

cost trailer van, last month in hopes of breathing new life into the trailer manufacturing plant on Ingersoll Street.

Kulek replaced former president Ed Van Doorn after the company's Brantford plant was shut down during the summer and the headquarters moved to Ingersoll. Poor sales caused by unprecedented United States competition was blamed for the closure of the Brantford operation which cost 350 jobs.

The slowdown in the trucking industry has been blamed primarily on high interest rates, an inflated dollar, deregulation and free trade.

Knudsen said the CAW is in talks with the provincial and federal governments, pushing them to deal with regulations and high interest rates in this country.

Wilson said Fruehauf has received good feedback from all across Canada on its Gem 2000 trailer.

"Thirty-five vans have been completed," he said. "They've been received well. We're continuing to build stock units for the field but we don't want to overstock and get too much inventory ahead. It's a soft sales market out there."

He noted Roussey Ltd. of London, another trailer manufacturer, closed down Oct. 5.

"We're conducting a major campaign with the Gem 2000. We'll do everything we can to keep it (the company) going. It's not fun to post things like this. It's demoralizing to the workforce."

Bulk of Fruehauf workers facing indefinite layoff

By GEOFF DALE
of The Sentinel-Review

INGERSOLL — A rapidly slumping market for vans means Christmas will be anything but merry for the majority of Fruehauf Canada workers in Ingersoll.

Effective Dec. 7, 185 employees will be on indefinite layoff. Sixteen of the current workforce of 233 will be finished at the end of today's shifts.

"That's the work case scenario," said Tom Wilson, the company's director of human resources. "We hope to receive orders in the meantime but right now the market is very slow and is rapidly diminishing.

"The (eight week) layoff notice is to cover our liabilities."

John Knudsen, president of Local 2163 of the Canadian Auto Workers, said the employees were upset but not surprised by the news.

"Our people have been well informed," he said. "They know how bad the market has become but they're obviously still upset. This is a bad time, particularly before the Christmas season.

"I don't think many will be looking for work elsewhere because so many have job seniority . . . 10 years and more. Besides there are not that many jobs out there anywhere paying what Fruehauf pays. There may be some part-time jobs but it is hard out there."

The average hourly wage for most of the assembly workers is \$14.

Knudsen said despite Prime Minister Brian Mulroney and Federal Finance Minister Michael Wilson's reluctance to admit the country is in a recession, this is further proof of Canada's weakening economy.

PINNING HOPES ON GEM 2000

Despite the impending layoffs both Tom Wilson and Knudsen are pegging future hopes on sales of the firm's prototype Gem 2000 van.

"Right now we are busy working on the van," said Knudsen. "We just hope when it gets out there in the public it will take off. We know there are quotes out there . . . hopefully we can get some orders in."

Wilson said the lightweight van has been well received so far, adding that further orders could mean fewer workers would be laid off in December.

"It's certainly demoralizing and it hurts plant operations," he said. "But we will be out there being aggressive in our estimates, quotes and sales. And we will be keeping the employees abreast of the situation day by day."

Knudsen said the workers will be busy until the December date, largely because of the flatbed operations which were moved to Ingersoll from Brantford in the summer.

"There is nothing we (the union) can do at this point. Hopefully the economy will straighten out and the new (provincial) NDP government can be of some help."

INGERSOLL MIDWEEK
ADVERTISER
OCT 23, 1990

Slumping van market bad news for Fruehauf

By GEOFF DALE
Oxford Business

INGERSOLL — A rapidly slumping market for vans means Christmas will be anything but merry for the majority of Fruehauf Canada workers in Ingersoll.

As of December 7 185 employees will be on indefinite layoff. Sixteen of the current workforce of 233 were finished Monday, October 15.

"That's the worst case scenario," said Tom Wilson, the company's director of human resources. "We hope to receive orders in the meantime but right now the market is very slow and is rapidly diminishing.

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DAILY SENTINEL REVIEW
OCT. 27, 1990

Participation in truck show has Fruehauf officials talking optimistically about sales

Business and labor beat reportage
by GEOFF DALE
of The Sentinel-Review

There were no big deals, no new jobs but the TruckCan '90 Show in Mississauga over the weekend has Fruehauf officials in Ingersoll talking a bit more optimistically.

"We found there was some business out there," said the firm's chief executive officer Sidney Kulek. "The show went quite well and the unit (Fruehauf's new lightweight van, the Gem 2000) was well received.

"We spoke with fleet buyers interested in vans and flats on Fri-

day and there were a couple of good possibilities. But nothing I care to speak about publically."

FIRM IS REELING

The firm, reeling from a slumping van market, was forced earlier this month to give eight weeks notice to 185 workers for indefinite layoffs beginning December 7.

The weekend show at Mississauga's International Centre, which was designed to display Canadian products like the 14.6 metre Gem 2000 in the domestic market, had its bright spots but Kulek wasn't prepared to be overly optimistic.

"There are more prospects than we thought," he said. "Depending on if and when we receive the orders will determine

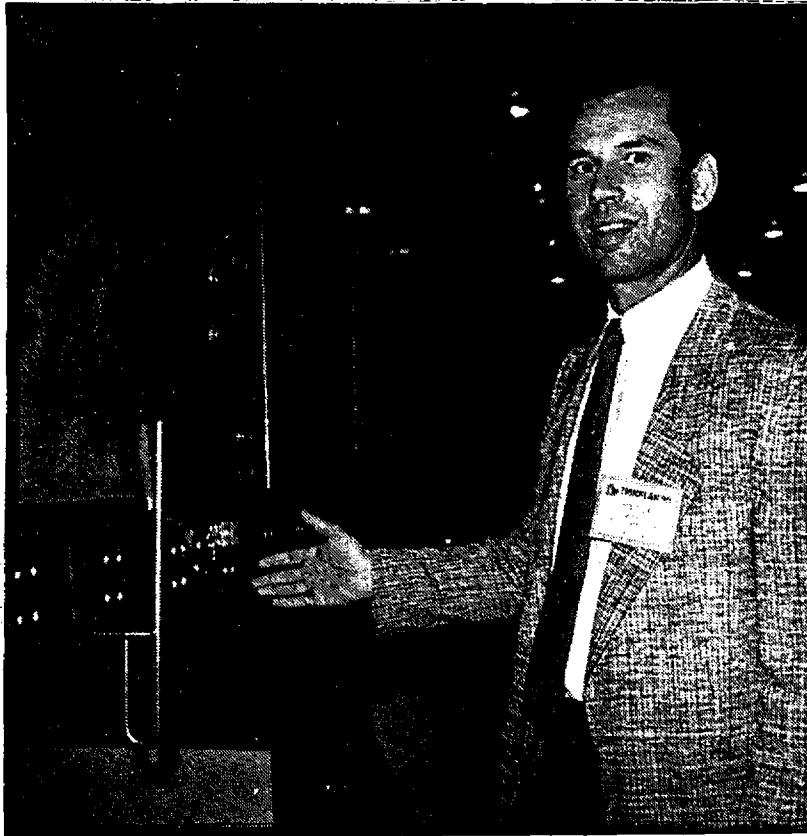
whether or not we can postpone or reduce the layoffs. At the present we can't make that judgment."

"Our salesmen are aggressively covering all the leads we uncovered during the show."

"That was one reason we were there . . . to uncover leads and speak to buyers. But talk is cheap . . . I just have to wait for orders."

As for the Canadian National Railway's (CNR) proposed purchase of 150 freight vans, Kulek said bids — including one from Fruehauf and an American offer — are still being evaluated.

Last week union president John Knudsen said the fate of the 185 employees slated to be laid could hinge on whether CNR buys Canadian or sticks to his past history of buying cheaper U.S. models.



FRÜEHAUF CANADA branch manager Jeff Dique shows the company's new Gem 2000 van, displayed over the weekend at the TruckCan '90 show at the International Centre in Mississauga. The 14.6-metre lightweight vans, built in Ingersoll, are designed to compete against American made vans.

DAILEY SENTINEL REVIEW
Oct 31, 1990

FRUEHAUF CANADA INC.

The Ingersoll Times, October 31, 1990

Time of the essence in Fruehauf bid

BY LIZ DADSON

A time factor of less than two weeks will dictate whether 185 people are laid off at Fruehauf Canada's Ingersoll plant Dec. 7, says chief executive officer Sid Kulek.

The company currently has a bid in for between 100 and 150 trailers with the Canadian National Railroad but must know in less than two weeks if that bid is accepted, allowing for six weeks preparation time for the order, Kulek said.

"The bids are still being evaluated," he said yesterday morning. "We were hoping to know something by now."

The order is big enough to postpone and-or reduce the lay-offs, Kulek said, but "timing is the key. It will take time to prepare for the order. It may involve engineering work."

The company likes six weeks before starting an order so "time is of the essence," he added.

Kulek noted Fruehauf has been aggressively pursuing the market. In September it introduced a new lightweight trailer, the Gem 2000, which was well-received by buyers at the Truck-Can '90 exhibition last weekend.

"There is business to be had," he said. "It's very encouraging. Competition is ferocious. It's been absolutely brutal."

Kulek said there are United States companies in the running for the CNR bid as well and he believes the railroad company has purchased American trailers before.

However, "we think we are competitive," he said.

At present, 23 employees are on lay-off with 210 remaining at the plant.



The driving lane on Highway 401 at the Culloden Road overpass, just outside Ingersoll, was blocked for two hours early Friday morning after over a ton of steel reinforcement rods fell off a load, reported Woodstock OPP. Here, the salvagable rods are re-secured onto the truck. The driver, David Odorico of Embro, was not hurt. Police said he is charged with drawing an insecure load. (Staff photo)

First off line

The production of Fruehauf Canada Inc. flatdeck trailers has moved to Ingersoll from Brantford and about a dozen employees have come along for the ride.

That ride could turn bumpy in December, as workers have received notices of a Dec. 7 layoff.

The flatdecks, which had been produced in the now defunct Fruehauf Brantford plant, first rolled off the Ingersoll line in the last week of October.

Tom Wilson, Fruehauf personnel manager, says about 12 former Brantford workers are employed in the production of the trailers here.

DAILY SENTINEL REVIEW

INGERSOLL THIS WEEK

Nov. 13, 1990

Fruehauf layoff delayed for now

By GEOFF DALE
of The Sentinel-Review

INGERSOLL — The 185 Fruehauf Canada Inc. workers set to be laid off Friday got a temporary lease on life this week.

Although the employees still have their eight week notices, the Dec. 7 lay off date has been deferred until sometime in the new year.

Local 2163 CAW president John Knudsen said the workers are being kept on for the remainder of the month because the firm recently acquired some small orders including a few for the firm's GEM 2000 van.

"They're still going to be laid off but it's good news for the men because they will receive their Christmas holiday pay," he said. "But it's still an up and down situation here."

Seventeen workers were called back recently for short term work but they, along with another 13 will be laid off Dec. 14.

The total number of laid off workers, from an initial workforce of 233, will then stand at 52 (including the 22 who received their notices in August/September. He said the company is hinging future hopes on landing two big orders for vans — a request from Canadian National Railway for 150 Reefer (refrigerated) vans and an order from Caravan for another 100 vans.

"Management was hoping to hear from CNR in the past couple of weeks," Knudsen said. "But apparently we're still in the running."

INGERSOLL MIDWEEK ADVERTISER

Dec. 11, 1990

Fruehauf workers off till Monday

A number of workers at the Fruehauf Canada plant in Ingersoll were laid off last week until Monday of next week while the plant undergoes a line change, said the new president and chief executive officer.

Sidney Kulek said the company is putting a newly-developed product on the line so workers were temporarily laid off until Sept. 10.

"We're building a new trailer to be competitive with trailers from the United States," he said.

The first Gamala 2000 is on the line now and will be done this week, Kulek said, adding it is a major production line with 100 already on order.

"We're still making the standard line of trailer," he said.

A spokesperson from human resources manager Tom Wilson's office said about 80 workers are on temporary lay-off.

*Ingersoll Times
Sept. 5, 1990*

Layoffs and show off

The new lightweight van which Fruehauf Canada hopes is the answer to indefinite layoffs facing the company will be showing its stuff at Toronto's International Centre.

Sidney Kulek, chief executive officer, said last week the low-cost Gem 2000 van will be displayed at a centre truck show Oct. 26 to 28. The van represents Fruehauf's attempt to make its mark against tough economic times and competition from south of the border. Workers at the company have received eight-week layoff notices and 185 of the 233 employees are looking at indefinite layoffs effective Dec. 7, while 16 were to be off at the end of last Monday's shift.

The van has been the subject of substantial company promotion which Kulek hopes will translate into more work down the road. "We're eagerly pursuing new orders... We have new orders. We just don't have enough."

DSR Ingersoll This Week
Tuesday Oct. 23, 1990

Fruehauf workers breathe sigh of relief as mass lay-off postponed

BY LIZ DADSON

Workers at Fruehauf Canada's plant in Ingersoll are breathing a sigh of relief as the mass lay-off slated for this Friday has been postponed to January.

Tom Wilson, director of human resources, said there is still a possibility of 30 workers being laid off on Friday but 25 of them were recalled for only a temporary three- to four-week period.

"There may be a small portion of the 185 (slated for the Dec. 7 lay-off) laid off before Christmas," Wilson said, "but the mass lay-off has been deferred until early 1991."

John Knudsen, president of Local 2163 of the Canadian Auto Workers' union, representing the workers at the Ingersoll Street plant, said the deferral is "better for our workers, particularly before Christmas."

Out of the projected 185 to be out of work Dec. 7, 170 will be staying, Knudsen said, "until after the new year. Then we'll look at the (number of) orders."

He said those recalled for the month knew it was temporary work and expected the lay-off.

"A lot of workers are relieved," he said. "But it's still unfortunate for the 12 or 13 of the 185 who are still being laid off Dec. 7. There are a lot of lay-offs around. The UIC (unemployment insurance) offices will be busy. They (laid off Fruehauf workers) probably won't see a cheque before Christmas. That's the unfortunate part."

Wilson said the company hopes to

Continued on Page 2

Fruehauf workers breathe sigh of relief

Continued from Page 1
generate more orders, "so we can continue to defer lay-offs or at least minimize them."

Fruehauf has received a number of orders since issuing the mass lay-off, Wilson said. It also has a number of quotations out for bids on orders, including one with CN Rail for 150 van trailers which has yet to be

finalized.

"If they (orders) mature, we'll be in great shape for 1991," Wilson said.

The Gem 2000, the company's new low-cost trailer van introduced in September, has taken off well, he said, generating plenty of orders. "It's the best product model right now."

Ingersoll Times
Dec. 5, 1990

Fruehauf hit by major layoff

By ERIC SCHMIEDL
of The Sentinel-Review

INGERSOLL — Fruehauf Canada is cutting back to the bare bones.

By the end of today, 89 Fruehauf employees here will be laid off and there will be almost 100 more workers joining them by March 8, said John Knudsen, president of Canadian Auto Workers Local 2163. Another 37 Fruehauf employees had been laid off previously.

"There's going to be a skeleton crew left," he said Thursday.

The layoffs came as no surprise although workers are upset, said Knudsen. Notices of indefinite layoff

for Dec. 7, 1990 were issued to 185 workers in October of last year and the company has been able to postpone the bad news until now.

The van-producing plant is more viable than it has been for the past few years, he said. The bottom line is the recession is making everyone more cautious in their investments and they are holding off on orders.

"They want to wait and see what happens. If plants aren't open, they don't need vans to transport parts."

Tom Wilson, Fruehauf director of human resources, said no date has been set to call workers back.

"At this point in time we're monitoring it day by day."

Daily Sentinel Review
Feb. 8., 1991

Collins and Aikman recalls employees, Fruehauf has mass 89-worker lay-off

BY LIZ DADSON

While Collins and Aikman has recalled eight employees, Fruehauf Canada has begun a mass lay-off of its workers.

Larry Johnson, human resources manager at Collins and Aikman, said eight workers were recalled two weeks ago with 12 remaining on temporary lay-off.

"The situation is not bad," he said. "We have numerous suppliers."

Dale Hammond, chairperson of

the Canadian Auto Workers' union at the plant, concurred that there are 12 people still on the temporary lay-off which began Jan. 7.

"People were being recalled regularly over the past two weeks," he said.

Johnson explained that the Ingersoll Street company supplies carpet for the automobile industry to two Ford plants, two General Motors plants, two Chrysler plants, the Toyota plant in Cambridge and the CAMI Automotive Inc. plant here in In-

gersoll.

"Every day the numbers for production come in on the computer," he said. "One day it's pretty steady but the next day it could drop off. We have to make adjustments in personnel."

Johnson described it as a day-to-day situation due to the just-in-time delivery under which the plant operates. "We have 24-hour inventory. We would like to have three-day inventory but we don't have that."

The company is shipping daily to Oakville, Windsor, Cambridge and Oshawa in Canada, as well as to Michigan and Missouri in the United States.

"We have good, stable models (of cars) we're supplying," he said.

Meanwhile at Fruehauf, the trailer manufacturing plant also on Ingersoll Street, almost 90 people have been laid off permanently.

Tom Wilson, director of human resources, said the mass lay-off of 185 workers which was posted in October of last year and slated for Dec. 7, "has finally come upon us."

John Knudsen, president of Local 2163 of the Canadian Auto Workers' union, representing workers at the plant, said there could be up to 104 more workers laid off March 8.

He described the feeling at the plant as one of uncertainty.

"This time it's different," he said, comparing this to a mass lay-off at the plant at the end of 1989. "This time the problem is no orders (for trailers). Before, it

was a trouble with money (financing)."

He said the company has a lot of quotes out. "We hope this is not a long lay-off."

Wilson said the company is reviewing the situation day-to-day. "There could be a further impact. We're seeing a smattering of orders."

Ingersoll Times
Feb. 13, 1991

LABOR**Callbacks
announced
at Fruehauf
in Ingersoll**

INGERSOLL (Staff) — Fortunes have reversed for up to 100 Fruehauf Canada Ltd. workers here who will be called back during the next two weeks as the plant increases production.

There were fears that the trailer and van manufacturer, which has laid off more than 140 workers since early February, would be down to a skeleton staff by March 8 unless business picked up.

But a company official said Friday there are plans to begin calling workers back next week to fill new orders.

"We're going to be staggering people back just about daily over the next two-week period and probably be bringing in 90 to 100 workers over that time frame," said Tom Wilson, Fruehauf's director of human resources.

"We're getting some orders — not any great shakes, if you will . . . we're doing the best we can just to keep it going."

BUSY UNTIL APRIL: Current orders should keep the plant busy into April, said John Knudsen, president of Local 2136 of the Canadian Auto Workers union. "That gives us some lead time. Hopefully, we'll get some new orders over the next couple of weeks and hopefully get some more people back. . . ."

Morale among Fruehauf workers has improved compared to a year ago when financial problems and the general downturn in the transportation industry had employees worried about the plant's future, said Knudsen.

Last summer the company closed its Brantford plant and shifted all production to the Ingersoll plant. In September, the company launched a new light-weight, low-cost van designed to stave off competition from U.S. manufacturers.

London Free Press
Feb. 23, 1991

Industry picture brighter

BY LIZ DADSON

The future seems brighter for employees at local industries as more than 150 have been or will be called back to work.

After a mass 89-worker lay-off earlier this month, Fruehauf Canada began calling back about 100 employees yesterday.

Tom Wilson, director of human resources, said the workers will be recalled in modules of about 20 to 25 people over the next two weeks.

"Over the past two months, we had a smattering of orders," Wilson said. "We don't have a big back-log yet but enough to start. We have to get these units to our customers."

The production line at the trailer manufacturing plant was shut down last week while some employees were finishing the units that had gone down the line, Wilson said.

John Knudsen, president of Local 2163 of the Canadian Auto Workers' union at the plant, said the workers are glad to be called back.

Continued on Page 2

Industry picture brighter

Continued from Page 1

"It's different to before," he said, referring to the mass lay-off at the plant at the end of 1989. "It depends on the orders we get."

He noted that while the company has a lot of bids on orders, there haven't been too many actual orders.

"We have enough (orders) for March and the start of April," Knudsen said.

He expects by the end of the second week of March there will be 137 people working at the plant, with 121 still on permanent lay-off.

Wilson said the bid for 150 to 250 refrigeration units with CN Rail is still "in limbo" and has not been released yet.

Collins and Aikman has recalled the remaining eight workers to its automotive carpet manufacturing

plant on Ingersoll Street.

Larry Johnson, human resources manager, said all the workers laid off Jan. 7 were recalled as of Friday and the plant is back to a full complement of 162.

The 50 workers at Ingersoll Fasteners, laid off in mid-December, were all recalled in early January, said Chuck Swatridge, assistant general manager.

The nuts and bolts factory is running with the usual complement of 227, he said. At Ingersoll Machine and Tool, personnel manager Peter DeRosse said four workers have been recalled of the more than 50 let go late last year and early this year.

A total of 234 salaried and union workers remain at the plant which manufactures axles, small parts, and defence products.

Ingersoll Times

Feb. 27, 1991

Fruehauf loses bid for CN Rail

Fruehauf Canada has lost its bid to build trailers for CN Rail.

Tom Wilson, director of human resources, said the procurement was cancelled.

"They (CN and CP) had financial difficulties in the last quarter of last year," he said. "I don't know if that had any bearing on it or not. We had a good bid, they're just not procuring."

The bid was for about 150 refrigeration units, what Wilson said "would have been a healthy order."

He said the Ingersoll Street trailer manufacturer is still operating, with 94 employees working and 155 laid off.

"We have lots of quotations out," he said. "We're hoping some things will change. Things are not happy for the trucking industry."

Ingersoll Times

May 1, 1991

Trailer order averts further Fruehauf layoffs

By ERIC SCHMIEDL
of The Sentinel-Review

INGERSOLL — A 75-trailer order from Canadian Pacific (CP) has saved Fruehauf Canada from more layoffs in June.

"No doubt there would have been more layoffs (without the order)," said John Knudsen, president of Canadian Auto Workers Local 2163.

The order means there will be enough work through June for about 85 workers who are on the job now, who will be joined by two welders to be called back Monday. About 160 others are still laid off. Knudsen said he didn't know how many more layoffs would have occurred had CP not put teeth behind its quote.

Last week Canadian National cancelled a quote for 150 trailers.

"We've still got lots of quotes out there. We've got about 2,000 units in quotes," Knudsen said.

The order from CP is a hopeful sign that other quotes could be turning into employment for workers. There are other orders for smaller numbers of units but the CP order is the largest Fruehauf has seen in a while.

"We're just kind of going on," said Knudsen.

CP wants 75 Gem 2000 trailers, which are of a lightweight design. The Gem 2000 was introduced by Fruehauf last year.



Knudsen

Daily Sentinel Review

May 4, 1991

ECONOMY

Ingersoll trailer firm may recall 50 workers

New orders is the reason Fruehauf Canada Inc. will need extra help starting within a month.

By Andy Morrissey
Woodstock Bureau

INGERSOLL — Orders for 275 trailers from Fruehauf Canada Inc. might be a sign the company has "turned the corner" on economic hard times, a company spokesperson said Wednesday.

Director of human resources Tom Wilson described the orders as "a shot in the arm" and said the company is planning to call back up to 50 workers in the next month.

"We're looking a lot healthier than we have in the past couple of months," he said.

Caravan Trailer Rental Co. of Malton wants 150 trailers. Two smaller deals for 75 and 50 units are on the verge of being signed, said Wilson.

These sales in the last four days should keep the plant busy until September, said Wilson. And he's hoping several other inquiries from potential buyers are more serious than those in previous months. These would

keep the plant busy beyond summer.

NO BIG CHANGE YET: Canadian Auto Workers Local 2163 president and plant chairperson John Knudsen is more cautious about the future. "It's up and down. I don't see any big change yet."

Other plants in the area are still feeling the effects of the recession and there doesn't appear to be any respite for them yet. Oxford County's autoworkers aren't in much better shape than they were last year, Knudsen said.

He's hoping things are changing, though. "Maybe we've hit the bottom" of the recession.

Mel Patterson, president of Caravan, shares Knudsen's skepticism. "We should maybe have our heads read" for purchasing trailers now because money is tight in the trucking industry. He said the trailer purchase is necessary to replace older equipment.

Patterson, who blames taxation for the hard times, said the trucking industry isn't getting better and U.S. truckers are taking business from Canadian carriers.

The Fruehauf work force is about 260, of whom 140 are laid off, Wilson said.

Knudsen said up to 310 people were employed at the plant in the mid-1980s.

London Free Press
May 30, 1991

Fruehauf holds own with 85 employees

INGERSOLL. — Workers at Fruehauf Canada are holding the status quo.

"We're just holding our own," said John Knudsen, president of Canadian Auto Workers Local 2163.

About 85 people are on the job, leaving about 170 workers still laid off, Knudsen said



Knudsen

Tuesday. Two welder-fitters who were laid off Monday are the latest Fruehauf job casualties.

The plant is putting out four units a day and there is enough work to continue until May.

"Then we'll have to wait and see," said Knudsen. There has been no word lately on Fruehauf's bid for 150 Canadian National Railway trailers, he added.

around ingersoll

take up its new residence as soon as possible, he said.

Daily Sentinel Review
April 17, 1941

Fruehauf workers called back thanks to new trailer orders

INGERSOLL — Trailer orders rolling into Fruehauf Canada plant here will pull between 40 and 50 laid off employees back to work within the next few weeks.

There are now about 200 confirmed orders on Fruehauf's plate.

There are about 200 confirmed orders on Fruehauf's plate, said

Tom Wilson, director of human resources.

Included is an order from Caravan Trailers of Mississauga for 150 units.

"It will sure be nice to get some people back here. We've been going through a rough time in the last couple of months," said Wilson.

About 120 people are on the job at Fruehauf with around 170 laid off, he said.

Fruehauf faces massive layoff

If trailer orders don't pick up, CAW official says

By GEOFF DALE
of The Sentinel-Review

There could be massive layoffs at Fruehauf Canada's Ingersoll plant in the next couple of weeks if orders for trailers don't pick up, a local labor official warned Wednesday night.

Orders for April are well down and May looks even worse, John Knudsen, president of the Canadian Auto Workers local 2163, told delegates at the monthly Oxford Regional Labor Council meeting.

"One week in April we have 12 units to build," he said. "And 21 in another week. We have had eight units a day recently so April doesn't look good."

He said the company is still waiting to hear from the Canadian National Railways on its bid for 150 trailers.

"Apparently management has 2,000 quotes out there but no one appears willing to sign anything," he said.



Knudsen

At present 173 employees are on the job with 80 laid off.

Reports from the remaining CAW delegates in attendance demonstrated the volatility of the current labor scene:

- at Ingersoll Machine and Tool 89 of the company's 240 workers remain on layoff;

- all but six assembly workers and two tradesmen have been called back to work at the Kelsey-Hayes foundry;

- operations at Thomas Built Buses are picking up with 10 laid off (three are currently attending classes);

- postal workers say the corporation is continuing its privatization bid, a move the union reports is hurting the Woodstock operation;

- CAMI Automotive Inc. is maintaining two shifts on its car production and one shift for trucks;

- General Motors remains slow with no layoffs.

One possible bright spot could be Ingersoll Cheese, recently bought out by Agropur, a large co-operative based in Quebec.

Glenn Messenger, spokesperson for Local P175 of the United Food and Commercial Workers, said the new management appears to be looking seriously at the operation.

"The changes so far have been slight but good," he said. "They have visited the plant and are indicating re-organization down the road. We are hoping for good news — possibly hiring — in late summer or early fall."

Daily Sentinel Review
Mar. 28, 1991

Fruehauf recalling 100 workers

By ERIC SCHMIEDL
of The Sentinel-Review

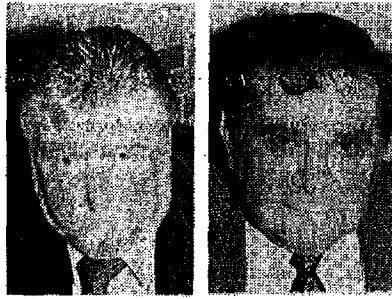
INGERSOLL — The next two weeks should spell relief for 100 workers at Fruehauf Canada Inc.

The van-producing firm will be calling those people back, said director of human resources Tom Wilson. On Feb. 8, about 90 workers were laid off and another 52 were let go last week. There will also be a number of "miscellaneous" layoffs in the next few days prior to the call back, Wilson said Thursday.

The general uncertainty caused by the outbreak of war in the Persian Gulf helped put a dent in Fruehauf's armor in January, said chief executive officer Sidney Kulek in a speech to local Rotarians at the Elm Hurst Inn.

There are more outstanding orders now than when business was booming, he said.

"When the uncertainty ends, we can become a viable, productive



Wilson

Kulek

member of the community." The recession, high interest rates and a high dollar helped to slam Fruehauf, he said.

'FIGHTING TO SURVIVE'

Company brass is taking a tough stance to make headway against hard times, he told Rotarians.

"We've been aggressive... some people have been annoyed with us. We're fighting to survive."

When Kulek found firms in the United States were getting things

for less money than their Canadian counterparts, he told his suppliers he wanted the same prices competitors across the border were paying. Some suppliers gave Kulek the price he wanted. Others did not and he found replacements for them.

Fruehauf's efforts to make a more competitive product produced the Gem 2000 lightweight van, which was unveiled last fall. It has proved to be quite a successful design, so much so there had been a resurgence at the company until recently.

There have been changes at the plant, said Kulek. New equipment, including computer systems, have been installed.

"It's a costly and time consuming effort," he said.

Fruehauf officials have also been working with the Canadian Auto Workers to help develop a more efficient and co-operative relationship with employees, he said.

Daily Sentinel Review

Feb. 22, 1991

Local jobs: Fruehauf slammed by recession

By ERIC SCHMIEDL
of Ingersoll This Week

The recession has broadsided van-producing Fruehauf Canada.

Last week 89 Fruehauf employees were laid off and there will be almost 100 more workers joining them by March 8, said John Knudsen, president of Canadian Auto Workers Local 2163.

Another 37 Fruehauf employees had been laid off previously.

Layoff notice

Notices of indefinite layoff for Dec. 7, 1990 were issued to 185 workers in October of last year and the company had been able to postpone the bad news until now.

Although the plant is in good shape, the bottom line is the recession is making everyone more cautious in their investments and they are holding off on orders.

"They want to wait and see what happens," said Knudsen.

Tom Wilson, Fruehauf director of human resources, said no date has been set to call workers back.

"At this point in time we're monitoring it day by day."

MORE LOCAL

JOB SCENE NEWS

□ CAMI Automotive Inc. is not feeling any effects from the problems the General Motors Corp. has been facing.

Susan Nicholson, CAMI legal counsel, said even though the plant is a joint GM/Suzuki venture, it is basically independent of both parent corporations.

"We have our own staffing requirements. (CAMI is) just fine. We're approaching 2100 (employees) right now."

Hiring will go on as demand dictates, Nicholson said.

□ Ingersoll Machine and Tool does not yet have a recall date for its laid off employees.

Peter De Rosse, personnel manager, said 10 workers were laid off Feb. 1, bringing the total number to 62.

□ A dozen people remain laid off at Collins and Aikman Ontario Ltd.

Larry Johnson, human resources manager, said the auto carpet manufacturing company is looking at the situation on a day to day basis.

On Jan. 11, 20 people had been laid off, with some of those being called back about two weeks ago.

"We're keeping positive," Johnson said.

□ Ingersoll Fasteners is riding an even keel.

"Right now it's all right," said Henry Bignoli, personnel manager. Nobody is laid off from the bolt-producing firm and there are no visions of layoffs in the immediate future.

□ There are some extra bodies keeping busy at the Beachville quarry.

Gord Adam, manager of administration and personnel, said no quarry workers are laid off. Employees have their hands full with "winter running conditions," Adam said, and five temporary employees have been hired to help out.

□ The Stelco Inc. plant is still down 20 people following a strike by 16,000 United Steelworkers of America members last summer.

The laid off employees may be called back in the next few months depending on steel demands, said Dick Bowman, plant manager.

□ The younger crowd in Ingersoll is feeling the effects of hard times.

Usually, teenagers wait until it is nearly summer to look for seasonal employment, said Ingersoll Youth Employment Service (IYES) manager Rick Overeem. That is not the case this year.

"They're already out looking."

For January, the IYES has taken in 19 new faces, compared with 16 for the same time last year. It may not seem like much of a jump but the numbers have been up since September, generally making the caseload larger.

Interest in programs is up too. The Futures program has seen the biggest boost, Overeem says.

This year 27 people have come to the IYES to join Futures, compared to 12 last year. Futures, sponsored by the Ministry of Skills Development, is a program for people aged 15 to 24. Under the program, people get training from the employer while being paid by the ministry.

"There is a lot of frustration out there. Young people are discouraged."

Overeem offered advice for young job hunters.

"Never give up. It'll always turn around and something will come up. Keep your head up."

FRUEHAUF CANADA

Fruehauf awarded Hudson's Bay contract

By MARK REID
of The Sentinel-Review

INGERSOLL — The Hudson's Bay Company has given employees at Fruehauf Canada something to look forward to in the new year — an order for 104 transport vans.

However, 30 employees still face layoff Friday.

Meanwhile, members of the United Steelworkers of America, Local 3683 at Ingersoll Fasteners have received an extended Christmas vacation.

Chuck Swartridge, assistant general manager at Ingersoll Fasteners, blamed the general downturn in the economy and a shortage of orders at the nut and bolt plant for the extended holiday.

About 130 employees will start their extended vacation Friday. Rather than the plant closing for seven days it will be shut down for 20. It is scheduled to re-open Jan. 14.

While most of the plant is shut down, 28 maintenance and stud-line workers will stay on the job.

"They are going to be pretty busy," says Dana Hayward, a member of Local 3683. "In fact, I think they've been the ones keeping us going for the last month or so until all of a sudden — kerbang — they couldn't do no more."

WORK-SHARING PROGRAM

Earlier this year the plant went on a work-sharing program through unemployment insurance where employees worked four days per week. That ended in June, said Swartridge.

"We're running stable right now. They are holding the layoffs until after Christmas," says John Knudsen, president of Local 2163 of the Canadian Auto Worker's union at Fruehauf.

In late January production of 104 van trailers for Hudson Bay's will begin. "That makes it look a little better for us for a period of time and we are still waiting for the CNR," says Knudsen, head of the Oxford Regional Labor Council.

The company is awaiting word from Canadian National Railways whether it has won a bid to construct 150 refrigerated units.

DSR Ingersoll Midweek
Advertiser

Dec. 18, 1990



The employees responsible for completing the first flatdeck trailer at the Fruehauf Canada plant in Ingersoll pose in front of the trailer. It was a banner day for the beleaguered manufacturing company, located on Ingersoll Street, when the first flatdeck trailer rolled off the line. The headquarters, and two lines of trailers, were shifted to Ingersoll from Brantford after the Brantford plant closed in July. Currently, 185 employees have been notified they will be laid off Dec. 7. (Photos submitted)

Ingersoll Times Nov. 7, 1990

opinion

Much hinging on Fruehauf's success

Fruehauf Canada Inc. is putting a lot of faith in its new chief executive officer and cost-effective lightweight van — and so are quite a number of people here.

Fruehauf announced last week it will be producing the Gem 2000 Van which is made primarily of aluminum. The decision to make the new vehicle came about when Fruehauf brass realized their competitors were coming out with a similar product for about \$1,700 cheaper.

Sidney Kulek is Fruehauf's new CEO. Kulek, who has 35 years of manufacturing experience, said "We will be running a lean and mean operation here in Ingersoll.

"And make no mistake about it. We're in this business to make money."

So are the local people who work at Fruehauf, who need cash to keep their families clothed and fed. Layoff notices just do not fit the bill.

Things do look encouraging for those people, as far as John Knudsen is concerned.

Knudsen, Canadian Auto Workers bargaining chairperson, said "It's like a breath of fresh air.

"We're not expecting any major changes overnight but with Sid's expertise, things are looking pretty good.

"At present we have about 238 at work...better than it has been in the past."

To have encouraging words from both sides of the bargaining table may be nice

to hear but there will be a lot of work involved in making Fruehauf as competitive as Kulek wants it to be.

Yet the Fruehauf picture — for Ingersoll at least — holds hope. With layoffs becoming an almost daily happening lately that's not something to be sneezed at.

OH, EXCUSE US...

The harvest fest powers that be may be a little discouraged when taking a gander at the bottom of this page. You would think nobody will be showing up.

Don't feel too bad. Walking up Thames Street during last year's fest installment, there were plenty of bodies moving here and about — and now there are a few more people who have heard about the fest deal.

DER Ingersoll This Week Sept. 25, 1990

The Ingersoll Times, July 25, 1990

Fruehauf official worried about Ingersoll plant

While 32 workers from the recently-closed Fruehauf Canada plant in Brantford have been transferred to the company's Ingersoll operation, the chief executive officer says he is not even sure how long those jobs will last.

"My great concern is if the market continues to be slow," said Ed Van Doorn. "We're very concerned because of the lack of order input."

An additional 23 Brantford employees will be transferred to the Ingersoll Street trailer manufacturing plant next month, he said, but "we are concerned if we can operate at this level. We just go one day at a time."

Van Doorn again cited high interest rates in Canada and the high Canadian dollar as causing problems in the trucking industry which, subsequently, creates trouble for related industries, such as Fruehauf.

"We'll be busy for August," he said, "but unless we get some orders or some change in government factors, there could be a negative effect on the situation in Ingersoll."

When he announced the Brantford closure, which put 334 workers on the unemployment line, Van Doorn cited unprecedented competition from the United States as the major cause and said the provincial and federal governments must make changes, particularly to interest rates, taxes and fuel costs, so truckers can effectively compete and purchase equipment.

A meeting last month between Canadian Auto Workers (CAW) officials and Monte Kwinter, Ontario minister of industry, trade and technology, resulted in discussions about changes to regulations in the trucking industry and providing relief for workers unemployed as a result of the Brantford plant closure, John Knudsen, president of the CAW union at the Ingersoll plant, said earlier.

He added the officials at the meeting would draw up a brief for Kwinter but it would be a while before the reply is received.

INGERSOLL TIMES

July 25, 1990

AT FRUEHAUF

Brantford closing touches off talks

By ERIC SCHMIEDL
of The Sentinel-Review

INGERSOLL — More talks on the Fruehauf Canada Inc. situation are in the works.

The impending closure of Fruehauf's Brantford plant and the loss of some 334 jobs there, sparked two meetings last week. Involved in talks were Canadian Auto Workers (CAW) union officials, company officials and Monte Kwinter, Ontario industry minister.

Al Seymour, CAW London area director, said possible provincial aid to Brantford workers was discussed.

Further talks with Kwinter will be necessary. Before that happens, the CAW will have to come up with aid suggestions.

'Things pretty positive'

"It appeared to be pretty positive.

"I would hope we'll be in a position to meet with him in the very near future," Seymour said.

The future of Canada's trucking industry was also on the agenda last week. Fruehauf produces truck trailers.

John Knudsen, president of CAW Local 2163 (representing Ingersoll Fruehauf workers,) said a couple of weeks ago that a June 23 demonstration at the Ingersoll Fruehauf plant — to blast the federal government over factors hurting the trucking sector — had been called off until after the meetings took place.

On Tuesday, Knudsen said there are no plans for a demonstration here, but "maybe Brantford will be holding one."

If there is a Brantford demonstration, Ingersoll Fruehauf workers will "definitely" be getting in on it.

Brantford CAW representatives could not be reached for comment.

Knudsen added 21 Ingersoll workers were called back last week, leaving 35 out of work. In total, there are 263 unionized workers at the plant here.

SENTINEL REVIEW

June 27, 1990

opinion

Fruehauf is still building it here

Workers at Ingersoll's Fruehauf Canada Inc. plant have narrowly escaped a spot in the unemployment line, but their counterparts in Brantford have not been as fortunate.

Workers at the Ingersoll plant faced troubled times earlier this year with layoffs — 56 employees have yet to return to work — because of slumping trailer sales and waiting for provincial legislation allowing longer trailers on Ontario highways.

Interest rates, deregulation associated with the Canada U.S. trade deal, poor sales along with competition from south of the border where trailers are less expensive to make are being blamed by com-

pany officials for the coming closure of the Brantford plant sometime this summer when over 300 people will be thrown out of work.

The company's president, Ed Van Doorn, is not sure if any Brantford workers will be relocated to Ingersoll when the operations are consolidated.

While it is sad to learn that over 300 people in a neighboring community will soon be out of work, the uncertain future of the Ingersoll operation has probably left workers here wondering what will happen next.

As Van Doorn put it: "We hope this (the Brantford closure) is as far as we have to consolidate . . . but who knows." It must be

disturbing for Fruehauf employees to awaken each morning and think of that.

SENTINEL REVIEW -
INGERSOLL
THIS WEEK
June 19, 1990

Fruehauf workers have new contract 87 per cent in favor

BY LIZ DADSON

Workers at Fruehauf Canada in Ingersoll are busy building trailers after ratifying a contract Sunday afternoon.

Both labor and management agree that the contract is a fair one.

John Knudsen, president of Local 2163 of the Canadian Auto Workers' union, representing the workers, said 87 per cent were in favor of accepting the agreement.

Heavy bargaining began Thursday night going right through to 4:30 a.m. Friday, Knudsen said. Negotiations began again Friday morning, with the resulting tentative contract ready by noon. The union had set a strike deadline for Saturday at midnight.

The employee vote began Sunday morning with acceptance by Sunday afternoon.

The workers, who have been without a contract since Feb. 16, will see a pay increase of 25 cents per hour retroactive to that date, along with a 20-cent-per-hour increase in each of the following years of the three-year contract.

The agreement raises an assembler's wage to \$14.58 per hour from \$12.90 per hour, Knudsen said. Over and above that, skilled tradespeople will receive an increase of 25 cents per hour the first year and 25 cents per hour the second year.

The contract also allows for two additional paid holidays, an improved pension agreement, a vision care plan, and a tool allowance for skilled tradespeople, Knudsen said.

"We're very pleased," he said. "It's not a perfect contract but considering what Fruehauf has gone through over the past year-and-a-

half, we're pleased with it."

Ed Van Doorn, chief executive officer with Fruehauf in Brantford, said the company went through some "long, tough negotiations" in hammering out the resulting contract.

"We are very well aware of what the employees need," he said. "But it's a difficult situation with free trade and competing with wages south of the border. That was a large part of our discussion."

He said the company tries to make sure the workers have a fair wage in the economy in which they live, but it must practice restraint to remain competitive with the United States manufacturers.

"We did the best we could but we sure walked a tightrope," he said.

Almost 200 employees are working at the trailer manufacturing plant on Ingersoll street and another 75 are on permanent lay-off.

"We hope to get news this week (from the production manager)," Knudsen said. "And we can get more workers recalled."

Van Doorn said the company is hoping for more trailer orders but high interest rates have "knocked the wind out of our sails."

"Our customers may put their needs on the shelf for now, deciding that this is not the time (to buy)," he said. "It's a difficult market and the GST (the federal government's proposed Goods and Services Tax) will not make it any better."

INGERSOLL TIMES

April 25, 1990

Mark Reid
Ingersoll bureau editor
485-3040

Fruehauf employees vote, 94 per cent would strike

By ERIC SCHMIEDL
of The Sentinel-Review

INGERSOLL — In a confidence strike vote Sunday, 94 per cent of Fruehauf Canada Inc. workers here put their support behind a possible strike, giving their union more chips to play with at the bargaining table.

John Knudsen, president of Canadian Auto Workers, Local 2163, explained the vote gives the plant bargaining committee more power when it goes back to the company "hopefully at the end of April" to

get into monetary discussions. As a result of the vote, the committee can count on workers walking out if need be, he explained.

Knudsen, who is also plant chair of the bargaining unit, said the union would usually go back to the workers for another vote before actually calling a strike.

The vote is "definitely" good news for the union, as it lets the company know "the committee is being backed to the fullest.

"With that, the company will know we are the voice of the membership," he said.

SENTINEL REVIEW

April 3, 1990

Union sets strike deadline at Fruehauf

BY LIZ DADSON

Workers at Fruehauf Canada have given the company an April 21 strike deadline.

John Knudsen, president of Local 2163 of the Canadian Auto Workers' union, confirmed Monday the union has set the strike deadline.

Whether the workers will go on strike depends on the bargaining between the company and the union over the next week, Knudsen said.

"We have five days of bargaining (April 16-20)," he said. "There's ample opportunity to work out an agreement." Next week's negotiations will centre on money issues, he added.

Al Seymour, area director with the CAW, said earlier that 94 per cent of the union membership is in favor of strike action if necessary. The union wants improved wages, benefits, vacations and paid holidays, he said.

The workers at the Ingersoll Street trailer manufacturing plant have been without a contract since Feb. 15.

Knudsen said Monday morning that there are a total of 191 employees working, with 76 still laid off.

INGERSOLL TIMES

April 11, 1990

Fruehauf starts recalling workers

BY LIZ DADSON

Some Fruehauf Canada workers had good news last week as the company recalled 125 of its employees.

All the temporarily laid off workers are back to work and the company hopes to begin recalling those on permanent layoff by next week, said John Knudsen, president of Local 2163 of the Canadian Auto Workers' union which represents the workers.

"We have the orders to do it," he said. "We just have to get the parts in in time."

Chief executive officer Ed Van Doorn said recalling the 125 workers on temporary layoff since Jan. 15, when the factory closed, was the first phase for getting the plant back into operation.

Twenty-six assembly workers returned to work last Wednesday with another 54 recalled Thursday and the rest by the end of the week, Knudsen said.

Van Doorn said the company will assess the situation before recalling more employees. More than 140 workers have been on permanent layoff for up to three months.

The Ingersoll St. trailer manufacturing plant has approximately \$20 million in orders and now has the required commitment to financial reorganization with its investors, Van Doorn said.

"All the investors agreed to a new financial structure for the company. We have to document that in order to bill these orders, place the orders for material and recall the workers."

Gemala Industries Limited of Indonesia, one of the major investors with Fruehauf, was the main catalyst in providing the funding, Van Doorn said. Other investors are from Canada and the United States.

Larger trailers allowed

Van Doorn said 2,000 special permits supplied by the Ontario government, allowing 53-foot-long trailers to be built by Canadian manufacturers, has stabilized the market for Fruehauf.

"The special permits have relieved some of the uncertainty in the

marketplace," he said. "Our customers were concerned that the Ontario government may or may not allow the 53-foot trailers. Our customers now know exactly where they stand."

However, he said besides one \$5-million order from Western Canada for the longer trailers, they make up only 15 to 20 per cent of the orders.

In addition, the current 48-foot-long trailers are more efficient for heavier loads, Van Doorn said. And anyone hauling to Quebec cannot use the longer trailers because they are not permitted there.

Regarding the conflict between Canadian and American manufacturers over the special permits, Van Doorn said Fruehauf just wanted the government to provide some interim permission while awaiting actual legislation.

"We feel there is a considerable amount of study involved with the 53-foot trailers," he said. "That would have meant putting all our customers in a holding situation. We wanted to give relief to our customers on a limited basis."

He emphasized that the company did not ask that Canadian manufacturers be given any special advantage and understands that once the legislation is officially in place, Canadian manufacturers will see more competition from their American counterparts than ever before.

Fruehauf will have to lower its costs and become more competitive, continuing to be a leading trailer supplier, Van Doorn said. "We've been up-front in our discussions with the union regarding competing with conditions in the U.S."

Still uncertainty at Fruehauf

A meeting slated for last Wednesday between Fruehauf Canada and the employees' union at the Ingersoll plant was cancelled due to an emergency shareholders' meeting, said union president John Knudsen.

The meeting with the Canadian Auto Workers' union, Local 2163, which represents the workers, was scheduled to begin negotiations for a new contract since the previous one expired last Thursday.

These negotiations, along with the company's lack of financing to buy parts needed to recall workers, has created plenty of confusion at the trailer manufacturing plant on Ingersoll Street.

A total of 141 workers are on permanent layoff and another 125 were temporarily laid off when the plant closed Jan. 15.

Chief executive officer Ed Van Doorn said earlier that the company is trying to put together a complete refinancing package with a group of investors and it is not ready yet.

"The refinancing must be done to proceed for the future," he said, adding once it is complete, workers will be recalled. However, he could not give an actual date when the employees would be back to work.

INGERSOLL TIMES

February 21, 1990

around ingersoll

Fruehauf waiting

INGERSOLL — Fruehauf Canada Inc. workers have been left waiting . . . again.

John Knudsen, president of Canadian Auto Workers Union Local 2163, said a meeting between the company and union representatives scheduled for last week was cancelled "because people involved had other commitments."

In a telephone interview last Tuesday, company president Ed Van Doorn had said negotiations were to take place Thursday.

Knudsen said Van Doorn knew last week the meeting was to be cancelled.

"I don't know why Ed Van Doorn said there was going to be a meeting," Knudsen added.

Van Doorn was unavailable for comment Monday.

SENTINEL REVIEW

February 27, 1990

Confusion at

Fruehauf

BY LIZ DADSON

Confusion is running rampant at Fruehauf Canada in Ingersoll.

And caught in the middle of all the uncertainty are almost 300 frustrated and angry workers, some already laid off two months.

The confusion is caused by two issues, union and company officials said. One is the company's lack of financing to buy parts needed to

recall workers. The second is contract negotiations between the union and Fruehauf.

Regarding the money issue, union president John Knudsen said the company officials don't know what's going on because the matter is in the hands of the "big wheels" (investors) right now.

"We could begin calling workers back as early as tomorrow," he said. "We have the orders. We have work

here now. There's just no money to buy the parts."

Knudsen said the Ingersoll trailer manufacturer has more than 750 van trailers on order, enough work to recall the entire work force of 300 employees.

A total of 141 workers are on permanent layoff and another 125 were temporarily laid off when the plant closed Jan. 15.

Chief executive officer Ed Van

Doorn said the company is trying to put together a complete refinancing package with a group of investors, and it is not ready yet.

Knudsen believes this group is Gemala Industries Limited which took over 60 per cent ownership of the company in July, 1989.

Meanwhile, the contract between Fruehauf and the Canadian Auto Workers union, Local 2163, which represents the workers, is due to ex-

pire this Thursday.

Harold Steckler, a welder currently laid off by Fruehauf, said he was notified Jan. 11 that he would be unemployed the next day.

"There were 120 of us given only 24 hours' notice that we would be put on temporary layoff," he said. "Then they closed the plant Jan. 15."

The company and the union were meeting this morning in London to try and negotiate a contract, Knudsen said. There has been only one other meeting held, back in January, he added.

The union president said he knows some workers are talking about there being a connection between the layoff and the union contract.

"I really can't see it," he said. "Keeping the plant down for five weeks for contract negotiations, I can't see them (the company) doing that."

"There's no connection whatsoever," Van Doorn said. "I'm not surprised the workers would try to find some connection between the two."

He pointed out the company sees what is happening. "The refinancing must be done to proceed for the future," he said, adding once it is complete, workers will be recalled.

However, when pressed for an actual date when employees would be called back to work, Van Doorn said he did not know.

Regarding the contract negotiations, he said there are more meetings planned. "We're hopeful that things can be settled (by Thursday)."

Steckler said he knows of union colleagues who are currently collecting welfare.

"I'm surprised the union has not made an honest effort to find out what's going on," he said. "I would call this a permanent layoff (for the 125 temporarily laid off). We're over a month now and we're so close to our contract, it makes you think 'What are they doing?'"

Knudsen said that today's meeting should give the union some insight into what the company is prepared to offer. The union wants a substantial wage increase across the board, he said.

In response to workers' claims that the union is not doing enough, Knudsen said the union does not run the company.

"Unfortunately, the union is just here to protect the workers. There's nothing we can do about the company's financial situation.

"We're here to make sure the company follows the labor contract and so far they have. But even they don't really know what's going on."

He said the temporary layoff cannot exceed 13 weeks. After that time, the company must either recall the workers or pay them in lieu of notice.

Meanwhile, he pointed out that after Thursday, if a contract has not been negotiated, the workers can go on strike (those still working) or the company can lock out the employees.

He said he realizes the uncertainty is very upsetting to the laid off workers.

"They're sitting there with no knowledge of when they're coming back," he said. "When the temporary layoff first happened, we thought it would be one to two weeks at the most. Now we're into our fifth week and there still is no end to it.

"We've been given no dates at all (for the recall of workers). It's a frustrating thing and there's nothing we can tell them."

INGERSOLL TIMES

February 14, 1990

Fruehauf returns to production

But no date for recall of workers

BY LIZ DADSON

Fruehauf Canada should be back into production by the end of this week or early next week, following a two-week closure.

The Ingersoll trailer manufacturer was forced to shut down Jan. 15 due to a parts shortage, putting approximately 125 employees out of work.

"We hope to resolve this problem by the end of this week or beginning of next week," said Tom Wilson, industrial relations manager.

The 125 workers on a temporary layoff will be recalled gradually, Wilson said, as the plant goes back into production. Fruehauf's chief executive officer in Brantford said the 93 employees laid off Jan. 12 could be recalled to the Ingersoll Street plant within the next three to four weeks.

"Good, positive things are happening," said Ed Van Doorn. "We have a large order from a Canadian company for 220 van trailers (to be made in Ingersoll)."

However, the company must complete the engineering and order materials before recalling the workers to the plant, Van Doorn said.

Fruehauf in Ingersoll has laid off 141 workers over the past three months due to a lack of orders, resulting from uncertain legislation about trailer lengths allowed on Ontario roads.

However, the Ontario government introduced regulations in December allowing truckers to operate 53-foot-long trailers on provincial highways on a temporary basis.

The government bill is not expected to pass until June 30, but Ontario will issue special permits allowing up to 2,000 of the longer trailers as long as they are made by Canadian manufacturers.

This has disturbed the office of the United States trade representative. It is investigating to see if the temporary licences given to Canadian

trailer manufacturers are a breach of international trade rules.

The decision to issue the permits came earlier this month after strong lobbying by the two leading Canadian manufacturers, Roussy Industries Ltd. of London, and Fruehauf Canada Inc.

Van Doorn said the permits will prevent having to delay recalling workers until June.

"Our customers were waiting for some clarification of the legislation," Van Doorn said. "They've been holding off for 18 to 19 months. Now they feel confident that the equipment they go ahead and order won't be obsolete."

He pointed out that because the larger trailers (53-foot) will be allowed only for very light loads, the industry does not expect to see all trailer production go to 53-foot trailers.

"About 75 per cent of production will stay at 48-foot-long," he said. "The customers who want to haul normal payloads, they'll stick to 48-foot trailers."

In addition, he said truckers who want to haul into Quebec will not be able to use the 53-foot trailers because that province allows only 50-foot, 10-inch trailers.

Fruehauf moved to its Ingersoll Street location 10 years ago, beginning production in October, 1980.

Originally owned by Trailmobile Ltd., the company was bought out by a Brantford group in early 1988. On July 22, 1989, it had a major foreign investment from Indonesia, making the company a division of Gemala Industries Limited.

INGERSOLL TIMES

January 31, 1990

In Ingersoll

By Stephen Northfield
Woodstock Bureau

INGERSOLL — Despite hopes to the contrary, 93 Fruehauf Canada workers will be laid off today.

"We've been working on it right up until today, but we have to go with those numbers," Tom Wilson, industrial relations officer, said Thursday. "We were hoping that maybe we would get some orders or a breakthrough . . . but we really received nothing significant enough to reduce the numbers."

The plant employs close to 225.

The 93 workers will join 48 laid off in late 1989.

ORDERS DOWN: The company, which makes trailers for trucks, has experienced a slowdown in orders. John Knudsen, plant president for Local 636 of the Canadian Auto Workers union, said there hasn't been any indication when workers may be called

back. "It's an indefinite layoff right now."

Knudsen said the 93 workers are confident they'll be called back but he expects those laid off late last year are looking for other work. The plant has had layoffs before but it's unusual to have this many off work at the same time.

Uncertainty about changes in provincial legislation governing trailer lengths has been blamed in part for Fruehauf's woes. Fruehauf president Ed Van Doorn has said orders for equipment are being held back until legislation allowing increased trailer lengths is in place because buyers don't want to be stuck with obsolete equipment.

Christmas also is a slow time for the industry and the company is hoping business will pick up soon. "We're hoping that maybe now we're into the new year some new business will be generated," Wilson said.

LONDON FREE PRESS

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